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To whom it may concern

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Announcement of Revisions to the Consolidated Earnings Forecast for the Full Year of Fiscal Year Ended October 31, 2024, and Discrepancy Between Non-Consolidated Earnings Forecast and Actual Results for the Previous Fiscal Year

Kumiai Chemical Industry Co., Ltd. (hereinafter, the "Company") hereby announces that it has revised the consolidated earnings forecast for the full year of the fiscal year ended October 31, 2024 (from November 1, 2023 to October 31, 2024), announced on June 4, 2024. Additionally, the Company would like to announce an expected discrepancy between the non-consolidated earnings forecast for the full year and the actual results for the previous fiscal year.

1. Revisions to the consolidated earnings forecast figures for the fiscal year ended October 31, 2024
(From November 1, 2023 to October 31, 2024)

	Net sales	Operating profit	Ordinary profit	Profit attributable to owners of parent	Basic earnings per share
	Millions of yen	Millions of yen	Millions of yen	Millions of yen	Yen
Previous forecasts (A)	155,000	10,000	15,500	12,000	99.69
Revised forecasts (B)	161,000	11,500	18,500	13,700	113.83
Difference (B-A)	+6,000	+1,500	+3,000	+1,700	–
Change (%)	+3.9	+15.0	+19.4	+14.2	–
(Reference) Results for the previous fiscal year (Fiscal year ended October 31, 2023)	161,002	14,089	24,115	18,024	149.88

(Reasons for revisions)

In the Agricultural Chemicals and Agriculture-Related Business segment, net sales and operating profit are expected to exceed the forecast, mainly due to increased sales of agricultural chemicals for overseas markets, including AXEEV®, field crop herbicide. Additionally, as the yen exchange rate trended weaker than expected, the Company expects ordinary profit and profit attributable to owners of parent to exceed the forecast as well. As a result, the Company has revised its earnings forecast as outlined above.

2. Discrepancy between the non-consolidated earnings forecast for the fiscal year ended October 31, 2024 and the actual results for the previous fiscal year

(From November 1, 2023 to October 31, 2024)

	Net sales	Operating profit	Ordinary profit	Profit	Basic earnings per share
	Millions of yen	Millions of yen	Millions of yen	Millions of yen	Yen
Results for the previous fiscal year (A)	125,395	13,413	16,840	11,337	94.28
Forecasts for the current fiscal year (B)	105,900	6,600	8,700	5,300	33.76
Difference (B-A)	(19,495)	(6,813)	(8,140)	(6,037)	–
Change (%)	(15.5)	(50.8)	(48.3)	(53.3)	–

(Reasons for discrepancy)

Both net sales and profit on a non-consolidated basis are expected to significantly underperform compared to the actual results for the previous fiscal year. This is mainly due to factors such as global destocking of agricultural chemical inventories, further inventory reductions in the U.S., a major market, driven by high interest rates, and adjustments to shipments to a U.S. subsidiary in preparation for a change in commercial distribution within the U.S. This matter has already been factored into the previously announced consolidated earnings forecast for the fiscal year ended October 31, 2024.

Note: The forecast figures above are based on information currently available, and actual financial results may differ from them due to various factors that may arise in the future.