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## Consolidated Financial Results for the Year Ended March 31, 2024 [Japanese GAAP]

May 13, 2024

Company name: GAKKYUSHA CO.,LTD.

Stock exchange listing: Tokyo

Code number: 9769

URL: <https://www.gakkyusha.com/>

Representative: Atsushi Kurisaki

Director, Representative Executive Officer, President and  
COO

Contact: Koyo Ito

Senior Managing Executive Officer, General Manager of  
Administrative Headquarters

Phone: +81-03-6300-5311

Scheduled date of Annual General Meeting of Shareholders: June 27, 2024

Scheduled date of commencing dividend payments: June 28, 2024

Scheduled date of filing annual securities report: June 27, 2024

Availability of supplementary briefing material on annual financial results: No

Schedule of annual financial results briefing session: Yes

(Amounts of less than one million yen are rounded down.)

### 1. Consolidated Financial Results for the Fiscal Year Ended March 31, 2024 (April 1, 2023 to March 31, 2024)

#### (1) Consolidated Operating Results

(% indicates changes from the previous corresponding period.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Fiscal year ended								
March 31, 2024	13,198	1.6	2,694	(2.4)	2,715	(2.7)	1,827	(2.9)
March 31, 2023	12,986	4.9	2,761	18.7	2,789	15.9	1,881	24.6

(Note) Comprehensive income: Fiscal year ended March 31, 2024: ¥ 1,870 million [ (1.1)%]  
Fiscal year ended March 31, 2023: ¥ 1,892 million [ 19.7%]

	Basic earnings per share	Diluted earnings per share	Rate of return on equity	Ordinary profit to total assets ratio	Operating profit to net sales ratio
Fiscal year ended	Yen	Yen	%	%	%
March 31, 2024	167.98	-	29.8	25.2	20.4
March 31, 2023	171.54	-	35.1	27.1	21.3

(Reference) Equity in earnings (losses) of affiliated companies: Fiscal year ended March 31, 2024: ¥ 38 million  
Fiscal year ended March 31, 2023: ¥ 38 million

#### (2) Consolidated Financial Position

	Total assets	Net assets	Capital adequacy ratio	Net assets per share
As of	Millions of yen	Millions of yen	%	Yen
March 31, 2024	10,909	6,490	59.5	597.00
March 31, 2023	10,678	5,795	54.2	528.16

(Reference) Equity: As of March 31, 2024: ¥ 6,488 million  
As of March 31, 2023: ¥ 5,792 million

#### (3) Consolidated Cash Flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at the end of period
Fiscal year ended	Millions of yen	Millions of yen	Millions of yen	Millions of yen
March 31, 2024	2,199	(321)	(1,571)	2,251
March 31, 2023	2,605	(888)	(1,802)	1,929

## 2. Dividends

	Annual dividends					Total dividends	Payout ratio (consolidated)	Dividends to net assets (consolidated)
	1st quarter-end	2nd quarter-end	3rd quarter-end	Year-end	Total			
Fiscal year ended	Yen	Yen	Yen	Yen	Yen	Millions of yen	%	%
March 31, 2023	-	45.00	-	42.00	87.00	954	50.7	17.8
March 31, 2024	-	45.00	-	42.00	87.00	945	51.8	15.5
Fiscal year ending March 31, 2025 (Forecast)	-	45.00	-	42.00	87.00		47.8	

(Note) Breakdown of the year-end dividend for the fiscal year ended March 31, 2024 :

Commemorative dividend	- yen
Special dividend	- yen

## 3. Consolidated Financial Results Forecast for the Fiscal Year Ending March 31, 2025 (April 1, 2024 to March 31, 2025)

(% indicates changes from the previous corresponding period.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	13,858	5.0	2,927	8.6	2,932	8.0	1,978	8.3	182.08

\* Notes:

(1) Changes in significant subsidiaries during the period under review (changes in specified subsidiaries resulting in changes in scope of consolidation): No

New - (Company name: )

Exclusion: - (Company name: )

(2) Changes in accounting policies, changes in accounting estimates and retrospective restatement

1) Changes in accounting policies due to the revision of accounting standards: No

2) Changes in accounting policies other than 1) above: No

3) Changes in accounting estimates: No

4) Retrospective restatement: No

(3) Total number of issued shares (common shares)

1) Total number of issued shares at the end of the period (including treasury shares):

March 31, 2024: 10,968,356 shares

March 31, 2023: 10,968,356 shares

2) Number of treasury shares at the end of the period:

March 31, 2024: 100,058 shares

March 31, 2023: - shares

3) Average number of shares outstanding during the period:

Fiscal Year ended March 31, 2024: 10,880,640 shares

Fiscal Year ended March 31, 2023: 10,968,356 shares

(Reference) Summary of Non-consolidated Financial Results

1. Non-consolidated Financial Results for the Fiscal Year Ended March 31, 2024 (April 1, 2023 to March 31, 2024)

(1) Non-consolidated Operating Results (% indicates changes from the previous corresponding period.)

Fiscal year ended	Net sales		Operating profit		Ordinary profit		Net income	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
March 31, 2024	11,772	1.2	2,544	(4.5)	2,567	(4.5)	1,716	(5.1)
March 31, 2023	11,629	4.8	2,663	17.9	2,688	16.2	1,808	26.6

Fiscal year ended	Basic earnings per share	Diluted earnings per share
	Yen	Yen
March 31, 2024	157.72	-
March 31, 2023	164.93	-

(2) Non-consolidated Financial Position

As of	Total assets	Net assets	Capital adequacy ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
March 31, 2024	10,465	6,476	61.9	595.92
March 31, 2023	10,322	5,936	57.5	541.20

(Reference) Equity: As of March 31, 2024: ¥ 6,476 million  
As of March 31, 2023: ¥ 5,936 million

## Consolidated Financial Statements

## Consolidated Balance Sheets

(Thousands of yen)

	As of March 31, 2023	As of March 31, 2024
<b>Assets</b>		
Current assets		
Cash and deposits	1,922,326	2,244,108
Accounts receivable - trade	57,312	64,295
Merchandise	69,210	64,786
Supplies	5,609	9,053
Other	256,156	257,676
Allowance for doubtful accounts	(575)	(416)
Total current assets	2,310,039	2,639,503
Non-current assets		
Property, plant and equipment		
Buildings and structures	5,815,127	5,980,267
Accumulated depreciation	(1,806,263)	(1,984,120)
Buildings and structures, net	4,008,863	3,996,146
Machinery, equipment and vehicles	54,125	47,252
Accumulated depreciation	(46,413)	(42,071)
Machinery, equipment and vehicles, net	7,711	5,181
Tools, furniture and fixtures	1,083,857	1,114,659
Accumulated depreciation	(892,395)	(948,922)
Tools, furniture and fixtures, net	191,462	165,737
Land	1,603,633	1,603,633
Right-of-use assets	552,471	551,793
Accumulated depreciation	(243,867)	(321,171)
Right-of-use assets, net	308,604	230,622
Construction in progress	305	189
Total property, plant and equipment	6,120,580	6,001,509
Intangible assets		
Goodwill	41,066	30,051
Other	60,026	58,393
Total intangible assets	101,092	88,445
Investments and other assets		
Shares of subsidiaries and associates	955,415	1,009,901
Long-term loans receivable	352	-
Deferred tax assets	129,648	116,152
Guarantee deposits	923,813	911,281
Other	137,967	142,359
Total investments and other assets	2,147,197	2,179,694
Total non-current assets	8,368,870	8,269,650
Total assets	10,678,910	10,909,153

(Thousands of yen)

	As of March 31, 2023	As of March 31, 2024
<b>Liabilities</b>		
Current liabilities		
Accounts payable - trade	22,623	26,132
Current portion of long-term borrowings	213,845	148,663
Lease liabilities	142,664	145,218
Accounts payable - other	405,375	497,868
Income taxes payable	616,622	429,479
Advances received	1,235,699	1,255,100
Provision for bonuses	44,076	61,153
Other	363,577	310,113
Total current liabilities	3,044,483	2,873,730
Non-current liabilities		
Long-term borrowings	1,459,102	1,310,438
Lease liabilities	257,118	147,495
Retirement benefit liability	106,138	70,332
Other	16,144	16,226
Total non-current liabilities	1,838,504	1,544,493
Total liabilities	4,882,988	4,418,223
<b>Net assets</b>		
Shareholders' equity		
Share capital	1,216,356	1,216,356
Capital surplus	410,842	410,842
Retained earnings	4,157,566	5,035,597
Treasury shares	-	(225,819)
Total shareholders' equity	5,784,765	6,436,976
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	21,527	51,352
Deferred gains or losses on hedges	(1,002)	(240)
Foreign currency translation adjustment	(33,157)	(26,972)
Remeasurements of defined benefit plans	20,867	27,286
Total accumulated other comprehensive income	8,233	51,426
Non-controlling interests	2,922	2,527
Total net assets	5,795,921	6,490,930
Total liabilities and net assets	10,678,910	10,909,153

Consolidated Statements of Income and Comprehensive Income  
 Consolidated Statements of Income

(Thousands of yen)

	For the fiscal year ended March 31, 2023	For the fiscal year ended March 31, 2024
Net sales	12,986,444	13,198,208
Cost of sales	8,109,410	8,398,341
Gross profit	4,877,034	4,799,867
Selling, general and administrative expenses	2,115,615	2,105,331
Operating profit	2,761,418	2,694,536
Non-operating income		
Interest income	314	209
Share of profit of entities accounted for using equity method	38,875	38,878
Rental income from buildings	10,231	10,516
Other	21,746	23,146
Total non-operating income	71,168	72,752
Non-operating expenses		
Interest expenses	13,575	11,832
Donations	2,416	5,300
Litigation expenses	25,100	27,953
Other	2,228	7,013
Total non-operating expenses	43,319	52,100
Ordinary profit	2,789,267	2,715,188
Extraordinary income		
Gain on change in equity	52	883
Gain on sale of non-current assets	-	2,951
Gain on bargain purchase	897	-
Gain on cancellation of leases	10,163	-
Total extraordinary income	11,113	3,834
Extraordinary losses		
Impairment losses	21,424	16,783
Loss on retirement of non-current assets	5,165	29,538
Loss on cancellation of rental contracts	3,126	4,123
Total extraordinary losses	29,716	50,446
Profit before income taxes	2,770,665	2,668,576
Income taxes - current	893,411	827,326
Income taxes - deferred	(3,572)	13,867
Total income taxes	889,838	841,194
Profit	1,880,826	1,827,382
Loss attributable to non-controlling interests	(665)	(395)
Profit attributable to owners of parent	1,881,491	1,827,777

## Consolidated Statements of Comprehensive Income

(Thousands of yen)

	For the fiscal year ended March 31, 2023	For the fiscal year ended March 31, 2024
Profit	1,880,826	1,827,382
Other comprehensive income		
Foreign currency translation adjustment	4,176	6,868
Share of other comprehensive income of entities accounted for using equity method	7,107	36,324
Total other comprehensive income	11,283	43,192
Comprehensive income	1,892,110	1,870,575
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	1,892,775	1,870,970
Comprehensive income attributable to non-controlling interests	(665)	(395)

## Consolidated Statements of Changes in Equity

For the fiscal year ended March 31, 2023

(Thousands of yen)

	Shareholders' equity			
	Share capital	Capital surplus	Retained earnings	Total shareholders' equity
Balance at beginning of period	1,216,356	410,842	3,311,771	4,938,969
Cumulative effects of changes in accounting policies			(155,109)	(155,109)
Restated balance	1,216,356	410,842	3,156,661	4,783,859
Changes during period				
Dividends of surplus			(877,468)	(877,468)
Profit attributable to owners of parent			1,881,491	1,881,491
Change in scope of consolidation			(3,118)	(3,118)
Net changes in items other than shareholders' equity				
Total changes during period	-	-	1,000,905	1,000,905
Balance at end of period	1,216,356	410,842	4,157,566	5,784,765

	Accumulated other comprehensive income					Non-controlling interests	Total net assets
	Valuation difference on available-for-sale securities	Deferred gains or losses on hedges	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income		
Balance at beginning of period	13,895	(1,727)	(36,314)	21,097	(3,050)	-	4,935,919
Cumulative effects of changes in accounting policies							(155,109)
Restated balance	13,895	(1,727)	(36,314)	21,097	(3,050)	-	4,780,809
Changes during period							
Dividends of surplus							(877,468)
Profit attributable to owners of parent							1,881,491
Change in scope of consolidation							(3,118)
Net changes in items other than shareholders' equity	7,632	724	3,156	(229)	11,283	2,922	14,206
Total changes during period	7,632	724	3,156	(229)	11,283	2,922	1,015,111
Balance at end of period	21,527	(1,002)	(33,157)	20,867	8,233	2,922	5,795,921



For the fiscal year ended March 31, 2024

(Thousands of yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	1,216,356	410,842	4,157,566	-	5,784,765
Changes during period					
Dividends of surplus			(949,746)		(949,746)
Profit attributable to owners of parent			1,827,777		1,827,777
Purchase of treasury shares				(225,819)	(225,819)
Net changes in items other than shareholders' equity					
Total changes during period	-	-	878,030	(225,819)	652,210
Balance at end of period	1,216,356	410,842	5,035,597	(225,819)	6,436,976

	Accumulated other comprehensive income					Non-controlling interests	Total net assets
	Valuation difference on available-for-sale securities	Deferred gains or losses on hedges	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income		
Balance at beginning of period	21,527	(1,002)	(33,157)	20,867	8,233	2,922	5,795,921
Changes during period							
Dividends of surplus							(949,746)
Profit attributable to owners of parent							1,827,777
Purchase of treasury shares							(225,819)
Net changes in items other than shareholders' equity	29,825	762	6,185	6,419	43,192	(395)	42,797
Total changes during period	29,825	762	6,185	6,419	43,192	(395)	695,008
Balance at end of period	51,352	(240)	(26,972)	27,286	51,426	2,527	6,490,930

## Consolidated Statements of Cash Flows

(Thousands of yen)

	For the fiscal year ended March 31, 2023	For the fiscal year ended March 31, 2024
<b>Cash flows from operating activities</b>		
Profit before income taxes	2,770,665	2,668,576
Depreciation	407,845	443,393
Impairment losses	21,424	16,783
Amortization of goodwill	25,440	11,014
Gain on bargain purchase	(897)	-
Increase (decrease) in provision for bonuses	6,822	17,077
Increase (decrease) in allowance for doubtful accounts	230	(159)
Increase (decrease) in retirement benefit liability	(7,030)	(35,806)
Interest and dividend income	(314)	(209)
Interest expenses	13,575	11,832
Share of loss (profit) of entities accounted for using equity method	(38,875)	(38,878)
Litigation expenses	25,100	27,953
Gain on cancellation of lease	(10,163)	-
Loss on retirement of non-current assets	5,165	29,538
Loss (gain) on change in equity	(52)	(883)
Decrease (increase) in trade receivables	16,781	(5,052)
Decrease (increase) in inventories	(10,331)	1,978
Increase (decrease) in trade payables	(2,702)	3,509
Increase (decrease) in advances received	(28,737)	19,337
Decrease (increase) in prepaid expenses	(13,378)	5,843
Increase (decrease) in accrued consumption taxes	181,981	(78,590)
Other, net	25,603	122,826
Subtotal	3,388,151	3,220,084
Interest and dividends received	21,915	21,810
Interest paid	(13,603)	(11,842)
Payment of litigation expense	(25,100)	(26,000)
Income taxes paid	(765,830)	(1,004,836)
Net cash provided by (used in) operating activities	2,605,533	2,199,217
<b>Cash flows from investing activities</b>		
Purchase of property, plant and equipment	(818,630)	(285,251)
Payments for retirement of property, plant and equipment	(14,584)	(15,771)
Purchase of intangible assets	(28,071)	(17,162)
Long-term loan advances	(200)	-
Proceeds from collection of long-term loans receivable	506	352
Payments of guarantee deposits	(51,225)	(35,752)
Proceeds from refund of guarantee deposits	19,980	29,436
Proceeds from purchase of shares of subsidiaries resulting in change in scope of consolidation	3,386	-
Other, net	-	2,951
Net cash provided by (used in) investing activities	(888,839)	(321,198)

(Thousands of yen)

	For the fiscal year ended March 31, 2023	For the fiscal year ended March 31, 2024
<b>Cash flows from financing activities</b>		
Net increase (decrease) in short-term borrowings	(500,000)	-
Repayments of long-term borrowings	(260,335)	(213,845)
Purchase of treasury shares	-	(225,819)
Repayments of lease liabilities	(168,907)	(183,397)
Dividends paid	(873,654)	(948,549)
Net cash provided by (used in) financing activities	(1,802,897)	(1,571,612)
Effect of exchange rate change on cash and cash equivalents	19,734	15,375
Net increase (decrease) in cash and cash equivalents	(66,468)	321,782
Cash and cash equivalents at beginning of period	1,988,405	1,929,220
Increase in cash and cash equivalents resulting from inclusion of subsidiaries in consolidation	7,283	-
Cash and cash equivalents at end of period	1,929,220	2,251,002