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August 1, 2024

Consolidated Financial Results for the First Three Months Ended June 30, 2024 <Under Japanese GAAP>

Company name: Yamato Holdings Co., Ltd.
Listing: Tokyo Stock Exchange
Stock code: 9064
URL: https://www.yamato-hd.co.jp/
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Scheduled date of the commencement of dividend payment: –
Preparation of supplementary materials on financial results: Yes
Holding of financial results meeting: Yes

(Amounts less than 1 million yen are discarded)

1. Consolidated financial results for the first three months ended June 30, 2024 (from April 1, 2024 to June 30, 2024)

(1) Consolidated operating results

(Percentages represent year-on-year changes)

	Operating revenue		Operating profit		Ordinary profit		Profit attributable to owners of parent	
For the first three months ended	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
June 30, 2024	405,632	(3.5)	(14,204)	—	(14,875)	—	(10,112)	—
June 30, 2023	420,212	(0.9)	1,598	(33.9)	1,837	(26.3)	(133)	—

(Note) Comprehensive income: For the first three months ended June 30, 2024: (4,510) million yen (– %)
For the first three months ended June 30, 2023: 2,934 million yen (177.8%)

	Basic earnings per share	Diluted earnings per share
For the first three months ended	Yen	Yen
June 30, 2024	(29.49)	—
June 30, 2023	(0.37)	—

(2) Consolidated financial position

	Total assets	Net assets	Equity-to-asset ratio
As of	Millions of yen	Millions of yen	%
June 30, 2024	1,120,179	579,425	51.2
March 31, 2024	1,135,895	591,980	51.6

(Reference) Equity: As of June 30, 2024: 573,278 million yen As of March 31, 2024: 585,755 million yen

2. Dividends

	Annual dividends per share				
	First quarter	Second quarter	Third quarter	Fiscal year-end	Total
Fiscal year ended/ending	Yen	Yen	Yen	Yen	Yen
March 31, 2024	—	23.00	—	23.00	46.00
March 31, 2025	—				
March 31, 2025 (Forecast)		23.00	—	23.00	46.00

(Note) Revisions to the forecasts most recently announced: None

3. Consolidated earnings forecasts for the fiscal year March 2025 (from April 1, 2024 to March 31, 2025)

(Percentages represent the change from the previous fiscal year for full year, and year-on-year changes for half year)

	Operating revenue		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Half year	850,000	(1.9)	(5,000)	—	(5,000)	—	(7,000)	—	(20.41)
Full year	1,780,000	1.2	50,000	24.8	50,000	23.6	32,000	(15.0)	93.31

(Note) Revisions to the forecasts most recently announced: Yes

* Notes

(1) Changes in significant subsidiaries during the period (changes in specified subsidiaries resulting in the change in scope of consolidation): Yes

Newly included: 2 companies (Sustainable Shared Transport Inc., KURONEKO Innovation Fund II L.P.)
Excluded: None

(Note) For details, please see "2. Consolidated Financial Statements and Significant Notes Thereto, (4) Notes to Consolidated Financial Statement, (Change in scope of consolidation or scope of application of equity method)" on page 14 of the attached materials.

(2) Application of accounting procedures specific to the preparation of quarterly consolidated financial statements: Yes

(Note) For details, please see "2. Consolidated Financial Statements and Significant Notes Thereto, (4) Notes to Consolidated Financial Statements, (Application of accounting methods specific to the preparation of consolidated financial statements)" on page 14 of the attached materials.

(3) Changes in accounting policies, changes in accounting estimates, and restatement

a. Changes due to revision to accounting standards, etc.: None
b. Changes other than a: None
c. Changes in accounting estimates: None
d. Restatement: None

(4) Number of issued shares (common shares)

a. Number of issued shares as of the end of the period (including treasury shares)
As of June 30, 2024: 360,496,492 shares
As of March 31, 2024: 360,496,492 shares

b. Number of treasury shares as of the end of the period
As of June 30, 2024: 17,549,248 shares
As of March 31, 2024: 17,548,985 shares

c. Average number of shares during the period (cumulative from the beginning of the fiscal year)
As of June 30, 2024: 342,947,320 shares
As of June 30, 2023: 360,674,211 shares

*Review of the Japanese-language originals of the attached consolidated quarterly financial statements by certified public accountants or an audit firm : Yes (voluntary)

*Proper use of earnings forecasts and other noteworthy events

- Descriptions of the above financial projections and other data are based on information currently available to the Company and certain assumptions that the Company considers to be reasonable. Actual financial results may differ significantly from the projections for various reasons. For points to note when using such assumptions and financial projections, please see “1. Overview of Operating Results and Others, (3) Explanation of Consolidated Financial Forecasts and Other Forward-looking Statements” on page 8 of the attached materials.
- The Company plans to post supplementary materials on financial results on the Company’s website promptly after the announcement of the financial results.

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1. Overview of Operating Results and Others

(1) Summary of Operating Results

During the first three months ended June 30, 2024, the global inflationary trend became more stable, while in Japan it remains hard to anticipate a full-fledged economic recovery. Although the economic sentiment is currently improving mainly in the manufacturing sector, with cost inflation being passed on to prices as well as other factors, consumer spending is sluggish due to real wages continuing to decline, as well as the labor shortage becoming more serious.

Under these circumstances, the Yamato Group is promoting initiatives based on the medium-term management plan "Sustainability Transformation 2030 ~1st Stage~", to create “economic value”, as well as “environmental value” and “social value” to make our society more sustainable, including growing profits in the base domain by strengthening the TA-Q-BIN network, expanding the corporate business domain by providing business solutions, commercializing new business models to address the diversifying needs of customers and society, and strengthening the Group’s management platform, in order to achieve sustainable corporate value enhancement through the concept of “Helping to enrich our society”, which is part of our Management Philosophy.

Our consolidated financial results for the three months ended June 30, 2024 are as follows:

(Millions of yen)

Item	For the three months ended June 30, 2023	For the three months ended June 30, 2024	Change	Growth (%)
Operating revenue	420,212	405,632	(14,580)	(3.5)
Operating profit	1,598	(14,204)	(15,802)	―
Ordinary profit	1,837	(14,875)	(16,712)	―
Profit attributable to owners of parent	(133)	(10,112)	(9,979)	―

For the three months ended June 30, 2024, operating revenue was 405,632 million yen, down 14,580 million yen year-on-year. Although parcel delivery volume grew mainly for cross-border EC and BtoB-EC, there was a decline in demand for contract logistics, as well as in post-box delivery service volume.

Operating expenses was 419,837 million yen, up 1,222 million yen year-on-year. With the continuing rise in hourly wages and unit prices for outsourcing to partners driven by changes in the external environment, Yamato focused on initiatives to optimize operating costs in line with volume, but there were factors which caused expenses to rise, including the expenses to commercialize the new business model.

As a result, for the three months ended June 30, 2024, operating loss was 14,204 million yen, which was a decline in profit of 15,802 million yen year-on-year.

Initiatives for the Entire Yamato Group

① Reinforcement of the TA-Q-BIN network and the enhancement of value provided

In order to make the TA-Q-BIN network as a social infrastructure even more efficient and sustainable, we are continuing to promote structural reforms of network operations. In order to flexibly respond to fluctuations in business volume, improve the efficiency of transportation within the network, and shorten cargo waiting times, we are consolidating and enlarging last-mile pickup and delivery bases that used to be deployed in small sizes and in multiple locations, redefining terminal functions, automating work instructions by establishing fully-digitalized operations, and optimally allocating management resources according to volume, as well as reforming back-office operational processes.

Moreover, Yamato is enhancing the value we provide to customers by expanding our transportation service lineup, further improving the customer experience through the Kuroneko Members membership service for individuals, and offering “carbon neutral delivery” for three parcel delivery products. In addition, we are promoting efforts to charge appropriate freight rates and fees, including annual reviews of reported fares and individual contracts with corporate clients in light of changes in the external environment. In the three months ended June 30, 2024, we added “Okihai-delivery” to the TA-Q-BIN and TA-Q-BIN Compact as an option for receiving parcels for Kuroneko Members. We will continue to provide more customers with comfortable pickup experiences, and promote efforts to realize sustainable logistics by reducing redeliveries, improving logistics efficiency, and contributing to the reduction of greenhouse gas (GHG) emissions.

② Expanding the corporate business domain

Amid the increasing risk factors such as global politics and economics as well as supply chains forming “blocks”, together with environmental issues, the Yamato Group has positioned the solutions business, which aims to solve corporate clients’ management issues across the entire supply chain, as a growth area, and is focusing on expanding the Contract Logistics business and the Global business.

In the Contract Logistics Business, we are focusing on synergies with the Express Business, and strengthening efforts to further expand the use of parcel delivery services, charge appropriate pricing based on the value provided, and secure new sources of logistics revenue, by providing solutions that help corporate clients who use parcel delivery services solve problems and support their business growth.

In the Global Business, we will seize opportunities arising from changes in the supply chain, and while leveraging the vast domestic client base we have built up through our parcel delivery services, we will strive to further expand in areas where the Yamato Group has strengths, such as the automotive, high-tech and food industries, and strengthen sales capabilities mainly in Japan, the United States and Mexico, China, India and Southeast Asia. We are also working to improve the efficiency of our forwarding operations by consolidating different types of cargo, strengthen proposals for the expanding cross-border EC domain, and capture logistics demand that arises from the expansion of domestic demand in our focus regions.

In order to accelerate the expansion of the Contract Logistics Business and Global Business, we are considering M&A and strategic business alliances, in addition to organic growth measures.

③ Commercialization of new business models

Toward the realization of a sustainable future, the Yamato Group is promoting the commercialization of new business models that meet the diversifying needs of customers and society, while leveraging existing management resources and working with a variety of partners.

In the Mobility Business, we are working to create a business model that achieves both decarbonization and economic efficiency, for example by supporting the introduction and operation of commercial EVs for corporate clients, based on our vehicle maintenance services and utilizing our expertise in EVs, solar power generation equipment, and energy management, accumulated through environmental investments and trials within the Yamato Group.

In addition, to meet the diverse needs of local communities, we are working to create new value by developing “Neko Support Stations”, which aims to provide new services beyond the sending and receiving of parcels, and expanding sales of the “Kuroneko Monitoring Service HelloLight Visit Plan” using the “HelloLight” IoT light bulb.

In the three months ended June 30, 2024, we began operating dedicated cargo aircraft (freighters) in April 2024, in order to capture new demand by providing stable and speedy transportation, revitalize local economies by expanding distribution, as well as maintain and improve the quality of our transportation services. We are currently expanding sales to customers who require speedy transportation of perishable foods, machinery, apparel, etc. In the future, we will respond to further customer needs by increasing the number of flights as well as reviewing flight routes and timetables.

In May 2024, we established a new company "Sustainable Shared Transport Inc.", which provides an open platform for joint transportation and delivery in which diverse stakeholders including cargo owner companies and logistics companies can participate, to promote efforts to secure stable transportation capacity and build an environment-friendly and sustainable supply chain by leveraging our partnerships with corporate clients and logistics companies, and utilizing our expertise in building transportation and delivery network operations, which we have built up through our TA-Q-BIN business.

④ Strengthening the Group's management platform

The Yamato Group continues to promote its human resource strategy and digital strategy as the foundation for achieving sustainable corporate value enhancement, while strengthening sustainable management and corporate governance.

As for our human resource strategy, we are working to optimize the organization and headcount, and review the evaluation and compensation systems, placing priority on the optimal allocation of talent in conjunction with business structural reforms. We are also promoting the development and operation of a human resource management system that promotes independent and autonomous career development, in order to develop talent that can create added value. In addition, to improve the work comfort and job satisfaction of our diverse employees, we are building a welfare system that fits the diversified life plans of our employees, promoting

employee health management and health promotion measures, while continuing to promote diversity, conduct human rights due diligence, and promote the advancement of women in the workforce.
As for our digital strategy, we have strengthened our DX promotion structure and are working on DX promotion that is integrated with our business, such as expanding the value we provide to customers and reforming the way we "sort", "transport" and "work", and reforming back-office operational processes, by utilizing our digital infrastructure.
In order to strengthen sustainable management, we are strengthening our efforts to address the materialities we identified, based on our two visions "Green Logistics that connects, and delivers the future" and "Contributing to the realization of a society that 'Leaves No One Behind' through Co-creation and fair business activities" to enhance corporate value over the medium to long term, and realize a sustainable society. In the domain of the environment, we are continuing to promote measures such as "introducing 23,500 EVs", "introducing 810 units of solar power generation equipment" and "improving the usage rate of renewable energy-based electricity", in order to achieve the target of "48% reduction in greenhouse gas (GHG) in 2030, compared to fiscal year ended March 2021" and "net zero greenhouse gas (GHG) emissions (own emissions) by 2050", as well as working to grasp net emissions in the supply chain (Scope 3), and setting reduction targets.
In the domain of the society, we continue to place the highest priority on respect for human life, and are strengthening initiatives for the safety and health of our employees and partners, while promoting the development of a work environment in which a diverse range of employees can play an active role. We are confronting various social issues, and promoting the establishment of a sustainable supply chain based on appropriate relationships, holding regular discussions with our business partners, and developing systems, processes, and mechanisms for the early detection and resolution of issues.
As for enhancing our corporate governance, we are continuing to work on separating management supervision and execution, as well as maintaining and improving management transparency. We are working to enhance corporate value in a sustainable manner, through constructive dialogue with shareholders and investors, and enriching the disclosure of information.

Business Strategies of Each Segment

The reporting segmentation has been changed from the three months ended June 30, 2024. The year-on-year comparisons below have been made by adjusting the figures for the same period in the previous fiscal year to the new segmentation.

- **Express Business**

① The Express Business provides domestic transportation and delivery services, mainly TA-Q-BIN, to individual and corporate customers, and is expanding the value it provides to customers by widening its service lineup, enhancing the customer experience through the "Kuroneko Members" membership service for individuals, and offering "carbon neutral delivery" of three parcel delivery products. In addition, we are promoting the charging of appropriate rates and fees through annual reviews of reported fares and individual contracts with corporate clients, in light of changes in the external environment. Moreover, we are promoting structural reforms of our network operations in order to strengthen the TA-Q-BIN network as a social infrastructure in a more efficient and sustainable manner in light of the expansion of EC, the declining birthrate, aging population, depopulation of rural areas, labor shortages and climate change.

② In the three months ended June 30, 2024, we revised the reported fares and tariffs in light of cost increases due to changes in the external environment, while strengthening sales in the retail domain, which is our core domain, expanding new transactions in the corporate domain with a view to providing solutions to help clients resolve issues and support their business growth, and promoting efforts to charge appropriate rates and fees in accordance with the value provided to existing clients. In addition, in June 2024, we added "Okihai deliveries" to the TA-Q-BIN and TA-Q-BIN Compact pickup options for Kuroneko Members, in order to provide more customers with a comfortable pickup experience, reduce redeliveries, and contribute to logistics efficiency and the reduction of greenhouse gas (GHG) emissions.
We are continuing to promote the structural reform of network operations, in order to strengthen the TA-Q-BIN network which is a social infrastructure, to make it more efficient as well as sustainable. In order to flexibly adapt to fluctuations in volume, make transportation between bases more efficient, and shorten

cargo waiting times, we are consolidating and enlarging last-mile pickup and delivery bases which used to be deployed in small sizes and in multiple locations, redefining terminal functions, and establishing fully-digitalized operations to automate work instructions and optimize the allocation of management resources according to volume, as well as reform back-office operational processes.

③ Operating revenue from customers was 353,206 million yen, down 3.2% year-on-year. Although TA-Q-BIN volume increased in cross-border EC and BtoB-EC, there were negative factors such as the decline in volume for post-box delivery services. Operating expenses increased 1,803 million yen year on year, due to factors including expenses to commercialize the new business model, although we promoted initiatives to optimize operating expenses. As a result, operating loss was 20,706 million yen.

- **Contract Logistics Business**

① In the Contract Logistics Business, we are providing solutions that help corporate clients who use parcel delivery services solve problems and support their business growth. We focus on synergies with the Express Business, and are strengthening efforts to further expand the use of parcel delivery services, charge appropriate pricing based on the value provided, and secure new sources of logistics revenue.

② In the three months ended June 30, 2024, we strengthened our sales structure so that corporate sales representatives assigned to each region can make optimal proposals by utilizing information such as the insights gained by Sales Drivers from their contacts and communication with customers. We also worked to optimize our organization and human resources based on regional characteristics, in order to propose supply chain solutions with higher added value, and to optimize the quality and productivity of our operations.

③ Operating revenue from customers was 19,347 million yen, down 23.6% year-on-year, due to the negative impact compared to the previous year, when we had demand related to COVID-19 vaccines and the large-scale recall. Operating profit declined 1,761 million yen year-on-year to become 1,178 million yen, due to the decline in operating revenue, despite progress made in making our operations more efficient.

- **Global Business**

① In the Global Business, domestic and overseas operating companies collaborate to provide solutions that optimize the entire global supply chain of corporate clients, by combining international forwarding, international express, contract logistics at overseas locations, and other services. Recognizing the changes in supply chains as an opportunity, we are working to further expand our business in areas where the Yamato Group has strengths, such as the automotive, high-tech and food industries, while leveraging our vast customer base in Japan, which we have built up through our parcel delivery services, and strengthening our sales capabilities particularly in Japan, the U.S. and Mexico, China, India and Southeast Asia.

② During the three months ended June 30, 2024, we promoted measures to improve the efficiency of consolidating different types of cargo in our forwarding operations, strengthen proposals for the expanding cross-border EC, and capture logistics demand in line with the expansion of domestic demand in our focus regions. In addition, in view of geopolitical risks, we started providing international intermodal transportation services by truck and rail in May 2024, in order to build a robust global supply chain that connects Southeast Asia and Europe.

③ Operating revenue from customers was 21,919 million yen, up 20.1% year-on-year, driven by factors including the increase in cross-border EC volume. Operating profit increased 1,089 million yen year-on-year to become 2,462 million yen, with the growth in operating revenue driven by cross-border EC volume growth, as well as the improvement in loading efficiency of different types of cargo in our international forwarding operations.

(Reference)

(Million parcels / units)

Category	For the three months ended June 30, 2023	For the three months ended June 30, 2024	Change	Growth (%)
TA-Q-BIN/TA-Q-BIN Compact/EAZY	442	451	8	2.0
Nekopos/Kuroneko Yu-Packet	108	99	(8)	(8.2)
Kuroneko Yu-Mail	201	33	(168)	(83.6)

* The figure for Kuroneko Yu-Mail for the three months ended June 30, 2023 is the figure for Kuroneko DM-Bin.

- **Mobility Business**

① The Mobility Business provides vehicle maintenance services that allow clients to continue their operations without suspensions, which contributes to higher utilization of vehicles as well as safe operations. In addition, with the aim of creating a new business model that combines decarbonization and economic efficiency, we are promoting initiatives to support the introduction and operation of commercial EVs by leveraging our expertise in EVs, solar power generation equipment, and energy management, which we have built up through environmental investments and trials within the Yamato Group.

② In the three months ended June 30, 2024, we completed construction of a vehicle maintenance facility in Fuji City, Shizuoka Prefecture, which was designed to improve work efficiency and make it easier for employees to work. We will continue to further strengthen our network in regions with high demand, and work to expand sales of vehicle maintenance services and to charge the appropriate unit prices.

③ Operating revenue from customers was 5,007 million yen, up 2.5% year-on-year, due to the increase in the number of contracted vehicles, as well as the charging of appropriate unit prices. Operating profit was 1,251 million yen, down 71 million yen year-on-year, due to factors including the rise in outsourcing expenses related to the maintenance and transportation of vehicles.

- **Other**

① Yamato Group's IT, call center, financial services, and other functions support our efforts to expand the value we provide to the entire supply chain of our clients. In the three months ended June 30, 2024, we promoted the provision of IT and other services that help clients improve operational efficiency and end-user convenience.

② Operating revenue from customers was 6,151 million yen, down 738 million yen year-on-year. Operating profit was 1,686 million yen, down 455 million yen year-on-year.

Other Initiatives

① The Yamato Group places utmost priority on protecting human life and conducts a range of safety measures. Accordingly, its transport safety management practices in that regard involve drawing up its Safety Management Regulations, building up its transport safety management systems, and formulating annual plans, all centered on respective Group companies whose main operations involve transport. During the three months ended June 30, 2024, we continued to engage in activities to raise awareness towards safety, such as conducting the “Traffic Safety Class for Children” at kindergartens and elementary schools, as well as the “Zero Traffic Accidents Campaign” by the entire Group.

② Aspiring to be a company that continually evolves in step with society, and led by the Yamato Welfare Foundation, the Yamato Group conducts various activities to help realize a society in which disabled people can experience the joy of working autonomously. Specifically, we engage in ongoing programs that support economic independence of people with disabilities, such that include actively employing people with disabilities at the Swan Bakery which makes and sells bread, and operating job-finding support facilities where they take part in training to acquire skills and knowledge necessary for employment.

(2) Financial Conditions

(Status of assets, liabilities and net assets)

Total assets were 1,120,179 million yen as of June 30, 2024, down 15,715 million yen from the end of the previous fiscal year. The decline was largely attributable to the decline in cash and deposits of 28,891 million yen, while deferred tax assets increased 5,058 million yen, and investment securities increased 3,079 million yen due to mark-to-market evaluation and other factors.

Liabilities decreased 3,159 million yen to 540,754 million yen from the end of the previous fiscal year. The decrease was largely attributable to the 10,495 million yen decrease in notes and accounts payable - trade, 10,000 million yen decrease in short-term borrowings, the 7,439 million yen decrease in liabilities related to the purchase of non-current assets, the 5,546 million yen decrease in income taxes payable, and the 17,974 million yen decrease in provision for bonuses due to the booking of summer bonuses, while there was an increase of 49,878 million yen in accrued expenses.

Total net assets were 579,425 million yen, down 12,555 million yen from the end of the previous fiscal year. The major factors included loss attributable to owners of the parent being 10,112 million yen, and conducting 7,898 million yen of dividends of surplus, as well as the 5,602 million yen increase in accumulated other comprehensive income.

As a result, the equity ratio changed to 51.2%, from 51.6% in the previous fiscal year.

(Status of cash flows)

Net cash generated by operating activities amounted to 4,558 million yen, which was 10,953 million yen less than the same period of the previous fiscal year. This is largely attributable to profit before income taxes being negative 15,059 million yen, which was a decrease of 16,745 million yen, and the 10,439 million yen decrease in deposits received, and the 13,753 million yen decrease in payment of income taxes etc..

Net cash used in investing activities amounted to 15,935 million yen, which is an increase of 4,800 million yen compared with the same period of the previous fiscal year. This is largely attributable to the 5,056 million yen increase in payments for the acquisition of property, plant and equipment.

Net cash used in financing activities was 19,367 million yen, which is an increase of 5,908 million yen compared to the same period of the previous fiscal year. This is largely attributable to the 15,000 million yen decrease in short-term borrowings, and the 9,339 million yen decrease in spending related to the purchase of treasury shares.

As a result of the above, cash and cash equivalents were 165,729 million yen as of June 30, 2024, down 28,973 million yen from the end of the previous fiscal year.

(3) Explanation of Consolidated Financial Forecasts and Other Forward-looking Statements

In the business environment surrounding the Yamato Group, the global inflationary trend became more stable, while in Japan it remains hard to anticipate a full-fledged economic recovery. Although the economic sentiment is currently improving mainly in the manufacturing sector, with cost inflation being passed on to prices as well as other factors, consumer spending is sluggish due to real wages continuing to decline, as well as the labor shortage becoming more serious.

Under these circumstances, the Yamato Group is promoting initiatives based on the medium-term management plan "Sustainability Transformation 2030 ~1st Stage~", to create “economic value”, as well as “environmental value” and “social value” to make our society more sustainable, including growing profits in the base domain by strengthening the TA-Q-BIN network, expanding the Corporate business domain by providing business solutions, commercializing new business models to address the diversifying needs of customers and society, and strengthening the Group’s management platform, in order to achieve sustainable corporate value enhancement through the concept of “Helping to enrich our society”, which is part of our Management Philosophy.

Regarding the consolidated business forecasts for the first two quarters (cumulative) and the full year, operating revenue is expected to fall short of the previous forecast, taking into consideration the earnings in the first quarter and the current demand trend. Operating profit, on the other hand, will remain unchanged from the previous forecast, taking into account the progress of efforts to optimize operating costs. In addition, ordinary profit and profit attributable to owners of parent will remain unchanged from the previous forecast.

① First six months of the fiscal year ending March 31, 2025 (April 1, 2024 to September 30, 2024)

	Operating revenue	Operating profit	Ordinary profit	Profit attributable to owners of parent	Basic earnings per share
	Millions of yen	Millions of yen	Millions of yen	Millions of yen	Yen
Previous forecast (A)	865,000	(5,000)	(5,000)	(7,000)	(20.41)
New Forecast (B)	850,000	(5,000)	(5,000)	(7,000)	(20.41)
Forecast Change (B-A)	(15,000)	0	0	0	—
Forecast Change (%)	(1.7)	—	—	—	—

② Full year (April 1, 2024 to March 31, 2025)

	Operating revenue	Operating profit	Ordinary profit	Profit attributable to owners of parent	Basic earnings per share
	Millions of yen	Millions of yen	Millions of yen	Millions of yen	Yen
Previous forecast (A)	1,820,000	50,000	50,000	32,000	93.31
New Forecast (B)	1,780,000	50,000	50,000	32,000	93.31
Forecast Change (B-A)	(40,000)	0	0	0	—
Forecast Change (%)	(2.2)	0.0	0.0	0.0	—

2. Consolidated Financial Statements and Significant Notes Thereto
(1) Consolidated Balance Sheet

(Millions of yen)

	As of March 31, 2024	As of June 30, 2024
Assets		
Current assets		
Cash and deposits	195,061	166,169
Notes and accounts receivable - trade, and contract assets	212,094	214,964
Accounts receivable - installment	52,787	53,025
Merchandise and finished goods	97	98
Work in process	212	174
Raw materials and supplies	1,723	1,774
Other	35,977	38,714
Allowance for doubtful accounts	(1,599)	(1,572)
Total current assets	496,353	473,350
Non-current assets		
Property, plant and equipment		
Buildings and structures	402,346	407,464
Accumulated depreciation	(236,813)	(239,554)
Buildings and structures, net	165,533	167,909
Vehicles	192,889	188,892
Accumulated depreciation	(163,716)	(160,708)
Vehicles, net	29,173	28,184
Land	175,187	175,197
Leased assets	51,085	50,810
Accumulated depreciation	(15,528)	(15,382)
Leased assets, net	35,556	35,428
Other	157,145	156,940
Accumulated depreciation	(107,842)	(109,637)
Other, net	49,303	47,303
Total property, plant and equipment	454,753	454,023
Intangible assets	41,215	41,093
Investments and other assets		
Investment securities	50,867	53,947
Other	94,983	100,145
Allowance for doubtful accounts	(2,278)	(2,380)
Total investments and other assets	143,571	151,712
Total non-current assets	639,541	646,829
Total assets	1,135,895	1,120,179

(Millions of yen)

	As of March 31, 2024	As of June 30, 2024
Liabilities		
Current liabilities		
Notes and accounts payable - trade	164,073	153,577
Short-term borrowings	10,181	181
Lease liabilities	5,868	6,252
Income taxes payable	8,369	2,822
Deferred installment income	5,163	5,182
Provision for bonuses	32,280	14,305
Other	119,968	157,912
Total current liabilities	345,905	340,234
Non-current liabilities		
Bonds payable	20,000	20,000
Long-term borrowings	20,818	20,818
Lease liabilities	35,659	35,863
Retirement benefit liability	103,077	104,022
Other	18,453	19,816
Total non-current liabilities	198,009	200,520
Total liabilities	543,914	540,754
Net assets		
Shareholders' equity		
Share capital	127,234	127,234
Capital surplus	36,839	36,839
Retained earnings	448,109	430,031
Treasury shares	(42,850)	(42,851)
Total shareholders' equity	569,333	551,254
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	14,354	17,319
Foreign currency translation adjustment	2,907	5,592
Remeasurements of defined benefit plans	(839)	(886)
Total accumulated other comprehensive income	16,422	22,024
Non-controlling interests	6,225	6,146
Total net assets	591,980	579,425
Total liabilities and net assets	1,135,895	1,120,179

(2) Consolidated Statement of Income and Consolidated Statement of Comprehensive Income
Consolidated Statement of Income (Cumulative)

(Millions of yen)

	For the first three months ended June 30, 2023	For the first three months ended June 30, 2024
Operating revenue	420,212	405,632
Operating costs	405,545	406,686
Operating gross profit (loss)	14,667	(1,053)
Selling, general and administrative expenses	13,069	13,151
Operating profit (loss)	1,598	(14,204)
Non-operating income		
Interest income	76	108
Dividend income	366	350
Green Innovation Fund Project Subsidy	479	—
Other	518	471
Total non-operating income	1,441	930
Non-operating expenses		
Interest expenses	352	357
Share of loss of entities accounted for using equity method	479	192
Foreign exchange losses	73	807
Other	296	242
Total non-operating expenses	1,202	1,600
Ordinary profit (loss)	1,837	(14,875)
Extraordinary income		
Gain on sale of non-current assets	2	1
Gain on sale of investment securities	—	149
Total extraordinary income	2	151
Extraordinary losses		
Loss on retirement of non-current assets	83	70
Loss on valuation of investment securities	—	264
Payments for retirement and other	69	—
Total extraordinary losses	153	335
Profit (loss) before income taxes	1,686	(15,059)
Income taxes	1,795	(4,978)
Profit (loss)	(108)	(10,081)
Profit (loss) attributable to non-controlling interests	24	31
Profit (loss) attributable to owners of parent	(133)	(10,112)

Consolidated Statement of Comprehensive Income (Cumulative)

(Millions of yen)

	For the first three months ended June 30, 2023	For the first three months ended June 30, 2024
Profit (loss)	(108)	(10,081)
Other comprehensive income		
Valuation difference on available-for-sale securities	3,005	2,933
Foreign currency translation adjustment	186	2,683
Remeasurements of defined benefit plans, net of tax	(137)	(30)
Share of other comprehensive income of entities accounted for using equity method	(10)	(15)
Total other comprehensive income	3,043	5,570
Comprehensive income	2,934	(4,510)
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	2,772	(4,510)
Comprehensive income attributable to non-controlling interests	162	0

(3) Consolidated Statement of Cash Flows

(Millions of yen)

	For the first three months ended June 30, 2023	For the first three months ended June 30, 2024
Cash flows from operating activities		
Profit (loss) before income taxes	1,686	(15,059)
Depreciation	10,534	11,795
Increase (decrease) in retirement benefit liability	1,001	945
Increase (decrease) in provision for bonuses	(22,091)	(17,942)
Share of loss (profit) of entities accounted for using equity method	479	192
Decrease (increase) in trade receivables	(827)	(2,950)
Increase (decrease) in trade payables	(12,912)	(10,345)
Other, net	55,931	42,291
Subtotal	33,801	8,927
Interest and dividends received	460	634
Interest paid	(404)	(413)
Income taxes paid	(18,343)	(4,590)
Net cash provided by (used in) operating activities	15,512	4,558
Cash flows from investing activities		
Purchase of property, plant and equipment	(7,997)	(13,054)
Proceeds from sale of property, plant and equipment	120	240
Purchase of investment securities	(459)	(6)
Proceeds from sale of investment securities	—	207
Loan advances	(468)	(246)
Proceeds from collection of loans receivable	484	367
Other payments	(5,261)	(4,452)
Other proceeds	2,447	1,009
Net cash provided by (used in) investing activities	(11,134)	(15,935)
Cash flows from financing activities		
Net increase (decrease) in short-term borrowings	5,000	(10,000)
Repayments of lease liabilities	(1,420)	(1,574)
Purchase of treasury shares	(9,339)	(0)
Dividends paid	(7,663)	(7,713)
Other, net	(34)	(78)
Net cash provided by (used in) financing activities	(13,458)	(19,367)
Effect of exchange rate change on cash and cash equivalents	190	1,312
Net increase (decrease) in cash and cash equivalents	(8,890)	(29,431)
Cash and cash equivalents at beginning of period	183,225	194,702
Increase (decrease) in cash and cash equivalents from the change in fiscal period-end of consolidated subsidiaries	—	458
Cash and cash equivalents at end of period	174,335	165,729

(4) Notes to Consolidated Financial Statements

(Change in scope of consolidation or scope of application of equity method)
(Material change to scope of consolidation)
Sustainable Shared Transport Inc. and KURONEKO Innovation Fund II L.P. have been established, and have been added to the scope of consolidation from the first three months ended June 30, 2024.

(Change to fiscal year of consolidated subsidiaries, etc.)
Out of the consolidated subsidiaries, YAMATO TRANSPORT U.S.A. and other 9 international consolidated subsidiaries use December 31 as their fiscal period-end, and in preparing the consolidated financial statements, the financial statements of these consolidated subsidiaries as of their fiscal period-end were used, and necessary adjustments were made for material transactions that occurred between the fiscal period-end of these subsidiaries and the consolidated fiscal period-end. However, in order to disclose consolidated financial statements more appropriately, the company has changed to the method of provisional settlement of accounts as of the consolidated fiscal period-end, effective from the first three months of the fiscal year ending March 31, 2025.
As a result of this change, profit and loss for the period from January 1, 2024 to March 31, 2024 is adjusted as an increase (decrease) in retained earnings and the increase (decrease) in cash and cash equivalents is presented as "Increase (decrease) in cash and cash equivalents due to change in fiscal period of consolidated subsidiaries" in the quarterly consolidated statements of cash flows.

(Application of accounting methods specific to the preparation of consolidated financial statements)
(Calculation of tax expenses)
Tax expenses are calculated by multiplying profit before income taxes for the first three months ended June 30, 2024, by the effective tax rate reasonably estimated by applying tax effect accounting to profit before income taxes for the consolidated fiscal year including the first three months ended June 30, 2024.

(Segment information, etc.)
Segment information

(1) First three months ended June 30, 2023 (April 1, 2023 to June 30, 2023)
① Information regarding the amounts of operating revenue, profit/loss by reportable segment

(Millions of yen)

	Express Business	Contract Logistics Business	Global Business	Mobility Business	Other (Note 1)	Total	Reconciliation (Note 2)	Amount recorded in consolidated financial statements (Note 3)
Operating revenue								
Operating revenue from customers	364,872	25,311	18,253	4,884	6,890	420,212	—	420,212
Inter-segment operating revenue or transfers	10,028	1,702	921	8,654	21,170	42,476	(42,476)	—
Total	374,901	27,013	19,174	13,538	28,060	462,689	(42,476)	420,212
Segment profit (loss)	(6,323)	2,939	1,373	1,323	2,142	1,455	142	1,598

Notes: 1. Other includes Yamato System Development Co., Ltd. (information systems development) etc.
2. The adjustment of 142 million yen of segment profit (loss) includes group-wide expenses which have not been allocated to each reportable segment (general administrative expenses of the Company, which is a pure holding company) of negative 1,919 million yen, as well as eliminations of transactions among segments of 2,061 million yen.
3. An adjustment was made between segment profit (loss) and operating profit in the consolidated statement of income.

(2) First three months ended June 30, 2024 (April 1, 2024 to June 30, 2024)

① Information regarding the amounts of operating revenue, profit/loss by reportable segment

(Millions of yen)

	Express Business	Contract Logistics Business	Global Business	Mobility Business	Other (Note 1)	Total	Reconciliation (Note 2)	Amount recorded in consolidated financial statements (Note 3)
Operating revenue								
Operating revenue from customers	353,206	19,347	21,919	5,007	6,151	405,632	—	405,632
Inter-segment operating revenue or transfers	9,114	1,130	886	8,614	11,821	31,567	(31,567)	—
Total	362,320	20,478	22,806	13,621	17,973	437,200	(31,567)	405,632
Segment profit (loss)	(20,706)	1,178	2,462	1,251	1,686	(14,127)	(77)	(14,204)

Notes: 1. Other includes Yamato System Development Co., Ltd. (information systems development) etc.
2. The adjustment of negative 77 million yen of segment profit (loss) includes group-wide expenses which have not been allocated to each reportable segment (general administrative expenses of the Company, which is a pure holding company) of negative 1,964 million yen, as well as eliminations of transactions among segments of 1,886 million yen.
3. An adjustment was made between segment profit (loss) and operating loss in the consolidated statement of income.

② Matters related to changes to reporting segments etc.

(Changes to reporting segments)

The Yamato Group has changed its management structure under the pure holding company, in order to realize sustainable enhancement of corporate value based on the medium-term management plan "Sustainability Transformation 2030 ~1st Stage~", which was formulated with the fiscal year ending March 31, 2027 as the final year.

As a result, the reporting segments have been changed into the four segments of "Express Business", "Contract Logistics Business", "Global Business" and "Mobility Business" effective from the first three months of the fiscal year ending March 31, 2025.

The segment information for the first three months of the previous fiscal year is disclosed based on the reporting segment classification after the change.

(Notes regarding material changes to shareholders' capital)

Not applicable.

(Notes regarding assumptions regarding the company as a going concern)

Not applicable.

3. Others

Operating Revenue by Segment

Business segment		For the first three months ended June 30, 2023		For the first three months ended June 30, 2024		Change (%)
	Income	Amount (Millions of yen)	Ratio (%)	Amount (Millions of yen)	Ratio (%)	
Express Business	Transportation income	360,341	85.8	348,714	86.0	(3.2)
	Logistical support income	12,181	2.9	11,431	2.8	(6.2)
	Others	10,355	2.5	9,530	2.3	(8.0)
	Eliminations	(18,005)	(4.3)	(16,470)	(4.1)	(8.5)
	Total	364,872	86.8	353,206	87.1	(3.2)
Contract Logistics Business	Transportation income	2,225	0.5	1,662	0.4	(25.3)
	Logistical support income	24,281	5.8	18,355	4.5	(24.4)
	Others	507	0.1	460	0.1	(9.2)
	Eliminations	(1,702)	(0.4)	(1,130)	(0.3)	(33.6)
	Total	25,311	6.0	19,347	4.8	(23.6)
Global Business	Transportation income	1,323	0.3	1,540	0.4	16.4
	Logistical support income	23,207	5.5	29,823	7.4	28.5
	Others	850	0.2	834	0.2	(1.9)
	Eliminations	(7,127)	(1.7)	(10,278)	(2.5)	44.2
	Total	18,253	4.3	21,919	5.4	20.1
Mobility Business	Others	14,293	3.4	14,367	3.5	0.5
	Eliminations	(9,408)	(2.2)	(9,360)	(2.3)	(0.5)
	Total	4,884	1.2	5,007	1.2	2.5
Other	Others	28,477	6.8	18,278	4.5	(35.8)
	Eliminations	(21,587)	(5.1)	(12,126)	(3.0)	(43.8)
	Total	6,890	1.6	6,151	1.5	(10.7)
Total		420,212	100.0	405,632	100.0	(3.5)

With the change in management structure starting from the first three months ended June 30, 2024, Operating revenue by segment is based on the reporting segments following the change.