June 4, 2024

Company name: Kumiai Chemical Industry Co., Ltd.
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(Prime Market of TSE; Securities code: 4996)
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Announcement of Revisions to the Consolidated Earnings Forecast for the Cumulative Second-quarter Period and the Full Year of Fiscal Year Ending October 31, 2024

Kumiai Chemical Industry Co., Ltd. (hereinafter, the "Company") hereby announces that it has revised the consolidated earnings forecast for the cumulative second-quarter period and the full year of the fiscal year ending October 31, 2024, announced on December 14, 2023.

1. Revisions to the consolidated earnings forecast figures for the cumulative second-quarter period of the fiscal year ending October 31, 2024
(From November 1, 2023 to April 30, 2024)

	Net sales	Operating income	Ordinary income	Net income attributable to owners of parent	Net income per share
	Millions of yen	Millions of yen	Millions of yen	Millions of yen	Yen
Previous forecasts (A)	92,000	9,000	11,000	8,000	66.49
Revised forecasts (B)	88,100	8,800	13,000	9,300	77.28
Difference (B-A)	(3,900)	(200)	2,000	1,300	–
Change (%)	(4.2)	(2.2)	18.2	16.3	–
(Reference) Results for the cumulative second-quarter period of the previous fiscal year (Fiscal year ended October 31, 2023)	95,445	12,666	13,502	10,246	85.25

2. Revisions to the consolidated earnings forecast figures for the fiscal year ending October 31, 2024
(From November 1, 2023 to October 31, 2024)

	Net sales	Operating income	Ordinary income	Net income attributable to owners of parent	Net income per share
	Millions of yen	Millions of yen	Millions of yen	Millions of yen	Yen
Previous forecasts (A)	167,000	12,000	15,000	11,000	91.42
Revised forecasts (B)	155,000	10,000	15,500	12,000	99.69
Difference (B-A)	(12,000)	(2,000)	500	1,000	–
Change (%)	(7.2)	(16.7)	3.3	9.1	–
(Reference) Results for the previous fiscal year (Fiscal year ended October 31, 2023)	161,002	14,089	24,115	18,024	149.88

3. Reasons for revisions

For the cumulative second-quarter period of the fiscal year ending October 31, 2024, net sales are expected to fall short of the earnings forecast, as the sales of products targeted at domestic and overseas markets in the Agricultural Chemicals and Agriculture-Related Business did not proceed as planned because of the global movement toward reducing agricultural chemical inventories. Operating income is expected to be lower than forecasted, because downturn factors associated with decreased sales have outweighed a positive impact on the financial results on account of the weaker yen. Meanwhile, ordinary income and net income attributable to owners of parent are expected to exceed the forecasts because of the recording of foreign exchange gains, among other factors.

For the full-year consolidated earnings forecast for the fiscal year ending October 31, 2024, as well, the Company expects that, because of factors similar to the cumulative second-quarter period, sales and operating income will be lower than forecasted while ordinary income and net income attributable to owners of parent will increase due to an increase in equity in earnings of affiliates. Therefore, the Company has revised the earnings forecast announced on December 14, 2023.

Note: The earnings forecast is based on information currently available, and actual financial results may differ from them due to various factors that may arise in the future.