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Mitsubishi Electric Announces Consolidated Financial Results for the First Quarter of Fiscal 2025

TOKYO, July 31, 2024 – Mitsubishi Electric Corporation (TOKYO: 6503) announced today its consolidated financial results for the first quarter, ended June 30, 2024, of the current fiscal year ending March 31, 2025 (fiscal 2025).

For the overview of the company's consolidated financial results, please refer to the "Consolidated Financial Results Briefing for the First Quarter of Fiscal 2025" on Mitsubishi Electric's global website or TDnet (Timely Disclosure Network) provided by Japan Exchange Group, Inc.

Condensed Quarterly Consolidated Financial Statements

Condensed Quarterly Consolidated Statement of Profit or Loss and Condensed Quarterly Consolidated Statement of Comprehensive Income

(Condensed Quarterly Consolidated Statement of Profit or Loss)

(In millions of yen)

	FY '24 Q1 (Apr. 1, 2023 – Jun. 30, 2023)		**FY '25 Q1 (Apr. 1, 2024 – Jun. 30, 2024)**			
	(A)	% of total	**(B)**	**% of total**	B – A	B/A (%)
Revenue	1,220,300	100.0	1,286,484	100.0	66,184	105
Cost of sales	867,274	71.1	913,589	71.0	46,315	105
Selling, general and administrative expenses	290,499	23.8	316,066	24.6	25,567	109
Other profit (loss)	(1,522)	(0.1)	1,830	0.2	3,352	—
Operating profit	61,005	5.0	58,659	4.6	(2,346)	96
Financial income	9,842	0.8	14,147	1.1	4,305	144
Financial expenses	1,243	0.1	2,286	0.2	1,043	184
Share of profit of investments accounted for using the equity method	7,280	0.6	5,605	0.4	(1,675)	77
Profit before income taxes	76,884	6.3	76,125	5.9	(759)	99
Income taxes	15,316	1.3	21,751	1.7	6,435	142
Net profit	61,568	5.0	54,374	4.2	(7,194)	88
Net profit attributable to:						
Mitsubishi Electric Corp. stockholders	57,834	4.7	49,138	3.8	(8,696)	85
Non-controlling interests	3,734	0.3	5,236	0.4	1,502	140

(Condensed Quarterly Consolidated Statement of Comprehensive Income)

(In millions of yen)

	FY '24 Q1 (A) (Apr. 1, 2023 – Jun. 30, 2023)	**FY '25 Q1 (B) (Apr. 1, 2024 – Jun. 30, 2024)**	B – A
Net profit	61,568	54,374	(7,194)
(Other comprehensive income (loss), net of tax)			
Items that will not be reclassified to net profit			
Changes in fair value of financial assets measured at fair value through other comprehensive income	42,828	990	(41,838)
Share of other comprehensive income of investments accounted for using the equity method	1,309	6,086	4,777
Subtotal	44,137	7,076	(37,061)
Items that may be reclassified to net profit			
Exchange differences on translating foreign operations	73,227	77,851	4,624
Net changes in the fair value of cash flow hedges	(14)	44	58
Share of other comprehensive income of investments accounted for using the equity method	2,052	3,389	1,337
Subtotal	75,265	81,284	6,019
Total other comprehensive income (loss)	119,402	88,360	(31,042)
Comprehensive income	180,970	142,734	(38,236)
Comprehensive income attributable to:			
Mitsubishi Electric Corp. stockholders	172,099	131,509	(40,590)
Non-controlling interests	8,871	11,225	2,354

Condensed Quarterly Consolidated Statement of Financial Position

(In millions of yen)

	FY '24 (A) (ended Mar. 31, 2024)	**FY '25 Q1 (B) (ended Jun. 30, 2024)**	B – A
(Assets)			
Current assets	3,625,236	3,655,119	29,883
Cash and cash equivalents	765,384	816,226	50,842
Trade receivables	1,089,871	879,756	(210,115)
Contract assets	318,663	350,606	31,943
Other financial assets	52,400	92,359	39,959
Inventories	1,253,493	1,308,599	55,106
Other current assets	145,425	207,573	62,148
Non-current assets	2,542,104	2,549,943	7,839
Investments accounted for using the equity method	265,698	273,676	7,978
Other financial assets	336,521	334,954	(1,567)
Property, plant and equipment	962,608	962,988	380
Goodwill and intangible assets	211,864	221,114	9,250
Deferred tax assets	113,967	113,988	21
Net defined benefit assets	627,213	618,026	(9,187)
Other non-current assets	24,233	25,197	964
Total assets	6,167,340	6,205,062	37,722
(Liabilities)			
Current liabilities	1,839,187	1,796,862	(42,325)
Bonds, borrowings and lease liabilities	151,698	149,102	(2,596)
Trade payables	589,142	560,147	(28,995)
Contract liabilities	306,094	360,208	54,114
Other financial liabilities	200,411	164,596	(35,815)
Accrued expenses	340,582	290,389	(50,193)
Accrued income taxes	66,930	37,816	(29,114)
Provisions	125,129	122,214	(2,915)
Other current liabilities	59,201	112,390	53,189
Non-current liabilities	461,735	466,381	4,646
Bonds, borrowings and lease liabilities	242,938	244,153	1,215
Other financial liabilities	698	698	—
Net defined benefit liabilities	150,960	151,588	628
Provisions	3,837	3,364	(473)
Deferred tax liabilities	22,264	26,340	4,076
Other non-current liabilities	41,038	40,238	(800)
Total liabilities	2,300,922	2,263,243	(37,679)
(Equity)			
Mitsubishi Electric Corp. stockholders' equity	3,739,324	3,807,250	67,926
Common stock	175,820	175,820	—
Capital surplus	195,157	194,554	(603)
Retained earnings	3,102,755	3,035,085	(67,670)
Accumulated other comprehensive income (loss)	363,632	443,765	80,133
Treasury stock, at cost	(98,040)	(41,974)	56,066
Non-controlling interests	127,094	134,569	7,475
Total equity	3,866,418	3,941,819	75,401
Total liabilities and equity	6,167,340	6,205,062	37,722
Bonds, borrowings and lease liabilities	394,636	393,255	(1,381)
Excluding lease liabilities	241,290	236,262	(5,028)
Accumulated other comprehensive income (loss):			
Exchange differences on translating foreign operations	285,219	360,495	75,276
Financial assets measured at fair value through other comprehensive income	78,408	83,225	4,817
Net changes in the fair value of cash flow hedges	5	45	40

Condensed Quarterly Consolidated Statement of Changes in Equity

FY '24 Q1 (Apr. 1, 2023 – Jun. 30, 2023)

(In millions of yen)

	Mitsubishi Electric Corp. stockholders' equity						Non-controlling interests	Total equity
	Common stock	Capital surplus	Retained earnings	Accumulated other comprehensive income (loss)	Treasury stock, at cost	Total		
Balance at beginning of period	175,820	202,888	2,636,136	276,898	(52,715)	3,239,027	124,197	3,363,224
Comprehensive income								
Net profit			57,834			57,834	3,734	61,568
Other comprehensive income (loss), net of tax				114,265		114,265	5,137	119,402
Comprehensive income	—	—	57,834	114,265	—	172,099	8,871	180,970
Reclassification to retained earnings			2,506	(2,506)		—		—
Dividends			(54,940)			(54,940)	(3,586)	(58,526)
Purchase of treasury stock					(9,030)	(9,030)		(9,030)
Disposal of treasury stock		(366)			366	—		—
Transactions with non-controlling interests and others		140				140	1	141
Balance at end of period	175,820	202,662	2,641,536	388,657	(61,379)	3,347,296	129,483	3,476,779

FY '25 Q1 (Apr. 1, 2024 – Jun. 30, 2024)

(In millions of yen)

	Mitsubishi Electric Corp. stockholders' equity						Non-controlling interests	Total equity
	Common stock	Capital surplus	Retained earnings	Accumulated other comprehensive income (loss)	Treasury stock, at cost	Total		
Balance at beginning of period	175,820	195,157	3,102,755	363,632	(98,040)	3,739,324	127,094	3,866,418
Comprehensive income								
Net profit			49,138			49,138	5,236	54,374
Other comprehensive income (loss), net of tax				82,371		82,371	5,989	88,360
Comprehensive income	—	—	49,138	82,371	—	131,509	11,225	142,734
Reclassification to retained earnings			2,238	(2,238)		—		—
Dividends			(62,702)			(62,702)	(3,641)	(66,343)
Purchase of treasury stock					(1,291)	(1,291)		(1,291)
Disposal of treasury stock		(707)	(56,344)		57,357	306		306
Transactions with non-controlling interests and others		104				104	(109)	(5)
Balance at end of period	175,820	194,554	3,035,085	443,765	(41,974)	3,807,250	134,569	3,941,819

Condensed Quarterly Consolidated Statement of Cash Flows

(In millions of yen)

	FY '24 Q1 (Apr. 1, 2023 – Jun. 30, 2023) (A)	**FY '25 Q1 (Apr. 1, 2024 – Jun. 30, 2024) (B)**	B – A
Cash flows from operating activities			
Net profit	61,568	54,374	(7,194)
Adjustments to cash flows from operating activities			
Depreciation and amortization	45,864	50,227	4,363
Impairment losses	1,045	—	(1,045)
Loss (gain) on sales and disposal of property, plant and equipment, net	191	12	(179)
Income taxes	15,316	21,751	6,435
Share of profit of investments accounted for using the equity method	(7,280)	(5,605)	1,675
Financial income and financial expenses	(8,599)	(11,861)	(3,262)
Decrease in trade receivables	195,039	238,368	43,329
Decrease (increase) in contract assets	(16,187)	(30,723)	(14,536)
Decrease (increase) in inventories	(79,625)	(18,109)	61,516
Decrease (increase) in other assets	(17,795)	(27,378)	(9,583)
Increase (decrease) in trade payables	(39,799)	(32,399)	7,400
Increase in net defined benefit liabilities	7,371	7,834	463
Increase (decrease) in other liabilities	(18,978)	(12,456)	6,522
Others, net	(18,969)	(8,222)	10,747
Subtotal	119,162	225,813	106,651
Interest and dividends received	10,480	12,873	2,393
Interest paid	(1,505)	(2,044)	(539)
Income taxes paid	(36,915)	(52,762)	(15,847)
Cash flows from operating activities	91,222	183,880	92,658
Cash flows from investing activities			
Purchase of property, plant and equipment	(39,699)	(48,536)	(8,837)
Proceeds from sale of property, plant and equipment	395	965	570
Purchase of intangible assets	(7,289)	(6,464)	825
Purchase of investment securities and others, net of cash acquired	(4,001)	(15,304)	(11,303)
Proceeds from sale of investment securities and others	9,744	6,448	(3,296)
Others, net	(38)	(851)	(813)
Cash flows from investing activities	(40,888)	(63,742)	(22,854)
Free cash flow	50,334	120,138	69,804
Cash flows from financing activities			
Proceeds from bonds and long-term borrowings	342	273	(69)
Repayments of bonds and long-term borrowings	(180)	(236)	(56)
Increase (decrease) in short-term borrowings, net	2,858	(9,855)	(12,713)
Repayments of lease liabilities	(14,035)	(16,231)	(2,196)
Dividends paid to Mitsubishi Electric Corp. stockholders	(54,940)	(62,702)	(7,762)
Purchase of treasury stock	(9,030)	(1,291)	7,739
Disposal of treasury stock	—	0	0
Dividends paid to non-controlling interests	(1,847)	(3,313)	(1,466)
Transactions with non-controlling interests	—	(196)	(196)
Cash flows from financing activities	(76,832)	(93,551)	(16,719)
Effect of exchange rate changes on cash and cash equivalents	23,235	24,255	1,020
Net increase (decrease) in cash and cash equivalents	(3,263)	50,842	54,105
Cash and cash equivalents at beginning of period	645,870	765,384	119,514
Cash and cash equivalents at end of period	642,607	816,226	173,619

Notes regarding the Condensed Quarterly Consolidated Financial Statements

(Financial reporting framework of Condensed Quarterly Consolidated Financial Statements)

The Group has prepared its condensed quarterly consolidated financial statements in accordance with the Article 5(2) of Standard for Preparation of Quarterly Financial Statements of Tokyo Stock Exchange, Inc. (applying the omissions prescribed in Article 5(5) of the Standard).

(Segment information by business categories)

FY '24 Q1 (Apr. 1, 2023 – Jun. 30, 2023)

(In millions of yen)

	Infrastructure	Industry & Mobility	Life	Business Platform	Semiconductor & Device	Others	Total	Eliminations and corporate	Consolidated total
Revenue and operating profit									
Revenue									
External customers	185,661	406,114	516,546	15,789	60,596	35,594	1,220,300	—	1,220,300
Intersegment	2,904	4,419	3,953	12,783	7,634	163,031	194,724	(194,724)	—
Total	188,565	410,533	520,499	28,572	68,230	198,625	1,415,024	(194,724)	1,220,300
Operating profit (loss)	(4,858)	21,454	40,717	991	6,664	3,919	68,887	(7,882)	61,005

FY '25 Q1 (Apr. 1, 2024 – Jun. 30, 2024)

(In millions of yen)

	Infrastructure	Industry & Mobility	Life	Business Platform	Semiconductor & Device	Others	Total	Eliminations and corporate	Consolidated total
Revenue and operating profit									
Revenue									
External customers	214,404	395,919	551,647	16,139	68,236	40,139	1,286,484	—	1,286,484
Intersegment	2,968	4,530	3,623	12,995	6,328	162,585	193,029	(193,029)	—
Total	217,372	400,449	555,270	29,134	74,564	202,724	1,479,513	(193,029)	1,286,484
Operating profit	3,728	15,436	35,691	1,530	11,554	3,088	71,027	(12,368)	58,659

Intersegment transactions are conducted generally at prices that the company's management recognizes as approximate arm's length prices. The calculation method of operating profit (loss) for reportable segments is consistent with that used in the Condensed Quarterly Consolidated Statement of Profit or Loss. It does not include share of profit of investments accounted for using the equity method, financial income or financial expenses.

Among operating profit (loss), eliminations and corporate items are income and expenses that are not included in reportable segments, and mainly comprised of expenses related to headquarter functions and income from the sale of land.

Beginning in the first quarter of fiscal 2025, the company has changed its method for allocating corporate income and expenses to better assess the performance of its reportable segments. Segment information for the first quarter of fiscal 2024 has also been restated to reflect the reclassification.

(Information by geographical areas)

Revenue from external customers by the location of customers are as follows:

(In millions of yen)

	FY '24 Q1 (Apr. 1, 2023 – Jun. 30, 2023)		FY '25 Q1 (Apr. 1, 2024 – Jun. 30, 2024)	
	Revenue from external customers	% of total revenue	Revenue from external customers	% of total revenue
Japan	535,456	43.9%	556,375	43.2%
North America	169,534	13.9%	202,289	15.7%
Asia (excluding Japan)	298,546	24.4%	296,591	23.1%
Europe	197,097	16.2%	206,305	16.0%
Others	19,667	1.6%	24,924	2.0%
Overseas Total	684,844	56.1%	730,109	56.8%
Consolidated total	1,220,300	100.0%	1,286,484	100.0%
U.S.A (within North America)	141,521	11.6%	166,066	12.9%
China (within Asia)	136,905	11.2%	138,728	10.8%

(Notes regarding the going concern assumption)

Not applicable

Cautionary Statement

While the statements herein, including the forecasts regarding the Mitsubishi Electric Group, are based on assumptions considered to be reasonable under the circumstances on the date of announcement, actual results may differ significantly from forecasts.

The main factors materially affecting the expectations expressed herein include but are not limited to the following:

(1) Changes in worldwide economic and social conditions, as well as regulations, taxation and other legislation
(2) Changes in foreign currency exchange rates
(3) Changes in stock markets
(4) Changes in the fund-raising environment
(5) Changes in the supply and demand of products, as well as the material procurement environment
(6) Establishment of important patents, status of significant licenses and disputes related to key patents
(7) Litigation and other legal proceedings
(8) Issues related to quality and defects in products or services
(9) Laws, regulations and issues related to the global environment, especially responses to climate change
(10) Laws, regulations and issues related to human rights
(11) Radical technological innovation, as well as the development, manufacturing and time-to-market of products using new technology
(12) Business restructuring
(13) Information security incidents
(14) Large-scale disasters, including earthquakes, tsunamis, typhoons, volcanic eruptions and fires
(15) Social, economic and political upheaval due to heightened geopolitical risks, war, conflict, terrorism or other factors
(16) Social, economic and political upheaval due to pandemics or other factors
(17) Important matters related to Mitsubishi Electric Corporation's directors and executive officers, major shareholders, affiliated companies and other stakeholders

Note: *This document has been translated from the Japanese original for reference purposes only. In the event of any discrepancy between this document and the Japanese original, the original shall prevail.*

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About Mitsubishi Electric Corporation

With more than 100 years of experience in providing reliable, high-quality products, Mitsubishi Electric Corporation (TOKYO: 6503) is a recognized world leader in the manufacture, marketing and sales of electrical and electronic equipment used in information processing and communications, space development and satellite communications, consumer electronics, industrial technology, energy, transportation and building equipment. Mitsubishi Electric enriches society with technology in the spirit of its "Changes for the Better." The company recorded a revenue of 5,257.9 billion yen (U.S.$ 34.8 billion*) in the fiscal year ended March 31, 2024. For more information, please visit www.MitsubishiElectric.com

*U.S. dollar amounts are translated from yen at the rate of ¥151=U.S.$1, the approximate rate on the Tokyo Foreign Exchange Market on March 31, 2024

【Supplementary Materials】

July 31, 2024
Mitsubishi Electric Corporation

Fiscal 2025 First-quarter Consolidated Results

1. Financial Results
2. Revenue and Operating Profit by Segment
3. Orders by Segment
4. Research and Development Expenditures
5. Foreign Exchange Rates for Recording Revenue and
   Impact of Exchange Rate Fluctuations on Revenue

FY '24: Apr. 1, 2023 – Mar. 31, 2024
FY '25: Apr. 1, 2024 – Mar. 31, 2025

1. Financial Results

(Consolidated) (Billions of yen, year-on-year % change)

	FY '24		FY '25	
	Q1	Full Year	Q1	Full Year (Forecast)
Revenue	1,220.3 (+14)	5,257.9 (+5)	1,286.4 (+5)	5,390.0 (+3)
Operating profit	61.0 (+80)	328.5 (+25)	58.6 (-4)	400.0 (+22)
Profit before income taxes	76.8 (+64)	365.8 (+25)	76.1 (-1)	430.0 (+18)
Net profit attributable to Mitsubishi Electric Corp. Stockholders	57.8 (+73)	284.9 (+33)	49.1 (-15)	315.0 (+11)

2. Revenue and Operating Profit by Segment

(Billions of yen, year-on-year % change)

		FY '24		FY '25	
		Q1	Full Year	Q1	Full Year (Forecast)
Infrastructure	Revenue	188.5	1,036.6	217.3 (+15)	1,120.0 (+8)
	Operating profit (loss)	-4.8	31.1	3.7 (-)	52.0 (+67)
Public Utility Systems	Revenue	78.2	431.3	79.4 (+2)	450.0 (+4)
	Operating profit (loss)	-2.1	11.9	-0.0 (-)	23.0 (+93)
Energy Systems	Revenue	69.3	346.2	83.7 (+21)	340.0 (-2)
	Operating profit	0.9	18.2	3.7 (+305)	19.0 (+4)
Defense & Space Systems	Revenue	40.9	258.9	54.1 (+32)	330.0 (+27)
	Operating profit (loss)	-3.6	1.0	0.0 (-)	10.0 (+879)
Industry & Mobility	Revenue	410.5	1,710.6	400.4 (-2)	1,670.0 (-2)
	Operating profit	21.4	118.8	15.4 (-28)	119.0 (0)
Factory Automation Systems	Revenue	197.4	766.4	166.8 (-16)	730.0 (-5)
	Operating profit	28.5	87.9	5.1 (-82)	88.0 (0)
Automotive Equipment	Revenue	213.0	944.1	233.6 (+10)	940.0 (0)
	Operating profit (loss)	-7.1	30.9	10.3 (-)	31.0 (0)
Life	Revenue	520.4	2,052.2	555.2 (+7)	2,160.0 (+5)
	Operating profit	40.7	115.7	35.6 (-12)	170.0 (+47)
Building Systems	Revenue	140.7	625.5	152.4 (+8)	640.0 (+2)
	Operating profit	5.6	32.3	9.1 (+61)	51.0 (+57)
Air Conditioning Systems & Home Products	Revenue	379.7	1,426.7	402.8 (+6)	1,520.0 (+7)
	Operating profit	35.0	83.3	26.5 (-24)	119.0 (+43)
Business Platform	Revenue	28.5	142.0	29.1 (+2)	150.0 (+6)
	Operating profit	0.9	7.7	1.5 (+54)	10.0 (+29)
Semiconductor & Device	Revenue	68.2	289.8	74.5 (+9)	300.0 (+4)
	Operating profit	6.6	29.8	11.5 (+73)	36.0 (+21)
Others	Revenue	198.6	843.5	202.7 (+2)	810.0 (-4)
	Operating profit	3.9	29.9	3.0 (-21)	53.0 (+77)
Subtotal	Revenue	1,415.0	6,074.9	1,479.5 (+5)	6,210.0 (+2)
	Operating profit	68.8	333.3	71.0 (+3)	440.0 (+32)
Eliminations and corporate	Revenue	-194.7	-817.0	-193.0	-820.0
	Operating profit	-7.8	-4.7	-12.3	-40.0
Consolidated total	Revenue	1,220.3 (+14)	5,257.9 (+5)	1,286.4 (+5)	5,390.0 (+3)
	Operating profit	61.0 (+80)	328.5 (+25)	58.6 (-4)	400.0 (+22)

3. Orders by Segment

(Consolidated) (Billions of yen, year-on-year % change)

	FY '24		FY '25	
	Q1	Full Year	Q1	
Infrastructure	335.4	1,605.3	348.2	(+4)
Public Utility Systems	117.3	566.5	163.2	(+39)
Energy Systems	117.2	541.1	131.1	(+12)
Defense & Space Systems	100.8	497.7	53.9	(-47)
Industry & Mobility (Factory Automation Systems)	151.9	588.6	164.7	(+8)
Life (Building Systems)	168.7	645.1	182.3	(+8)
Business Platform	31.8	146.1	32.3	(+2)
Semiconductor & Device	78.3	307.2	68.5	(-13)

*Automotive Equipment business within "Industry & Mobility", Air Conditioning Systems & Home Products business within "Life" segment and "Others" segment have few products made on order, thus not included in the chart above.

4. Research and Development Expenditures

(Billions of yen, year-on-year % change)

	FY '24		FY '25	
	Q1	Full Year	Q1	Full Year (Forecast)
Consolidated	52.3 (+6)	221.8 (+4)	55.0 (+5)	235.0 (+6)
Ratio of revenue	4.3	4.2	4.3	4.4

*Research and development expenditures in the cost of production are also included.

5. Foreign Exchange Rates for Recording Revenue and Impact of Exchange Rate Fluctuations on Revenue

		FY '24		FY '25	
		Q1	Full Year	Q1	Q2 or after (Forecast)
Average exchange rate	US$	¥140	¥145	¥158	¥150
	Euro	¥152	¥158	¥170	¥160
	CNY	¥19.7	¥20.2	¥21.8	¥20.5
Impact of exchange rate fluctuations on revenue	Consolidated total	About ¥32.0 billion increase	About ¥164.0 billion increase	About ¥73.0 billion increase	
	US$	About ¥11.0 billion increase	About ¥49.0 billion increase	About ¥27.0 billion increase	
	Euro	About ¥14.0 billion increase	About ¥61.0 billion increase	About ¥18.0 billion increase	
	CNY	Little	About ¥9.0 billion increase	About ¥9.0 billion increase	