Remixpoint www.remixpoint.co.jp

Remixpoint, inc.
TSE Standard Market：3825

Consolidated Results of Operations for the Six Months Ended September 30, 2024

November 14, 2024

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Business domains

Remixpoint is a company that tackles, through business, issues that arise as society transforms

Remixpoint



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Major businesses

Energy business

Electricity retailing business

- Supply high-voltage and low-voltage customers with electricity throughout Japan, excluding Okinawa area and isolated islands
- We offer multiple plans, including market-linked plans, to meet the diverse needs of consumers, achieving both business risk reduction and stable revenue assurance.



Resilience business

Renewable energy/energy-saving consulting and BCP response-related business

- Sales of the Company's original, hybrid-type home-use power storage system,"remixbattery"
- Sales of industrial-use lithium-ion, three-phase 200V hybrid power storage system



- Consulting on obtaining subsidies and other kinds of financial assistance

Medical business

Web marketing business for medical institution and Welfare business

- Web marketing support designed for sales support of medical institutions
- Management consulting specialized for dental and medical clinics



- Operation of after-school and other day care service facilities for children with special developmental needs
- Operation of Support for Continuous Employment (Type B) service facilities

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Crypto Assets Investments

As part of its cash management strategy,
the company purchased **crypto assets in the amount of 1.5 billion yen**.

BTC	ETH	SOL	AVAX
1.26 billion yen	0.05 billion yen	0.12 billion yen	0.05 billion yen

At the Board of Directors held today,
The company resolved to purchase an **additional 1 billion yen in total for BTC 800 million yen, SOL 150 million yen and ETH 50 million yen**.

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Six Months Ended September 30, 2024 Results Summary

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Results for the Six Months Ended September 30, 2024

Profits decreased year-on-year due to the impact of a burden of capacity contributions that started in the first quarter under review.

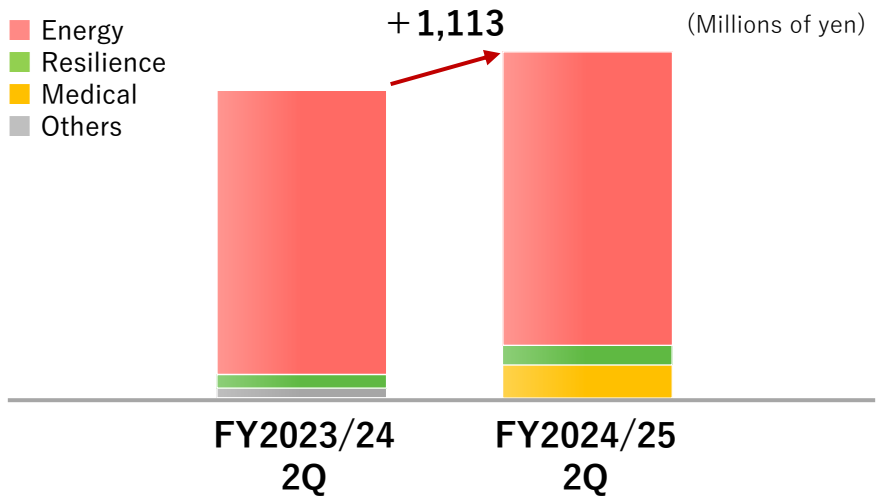
(Millions of yen)

		FY2023/24 2Q	FY2024/25 2Q
Net sales	Energy business	**9,703**	**10,148**
	Resilience business	**349**	**465**
	Medical business	**—**	**654**
	Others	**102**	**—**
	Total	**10,155**	**11,269**
Operating profit	Energy business	**1,222**	**811**
	Resilience business	**14**	**28**
	Medical business	**—**	**105**
	Others	**6**	**▲1**
	Business segment adjustment	**▲374**	**▲393**
	Total	**868**	**551**
Ordinary profit		**829**	**508**
Profit attributable to owners of parent		**900**	**427**

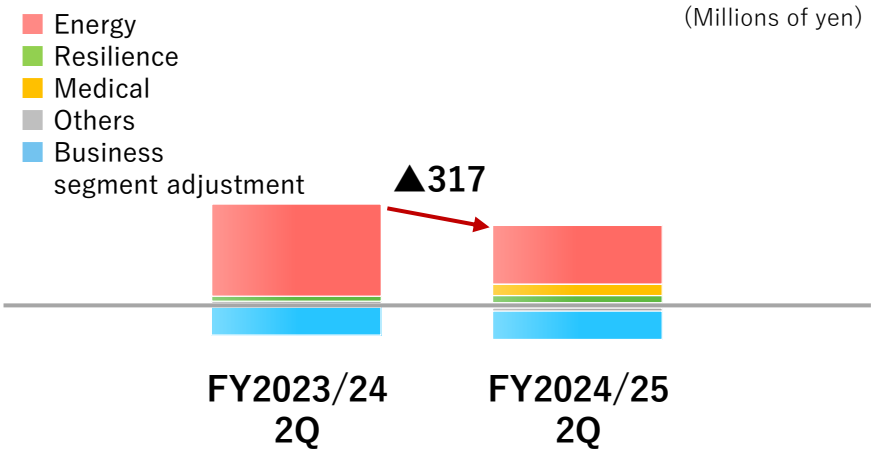
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Results for the Six Months Ended September 30, 2024

Net sales



Operating profit



Topics

Energy business

- Growth in total contracted capacity and sales of both high-and low-voltage products due to strengthened new sales activities and new plan releases to meet customer needs.
- The amount of capacity contributions of approximately from April to September 2024 745 million yen was recorded as a cost of sales, resulting in a year-on-year decrease in operating profit. For the fiscal year ending March 2026, segment profit is expected to recover since the total amount of capacity contributions is expected to decrease.

Resilience business

- The development of sales agents for storage batteries and active promotion of sales activities led to a significant increase in the number of units sold of "remixbattery," resulting in increased net sales.

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Upward Revision to the Full-Year Earnings Forecast

Upwardly revised the full-year fiscal 2025 forecast due primarily to significant growth in sales and operating revenue in the energy business.

(Millions of yen)

	Net sales	Operating profit	Ordinary profit	Profit attributable to owners of parent
Previous forecast	21,100	640	640	600
Revised forecast	24,200	835	790	685
Difference	3,100	195	150	85
Difference (%)	14.6%	30.4%	23.4%	14.1%

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Quarterly statements of income

(Millions of yen)

		FY2023/24				FY2024/25	
		Apr-Jun (1Q)	Jul-Sep (2Q)	Oct-Dec (3Q)	Jan-Mar (4Q)	Apr-Jun (1Q)	**Jul-Sep (2Q)**
Net sales	Energy business	**4,079**	**5,624**	**4,501**	**4,681**	**3,798**	**6,350**
	Resilience business	**122**	**226**	**278**	**591**	**193**	**271**
	Medical business	**—**	**—**	**—**	**278**	**315**	**339**
	Others	**101**	**1**	**—**	**—**	**—**	**—**
	Total	**4,303**	**5,852**	**4,780**	**5,550**	**4,307**	**6,961**
Operating profit	Energy business	**455**	**766**	**486**	**587**	**181**	**629**
	Resilience business	**▲20**	**35**	**34**	**82**	**▲2**	**31**
	Medical business	**—**	**—**	**—**	**▲7**	**49**	**56**
	Others	**4**	**1**	**20**	**▲1**	**▲0**	**▲0**
	Business segment adjustment	**▲199**	**▲175**	**▲139**	**▲187**	**▲174**	**▲218**
	Total	**241**	**627**	**401**	**473**	**53**	**497**
Ordinary profit		**213**	**615**	**465**	**463**	**41**	**467**
Profit attributable to owners of parent		**250**	**650**	**439**	**▲269**	**19**	**408**

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Consolidated balance sheets

(Millions of yen)

		As of March 31, 2024	As of September 30, 2024
Assets	Cash and deposits	13,573	12,188
	Trade receivables and contract assets	3,554	4,553
	Finished goods	0	0
	Merchandise	251	175
	Raw materials and supplies	13	8
	Owned cryptoassets	68	762
	Cash and deposits	–	750
	Other	251	388
	Total current assets	17,714	18,828
	Total non-current assets	1,999	2,186
	Total assets	19,714	21,014
Liabilities	Accounts payable - trade	565	1,229
	Deposits received	97	320
	Income taxes payable	14	81
	Other	644	865
	Total current liabilities	1,322	2,497
	Total non-current liabilities	422	117
	Total liabilities	1,744	2,615
Net assets		17,969	18,399
Total liabilities and net assets		19,714	21,014

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