



FY2024 3Q Supplementary Information

(January-September)

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TSE:9543

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Disclaimer	
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- Forecasts are based on information available to the management when this was drafted.
 - Actual financial results may significantly differ from these forecasts due to any unforeseen economic and business circumstances.
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I . Summary Financial Results for FY2024 3Q

FY2024 3Q Financial Highlights



◎ 3Q Results : Lower sales, Lower profits

- Gas sales volume +2.1% year on year
 (Wholesale) Decreased in sales volume to wholesale customers.
 (Large-Lot Sales) Increased due to additional customers in FY2024.
 (Small-Lot Sales) Increased due to higher temperature.
- Net sales and ordinary profit has decreased by 9.2% and 43.3% due to lower unit price of sale.

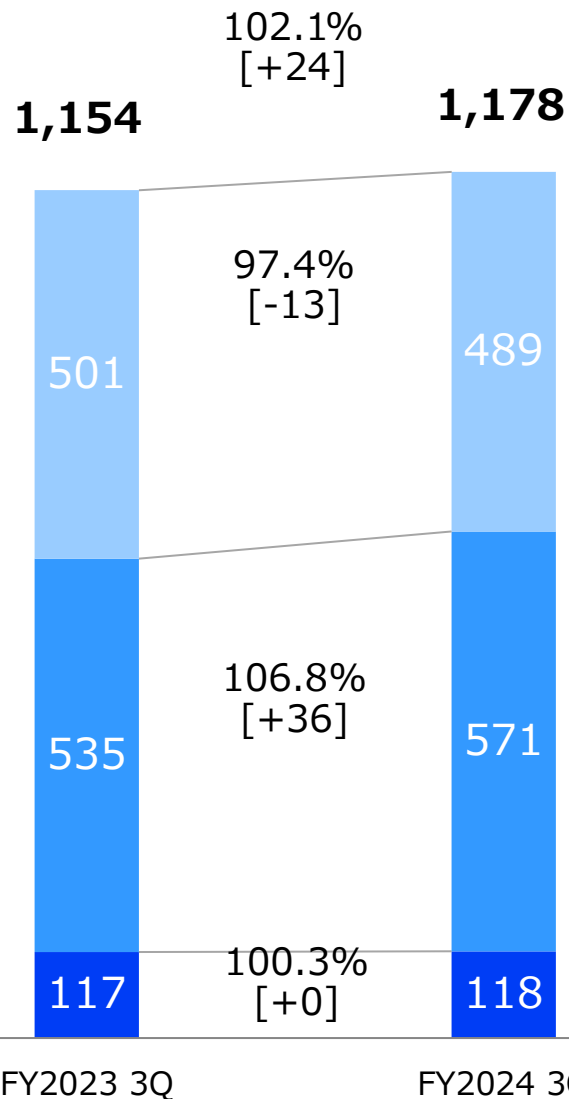
	FY2023 3Q	FY2024 3Q	Change	Change(%)
● Gas sales volume (Non-Consolidated) (million m ³ , 45MJ)	1,154	1,178	+24	102.1
Wholesale	501	489	-13	97.4
Large-lot-sale	535	571	+36	106.8
Small-lot-sale	117	118	+0	100.3
● Net sales (billion yen)	168.4	152.8	-15.5	90.8
● Ordinary profit after Sliding-time-lag adjustment (billion yen)	6.3	8.4	+2.0	132.3
Ordinary profit	21.1	12.0	-9.1	56.7
Sliding time lag	+14.8	+3.6	-11.2	—

Gas Sales Volume (Non-consolidated)



Unit; Million m³(45MJ/m³)

* Figures in [] are the difference from the results in FY2023 3Q



Wholesale

- Decreased in sales volume to wholesale customers [-13]

Large-lot-sale

- Additional customers in 2024 [+34]
- Existing customers [+2]

Small-lot-sale

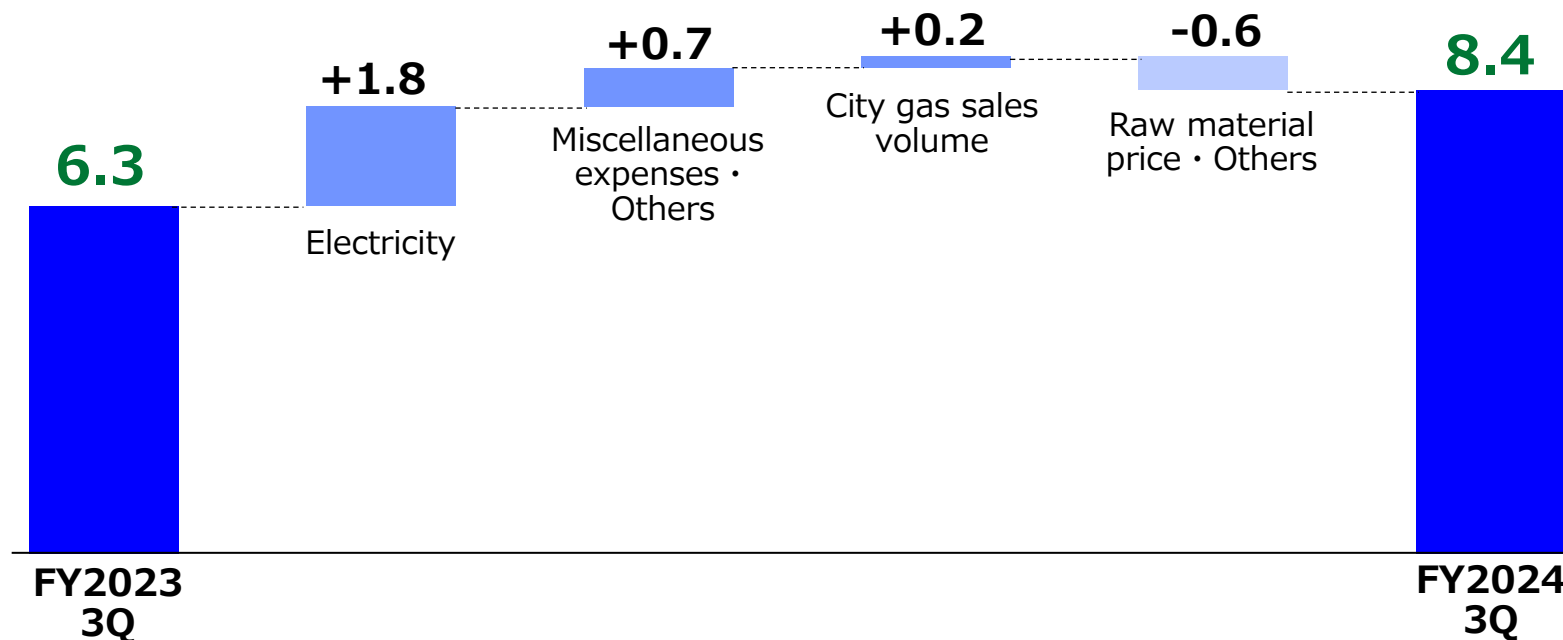
- Increased in sales volume to commercial customers [+1]
- Decreased in sales volume to residential customers [-1]

Breakdown of Consolidated Ordinary Profit (Year-on-Year comparison)



Unit : billion yen

	FY2023 3Q	FY2024 3Q	Change
Ordinary profit after Sliding-time-lag adjustment	6.3	8.4	+2.0
Ordinary profit	21.1	12.0	-9.1
Sliding-time-lag	+14.8	+3.6	-11.2

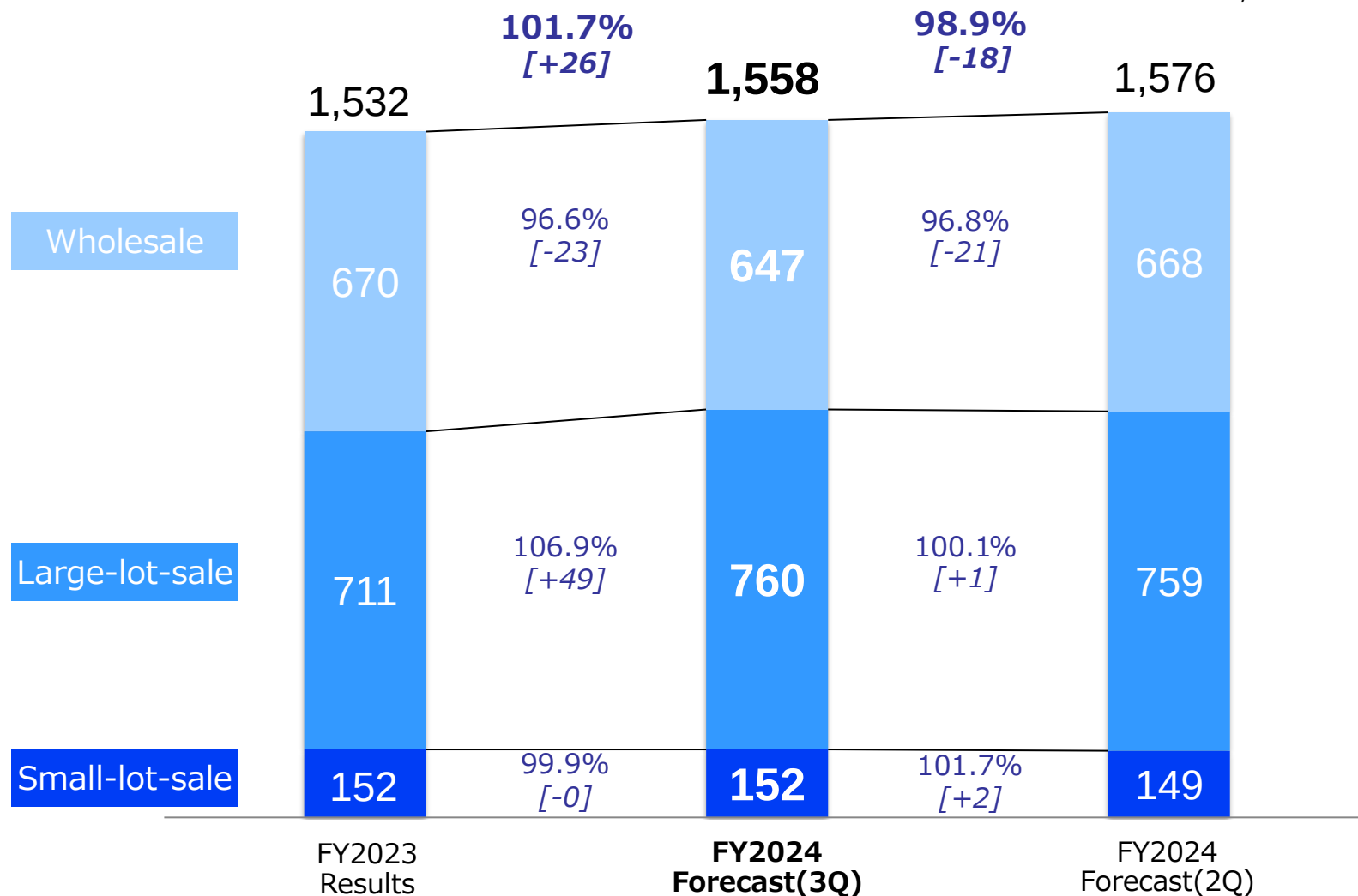


II. FY2024 Forecast

FY2024 Forecast: Gas Sales Volume (Non-consolidated)



Unit; million m³(45MJ/m³)

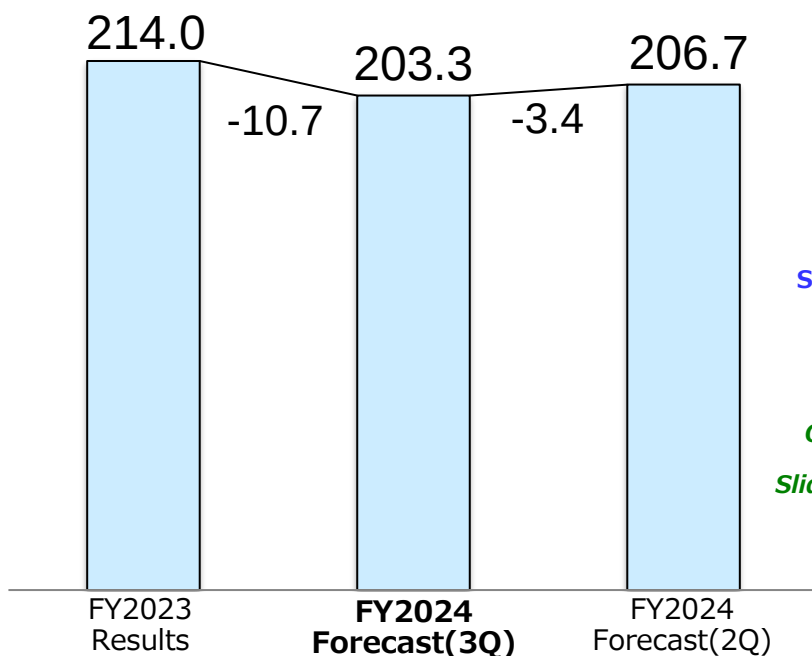


FY2024 Forecast: Net Sales and Ordinary Profit



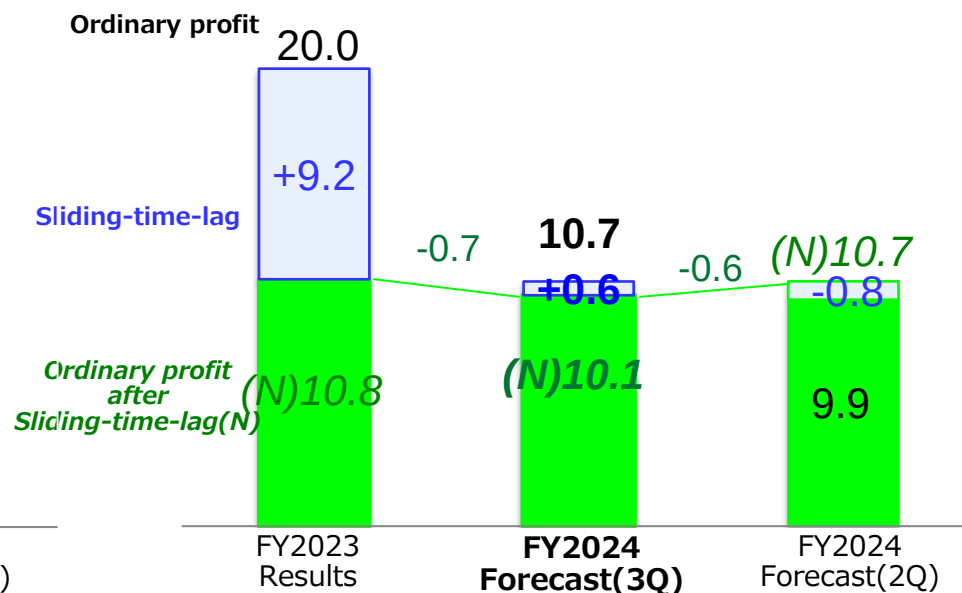
Net Sales

Unit; Billion yen



Ordinary profit & Sliding-time-lag

Unit; Billion yen



	FY2024 1-3Q	Oct. 2024	Nov.-Dec. 2024 Forecast	Effect on Ordinary profit (Nov.-Dec. 2024)	
Exchange rate (Yen/US\$)	151.1	145.9	155.0	(+) 1yen/US\$	+10 million yen
Crude oil price C I F (J C C) (US\$/bbl)	85.9	85.0	85.0	(+) 1US\$/bbl	0 million yen

Breakdown of Ordinary Profit (FY2024 Forecast)

<vs. FY2024 Forecast (2Q)>



Unit : billion yen

	FY2024 Forecast (2Q)	FY2024 Forecast (3Q)	Change
Ordinary profit after sliding-time-lag adjustment	10.7	10.1	-0.6
Ordinary profit	9.9	10.7	+0.7
Sliding-time-lag	-0.8	+0.6	+1.4

