

# [Summary] Consolidated Results of Operations for the Nine Months Ended December 31, 2023

February 14, 2024

Remixpoint is a company that **tackles, through business, issues that arise as society transforms**

# remixpoint



Energy business



Resilience  
business



Medical business



## Energy business

### Electricity retailing business

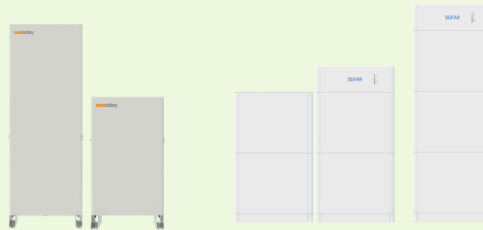
- Supply high-voltage and low-voltage customers with electricity throughout Japan, excluding Okinawa area and isolated islands
- Offering of three plans for needs of high-voltage customers help reduce risks in the electricity retailing business and secure a constant amount of profit.



## Resilience business

### Renewable energy/energy-saving consulting and BCP response-related business

- Sales of the Company's original, hybrid-type home-use power storage system, "remixbattery"
- Sales of industrial-use lithium-ion, three-phase 200V hybrid power storage system



- Consulting on obtaining subsidies and other kinds of financial assistance



## Medical business

### Web creating business for medical institution and Welfare business

- Management consulting specialized for dental and medical clinics
- Creation and operation of websites designed for sales support of dental and medical clinics



- Operation of after-school and other day care service facilities for children with special developmental needs
- Operation of Support for Continuous Employment (Type B) service facilities

The Company made ZERO MEDICAL, INC. a wholly-owned subsidiary through a share exchange on December 1, 2023



**Aim to acquire 10% of the customers in the medical industry** by leveraging the Company's strength

- The Company will **expand the sales channels** for energy-saving products, such as storage batteries and power generators, as well as new electric power, by utilizing the trading network including 3,000 active customers acquired by ZERO MEDICAL, INC. through its medical and welfare businesses
- ZERO MEDICAL, INC. will **seek to acquire more customers** as a **total consulting company for the medical industry** by utilizing the Company's resources and providing energy solutions

\* For details, please see [Notification Concerning Acquisition of ZERO MEDICAL, INC. as a Wholly-owned Subsidiary through Simplified Share Exchange](#), dated October 26, 2023.

# Nine Months Ended December 31, 2023 Results Summary

# Results for the Nine Months Ended December 31, 2023

Due to the abolition of the used car business and the financial business following the transfer of BPJ shares, the Group's operations have been reorganized into three segments: energy business, resilience business, and other businesses

(Millions of yen)

		FY2022/23 3Q	FY2023/24 3Q
Net sales	<b>Total</b>	<b>23,745</b>	<b>14,936</b>
	Energy business	<b>17,939</b>	<b>14,205</b>
	Resilience business	<b>420</b>	<b>628</b>
	Others	<b>5,385</b>	<b>102</b>
Operating profit	<b>Total</b>	<b>▲1,629</b>	<b>1,270</b>
	Energy business	<b>▲1,166</b>	<b>1,708</b>
	Resilience business	<b>7</b>	<b>49</b>
	Others	<b>160</b>	<b>26</b>
	Business segment adjustment	<b>▲630</b>	<b>▲514</b>
Ordinary profit		<b>▲1,442</b>	<b>1,294</b>
Profit attributable to owners of parent		<b>3,606</b>	<b>1,339</b>

Note: "Others" include the used car business, resilience business, and other businesses.

※The profit and loss of the Medical Business will be recorded from FY2023/24 4Q.

## Topics

### ■ Energy business

- The company was able to transfer the costs for procuring electricity appropriately by mix some plans. As a result, operating profit for the nine months ended December 31, 2023 was 1.7 billion yen.
- The transition to a new rate structure from June in preparation for the capacity market starting in April 2024 was completed. The company expects to continue to secure a constant amount of profit from the next fiscal year onwards.

### ■ Resilience business

- The production of "remixbattery," which had been delayed due to the global shortage of semiconductors, has eased. The amount of the sales of power storage system increased steady, the net sales and profit increased, resulting from full-scale sales activities.

# Consolidated balance sheets

(Millions of yen)

		As of March 31, 2023	As of December 31, 2023
Assets	Cash and deposits	11,173	13,132
	Trade receivables and contract assets	4,061	3,000
	Finished goods	16	3
	Merchandise	221	271
	Raw materials and supplies	69	62
	Owned cryptoassets	120	56
	Operational investment securities	355	—
	Other	1,601	485
	Total current assets	17,620	17,011
	Goodwill	—	629
	Other	1,651	2,052
	Total non-current assets	1,651	2,682
	Total assets	19,271	19,693
	Liabilities	Accounts payable - trade	520
Deposits received		348	152
Income taxes payable		774	0
Other		801	421
Total current liabilities		2,445	1,000
Total non-current liabilities		0	454
Total liabilities		2,445	1,454
Net assets	16,826	18,238	
Total liabilities and net assets	19,271	19,693	

- ① Numerical forecasts and future outlooks presented or stated in this document are based on judgments, assessments, and assumptions made using information currently in the possession of the Remixpoint Group.  
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