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Consolidated Financial Results for the Year Ended March 31, 2025 (Japanese Generally Accepted Accounting Principles)

May 13, 2025

Name of company	Yakult Honsha Co., Ltd		
Stock exchange listing	Prime Market in Tokyo Stock Exchange		
Code number	2267		
URL	https://www.yakult.co.jp/		
Representative	President and Representative Director	Hiroshi Narita	
Contact person	Executive officer	Tadashi Oogo	TEL +81-3-6625-8960

Scheduled date of ordinary shareholder's meeting: June 25, 2025
Scheduled date of payment of dividends: June 6, 2025
Scheduled date of filing Statutory financial report: June 23, 2025
Preparation of support documentation of results : Yes
Holding of briefing for analysts and institutional investors : Yes

(Figures less than 1 million yen have been rounded down)

1. Consolidated financial results for the year ended March 31, 2025 (April 1, 2024 - March 31, 2025)

(1) Consolidated Financial Results (Accumulated) (Percentage figures presents year-on-year changes)

	Net Sales		Operating Profit		Ordinary Profit		Profit attributable to owners of parent	
	million yen	%	million yen	%	million yen	%	million yen	%
FY2024	499,683	(0.7)	55,391	(12.6)	75,860	(4.3)	45,533	(10.7)
FY2023	503,079	4.1	63,399	(4.0)	79,300	1.7	51,006	0.7

(Note) Comprehensive income for FY2024 63,191 million yen {(42.2%)} FY2023 109,335 million yen {16.3%}

	Basic earnings per Share	Diluted earnings per Share	Return on Equity	Ordinary Profit ratio to Total Assets	Operating Profit ratio margin
	yen	yen	%	%	%
FY2024	150.48	—	8.1	8.9	11.1
FY2023	164.52	—	9.7	10.0	12.6

(Ref.) Share of profit of entities accounted for using equity method for FY2024 (526) million yen FY2023 2,060 million yen

(Note) The Company carried out a 2-for-1 stock split of shares of common stock on October 1, 2023. Basic earnings per share have been calculated on the presumption that the stock split was carried out at the beginning of FY2023.

(2) Consolidated Financial Position

	Total Assets	Net Assets	Equity to Asset Ratio	Net Assets per Share
	million yen	million yen	%	yen
FY2024	864,317	629,515	66.4	1,925.42
FY2023	833,286	605,946	65.9	1,811.97

(Ref.) Equity for FY2024 574,131 million yen FY2023 549,284 million yen

(3) Consolidated Cash Flows

	Cash Flow from Operating Activities	Cash Flow from Investing Activities	Cash Flow from Financing Activities	Cash and Cash equivalents at end of period
	million yen	million yen	million yen	million yen
FY2024	84,687	(61,020)	(31,466)	193,117
FY2023	70,702	(43,906)	(39,541)	197,648

2. Dividends

	Dividends per Share					Total Dividends (Annual)	Dividend payout ratio (Consolidated)	Dividends Ratio to Net Assets (Consolidated)
	1st Qtr.	2nd Qtr.	3rd Qtr.	Year End	Total			
	yen	yen	yen	yen	yen	million yen	%	%
FY2023	—	55.00	—	28.00	—	17,073	33.7	3.3
FY2024	—	32.00	—	32.00	64.00	19,244	42.5	3.4
FY2025 (Forecast)	—	33.00	—	33.00	66.00		39.5	

(Note) The Company carried out a 2-for-1 stock split of shares of common stock on October 1, 2023.
For this reason, the year-end dividend for the fiscal year ended March 31, 2024 is presented in an amount that takes the impact of this stock split into account. The dividend per share at the end of the second quarter of the same year would have been 27.5 yen and the total dividend per share for the year would have been 55.5 yen if the stock split was also taken into account with regard to these figures.

3. Forecast for consolidated financial results for FY2025 (April 1, 2025 - March 31, 2026)

(Percentage figures presents year-on-year changes)

	Net Sales		Operating Profit		Ordinary Profit		Profit attributable to owners of parent		Basic earnings per Share
	million yen	%	million yen	%	million yen	%	million yen	%	yen
2nd Qtr.	252,000	(1.2)	30,500	(9.7)	41,000	(9.4)	26,000	(5.4)	88.68
Annual	506,000	1.3	58,500	5.6	74,500	(1.8)	49,000	7.6	167.13

* Notes

(1) Changes of important subsidiaries during the period: No
(Change in specified subsidiary with change in scope of consolidation)

(2) Change in accounting policies and estimates, correction of prior period errors
(a) Change in accounting policy with revision of accounting standard : No
(b) Change in account policy other than (a) : No
(c) Changes in accounting estimates : No
(d) Correction of prior period errors : No

(3) Shares issued (common stock)
(a)Number of shares issued (Including treasury stocks)
FY2024 342,090,836
FY2023 342,090,836
(b)Number of treasury stocks
FY2024 43,905,569
FY2023 38,948,401
(c)Weighted average of number of shares
FY2024 302,595,610
FY2023 310,032,708

(Note) The Company carried out a 2-for-1 stock split of shares of common stock on October 1, 2023. (a), (b), and (c) have been calculated on the presumption that the stock split was carried out at the beginning of FY2023.

(Ref.) Summary of Non-consolidated Financial Results

1. Non-consolidated financial results for the year ended March 31, 2025 (April 1, 2024 - March 31, 2025)

(1) Non-consolidated financial results (Percentage figures presents year-on-year changes)

	Net sales		Operating Profit		Ordinary Profit		Profit	
	million yen	%	million yen	%	million yen	%	million yen	%
FY2024	171,979	(6.8)	19,051	(27.9)	46,614	(11.6)	43,282	(4.1)
FY2023	184,541	4.4	26,427	15.5	52,701	7.6	45,126	10.6

	Basic earnings per Share	Diluted earnings per Share
	yen	yen
FY2024	143.04	—
FY2023	145.55	—

(Note) The Company carried out a 2-for-1 stock split of shares of common stock on October 1, 2023. Basic earnings per share have been calculated on the presumption that the stock split was carried out at the beginning of FY2023.

(2) Non-consolidated financial position

	Total Assets	Net Assets	Equity to Asset Ratio	Net Assets per Share
	million yen	million yen	%	yen
FY2024	381,516	224,471	58.8	752.79
FY2023	373,096	218,618	58.6	721.17

(Ref.) Equity for FY2024 224,471 million yen FY2023 218,618 million yen

2. Forecast for non-consolidated financial results for FY 2025 (April 1, 2025 - March 31, 2026)

(Percentage figures presents year-on-year changes)

	Net Sales		Operating Profit		Ordinary Profit		Net Profit		Basic earnings per Share
	million yen	%	million yen	%	million yen	%	million yen	%	yen
2nd Qtr.	88,500	(0.3)	10,500	(19.5)	49,000	128.1	43,500	123.3	148.37
Annual	177,500	3.2	19,200	0.8	67,000	43.7	60,000	38.6	204.65

* These consolidated financial results are not subjected to audit by our auditor.

* Explanation for the appropriate use of the financial forecast and the other comments

Note concerning statements about the future, etc.

The statements about the future, including earnings projections, contained in this report are based on information currently available as well as certain assumptions considered reasonable.
Actual results may vary considerably from these projections owing to a range of factors.

Procedure for obtaining supplementary information on financial results

We plan to hold a briefing for analysts and institutional investors on May 13, 2025.
Materials used in the briefing will be posted on the company's website.

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1. Business Performance Overview

(1). Qualitative Information Regarding Consolidated Financial Results

i. Performance Overview

During the fiscal year ended March 31, 2025, despite a gradual recovery in economic conditions, partly as the result of the effects of various policies, the Japanese economy remained susceptible to downward risks arising from economic conditions overseas, as well as to the impacts of rises in the cost of living and other developments.

Against this background, the Yakult Group worked to build awareness and understanding of the probiotics that constitute the bedrock of our operations while striving to communicate the superiority of our products. Guided by our long-term vision, Yakult Group Global Vision 2030, we pursued business activities and sought to improve our performance with the aim of evolving into a healthcare company that continues to contribute to the health of people around the world.

Following these efforts, consolidated net sales for the fiscal year under review declined 0.7% from the same period of the previous year to 499,683 million yen. Operating profit decreased 12.6% to 55,391 million yen, while ordinary profit decreased 4.3% to 75,860 million yen. Profit attributable to owners of parent fell 10.7% to 45,533 million yen.

ii. Overview by Segment

・Food and Beverages (Japan)

In dairy products, Yakult focused on broadening recognition of the science behind its proprietary living *Lactobacillus casei* strain Shirota and *Bifidobacterium breve* strain Yakult by aggressively conducting grassroots value dissemination initiatives based on evidence.

In our home delivery channel, we implemented initiatives to attract new customers for the *Yakult 1000* range of fermented milk drinks. At the same time, we encouraged existing customers to continue their consumption of Yakult products. Meanwhile, we strove to improve our home delivery organization by pressing ahead with efforts to conduct recruitment activities and create convenient working conditions for Yakult Ladies.

As for the retail store channel, with a focus on the *New Yakult* range of fermented milk drinks and *Y1000*, we sought to increase revenue by creating sales spaces offering high visibility and implementing various campaigns, using promotion staff to conduct focused in-store value dissemination activities.

In product-specific initiatives, from January 2025, we launched nationwide sales of *Yakult 1000 Toshitsu Off*, a fermented milk drink featuring reduced sugar and calories, as a product in our *Yakult 1000* series, and gave it a label regarding foods with functional claims in March. We also launched three products from our new *Tonyu no Chikara* brand of food products utilizing plant-derived ingredients in October 2024.

In other beverages, we worked to increase revenue by implementing sales promotion initiatives centered on our *Toughman* series of energy drinks and fermented fruit beverage, *Yakult no Oishii Hakko Kajitsu*.

However, despite such efforts to bolster sales, performance resulted in figures lower than those of the previous year for both dairy products and other beverages, due mainly to intensified competition with competitors' products.

As a result, consolidated net sales for the food and beverages segment (Japan) decreased 3.6% from the previous fiscal year, totaling 242,984 million yen.

・Food and Beverages (Overseas)

Yakult's operations outside Japan commenced in March 1964 with the establishment of Yakult Taiwan Co., Ltd., and now the manufacture and sale of the *Yakult* fermented milk drinks outside of Japan spans 39 countries and regions centered around 27 companies and one research center, with average daily bottle sales of approximately 28.13 million bottles in March 2025.

a. The Americas

In the Americas, *Yakult* and other products are manufactured and sold in Brazil, Mexico, and the U.S.A.

In the Americas, we boosted support for sales in the U.S.A. through publicity campaigns, combined with initiatives that included efforts to increase the number of stores stocking our products, resulted in a strong performance. In October 2024, the company started building a second U.S. plant to cater to growth in demand going forward.

In other regions within the Americas, we strove to increase revenue by strengthening the sales networks for both the home delivery and retail store sales channels.

As a result of the above, consolidated net sales in the food and beverages (Americas) segment increased 11.7% from the same period of the previous year to 91,822 million yen.

b. Asia and Oceania

In Asia and Oceania, *Yakult* and other products are manufactured and sold in Singapore, Indonesia, Australia, Malaysia, Vietnam, India, and China, among others. In addition, *Yakult* and other products are imported and sold in the United Arab Emirates (UAE), among others.

In China, we made efforts to recover sales by strengthening value dissemination initiatives of *Lactobacillus casei* strain Shirota and increasing the number of new partner stores, centered on *Yakult Peach Flavor (Iron Plus)*. Moreover, as part of our reorganization of the Chinese business, we commenced the procedures for dissolving Shanghai Yakult Co., Ltd. and closed the company's Shanghai Plant in December 2024 in our efforts to improve business efficiency.

In the Philippines, a wholly owned subsidiary of the Company's equity method affiliate, Yakult Philippines, Inc. Incorporated, began production of *Yakult* in May 2024, and achieved a strong performance due to its responses to increased demand.

In Vietnam, the launch of sales of *Yakult Light* in April 2024 and the implementation of aggressive sales promotion initiatives, combined with efforts to enhance the home delivery organization and increase the number of new partner stores, resulted in a strong performance.

As a new initiative, we exported *Y1000* sold in Japan to Hong Kong Yakult Co., Ltd. and started selling it in March 2025.

As a result of the above, consolidated net sales in the food and beverages (Asia and Oceania) segment increased 1.1% from the same period of the previous year to 134,803 million yen.

c. Europe

In Europe, *Yakult* and other products are manufactured in the Netherlands and sold in the Netherlands, Belgium, UK, Germany, Austria, and Italy, among others.

In the region, performance was robust due to more aggressive sales promotion employing advertising campaigns, as well as publicity campaigns employing social media and other methods.

As a result, consolidated net sales in the food and beverages (Europe) segment increased 17.2% from the same period of the previous year to 12,130 million yen.

・Others

This segment encompasses Yakult's cosmetics manufacturing and sales, pharmaceuticals manufacturing and sales, and professional baseball team operations.

In our cosmetics operations, we focused on initiatives that would disseminate the value of our proprietary moisturizing agent S.E. (Shirota Essence), which is the result of the extensive research on lactic acid bacteria we have conducted since our founding, in order to help customers realize their internal and external beauty and to increase the number of regular users of our cosmetics.

Specific examples of such activities included, from our *Lactdew* series of basic skin care products, the release of revamped versions of *Lactdew S.E. Cleansing (Oil)* and *Lactdew S.E. Washing* in April 2024 and a revamped version of *Lactdew S.E. Cream* in October 2024, and from the *Parabio* series of high-performance basic skin care products, the release of a limited quantity of the *Parabio AC Serum Saj special program set* from our *Parabio* series of high-performance basic skin care products in September 2024.

As a result, performance in our cosmetics operations overall resulted in figures that exceeded those of the previous year.

In our pharmaceutical's operations, we proceeded with transferring marketing authorization for one product at a time pursuant to the basic agreement regarding the transfer of marketing authorization for certain anticancer drugs to Takata Pharmaceutical Co., Ltd. Further, four products, including the antineoplastic drug, *Campto*, were removed from the drug price standard as of March 31, 2025.

In our professional baseball team operations, attendance increased as a result of proactive fan service engagements that included a variety of events as well as dissemination of a range of information

As a result, consolidated net sales in the "Others" segment decreased 18.8% to 29,423 million yen.

(2) Financial Position

Total assets at the fiscal year end amounted to 864,317 million yen, an increase of 31,031 million yen compared to the previous fiscal year end.

Net assets increased 23,568 million yen from the previous fiscal year-end to 629,515 million yen. The main factors were an increase in foreign currency translation adjustments due to a weaker yen and an increase in retained earnings due to profit attributable to owners of parent. These factors outweighed the effects of repurchase of shares as treasury stock further to a resolution by the Board of Directors at its meeting held on February 14, 2025.

The equity-to-asset ratio was 66.4%, an increase of 0.5 percentage point from the previous fiscal yearend.

(3) Cash Flows

(Status of Cash Flows)

	Fiscal year 2023	Fiscal year 2024	Year-on-year Change
Cash flow from operating activities	70,702	84,687	13,984
Cash flow from investing activities	(43,906)	(61,020)	(17,113)
Cash flow from financing activities	(39,541)	(31,466)	8,075
Effect of exchange rate change on cash and cash equivalents	19,904	3,268	(16,635)
Net increase (decrease) in cash and cash equivalents	7,158	(4,530)	(11,689)
Cash and cash equivalents at beginning of period	190,489	197,648	7,158
Cash and cash equivalents at end of period	197,648	193,117	(4,530)

Cash flow from operating activities increased by 13,984 million yen from the previous year. This was primarily the result of decreases in notes and accounts receivable - trade and income taxes paid, despite a 23 million yen decrease in profit before income taxes to 80,343 million yen. As a result, cash flow from operating activities amounted to 84,687 million yen.

Cash used in investing activities increased by 17,113 million yen from the previous year. The main contributing factors were an increase in cash used for purchase of non-current assets combined with an increase in payment into time deposits. As a result, cash used in investing activities amounted to (61,020) million yen.

Cash flow used in financing activities decreased by 8,075 million yen from the previous year. This was primarily due to a decrease in purchase of treasury shares, despite an increase in cash dividends paid. As a result, cash flow used in financing activities came to (31,466) million yen.

(Cash Flow Related Indices)

	Fiscal year 2020	Fiscal year 2021	Fiscal year 2022	Fiscal year 2023	Fiscal year 2024
Equity to asset ratio	63.8%	66.3%	66.5%	65.9%	66.4%
Equity to asset ratio based on market price	141.5%	153.7%	200.5%	113.5%	98.4%
Debt-to-cash-flow ratio	1.7 years	1.1 years	0.9 years	1.3 years	1.2 years
Interest coverage ratio	82.1	109.7	128.8	107.8	94.0

Equity to asset ratio: Shareholders' equity / total assets

Equity to asset ratio based on market price: Market capitalization / total assets

Debt-to-cash-flow ratio: Interest-bearing debt / operating cash flow

Interest coverage ratio: Operating cash flow / interest payments

* All figures are calculated using consolidated financial data.
* Market capitalization = share price at end of period × number of shares outstanding (exclusive of treasury shares)
* "Operating cash flow" refers to cash flow from operating activities in the Consolidated Statements of Cash Flows. "Interest-bearing debt" refers to all liabilities reflected in the consolidated balance sheets that are subject to interest payments. "Interest payments" refer to interest expenses as stated on the Consolidated Statements of Cash Flows.

(4) Forward Looking Statements

The below forecasts are prepared based on certain conditions reflecting the information currently available with the Group.

Regarding the direct impact of the recent U.S. tariff measures, due to local production for local sales, the impact on results will be minimal. In addition, although there is a possibility that a global economic downturn caused by these tariff measures will have an effect on sales volumes, due to the difficulty in making predictions, this possibility has not been factored into the forecasts for the fiscal year ending March 31, 2026.

i. Consolidated Forecast for the Next Fiscal Year

	Net sales (Millions of yen)	Operating profit (Millions of yen)	Ordinary profit (Millions of yen)	Profit attributable to owners of parent (Millions of yen)	Basic earnings per share (Yen)
Fiscal year ending March 2026	506,000	58,500	74,500	49,000	167.13
Fiscal year ending March 2025	499,683	55,391	75,860	45,533	150.48
Increase/Decrease	1.3%	5.6%	(1.8%)	7.6%	11.1%

ii. Outlook by Segment

・**Food and Beverages (Japan)**

In dairy products, we will continue to focus on broadening recognition of the science behind our proprietary living *Lactobacillus casei* strain Shirota by conducting value dissemination initiatives. Specifically, we aim to increase revenue by strengthening marketing investments in the *Yakult* series. This includes efforts to develop the brand power of the *Yakult 1000* and *Y1000* ranges of high-value-added products, and to revitalize the *New Yakult* range.

In our home delivery channel, we will implement sales promotion initiatives with a focus on the *Yakult 1000* range. At the same time, we will strive to strengthen our home delivery organization by pressing ahead with efforts to conduct recruitment activities and create convenient working conditions for Yakult Ladies.

In the retail store channel, we will aim to increase revenue by promoting measures based on market characteristics and customer needs, with a focus on the *New Yakult* and *Y1000* ranges.

In other beverages, we will continue to boost sales with a focus on the *Toughman* series and other health drinks in our efforts to increase revenue.

・**Food and Beverages (Overseas)**

We will further expand business at existing companies, strengthen our financial position, and improve profitability.

We will promote further business growth at our companies in the U.S.A. and other regions where performance remains favorable, and strengthen the management foundations at companies in Indonesia, China, and other regions where efforts are being made for recovery.

Regarding countries and regions in which we will launch new operations, we will make careful decisions in consideration of internal and external environment.

・**Others**

In our cosmetics operations, we will focus on initiatives to disseminate the value of our proprietary moisturizing agent S.E. (Shirota Essence), which is the result of the extensive research on lactic acid bacteria we have conducted since our founding, in order to help customers realize their internal and external beauty and to attract new users of our cosmetics.

In Japan, in door-to-door sales, we will strive to attract new customers by introducing products mainly to customers who use our home delivery service and giving them the opportunity to experience them. For customers whom we are unable to engage through door-to-door sales, we will approach them through mail order and retail store channels.

Overseas, we will strive to further raise awareness of the Company products and to increase revenue by expanding sales channels and other means.

Meanwhile, in our professional baseball team operations, we will work on strengthening team performance to meet the expectations of fans and enhance our various fan service engagements.

(5) Basic Policy on the Distribution of Profits; Dividends in Fiscal year 2024 and 2025

The Board of Directors of the Company resolved at its meeting held on February 14, 2025 to change its shareholder return policy with the aim of further enhancing shareholder returns through repurchase of treasury stock reflecting the business environment, in addition to the implementation of progressive dividend payments to shareholders.

The revised shareholder return policy is as follows.

The Company places utmost priority on continuously increasing dividends, based on the concept of progressive dividend payment, with the total dividend determined by comprehensively considering the funding needs for future business expansion and earnings growth, as well as the Company's financial standings and business performance for the fiscal year under review. Additionally, we will flexibly carry out share repurchase, with 70% in total payout ratio as a guideline, by taking into account the market environment, cash flow, etc.

* The Company is planning share repurchases of more than 100 billion yen by fiscal 2030.
* The revised shareholder return policy is effective from the fiscal year ended March 31, 2025.

Based on the above policy, the annual ordinary dividend for the fiscal year ended March 31, 2025 was 64 yen per share, an increase of 8.5 yen from the previous fiscal year. Since an interim dividend of 32 yen has already been paid, the year-end dividend for the fiscal year ended March 31, 2025 will be 32 yen.

The Company plans to pay an annual dividend of 66 yen per share for the next fiscal year, an increase of 2 yen from the current fiscal year.

2. Basic Policy Regarding Selection of Accounting Standards

The Company applies Japanese Generally Accepted Accounting Principles (GAAP) in the preparation of its consolidated financial statements.

Although we are currently working to ascertain the differences between Japanese GAAP and International Financial Reporting Standards (IFRS) as well as the effect their adoption may have on our financial statements, we have not yet established plans to adopt IFRS.

3. Consolidated Financial Statements and Notes

(1) Consolidated Balance Sheet

(Millions of yen)

	Fiscal year 2023 As of March 31, 2024	Fiscal year 2024 As of March 31, 2025
Assets		
Current Assets		
Cash and Deposits	255,257	269,057
Notes and Accounts receivable-trade	61,218	55,404
Merchandises and Finished goods	9,963	8,988
Work in process	2,436	2,119
Raw materials and supplies	24,689	23,179
Others	19,330	19,895
Allowance for doubtful accounts	(733)	(752)
Total Current Assets	372,161	377,892
Non-Current Assets		
Property, plant and equipment		
Buildings and structures	213,274	221,183
Accumulated depreciation	(112,558)	(118,475)
Buildings and structures（net）	100,715	102,707
Machinery and vehicles	227,351	235,822
Accumulated depreciation	(156,169)	(164,702)
Machinery and vehicles（net）	71,182	71,119
Land	64,795	66,775
Lease assets	32,660	34,494
Accumulated depreciation	(19,879)	(20,845)
Lease assets（net）	12,780	13,649
Construction in progress	7,093	31,156
Others	32,606	33,212
Accumulated depreciation	(28,176)	(28,997)
Others（net）	4,430	4,215
Total Property, plant and equipment	260,998	289,624
Intangible assets		
Software	2,887	4,640
Others	3,682	5,642
Total Intangible assets	6,569	10,283
Investments and other assets		
Investment securities	78,573	68,019
Shares of affiliates	87,126	87,432
Deferred tax assets	6,429	5,782
Retirement benefit asset	13,266	16,724
Others	8,245	8,638
Allowance for doubtful accounts	(83)	(79)
Total Investments and other assets	193,558	186,518
Total Non-Current Assets	461,125	486,425
Total Assets	833,286	864,317

(Millions of yen)

	Fiscal year 2023 As of March 31, 2024	Fiscal year 2024 As of March 31, 2025
Liabilities		
Current Liabilities		
Notes and accounts payable-trade	25,338	20,745
Short-term loans payable	41,834	62,583
Current portion of long-term loans payable	5,565	5,565
Lease obligations	3,436	3,749
Income taxes payable	6,672	7,273
Provision for bonuses	6,352	7,373
Notes payable - facilities	7,150	3,548
Others	49,218	46,976
Total Current Liabilities	145,567	157,814
Non-Current Liabilities		
Long-term loans payable	30,335	24,170
Lease obligations	8,208	8,488
Deferred tax liabilities	32,843	33,862
Provision for retirement benefits for directors	254	273
Net defined benefit liability	4,517	4,512
Asset retirement obligations	1,740	1,715
Others	3,872	3,965
Total Non-Current Liabilities	81,772	76,988
Total Liabilities	227,340	234,802
Net Assets		
Shareholders' equity		
Capital stock	31,117	31,117
Capital surplus	42,090	42,516
Retained earnings	519,641	546,984
Treasury shares	(111,235)	(126,040)
Total Shareholders' equity	481,613	494,577
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	30,920	26,465
Foreign currency translation adjustment	34,198	48,944
Remeasurements of defined benefit plans	2,552	4,143
Total Accumulated other comprehensive income	67,671	79,553
Non-controlling interests	56,661	55,383
Total Net Assets	605,946	629,515
Total Liabilities and Net Assets	833,286	864,317

(2) Consolidated Statements of Income and Comprehensive Income

Consolidated Statement of Income

(Millions of yen)

	Previous period From April 1, 2023 to March 31, 2024	Current period From April 1, 2024 to March 31, 2025
Net Sales	503,079	499,683
Cost of Sales	203,166	204,163
Gross Profit	299,913	295,520
Selling, general and administrative expenses		
Selling expenses	107,472	106,193
General and administrative expenses	129,040	133,935
Total Selling, general and administrative expenses	236,513	240,128
Operating Profit	63,399	55,391
Non-operating Income		
Interest income	11,594	13,076
Dividend income	2,099	2,208
Share of profit of entities accounted for using equity method	2,060	—
Foreign exchange gains	—	5,300
Others	2,693	2,755
Total Non-operating income	18,448	23,341
Non-operating expenses		
Interest expenses	660	874
Tax and dues	148	293
Commission fee	333	67
Share of loss of entities accounted for using equity method	—	526
Foreign exchange losses	586	—
Others	818	1,109
Total Non-operating expenses	2,547	2,872
Ordinary Profit	79,300	75,860
Extraordinary Income		
Gain on sales of non-current assets	257	1,370
Gain on sales of investment securities	3,052	5,090
Total Extraordinary Income	3,310	6,460
Extraordinary losses		
Loss on sales of non-current assets	39	160
Loss on retirement of non-current assets	1,311	655
Impairment loss	152	16
Loss on liquidation of business	—	1,108
Others	741	37
Total Extraordinary losses	2,244	1,978
Profit before income taxes	80,366	80,343
Income taxes - current	22,232	23,491
Income taxes - deferred	295	2,096
Total Income taxes	22,528	25,588
Profit	57,838	54,754
Profit attributable to non-controlling interests	6,832	9,221
Profit attributable to owners of parent	51,006	45,533

Consolidated Statement of Comprehensive Income

(Millions of yen)

	Previous period From April 1, 2023 to March 31, 2024	Current period From April 1, 2024 to March 31, 2025
Profit	57,838	54,754
Other comprehensive income		
Valuation difference on available-for-sale securities	10,548	(4,441)
Foreign currency translation adjustment	35,250	9,948
Remeasurements of defined benefit plans	3,319	1,586
Share of other comprehensive income of entities accounted for using equity method	2,377	1,342
Total Other comprehensive income	51,496	8,436
Comprehensive income	109,335	63,191
Comprehensive income attributable to:		
Comprehensive income attributable to owners of parent	95,024	57,415
Comprehensive income attributable to non-controlling interests	14,310	5,775

(3) Consolidated Statements of changes in equity

Fiscal year 2023 (April 1, 2023 - March 31, 2024)

(Millions of yen)

	Shareholders' equity				
	Capital stock	Capital surplus	Retained earnings	Treasury shares	Total Shareholders' equity
Beginning balance	31,117	41,572	484,243	(81,927)	475,006
Change in shareholders' equity					
Dividends			(15,608)		(15,608)
Change in ownership of the subsidiary owned by foreign affiliated company		396			396
Changes in interests in associates' capital surplus					—
Change in ownership interest of parent due to transactions with non-controlling interests					—
Profit attributable to owners of parent			51,006		51,006
Purchase of treasury shares				(30,002)	(30,002)
Disposal of treasury shares		120		694	815
Net changes of items other than shareholders' equity					
Total change in shareholders' equity	—	517	35,397	(29,308)	6,606
Ending balance	31,117	42,090	519,641	(111,235)	481,613

	Accumulated other comprehensive income				Non-controlling interests	Total net assets
	Valuation difference on available-for-sale securities	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total Accumulated other comprehensive income		
Beginning balance	20,417	3,991	(756)	23,652	46,837	545,496
Change in shareholders' equity						
Dividends						(15,608)
Change in ownership of the subsidiary owned by foreign affiliated company						396
Changes in interests in associates' capital surplus						—
Change in ownership interest of parent due to transactions with non-controlling interests						—
Profit attributable to owners of parent						51,006
Purchase of treasury shares						(30,002)
Disposal of treasury shares						815
Net changes of items other than shareholders' equity	10,503	30,207	3,308	44,018	9,823	53,842
Total change in shareholders' equity	10,503	30,207	3,308	44,018	9,823	60,449
Ending balance	30,920	34,198	2,552	67,671	56,661	605,946

Fiscal year 2024 (April 1, 2024 - March 31, 2025)

(Millions of yen)

	Shareholders' equity				
	Capital stock	Capital surplus	Retained earnings	Treasury shares	Total Shareholders' equity
Beginning balance	31,117	42,090	519,641	(111,235)	481,613
Change in shareholders' equity					
Dividends			(18,190)		(18,190)
Change in ownership of the subsidiary owned by foreign affiliated company					—
Changes in interests in associates' capital surplus		454			454
Change in ownership interest of parent due to transactions with non-controlling interests		(24)			(24)
Profit attributable to owners of parent			45,533		45,533
Purchase of treasury shares				(15,000)	(15,000)
Disposal of treasury shares		(3)		195	192
Net changes of items other than shareholders' equity					
Total change in shareholders' equity	—	426	27,342	(14,804)	12,964
Ending balance	31,117	42,516	546,984	(126,040)	494,577

	Accumulated other comprehensive income				Non-controlling interests	Total net assets
	Valuation difference on available-for-sale securities	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total Accumulated other comprehensive income		
Beginning balance	30,920	34,198	2,552	67,671	56,661	605,946
Change in shareholders' equity						
Dividends						(18,190)
Change in ownership of the subsidiary owned by foreign affiliated company						—
Changes in interests in associates' capital surplus						454
Change in ownership interest of parent due to transactions with non-controlling interests						(24)
Profit attributable to owners of parent						45,533
Purchase of treasury shares						(15,000)
Disposal of treasury shares						192
Net changes of items other than shareholders' equity	(4,455)	14,745	1,591	11,882	(1,277)	10,604
Total change in shareholders' equity	(4,455)	14,745	1,591	11,882	(1,277)	23,568
Ending balance	26,465	48,944	4,143	79,553	55,383	629,515

(4) Consolidated Statements of Cash Flows

(Millions of yen)

	Previous period From April 1, 2023 to March 31, 2024	Current period From April 1, 2024 to March 31, 2025
Cash flows from operating activities		
Income before income taxes	80,366	80,343
Depreciation and amortization	27,841	29,978
Impairment loss	152	16
Increase (decrease) in provision	(603)	965
Changes in net defined benefit liability	132	104
Interest and dividend income	(13,693)	(15,285)
Interest expenses	660	874
Share of (profit) loss of entities accounted for using equity method	(2,060)	526
Loss (gain) on sales of property, plant and equipment	1,092	(554)
Loss (gain) on sales of investment securities	(3,052)	(5,090)
Other loss (gain)	1,399	1,320
Decrease (increase) in notes and accounts receivable	1,128	6,765
Decrease (increase) in inventories	1,293	4,228
Increase (decrease) in notes and accounts payable	(4,503)	(5,271)
Decrease / Increase in other assets and in other liabilities	(7,691)	(6,576)
Sub total	82,460	92,347
Interest and dividend income received	15,090	17,273
Interest expenses paid	(655)	(900)
Income taxes paid	(26,193)	(24,033)
Net cash provided by operating activities	70,702	84,687
Cash flows from investing activities		
Payment into time deposits	(85,236)	(159,739)
Proceeds from withdraw of time deposits	81,836	143,407
Purchase of non-current assets	(46,233)	(53,682)
Proceeds from sales of non-current assets	473	2,861
Purchase of investment securities	(228)	(18)
Proceeds from sales of investment securities	5,896	9,808
Purchase of shares of subsidiaries resulting in change in scope of consolidation	—	(2,900)
Others	(414)	(756)
Net cash used in investing activities	(43,906)	(61,020)

(Millions of yen)

	Previous period From April 1, 2023 to March 31, 2024	Current period From April 1, 2024 to March 31, 2025
Cash flows from financing activities		
Net increase (decrease) in short-term loans payable	38,626	20,749
Proceeds from long-term loans payable	21,500	—
Repayments of long-term loans payable	(45,997)	(6,165)
Repayments of lease obligations	(4,747)	(6,112)
Purchase of treasury shares	(30,002)	(15,000)
Proceeds from sales of treasury shares	623	—
Purchase of shares of subsidiaries not resulting in change in scope of consolidation	—	(88)
Proceeds from share issuance to non-controlling shareholders	183	—
Cash dividends paid	(15,588)	(18,197)
Dividends paid to non-controlling interests	(4,138)	(6,651)
Net cash used in financing activities	(39,541)	(31,466)
Effect of exchange rate change on cash and cash equivalents	19,904	3,268
Net increase (decrease) in cash and cash equivalents	7,158	(4,530)
Beginning balance of cash and cash equivalents	190,489	197,648
Ending balance of cash and cash equivalents	197,648	193,117

(5) Notes on Consolidated Financial Statements

(Notes Related to Going Concern Assumption)

None.

(Consolidated Statement of Income)

Loss on liquidation of business

These losses are due to impairment loss on noncurrent assets and personnel restructuring associated with the closure of the Shanghai Plant of Shanghai Yakult Co., Ltd. in China.

(Segment Information, etc.)

1. Overview of Reportable Segments

The Company's reportable segments are structural components which are evaluated regularly by the Company's Board of Directors in order to assess performance and decide how resources are allocated among the Group.

The Company is primarily engaged in the manufacture and sales of dairy products and other products. In Japan, the Group's dairy and other products business is operated by the Company and its production and marketing subsidiaries, while outside Japan, the business is operated by the Group's overseas entities in the respective regions.

Therefore, the Company has one reportable segment by product and service comprising the Food and Beverages segment, which is further broken down into regional segments consisting of Japan, the Americas, Asia and Oceania, and Europe.

Food and Beverages (Japan) primarily consists of the manufacture and sale of dairy products and noodles, and the sale of other beverages.

Food and Beverages (The Americas) primarily consists of the manufacture and sale of dairy products.

Food and Beverages (Asia and Oceania) primarily consists of the manufacture and sale of dairy products.

Food and Beverages (Europe) consists of the manufacture and sale of dairy products.

Others includes the Group's cosmetics business, pharmaceuticals business and professional baseball team operation.

2. Methods of Measurement for the Amounts of Net Sales, Profit (Loss), Assets and Liabilities, and Other Items in Each Reportable Segment

The accounting methods of each reportable segment are generally consistent with accounting treatment applied to prepare consolidated financial statements. Profit in the reportable segments is based on operating profit.

Intersegment sales and transfers are based on prevailing market prices.

3. Net Sales, Profit (Loss), Assets, Other items and Disaggregated Revenue in Each Reportable Segment

(1) Fiscal year 2023 (April 1, 2023 to March 31, 2024)

(Millions of yen)

	Food and Beverages			
	(Japan)	(The Americas)	(Asia and Oceania)	(Europe)
Sales				
Revenue from contracts with customers	243,233	82,186	133,274	10,351
Other revenues	—	—	—	—
Net sales to external customers	243,233	82,186	133,274	10,351
Intersegment sales or transfers	8,946	—	—	—
Total	252,179	82,186	133,274	10,351
Segment profit (loss)	49,525	21,683	9,760	(311)
Segment assets	227,851	145,224	296,973	12,239
Other:				
Depreciation and amortization	10,784	2,855	12,845	434
Increased amount of tangible and intangible assets	25,521	2,980	7,674	1,005

	Others	Adjustments	Consolidated results
Sales			
Revenue from contracts with customers	34,033	—	503,079
Other revenues	—	—	—
Net sales to external customers	34,033	—	503,079
Intersegment sales or transfers	2,223	(11,169)	—
Total	36,256	(11,169)	503,079
Segment profit (loss)	818	(18,076)	63,399
Segment assets	22,867	128,130	833,286
Other:			
Depreciation and amortization	385	535	27,841
Increased amount of tangible and intangible assets	773	20,352	58,308

(Note) Notes: Adjustments are as follows:

(1) The (18,076) million yen adjustment in segment profit (loss) includes (11,351) million yen of corporate expenses not allocated to specific reportable segments. Corporate expenses include those of administrative divisions of the Company, such as the general affairs department, that cannot be attributed to any specific reportable segments.

(2) The 128,130 million yen of adjustment in segment assets includes 136,009 million yen of corporate assets not allocated to specific reportable segments. Corporate assets include cash and deposits, long-term investment funds (investment securities), deferred tax assets, and assets related to administrative divisions of the Company, that cannot be attributed to any specific reportable segments.

(3) Adjustment in depreciation and amortization consists of 535 million yen of depreciation and amortization of the Company that cannot be attributed to any specific reportable segments.

(4) Adjustment in increased amount of tangible and intangible assets consists of 20,352 million yen of capital expenditure of the Company that cannot be attributed to any specific reportable segments.

(2) Fiscal year 2024 (April 1, 2024 to March 31, 2025)

(Millions of yen)

	Food and Beverages			
	(Japan)	(The Americas)	(Asia and Oceania)	(Europe)
Sales				
Revenue from contracts with customers	233,847	91,822	134,803	12,130
Other revenues	—	—	—	—
Net sales to external customers	233,847	91,822	134,803	12,130
Intersegment sales or transfers	9,136	—	—	—
Total	242,984	91,822	134,803	12,130
Segment profit (loss)	37,464	25,769	10,794	143
Segment assets	240,611	153,677	304,569	14,081
Other:				
Depreciation and amortization	12,759	2,758	12,712	666
Increased amount of tangible and intangible assets	28,515	10,748	10,037	454

	Others	Adjustments	Consolidated results
Sales			
Revenue from contracts with customers	27,078	—	499,683
Other revenues	—	—	—
Net sales to external customers	27,078	—	499,683
Intersegment sales or transfers	2,345	(11,481)	—
Total	29,423	(11,481)	499,683
Segment profit (loss)	80	(18,860)	55,391
Segment assets	19,235	132,142	864,317
Other:			
Depreciation and amortization	394	687	29,978
Increased amount of tangible and intangible assets	1,526	1,843	53,126

(Note) Notes: Adjustments are as follows:

(1) The (18,860) million yen adjustment in segment profit (loss) includes (11,813) million yen of corporate expenses not allocated to specific reportable segments. Corporate expenses include those of administrative divisions of the Company, such as the general affairs department, that cannot be attributed to any specific reportable segments.

(2) The 132,142 million yen of adjustment in segment assets includes 139,981 million yen of corporate assets not allocated to specific reportable segments. Corporate assets include cash and deposits, long-term investment funds (investment securities), deferred tax assets, and assets related to administrative divisions of the Company, that cannot be attributed to any specific reportable segments.

(3) Adjustment in depreciation and amortization consists of 687 million yen of depreciation and amortization of the Company that cannot be attributed to any specific reportable segments.
(4) Adjustment in increased amount of tangible and intangible assets consists of 1,843 million yen of capital expenditure of the Company that cannot be attributed to any specific reportable segments.

(Per Share Information)

	Fiscal year 2023 (April 1, 2023 to March 31, 2024)	Fiscal year 2024 (April 1, 2024 to March 31, 2025)
Net assets per share	¥1,811.97	¥1,925.42
Basic earnings per share	¥164.52	¥150.48

(Notes) 1. On October 1, 2023, the Company carried out a 2-for-1 stock split of shares of common stock. Basic earnings per share have been calculated on the presumption that the stock split was carried out at the beginning of the fiscal year ended March 31, 2024.
2. The basis for calculation of basic earnings per share is as shown below.

Note: Basis for calculation of basic earnings per share

	Fiscal year 2023 (April 1, 2023 to March 31, 2024)	Fiscal year 2024 (April 1, 2024 to March 31, 2025)
Basic earnings per share		
Profit attributable to owners of parent (millions of yen)	51,006	45,533
Amount not attributable to common shareholders (millions of yen)	—	—
Profit attributable to owners of parent and available to common shareholders (millions of yen)	51,006	45,533
Average number of shares during reporting period (1,000 shares)	310,032	302,595

(Significant Subsequent Events)
None.