July 4, 2024

To whom it may concern

Corporate name: ONWARD HOLDINGS CO., LTD.
Representative: Michinobu Yasumoto
President and CEO
(Securities code: 8016 Prime Market of Tokyo Stock Exchange)
Inquiries: Shohei Yoshida
Director
Finance, Accounting, Investor Relations
(TEL: +81-3-4512-1030)

Summary of Monthly Net Sales for June 2024

Compared to the previous fiscal year

(Unit: %)

	FY2024								
				1Q				2Q	1H
	Mar.	Apr.	May		Jun.	Jul.	Aug.		
Total									
Existing stores	102.7	107.4	102.6	104.1	110.4			110.4	105.6
All stores	103.7	108.6	104.5	105.5	111.4			111.4	106.8
Store net sales									
Existing stores	101.9	104.4	102.7	102.9	113.0			113.0	105.1
All stores	103.6	106.1	105.2	104.9	114.1			114.1	106.8
E-commerce net sales									
Existing stores	104.7	114.5	102.6	106.8	105.5			105.5	106.5
All stores	104.1	115.0	103.0	107.1	105.9			105.9	106.8

(Note 1) The above figures are preliminary figures announced in principle by the fifth business day of each month. In the event that final figures differ from preliminary ones, revisions will be made when the preliminary figures for the following month are announced.
(Note 2) The above figures are the total store and e-commerce net sales of 8 consolidated subsidiaries (ONWARD KASHIYAMA CO., LTD., ISLAND CO., LTD., ONWARD PERSONAL STYLE CO., LTD., TIACLASSE CO., LTD., YAMATO CO., LTD., CHACOTT CO., LTD., CREATIVE YOKO CO., LTD., KOKOBUY CO., LTD.).
(Note 3) The above figures do not reflect point discounts, etc., and therefore may not match those in other disclosure documents.

[Summary]

In the month under review, net sales at existing stores (total) were 110.4% and those of all stores (total) were 111.4%, respectively, compared with the same month of the previous year.

As the rainy season began later than usual and the weather cooperated, midsummer items such as short-sleeved tops including blouses and knitwear, and satin bottoms sold well. Onward Personal Style, which operates the made-to-order brand "KASHIYAMA," saw a significant increase in the number of customers visiting its physical stores and sales, thanks to the ongoing successful sales promotion measures.

Furthermore, at Creative Yoko, which is engaged in the pet and home life business, items with cool touch fabric for pets performed well, and inbound demand continued to contribute to higher sales.

[Reference: Results for FY2023]

Compared to the previous fiscal year

(Unit: %)

	FY2023								
				1Q				2Q	1H
	Mar.	Apr.	May		Jun.	Jul.	Aug.		
Total									
Existing stores	116.2	113.4	109.3	113.1	112.1	112.4	113.0	112.5	112.8
All stores	111.5	109.8	106.1	109.3	110.0	109.0	108.5	109.2	109.3
Store net sales									
Existing stores	121.3	118.2	111.1	117.1	112.4	119.0	117.0	115.9	116.6
All stores	113.3	112.9	105.9	110.9	109.1	114.3	110.4	111.3	111.0
E-commerce net sales									
Existing stores	105.8	103.7	105.9	105.2	111.7	102.2	107.2	106.8	106.0
All stores	107.3	102.7	106.6	105.6	111.7	100.0	105.3	105.4	105.5

	FY2023									
				3Q				4Q	2H	Full Year
	Sep.	Oct.	Nov.		Dec.	Jan.	Feb.			
Total										
Existing stores	102.5	104.4	111.5	106.5	109.4	105.5	117.1	110.1	108.3	110.4
All stores	99.4	101.8	107.1	103.1	105.0	99.6	113.3	105.3	104.1	106.5
Store net sales										
Existing stores	104.9	103.3	112.5	107.0	106.8	104.8	114.4	108.1	107.5	111.6
All stores	100.6	100.3	107.3	102.8	102.9	98.9	111.2	103.6	103.2	106.8
E-commerce net sales										
Existing stores	97.9	106.9	109.6	105.6	115.1	106.6	121.2	113.8	109.7	108.0
All stores	96.8	105.6	106.6	103.7	109.8	101.0	116.9	108.7	106.2	105.9