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Supplementary Materials for the Three Months Ended June 30, 2024

TSUBAKIMOTO KOGYO CO., LTD.

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Summary Quarterly Consolidated Balance Sheet

As of Jun. 30, 2024 (Millions of Yen)		Change from Mar. 31, 2024			Change from Mar. 31, 2024
Current assets	74,470	−1,809	Current liabilities	48,810	−1,270
Cash and deposits	25,790	−1,065	Trade payables	40,943	−1,699
Trade receivables	41,951	−1,168	Advances received	6,354	+1,022
Inventories	3,488	−132			
Other	3,240	+558	Other	1,510	−594
Non−current assets	20,620	+2,143	Non−current liabilities	4,890	+591
Property, plant and equipment	2,419	+135	Long−term borrowings	0	0
Intangible assets	418	−3	Retirement benefit liability	1,817	−42
Investments and other assets	17,782	+2,011	Deferred tax liabilities	2,429	+627
(Investment securities)	16,618	+1,984	Other	642	+7
			Net assets	41,390	+1,012
			Shareholders' equity	33,118	−321
			Accumulated other comprehensive income	8,024	+1,329
			Non−controlling interests	247	+4
Total assets	95,090	+333	Total liabilities and net assets	95,090	+333

Summary Quarterly Consolidated Statement of Income (Three month comparison)

FY2025

(Millions of Yen)

	1 Q	Total
Net sales	24,519	24,519
Cost of sales	20,747	20,747
Gross profit	3,772	3,772
Selling, general and administrative expenses	3,046	3,046
Operating profit	725	725
Non-operating income	227	227
Non-operating expenses	19	19
Ordinary profit	932	932
Extraordinary income	0	0
Extraordinary losses	104	104
Profit before income taxes	828	828
Total income taxes	252	252
Profit (loss) attributable to non-controlling interests	7	7
Profit attributable to owners of parent	568	568

FY2024

(Millions of Yen)

	1 Q	Total
Net sales	26,103	26,103
Cost of sales	22,022	22,022
Gross profit	4,080	4,080
Selling, general and administrative expenses	2,803	2,803
Operating profit	1,277	1,277
Non-operating income	196	196
Non-operating expenses	20	20
Ordinary profit	1,453	1,453
Extraordinary income	0	0
Extraordinary losses	0	0
Profit before income taxes	1,453	1,453
Total income taxes	446	446
Profit (loss) attributable to non-controlling interests	(4)	(4)
Profit attributable to owners of parent	1,011	1,011

Change

(Millions of Yen)

	1 Q	Total
Net sales	(1,584)	(1,584)
Cost of sales	(1,275)	(1,275)
Gross profit	(308)	(308)
Selling, general and administrative expenses	243	243
Operating profit	(552)	(552)
Non-operating income	31	31
Non-operating expenses	(1)	(1)
Ordinary profit	(521)	(521)
Extraordinary income	0	0
Extraordinary losses	104	104
Profit before income taxes	(625)	(625)
Total income taxes	(194)	(194)
Profit (loss) attributable to non-controlling interests	11	11
Profit attributable to owners of parent	(443)	(443)

Rate of change

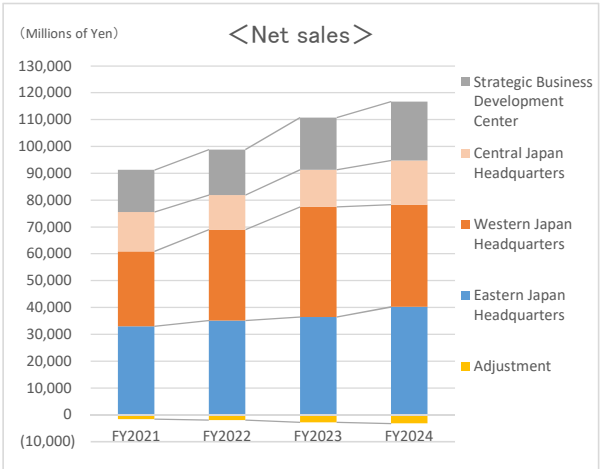
(%)

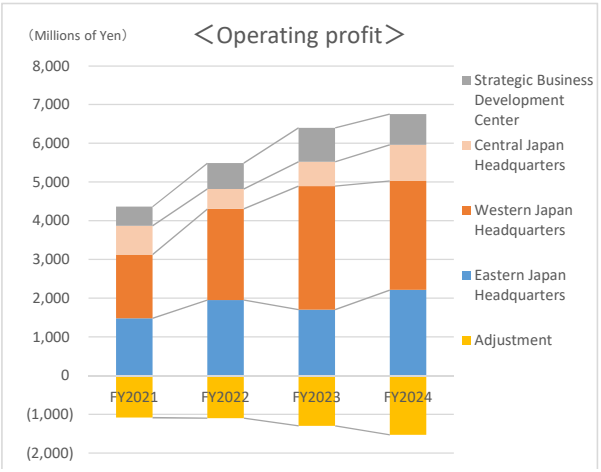
	1 Q	Total
Net sales	93.9	93.9
Cost of sales	94.2	94.2
Gross profit	92.5	92.5
Selling, general and administrative expenses	108.7	108.7
Operating profit	56.8	56.8
Non-operating income		
Non-operating expenses		
Ordinary profit	64.2	64.2
Extraordinary income		
Extraordinary losses		
Profit before income taxes	57.0	57.0
Total income taxes		
Profit (loss) attributable to non-controlling interests		
Profit attributable to owners of parent	56.3	56.3

Net sales and operating profit by reportable segment

(Millions of Yen)

	Accounting period					Quarterly							
						FY2024 (Apr. 2023 – Mar. 2024)				FY2025 (Apr. 2024 – Mar. 2025)			
	FY2021	FY2022	FY2023	FY2024	FY2025	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
＜Net sales＞													
Eastern Japan Headquarters	32,956	35,169	36,436	40,210		8,983	11,007	9,449	10,771	8,890			
Western Japan Headquarters	27,910	33,775	41,073	38,127		9,217	10,011	9,045	9,854	8,344			
Central Japan Headquarters	14,712	12,941	13,766	16,424		3,278	4,551	3,635	4,961	3,765			
Strategic Business Development Center	15,669	16,963	19,490	21,971		5,628	4,947	6,073	5,323	4,012			
Adjustment	(1,601)	(1,959)	(2,803)	(3,230)		(1,004)	(726)	(956)	(545)	(493)			
Total	89,646	96,890	107,963	113,503		26,103	29,790	27,246	30,364	24,519			
＜Operating profit＞													
Eastern Japan Headquarters	1,481	1,954	1,705	2,213		423	698	554	538	429			
Western Japan Headquarters	1,648	2,351	3,189	2,818		795	658	583	781	390			
Central Japan Headquarters	744	515	631	930		153	295	191	291	217			
Strategic Business Development Center	494	674	875	798		223	103	326	146	96			
Adjustment	(1,085)	(1,099)	(1,298)	(1,527)		(319)	(394)	(401)	(412)	(408)			
Total	3,283	4,396	5,102	5,233		1,277	1,359	1,252	1,344	725			

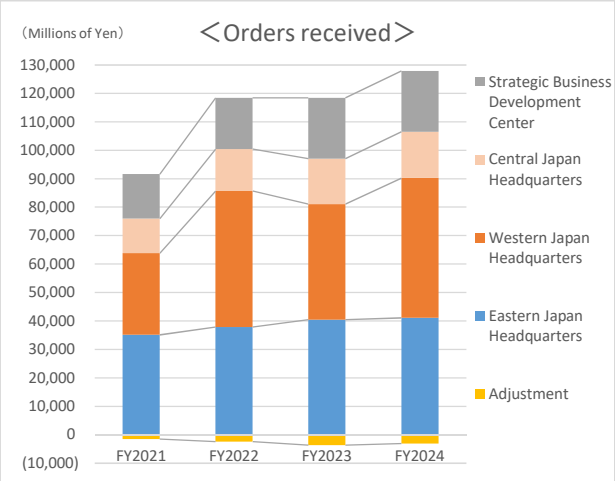


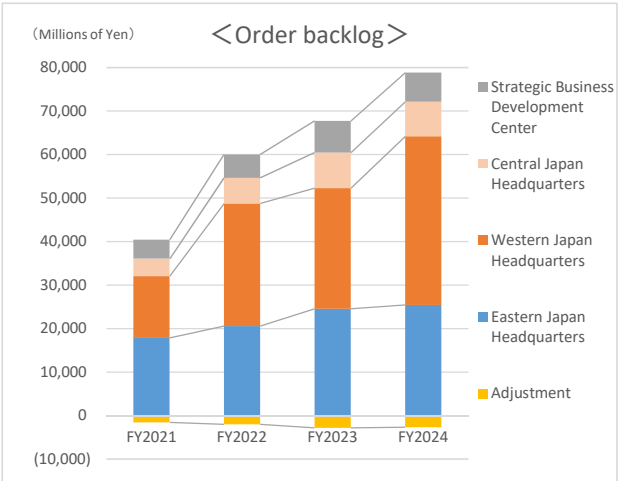


Orders received and order backlog by reportable segment

(Millions of Yen)

	Accounting period					Quarterly							
						FY2024 (Apr. 2023 – Mar. 2024)				FY2025 (Apr. 2024 – Mar. 2025)			
	FY2021	FY2022	FY2023	FY2024	FY2025	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
＜Orders received＞													
Eastern Japan Headquarters	35,142	37,873	40,461	41,086		8,489	10,026	10,899	11,672	10,853			
Western Japan Headquarters	28,697	47,790	40,593	49,158		8,801	11,383	21,412	7,561	10,631			
Central Japan Headquarters	12,172	14,763	16,040	16,231		3,973	3,825	4,368	4,065	5,229			
Strategic Business Development Center	15,581	17,981	21,354	21,383		5,273	4,795	6,032	5,282	4,020			
Adjustment	(1,508)	(2,383)	(3,611)	(3,085)		(534)	(1,231)	(834)	(486)	(456)			
Total	90,086	116,024	114,837	124,773		26,003	28,799	41,877	28,094	30,277			
＜Order backlog＞													
Eastern Japan Headquarters	17,839	20,544	24,568	25,444		24,075	23,094	24,544	25,444	27,406			
Western Japan Headquarters	14,167	28,182	27,703	38,734		27,287	28,660	41,026	38,734	41,021			
Central Japan Headquarters	4,043	5,864	8,138	7,944		8,833	8,107	8,840	7,944	9,408			
Strategic Business Development Center	4,396	5,414	7,277	6,690		6,922	6,772	6,730	6,690	6,697			
Adjustment	(1,580)	(2,004)	(2,813)	(2,667)		(2,343)	(2,848)	(2,726)	(2,667)	(2,631)			
Total	38,866	58,001	64,875	76,145		64,775	63,784	78,415	76,145	81,903			





Net sales by business and region

	Accounting period									
	FY2021		FY2022		FY2023		FY2024		FY2025	
	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%
＜Business＞										
Power Transmission Business	41,073	46%	45,463	47%	51,319	48%	55,942	49%		
Facility & Equipment Business	38,386	43%	40,576	42%	44,690	41%	45,805	40%		
Industrial Materials Business	10,186	11%	10,850	11%	11,953	11%	11,755	11%		
Total	89,646	100%	96,890	100%	107,963	100%	113,503	100%		
＜Region＞										
Japan	83,029	93%	85,670	88%	92,052	85%	100,339	89%		
Asia	5,609	6%	10,458	11%	14,618	14%	10,537	9%		
Other	1,008	1%	761	1%	1,292	1%	2,626	2%		
Total	89,646	100%	96,890	100%	107,963	100%	113,503	100%		

Business	Major item name
Power Transmission Business	Various drive parts such as reducer/accelerator, Various transport parts such as conveyor chains, Control equipment, Various sensors, Electronic equipment, and Other transmission equipment
Facility & Equipment Business	Clean energy-related equipment, Pharmaceutical-related equipment, Chemical machinery equipment, Water treatment equipment, Food machinery, Other environmental equipment, Machine tools, Industrial robots, Various conveyors, Various automation equipment, Three-dimensional warehouses and Automatic sorting equipment, and FA systems including various transportation equipment
Industrial Materials Business	Various non-woven fabrics and processed products thereof, Various synthetic resin molding machines and Molded products, and Functional materials

