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October 2024 KPI Announcement

We would like to announce the following key performance indicators (KPIs) for the end of October 2024.

1. World Corporation (Construction Solution Business)

First Half (November 2023 - April 2024)

	November	December	January	February	March	April
Number of total engineers *1	2,734	2,768	2,829	2,844	2,884	3,192
Number of active engineers *2	2,577	2,594	2,611	2,655	2,663	2,713
Utilization ratio (excl. trainees) *3	96.2%	94.9%	94.2%	94.3%	93.8%	94.1%
Utilization ratio (incl. trainees) *4	94.3%	93.7%	92.3%	93.4%	92.3%	85.0%

Second Half (May 2024 - October 2024)

	May	June	July	August	September	**October**
Number of total engineers *1	3,215	3,214	3,226	3,221	3,236	**3,239**
Number of active engineers *2	2,910	2,969	2,999	3,009	3,048	**3,058**
Utilization ratio (excl. trainees) *3	91.6%	93.1%	93.7%	94.5%	95.2%	**95.4%**
Utilization ratio (incl. trainees) *4	90.5%	92.4%	93.0%	93.4%	94.2%	**94.4%**

Quarterly Information * 5

	1Q	2Q	3Q	**4Q**
Contract unit price (yen)	504,874	510,979	511,898	**512,934**
Number of new hires	371	701	381	**352**
Number of job leavers	241	357	346	**340**
Turnover rate *6	29.8%	28.1%	28.5%	**29.1%**

2. ATJC (IT Solution Business)

First Half (November 2023 - April 2024)

	November	December	January	February	March	April
Number of total engineers *1	365	367	372	382	391	403
Number of active engineers *2	330	337	335	337	334	338
Utilization ratio (excl. trainees) *3	95.1%	97.1%	96.0%	96.3%	92.3%	92.6%
Utilization ratio (incl. trainees) *4	90.4%	91.8%	90.1%	88.2%	85.4%	83.9%

Second Half (May 2024 - October 2024)

	May	June	July	August	September	**October**
Number of total engineers *1	391	398	398	401	399	**404**
Number of active engineers *2	331	345	341	354	360	**357**
Utilization ratio (excl. trainees) *3	90.2%	91.3%	90.7%	92.7%	94.7%	**93.7%**
Utilization ratio (incl. trainees) *4	84.7%	86.7%	85.7%	88.3%	90.2%	**88.4%**

Quarterly Information * 5

	1Q	2Q	3Q	**4Q**
Contract unit price (yen)	503,967	509,931	524,894	**521,095**
Number of new hires	39	57	26	**29**
Number of job leavers	29	28	24	**31**
Turnover rate *6	24.1%	23.2%	22.2%	**22.3%**

*1 Number of total engineers who were employed for at least one day during the month (incl. trainees, maternity and paternity leave, and temporary leave)

*2 Number of engineers who were dispatched for at least one day during the month

*3 Number of active engineers / number of total engineers (excl. trainees)

*4 Number of active engineers / number of total engineers

*5 Quarterly information is scheduled to be disclosed together with other KPIs for the last month of each quarter.

*6 Number of job leavers during past 12 months / (number of total engineers at the end of the month 12 months prior + number of new hires during past 12 months)

*7 The KPI is also available on the Company's website (URL: https://nareru-group.co.jp/en/ir/library/reports/). However, the URL may change without notice.

*8 The announcement date for the following month is scheduled to be December 17.