Supplementary Financial Information
Nine Months ended December 31, 2024

February 14, 2025

MIRAIT ONE Corporation

1. Financial Results

Units: bil. yen	FYE March 2024	FYE March 2025			FYE March 2024		FYE March 2025	
	Q3 actual results (a)	Q3 actual results (b)	YoY Change		Full-year Results (c)	Progress (a)／(c)	Full-year Forecast (d)	Progress (b)／(d)
			Amount (b) – (a)	% (b)／(a)				
Orders received	※1 413.5	462.0	+48.5	+11.7%	549.0	75.3%	580.0	79.7%
Net sales	343.8	396.8 ※2 [360.8]	+53.0 [+17.0]	+15.4% [+4.9%]	518.3 [505.3]	66.3% [68.0%]	570.0	69.6%
Gross profit (Gross profit margin)	34.7 (10.1%)	54.4 (13.7%)	+19.7 (+3.6p)	+56.8%	61.7 (11.9%)	56.2%	83.0 (14.6%)	65.5%
SG&A (SG&A ratio)	29.8 (8.7%)	42.3 (10.7%)	+12.5 (+2.0p)	+41.9%	43.9 (8.5%)	67.9%	56.0 (9.8%)	75.5%
※3 EBITDA (EBITDA ratio)	11.9 (3.5%)	22.0 (5.5%)	+10.1 (+2.0p)	+84.9%	28.0 (5.4%)	42.5%	40.0 (7.0%)	55.0%
Operating income (Operating income ratio)	4.9 (1.4%)	12.1 (3.0%)	+7.2 (+1.6p)	+146.9%	17.8 (3.4%)	27.5%	27.0 (4.7%)	44.8%
Ordinary income (Ordinary income ratio)	5.8 (1.7%)	12.4 (3.1%)	+6.6 (+1.4p)	+113.8%	18.6 (3.6%)	31.2%	28.0 (4.9%)	44.3%
Profit attributable to owners of parent (Profit margin)	0.9 (0.3%)	5.7 (1.4%)	+4.8 (+1.1p)	+533.3%	12.5 (2.4%)	7.2%	18.0 (3.2%)	31.7%
Construction account carried forward	292.4	318.6	+26.2	+9.0%	253.4	—	—	—

※1 Includes 25 billion yen of construction account carried forward by Kokusai Kogyo Co., Ltd
※2 The figures in [ ] represent values excluding the results of Kokusai Kogyo Co., Ltd
※3 EBITDA ： Operating income + Depreciation and amortization + goodwill amortization

2. Orders Received, Net Sales by business segment

Orders received Units : bil. Yen	FYE March 2024	FYE March 2025			FYE March 2024		FYE March 2025	
	Q3 actual results (a)	Q3 actual results (b)	YoY Change Amount (b) – (a)	YoY Change % (b)／(a)	Full-year Results (c)	Progress (a) /(c)	Full-year Forecast (d)	Progress (b)／(d)
Corporate/Environmental and social infrastructure domain	236.3	284.2	+47.9	+20.3%	315.2	75.0%	368.5	77.1%
Environmental & social innovation business	※1 130.9	168.4	+37.5	+28.6%	174.5	75.0%	227.0	74.2%
ICT solution business	105.4	115.8	+10.4	+9.9%	140.7	74.9%	141.5	81.8%
Telecommunications infrastructure domain	177.2	177.8	+0.6	+0.3%	233.8	75.8%	211.5	84.1%
NTT business	141.3	147.2	+5.9	+4.2%	189.2	74.7%	174.5	84.4%
Multi-carrier business	35.9	30.6	-5.3	-14.8%	44.6	80.5%	37.0	82.7%
Total	413.5	462.0	+48.5	+11.7%	549.0	75.3%	580.0	79.7%

※2 Orders received (MIRAI (future) domains) %	FYE March 2024 Q3 actual results	FYE March 2025 Q3 actual results	FYE March 2024 Full-year Results	FYE March 2025 Full-year Forecast
MIRAI domains composition ratio	37%	44%	38%	45%

Net sales Units : bil. Yen	FYE March 2024	FYE March 2025			FYE March 2024		FYE March 2025	
	Q3 actual results (a)	Q3 actual results (b)	YoY Change Amount (b) – (a)	YoY Change % (b)／(a)	Full-year Results (c)	Progress (a) /(c)	Full-year Forecast (d)	Progress (b)／(d)
Corporate/Environmental and social infrastructure domain	185.9	236.8	+50.9	+27.4%	286.9	64.8%	351.0	67.5%
Environmental & social innovation business	87.1	137.0 ※3[101.0]	+49.9 [+13.9]	+57.3% [+16.0%]	143.8 [130.8]	60.6% [66.6%]	208.5	65.7%
ICT solution business	98.8	99.8	+1.0	+1.0%	143.1	69.0%	142.5	70.0%
Telecommunications infrastructure domain	157.9	160.0	+2.1	+1.3%	231.4	68.2%	219.0	73.1%
NTT business	124.6	132.7	+8.1	+6.5%	181.8	68.5%	175.5	75.6%
Multi-carrier business	33.3	27.3	-6.0	-18.0%	49.6	67.1%	43.5	62.8%
Total	343.8	396.8	+53.0	+15.4%	518.3	66.3%	570.0	69.6%

Net sales (MIRAI (future) domains) %	FYE March 2024 Q3 actual results	FYE March 2025 Q3 actual results	FYE March 2024 Full-year Results	FYE March 2025 Full-year Forecast
MIRAI domains composition ratio	34%	44%	35%	43%

※1 Includes 25 billion yen of construction account carried forward by Kokusai Kogyo Co., Ltd

※2 MIRAI (future) domains：We are working on growth fields that we should focus on in the future (①Urban and regional development, corporate Dx and GX business, ②Green energy business, ③Software business, and ④Global business) as "MIRAI (future) domains."

※3 The figures in [ ] represent values excluding the results of Kokusai Kogyo Co., Ltd

3. Construction account carried forward by business segment

Construction account carried forward Units:bil. Yen	FYE March 2024	FYE March 2025		
	Q3 actual results (a)	Q3 actual results (b)	YoY Change	
			Amount (b) – (a)	% (b)／(a)
Corporate/Environmental and social infrastructure domain	193.3	218.6	+25.3	+13.1%
Environmental & social innovation business	145.2	163.5	+18.3	+12.6%
ICT solution business	48.1	55.1	+7.0	+14.6%
Telecommunications infrastructure domain	99.1	100.0	+0.9	+0.9%
NTT business	66.6	71.8	+5.2	+7.8%
Multi-carrier business	32.5	28.2	-4.3	-13.2%
合　計	292.4	318.6	+26.2	+9.0%

We have released on our website the "Action to implement management that is conscious of cost of capital and stock price", as requested by the Tokyo Stock Exchange.
(https://ir.mirait-one.com/en/realizing/index.html)

4. Gross profit by business segment

Gross profit (Gross profit margin) Units:bil. Yen	FYE March 2024	FYE March 2025			FYE March 2024		FYE March 2025	
	Q3 actual results (a)	Q3 actual results (b)	YoY Change		Full-year Results (c)	Progress (a) /(c)	Full-year Forecast (d)	Progress (b)／(d)
			Amount (b) – (a)	% (b)／(a)				
Environmental & social innovation business	5.9 (6.8%)	17.1 (12.5%)	+11.2 (+5.7p)	+189.8%	14.3 (9.9%)	41.3%	29.0 (13.9%)	59.0%
ICT solution business	9.0 (9.1%)	14.8 (14.8%)	+5.8 (+5.7p)	+64.4%	16.4 (11.5%)	54.9%	23.0 (16.1%)	64.3%
Telecommunications infrastructure domain	19.8 (12.5%)	22.5 (14.1%)	+2.7 (+1.6p)	+13.6%	31.0 (13.4%)	63.9%	31.0 (14.2%)	72.6%
Total	34.7 (10.1%)	54.4 (13.7%)	+19.7 (+3.6p)	+56.8%	61.7 (11.9%)	56.2%	83.0 (14.6%)	65.5%

Precautionary Statement

Statements and quotes relevant to the forecasted values in this handout are the future prospects based on the plans and prospects of the Company at this point in time.
The actual business results could be significantly different from those stated in this handout due to changes in conditions.
As such, please be advised that we will not be able to guarantee the accuracy of the forecasted values, in this handout and the session, over the period of time to come in the future.

MIRAIT ONE Corporation