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May 15, 2024

Consolidated Financial Results for the Fiscal Year Ended March 31, 2024 (Under Japanese GAAP)

Company name: gremz, Inc.
Listing: Tokyo Stock Exchange
Securities code: 3150
URL: https://www.gremz.co.jp/en/
Representative: Masaomi Tanaka, President and Chief Executive Officer
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Telephone: +81-3-5769-3500
Scheduled date of annual general meeting of shareholders: June 26, 2024
Scheduled date to commence dividend payments: June 27, 2024
Scheduled date to file annual securities report: June 27, 2024
Preparation of supplementary material on financial results: Yes
Holding of financial results briefing: Yes (For institutional investors / Analysts)

(Yen amounts are rounded down to millions, unless otherwise noted.)

1. Consolidated financial results for the fiscal year ended March 31, 2024 (from April 1, 2023 to March 31, 2024)

(1) Consolidated operating results

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
Fiscal year ended	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
March 31, 2024	29,908	(4.7)	5,217	44.9	5,268	42.9	3,540	43.6
March 31, 2023	31,392	35.0	3,600	46.9	3,687	46.6	2,465	14.2

Note: Comprehensive income For the fiscal year ended March 31, 2024: ¥3,608 million [50.9%]
For the fiscal year ended March 31, 2023: ¥2,390 million [11.1%]

	Basic earnings per share	Diluted earnings per share	Return on equity	Ratio of ordinary profit to total assets	Ratio of operating profit to net sales
Fiscal year ended	Yen	Yen	%	%	%
March 31, 2024	153.83	153.32	31.0	27.1	17.4
March 31, 2023	108.19	107.04	27.6	23.9	11.5

Reference: Share of profit (loss) of entities accounted for using equity method
For the fiscal year ended March 31, 2024: –
For the fiscal year ended March 31, 2023: –

(2) Consolidated financial position

	Total assets	Net assets	Equity-to-asset ratio	Net assets per share
As of	Millions of yen	Millions of yen	%	Yen
March 31, 2024	21,612	12,991	59.7	558.56
March 31, 2023	17,217	10,008	57.8	434.39

Reference: Equity
As of March 31, 2024: ¥12,903 million
As of March 31, 2023: ¥9,955 million

(3) Consolidated cash flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at end of period
Fiscal year ended	Millions of yen	Millions of yen	Millions of yen	Millions of yen
March 31, 2024	4,089	(1,787)	(52)	10,474
March 31, 2023	1,464	80	1,162	8,224

2. Cash dividends

	Annual dividends per share					Total cash dividends (Total)	Payout ratio (Consolidated)	Ratio of dividends to net assets (Consolidated)
	First quarter-end	Second quarter-end	Third quarter-end	Fiscal year-end	Total			
	Yen	Yen	Yen	Yen	Yen	Millions of yen	%	%
Fiscal year ended March 31, 2023	–	5.00	–	17.00	22.00	503	20.3	5.6
Fiscal year ended March 31, 2024	–	15.00	–	32.00	47.00	1,085	30.6	9.5
Fiscal year ending March 31, 2025 (Forecast)		20.00	-	37.00	57.00		30.5	

3. Forecast of consolidated financial results for the fiscal year ending March 31, 2025 (from April 1, 2024 to March 31, 2025)

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Six months ending September 30, 2024	16,500	3.5	3,250	1.6	3,304	2.2	2,190	0.6	94.80
Fiscal year ending March 31, 2025	34,000	13.7	6,500	24.6	6,570	24.7	4,320	22.00	187.00

*** Notes**

(1) Changes in significant subsidiaries during the period (changes in specified subsidiaries resulting in the change in scope of consolidation): None

(2) Changes in accounting policies, changes in accounting estimates, and restatement

(i) Changes in accounting policies due to revisions to accounting standards and other regulations: None

(ii) Changes in accounting policies due to other reasons: None

(iii) Changes in accounting estimates: None

(iv) Restatement: None

(3) Number of issued shares (common shares)

(i) Total number of issued shares at the end of the period (including treasury shares)

As of March 31, 2024	23,814,800 shares
As of March 31, 2023	23,630,800 shares

(ii) Number of treasury shares at the end of the period

As of March 31, 2024	712,793 shares
As of March 31, 2023	712,763 shares

(iii) Average number of shares outstanding during the period

Fiscal year ended March 31, 2024	23,015,542 shares
Fiscal year ended March 31, 2023	22,785,366 shares

[Reference] Overview of non-consolidated financial results

1. Non-consolidated financial results for the fiscal year ended March 31, 2024 (from April 1, 2023 to March 31, 2024)

(1) Non-consolidated operating results

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit	
Fiscal year ended	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
March 31, 2024	2,409	13.1	1,741	28.7	1,792	27.8	1,459	27.6
March 31, 2023	2,130	34.5	1,352	53.7	1,403	57.4	1,144	17.6

	Basic earnings per share	Diluted earnings per share
Fiscal year ended	Yen	Yen
March 31, 2024	63.41	63.20
March 31, 2023	50.22	49.68

(2) Non-consolidated financial position

	Total assets	Net assets	Equity-to-asset ratio	Net assets per share
As of	Millions of yen	Millions of yen	%	Yen
March 31, 2024	7,554	4,956	64.5	210.75
March 31, 2023	6,878	4,121	59.1	177.49

Reference: Equity

As of March 31, 2024: ¥4,868 million

As of March 31, 2023: ¥4,067 million

* Financial results reports are exempt from audit conducted by certified public accountants or an audit corporation.

* Proper use of earnings forecasts, and other special matters

  Forward-looking statements, including earnings forecasts, contained in this report are based on information currently available to the Company and on certain assumptions deemed to be reasonable. Actual business results and other results may differ materially from the forward-looking statements due to various factors.