# Presentation of First Half Results for the Year Ending March 31, 2025

October 28, 2024

The statements contained in this document that are not purely historical are forward-looking statements based on our company's expectations or plans regarding the future. These forward-looking statements involve factors such as risks and uncertainties, which could cause actual results and earnings performances to differ materially from those projected.

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**1- (1). Consolidated Statements of Income (Quarter)**

(Units: Millions of Yen, %)

| | FY2023 | | | | | | | | | | | | FY2024 | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | 1Q | | 2Q | | 1st Half | | 3Q | | 4Q | | Full-term | | 1Q | | | 2Q | | | 1st Half | | |
| | Amount | Ratio | Amount | Ratio | Amount | Ratio | Amount | Ratio | Amount | Ratio | Amount | Ratio | Amount | Ratio | Change | Amount | Ratio | Change | Amount | Ratio | Change |
| Net sales | 278,562 | 100.0% | 268,399 | 100.0% | 546,961 | 100.0% | 253,342 | 100.0% | 228,414 | 100.0% | 1,028,718 | 100.0% | 256,330 | 100.0% | -8.0% | 262,630 | 100.0% | -2.1% | 518,960 | 100.0% | -5.1% |
| IC, electronic devices and others | 250,127 | 89.8% | 242,417 | 90.3% | 492,544 | 90.1% | 221,086 | 87.3% | 194,172 | 85.0% | 907,803 | 88.2% | 218,702 | 85.3% | -12.6% | 226,802 | 86.4% | -6.4% | 445,504 | 85.8% | -9.6% |
| Network Business | 28,434 | 10.2% | 25,982 | 9.7% | 54,416 | 9.9% | 32,256 | 12.7% | 34,241 | 15.0% | 120,914 | 11.8% | 37,628 | 14.7% | 32.3% | 35,828 | 13.6% | 37.9% | 73,456 | 14.2% | 35.0% |
| Cost of sales | 241,959 | 86.9% | 234,036 | 87.2% | 475,995 | 87.0% | 222,956 | 88.0% | 200,149 | 87.6% | 899,101 | 87.4% | 224,774 | 87.7% | -7.1% | 233,918 | 89.1% | -0.1% | 458,692 | 88.4% | -3.6% |
| Gross profit | 36,602 | 13.1% | 34,364 | 12.8% | 70,966 | 13.0% | 30,386 | 12.0% | 28,264 | 12.4% | 129,617 | 12.6% | 31,556 | 12.3% | -13.8% | 28,712 | 10.9% | -16.4% | 60,268 | 11.6% | -15.1% |
| SG&A Expenses | 15,949 | 5.7% | 17,017 | 6.3% | 32,966 | 6.0% | 17,075 | 6.7% | 15,842 | 6.9% | 65,884 | 6.4% | 19,508 | 7.6% | 22.3% | 18,383 | 7.0% | 8.0% | 37,891 | 7.3% | 14.9% |
| Selling expenses | 399 | 0.1% | 440 | 0.2% | 839 | 0.2% | 533 | 0.2% | 485 | 0.2% | 1,858 | 0.2% | 453 | 0.2% | 13.5% | 457 | 0.2% | 3.9% | 910 | 0.2% | 8.5% |
| Personnel expenses | 9,831 | 3.5% | 10,646 | 4.0% | 20,477 | 3.7% | 10,653 | 4.2% | 8,716 | 3.8% | 39,846 | 3.9% | 12,285 | 4.8% | 25.0% | 10,998 | 4.2% | 3.3% | 23,283 | 4.5% | 13.7% |
| Depreciation | 775 | 0.3% | 785 | 0.3% | 1,560 | 0.3% | 784 | 0.3% | 844 | 0.4% | 3,190 | 0.3% | 824 | 0.3% | 6.3% | 813 | 0.3% | 3.6% | 1,637 | 0.3% | 4.9% |
| Development expenses | 63 | 0.0% | 66 | 0.0% | 129 | 0.0% | 78 | 0.0% | 110 | 0.0% | 317 | 0.0% | 161 | 0.1% | 155.6% | 162 | 0.1% | 145.5% | 323 | 0.1% | 150.4% |
| Other | 4,879 | 1.8% | 5,080 | 1.9% | 9,959 | 1.8% | 5,024 | 2.0% | 5,685 | 2.5% | 20,670 | 2.0% | 5,784 | 2.3% | 18.5% | 5,952 | 2.3% | 17.2% | 11,736 | 2.3% | 17.8% |
| Operating income | 20,653 | 7.4% | 17,347 | 6.5% | 38,000 | 6.9% | 13,310 | 5.3% | 12,422 | 5.4% | 63,733 | 6.2% | 12,047 | 4.7% | -41.7% | 10,330 | 3.9% | -40.5% | 22,377 | 4.3% | -41.1% |
| Non-operating income | 129 | 0.0% | 251 | 0.1% | 380 | 0.1% | 139 | 0.1% | 1,053 | 0.5% | 1,573 | 0.2% | 416 | 0.2% | 222.5% | 379 | 0.1% | 51.0% | 795 | 0.2% | 109.2% |
| Non-operating expenses | 1,171 | 0.4% | 541 | 0.2% | 1,712 | 0.3% | 1,324 | 0.5% | 303 | 0.1% | 3,340 | 0.3% | 517 | 0.2% | -55.8% | 1,556 | 0.6% | 187.6% | 2,073 | 0.4% | 21.1% |
| Ordinary Income | 19,611 | 7.0% | 17,056 | 6.4% | 36,667 | 6.7% | 12,125 | 4.8% | 13,173 | 5.8% | 61,966 | 6.0% | 11,947 | 4.7% | -39.1% | 9,152 | 3.5% | -46.3% | 21,099 | 4.1% | -42.5% |
| Extraordinary income | 4 | 0.0% | 780 | 0.3% | 784 | 0.1% | 1,039 | 0.4% | 3,797 | 1.7% | 5,621 | 0.5% | 7 | 0.0% | 75.0% | 852 | 0.3% | 9.2% | 859 | 0.2% | 9.6% |
| Extraordinary losses | 136 | 0.0% | 289 | 0.1% | 425 | 0.1% | 13 | 0.0% | 885 | 0.4% | 1,324 | 0.1% | 80 | 0.0% | -41.2% | 35 | 0.0% | -87.9% | 115 | 0.0% | -72.9% |
| Income before income taxes | 19,479 | 7.0% | 17,547 | 6.5% | 37,026 | 6.8% | 13,151 | 5.2% | 16,085 | 7.0% | 66,263 | 6.4% | 11,873 | 4.6% | -39.0% | 9,970 | 3.8% | -43.2% | 21,843 | 4.2% | -41.0% |
| Corporate, inhabitant and enterprise taxes | 5,735 | 2.1% | 5,160 | 1.9% | 10,895 | 2.0% | 3,695 | 1.5% | 2,943 | 1.3% | 17,534 | 1.7% | 3,396 | 1.3% | -40.8% | 2,477 | 0.9% | -52.0% | 5,873 | 1.1% | -46.1% |
| Net income | 13,744 | 4.9% | 12,387 | 4.6% | 26,131 | 4.8% | 9,455 | 3.7% | 13,141 | 5.8% | 48,728 | 4.7% | 8,477 | 3.3% | -38.3% | 7,493 | 2.9% | -39.5% | 15,970 | 3.1% | -38.9% |
| Net income attributable to non-controlling interests | 164 | 0.1% | 102 | 0.0% | 266 | 0.0% | 162 | 0.1% | 229 | 0.1% | 658 | 0.1% | 446 | 0.2% | 172.0% | 280 | 0.1% | 174.5% | 726 | 0.1% | 172.9% |
| Net income attributable to the shareholders of the parent | 13,580 | 4.9% | 12,284 | 4.6% | 25,864 | 4.7% | 9,293 | 3.7% | 12,911 | 5.7% | 48,069 | 4.7% | 8,030 | 3.1% | -40.9% | 7,213 | 2.7% | -41.3% | 15,243 | 2.9% | -41.1% |

**1- (2). Consolidated Statements of Income (Half)**

(Units: Millions of Yen, %)

| | FY2023 | | | | | | FY2024 | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | 1st Half | | 2nd Half | | Full-term | | 1st Half | | | 2nd Half (forecast) | | | Full-term (forecast) | | |
| | Amount | Ratio | Amount | Ratio | Amount | Ratio | Amount | Ratio | Change | Amount | Ratio | Change | Amount | Ratio | Change |
| Net sales | 546,961 | 100.0% | 481,757 | 100.0% | 1,028,718 | 100.0% | 518,960 | 100.0% | -5.1% | 521,040 | 100.0% | 8.2% | 1,040,000 | 100.0% | 1.1% |
| IC, electronic devices and others | 492,544 | 90.1% | 415,259 | 86.2% | 907,803 | 88.2% | 445,504 | 85.8% | -9.6% | 446,996 | 85.8% | 7.6% | 892,500 | 85.8% | -1.7% |
| Network Business | 54,416 | 9.9% | 66,498 | 13.8% | 120,914 | 11.8% | 73,456 | 14.2% | 35.0% | 74,044 | 14.2% | 11.3% | 147,500 | 14.2% | 22.0% |
| Cost of sales | 475,995 | 87.0% | 423,106 | 87.8% | 899,101 | 87.4% | 458,692 | 88.4% | -3.6% | 460,508 | 88.4% | 8.8% | 919,200 | 88.4% | 2.2% |
| Gross profit | 70,966 | 13.0% | 58,651 | 12.2% | 129,617 | 12.6% | 60,268 | 11.6% | -15.1% | 60,532 | 11.6% | 3.2% | 120,800 | 11.6% | -6.8% |
| SG&A Expenses | 32,966 | 6.0% | 32,918 | 6.8% | 65,884 | 6.4% | 37,891 | 7.3% | 14.9% | 38,409 | 7.4% | 16.7% | 76,300 | 7.3% | 15.8% |
| Selling expenses | 839 | 0.2% | 1,019 | 0.2% | 1,858 | 0.2% | 910 | 0.2% | 8.5% | 1,190 | 0.2% | 16.8% | 2,100 | 0.2% | 13.0% |
| Personnel expenses | 20,477 | 3.7% | 19,369 | 4.0% | 39,846 | 3.9% | 23,283 | 4.5% | 13.7% | 23,717 | 4.6% | 22.4% | 47,000 | 4.5% | 18.0% |
| Depreciation | 1,560 | 0.3% | 1,630 | 0.3% | 3,190 | 0.3% | 1,637 | 0.3% | 4.9% | 1,563 | 0.3% | -4.1% | 3,200 | 0.3% | 0.3% |
| Development expenses | 129 | 0.0% | 188 | 0.0% | 317 | 0.0% | 323 | 0.1% | 150.4% | 477 | 0.1% | 153.7% | 800 | 0.1% | 152.4% |
| Other | 9,959 | 1.8% | 10,711 | 2.2% | 20,670 | 2.0% | 11,736 | 2.3% | 17.8% | 11,464 | 2.2% | 7.0% | 23,200 | 2.2% | 12.2% |
| Operating income | 38,000 | 6.9% | 25,733 | 5.3% | 63,733 | 6.2% | 22,377 | 4.3% | -41.1% | 22,123 | 4.2% | -14.0% | 44,500 | 4.3% | -30.2% |
| Ordinary Income | 36,667 | 6.7% | 25,299 | 5.3% | 61,966 | 6.0% | 21,099 | 4.1% | -42.5% | 20,901 | 4.0% | -17.4% | 42,000 | 4.0% | -32.2% |
| Income before income taxes | 37,026 | 6.8% | 29,237 | 6.1% | 66,263 | 6.4% | 21,843 | 4.2% | -41.0% | 21,357 | 4.1% | -27.0% | 43,200 | 4.2% | -34.8% |
| Corporate, inhabitant and enterprise taxes | 10,895 | 2.0% | 6,639 | 1.4% | 17,534 | 1.7% | 5,873 | 1.1% | -46.1% | 5,827 | 1.1% | -12.2% | 11,700 | 1.1% | -33.3% |
| Net income | 26,131 | 4.8% | 22,597 | 4.7% | 48,728 | 4.7% | 15,970 | 3.1% | -38.9% | 15,530 | 3.0% | -31.3% | 31,500 | 3.0% | -35.4% |
| Net income attributable to non-controlling interests | 266 | 0.0% | 392 | 0.1% | 658 | 0.1% | 726 | 0.1% | 172.9% | 774 | 0.1% | 97.4% | 1,500 | 0.1% | 128.0% |
| Net income attributable to the shareholders of the parent | 25,864 | 4.7% | 22,205 | 4.6% | 48,069 | 4.7% | 15,243 | 2.9% | -41.1% | 14,757 | 2.8% | -33.5% | 30,000 | 2.9% | -37.6% |

**2. Consolidated Balance Sheets** (Units: Millions of Yen, %)

| | Mar. 2024 | | Sep. 2024 | | Change |
|---|---|---|---|---|---|
| | Amount | Ratio | Amount | Ratio | Amount |
| Total assets | 552,244 | 100.0% | 545,485 | 100.0% | -6,759 |
| Total current assets | 518,749 | 93.9% | 511,696 | 93.8% | -7,053 |
| Cash and deposits | 38,710 | 7.0% | 35,984 | 6.6% | -2,726 |
| Trade notes and accounts receivable | 207,491 | 37.6% | 205,652 | 37.7% | -1,839 |
| Inventories | 234,001 | 42.4% | 236,610 | 43.4% | 2,609 |
| Other current assets | 39,005 | 7.1% | 33,932 | 6.2% | -5,073 |
| Allowance for doubtful accounts | -459 | -0.1% | -483 | -0.1% | -24 |
| Total fixed assets | 33,494 | 6.1% | 33,788 | 6.2% | 294 |
| Property, equipment, at cost | 9,027 | 1.6% | 9,376 | 1.7% | 349 |
| Intangible fixed assets | 7,044 | 1.3% | 7,494 | 1.4% | 450 |
| Investments and other assets | 17,421 | 3.2% | 16,916 | 3.1% | -505 |
| Total liabilities | 295,824 | 53.6% | 288,794 | 52.9% | -7,030 |
| Total current liabilities | 291,058 | 52.7% | 283,960 | 52.1% | -7,098 |
| Notes and accounts payable | 151,126 | 27.4% | 156,343 | 28.7% | 5,217 |
| Short-term borrowings | 60,587 | 11.0% | 55,215 | 10.1% | -5,372 |
| Accrued bonus | 5,946 | 1.1% | 4,798 | 0.9% | -1,148 |
| Other current liabilities | 73,398 | 13.3% | 67,603 | 12.4% | -5,795 |
| Long-term liabilities | 4,765 | 0.9% | 4,833 | 0.9% | 68 |
| Long-term debt | 3,000 | 0.5% | 3,000 | 0.5% | 0 |
| Liability for retirement benefits | 386 | 0.1% | 434 | 0.1% | 48 |
| Other | 1,378 | 0.2% | 1,399 | 0.3% | 21 |
| Net assets | 256,420 | 46.4% | 256,690 | 47.1% | 270 |
| Stockholders' Equity | 216,627 | 39.2% | 224,983 | 41.2% | 8,356 |
| Paid-in capital | 14,040 | 2.5% | 14,040 | 2.6% | 0 |
| Additional paid-in capital surplus | 36,764 | 6.7% | 36,771 | 6.7% | 7 |
| Consolidated retained earnings | 171,537 | 31.1% | 179,582 | 32.9% | 8,045 |
| Treasury stock | -5,714 | -1.0% | -5,411 | -1.0% | 303 |
| Other comprehensive income | 27,686 | 5.0% | 23,149 | 4.2% | -4,537 |
| Unrealized holding gains on other securities | 501 | 0.1% | -44 | 0.0% | -545 |
| Gain on deferred hedge | -93 | 0.0% | 146 | 0.0% | 239 |
| Foreign currency translation adjustments | 27,279 | 4.9% | 23,047 | 4.2% | -4,232 |
| Non-controlling interests | 12,106 | 2.2% | 8,557 | 1.6% | -3,549 |

### 3. Sales and Gross Profit by Product (Consolidated)

(Units: Millions of Yen, %)

| | FY2023 1st Half | | FY2024 | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | | | 1Q | | | | 2Q | | | | 1st Half | | |
| | Amount | Ratio | Amount | Ratio | Y/Y Change | vs. latest | Amount | Ratio | Y/Y Change | vs. latest | Amount | Ratio | Y/Y Change |
| Sales | 546,961 | 100.0% | 256,330 | 100.0% | -8.0% | 12.2% | 262,630 | 100.0% | -2.1% | 2.5% | 518,960 | 100.0% | -5.1% |
| Semiconductors | 441,930 | 80.8% | 194,495 | 75.9% | -14.8% | 12.0% | 199,983 | 76.1% | -6.4% | 2.8% | 394,478 | 76.0% | -10.7% |
| Electronic devices | 28,184 | 5.2% | 17,270 | 6.7% | 14.4% | 44.4% | 17,257 | 6.6% | 31.8% | -0.1% | 34,527 | 6.7% | 22.5% |
| Other | 22,429 | 4.1% | 6,936 | 2.7% | 3.4% | -18.3% | 9,563 | 3.6% | -39.2% | 37.9% | 16,499 | 3.2% | -26.4% |
| Network-related products | 54,416 | 9.9% | 37,628 | 14.7% | 32.3% | 9.9% | 35,828 | 13.6% | 37.9% | -4.8% | 73,456 | 14.2% | 35.0% |

(Units: Millions of Yen, %)

| | FY2023 1st Half | | FY2024 | | | | | |
|---|---|---|---|---|---|---|---|---|
| | | | 1Q | | 2Q | | 1st Half | |
| | Amount | GP rate | Amount | GP rate | Amount | GP rate | Amount | GP rate |
| Gross Profit | 70,966 | 13.0% | 31,556 | 12.3% | 28,712 | 10.9% | 60,268 | 11.6% |
| Semiconductors | 52,469 | 11.9% | 19,891 | 10.2% | 17,439 | 8.7% | 37,330 | 9.5% |
| Electronic devices | 3,637 | 12.9% | 2,628 | 15.2% | 2,745 | 15.9% | 5,373 | 15.6% |
| Other | 3,338 | 14.9% | 1,146 | 16.5% | 1,351 | 14.1% | 2,497 | 15.1% |
| Network-related products | 11,520 | 21.2% | 7,890 | 21.0% | 7,177 | 20.0% | 15,067 | 20.5% |

**FY2023 (Reference)**

(Units: Millions of Yen, %)

| | 1Q | | 2Q | | 3Q | | 4Q | | Full-term | |
|---|---|---|---|---|---|---|---|---|---|---|
| | Amount | Ratio | Amount | Ratio | Amount | Ratio | Amount | Ratio | Amount | Ratio |
| Sales | 278,562 | 100.0% | 268,399 | 100.0% | 253,342 | 100.0% | 228,414 | 100.0% | 1,028,718 | 100.0% |
| Semiconductors | 228,323 | 82.0% | 213,607 | 79.6% | 203,363 | 80.3% | 173,718 | 76.1% | 819,013 | 79.6% |
| Electronic devices | 15,092 | 5.4% | 13,092 | 4.9% | 11,547 | 4.6% | 11,959 | 5.2% | 51,692 | 5.0% |
| Other | 6,710 | 2.4% | 15,719 | 5.9% | 6,174 | 2.4% | 8,494 | 3.7% | 37,098 | 3.6% |
| Network-related products | 28,434 | 10.2% | 25,982 | 9.7% | 32,256 | 12.7% | 34,241 | 15.0% | 120,914 | 11.8% |

(Units: Millions of Yen, %)

| | 1Q | | 2Q | | 3Q | | 4Q | | Full-term | |
|---|---|---|---|---|---|---|---|---|---|---|
| | Amount | GP rate | Amount | GP rate | Amount | GP rate | Amount | GP rate | Amount | GP rate |
| Gross Profit | 36,602 | 13.1% | 34,364 | 12.8% | 30,386 | 12.0% | 28,264 | 12.4% | 129,617 | 12.6% |
| Semiconductors | 27,068 | 11.9% | 25,401 | 11.9% | 21,321 | 10.5% | 19,337 | 11.1% | 93,129 | 11.4% |
| Electronic devices | 2,037 | 13.5% | 1,600 | 12.2% | 1,556 | 13.5% | 1,526 | 12.8% | 6,720 | 13.0% |
| Other | 1,305 | 19.4% | 2,033 | 12.9% | 1,459 | 23.6% | 1,655 | 19.5% | 6,453 | 17.4% |
| Network-related products | 6,191 | 21.8% | 5,329 | 20.5% | 6,047 | 18.7% | 5,745 | 16.8% | 23,313 | 19.3% |

**4. Sales by Product (Consolidated)**

(Units: Millions of Yen, %)

| | FY2023 1st Half | | FY2024 | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | | | 1Q | | | | 2Q | | | | 1st Half | | |
| | Amount | Ratio | Amount | Ratio | Y/Y Change | vs. latest results | Amount | Ratio | Y/Y Change | vs. latest results | Amount | Ratio | Y/Y Change |
| Semiconductors | 441,930 | 80.8% | 194,495 | 75.9% | -14.8% | 12.0% | 199,983 | 76.1% | -6.4% | 2.8% | 394,478 | 76.0% | -10.7% |
| PLD | 64,222 | 11.7% | 18,071 | 7.0% | -42.3% | 2.6% | 18,759 | 7.1% | -43.0% | 3.8% | 36,830 | 7.1% | -42.7% |
| ASIC | 11,194 | 2.0% | 4,127 | 1.6% | -46.0% | -5.1% | 5,204 | 2.0% | 46.8% | 26.1% | 9,331 | 1.8% | -16.6% |
| ASSP | 65,214 | 11.9% | 26,946 | 10.5% | -18.9% | 8.0% | 25,492 | 9.7% | -20.3% | -5.4% | 52,438 | 10.1% | -19.6% |
| Analog IC | 135,350 | 24.7% | 58,319 | 22.8% | -18.8% | 14.0% | 61,120 | 23.3% | -3.8% | 4.8% | 119,439 | 23.0% | -11.8% |
| Memories | 25,194 | 4.6% | 18,083 | 7.1% | 29.9% | 32.5% | 16,155 | 6.2% | 43.3% | -10.7% | 34,238 | 6.6% | 35.9% |
| Other | 140,755 | 25.7% | 68,947 | 26.9% | -2.1% | 11.2% | 73,252 | 27.9% | 4.2% | 6.2% | 142,199 | 27.4% | 1.0% |
| Electronic devices | 28,184 | 5.2% | 17,270 | 6.7% | 14.4% | 44.4% | 17,257 | 6.6% | 31.8% | -0.1% | 34,527 | 6.7% | 22.5% |
| Other | 22,429 | 4.1% | 6,936 | 2.7% | 3.4% | -18.3% | 9,563 | 3.6% | -39.2% | 37.9% | 16,499 | 3.2% | -26.4% |
| Network-related products | 54,416 | 9.9% | 37,628 | 14.7% | 32.3% | 9.9% | 35,828 | 13.6% | 37.9% | -4.8% | 73,456 | 14.2% | 35.0% |
| Hardware | 7,237 | 1.3% | 3,572 | 1.4% | -4.5% | 1.9% | 3,521 | 1.3% | 0.7% | -1.4% | 7,093 | 1.4% | -2.0% |
| Software | 38,448 | 7.0% | 29,464 | 11.5% | 44.9% | 14.5% | 26,898 | 10.2% | 48.5% | -8.7% | 56,362 | 10.9% | 46.6% |
| Services | 8,731 | 1.6% | 4,591 | 1.8% | 5.2% | -8.3% | 5,409 | 2.1% | 23.8% | 17.8% | 10,000 | 1.9% | 14.5% |
| Total | 546,961 | 100.0% | 256,330 | 100.0% | -8.0% | 12.2% | 262,630 | 100.0% | -2.1% | 2.5% | 518,960 | 100.0% | -5.1% |

**FY2023 (Reference)**

(Units: Millions of Yen, %)

| | 1Q | | 2Q | | 3Q | | 4Q | | Full-term | |
|---|---|---|---|---|---|---|---|---|---|---|
| | Amount | Ratio | Amount | Ratio | Amount | Ratio | Amount | Ratio | Amount | Ratio |
| Semiconductors | 228,323 | 82.0% | 213,607 | 79.6% | 203,363 | 80.3% | 173,718 | 76.1% | 819,013 | 79.6% |
| PLD | 31,310 | 11.2% | 32,912 | 12.3% | 23,951 | 9.5% | 17,621 | 7.7% | 105,794 | 10.3% |
| ASIC | 7,648 | 2.7% | 3,546 | 1.3% | 4,074 | 1.6% | 4,349 | 1.9% | 19,617 | 1.9% |
| ASSP | 33,234 | 11.9% | 31,980 | 11.9% | 33,680 | 13.3% | 24,947 | 10.9% | 123,841 | 12.0% |
| Analog IC | 71,784 | 25.8% | 63,566 | 23.7% | 58,708 | 23.2% | 51,135 | 22.4% | 245,194 | 23.8% |
| Memories | 13,923 | 5.0% | 11,271 | 4.2% | 11,465 | 4.5% | 13,645 | 6.0% | 50,305 | 4.9% |
| Other | 70,423 | 25.3% | 70,332 | 26.2% | 71,483 | 28.2% | 62,020 | 27.2% | 274,259 | 26.7% |
| Electronic devices | 15,092 | 5.4% | 13,092 | 4.9% | 11,547 | 4.6% | 11,959 | 5.2% | 51,692 | 5.0% |
| Other | 6,710 | 2.4% | 15,719 | 5.9% | 6,174 | 2.4% | 8,494 | 3.7% | 37,098 | 3.6% |
| Network-related products | 28,434 | 10.2% | 25,982 | 9.7% | 32,256 | 12.7% | 34,241 | 15.0% | 120,914 | 11.8% |
| Hardware | 3,741 | 1.3% | 3,496 | 1.3% | 4,280 | 1.7% | 3,506 | 1.5% | 15,023 | 1.5% |
| Software | 20,330 | 7.3% | 18,118 | 6.8% | 23,249 | 9.2% | 25,729 | 11.3% | 87,427 | 8.5% |
| Services | 4,363 | 1.6% | 4,368 | 1.6% | 4,727 | 1.9% | 5,006 | 2.2% | 18,464 | 1.8% |
| Total | 278,562 | 100.0% | 268,399 | 100.0% | 253,342 | 100.0% | 228,414 | 100.0% | 1,028,718 | 100.0% |

**5. Net Sales by Segment (Consolidated)**

(Units: Millions of Yen, %)

| Segment | FY2023 1st Half | | | FY2024 | | | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | | | | 1Q | | | | | 2Q | | | | | 1st Half | | | |
| | Amount | Ratio1 | Ratio2 | Amount | Ratio1 | Ratio2 | Y/Y Change | vs. latest results | Amount | Ratio1 | Ratio2 | Y/Y Change | vs. latest results | Amount | Ratio1 | Ratio2 | Y/Y Change |
| IC, electronic devices and others | 492,540 | 100.0% | 90.1% | 218,700 | 100.0% | 85.3% | -12.6% | 12.6% | 226,800 | 100.0% | 86.4% | -6.4% | 3.7% | 445,500 | 100.0% | 85.8% | -9.6% |
| Telecom | 53,190 | 10.8% | 9.7% | 22,300 | 10.2% | 8.7% | -27.5% | 12.7% | 20,910 | 9.2% | 8.0% | -6.9% | -6.2% | 43,210 | 9.7% | 8.3% | -18.8% |
| Telecom Terminals | 13,370 | 2.7% | 2.4% | 5,610 | 2.6% | 2.2% | -25.3% | 9.4% | 5,880 | 2.6% | 2.2% | 0.3% | 4.8% | 11,490 | 2.6% | 2.2% | -14.1% |
| Telecom Infrastructure | 39,820 | 8.1% | 7.3% | 16,690 | 7.6% | 6.5% | -28.2% | 13.8% | 15,030 | 6.6% | 5.7% | -9.4% | -9.9% | 31,720 | 7.1% | 6.1% | -20.3% |
| OA, Peripherals | 17,620 | 3.6% | 3.2% | 8,930 | 4.1% | 3.5% | -6.2% | 25.6% | 9,990 | 4.4% | 3.8% | 23.3% | 11.9% | 18,920 | 4.2% | 3.6% | 7.4% |
| Computers | 41,550 | 8.4% | 7.6% | 19,060 | 8.7% | 7.4% | 9.0% | 22.0% | 20,290 | 8.9% | 7.7% | -15.7% | 6.5% | 39,350 | 8.8% | 7.6% | -5.3% |
| Consumer Products | 37,990 | 7.7% | 6.9% | 19,470 | 8.9% | 7.6% | 3.3% | 27.9% | 20,860 | 9.2% | 7.9% | 9.0% | 7.1% | 40,330 | 9.1% | 7.8% | 6.2% |
| Automobile | 97,320 | 19.8% | 17.8% | 65,580 | 30.0% | 25.6% | 43.4% | 29.2% | 73,010 | 32.2% | 27.8% | 41.5% | 11.3% | 138,590 | 31.1% | 26.7% | 42.4% |
| Industrial Equipment | 244,870 | 49.7% | 44.8% | 83,360 | 38.1% | 32.5% | -34.8% | -2.7% | 81,740 | 36.0% | 31.1% | -30.2% | -1.9% | 165,100 | 37.1% | 31.8% | -32.6% |
| Network Business | 54,420 | - | 9.9% | 37,630 | - | 14.7% | 32.4% | 9.9% | 35,830 | - | 13.6% | 37.9% | -4.8% | 73,460 | - | 14.2% | 35.0% |
| Total | 546,960 | - | 100.0% | 256,330 | - | 100.0% | -8.0% | 12.2% | 262,630 | - | 100.0% | -2.1% | 2.5% | 518,960 | - | 100.0% | -5.1% |

FY2023 (Reference)

(Units: Millions of Yen, %)

| Segment | 1Q | | | 2Q | | | 3Q | | | 4Q | | | Full-term | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | Amount | Ratio1 | Ratio2 | Amount | Ratio1 | Ratio2 | Amount | Ratio1 | Ratio2 | Amount | Ratio1 | Ratio2 | Amount | Ratio1 | Ratio2 |
| IC, electronic devices and others | 250,130 | 100.0% | 89.8% | 242,410 | 100.0% | 90.3% | 221,090 | 100.0% | 87.3% | 194,170 | 100.0% | 85.0% | 907,800 | 100.0% | 88.2% |
| Telecom | 30,740 | 12.3% | 11.0% | 22,450 | 9.3% | 8.4% | 23,660 | 10.7% | 9.3% | 19,790 | 10.2% | 8.7% | 96,640 | 10.6% | 9.4% |
| Telecom Terminals | 7,510 | 3.0% | 2.7% | 5,860 | 2.4% | 2.2% | 5,460 | 2.5% | 2.2% | 5,130 | 2.6% | 2.2% | 23,960 | 2.6% | 2.3% |
| Telecom Infrastructure | 23,230 | 9.3% | 8.3% | 16,590 | 6.8% | 6.2% | 18,200 | 8.2% | 7.2% | 14,660 | 7.6% | 6.4% | 72,680 | 8.0% | 7.1% |
| OA, Peripherals | 9,520 | 3.8% | 3.4% | 8,100 | 3.3% | 3.0% | 7,370 | 3.3% | 2.9% | 7,110 | 3.7% | 3.1% | 32,100 | 3.5% | 3.1% |
| Computers | 17,490 | 7.0% | 6.3% | 24,060 | 9.9% | 9.0% | 14,280 | 6.5% | 5.6% | 15,620 | 8.0% | 6.8% | 71,450 | 7.9% | 6.9% |
| Consumer Products | 18,850 | 7.5% | 6.8% | 19,140 | 7.9% | 7.1% | 15,900 | 7.2% | 6.3% | 15,220 | 7.8% | 6.7% | 69,110 | 7.6% | 6.7% |
| Automobile | 45,720 | 18.3% | 16.4% | 51,600 | 21.3% | 19.2% | 56,550 | 25.6% | 22.3% | 50,770 | 26.1% | 22.2% | 204,640 | 22.5% | 19.9% |
| Industrial Equipment | 127,810 | 51.1% | 45.9% | 117,060 | 48.3% | 43.6% | 103,330 | 46.7% | 40.8% | 85,660 | 44.1% | 37.5% | 433,860 | 47.8% | 42.2% |
| Network Business | 28,430 | - | 10.2% | 25,990 | - | 9.7% | 32,250 | - | 12.7% | 34,250 | - | 15.0% | 120,920 | - | 11.8% |
| Total | 278,560 | - | 100.0% | 268,400 | - | 100.0% | 253,340 | - | 100.0% | 228,420 | - | 100.0% | 1,028,720 | - | 100.0% |