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May 10, 2024

## Consolidated Financial Results for the Three Months Ended March 31, 2024 (Under Japanese GAAP)

Company name: BALMUDA Inc.  
 Listing: Tokyo Stock Exchange  
 Securities code: 6612  
 URL: <http://corp.balmuda.com/>  
 Representative: Gen Terao, President and Representative Director  
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 Telephone: +81-50-3733-9206  
 Scheduled date to file quarterly securities report: May 10, 2024  
 Scheduled date to commence dividend payments: -  
 Preparation of supplementary material on quarterly financial results: Yes  
 Holding of quarterly financial results briefing: Yes (for institutional investors and analysts)

(Yen amounts are rounded down to millions, unless otherwise noted.)

### 1. Consolidated financial results for the three months ended March 31, 2024 (from January 1, 2024 to March 31, 2024)

#### (1) Consolidated operating results (cumulative)

(Percentages indicate year-on-year changes.)

|                    | Net sales       |        | Operating profit |   | Ordinary profit |   | Profit attributable to owners of parent |   |
|--------------------|-----------------|--------|------------------|---|-----------------|---|-----------------------------------------|---|
| Three months ended | Millions of yen | %      | Millions of yen  | % | Millions of yen | % | Millions of yen                         | % |
| March 31, 2024     | 2,359           | (1.9)  | (236)            | - | (160)           | - | (160)                                   | - |
| March 31, 2023     | 2,405           | (41.2) | (416)            | - | (354)           | - | (1,144)                                 | - |

Note: Comprehensive income For the three months ended March 31, 2024: (¥154) million - %  
 For the three months ended March 31, 2023: (¥1,144) million - %

|                    | Basic earnings per share | Diluted earnings per share |
|--------------------|--------------------------|----------------------------|
| Three months ended | Yen                      | Yen                        |
| March 31, 2024     | (19.02)                  | -                          |
| March 31, 2023     | (135.84)                 | -                          |

#### (2) Consolidated financial position

|                   | Total assets    | Net assets      | Equity-to-asset ratio |
|-------------------|-----------------|-----------------|-----------------------|
| As of             | Millions of yen | Millions of yen | %                     |
| March 31, 2024    | 7,141           | 4,117           | 57.7                  |
| December 31, 2023 | 7,803           | 4,265           | 54.7                  |

Reference: Equity  
 As of March 31, 2024: ¥4,117 million  
 As of December 31, 2023: ¥4,265 million

## 2. Cash dividends

|                                                 | Annual dividends per share |                    |                   |                 |       |
|-------------------------------------------------|----------------------------|--------------------|-------------------|-----------------|-------|
|                                                 | First quarter-end          | Second quarter-end | Third quarter-end | Fiscal year-end | Total |
|                                                 | Yen                        | Yen                | Yen               | Yen             | Yen   |
| Fiscal year ended December 31, 2023             | -                          | 0.00               | -                 | 0.00            | 0.00  |
| Fiscal year ending December 31, 2024            | -                          |                    |                   |                 |       |
| Fiscal year ending December 31, 2024 (Forecast) |                            | 0.00               | -                 | 0.00            | 0.00  |

Note: Revisions to the forecast of cash dividends most recently announced: None

## 3. Forecast of Consolidated Earnings for the Fiscal Year ending December 31, 2024 (From January 1, 2024 to December 31, 2024)

(Percentages indicate year-on-year changes.)

|           | Net sales       |     | Operating profit |   | Ordinary profit |   | Profit attributable to owners of parent |   | Basic earnings per share |
|-----------|-----------------|-----|------------------|---|-----------------|---|-----------------------------------------|---|--------------------------|
|           | Millions of yen | %   | Millions of yen  | % | Millions of yen | % | Millions of yen                         | % | yen                      |
| Full year | 13,200          | 1.4 | 150              | - | 150             | - | 100                                     | - | 11.85                    |

Note: Revisions to the forecast of Consolidated Earnings most recently announced: None

### \*Notes

- (1) Changes in significant subsidiaries during the period (changes in specified subsidiaries resulting in the change in scope of consolidation): None
- (2) Adoption of accounting treatment specific to the preparation of quarterly consolidated financial statements: None
- (3) Changes in accounting policies, changes in accounting estimates, and restatement
  - (i) Changes in accounting policies due to revisions to accounting standards and other regulations: None
  - (ii) Changes in accounting policies due to other reasons: None
  - (iii) Changes in accounting estimates: None
  - (iv) Restatement: None

### (4) Number of issued shares (common shares)

- (i) Total number of issued shares at the end of the period (including treasury shares)

|                         |                  |
|-------------------------|------------------|
| As of March 31, 2024    | 8,464,400 shares |
| As of December 31, 2023 | 8,443,900 shares |

- (ii) Number of treasury shares at the end of the period

|                         |              |
|-------------------------|--------------|
| As of March 31, 2024    | 3,172 shares |
| As of December 31, 2023 | 3,167 shares |

- (iii) Average number of shares outstanding during the period (cumulative from the beginning of the fiscal year)

|                                   |                  |
|-----------------------------------|------------------|
| Three months ended March 31, 2024 | 8,457,399 shares |
| Three months ended March 31, 2023 | 8,423,515 shares |

\* Quarterly financial results reports are exempt from quarterly review conducted by certified public accountants or an audit corporation.

\* Proper use of earnings forecasts, and other special matters

The forward-looking statements, including earnings forecasts, contained in this document are based on information currently available to the Company and on certain assumptions deemed to be reasonable. These

statements do not purport that the Company pledges to realize such statements. Actual performance and other results may differ materially due to various factors.

**[Reference] Net Sales by Regions/Product Category**

| (Millions of yen)   |                                      |                                      |                      |                            |
|---------------------|--------------------------------------|--------------------------------------|----------------------|----------------------------|
| Net Sales by Region | Three months ended<br>March 31, 2023 | Three months ended<br>March 31, 2024 | year-on-year changes | year-on-year<br>changes(%) |
| Japan               | 1,744                                | 1,898                                | 154                  | 8.8                        |
| South Korea         | 318                                  | 214                                  | (103)                | (32.7)                     |
| North America       | 118                                  | 109                                  | (8)                  | (7.4)                      |
| Other               | 224                                  | 136                                  | (87)                 | (39.0)                     |
| Total               | 2,405                                | 2,359                                | (46)                 | (1.9)                      |

| (Millions of yen)             |                                      |                                      |                      |                            |
|-------------------------------|--------------------------------------|--------------------------------------|----------------------|----------------------------|
| Net Sales by Product Category | Three months ended<br>March 31, 2023 | Three months ended<br>March 31, 2024 | year-on-year changes | year-on-year<br>changes(%) |
| Air conditioning              | 460                                  | 340                                  | (119)                | (26.0)                     |
| Kitchen appliance             | 1,598                                | 1,879                                | 281                  | 17.6                       |
| Mobile terminals              | 2                                    | -                                    | (2)                  | (100.0)                    |
| Other                         | 344                                  | 139                                  | (204)                | (59.5)                     |
| Total                         | 2,405                                | 2,359                                | (46)                 | (1.9)                      |

## Accompanying Materials

### 1. Consolidated Financial Statements

#### (1) Consolidated Balance Sheet

(Millions of yen)

|                                | As of<br>December 31, 2023 | As of<br>March 31, 2024 |
|--------------------------------|----------------------------|-------------------------|
| <b>Assets</b>                  |                            |                         |
| Current assets                 |                            |                         |
| Cash and deposits              | 1,167                      | 1,095                   |
| Accounts receivable - trade    | 2,423                      | 1,758                   |
| Merchandise and finished goods | 2,629                      | 2,623                   |
| Raw materials and supplies     | 312                        | 338                     |
| Other                          | 359                        | 469                     |
| Total current assets           | 6,893                      | 6,285                   |
| Non-current assets             |                            |                         |
| Property, plant and equipment  | 632                        | 597                     |
| Intangible assets              | 203                        | 187                     |
| Investments and other assets   | 73                         | 71                      |
| Total non-current assets       | 909                        | 856                     |
| Total assets                   | 7,803                      | 7,141                   |

(Millions of yen)

|                                              | As of<br>December 31, 2023 | As of<br>March 31, 2024 |
|----------------------------------------------|----------------------------|-------------------------|
| <b>Liabilities</b>                           |                            |                         |
| Current liabilities                          |                            |                         |
| Accounts payable - trade                     | 1,123                      | 786                     |
| Short-term borrowings                        | 600                        | 850                     |
| Current portion of long-term borrowings      | 514                        | 480                     |
| Accounts payable-other                       | 458                        | 238                     |
| Provision for bonuses                        | 61                         | 22                      |
| Provision for product warranties             | 292                        | 280                     |
| Provision for loss on business liquidation   | 16                         | 15                      |
| Other                                        | 142                        | 124                     |
| Total current liabilities                    | 3,209                      | 2,799                   |
| Non-current liabilities                      |                            |                         |
| Long-term borrowings                         | 328                        | 225                     |
| Total non-current liabilities                | 328                        | 225                     |
| Total liabilities                            | 3,537                      | 3,024                   |
| <b>Net assets</b>                            |                            |                         |
| Shareholders' equity                         |                            |                         |
| Share capital                                | 1,423                      | 1,426                   |
| Capital surplus                              | 1,420                      | 1,423                   |
| Retained earnings                            | 1,409                      | 1,248                   |
| Treasury shares                              | (0)                        | (0)                     |
| Total shareholders' equity                   | 4,252                      | 4,097                   |
| Accumulated other comprehensive income       |                            |                         |
| Foreign currency translation adjustment      | 13                         | 20                      |
| Total accumulated other comprehensive income | 13                         | 20                      |
| Total net assets                             | 4,265                      | 4,117                   |
| Total liabilities and net assets             | 7,803                      | 7,141                   |

## (2) Consolidated Statement of Income and Consolidated Statement of Comprehensive Income

### Consolidated Statement of Income

(Millions of yen)

|                                                | Three months ended<br>March 31, 2023 | Three months ended<br>March 31, 2024 |
|------------------------------------------------|--------------------------------------|--------------------------------------|
| Net sales                                      | 2,405                                | 2,359                                |
| Cost of sales                                  | 1,656                                | 1,621                                |
| Gross profit                                   | 749                                  | 738                                  |
| Selling, general and administrative expenses   | 1,166                                | 974                                  |
| Operating profit (loss)                        | (416)                                | (236)                                |
| Non-operating income                           |                                      |                                      |
| Interest income                                | 0                                    | 0                                    |
| Foreign exchange gains                         | 67                                   | 78                                   |
| Miscellaneous income                           | —                                    | 0                                    |
| Total non-operating income                     | 67                                   | 79                                   |
| Non-operating expenses                         |                                      |                                      |
| Interest expenses                              | 4                                    | 3                                    |
| Miscellaneous losses                           | 0                                    | 0                                    |
| Total non-operating expenses                   | 5                                    | 3                                    |
| Ordinary profit (loss)                         | (354)                                | (160)                                |
| Extraordinary losses                           |                                      |                                      |
| Loss on retirement of non-current assets       | 1                                    | —                                    |
| Loss on liquidation of business                | 536                                  | —                                    |
| Total extraordinary losses                     | 537                                  | —                                    |
| Profit (loss) before income taxes              | (891)                                | (160)                                |
| Income taxes - current                         | 1                                    | 0                                    |
| Income taxes - deferred                        | 251                                  | —                                    |
| Total income taxes                             | 252                                  | 0                                    |
| Profit (loss)                                  | (1,144)                              | (160)                                |
| Profit (loss) attributable to owners of parent | (1,144)                              | (160)                                |

### Consolidated Statement of Comprehensive Income

(Millions of yen)

|                                                       | Three months ended<br>March 31, 2023 | Three months ended<br>March 31, 2024 |
|-------------------------------------------------------|--------------------------------------|--------------------------------------|
| Profit (loss)                                         | (1,144)                              | (160)                                |
| Other comprehensive income                            |                                      |                                      |
| Foreign currency translation adjustment               | 0                                    | 6                                    |
| Total other comprehensive income                      | 0                                    | 6                                    |
| Comprehensive income                                  | (1,144)                              | (154)                                |
| Comprehensive income attributable to:                 |                                      |                                      |
| Comprehensive income attributable to owners of parent | (1,144)                              | (154)                                |