FY2024 FINANCIAL RESULTS

robot home Inc. (TSE: 1435)

robot home

In technology, we are changing homes
and changing the world.

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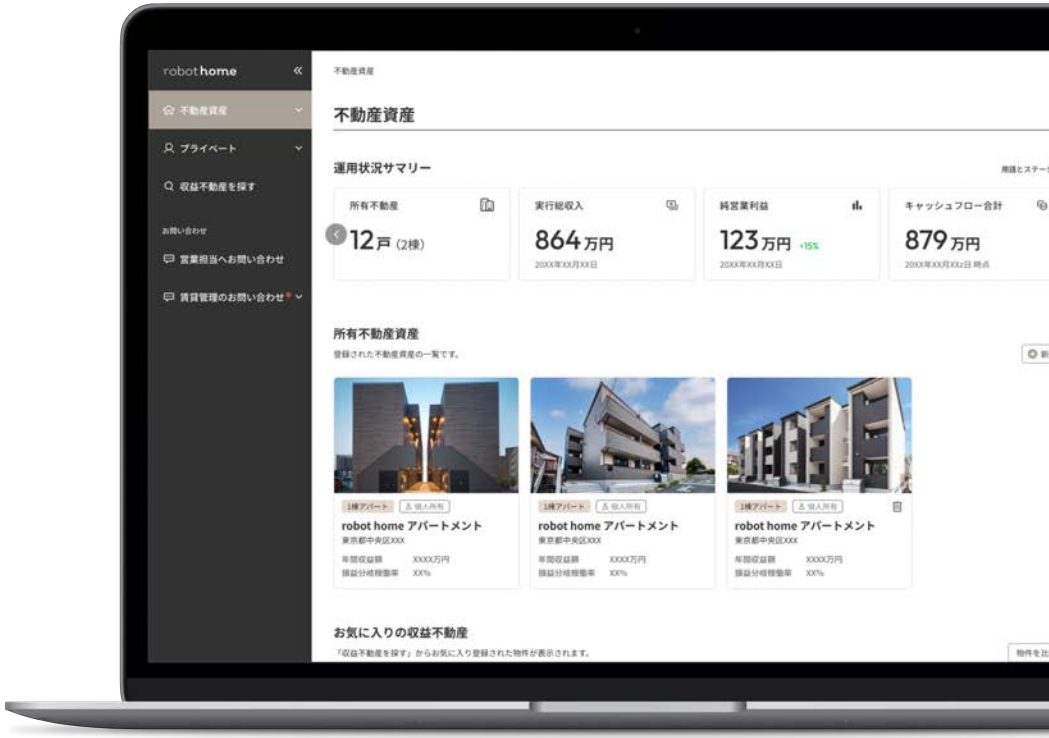
Notice regarding the release of a new service

Digital asset management platform “robot home” now includes new features to strengthen its presence in the Wealth Tech domain

On February 17, 2025, we will be adding new features to the digital asset management platform “robot home” to strengthen its presence in the Wealth Tech domain.
In the process of promoting digital transformation, we have digitized various information, such as real estate information, sales information, loan information, and management information, and managed and operated them in the platform’s data lake. The new service will help you extract various information from the data lake and centrally manage real estate assets, allowing you to visualize the management status of real estate and key investment indicators and to develop data-based investment strategies.
Going forward, we will continue to develop and provide solutions that utilize technology to support investors’ real estate investment and asset management.

Key features

- Visualization of real estate management status and KPIs
- Financial planning information, trends in book value of fixed assets
- Consultation regarding asset formation
- Monthly income, management fees, and repair costs
- Search and compare investment properties



To be launched on February 17, 2025

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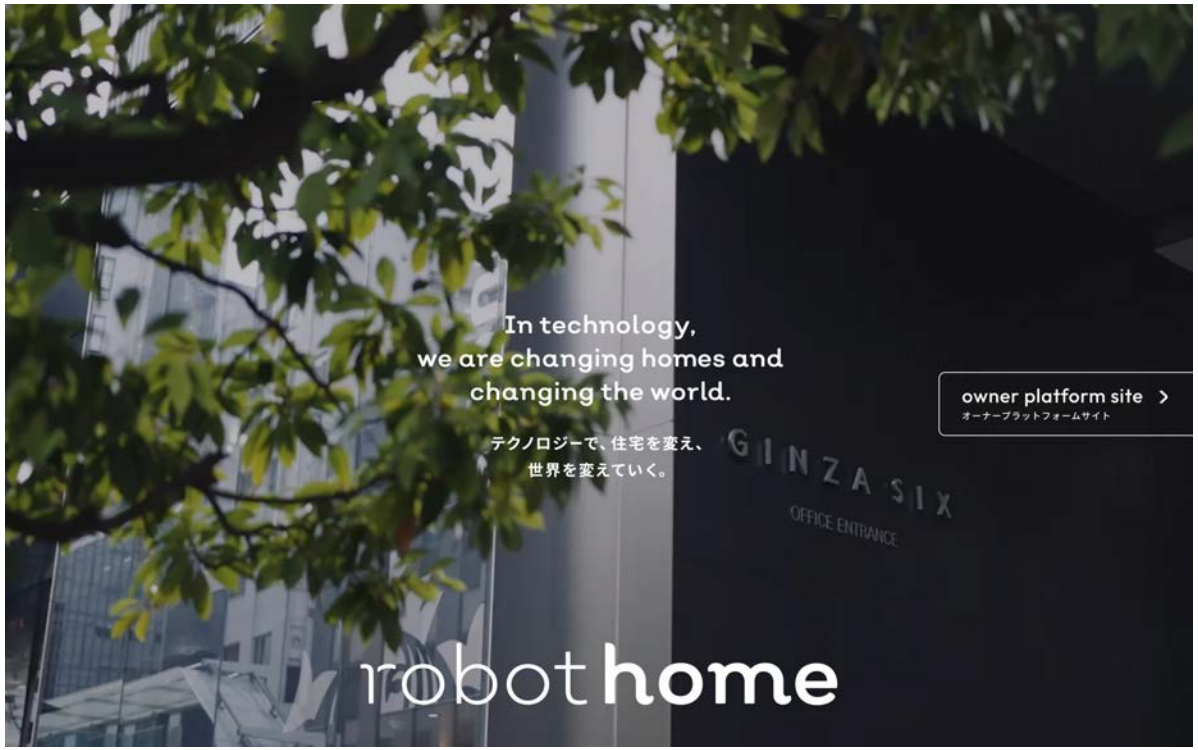
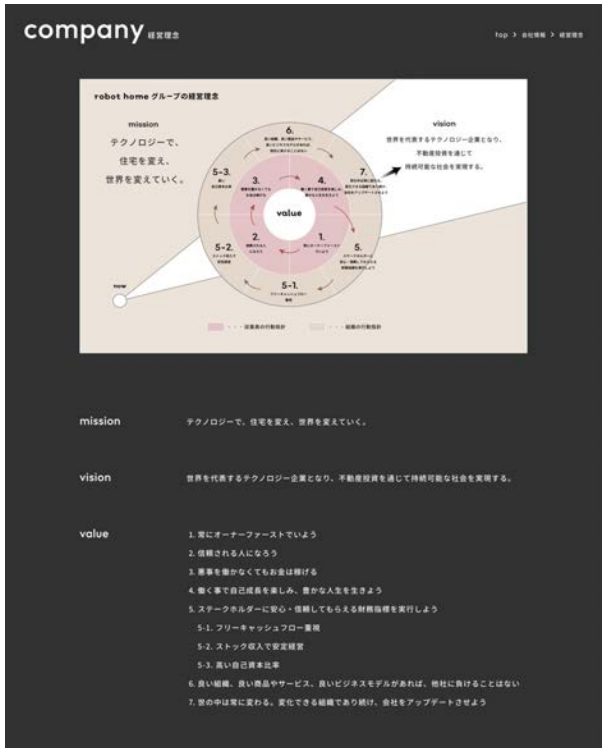
Notice regarding renewal of our corporate website

As part of our efforts to strengthen the robot home brand, we will be renewing our corporate website on February 17, 2025.

Corporate website (https://corp.robothome.jp/en/)



Top page



Management philosophy

Background of the renewal

We aimed to create a corporate website that is easier to use and understand, and we put our heart and soul into this renewal so that many stakeholders can empathize with our mission, “In technology, we are changing homes and changing the world.”

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Notice regarding shareholder benefits

We have decided to offer shareholder benefits to commemorate the 10th anniversary of listing

On December 3, 2025, we will be celebrating our 10th anniversary of being listed on the Tokyo Stock Exchange. We are most grateful to our shareholders, customers, business partners, and all other stakeholders for their unwavering support.
To express our gratitude for their support, we have decided to offer special shareholder benefits to commemorate our 10th anniversary of listing. We will continue to strive for further growth, and we appreciate your continued patronage.

※This commemorative shareholder special benefit will be implemented only this time to commemorate the 10th anniversary of the Company's listing.

● Eligible shareholders

Shareholders who hold 10 units (1,000 shares) or more of our common stock

*They need to be listed or recorded in the shareholder register as of the end of December 2025 (base date).

● Benefit details

We offer a digital gift* worth 10,000 yen to each eligible shareholder.

● Offering period

We plan to send a related document in March 2026 with the documents for our 20th Annual General Meeting of Shareholders.

*The digital gift can be exchanged with the following cards and points. Please note that the exchange locations may change.

Amazon Gift Card / QUO Card Pay / PayPay Money Light / d POINTs / au PAY Gift Card / Visa eGift Vanilla / Tosho Card Next / Uber Taxi Gift Card / Uber Eats Gift Card / Google Play Gift Code / PlayStation® Store Ticket / DMM Prepaid Card / JAL Mileage Bank

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1. FY2024 Financial Results Overview

Company overview

Name	robot home Inc. (*1)
Head office	6-10-1 GINZA SIX 9F Ginza, Chuo-ku, Tokyo (*2)
Established	January 23, 2006
Representative	Daisaku Furuki, Representative Director/CEO
Capital	7,470 million yen (Including capital surplus)
Employees	238 persons (consolidated basis / full-time employees / as of December 31, 2024)

Businesses	AI / IoT business robot home business
Subsidiaries	rh labo Inc. rh investment Inc. rh maintenance Inc. rh warranty Inc. IDC Inc. Next Relation Inc.

(*1) As of April 1, 2024, the trade name of “Robot Home, Inc.” became “robot home Inc.”
(*2) The head office was relocated on April 1, 2024.

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Reportable segment

AI/IoT business

Service to support development, sale, and installation of AI and IoT

Comprehensive DX support service

robot home business

Operation of rental property management platform "robot home"

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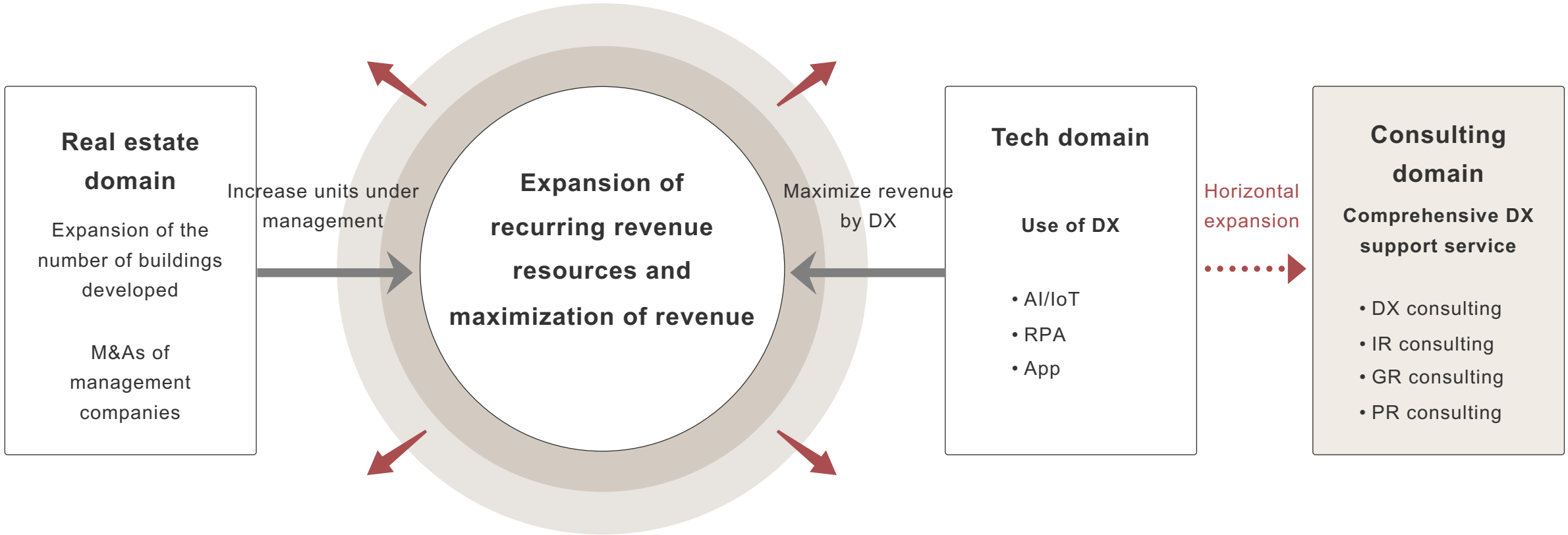
Expansion of knowledge in the real estate and technology domains to the DX domain

robot home business
(Real estate tech)

AI / IoT business
(DX development / external support)



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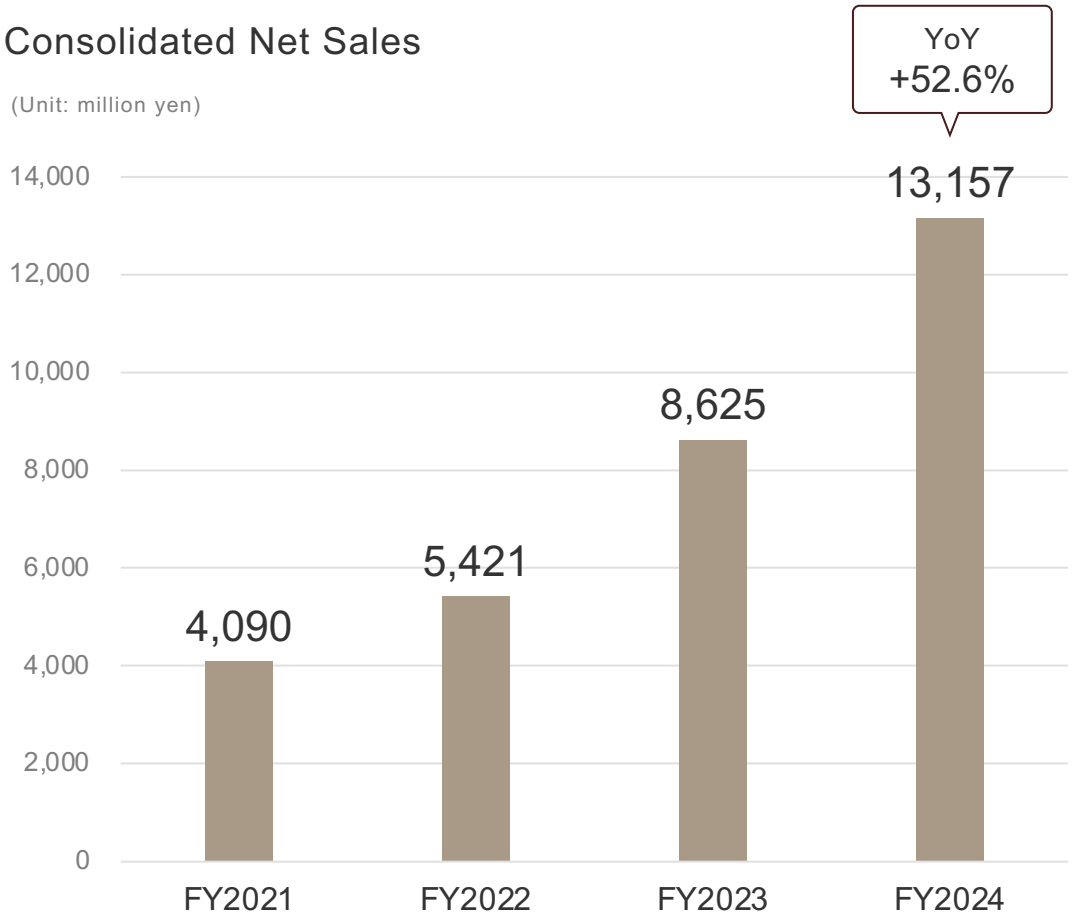
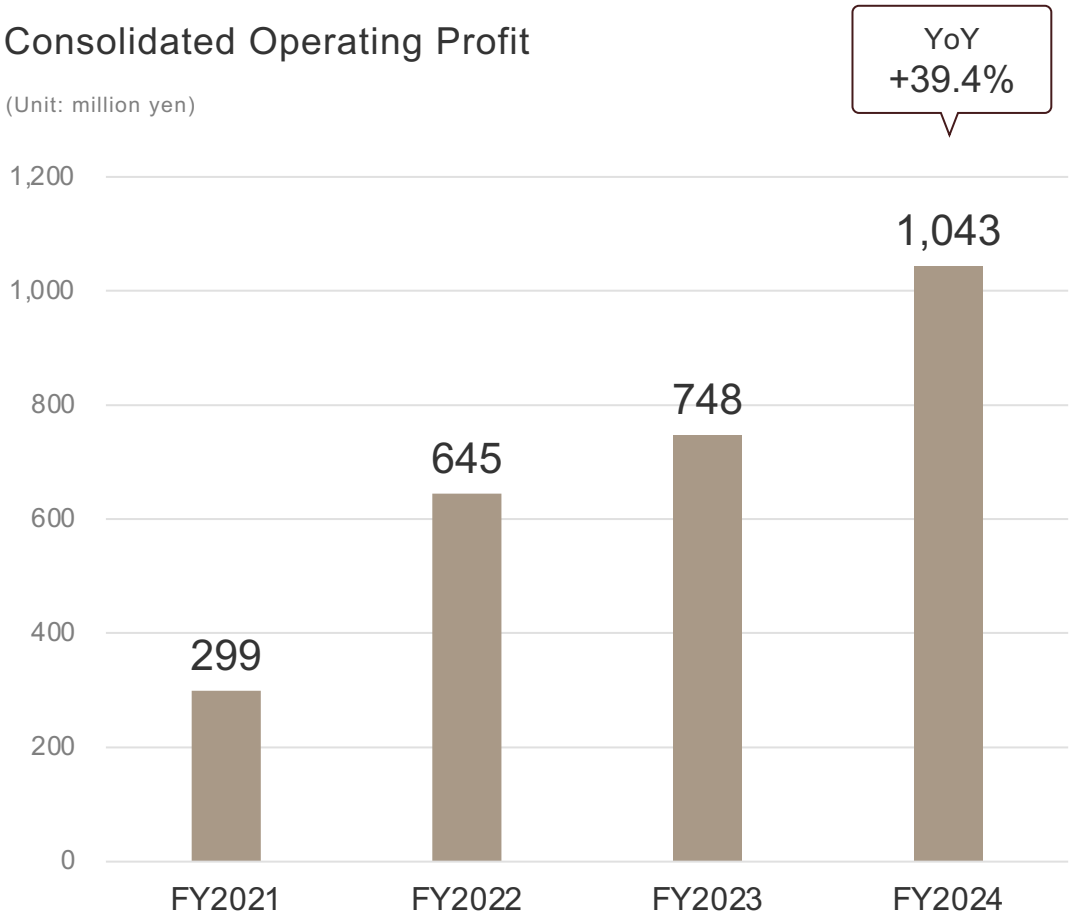
Trend in Financial Results of the robot home Group

Consolidated net sales and operating profit of the robot home Group for FY2024 were ¥13,157 million (up 52.6% year on year), and ¥1,043 million (up 39.4% year on year), respectively.

Consolidated Net Sales



Consolidated Operating Profit



* Figures for FY2022 and onward have been prepared in accordance with a new revenue recognition standard.

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Consolidated statements of income

Consolidated net sales and operating profit of the robot home Group for FY2024 were ¥13,157 million (up 52.6% year on year), and ¥1,043 million (up 39.4% year on year), respectively.

(Unit: million yen)

	Twelve months				Three months			
	FY2023	FY2024	YoY Change(¥)	YoY Change(%)	FY2024 1Q	FY2024 2Q	FY2024 3Q	FY2024 4Q
Net sales	8,625	13,157	a 4,532	52.6%	2,758	2,000	3,196	5,201
AI/IoT business	530	714	183	34.7%	128	161	173	251
robot home business	8,101	12,469	4,367	53.9%	2,637	1,846	3,028	4,957
Gross profit	3,435	4,432	996	29.0%	1,466	812	993	1,159
AI/IoT business	418	500	82	19.7%	104	108	125	162
robot home business	3,041	3,943	902	29.7%	1,366	707	871	996
Selling, general and administrative expenses	2,686	3,388	b 701	26.1%	867	847	851	822
Operating profit	748	1,043	c 295	39.4%	599	▲34	142	337
AI/IoT business	242	262	20	8.5%	54	52	57	98
robot home business	1,691	2,410	719	42.5%	967	316	473	652
Ordinary profit	737	1,018	280	38.0%	594	▲33	129	328
Profit attributable to owners of parent	886	912	26	3.0%	563	▲33	130	251

a Net sales

Increased significantly due to a steady increase in the number of buildings developed and the sale of large inventory assets

b Selling, general and administrative expenses

Increased due to one-time office relocation expenses, upfront investment in technology, and continued recruitment of personnel

c Operating profit

Increased due to the increase in gross profit attributable to the increase in the number of buildings developed and the sale of large inventory assets, which exceeded the office relocation expenses and the human resource investment

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Consolidated balance sheets

The financial position remains robust. Effectively debt-free management with an equity ratio of 70.3%.

(Unit: million yen)	FY2023	FY2024	YoY Change (¥)
Current assets	9,032	9,823	791
Cash and deposits	4,718	6,501	1,782
Inventories	3,744	2,755	▲989
Non-current assets	2,986	3,409	422
Total assets	12,019	13,233	1,213
Liabilities	3,425	3,922	497
Interest-bearing debt	694	1,321	626
Net assets	8,594	9,310	715
Total liabilities and net assets	12,019	13,233	1,213

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Medium-Term Management Policy

Work to drive top-line growth in the flow income domain, and through an enhanced inflow into the recurring income domain, build an even more solid management foundation.

Flow income domain

Drive top-line growth

Increase the number of buildings developed
Enhance owner support and apps

Enhanced inflow into the recurring income domain



Recurring income domain

Maintain a solid management foundation

Maintain a high-profitability structure
Increase the number of projects that will generate recurring income centered on rental management

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Medium-Term Management Policy (Numerical Targets)

Work to drive top-line growth in the flow income domain, and through an enhanced inflow into the recurring income domain, build an even more solid management foundation.

		FY2024	FY2025	FY2026	FY2027
Flow income domain	Number of buildings developed	60building	100building	140building	200building
	Net sales from flow income	9,000million	15,000million	21,000million	30,000million
Recurring income domain	Increase in the number of managed properties (Fiscal year)	600units	1,000units	1,400units	2,000units
	Increase in the number of managed properties (Cumulative)	600units	1,600units	3,000units	5,000units
	Increase in the amount of gross profit from recurring income (Fiscal year)	54million	90million	126million	180million
	Increase in the amount of gross profit from recurring income (Cumulative)	54million	144million	270million	450million

*Calculated on the assumption of ¥150 million in sales per building and ¥90,000 in gross profit per unit.

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FY2024 Financial Results vs. Forecast

The results far exceeded the initial plan.

(Unit: million yen)

	FY2024		
	Forecast	Result	Achievement rate
Net sales	13,000	13,157	a 101.2%
Operating profit	800	1,043	b 130.5%
Ordinary profit	750	1,018	135.7%
Profit attributable to owners of parent	700	912	130.4%

a Net sales

Achieved the initial plan due to an improvement in the gross profit per building, an increase in the number of buildings developed, and a higher-than-planned number of secondhand properties intermediated, despite a decrease in the sales price per building developed compared to the initial plan

b Operating profit

Increased significantly due to the above factors as well as the optimization of selling and administrative expenses resulting from the ongoing promotion of internal digital transformation

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FY2025 Financial Results Forecast

We expect to see top-line growth and a continued increase in recurring income domain in line with the Medium-Term Management Policy.

(Unit: million yen)

	FY2024 (Result)	FY2025 (Forecast)	YoY Change (¥)	YoY Change (%)
Net sales	13,157	a 24,000	10,842	82.4%
Operating profit	1,043	b 1,400	356	34.1%
Ordinary profit	1,018	1,350	331	32.6%
Profit attributable to owners of parent	912	1,100	187	20.5%

a Net sales

As stated in the Medium-Term Management Policy, we will increase the number of buildings developed and thus increase the top-line in the flow income domain while increasing gross profit in the recurring income domain.

b Operating profit

The increased profits will be used to actively invest in new technologies and human resources, building a foundation for sustainable growth. As a result, operating profit is expected to increase by 34.1%.

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2. robot home Group Growth Strategy

AI / IoT Business

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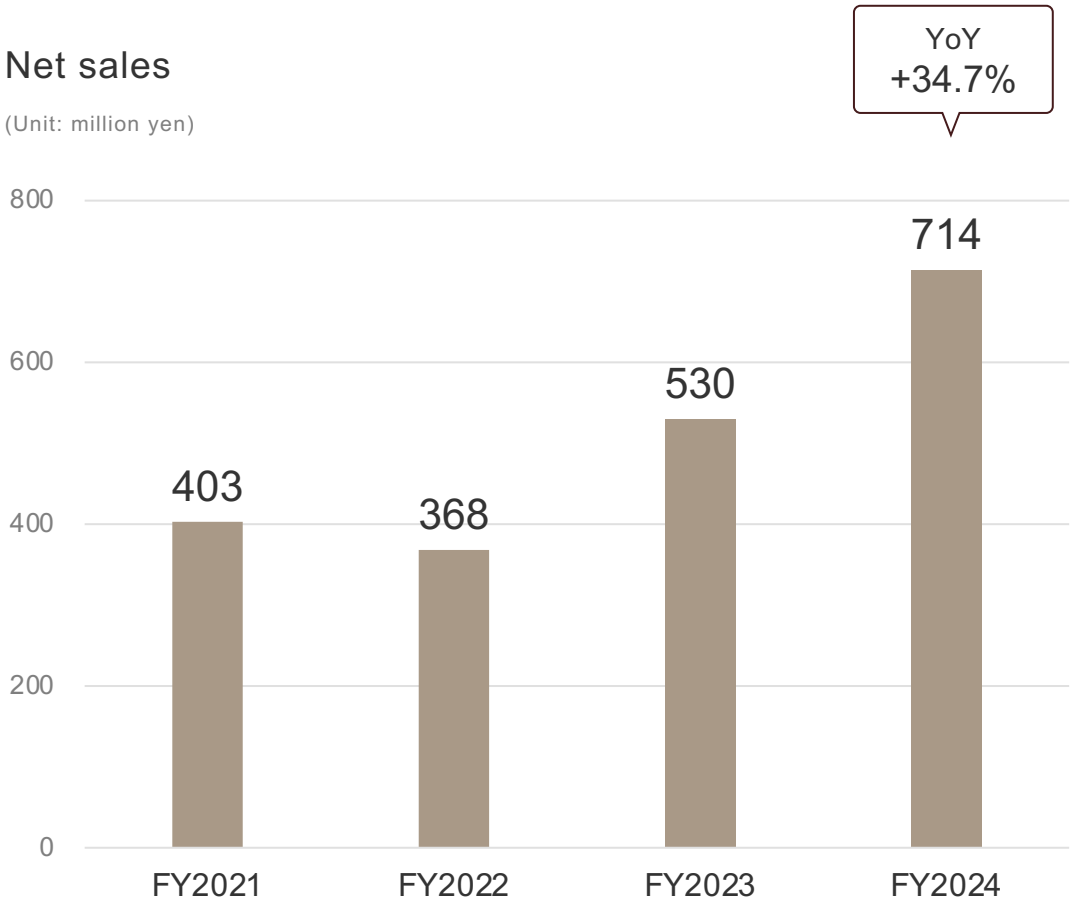
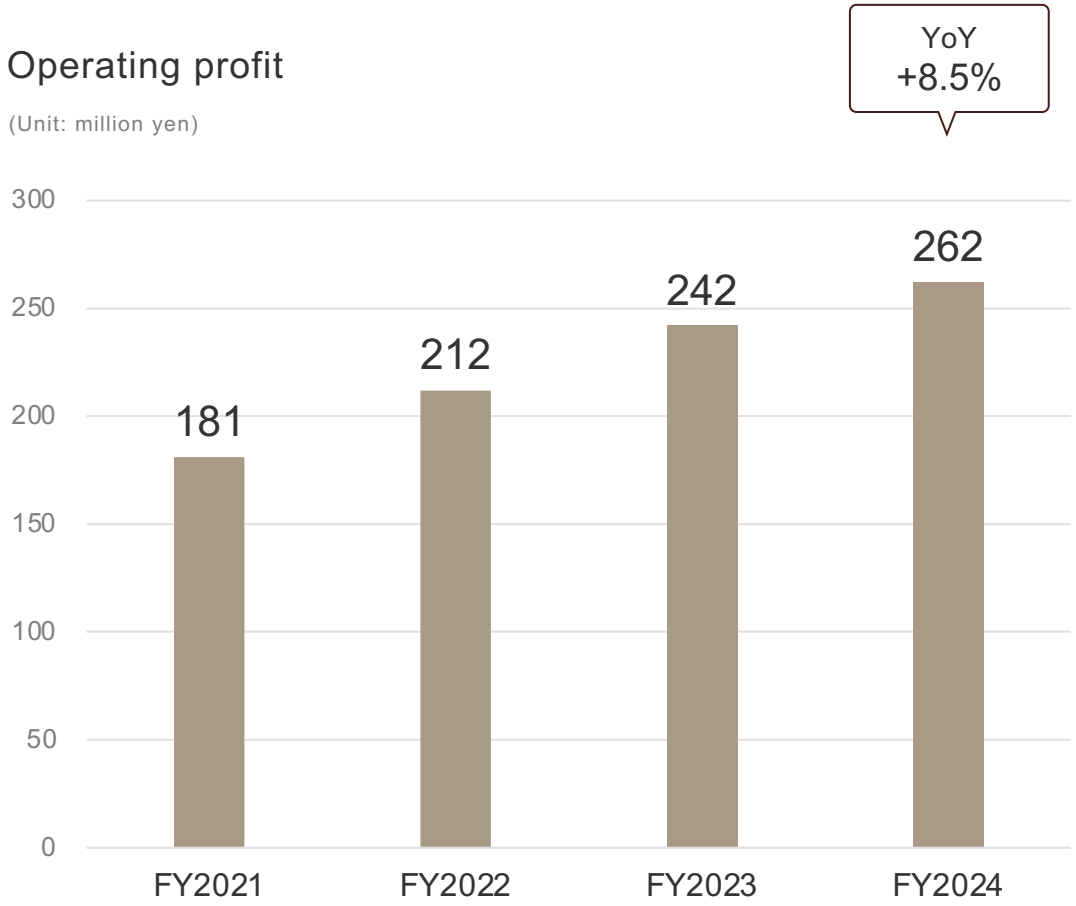
Trend in Financial Results of the AI / IoT Business

Net sales and operating profit of the AI/IoT Business for FY2024 were ¥714 million (up 34.7% year on year), and ¥262 million (up 8.5% year on year), respectively.





* Figures for FY2022 and onward have been prepared in accordance with a new revenue recognition standard.

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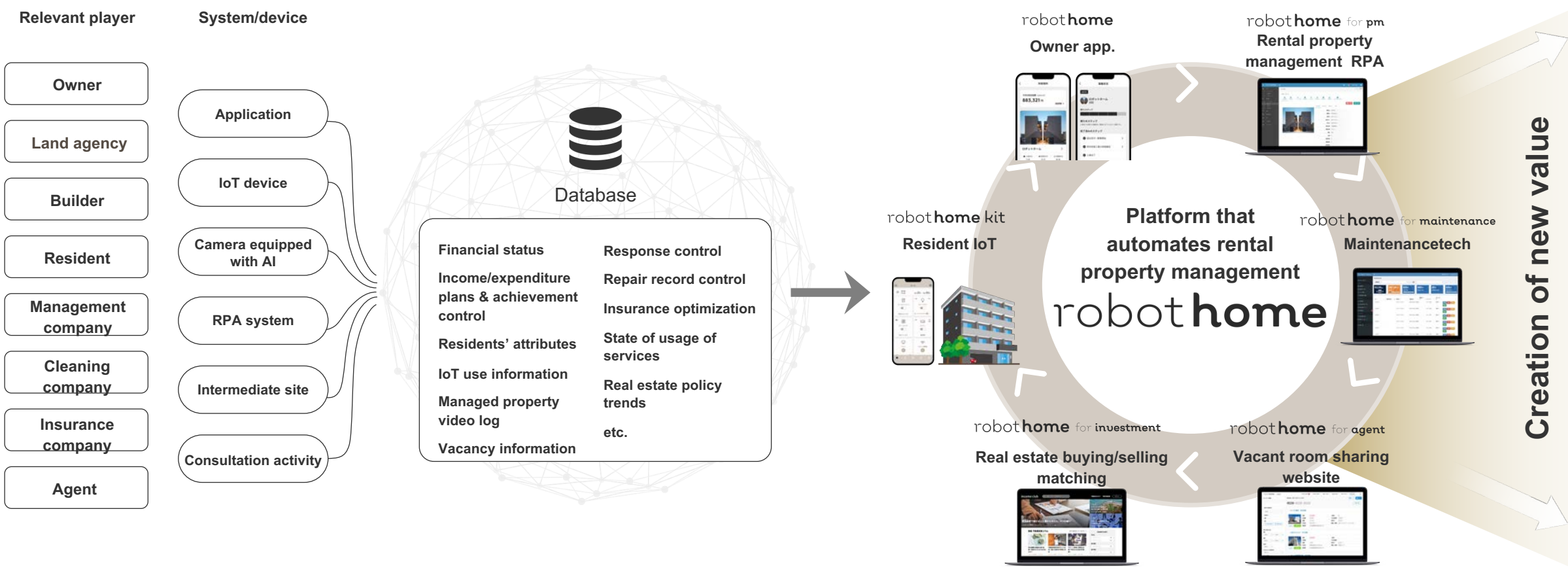
Business Model of the AI / IoT Business

Maximize the value of collected data and create new value through the utilization of the data.

Collection/analysis of data accumulated on the platform

Creation of new value by introducing DX



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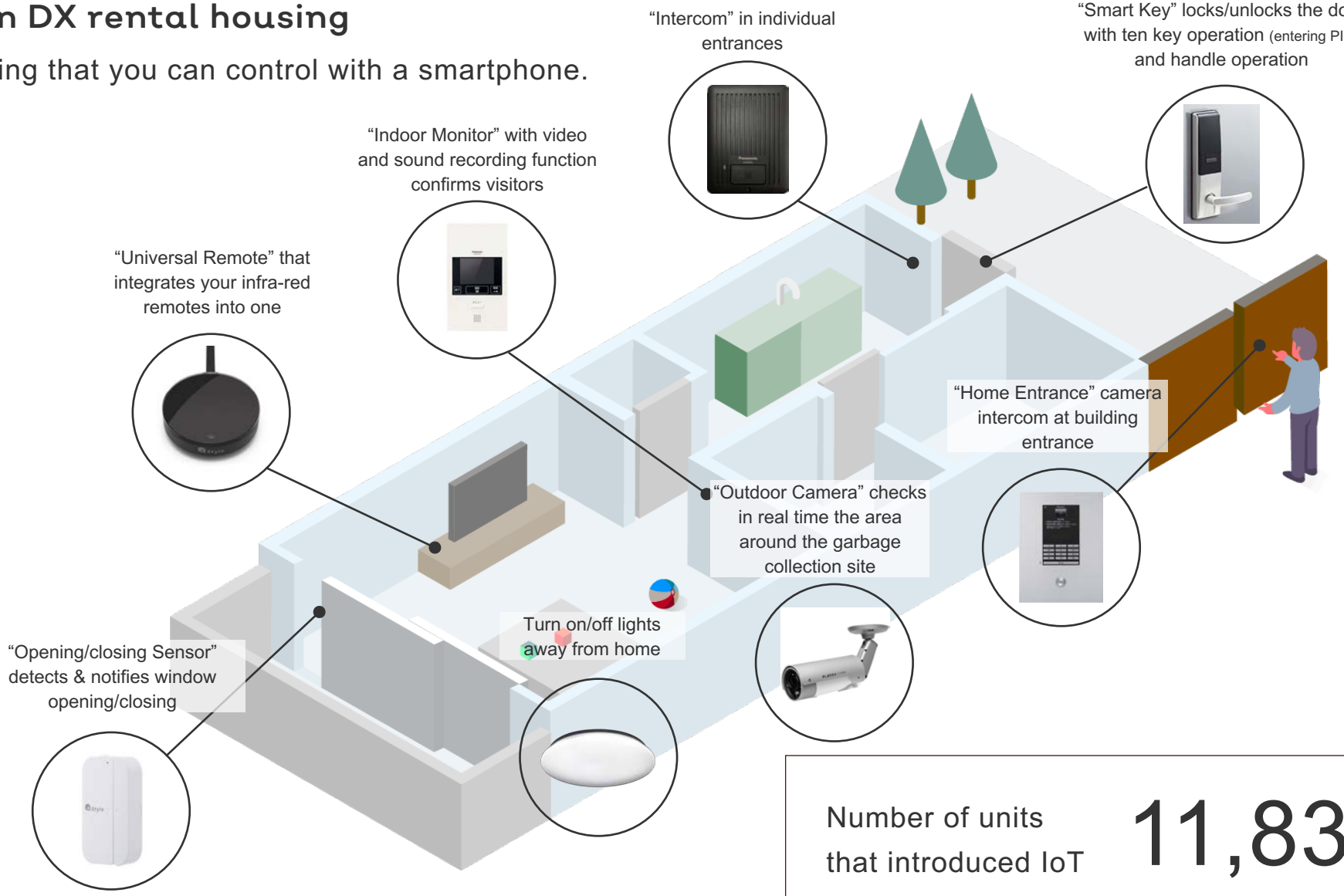
Provide next-generation DX rental housing

Smart life in an IoT rental housing that you can control with a smartphone.

robot home kit



*The apartment layout is a sample.



Number of units that introduced IoT **11,830**

(as of December 31, 2024)

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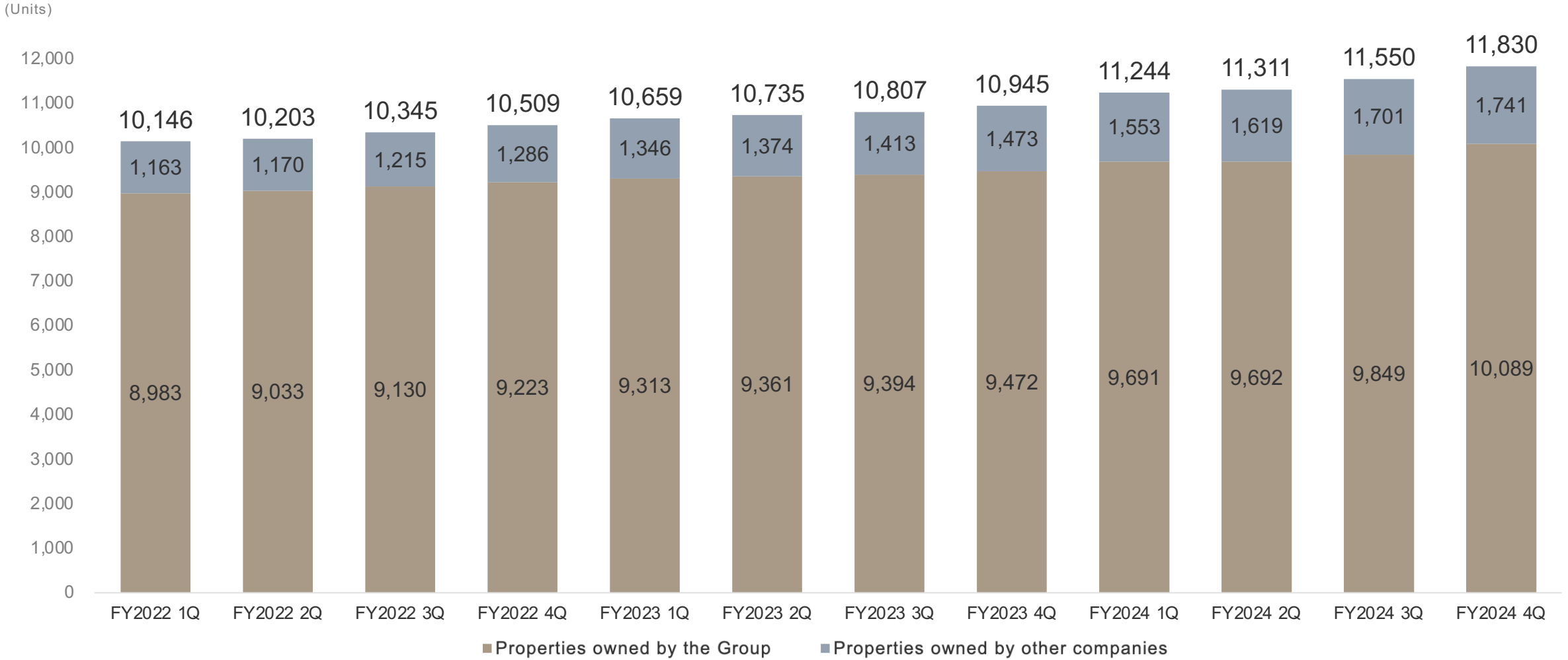
Trend in the Number Properties to Which IoT Has Been Introduced

The number of units into which IoT is introduced has topped 11,000 and continues to show a steady upward trend.



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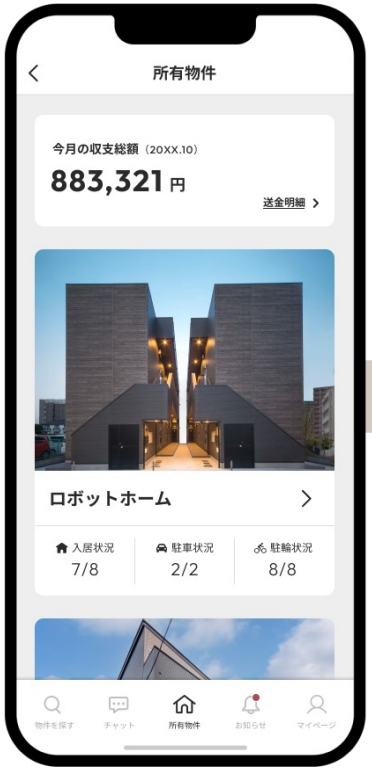
Owners can manage rental housing operations with the app

App helps owners manage their rental properties, from previews to collecting rents and placing orders to suppliers, etc. The app also has a chat function to facilitate easy contact with the management companies.

robot home



Receipt of a move-out request



Confirmation of work details



Preview status



Receipt of move-in request



Online contract signing



*Image UIs are contained.

Number of owners **2,227**

(as of December 31, 2024)

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Management companies can streamline operations with RPA

Reduces vacancy risk and improves service quality by streamlining operations utilizing RPA.

robot home for pm

Manage moving-in/moving-out

Receipt of move-in/move-out requests, receipt of repair requests, making orders, management of history

Manage information

Management of property information, management of and search for owner information

Management of remittance history

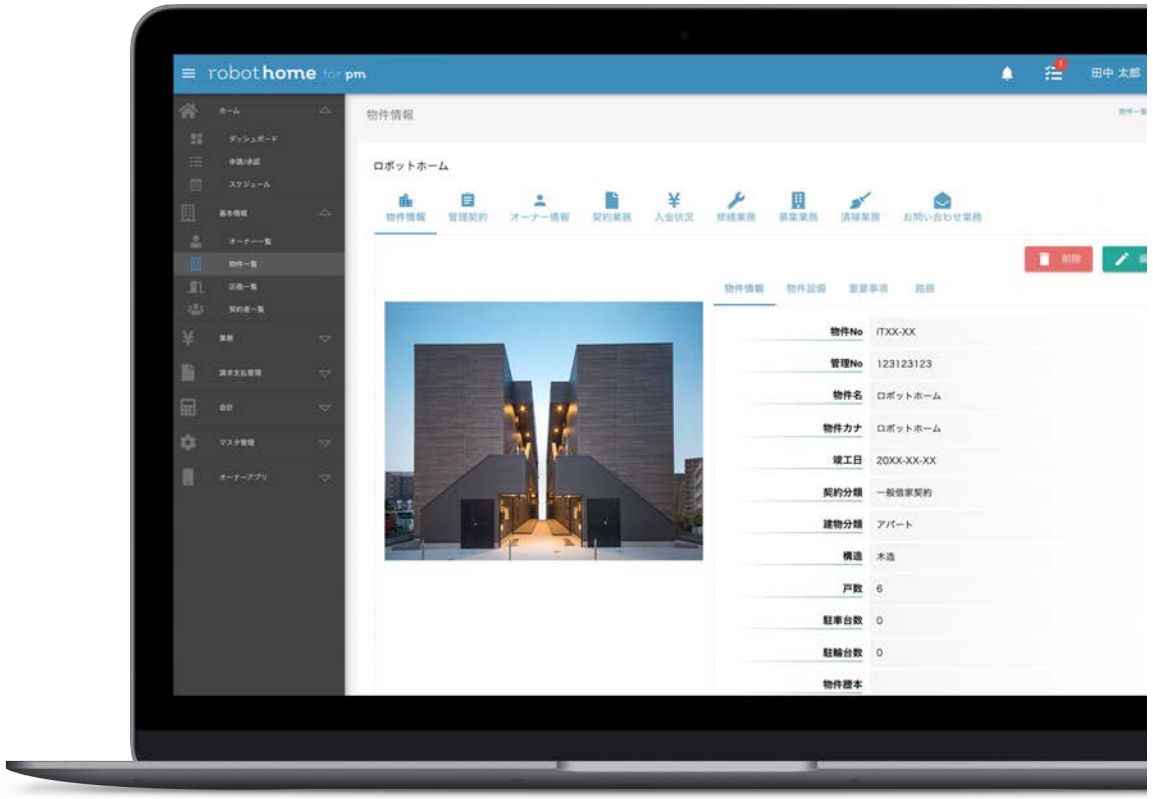
Management of rent payment, remittance to owners, management of vendor billing

Management of documents

Management of contracts, remittance statements, and bills

Number of units that introduced RPA **26,582**

(as of December 31, 2024)



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Efficiency Improvement in Cleaning, Inspection, Etc. Using an App

Improvement of operational efficiency and service quality of maintenance services realized through the in-house developed cleaning app.

robot home for maintenance

Optimized routes

Maximally efficient routes are presented to janitors.

Management screen

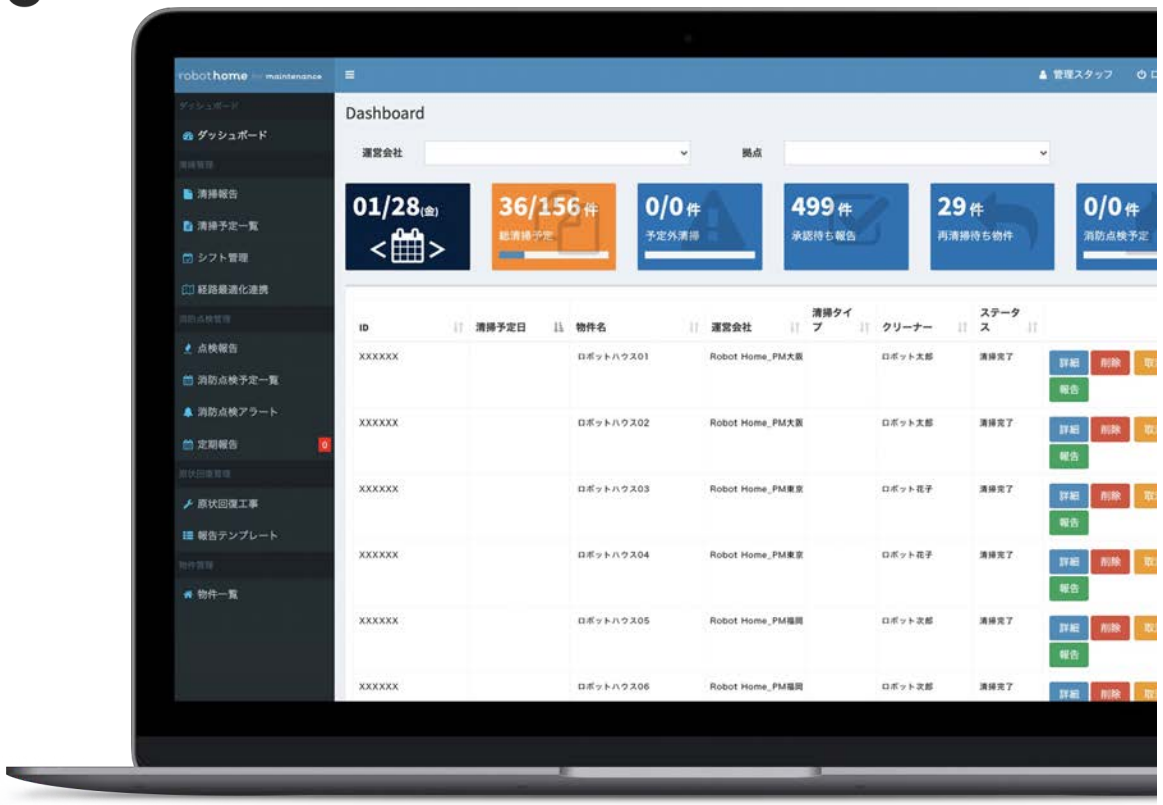
The cleaning status can be confirmed at a glance.

Automatically generated reports

Quality is maintained through completion reports with images attached.

Walk-around cleaning	Fire-fighting inspection	Restoration work
56,235 times	5,459 times	5,621 cases

(as of December 31, 2024, total for the fiscal year)



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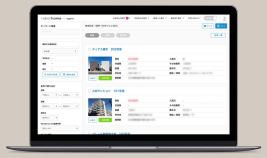
Agents can find tenants more efficiently through the vacant room sharing website

Quick search of vacant rooms on the website allows agents to find tenants more efficiently.

robot**home** for **agent**

Management companies

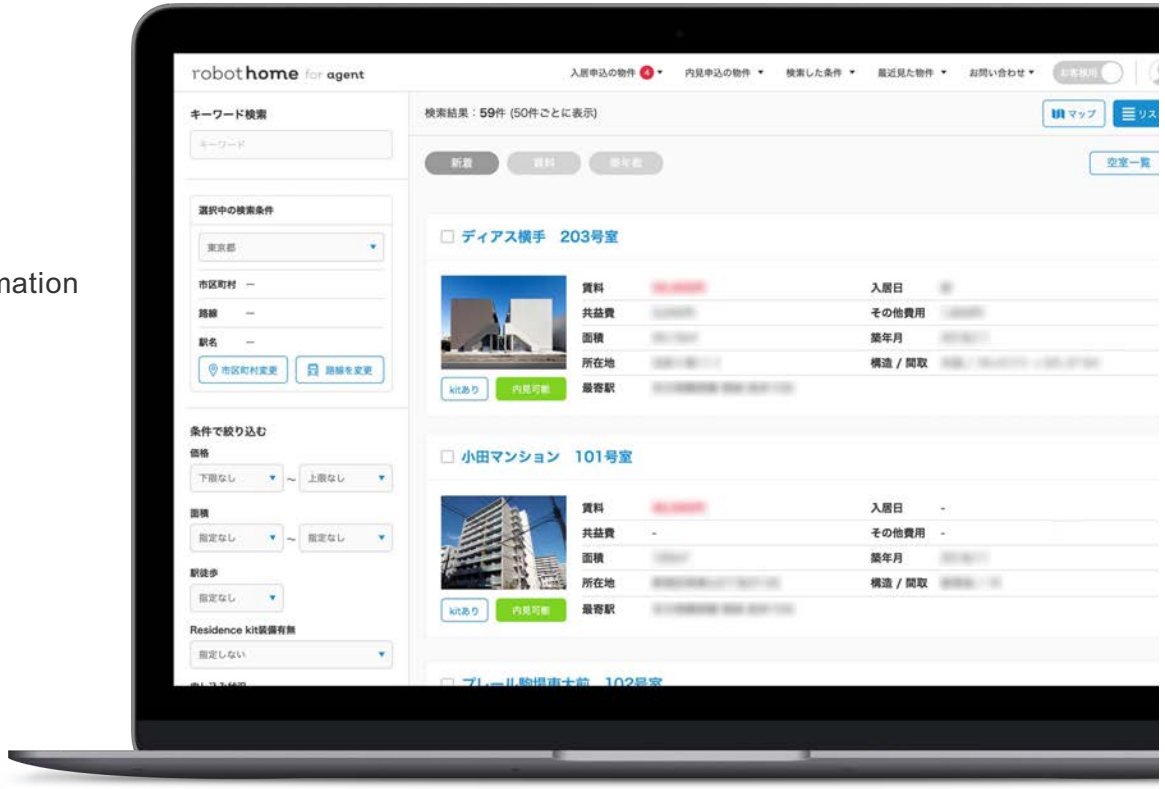
Post and update latest information



The vacant room sharing website

Agents

See latest information



Number of registered agents	26 prefectures nationwide	8,906 registered agents in

(as of December 31, 2024)

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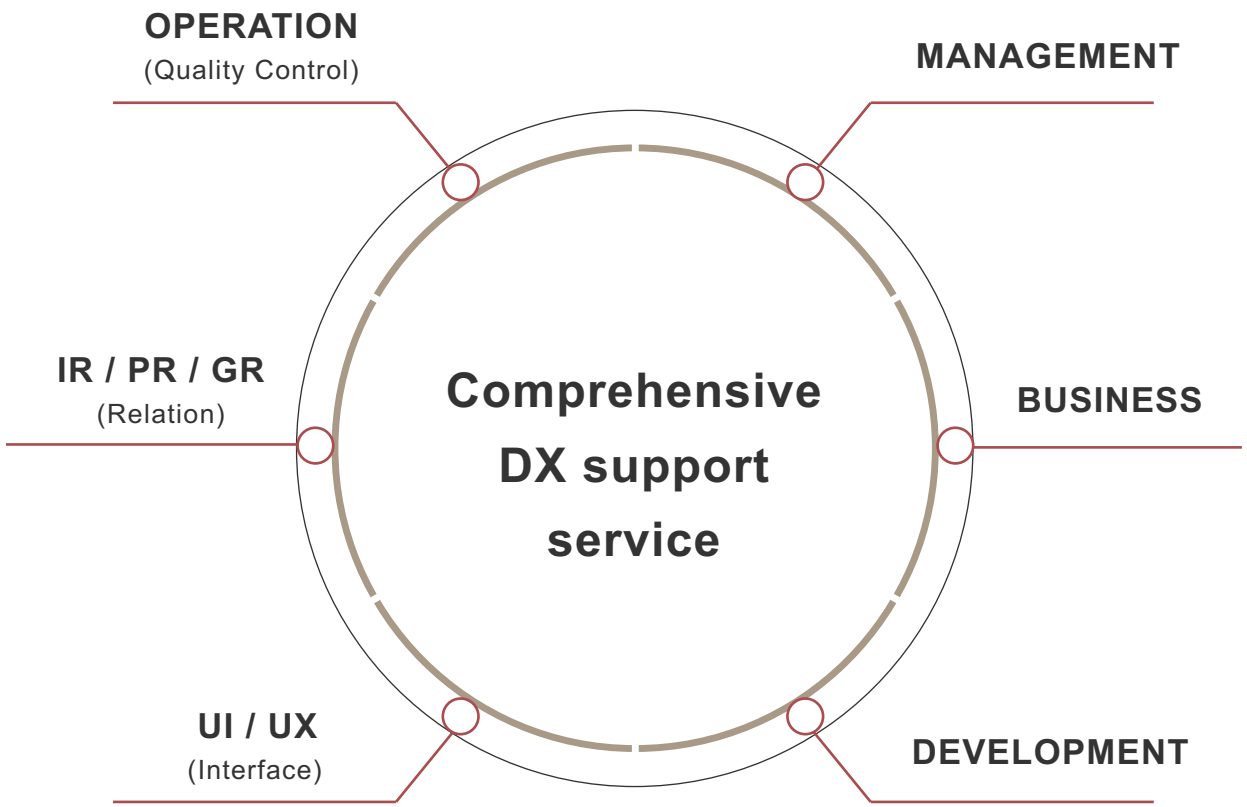
Overview of comprehensive DX support service

Launched a comprehensive DX support service drawing on our experience of developing and running various in-house products combining AI / IoT and real estate.



Clientele

KEIAI デザインのケイアイ
ATSUMARU
SYLA Technologies
Ro Facilities Inc.
NEXUS AGENT
STELLAR FORCE
INNOVATION DESIGN
TsunaGod
drive communications
Keeyls
FANTAS technology
BYWILL
SEIA Small restaurant Environment Improvement Association 一般社団法人 小規模飲食店環境整備協会

*Shown above are clients that gave permission to be named.

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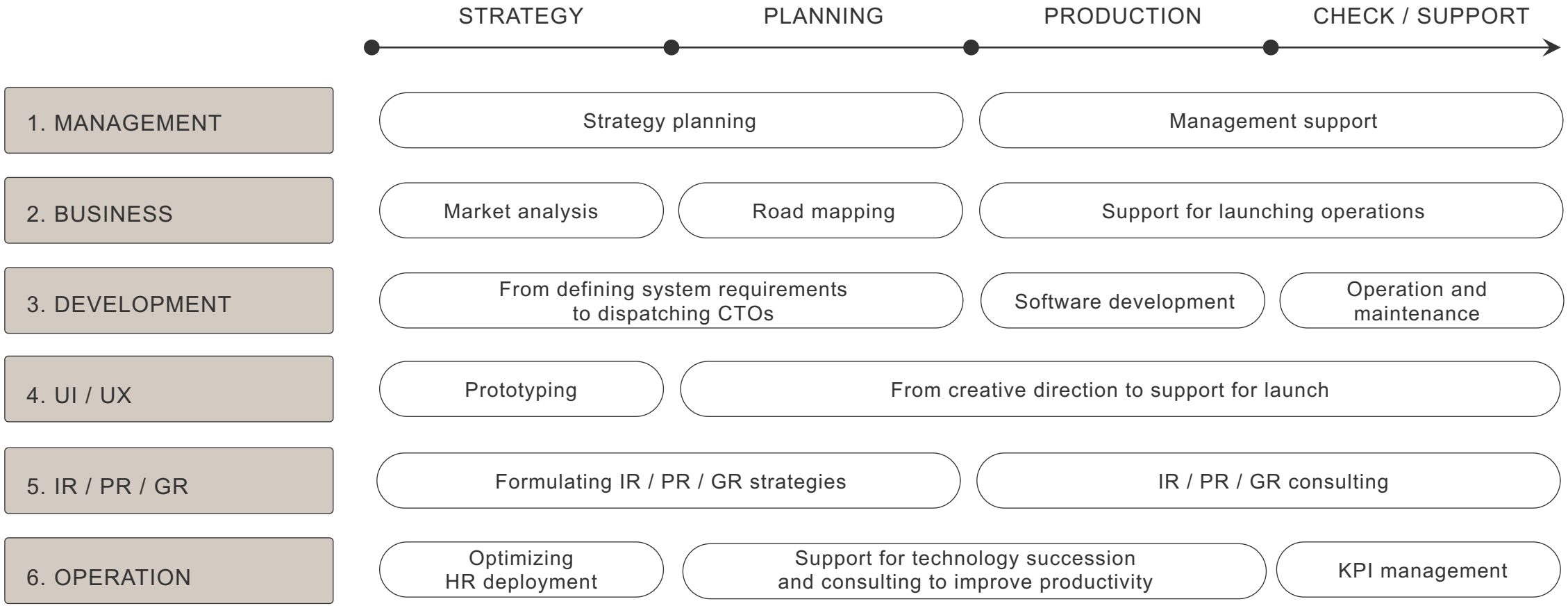
Overview of comprehensive DX support service

Six facets to support companies that need help in promoting DX.



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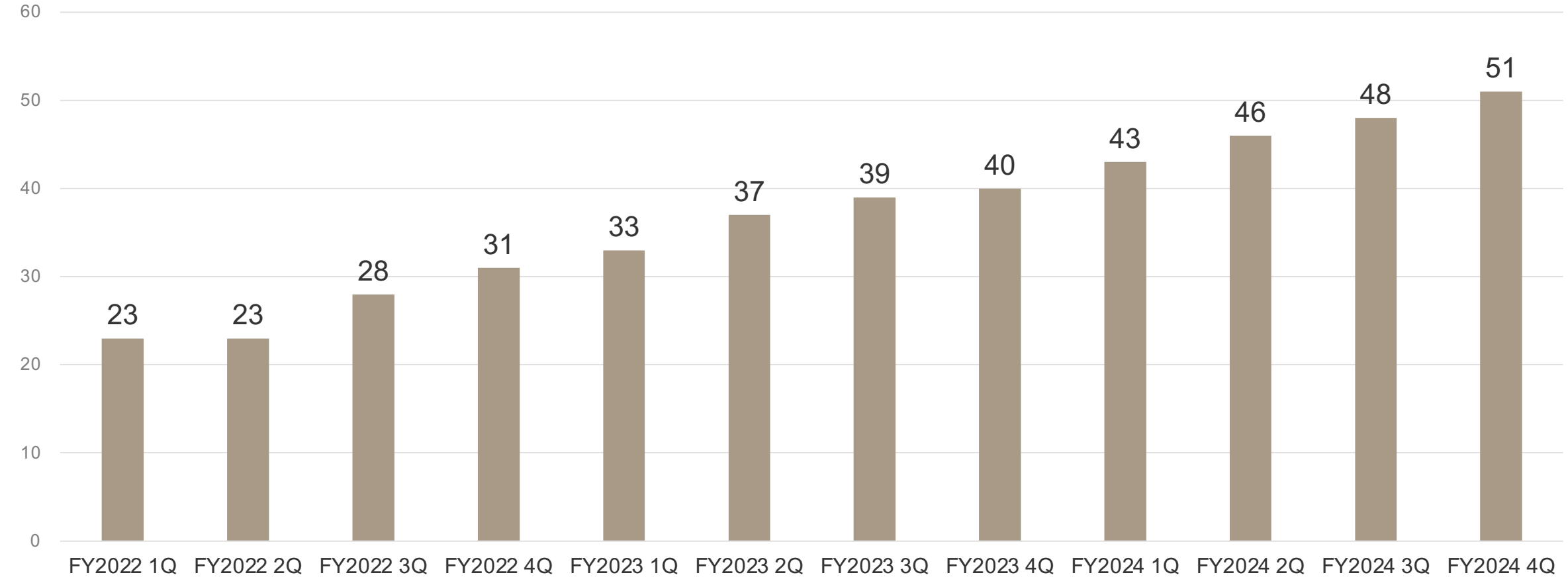
Number of Client Companies of Our Comprehensive DX Support Services

As we provide seamless, end-to-end services that support clients in strategy development to implementation, the number of client companies has steadily been increasing.

Number of client companies of the services (cumulative)



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robot home Business

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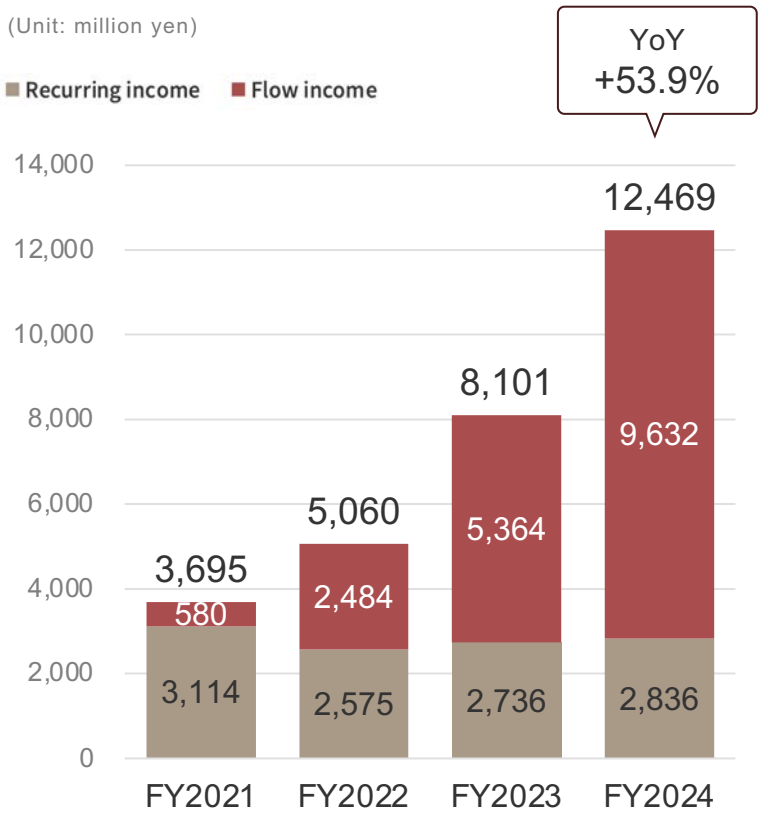
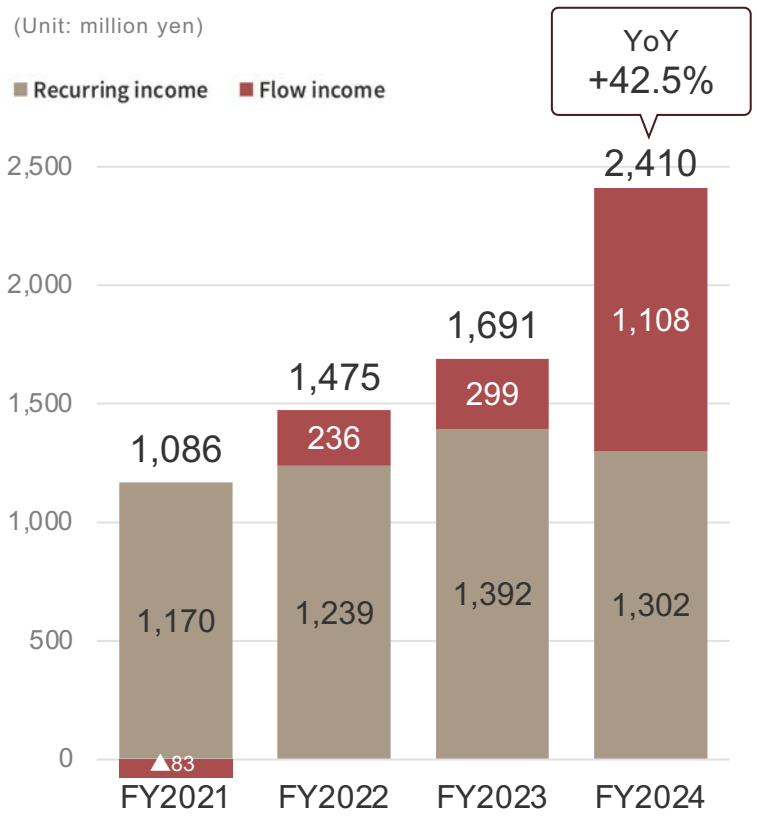
Trend in Financial Results of the robot home Business

Net sales and operating profit of the robot home Business for FY2024 were ¥12,469 million (up 53.9% year on year), and ¥2,410 million (up 42.5% year on year), respectively.

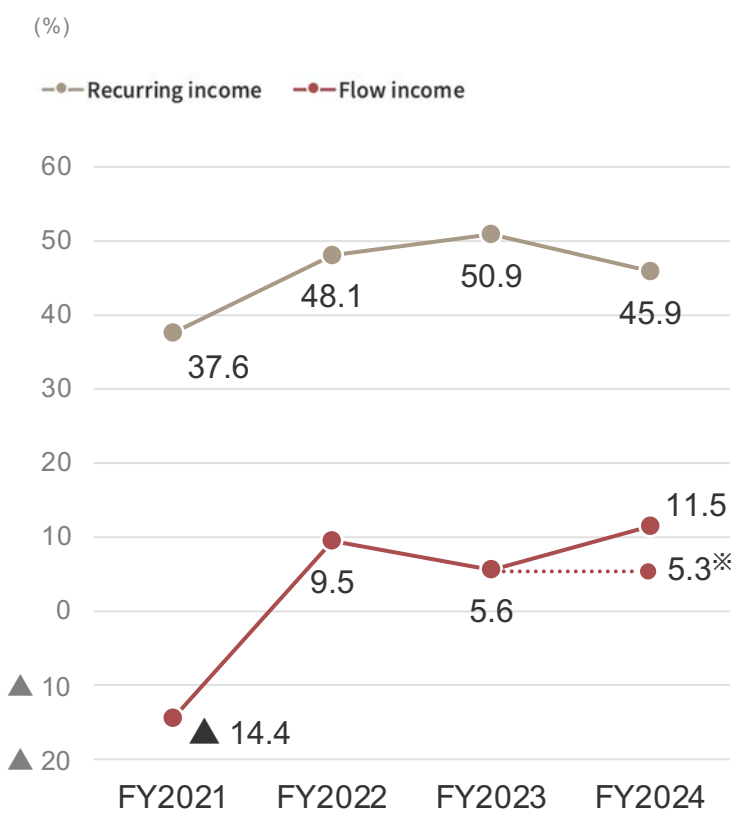
Net sales



Operating profit



Operating profit margin



* Figures for FY2022 and onward have been prepared in accordance with a new revenue recognition standard.

* Excluding effects due to sales of large-scale inventories (see next page)

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Effects due to sales of large-scale inventories in the robot home business

The following shows the performance of the robot home business excluding effects due to sales of large-scale inventories.

(Unit: million yen)	① FY2024	② Large-scale inventories	①-② FY2024 *Excluding effects due to sales of ②
Net sales	12,469	1,137	11,331
Flow income	9,632	1,137	8,495
Recurring income	2,836	-	2,836
Operating profit	2,410	659	1,751
Flow income	1,108	659	449
Recurring income	1,302	-	1,302

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Diagram to Summarize the robot home Business

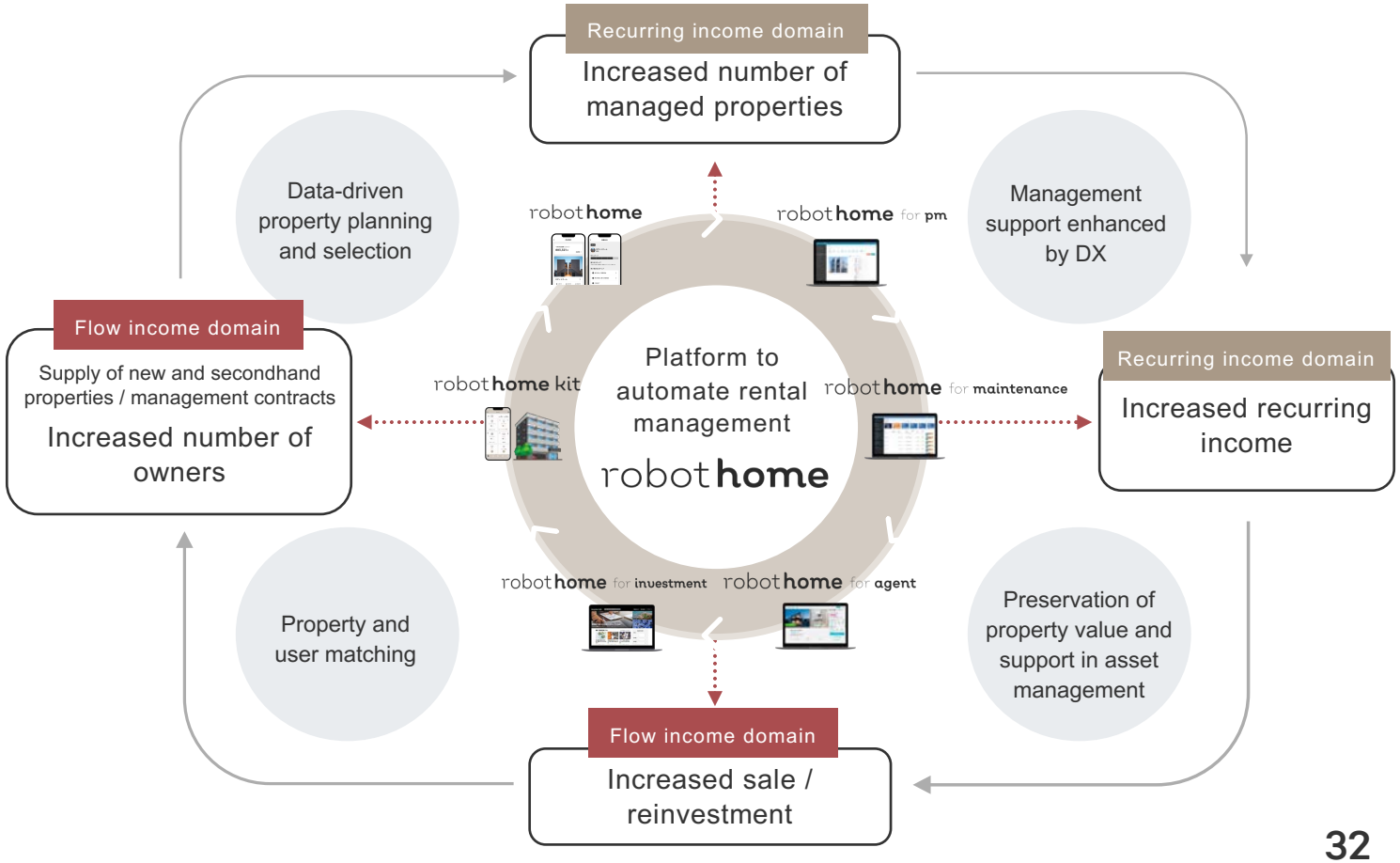
The Company's growth cycle is a virtuous one that involves supply of new and secondhand properties to real estate owners, increased recurring income through management contracts, sale and reinvestment (or additional purchase), and further growth of the circulation on the platform.

Growth in the number of properties supplied and clients

Key continual strategies

- Promoting business alliances that will generate synergistic effects
- Updating services for the affluent
- Enhancing user experience (UX) from sale to reinvestment

Growth of the platform due to the virtuous cycle



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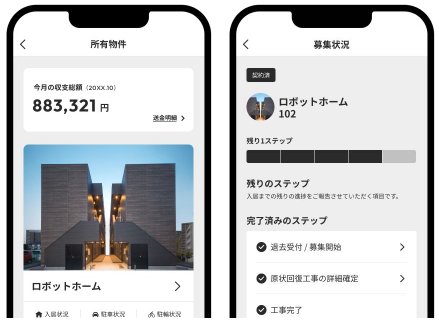
Business model overview

Resister as a member → **Invest** → **Manage** → **Sell / Reinvest**

Flow income



robot home Owner Apps

No. of members	3,330 persons
No. of owners	2,227 persons

Distribution within the platform

Seller — No. of real estate delivered 65 units — Buyer

No. of real estate intermediated 220 units

(as of December 31, 2024, total for the fiscal year)

Inflow from flow income to recurring income

Recurring income

Rental property management

robot home for pm



Managed properties
27,219 units

Occupancy rate
97.2%

Maintenance

robot home for maintenance

Walk-around cleaning	Fire-fighting inspection	Restoration work
56,235 times	5,459 times	5,621 cases

(as of December 31, 2024, total for the fiscal year)

Company-guaranteed units

15,473 units

Vacant room sharing website

robot home for agent

Registered area	No. of registered agents
26 prefectures	8,906 agents

No. of units into which IoT is introduced

robot home kit
11,830 units

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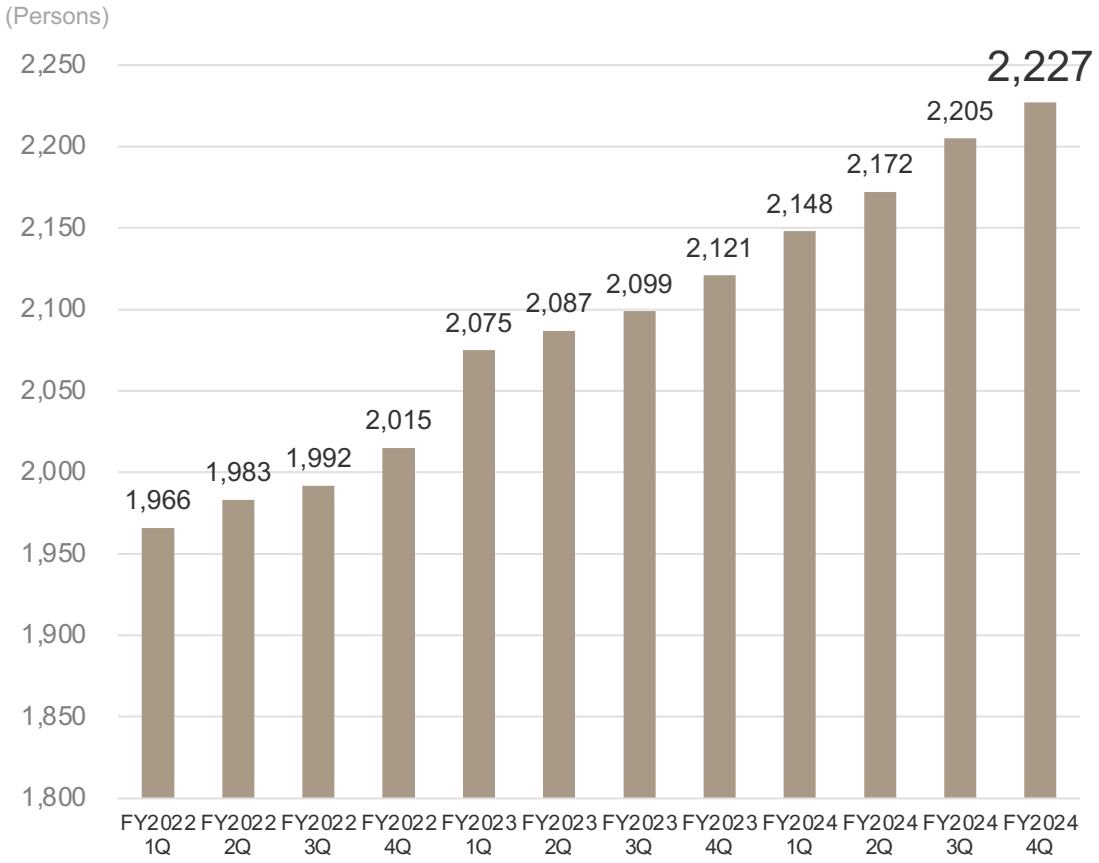
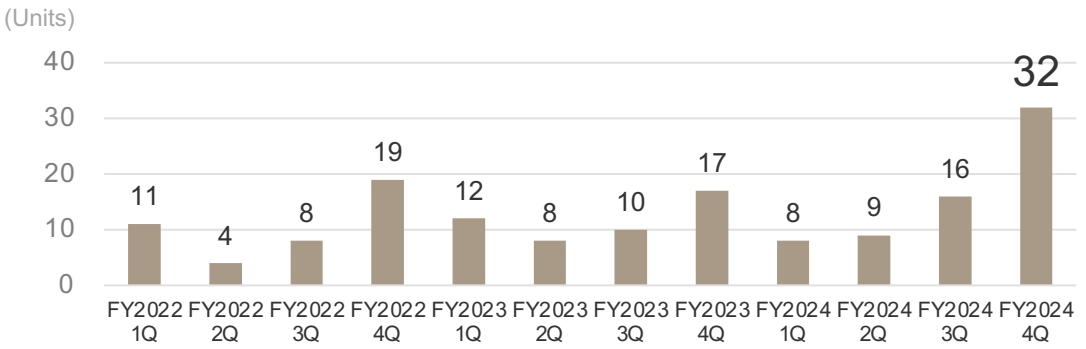
KPIs Related to Flow Income

Boosting the circulation on the platform through the steady rise in the number of property owners

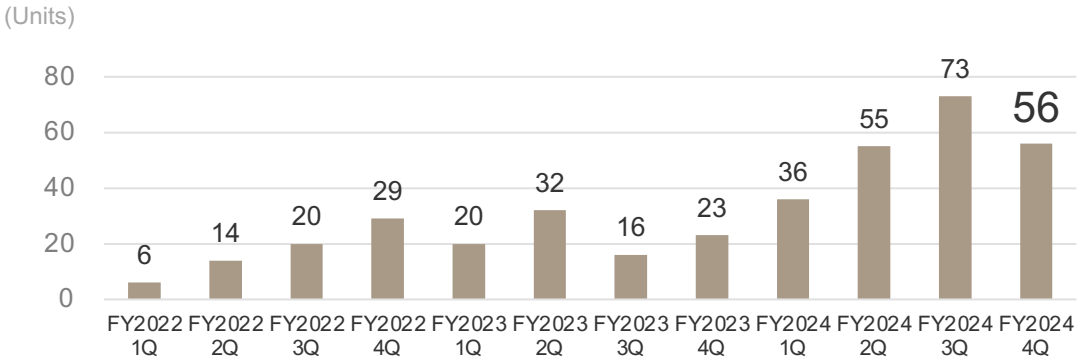
Number of property owners



Number of real estate delivered



Number of real estate intermediated



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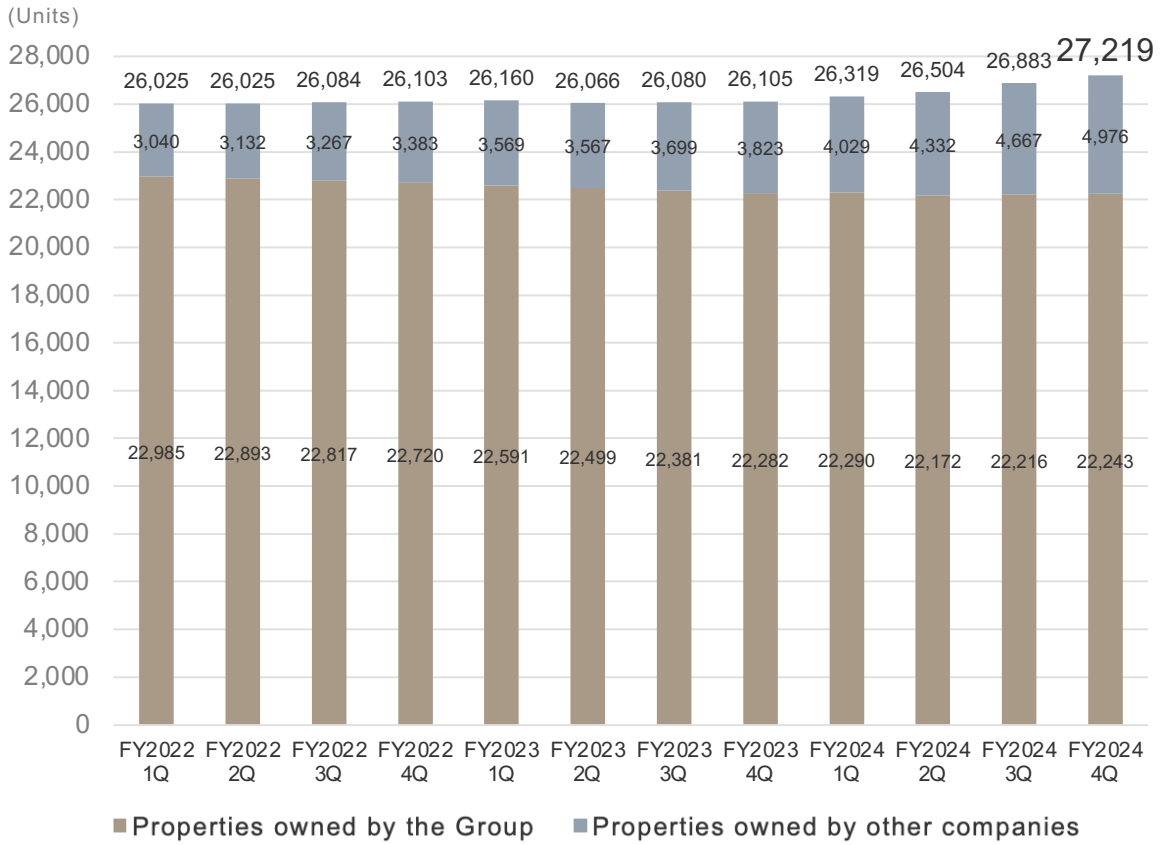
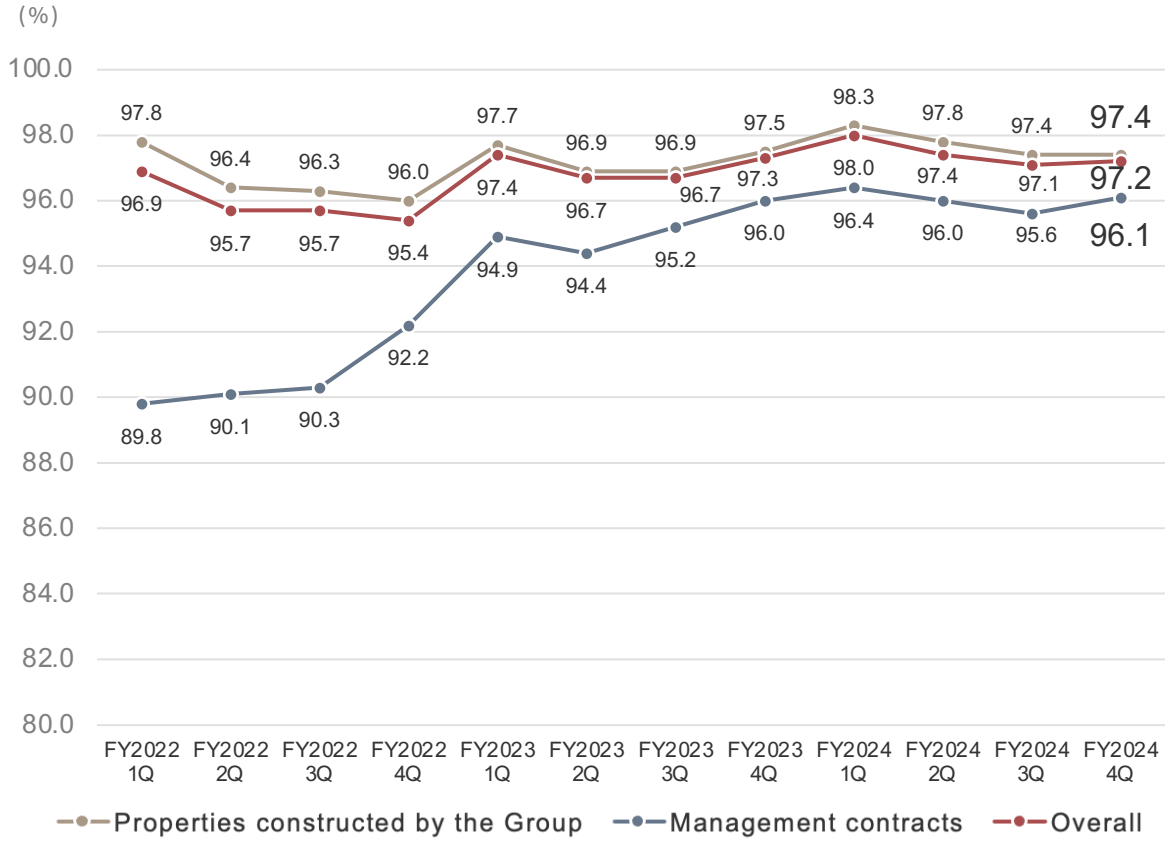
KPIs Related to Recurring Income

The occupancy rate for properties under management contracts has been trending upward. The platform is functioning effectively, maintaining a high occupancy rate.

Managed properties



Occupancy rate



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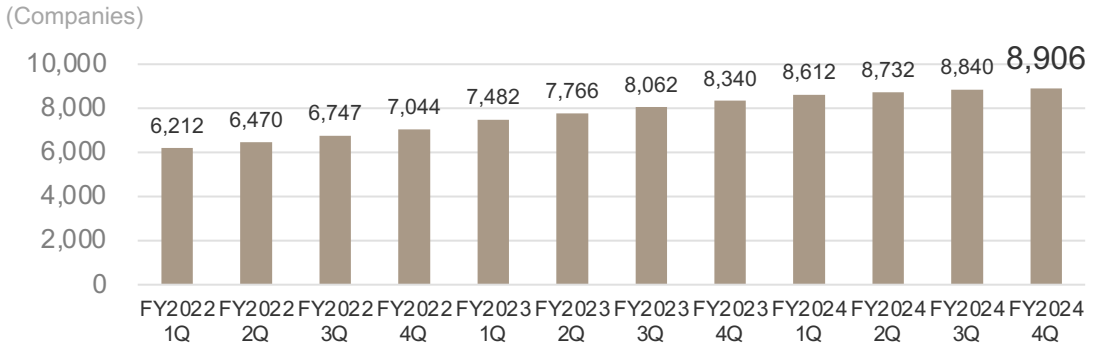
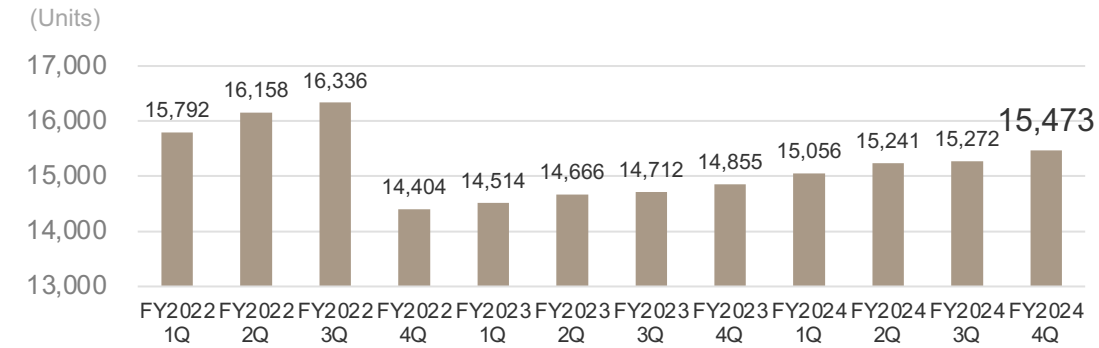
KPIs Related to Recurring Income

As the number of users of the rental property management platform increases, all indicators have been trending positively.

Number of registered agents

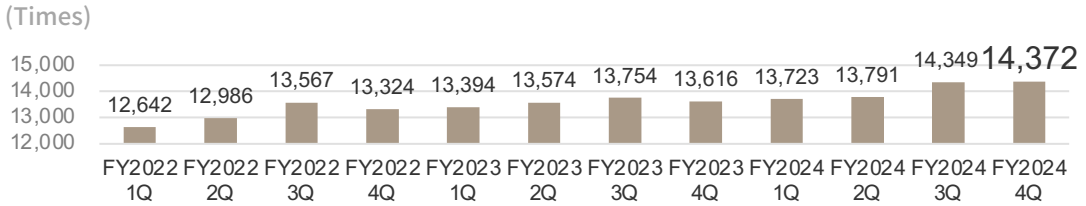


Number of company-guaranteed units

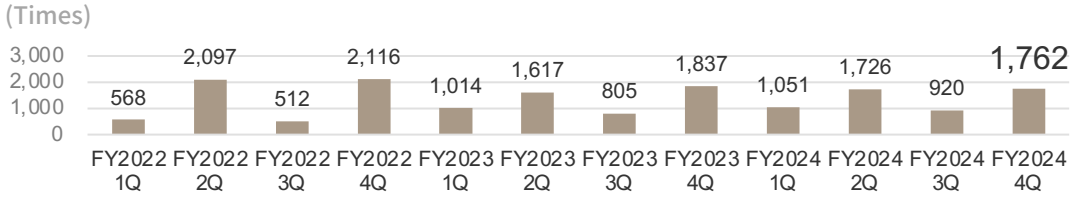


Number of times maintenance tasks are performed

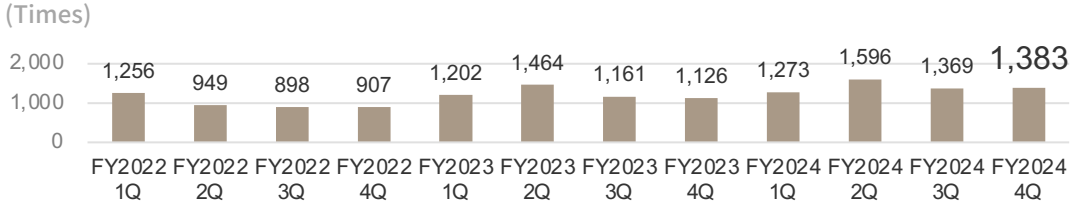
Walk-around cleaning



Fire-fighting inspection



Restoration work



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Develop a platform leveraging technology for rental property management owners

STEP 1

Register as a member



Member registration through various marketing measures and inflow from the platform

STEP 2

Invest



Choice of an investment property / income and expenditure simulation by a concierge / purchase of the property

STEP 3

Manage



Visualization of the status of occupancy / notification and confirmation of move-in and move-out / repair work order management / credit management

STEP 4

Sell / Reinvest



Asset management concierge service / sale simulation / purchase of a new property

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Connect all players on the platform and automate rental property management

Owner app flow

STEP 1

Member registration

Member registration through various marketing measures and inflow from the platform



STEP 2

Investment

Choice of an investment property / income and expenditure simulation by a concierge / purchase of the property



STEP 3

Management

Visualization of the status of occupancy / notification and confirmation of move-in and move-out / repair work order management / credit management



STEP 4

Sale / Reinvestment

Asset management concierge service / sale simulation / purchase of a new property



Supply chain integration

robothome for investment



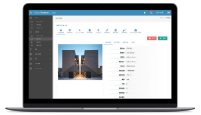
Sale of investment property

robothome kit



Introduction of IoT into property

robothome for pm



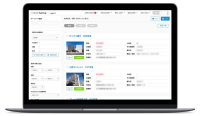
Rental property management RPA system

robothome for maintenance



Maintenance company ordering system

robothome for agent



Vacant room sharing website

robothome for investment



Sale of investment property

Relevant player

- New owner
- Land agency
- Builder
- Resident
- Management company
- Cleaning company
- Insurance company
- Agent
- Owner of other company's property
- Owner of multiple buildings

Type of revenue

Flow and recurring revenue through the platform

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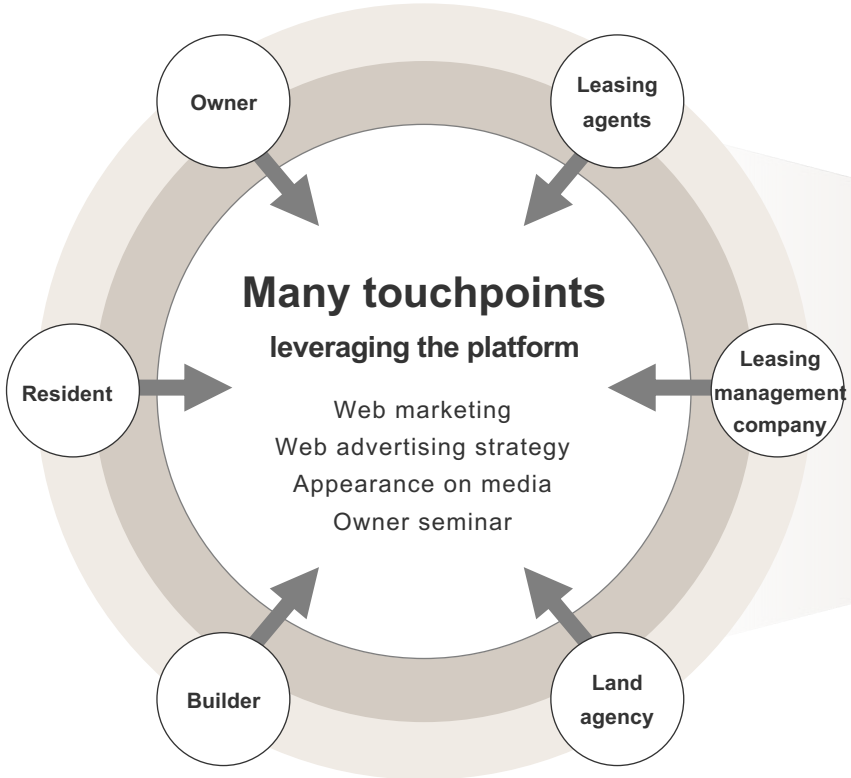
Increase members through many touch points leveraging the platform

Increase members through inflow from the platform while using various marketing measures



Identify potential customers and develop them using the lead approach



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One-stop Asset Building

STEP 1 Register as a member | **STEP 2 Invest** | STEP 3 Manage | STEP 4 Sell / Reinvest

One-stop service, from online purchasing to land contract and construction to delivery

- **Online consultation**

  Choosing land → Selecting a property → Income and expenditure simulation by a concierge

- **Land selection, contracting and delivery**

  Formulating a project plan → Providing land information → Land contract concluded with robot home

- **From builder matching to building completion and delivery**

  Introduction of affiliated builders (or robot home contracts for work) → Conclusion of a contract → View construction progress reports



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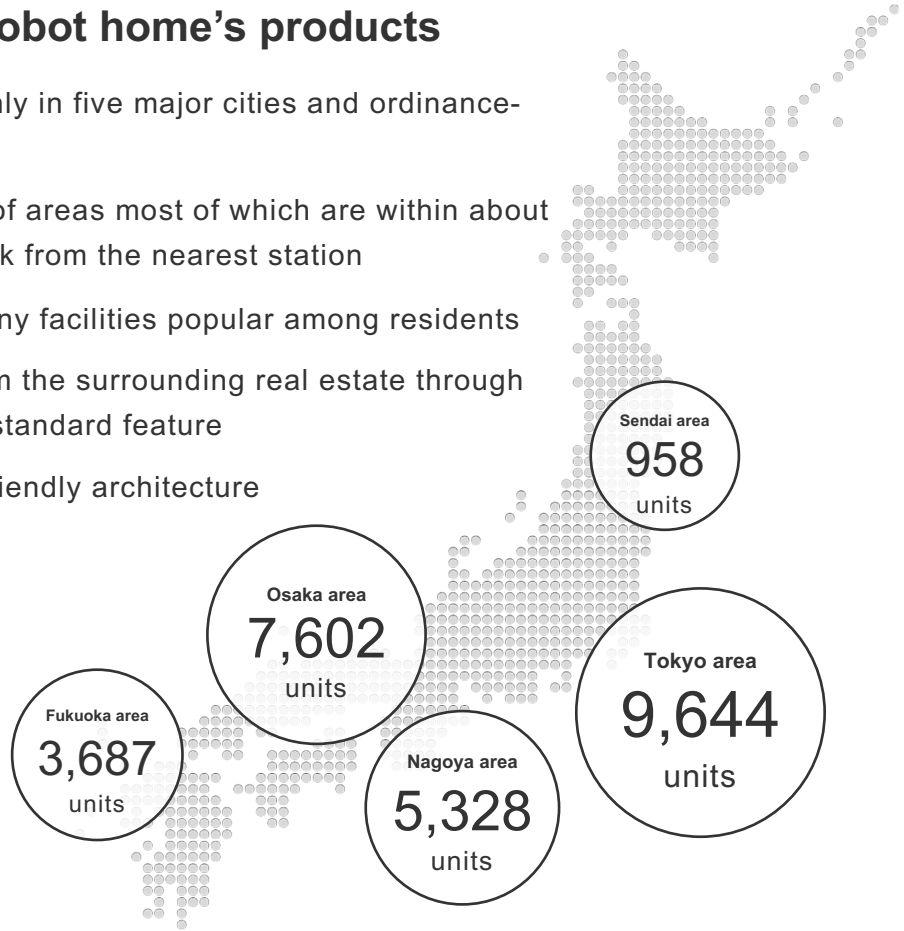
Deployment on a nationwide scale, careful selection of areas in high demand

STEP 1 Register as a member | **STEP 2 Invest** | STEP 3 Manage | STEP 4 Sell / Reinvest

Strengths of robot home's products

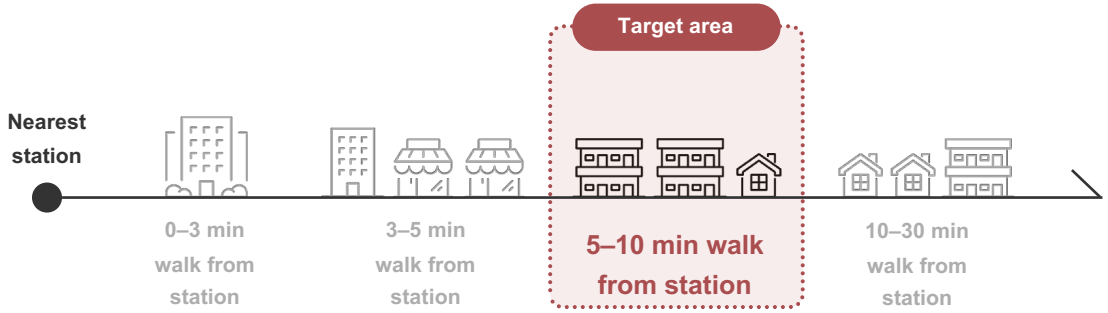
- Development mainly in five major cities and ordinance-designated cities
- Careful selection of areas most of which are within about a 5–10 minute walk from the nearest station
- Introduction of many facilities popular among residents
- Differentiation from the surrounding real estate through IoT adopted as a standard feature
- Environmentally friendly architecture



(as of December 31, 2024)

Development in carefully selected locations

Convenient and profitable locations are carefully selected with the target of areas within a 5–10 minute walk from the station.



Environmentally friendly architecture

Development of properties that receive the highest five-star rating in the Building-Housing Energy-efficiency Labeling System (BELS)



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Rental housing differentiated through IoT

Real properties are equipped with, as standard features, various IoT devices that improve residents' convenience. They can be easily operated with a single app.

Indoor Monitor

with video and sound recording function confirms visitors



Universal Remote

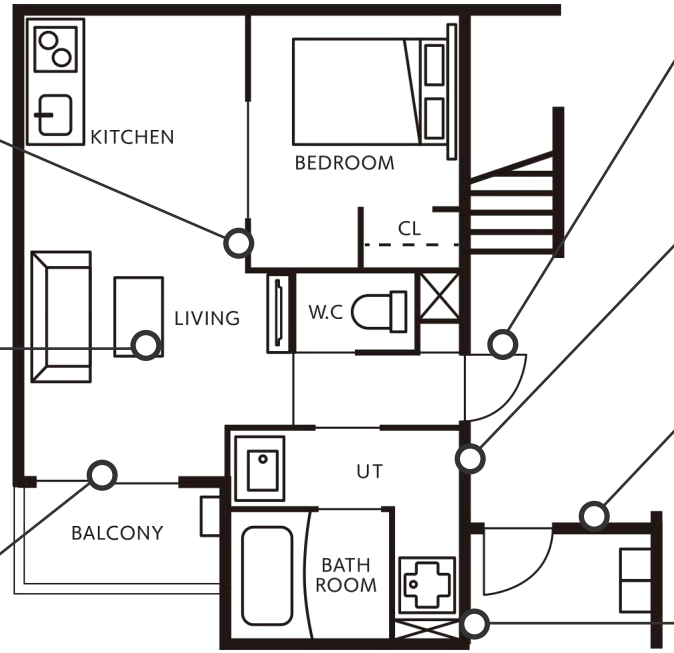
that integrates your infra-red remotes into one



Opening/closing Sensor

detects & notifies window opening/closing





Smart Key

locks/unlocks the door with ten key operation (entering PIN) and handle operation



Intercom

in individual entrances



Home Entrance

camera intercom at building entrance



Outdoor Camera

checks in real time the area around the garbage collection site





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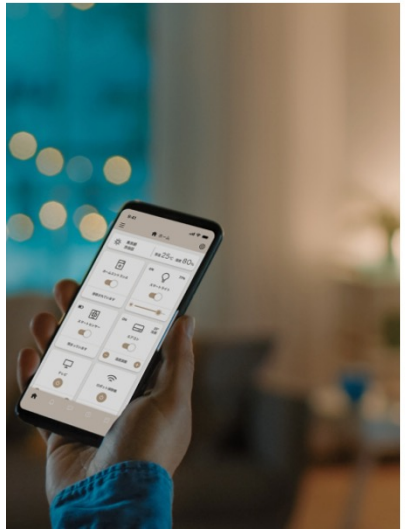
Rental housing differentiated through IoT

STEP 1 Register as a member | **STEP 2 Invest** | STEP 3 Manage | STEP 4 Sell / Reinvest













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Owners can manage rental housing operations with the app

Easy management of remittance statements, periodic reports and other things, through distribution using the app.

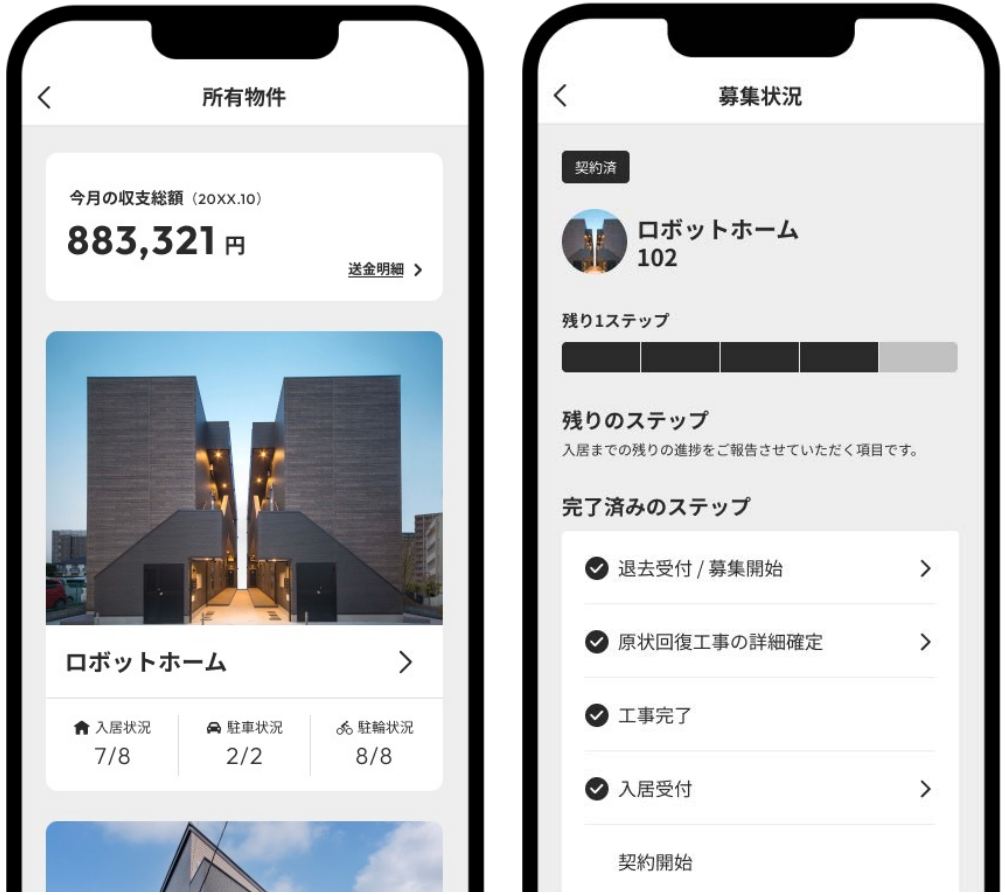
Thoroughly streamline all operations of rental property management, from move-in through move-out to an advertisement for tenants, using the app

Real property management
Shows the occupancy statuses and logs of real property

Request for an advertisement for tenants
Checking the status and conditions of the advertisement is possible

Credit management
Shows monthly rental payment and expenses

Chat
The chat can be used to consult about daily problems



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Owners can manage rental housing operations with the app

STEP 1 Register as a member | STEP 2 Invest | STEP 3 Manage | STEP 4 Sell / Reinvest

Significantly reduce time from move-out to finding a tenant. Prevent opportunity loss due to vacancy, and maximize the return on investment.



During occupancy

Checking of the status of occupancy, credit management, and online contract conclusion. The chat can be used to consult about problems.



Receipt of a move-out request to restoration

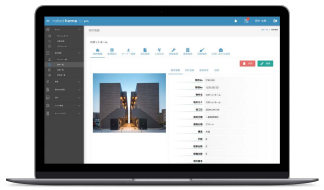
A push notification on receipt of a move-out request. Proceed to putting ads for tenants and placing orders for restoration work.



Finding tenants

Analyzing the response of owned properties through system integration with a vacant room sharing website.

Notify / Approve

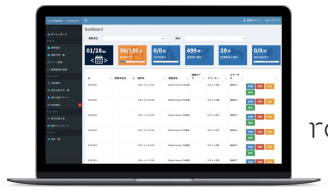


Rental property management RPA system

robot home for pm

Link

Report

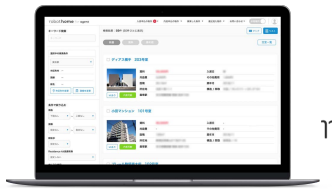


Real property maintenance ordering system

robot home for maintenance

Link

Report



Vacant room sharing website

robot home for agent

*Image UIs are contained.

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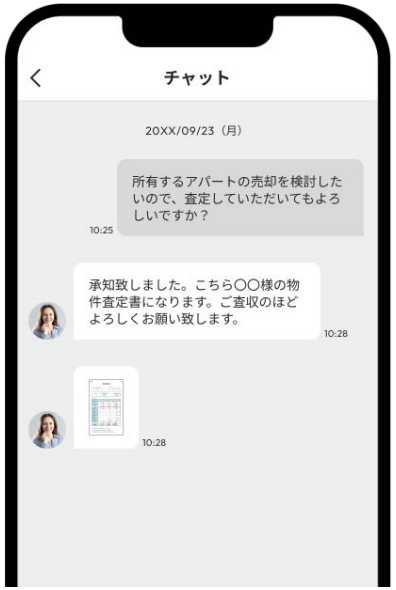
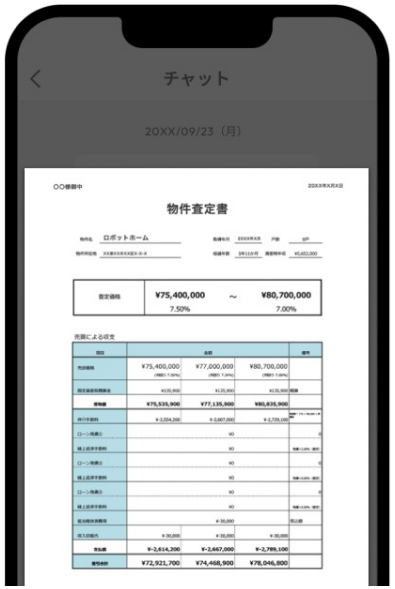
Support for sale and reinvestment

Support owners' asset building, and promote distribution within the platform

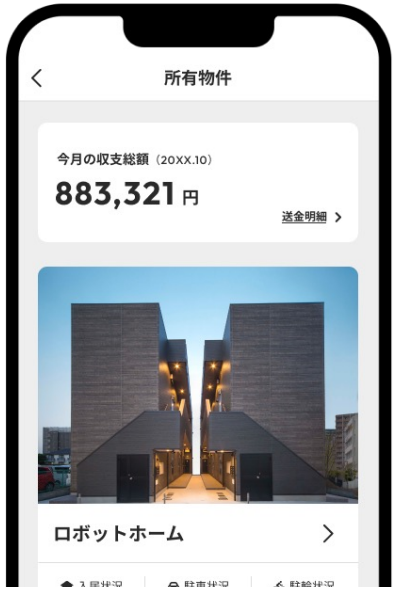
Consultation using the chat



Prompt appraisal



Sale / Reinvestment



Further expansion of flow and recurring revenue resources

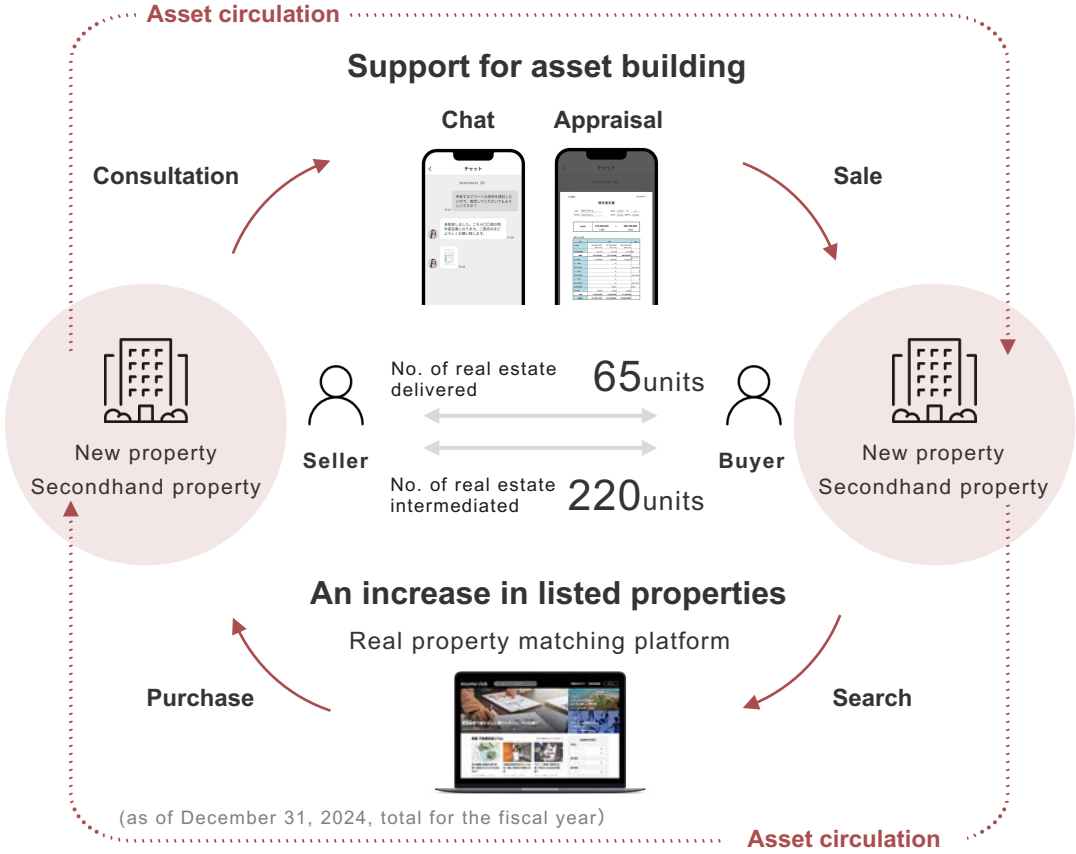


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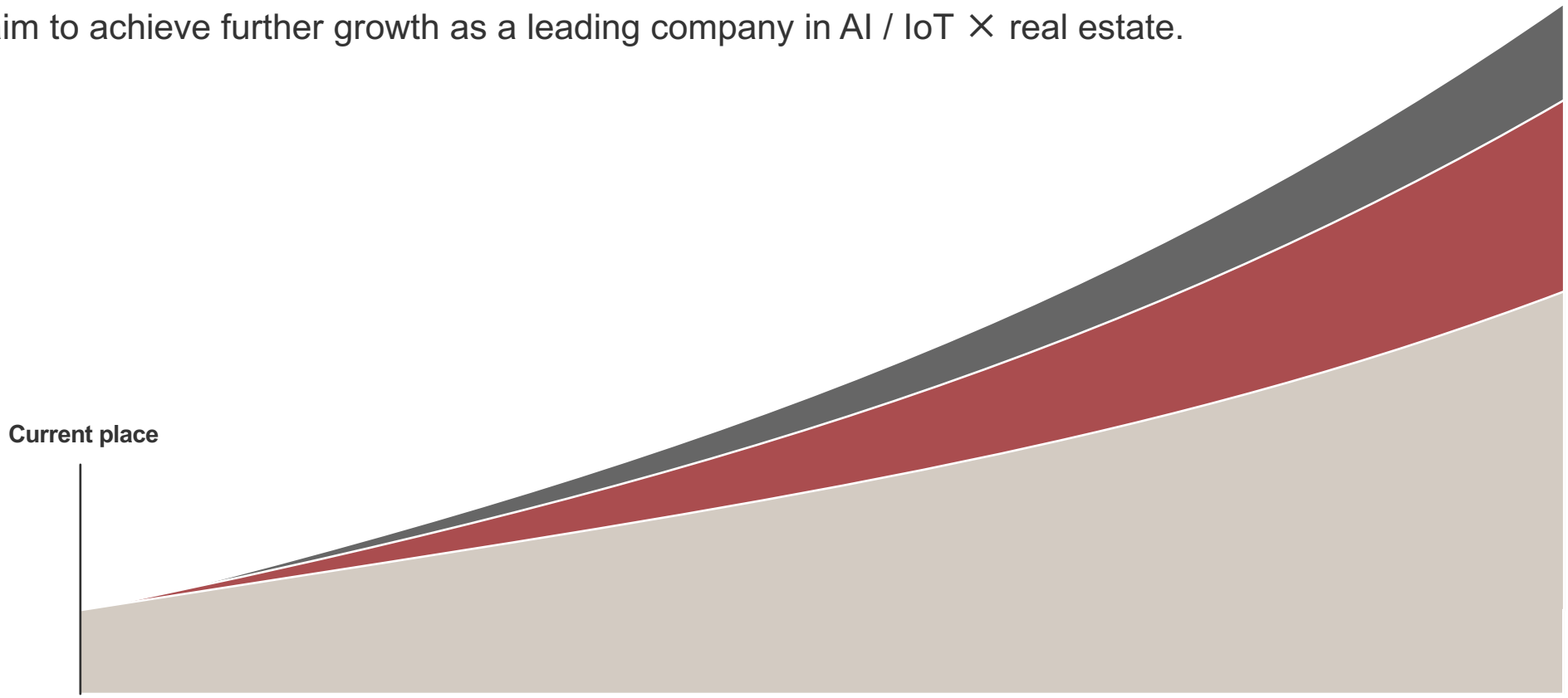
Image of medium- to long-term growth based on a recurring-type revenue structure achieved by technology

We strive to create new value by leveraging our rental property management platform, and aim to achieve further growth as a leading company in AI / IoT × real estate.



New value creation using DX

Flow income

Drive sustainable expansion of platform

Recurring income

Stable growth of recurring revenue using platform

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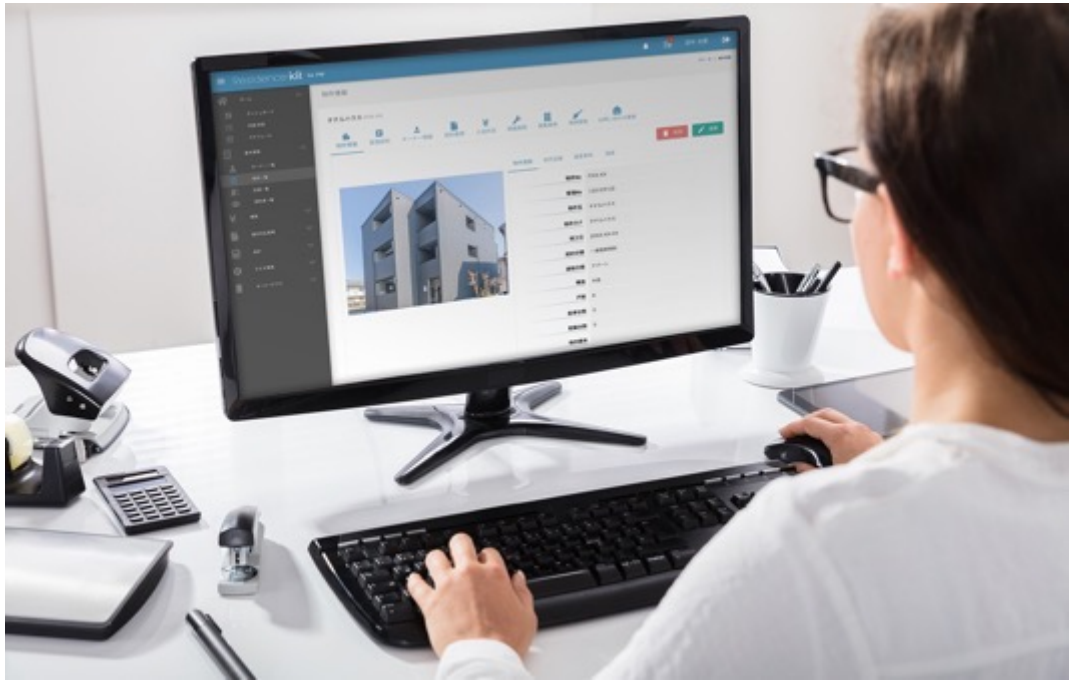
Our SDGs initiatives

Contribute to building comfortable cities through rental housing management services that take advantage of RPA and human resources



Contribute to building comfortable cities by streamlining operations with RPA and providing high-quality services. Take a tenant-first approach to enhance readiness for responding to requests by further expanding the rental housing management domain and developing a total support structure for rental management.



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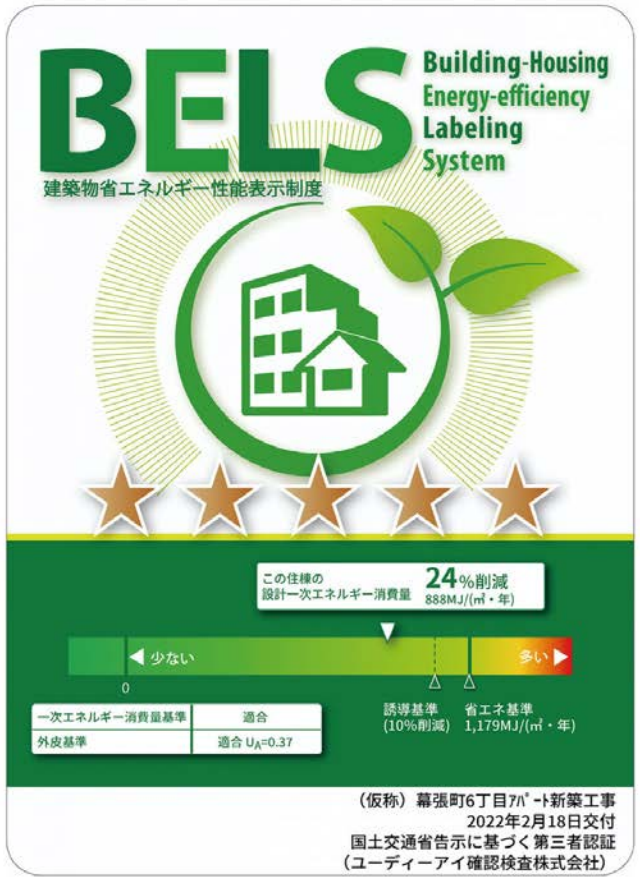
Our SDGs initiatives

Development of environment-friendly properties with the highest rank for energy-efficiency performance



“CRASTINE +e,” an investment apartment with superior energy-efficiency performance developed by the Company, received the highest five-star rating in the Building-Housing Energy-efficiency Labeling System (BELS) under which a third-party organization evaluates the energy-efficiency performance of buildings in accordance with evaluation standards provided by the MLIT.

BELS is a public certification system that evaluates buildings’ energy-efficiency performance on a five-scale rating that real estate agents and certain other parties are required to make efforts to label under the Act on the Improvement of Energy Consumption Performance of Buildings (Building Energy Efficiency Act) enforced in April 2016.



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Our SDGs initiatives

Promote diversity management that values diversity and creativity



Maintains sound diversity management: 44.5% female employees ratio, 100% parental leave taken by female employees, and 73.0% paid leave taken (as of December 31, 2024). We have employees with other jobs and those who are from other countries. We value diversity and creativity of our employees and promote the creation of workplaces where employees can work at ease while respecting their individual life plans.



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3. Appendix

Providing next-generation DX rental housing

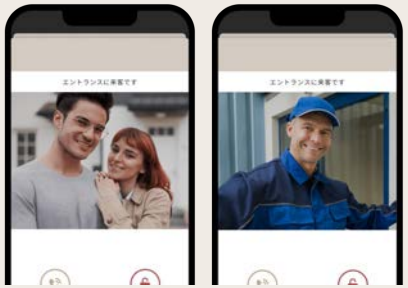
CASE 01 | HOME ENTRANCE

Allows users to confirm a visitor and unlock the door with the smartphone even from outside the home

Unexpected visitor

	In front of multiple dwelling entrance	In front of individual entrance	Before entry
	 Intercom for multiple dwelling	 Intercom for individual entrance	 Smart key
Friend / family member	✓	✓	✓
Courier	✓	✓	✗
Stranger	✓	✗	✗

Remote open/close control



It is reassuring to be able to see the visitor's image on the monitor even from outside the home

Requires no real key	Open multiple dwelling entrance
Reduces redelivery risk	Open only multiple dwelling entrance
Improves security	Not open as the visitor is a stranger

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Providing next-generation DX rental housing

CASE 02 | OPEN / CLOSE SENSOR

Install security measures at windows, a major route of intrusion → Instant notification to the app improves security

Enables an instant response, including notifying the police

Someone is entering the house from the window



Open or close the window

Sensor detects opening or closing of the window



Send notification to the app



Supplemental information

The most common burglars' entry points at apartment houses (third and lower floors) in FY2023 were “front entrances at 46.7%, followed by windows at 38.9%.”

* Source: Data published by the Metropolitan Police Department

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Providing next-generation DX rental housing

CASE 03 | OUTDOOR CAMERA

Outdoor security camera effective for crime prevention

Deterrent effect on criminal acts

The installation of a security camera scares away potential intruders, which is expected to prevent criminal acts from occurring.

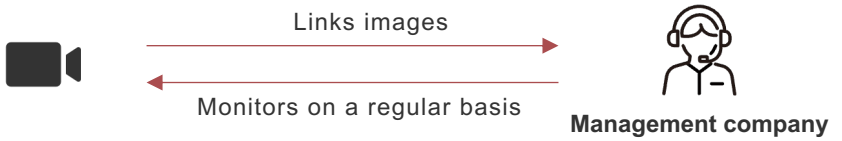
Identifying suspicious persons and recording evidence videos

If a suspicious person or intruder is detected within the premises, recorded images and videos can be submitted to the police as evidence.

Monitoring the garbage collection site, which is likely to lead to a complaint

Action can be taken before issues, such as violation of garbage collection rules and dumping of garbage by non-residents, develop into a claim.





Operates 24 hours a day, 365 days a year

Prevents criminal acts

Resolves dumping issues

* Whether a security camera is installed or not varies depending on the development timing.

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Providing next-generation DX rental housing

CASE 04 | UNIVERSAL REMOTE

Allows users to operate various appliances with a single app

Enables operations with the app

Integrates nature sensor remotes in the house into one



Operation of lights

Not only operations in the room, turning on lights on the way home will prevent the identification of the room, serving as a deterrent to intrusion.

Operation of TV

Users can operate TV while watching the smartphone. In addition to switching channels and adjusting the volume, checking channel guides is also possible.

Operation of a robot cleaner

Enables operation of a robot cleaner equipped with a nature sensor remote, without starting multiple apps.

Operation of an air conditioner

The app enables users to check room temperature and humidity and make the room comfortable before arriving at home.

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Providing next-generation DX rental housing

CASE 05 | CHAT

Making inquiries to the management company becomes stress-free



Even busy people can make inquiries using the chat

Even those who work in the daytime and cannot make a phone call can use the chat to make inquiries to the management company.

Image sharing that better reports the situation

It also allows image transmission and is more convenient than the phone when reporting the situation.

Paperless communication

The management company can also send messages to residents using the chat instead of conventional printed matter.



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Providing next-generation DX rental housing

CASE 06 | BENEFITS TO RESIDENTS

Benefits make daily life more comfortable

As lifestyle contents for residents, we provide services with privileges that make daily life more comfortable.

Lifestyle contents helpful for daily life



first call

Medical consultation with a doctor

A medical consultation service that residents can receive easily using the chat any time.



サマリーポケット

Delivery type storage service

Residents just pack stuff they want to deposit in a box and send it! An easy storage service starting at 110 yen per month.



ORIX CarShare

Car sharing

Residents can easily and economically use a car at the place and time they want. A sign-up campaign is underway!



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Providing next-generation DX rental housing

Toward DX rental housing that is not only convenient but also chosen

In addition to providing new life experiences through DX rental housing, robot home has many facilities conducive to finding tenants. We will strive to develop real properties, which allow owners to conduct real property management without anxiety, by offering services that meet universal demand like security and fit a new lifestyle using technology.



Rankings of popular facilities for real properties designed for single persons

Ranking (ranking in the previous survey)	Facility	robot home property specifications
1(1)	Free internet connection	○
2(4)	Delivery box	○
3(2)	Entrance that locks automatically	○
4(3)	High-speed internet	○
5(5)	Bathroom ventilating and drying device	○
6(-)	Pet facilities	—
7(6)	Independent washstand	○
8(14)	Garage	△
9(7)	Kitchen system	○
10(15)	Reheating function	○

* Source: *Zenkoku Chintai Jutaku Shinbun* (Nationwide Rental Housing Newspaper) (Oct. 2024)
* Some properties do not have all of the above facilities.

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Providing next-generation DX rental housing

Pursuant to Article 31 of the Act on Facilitation of Information Processing, robot home Inc. has been selected by the Minister of Economy, Trade and Industry as a DX-certified operator under the DX Certification Initiative



• DX Certification Initiative (From the information released by IPA: Information-technology Promotion Agency, Japan)

The DX Certification Initiative is based on the Act on the Partial Revision of the Act on Facilitation of Information Processing that came into effect on May 15, 2020. The initiative certifies operators that undertake excellent DX initiatives, based on the application by the operator, in light of guidelines established by the Japanese government (*1).

robothome

(*1) The guidelines present a vision for the strategic use of systems in company management. These guidelines were established based on the Act on Facilitation of Information Processing. For details, visit the website of IPA: Information-technology Promotion Agency, Japan.
https://www.ipa.go.jp/ikc/info/dxcp.html (in Japanese)

List of DX-certified operators (in Japanese)

https://www.ipa.go.jp/ikc/info/dxcp-list-202103.html

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Disclaimer regarding forward-looking statements

The materials and information presented in this release include “forward-looking statements.” These statements are based on expectations, forecasts, and assumptions that are subject to risks at the time of release, and include uncertainties that may cause outcomes to differ in substance from these statements.

These risks and uncertainties include industries in general, market conditions, and general domestic and international economic conditions such as interest rate and foreign exchange fluctuations.

robot home undertakes no obligation to update or revise the “forward-looking statements” included in this release, even in the event of new information, future events, or other circumstances.