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Name: INTERMESTIC INC.
Representative President: Hiroshi Ueno
（Code number: 262A　Tokyo Stock Exchange)
Inquiries:
Executive Officer CFO, Mikio Komatsu
（Tel：+81-3-5468-8650）

-October 2024 Monthly Sales Summary for fiscal year Jan. 1, 2024 through Dec. 31, 2024 (% YoY)-

✓ Monthly Sales YoY, Number of Stores

	All Store(%)	Same Store(%)	Openings	Closings	Number of stores
Jan	10.3	6.6	0	2	292
Feb	13.8	10.1	2	1	293
Mar	15.9	12.0	2	1	294
Apr	10.8	7.4	5	0	299
May	18.7	14.5	0	0	299
Jun	25.1	21.2	1	0	300
Jul	9.2	5.5	3	0	303
Aug	17.3	12.5	0	1	302
Sep	27.6	22.0	3	0	305
Oct	17.7	14.3	0	0	305
Nov					
Dec					
1Q	13.2	9.4	4	4	294
2Q	18.5	14.6	6	0	300
3Q	16.9	12.3	6	1	305
4Q					
1H	15.9	12.1	10	4	300
2H					
Total					

Note 1: The figures above are based on preliminary figures for management accounting, and may differ from actual results.
Note 2: Existing stores are stores that were open in the same month of the previous year and the same month of the current year.
Note 3: In addition to the above, there are adjustments for EC sales, wholesale sales, revenue recognition standards, etc., so the change in sales on the income statement will not match the change in sales.

✓ Topics

In addition to the nationwide promotional campaign featuring professional volleyball players Yuki Ishikawa and Mayu Ishikawa, and the continued strong sales of photochromic lenses, which change color in response to UV rays, sales of the new Galileo product, which combines innovative technology with a unique design, were also strong. As a result, sales were up 17.7% for all stores and 14.3% for same stores.

✓ Store Openings and closings

Openings: -
Closings: -