T&G TAKE and GIVE NEEDS

# TAKE and GIVE NEEDS
# Consolidated Financial Reports
# for the six months Ended September 30,2024

Tokyo, Nov. 13, 2024

Stock Code: 4331 Tokyo Stock Exchange Prime Market
Representative (Title) Representative Director,President (Name) Kenji Iwase
Contact person (Title) Executive Officer (Name) Tatsuji Wakabayashi
Phone: +81-3-3471-6806
Scheduled date of submission of statutory first half financial report Nov.14,2024
Scheduled date of starting payment of dividend Dec. 4,2024
Supplementary materials for financial results Yes
Financial results information meeting held No
URL : https://www.tgn.co.jp/en/ir/

## 1. Consolidated Financial Results

(Millions of yen: amounts are rounded down to nearest million yen)

(1) Results of Operations

| | Net Sales | | Operating profit | | Ordinary profit | | Net income attributable to owners of the parent | | EPS |
|---|---|---|---|---|---|---|---|---|---|
| | JPY mn | % | JPY mn | % | JPY mn | % | JPY mn | % | JPY |
| Sep.30,2024 | 21,724 | 0.3 | 583 | (58.6) | 314 | (73.1) | 437 | (41.3) | 29.96 |
| Sep.30,2023 | 21,662 | (4.2) | 1,410 | (49.5) | 1,169 | (54.7) | 744 | (82.2) | 45.10 |

Note "%" indicates the year-on-year percentage change
Comprehensive income
Q2/FY ending Mar.31,2025 : 437 million yen
Q2/FY ended Mar.31,2024 : 748 million yen

(2) Financial Position

| | Total Assets | Net Assets | Equity Ratio |
|---|---|---|---|
| | JPY mn | JPY mn | % |
| Sep.30,2024 | 51,972 | 15,174 | 29.2 |
| Mar.31,2024 | 54,380 | 16,963 | 31.2 |

(Reference) Shareholders' equity
Q2/FY ending Mar.31,2025 : 15,174 million yen
FY ended Mar.31,2024 : 16,963 million yen

## 2. Dividends

| | Dividends per Share (JPY) | | | | |
|---|---|---|---|---|---|
| | 1st Quarter | 2nd Quarter | 3rd Quarter | Year-End | Annual |
| | JPY | JPY | JPY | JPY | JPY |
| Year ended Mar.31,2024 | — | 10.00 | — | 10.00 | 20.00 |
| Year ending Mar.31,2025 | — | 10.00 | | | |
| Year ending Mar.31,2025 (Forecast) | | | — | 10.00 | 20.00 |

Note　Revision to the forecast that has been disclosed lately：　No

**3. Forecast for the Fiscal year ending March 31, 2025**

| | Net sales | | Operating profit | | Ordinary profit | | Net income attributable to owners of the parent | | EPS |
|---|---|---|---|---|---|---|---|---|---|
| | JPY mn | % | JPY mn | % | JPY mn | % | JPY mn | % | JPY |
| Year ending Mar.31,2025 | 47,000 | 0.0 | 4,400 | 4.5 | 3,900 | 3.9 | 2,000 | 9.2 | 137.22 |

Note　Revision to the forecast that has been disclosed lately：　No

**4. Note**

(1) Significant changes in scope of consolidation (changes in scope of consolidation of specifies subsidiaries): No

(2) Application of accounting treatment peculiar to the first half period consolidated financial statement preparation: Yes

(3) Changes in accounting policies and accounting estimates
[1] Changes in accounting policies by the revision of accounting standard: No
[2] Changes in accounting policies other than those in [1]: No
[3] Changes in accounting estimates: No
[4] Restatement: No

(4) Number of shares issued (common stock)

| | | | | |
|---|---|---|---|---|
| [1] Number of shares issued (including treasury stock) | As of Sep.30,2024 | 14,619,330 Shares | As of Mar. 31.2024, | 14,619,330 Shares |
| [2] Number of shares of treasury stock | As of Sep.30,2024 | 25,197 Shares | As of Mar.31,2024 | 33,427 Shares |
| [3] Number of average shares outstanding during Apr. 1,2024-Sep. 30,2024 | As of Sep.30,2024 | 14,589,143 Shares | As of Sep.30,2023 | 14,563,199 Shares |

*This consolidated financial report is not subject to review procedures by certified public accountants or an audit firm.

*Note to forecasts on the consolidated results of operations and other items.
Descriptions regarding the future are estimated based on the information that the Company is able to obtain at the present point in time and assumptions which are deemed to be reasonable. However, actual results may be different due to various factors.

*Supplementary materials on financial results can be found on the website”TDnet.”

○ **Dividends on Class Preferred Shares**

The following shows breakdown of dividends per share on Class Preferred Shares with different rights from those of common shares.

| Class 1 Preferred Shares | Dividends per Share (JPY) | | | | |
|---|---|---|---|---|---|
| | 1st Quarter | 2nd Quarter | 3rd Quarter | Year-End | Annual |
| | JPY | JPY | JPY | JPY | JPY |
| Year ended Mar.31,2024 | — | 44,000.00 | — | 44,000.00 | 88,000.00 |
| Year ending Mar.31,2025 | — | — | — | — | — |
| Year ending Mar.31,2025 (Forecast) | — | — | — | — | — |

The above Class 1 Preferred Shares were issued on Apr.20,2021.

The Company repurchased and canceled all of the Class 1 Preferred Shares on Apr.2,2024.

Contents

Consolidated Financial Statements and Notes ..... 5

(1) Consolidated Balance Sheet ..... 5
(2) Consolidated Statements of Income and Comprehensive income ..... 7
Consolidated Statement of Income ..... 7
Consolidated Statement of Comprehensive income ..... 7
(3) Consolidated Statement of Cash Flow ..... 8
(4) Notes to Consolidated Financial Statements ..... 9
Notes to assumptions for going concern ..... 9
Application of accounting treatment peculiar to the first half period consolidated financial statement preparation ..... 9
Additional Information ..... 10
Notes when there is a significant change in the amount of shareholders' equity ..... 10
Notes to segment information ..... 11

## 5. Consolidated Financial Statements and Notes

### (1) Consolidated Balance Sheet

*Million yen, rounded down*

| | As of Mar.31,2024 | As of Sep.30, 2024 |
|---|---|---|
| **ASSETS** | | |
| **Current assets** | | |
| Cash and deposits | 9,399 | 7,722 |
| Trade accounts receivable | 618 | 550 |
| Trade loans receivable | 3,225 | 3,312 |
| Merchandise | 159 | 174 |
| Supplies | 81 | 61 |
| Prepaid expenses | 640 | 691 |
| Other current assets | 696 | 593 |
| Allowance for doubtful accounts | (70) | (73) |
| Total current assets | 14,750 | 13,033 |
| **Fixed assets** | | |
| Tangible fixed assets | | |
| Buildings and structures | 34,974 | 33,745 |
| Accumulated depreciation and accumulated impairment loss | (22,303) | (21,393) |
| Buildings and structures (net) | 12,671 | 12,351 |
| Machinery and vehicles | 133 | 133 |
| Accumulated depreciation and accumulated impairment loss | (107) | (110) |
| Machinery and vehicles (net) | 25 | 22 |
| Furniture, tools, and fixtures | 7,345 | 7,375 |
| Accumulated depreciation and accumulated impairment loss | (6,442) | (6,455) |
| Furniture, tools, and fixtures (net) | 902 | 920 |
| Land | 13,492 | 13,030 |
| Lease assets | 5,041 | 5,267 |
| Accumulated depreciation and accumulated impairment loss | (2,495) | (2,636) |
| Lease assets (net) | 2,545 | 2,630 |
| Construction in progress | 284 | 370 |
| Total tangible fixed assets | 29,921 | 29,326 |
| Intangible fixed assets | 375 | 360 |
| Investment and other assets | | |
| Investment securities | 15 | 15 |
| Long-term loans | 67 | 65 |
| Long-term prepaid expenses | 93 | 84 |
| Deferred tax assets | 4,351 | 4,352 |
| Security deposits | 4,869 | 4,799 |
| Other | 215 | 215 |
| Allowance for doubtful accounts | (281) | (280) |
| Total investment and other assets | 9,331 | 9,251 |
| Total fixed assets | 39,629 | 38,938 |
| **Total Assets** | 54,380 | 51,972 |

*Million yen, rounded down*

| | As of Mar.31, 2024 | As of Sep.30, 2024 |
|---|---|---|
| **LIABILITIES** | | |
| Current liabilities | | |
| Trade accounts payable | 1,624 | 1,667 |
| Short-term borrowings | 640 | 910 |
| Current portion of long-term borrowings | 5,350 | 5,275 |
| Accounts payable | 2,270 | 1,455 |
| Accrued income taxes | 182 | 348 |
| Accrued bonuses | 565 | 467 |
| Provision for Share-based compensation | 5 | 1 |
| Contract liabilities | 1,871 | 2,000 |
| Other current liabilities | 1,280 | 1,730 |
| Total current liabilities | 13,789 | 13,856 |
| Non-Current liabilities | | |
| Long-term borrowings | 16,949 | 16,240 |
| Long-term lease obligations | 3,135 | 3,244 |
| Asset retirement obligations | 3,169 | 3,085 |
| Other | 372 | 371 |
| Total long-term liabilities | 23,626 | 22,941 |
| **Total Liabilities** | 37,416 | 36,798 |
| **NET ASSETS** | | |
| Shareholders' equity | | |
| Capital | 100 | 100 |
| Capital surplus | 13,084 | 11,074 |
| Retained earnings | 3,845 | 4,049 |
| Treasury shares | (66) | (49) |
| Total shareholders' equity | 16,963 | 15,174 |
| **Total Net Assets** | 16,963 | 15,174 |
| **Total Liabilities and Net Assets** | 54,380 | 51,972 |

(2) **Consolidated statement of income and comprehensive income**

**Consolidated statement of income**

*Million yen, rounded down*

| | As of Sep.30, 2023 | As of Sep.30, 2024 |
|---|---|---|
| Net sales | 21,662 | 21,724 |
| Cost of sales | 7,288 | 7,240 |
| Gross profit | 14,373 | 14,483 |
| Selling, general and administrative expenses | 12,963 | 13,900 |
| Operating income | 1,410 | 583 |
| Non-operating income | | |
| Interest income | 0 | 0 |
| Penalty income | 34 | - |
| Other | 17 | 6 |
| Total non-operating income | 52 | 7 |
| Non-operating expenses | | |
| Interest expense for borrowings | 240 | 252 |
| Provision for allowance for doubtful accounts | 42 | - |
| Other | 10 | 23 |
| Total non-operating expenses | 292 | 276 |
| Ordinary income | 1,169 | 314 |
| Extraordinary income | | |
| Gain on sales of non-current assets | - | 469 |
| Total extraordinary income | - | 469 |
| Profit before income taxes | 1,169 | 783 |
| Total income taxes | 424 | 346 |
| Net Profit | 744 | 437 |
| Net Profit attributable to owners of parent | 744 | 437 |

**Consolidated statement of comprehensive income**

*Million yen, rounded down*

| | As of Sep.30, 2023 | As of Sep.30, 2024 |
|---|---|---|
| Net Profit | 744 | 437 |
| Other comprehensive income | | |
| Valuation difference on available-for-sale securities | 4 | - |
| Total other comprehensive income | 4 | - |
| Comprehensive income | 748 | 437 |
| Comprehensive income attributable to | | |
| Owners of the parent | 748 | 437 |
| Non-controlling interests | - | - |

### (3) Consolidated statement of cash flows

*Million yen, rounded down*

| | As of Sep.30, 2023 | As of Sep.30,2024 |
|---|---|---|
| **Cash flows from operating activities** | | |
| Profit before income taxes | 1,169 | 783 |
| Depreciation and amortization | 787 | 981 |
| Amortization of goodwill | 3 | - |
| Netting of security deposits and lease fees | 19 | 19 |
| Increase (decrease) in accrued bonuses | (198) | (97) |
| Increase (decrease) in allowance for doubtful accounts | 140 | 1 |
| Increase (decrease) in provision for share-based executive compensation | (4) | (3) |
| Penalty income | (34) | - |
| Interest and dividends received | (0) | (0) |
| Interest expense | 240 | 252 |
| Gain on sales of non-current assets | - | (469) |
| Decrease (increase) in trade receivables | (67) | 68 |
| Decrease (increase) in trade loans receivable | (579) | (86) |
| Increase (decrease) in trade payables | 138 | 43 |
| Decrease (increase) in prepaid expenses | (49) | (48) |
| Increase (decrease) in accounts payable | (1,238) | (815) |
| Increase (decrease) in advances received | 43 | (46) |
| Increase (decrease) in contract liabilities | 201 | 128 |
| Other | (518) | 525 |
| Sub-total | 52 | 1,235 |
| Interest and dividends received | 0 | 0 |
| Interest paid | (244) | (256) |
| Proceeds from penalty income | 34 | - |
| Income taxes refund (paid) | 244 | (180) |
| Net cash provided by operating activities | 87 | 798 |
| **Cash flows from investing activities** | | |
| Loss (gain) on trust deposits | 42 | (1) |
| Purchase of property, plant and equipment | (1,628) | (516) |
| Proceeds from sale of property, plant and equipment | - | 906 |
| Purchase of software | (56) | (32) |
| Proceeds from collection of loans | 8 | 1 |
| Payments into security deposits | (63) | (2) |
| Proceeds from collection of security deposits | 29 | 52 |
| Net cash used in investing activities | (1,668) | 407 |

*Million yen, rounded down*

| | As of Sep.30, 2023 | As of Sep.30,2024 |
|---|---|---|
| **Cash flows from financing activities** | | |
| Net increase (decrease) in short-term borrowings | (200) | 270 |
| Income from long-term borrowings | 2,330 | 2,050 |
| Repayment of long-term borrowings | (2,824) | (2,833) |
| Purchase of treasury shares | (0) | (2,001) |
| Repayment of lease obligations | (122) | (136) |
| Dividends paid | (362) | (233) |
| Net cash provided by financing activities | (1,180) | (2,885) |
| Effect of exchange rate changes on cash and cash equivalents | - | - |
| Increase (decrease) in cash and cash equivalents | (2,760) | (1,679) |
| Cash and cash equivalents at beginning of period | 12,218 | 9,134 |
| Cash and cash equivalents at end of period | 9,457 | 7,455 |

## (4) Notes to Consolidated Financial Statements

(Notes to assumptions for going concern)

Not applicable

(Application of accounting treatment peculiar to the first half period consolidated financial statement preparation)

(Calculation of taxes)

Taxes are calculated by multiplying profit before income taxes for the first half period under review by the reasonably estimated effective tax rate subsequent to the application of tax effect accounting to the profit income before income taxes for the current consolidated fiscal year ending March 31,2025 including the first half period under review.

However, in cases where the result of calculation using this effective tax rate lacks reasonableness in a significant manner, the Company bases calculations on the legal tax rate. Income taxes-deferred is included in total income taxes.

（Additional Information）

（Repurchase and cancellation of Class 1 preferred shares）

The Company made a resolution at a meeting of its Board of Directors held on February 9, 2024, on matters pertaining to repurchase of its Class 1 preferred shares based on the provisions of Article 168 of the Companies Act and the provisions of the Company contract 12-2 and cancellation of all based on the provisions of Article 178 of the Companies Act.

The Company repurchased and cancelled all of its Class 1 preferred shares on April 2, 2024.

**Details of the purchase**

| | |
|---|---|
| Type of shares to be repurchased | Class 1 preferred share |
| Total number of share to be repurchased | 2,000 shares |
| Consideration for share repurchase | Cash |
| Acquisition price per share | JPY1,000,482.20 |
| Total acquisition price | JPY2,000,964,400 |
| Repurchase entity | Norinchukin Capital 2019 Investment Limited Partnership |
| Date of repurchase | April 2, 2024 |

**Details of the cancellation**

| | |
|---|---|
| Type of shares to be cancelled | Class 1 preferred share |
| Total number of shares to be cancelled | 2,000 shares |
| Date of cancellation | April 2, 2024 |

（Transfer of Non-Current Assets）

The Company made a resolution at a meeting of its Board of Directors held on August 25, 2023, on matters pertaining to transfer of its non-current asset and concluded a contract for sale of real estate on September 6,2023. The Company transferred it on April 9,2024.

**Details of the transfer**

| | |
|---|---|
| Description of the assets | Land:11,164.81 ㎡<br>Buildings:3 units 1,847.7 ㎡ |
| Location of the assets | 1607-1,Onishi,Shimogori-aza,o-aza,oita-shi,Oita |
| Gain of transter | JPY 469million |
| Date of conclusion of the contract | September 6,2023 |
| Date of transfer | April 9,2024 |

（Notes when there is a significant change in the amount of shareholders' equity）

As described in "Additional Information" the Company repurchased and cancelled all of its Class 1 preferred shares. It caused a reduction of capital surplus by JPY2,000,964,400.

（Notes to segment information）
Segment information

I. Six months period in the previous fiscal year (From Apr.1, 2023 to Sep.30, 2023)
①Information on net sales, income or loss, and breakdown of revenue by reporting segment

*Million yen, rounded down*

| | Reporting segment | Other（Note） | Total |
|---|---|---|---|
| | Domestic Wedding Business | | |
| Net Sales | | | |
| Revenue from customer contracts | 21,066 | 404 | 21,470 |
| Other revenue | 32 | 158 | 191 |
| a. Sales to external | 21,099 | 563 | 21,662 |
| b. Intersegment sales or transfer | 11 | 230 | 242 |
| Total | 21,110 | 793 | 21,904 |
| Segment income | 2,291 | 138 | 2,430 |

(Note) “Other” represents segments not included in reporting segments and includes the financial and credit business, such as wedding loans, and the travel business.

②Difference between total income or loss of reporting segment and amounts reported in the first half period consolidated financial statement of income and major components thereof

(matters concerning difference adjustment)

*Million yen, rounded down*

| Income | Amount of payment |
|---|---|
| Reporting segment total | 2,291 |
| “Other” income | 138 |
| Elimination of intersegment transactions | 1 |
| Company-wide costs（Note） | （1,022） |
| Operating income in the first half period consolidated financial statement of income | 1,410 |

(Note) “Company-wide costs” mainly consist of general and administrative expenses that are not attributable to reportable segments.

③Information of assets for each reportable segment
Not applicable

2. Six months period under review (From Apr.1, 2024 to Sep.30, 2024)

①Information on net sales, income or loss, and breakdown of revenue by reporting segment

*Million yen, rounded down*

| | Reporting segment | Other（Note） | Total |
|---|---|---|---|
| | Domestic Wedding Business | | |
| Net Sales | | | |
| Revenue from customer contracts | 20,991 | 522 | 21,514 |
| Other revenue | 10 | 199 | 210 |
| a. Sales to external | 21,001 | 722 | 21,724 |
| b. Intersegment sales or transfer | 1 | 242 | 244 |
| Total | 21,002 | 965 | 21,968 |
| Segment income | 1,437 | 187 | 1,625 |

(Note) “Other” represents segments not included in reporting segments and includes the financial and credit business, such as wedding loans, and the travel business.

②Difference between total income or loss of reporting segment and amounts reported in the first half period consolidated financial statement of income and major components thereof

(matters concerning difference adjustment)

*Million yen, rounded down*

| Income | Amount of payment |
|---|---|
| Reporting segment total | 1,437 |
| “Other” income | 187 |
| Elimination of intersegment transactions | 2 |
| Company-wide costs（Note） | （1,045） |
| Operating income in the first half period consolidated financial statement of income | 583 |

(Note) “Company-wide costs” mainly consist of general and administrative expenses that are not attributable to reportable segments.

③Information of assets for each reportable segment

Not applicable