January 7, 2024

Name: INTERMESTIC INC.
Representative President: Hiroshi Ueno
（Code number: 262A　Tokyo Stock Exchange)
Inquiries:
Executive Officer CFO, Mikio Komatsu
（Tel：+81-3-5468-8650）

**-December 2024 Monthly Sales Summary for fiscal year Jan. 1, 2024 through Dec. 31, 2024 (% YoY)-**

## ✓ Monthly Sales YoY, Number of Stores

| | All Store(%) | Same Store(%) | Openings | Closings | Number of stores |
|---|---|---|---|---|---|
| Jan | 10.3 | 6.6 | 0 | 2 | 292 |
| Feb | 13.8 | 10.1 | 2 | 1 | 293 |
| Mar | 15.9 | 12.0 | 2 | 1 | 294 |
| Apr | 10.8 | 7.4 | 5 | 0 | 299 |
| May | 18.7 | 14.5 | 0 | 0 | 299 |
| Jun | 25.1 | 21.2 | 1 | 0 | 300 |
| Jul | 9.2 | 5.5 | 3 | 0 | 303 |
| Aug | 17.3 | 12.5 | 0 | 1 | 302 |
| Sep | 27.6 | 22.0 | 3 | 0 | 305 |
| Oct | 17.7 | 14.3 | 0 | 0 | 305 |
| Nov | 21.4 | 17.1 | 2 | 0 | 307 |
| Dec | 14.2 | 10.2 | 0 | 0 | 307 |
| 1Q | 13.2 | 9.4 | 4 | 4 | 294 |
| 2Q | 18.5 | 14.6 | 6 | 0 | 300 |
| 3Q | 16.9 | 12.3 | 6 | 1 | 305 |
| 4Q | 17.5 | 13.6 | 2 | 0 | 307 |
| 1H | 15.9 | 12.1 | 10 | 4 | 300 |
| 2H | 17.2 | 12.9 | 8 | 1 | 307 |
| Total | 16.6 | 12.5 | 18 | 5 | 307 |

Note 1: The figures above are based on preliminary figures for management accounting, and may differ from actual results.
Note 2: Existing stores are stores that were open in the same month of the previous year and the same month of the current year.
Note 3: In addition to the above, there are adjustments for EC sales, wholesale sales, revenue recognition standards, etc., so the change in sales on the income statement will not match the change in sales.

## ✓ Topics

This month, the eyewear collection “Zoff | Sanrio Characters”, which is the first collaboration with Sanrio, has been selling well. In addition,sunglasses and sunglasses related products have also been selling well in December. As a result, sales for the year increased by 14.2% for all stores and by 10.2% for existing stores.

## ✓ Store Openings and Closings

Opeings: -
Closings: -

*This material is a translation of the original Japanese version and provided for reference purposes only.*
*In the event of any discrepancy between the Japanese original and this English translation, the Japanese original shall prevail.*

## ✓ Historical Monthly Sales YoY

| | All Store Sales | | | | Same Store Sales | | | |
|---|---|---|---|---|---|---|---|---|
| | 2020 | 2021 | 2022 | 2023 | 2020 | 2021 | 2022 | 2023 |
| Jan | 11.2 | -3.6 | 11.5 | 4.0 | 5.8 | -10.4 | 6.7 | 2.7 |
| Feb | 12.9 | 11.9 | -6.3 | 9.5 | 7.5 | 4.5 | -10.1 | 8.7 |
| Mar | -23.4 | 22.2 | 13.4 | 3.9 | -27.0 | 13.3 | 9.7 | 4.0 |
| Apr | -80.8 | 399.0 | 16.1 | 5.8 | -81.8 | 353.8 | 12.5 | 4.8 |
| May | -65.0 | 140.8 | 28.9 | 10.9 | -67.0 | 119.9 | 25.4 | 9.6 |
| Jun | 12.6 | -16.1 | 13.1 | 12.6 | 5.8 | -21.7 | 10.2 | 11.8 |
| Jul | 11.3 | -5.8 | 14.8 | 19.8 | 3.0 | -11.6 | 12.8 | 17.7 |
| Aug | 12.6 | -17.0 | 13.0 | 21.6 | 5.1 | -23.1 | 11.8 | 19.5 |
| Sep | -11.9 | -1.2 | 5.2 | 4.5 | -17.7 | -7.2 | 3.9 | 2.8 |
| Oct | 19.3 | 2.7 | 2.6 | 6.9 | 12.4 | -3.4 | 1.4 | 3.7 |
| Nov | 7.4 | 7.6 | 2.5 | 10.4 | 0.8 | 1.6 | 1.1 | 7.6 |
| Dec | -2.6 | 17.6 | -2.2 | 14.6 | -9.8 | 12.4 | -3.2 | 10.9 |
| 1Q | -1.3 | 8.6 | 6.7 | 5.5 | -5.9 | 0.8 | 2.6 | 4.8 |
| 2Q | -43.9 | 62.6 | 19.2 | 9.8 | -47.2 | 49.9 | 15.8 | 8.8 |
| 3Q | 3.8 | -8.5 | 11.2 | 15.8 | -3.3 | -14.4 | 9.7 | 14.0 |
| 4Q | 7.1 | 9.5 | 0.8 | 10.8 | 0.1 | 3.7 | -0.4 | 7.6 |
| 1H | -23.2 | 29.1 | 12.7 | 7.7 | -27.4 | 19.8 | 9.0 | 6.8 |
| 2H | 5.3 | 0.1 | 5.8 | 13.4 | -1.7 | -5.8 | 4.4 | 10.8 |
| Total | -9.0 | 12.3 | 9.1 | 10.5 | -14.6 | 4.9 | 6.6 | 8.8 |

Note 1: The figures above are based on preliminary figures for management accounting, and may differ from actual results.
Note 2: Existing stores are stores that were open in the same month of the previous year and the same month of the current year.
Note 3: In addition to the above, there are adjustments for EC sales, wholesale sales, revenue recognition standards, etc., so the change in sales on the income statement will not match the change in sales.

*This material is a translation of the original Japanese version and provided for reference purposes only.*
*In the event of any discrepancy between the Japanese original and this English translation, the Japanese original shall prevail.*