

Monthly Sales Summary for World Co., Ltd. Domestic Retail Business

Company Name: World Co., Ltd.
 Representative: Nobuteru Suzuki, Representative Director of the Board President and Executive Officer
 (Securities Code: 3612 Prime, Tokyo Stock Exchange)
 Contact: Keiichi Nakabayashi, Member of the Board Executive Vice President and Executive Officer
 (IR Office Phone: +81-3-6887-1300)

FY2024 (March 1, 2024 to February 28, 2025)		Mar.	Apr.	May	Jun.	Jul.	Aug.	1H	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	2H	Full Term
Sales (YoY)		Change (%)														
Domestic Sales	*1	98.0	104.8	101.1	109.0	99.2	101.6	102.1								102.1
Store Sales	*2	97.5	102.4	98.3	109.0	95.6	101.7	100.5								100.5
Same-Store Sales	*3	97.9	103.5	99.4	111.0	96.5	102.3	101.4								101.4
Online Sales	*4	100.1	115.1	112.6	109.0	114.3	101.4	108.8								108.8
Number of Stores																
End of Month (Term)	*2	2,207	2,221	2,217	2,218	2,198	2,184	—							—	—
Openings		30	16	1	1	7	5	60							0	60
Closings		15	2	5	0	27	19	68							0	68
M&A		8	0	0	0	0	0	8							0	8
Number of Same Stores	*3	2,007	2,033	2,040	2,039	2,018	1,993	—							—	—

Note: As a general rule, the sales summary is disclosed on the third business day of the month following the reporting month and includes preliminary data. Should final data differ from any preliminary data, the revised figures will be disclosed when the preliminary data for the subsequent month are announced.

*1 Figures are for domestic retail sales only and do not include domestic wholesale or event sales figures or overseas sales.

*2 Figures for store sales and number of stores include directly managed stores and VSPA (Virtual SPA), but they do not include figures for FC (Franchise) stores or overseas stores.

*3 Same stores are defined as stores opened or newly consolidated (joined the Group) more than 12 months prior to the report and were unchanged from the previous month in terms of retail floor space, which changes on a monthly basis in terms of the number of same stores. Stores that have been relocated or closed for more than a day due to renovations have therefore been excluded from the results of same stores, and online sales are not included in Same-

*4 Online Sales figures represent total sales by World Group brand companies through their own and other companies' websites.

Number of holidays* year-on-year Current month Month in previous year *Saturdays, Sundays and public holidays

- Domestic retail sales were 101.6% of those for the same period of the previous year, while store sales were 101.7% and e-commerce sales were 101.4%. Same-store sales were 102.3% of the same month last year, and the number of holidays increased by one, which is estimated to have caused a positive impact of about 1.7%. In addition, 504 stores in the western Japan area were affected, as they were temporarily closed stores or operated with shortened business hours in preparation for a major typhoon in the last week of August. These stores are also included in the calculation of existing stores.
- In the store sales channel in August, summer products continued to show solid growth due to the number of extremely hot days. From the middle of the month, sales of regularly priced products did very well, partly due to refreshing the stores, which boosted the expansion of the floor space for autumn products. In the e-commerce channel, although some of the main brands did not increase their sales in the second half of the year, due to a shortage of sale items, regular sales achieved growth, reflecting the smooth start of the autumn sales season.
- As for product categories, sales of shirts and blouses remained high, late summer products made of summer materials in autumn colors were also strong, and products with 3/4 sleeves and long sleeves sold very well initially. In addition to wide pants and elegant dresses, chic colors, such as black and brown, as well as autumn patterns, were popular. In terms of brands, Dessin and DRESSTERIOR continued to drive sales growth in apparel, and the change of seasons saw the robust performance of one's terrace and 212 KITCHEN STORE, for lifestyle goods, and HIROFU, for small leather goods.

Note: The Company's financial results for the six months ended August 2024 are scheduled to be announced through Tdnet and the Company's IR site on October 3.

Reference: Results for the Previous Fiscal Year

FY2023 (April 1, 2023 to February 29, 2024)		Apr.	May	Jun.	Jul.	Aug.	Sep.	1H	Oct.	Nov.	Dec.	Jan.	Feb.	2H	Full Term
Sales (YoY)		Change (%)													
Domestic Sales		105.4	105.7	105.0	111.5	111.1	99.6	106.3	102.1	107.0	101.4	102.5	107.5	103.8	105.1
Store Sales		106.0	105.5	105.0	113.6	113.0	100.4	107.2	100.7	107.2	101.4	101.1	106.4	103.0	105.1
Same-Store Sales		109.7	109.2	108.4	118.2	118.2	102.7	110.9	103.7	110.6	104.8	104.7	107.5	105.9	108.3
Online Sales		102.8	106.3	105.2	103.6	104.3	96.6	103.2	108.5	106.4	101.6	106.6	110.8	106.6	105.0
Number of Stores															
End of Month (Term)		2,225	2,223	2,223	2,205	2,202	2,208	—	2,210	2,215	2,218	2,184	2,184	—	—
Openings		11	0	1	2	4	11	29	4	6	4	0	10	24	53
Closings		10	2	1	20	13	5	51	2	1	1	34	20	58	109
M&A		0	0	0	0	6	0	6	0	0	0	0	10	10	16
Number of Same Stores		2,086	2,094	2,091	2,067	2,049	2,048	—	2,052	2,056	2,062	2,022	1,998	—	—