

[Notes of caution]

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February 13, 2025

Summary of Consolidated Financial Results (Japanese Accounting Standards) for the Fiscal Year Ended December 31, 2024

Listed company name: Ezaki Glico Co., Ltd.

Listed stock exchange: Tokyo Stock Exchange

Securities code: 2206 URL: <https://www.glico.com/jp/>

Representative: Katsuhisa Ezaki, Chairman

Scheduled date of Annual Shareholders' Meeting: March 25, 2025

Scheduled filing date of securities report: March 26, 2025

Scheduled commencement date of dividend payments: March 10, 2025

Preparation of explanatory materials for financial results: Yes

Holding of a briefing on financial results: Yes

(Amounts less than ¥ million are rounded down.)

1. Consolidated Financial Results for the Fiscal Year Ended December 31, 2024

(January 1, 2024 - December 31, 2024)

(1) Consolidated results of operations

(The percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
Fiscal year ended	¥ million	%	¥ million	%	¥ million	%	¥ million	%
December 31, 2024	331,129	(0.4)	11,065	(40.6)	13,348	(37.3)	8,113	(42.6)
December 31, 2023	332,590	9.4	18,622	45.0	21,285	56.0	14,133	74.5

(Note) Comprehensive Income: Fiscal year ended December 31, 2024: ¥17,342 million [(26.1%)]

Fiscal year ended December 31, 2023: ¥23,458 million [66.2 %]

	Earnings per share (basic)	Earnings per share (diluted)	Return on equity	Ordinary profit to total asset ratio	Operating profit to net sales ratio
Fiscal year ended	¥	¥	%	%	%
December 31, 2024	127.53	-	3.0	3.5	3.3
December 31, 2023	222.25	-	5.6	5.6	5.6

(Reference) Share of profit of entities accounted for using equity method: Fiscal year ended December 31, 2024: ¥973 million

Fiscal year ended December 31, 2023: ¥813 million

(2) Consolidated financial position

	Total assets	Net assets	Shareholders' equity ratio	Net assets per share
As of	¥ million	¥ million	%	¥
December 31, 2024	377,771	272,598	72.0	4,272.45
December 31, 2023	395,743	263,116	66.3	4,128.69

(Reference) Shareholders' equity: As of December 31, 2024: ¥272,005 million

As of December 31, 2023: ¥262,543 million

(3) Consolidated cash flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at end of year
Fiscal year ended	¥ million	¥ million	¥ million	¥ million
December 31, 2024	1,812	(10,255)	(39,246)	56,610
December 31, 2023	28,063	(8,613)	(6,179)	94,691

2. Dividend Status

	Annual dividends					Total dividends (annual)	Payout ratio (consolidated)	Dividends to net assets ratio (consolidated)
	1Q end	2Q end	3Q end	Year end	Total			
Fiscal year ended	¥	¥	¥	¥	¥	¥ million	%	%
December 31, 2023	-	40.00	-	40.00	80.00	5,087	36.0	2.0
December 31, 2024	-	45.00	-	45.00	90.00	5,726	70.6	2.1
Fiscal year ending December 31, 2025 (Forecast)	-	45.00	-	50.00	95.00		50.4	

3. Consolidated Performance Forecasts for the Fiscal Year Ending December 31, 2025 (January 1, 2025- December 31, 2025) (The percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Earnings per share
	¥ million	%	¥ million	%	¥ million	%	¥ million	%	¥
Full year	370,000	11.7	18,000	62.7	19,500	46.1	12,000	47.9	188.49

*Notes to the Consolidated Financial Statements

- (1) Transfers of important subsidiaries during fiscal year (transfers of designated subsidiaries incidental to changes in scope of consolidation): Yes

New 1 Company (company name) Greenspoon Inc.

Eliminated – Company (company name)

- (2) Changes in accounting practices, changes in accounting estimates, retrospective restatements

- (i) Changes in accounting practices due to a revision of accounting standards, etc.: None
- (ii) Changes in accounting practices other than (i): Yes
- (iii) Changes in accounting estimates: Yes
- (iv) Retrospective restatements: None

- (3) Number of shares issued (common stock)

- (i) Number of shares issued as of term-end (including treasury shares)

As of December 31, 2024 68,468,569 shares

As of December 31, 2023 68,468,569 shares

- (ii) Number of treasury shares as of term-end

As of December 31, 2024 4,803,666 shares

As of December 31, 2023 4,878,498 shares

- (iii) Average number of shares during fiscal year

Fiscal year ended December 31, 2024 63,619,305 shares

Fiscal year ended December 31, 2023 63,590,399 shares

* Summaries of financial results are exempt from audit conducted by certified public accountants or an audit corporation.

* Explanation of appropriate use of earnings projections, other explanatory notes

Earnings projections and other forward-looking statements indicated in these materials are based on information available to the Company at the time of preparing the materials and on certain assumptions deemed reasonable. These statements do not represent any guarantee of achievement by the Company. Furthermore, there is the possibility of significant changes in actual earnings due to various factors.

4. Consolidated Financial Statements

(1) Consolidated Balance Sheets

(Unit: ¥ million)

	As of December 31, 2023	As of December 31, 2024
Assets		
Current assets		
Cash and deposits	97,199	60,243
Notes and accounts receivable - trade	48,433	49,973
Merchandise and finished goods	16,724	20,516
Work in process	1,009	1,173
Raw materials and supplies	16,109	19,720
Prepaid expenses	1,272	1,310
Other	7,814	12,588
Allowance for doubtful accounts	(98)	(100)
Total current assets	188,464	165,424
Non-current assets		
Property, plant and equipment		
Buildings and structures	87,480	91,031
Accumulated depreciation and impairment	(47,276)	(48,101)
Buildings and structures, net	40,203	42,929
Machinery, equipment and vehicles	140,499	149,065
Accumulated depreciation and impairment	(104,914)	(108,593)
Machinery, equipment and vehicles, net	35,585	40,471
Tools, furniture and fixtures	28,295	29,532
Accumulated depreciation and impairment	(23,119)	(23,055)
Tools, furniture and fixtures, net	5,175	6,477
Land	16,069	16,597
Leased assets	4,436	5,426
Accumulated depreciation and impairment	(2,814)	(2,904)
Leased assets, net	1,621	2,522
Construction in progress	12,803	2,848
Total property, plant and equipment	111,459	111,846
Intangible assets		
Software	3,758	26,175
Software in progress	22,477	2,098
Goodwill	306	1,767
Other	367	512
Total intangible assets	26,909	30,553
Investments and other assets		
Investment securities	46,840	46,694
Long-term loans receivable	89	72
Long-term prepaid expenses	730	412
Retirement benefit asset	5,639	7,273
Investment property	12,701	12,748
Accumulated depreciation and impairment	(476)	(524)
Investment property, net	12,224	12,224
Deferred tax assets	1,674	1,507
Other	1,765	1,799
Allowance for doubtful accounts	(55)	(37)
Total investments and other assets	68,909	69,946
Total non-current assets	207,278	212,347
Total assets	395,743	377,771

(Unit: ¥ million)

	As of December 31, 2023	As of December 31, 2024
Liabilities		
Current liabilities		
Notes and accounts payable - trade	38,326	38,680
Short-term borrowings	—	10
Accrued expenses	25,837	26,926
Income taxes payable	3,181	1,113
Refund liability	8,383	7,597
Current portion of convertible bond-type bonds with share acquisition rights	30,001	—
Provision for bonuses for directors (and other officers)	80	86
Provision for share awards	45	—
Provision for system failure response costs	—	834
Other	10,133	11,364
Total current liabilities	115,991	86,612
Non-current liabilities		
Long-term borrowings	—	155
Retirement benefit liability	1,426	1,289
Deferred tax liabilities	8,977	10,438
Other	6,231	6,676
Total non-current liabilities	16,635	18,560
Total liabilities	132,626	105,173
Net assets		
Shareholders' equity		
Share capital	7,773	7,773
Capital surplus	9,894	7,230
Retained earnings	226,230	228,938
Treasury shares	(13,809)	(13,598)
Total shareholders' equity	230,089	230,343
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	14,604	15,203
Deferred gains or losses on hedges	164	392
Foreign currency translation adjustment	16,573	24,307
Remeasurements of defined benefit plans	1,111	1,757
Total accumulated other comprehensive income	32,454	41,661
Non-controlling interests	572	593
Total net assets	263,116	272,598
Total liabilities and net assets	395,743	377,771

(2) Consolidated Statements of Income and Comprehensive Income

(Unit: ¥ million)

	Fiscal year ended December 31, 2023	Fiscal year ended December 31, 2024
Net sales	332,590	331,129
Cost of sales	208,740	203,461
Gross profit	123,850	127,668
Selling, general and administrative expenses		
Transportation and storage costs	26,144	27,248
Promotion expenses	10,877	11,611
Advertising expenses	12,737	15,805
Provision of allowance for doubtful accounts	(1)	(6)
Salaries and allowances	20,294	21,971
Bonuses	5,323	5,764
Provision for bonuses for directors (and other officers)	80	86
Provision for share awards	45	—
Retirement benefit expenses	448	189
Welfare expenses	5,894	6,260
Depreciation	3,406	6,099
Other	19,977	21,571
Total selling, general and administrative expenses	105,228	116,602
Operating profit	18,622	11,065
Non-operating income		
Interest income	651	920
Dividend income	605	737
Royalty income	514	551
Foreign exchange gains	261	—
Share of profit of entities accounted for using equity method	813	973
Rental income from real estate	603	656
Subsidy income	441	594
Other	493	482
Total non-operating income	4,384	4,915
Non-operating expenses		
Interest expenses	93	92
Donations	710	269
Foreign exchange losses	—	749
Loss on investments in investment partnerships	268	181
Loss on abandonment of non-current assets	22	158
Loss on retirement of non-current assets	117	409
Depreciation of inactive non-current assets	98	73
Other	410	699
Total non-operating expenses	1,720	2,632
Ordinary profit	21,285	13,348

(Unit: ¥ million)

	Fiscal year ended December 31, 2023	Fiscal year ended December 31, 2024
Extraordinary income		
Gain on sale of non-current assets	—	222
Gain on change in equity	400	—
Gain on sale of investment securities	49	4,086
Gain on step acquisitions	—	1,563
Total extraordinary income	450	5,872
Extraordinary losses		
Impairment losses	1,018	72
Loss on valuation of investment securities	742	532
Loss on liquidation of subsidiaries	30	—
System failure response costs	—	6,403
Total extraordinary losses	1,792	7,008
Profit before income taxes	19,943	12,212
Income taxes - current	5,340	3,256
Income taxes - deferred	383	798
Total income taxes	5,724	4,054
Profit	14,219	8,157
Profit attributable to		
Profit attributable to owners of parent	14,133	8,113
Profit attributable to non-controlling interests	86	44
Other comprehensive income		
Valuation difference on available-for-sale securities	3,659	598
Deferred gains or losses on hedges	224	227
Foreign currency translation adjustment	4,421	7,326
Remeasurements of defined benefit plans, net of tax	515	639
Share of other comprehensive income of entities accounted for using equity method	417	392
Total other comprehensive income	9,238	9,184
Comprehensive income	23,458	17,342
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	23,342	17,320
Comprehensive income attributable to non-controlling interests	116	22

(Segment Information, etc.)

[Segment Information]

(Change in Depreciation Method for Tangible Fixed Assets)

The company and its domestic subsidiaries mainly used the declining-balance method to depreciate property, plant and equipment (excluding leased assets). Beginning with the current consolidated fiscal year, the company and its domestic subsidiaries have changed to the straight-line depreciation method. As a result of this change, segment income for the current consolidated fiscal year increased by ¥213 million for the Health and Food Business segment, ¥1,166 million for the Dairy Business segment, ¥385 million for the Nutritional Confectionery Business segment, ¥38 million for the Food Ingredients Business segment and ¥71 million for the Other Domestic Business segment, compared to the previous method.

I. Previous fiscal year (January 1, 2023 December 31, 2023)

Information on net sales, profit or loss, assets and other items by reportable segment

(Unit: ¥ million)

	Reportable Segment							Adjusted amount (Note)1	Amounts indicated on consolidated financial statements (Note)2
	Health and Food Business	Dairy Business	Nutritional Confectionery Business	Food Ingredients Business	Other Domestic Business	Overseas Business	Total		
Net sales									
Revenue from contracts with customers	50,499	69,675	61,890	13,348	65,962	71,214	332,590	—	332,590
Other revenues	—	—	—	—	—	—	—	—	—
Sales to third parties	50,499	69,675	61,890	13,348	65,962	71,214	332,590	—	332,590
Inter-segment sales and transfers	—	—	—	301	12,586	—	12,888	(12,888)	—
Total	50,499	69,675	61,890	13,649	78,549	71,214	345,478	(12,888)	332,590
Segment profit	2,064	529	6,525	2,427	2,047	4,165	17,759	862	18,622
Segment assets	26,326	50,993	39,666	8,952	22,406	50,478	198,825	196,917	395,743
Other items									
Depreciation	1,585	3,459	2,725	223	1,491	3,158	12,643	1,373	14,016
Amount of increases in property, plant and equipment and intangible assets	1,314	2,867	2,259	231	1,837	5,266	13,776	6,239	20,016

(Notes)

1. The Adjusted amount of ¥862 million in segment profit includes ¥2,003 million for the elimination of inter-segment transactions and other adjustment amounts, and companywide expenses, etc. of negative ¥1,140 million which are not allocated to any reporting segment. Companywide expenses, etc. are mainly selling, general and administrative expenses that are not attributable to any reportable segment. The Adjusted amount of ¥196,917 million in Segment assets represents corporate assets that are not attributable to any reportable segment. The Adjusted amount of ¥1,373 million in Depreciation and ¥6,239 million in Amount of increases in property, plant and equipment and intangible assets under Other items represent corporate amortization and corporate assets acquired that are not attributable to any reportable segment.
2. The total amount for segment profit is adjusted based on the operating profit in the consolidated financial statements.

II. Current fiscal year (January 1, 2024 December 31, 2024)

Information on net sales, profit or loss, assets and other items by reportable segment

(Unit: ¥ million)

	Reportable Segment							Adjusted amount (Note)1	Amounts indicated on consolidated financial statements (Note)2
	Health and Food Business	Dairy Business	Nutritional Confectionery Business	Food Ingredients Business	Other Domestic Business	Overseas Business	Total		
Net sales									
Revenue from contracts with customers	46,682	56,077	64,737	13,934	67,381	82,316	331,129	—	331,129
Other revenues	—	—	—	—	—	—	—	—	—
Sales to third parties	46,682	56,077	64,737	13,934	67,381	82,316	331,129	—	331,129
Inter-segment sales and transfers	—	—	—	319	12,944	—	13,264	(13,264)	—
Total	46,682	56,077	64,737	14,253	80,325	82,316	344,394	(13,264)	331,129
Segment profit	(167)	(6,368)	5,199	2,090	(2)	8,388	9,139	1,926	11,065
Segment assets	38,040	61,293	54,970	7,670	18,690	57,286	237,951	139,820	377,771
Other items									
Depreciation	2,914	5,011	4,078	180	767	3,508	16,462	292	16,754
Amount of increases in property, plant and equipment and intangible assets	3,134	5,389	4,386	230	795	3,830	17,766	137	17,904

(Notes)

1. The Adjusted amount of ¥1,926 million in segment profit includes ¥1,910 million for the elimination of inter-segment transactions and other adjustment amounts, and companywide expenses, etc. of ¥15 million which are not allocated to any reporting segment. Companywide expenses, etc. are mainly selling, general and administrative expenses that are not attributable to any reportable segment. The Adjusted amount of ¥139,820 million in Segment assets represents corporate assets that are not attributable to any reportable segment. The Adjusted amount of ¥292 million in Depreciation and ¥137 million in Amount of increases in property, plant and equipment and intangible assets under Other items represent corporate amortization and corporate assets acquired that are not attributable to any reportable segment.
2. The total amount for segment profit is adjusted based on the operating profit in the consolidated financial statements.

Supplementary Information

For the Fiscal Year Ended December 31, 2024

Ezaki Glico Co., Ltd.

Consolidated results of operations (Cumulative)

*Amounts less than one million yen, one million yuan and one million USD are each rounded down.

(1) Status of Net Sales and Profit

Unit:1 million yen

	FYE Dec. '23 (Jan. to Dec.)	FYE Dec. '24 (Jan. to Dec.)	Change from previous period	
			Amount	%
Net sales	332,590	331,129	(1,460)	(0.4)
Operating profit	18,622	11,065	(7,556)	(40.6)
Ordinary profit	21,285	13,348	(7,937)	(37.3)
Profit	14,133	8,113	(6,019)	(42.6)

(2) Status of Operating Profit

Unit:1 million yen

	FYE Dec. '23		FYE Dec. '24	
	(Jan. to Dec.)	%	(Jan. to Dec.)	%
Net sales	332,590	100.0	331,129	100.0
Cost of sales	208,740	62.8	203,461	61.4
Gross profit	123,850	37.2	127,668	38.6
Freight and charges	26,144	7.9	27,248	8.2
Promotion expenses	10,877	3.3	11,611	3.5
Advertising expenses	12,737	3.8	15,805	4.8
Salaries and benefits	32,087	9.6	34,272	10.4
Expenses and depreciation	23,382	7.0	27,664	8.4
Total	105,228	31.6	116,602	35.2
Operating profit	18,622	5.6	11,065	3.3

Factors behind change in operating profit	vs FYE Dec. '23(Jan. to Dec.)	
		Of which, is domestic
(1) Change due increase/decrease in net sales	(611)	(4,851)
(2) Change due to increase/decrease in raw materials prices	(7,454)	(8,113)
(3) Change due to increase/decrease from other changes in cost of sales *	11,995	8,682
(4) Change due to fluctuation in freight and charges ratio	(1,218)	(1,313)
(5) Change due to increase/decrease in sales promotion expenses / advertising expenses	(3,802)	(2,135)
(6) Change due to increase/decrease in SG&A expenses	(6,466)	(4,050)
Total	(7,556)	(11,780)

* Including fluctuation in composition of sales product varieties and other

(3) Status of Net Sales by Segment

Unit:1 million yen

		FYE Dec. '23 (Jan. to Dec.)	FYE Dec. '24 (Jan. to Dec.)	Change from previous period	
				Results	%
Health and Food Business	Health	12,756	10,472	(2,284)	(17.9)
	Ice cream	20,932	22,265	1,333	6.4
	Other	16,809	13,944	(2,865)	(17.0)
	Total	50,499	46,682	(3,816)	(7.6)
Dairy Business	Yoghurt	12,046	6,039	(6,007)	(49.9)
	Ice cream	28,602	30,760	2,158	7.5
	Other	29,026	19,277	(9,749)	(33.6)
	Total	69,675	56,077	(13,597)	(19.5)
Nutritional Confectionery Business	Chocolate	35,786	38,860	3,074	8.6
	Cookies	20,279	22,901	2,622	12.9
	Other	5,824	2,975	(2,849)	(48.9)
	Total	61,890	64,737	2,847	4.6
Food Ingredients Business		13,348	13,934	585	4.4
Other Domestic Business		65,962	67,381	1,418	2.2
Overseas Business		71,214	82,316	11,102	15.6
Total		332,590	331,129	(1,460)	(0.4)

(4) Status of Operating Profit by Segment

Unit: 1 million yen

	FYE Dec. '23 (Jan. to Dec.)	FYE Dec. '24 (Jan. to Dec.)	Change from previous period	
			Amount	%
Health and Food Business	2,064	(167)	(2,232)	-
Dairy Business	529	(6,368)	(6,897)	-
Nutritional Confectionery Business	6,525	5,199	(1,326)	(20.3)
Food Ingredients Business	2,427	2,090	(337)	(13.9)
Other Domestic Business	2,047	(2)	(2,050)	-
Overseas Business	4,165	8,388	4,222	101.4
Adjustment	862	1,926	1,064	123.4
Total	18,622	11,065	(7,556)	(40.6)

(5) Status of overseas Business: Region-Specific Net Sales and Operating Income

*The following figures are based on management accounting and differ from the figures in the consolidated financial statements.
Geographic segment also differ from those in the figures in the consolidated financial statements.

◆ China

Unit: 1 million CNY

	FYE Dec. '23 (Jan. to Dec.)	FYE Dec. '24 (Jan. to Dec.)	Change from previous period	
			Amount	%
Net sales	1,482	1,871	389	26.3
Operating profit	143	228	85	59.5

◆ ASEAN

Unit: 1 million USD

	FYE Dec. '23 (Jan. to Dec.)	FYE Dec. '24 (Jan. to Dec.)	Change from previous period	
			Amount	%
Net sales	128	130	1	1.4
Operating profit	(10)	0	10	-

*Actual results for the 4Q of the fiscal year ended December 31, 2023 have been replaced by the average rate for the 4Q of the fiscal year ended December 31, 2024.

◆ U.S.A.

Unit: 1 million USD

	FYE Dec. '23 (Jan. to Dec.)	FYE Dec. '24 (Jan. to Dec.)	Change from previous period	
			Amount	%
Net sales	114	101	(12)	(11.2)
Operating profit	21	23	2	12.4

*The figures for the U.S.A. are on a consolidated basis.

Forecast of Consolidated Financial Results

(1) Net Sales Forecast by Segment

Unit:1 million yen

	FYE Dec. '24 (Jan. to Dec.)	FYE Dec. '25 (Jan. to Dec.)	Change from previous period	
	Results	Forecast	Amount	%
Health and Food Business	46,682	53,000	6,317	13.5
Dairy Business	56,077	72,000	15,922	28.4
Nutritional Confectionery Business	64,737	68,000	3,262	5.0
Food Ingredients Business	13,934	14,000	65	0.5
Other Domestic Business	67,381	72,000	4,618	6.9
Overseas Business	82,316	91,000	8,683	10.5
Total	331,129	370,000	38,870	11.7

(2) Operating Profit Forecast by Segment

Unit:1 million yen

	FYE Dec. '24 (Jan. to Dec.)	FYE Dec. '24 (Jan. to Dec.)	Change from previous period	
	Results	Forecast	Amount	%
Health and Food Business	(167)	1,900	2,067	-
Dairy Business	(6,368)	(700)	5,668	-
Nutritional Confectionery Business	5,199	5,000	(199)	(3.8)
Food Ingredients Business	2,090	2,100	9	0.5
Other Domestic Business	(2)	600	602	-
Overseas Business	8,388	9,600	1,211	14.4
Adjustment	1,926	(500)	(2,426)	-
Total	11,065	18,000	6,934	62.7