# Consolidated Financial Results
# for the Third Quarter Ended December 31, 2024 (IFRS)

February 4, 2025

**Sojitz Corporation**
(URL https://www.sojitz.com/en/)
Listed stock exchange: Prime section of Tokyo
Security code: 2768
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Scheduled date of delivery of dividends: -
Supplementary materials for the quarterly financial results: Yes
Investor conference for the quarterly financial results: Yes

(Rounded down to millions of Japanese Yen)

1. Consolidated Financial Results for the Third Quarter Ended December 31, 2024 (April 1, 2024 - December 31, 2024)

(1) Consolidated Operating Results

(Description of % is indicated as the change rate compared with the same period last year)

| | Revenue | | Profit before tax | | Profit for the period | | Profit for the period attributable to owners of the Company | | Total comprehensive income for the period | |
|---|---|---|---|---|---|---|---|---|---|---|
| For the third quarter ended | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % |
| December 31, 2024 | 1,881,342 | 5.2 | 98,279 | (1.4) | 78,842 | 1.8 | 76,120 | 1.2 | 87,826 | (34.0) |
| December 31, 2023 | 1,788,115 | (7.1) | 99,694 | (31.5) | 77,419 | (31.4) | 75,215 | (30.8) | 133,113 | (15.5) |

| | Basic earnings per share | Diluted earnings per share |
|---|---|---|
| For the third quarter ended | Yen | Yen |
| December 31, 2024 | 351.59 | 351.59 |
| December 31, 2023 | 335.13 | 335.13 |

Note: Basic earnings per share and diluted earnings per share are calculated based on profit for the period attributable to owners of the Company.

(2) Consolidated Financial Position

| | Total assets | Total equity | Total equity attributable to owners of the Company | Total equity attributable to owners of the Company ratio |
|---|---|---|---|---|
| As of | Millions of yen | Millions of yen | Millions of yen | % |
| December 31, 2024 | 3,076,812 | 992,367 | 958,462 | 31.2 |
| March 31, 2024 | 2,886,873 | 955,627 | 924,076 | 32.0 |

2. Cash Dividends

| | Cash dividend per share | | | | |
|---|---|---|---|---|---|
| | First quarter | Second quarter | Third quarter | Year end | Annual |
| For the year ended/ending | Yen | Yen | Yen | Yen | Yen |
| March 31, 2024 | - | 65.00 | - | 70.00 | 135.00 |
| March 31, 2025 | - | 75.00 | - | | |
| March 31, 2025 (forecast) | | | | 75.00 | 150.00 |

Note: Changes in cash dividend forecast: No

3. Consolidated Earnings Forecast for the Year Ending March 31, 2025 (April 1, 2024 – March 31, 2025)

(Description of % is indicated as the change rate compared with the same period last year)

| | Profit attributable to owners of the Company | | Basic earnings per share |
|---|---|---|---|
| For the Year Ending March 31, 2025 | Millions of yen | % | Yen |
| Full-year | 110,000 | 9.2 | 506.37 |

Note1: Changes in full-year earnings forecast: No

Note2: Basic earnings per share is calculated based on profit attributable to owners of the Company.

4. Others

(1) Changes in major subsidiaries during the period: No

(2) Accounting policy changes and accounting estimate changes
1. Changes in accounting policies required by IFRS: No
2. Changes due to other reasons: No
3. Accounting estimate change: No

(3) Number of outstanding shares at the end of the periods (Common Stock):
1. Number of outstanding shares at the end of the periods (including treasury stock):
As of December 31, 2024: 225,000,000 As of March 31, 2024: 225,000,000

2. Number of treasury stock at the end of the periods:
As of December 31, 2024: 12,003,211 As of March 31, 2024: 6,996,191

3. Average number of outstanding shares during the periods:
For the third quarter ended December 31, 2024 (accumulative): 216,500,576
For the third quarter ended December 31, 2023 (accumulative): 224,439,795

Note: The Company established the Executive Compensation Board Incentive Plan Trust. The trust account associated with this trust holds shares of the Company's stock, which are treated as treasury stock; 1,320,504 stocks in the third quarter ended December 31, 2024 and 886,140 stocks in the fiscal year ended March 31, 2024.

* Review by certified public accountants or the accounting auditor of the attached quarterly consolidated financial statements: No

* Important Note Concerning the Appropriate Use of Business Forecasts and other notices:

・This document contains forward-looking statements based on information available to the company at the time of disclosure and certain assumptions that management believes to be reasonable. Sojitz makes no assurances as to the actual results and/or other outcomes, which may differ substantially due to various factors including changes in economic conditions in key markets, both in and outside of Japan, and exchange rate movements.

・The company will hold an IR meeting on financial results for the third quarter ended December 31, 2024 for analysts and institutional investors today on February 4, 2025. Materials on the financial results, contents (audio) of the meeting, and a condensed transcript of the Q&A session will be posted on the company's web site immediately after the meeting.

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## 1. Analysis of Business Results

### (1) Overview of the Nine-Month Period Ended December 31, 2024

Economic Environment

In the nine-month period ended December 31, 2024, inflation peaked in many countries and central banks around the world except Japan began to shift from monetary tightening to easing. However, continuous observation of the effects from factors such as the prolonged Russian invasion of Ukraine, the unpredictable situation in the Middle East, the economic slowdown in China, and policy changes in the United States following the inauguration of the new president, are needed.

Looking at the regions in which our Group does business, US GDP in July-September rose +2.8% compared to the previous quarter, showing steady growth for the 10th consecutive quarter. The Federal Open Market Committee decided to cut interest rates for the third consecutive meeting in December.
In the EU economic area, GDP in July-September rose +0.9% from the previous year, up slightly from +0.5% in the April-June quarter, but continuing to show low growth. In December, the European Central Bank cut interest rates by 0.25% for the third consecutive meeting in response to weakening inflationary pressures and a downturn in economic indicators.
In China, domestic demand continued to be sluggish and the real estate market remained stagnant. GDP growth slowed to +4.6% year-on-year in July-September, compared to the government's annual target of around +5.0%.
In Vietnam, there has been a lag in the recovery of personal consumption, but exports have driven economic growth. GDP in July-September rose to +7.4% compared to the previous year.
In India, due to the impact of high prices and interest rates, GDP growth slowed to +5.4% year-on-year in July-September, from +6.7% in April-June.
In Japan, GDP grew +0.7% from the previous quarter in July-September, marking the second consecutive quarter of growth. This was due to a recovery in personal consumption and capital investment. After lifting its negative interest rate policy in March, the Bank of Japan raised its policy interest rate twice by 0.25% each in July and January 2025, raising it to 0.5%.

Financial Performance

Sojitz Corporation's consolidated business results for the nine-month period ended December 31, 2024 are presented below.

| | |
|---|---|
| Revenue | Revenue was up 5.2% year-on-year to ¥1,881,342 million due to increased revenue in the Automotive Division as a result of acquisitions of an automobile sales company in Panama and a used car sales company in Australia in the previous fiscal year; and due to increased revenue in the Retail & Consumer Service Division as a result of acquisitions of a commercial food wholesale business company in Vietnam and a processing and sale of frozen tuna company in the previous fiscal year. |
| Gross profit | Gross profit increased ¥18,292 million year-on-year to ¥260,627 million due to increased profit in the Retail & Consumer Service Division as a result of acquisitions of a commercial food wholesale business company in Vietnam and a processing and sale of frozen tuna company in the previous fiscal year; and in the Energy Solutions & Healthcare Division as a result of increased transactions in a US energy-saving services company and the acquisition of an Australian energy-saving services company in the previous fiscal year. |
| Profit before tax | Despite the rise in gross profit, profit before tax was down ¥1,415 million year-on-year to ¥98,279 million due to an increase in selling, general and administrative expenses resulting from the new acquisition of consolidated subsidiaries. |
| Profit for the period | After deducting income tax expenses of ¥19,436 million from profit before tax of ¥98,279 million, profit for the period amounted to ¥78,842 million, up ¥1,423 million year-on-year. Profit for the period (attributable to owners of the Company) increased ¥905 million year-on-year to ¥76,120 million. |
| Total comprehensive income for the period | Total comprehensive income for the period of ¥87,826 million was recorded, down ¥45,287 million year-on-year, following a decrease in financial assets measured at FVTOCI and foreign currency translation differences for foreign operations. Total comprehensive income for the period (attributable to owners of the Company) was ¥84,672 million, a decrease of ¥43,870 million year-on-year. |

(In Millions of Yen)

| | FY2024 Q3 Results (A) | FY2023 Q3 Results (B) | Difference (A)-(B) | Percentage change (%) |
|---|---|---|---|---|
| Revenue | 1,881,342 | 1,788,115 | 93,227 | 5.2 |
| Gross profit | 260,627 | 242,335 | 18,292 | 7.5 |
| Profit before tax | 98,279 | 99,694 | (1,415) | (1.4) |
| Profit for the period | 78,842 | 77,419 | 1,423 | 1.8 |
| Profit for the period attributable to owners of the Company | 76,120 | 75,215 | 905 | 1.2 |
| Total comprehensive income for the period | 87,826 | 133,113 | (45,287) | (34.0) |

Results for the nine-month period ended December 31, 2024, are summarized by segment below.

Effective April 1, 2024, the Company has changed some of its reporting segment classification method, and segment results for the nine-month period ended December 31, 2023 have been restated to reflect the change in reportable segments.
Details are described in (7) Segment Information.

(In Millions of Yen)

| Segment | FY2024 Q3 Results (A) | FY2023 Q3 Results (B) | Difference (A)-(B) | Main factors of change |
|---|---|---|---|---|
| Automotive | 1,198 | 2,781 | (1,583) | Despite earnings contribution from the automobile sales business in Panama, profit decreased due to a slump in the used car sales business in Australia. |
| Aerospace, Transportation & Infrastructure | 9,164 | 4,508 | 4,656 | Profit increased due to increased transactions in defense system-related business and business jet services and the sale of an overseas industrial park. |
| Energy Solutions & Healthcare | 8,735 | 8,953 | (218) | Relatively unchanged. |
| Metals, Mineral Resources & Recycling | 20,314 | 28,992 | (8,678) | Profit decreased due to declines in market prices and sales volume in coal business. |
| Chemicals | 16,123 | 12,160 | 3,963 | Profit increased due to strong performance in overseas regional trade, dividend income from industrial salts-related business, and a rebound from one-time losses in the previous fiscal year. |
| Consumer Industry & Agriculture Business | 6,179 | 5,210 | 969 | Profit increased mainly due to increased sales volume in overseas fertilizer business. |
| Retail & Consumer Service | 9,665 | 11,378 | (1,713) | Despite earnings contribution from a commercial food wholesaler in Vietnam and strong performance in marine products business and domestic retail business, profit decreased due to the rebound from negative goodwill and the sale of shopping mall in the previous fiscal year. |

(2) Financial Position

1. Consolidated Balance Sheet

Total assets on December 31, 2024 were ¥3,076,812 million, up ¥189,939 million from March 31, 2024, due to factors including new acquisitions of consolidated subsidiaries.

Total liabilities on December 31, 2024 amounted to ¥2,084,445 million, up ¥153,200 million from March 31, 2024, due to factors including an increase in interest-bearing liabilities resulting from new borrowings.

Total equity attributable to owners of the Company was ¥958,462 million on December 31, 2024, up ¥34,386 million from March 31, 2024. This increase was due to the accumulation of profit for the period (attributable to owners of the Company), despite the payment of dividends and purchase of treasury stock.

Consequently, on December 31, 2024, the current ratio was 160.5%, the long-term debt ratio was 86.5%, and the equity ratio was 31.2%. Net interest-bearing liabilities (total interest-bearing liabilities less cash and cash equivalents and time deposits) totaled ¥819,915 million on December 31, 2024, up ¥122,625 million from March 31, 2024. This resulted in the Company's net debt equity ratio equaling 0.86 times on December 31, 2024.

(*) The equity ratio and net interest-bearing liabilities ratio are calculated based on total equity attributable to owners of the Company. Lease liabilities have been excluded from aforementioned total interest-bearing liabilities.

The Sojitz Group continues to advance financial strategies in accordance with the basic policy of maintaining and enhancing the stability of its capital structure. In addition, Sojitz has endeavored to maintain a stable financial foundation by keeping the long-term debt ratio at a certain level and by holding sufficient liquidity as a buffer against changes in the economic or financial environment.

As supplemental sources of procurement flexibility and precautionary liquidity, Sojitz maintains a ¥100.0 billion long-term yen commitment line (which remains unused) and long-term commitment line totaling US$2.575 billion (of which US$1.148 billion has been used).

2. Consolidated Cash Flows

For the nine-month period ended December 31, 2024, operating activities provided net cash flow of ¥12,238 million, investing activities used net cash flow of ¥72,910 million, and financing activities provided net cash flow of ¥51,330 million. Sojitz ended the period with cash and cash equivalents of ¥191,792 million, reflecting the effect of exchange rate changes on cash and cash equivalents.

(Cash flows from operating activities)

Net cash provided by operating activities amounted to ¥12,238 million, a decrease of ¥73,954 million year-on-year, as result of business earnings and dividends received.

(Cash flows from investing activities)

Net cash used in investing activities amounted to ¥72,910 million, an increase of ¥98,423 million year-on-year, mainly due to investment in a US electrical equipment construction company and acquisition of property, plant, and equipment.

(Cash flows from financing activities)

Net cash provided by financing activities amounted to ¥51,330 million, up ¥194,653 million year-on-year, mainly as a result of procurement through borrowings despite payment of dividends and purchase of treasury stock.

(3) Consolidated Earnings Forecast

Consolidated Earnings Forecast

Current forecast for the year ending March 31, 2025, is as follows:

| | |
|---|---|
| Gross profit | ¥350 billion |
| Profit before tax | ¥135 billion |
| Profit for the year | ¥115 billion |
| Profit for the year (Attributable to owners of the Company) | ¥110 billion |

The above forecast assumes a yen/dollar rate of ¥150/US$ for the second half ending March 31, 2025.

(4) Dividends of Surplus

Sojitz's basic dividend policy and top management priority is to pay stable dividends to shareholders on an ongoing basis, and to commit to enhancing shareholder value and improving its competitiveness by accumulating and effectively utilizing earnings. The Medium-Term Management Plan 2026 sets a dividend policy based on a shareholders' equity DOE (*) of 4.5% for stable and continuous dividends.

(*) Shareholders' equity: total equity at the end of the previous fiscal year less other components of equity (foreign currency translation reserve, other valuation difference, deferred gains or losses on hedges).
(*) Shareholders' equity DOE: Dividend paid/Shareholders' equity

Based on the above dividend policy, the Company plans to pay a year-end dividend of 75 yen (forecast). As a result, the annual dividend forecast for the year ending March 31, 2025 is expected to be 150 yen per share (interim dividend of 75 yen plus year-end dividend of 75 yen).

*Caution regarding Forward-looking Statements
This document contains forward-looking statements based on information available to the Company at the time of disclosure and certain assumptions that management believes to be reasonable. Sojitz makes no assurances as to the actual results and/or other outcomes, which may differ substantially from those expressed or implied by such forward-looking statements due to various factors including changes in economic conditions in key markets, both in and outside of Japan, and exchange rate movements. The Company will provide timely disclosure of any material changes, events, or other relevant issues.

**2. Consolidated Financial Statements**

(1) Consolidated Statements of Financial Position

(In Millions of Yen)

| | FY 2023 (As of March 31, 2024) | FY 2024 (As of December 31, 2024) |
|---|---|---|
| Assets | | |
| Current assets | | |
| Cash and cash equivalent | 196,275 | 191,792 |
| Time deposits | 13,139 | 8,996 |
| Trade and other receivables | 826,972 | 896,293 |
| Derivative financial assets | 5,444 | 7,179 |
| Inventories | 288,302 | 326,682 |
| Income tax receivables | 11,403 | 4,979 |
| Other current assets | 104,736 | 145,046 |
| Subtotal | 1,446,273 | 1,580,969 |
| Assets held for sale | 16,248 | 160 |
| Total current assets | 1,462,521 | 1,581,129 |
| Non-current assets | | |
| Property, plant and equipment | 234,340 | 254,795 |
| Right-of-use assets | 97,547 | 93,433 |
| Goodwill | 132,597 | 144,597 |
| Intangible assets | 92,170 | 103,412 |
| Investment property | 9,982 | 9,462 |
| Investments accounted for using the equity method | 616,145 | 629,655 |
| Trade and other receivables | 87,955 | 102,201 |
| Other investments | 130,905 | 142,771 |
| Derivative financial assets | 1,223 | 624 |
| Other non-current assets | 10,003 | 5,607 |
| Deferred tax assets | 11,478 | 9,120 |
| Total non-current assets | 1,424,351 | 1,495,682 |
| Total assets | 2,886,873 | 3,076,812 |
| Liabilities and equity | | |
| Liabilities | | |
| Current liabilities | | |
| Trade and other payables | 663,135 | 671,724 |
| Lease liabilities | 19,340 | 20,350 |
| Bonds and borrowings | 164,138 | 137,692 |
| Derivative financial liabilities | 4,682 | 8,657 |
| Income tax payables | 8,900 | 8,356 |
| Provisions | 3,955 | 2,826 |
| Other current liabilities | 104,482 | 135,316 |
| Subtotal | 968,635 | 984,924 |
| Liabilities directly associated with assets held for sale | 4,815 | - |
| Total current liabilities | 973,450 | 984,924 |
| Non-current liabilities | | |
| Lease liabilities | 85,749 | 85,054 |
| Bonds and borrowings | 742,566 | 883,010 |
| Trade and other payables | 9,671 | 11,732 |
| Derivative financial liabilities | 555 | 2,764 |
| Retirement benefits liabilities | 24,114 | 24,349 |
| Provisions | 44,599 | 45,974 |
| Other non-current liabilities | 12,445 | 7,785 |
| Deferred tax liabilities | 38,093 | 38,848 |
| Total non-current liabilities | 957,795 | 1,099,520 |
| Total liabilities | 1,931,245 | 2,084,445 |
| Equity | | |
| Share capital | 160,339 | 160,339 |
| Capital surplus | 96,448 | 96,545 |
| Treasury stock | (21,915) | (38,628) |
| Other components of equity | 199,190 | 207,018 |
| Retained earnings | 490,013 | 533,187 |
| Total equity attributable to owners of the Company | 924,076 | 958,462 |
| Non-controlling interests | 31,550 | 33,904 |
| Total equity | 955,627 | 992,367 |
| Total liabilities and equity | 2,886,873 | 3,076,812 |

(2) Consolidated Statements of Profit or Loss

(In Millions of Yen)

| | FY 2023 9-month (From April 1, 2023 to December 31, 2023) | FY 2024 9-month (From April 1, 2024 to December 31, 2024) |
|---|---|---|
| Revenue | | |
| Sale of goods | 1,703,816 | 1,792,863 |
| Sales of service and others | 84,299 | 88,479 |
| Total revenue | 1,788,115 | 1,881,342 |
| Cost of sales | (1,545,780) | (1,620,715) |
| Gross profit | 242,335 | 260,627 |
| Selling, general and administrative expenses | (175,790) | (198,733) |
| Other income (expenses) | | |
| Gain (loss) on sale and disposal of fixed assets, net | 1,240 | (64) |
| Impairment loss of fixed assets | (388) | (85) |
| Gain on reorganization of subsidiaries/associates | 4,948 | 7,849 |
| Loss on reorganization of subsidiaries/associates | (2,733) | (1,019) |
| Other operating income | 11,701 | 8,794 |
| Other operating expenses | (7,296) | (8,223) |
| Total other income (expenses) | 7,472 | 7,250 |
| Financial income | | |
| Interests earned | 9,084 | 10,591 |
| Dividends received | 4,636 | 6,463 |
| Other financial income | - | 831 |
| Total financial income | 13,721 | 17,886 |
| Financial costs | | |
| Interest expenses | (17,176) | (19,288) |
| Other financial costs | (29) | - |
| Total financial costs | (17,205) | (19,288) |
| Share of profit (loss) of investments accounted for using the equity method | 29,161 | 30,535 |
| Profit before tax | 99,694 | 98,279 |
| Income tax expenses | (22,274) | (19,436) |
| Profit for the period | 77,419 | 78,842 |
| Profit attributable to: | | |
| Owners of the Company | 75,215 | 76,120 |
| Non-controlling interests | 2,203 | 2,722 |
| Total | 77,419 | 78,842 |

(3) Consolidated Statements of Profit or Loss and Other Comprehensive Income

(In Millions of Yen)

| | FY 2023 9-month (From April 1, 2023 to December 31, 2023) | FY 2024 9-month (From April 1, 2024 to December 31, 2024) |
|---|---|---|
| Profit for the period | 77,419 | 78,842 |
| Other comprehensive income | | |
| Items that will not be reclassified to profit or loss | | |
| Financial assets measured at FVTOCI | 10,096 | (1,546) |
| Remeasurements of defined benefit pension plans | (50) | (176) |
| Share of other comprehensive income of investments accounted for using the equity method | 148 | 8,294 |
| Total items that will not be reclassified to profit or loss | 10,194 | 6,571 |
| Items that may be reclassified subsequently to profit or loss | | |
| Foreign currency translation differences for foreign operations | 32,328 | 13,905 |
| Cash flow hedges | 266 | (2,541) |
| Share of other comprehensive income of investments accounted for using the equity method | 12,904 | (8,952) |
| Total items that may be reclassified subsequently to profit or loss | 45,499 | 2,412 |
| Other comprehensive income for the period, net of tax | 55,694 | 8,984 |
| Total comprehensive income for the period | 133,113 | 87,826 |
| Total comprehensive income attributable to: | | |
| Owners of the Company | 128,542 | 84,672 |
| Non-controlling interests | 4,571 | 3,154 |
| Total | 133,113 | 87,826 |

(4) Consolidated Statements of Changes in Equity

(In Millions of Yen)

| | Attributable to owners of the Company | | | | | |
|---|---|---|---|---|---|---|
| | | | | Other components of equity | | |
| | Share capital | Capital surplus | Treasury stock | Foreign currency translation differences for foreign operations | Financial assets measured at FVTOCI | Cash flow hedges |
| Balance as of April 1, 2023 | 160,339 | 147,601 | (31,058) | 54,559 | 70,939 | 13,139 |
| Profit for the period | | | | | | |
| Other comprehensive income | | | | 42,168 | 10,068 | 1,114 |
| Total comprehensive income for the period | - | - | - | 42,168 | 10,068 | 1,114 |
| Purchase of treasury Stock | | (11) | (30,081) | | | |
| Disposal of treasury stock | | (478) | 473 | | | |
| Cancellation of treasury stock | | (51,396) | 51,396 | | | |
| Dividends | | | | | | |
| Change in ownership interests in subsidiaries without loss/acquisition of control | | | | 3,571 | | |
| Purchase commitments for non-controlling interests' shares | | | | | | |
| Reclassification from other components of equity to retained earnings | | | | | (4,028) | |
| Share-based payment transaction | | 388 | | | | |
| Other changes | | | | | | |
| Total contributions by and distributions to owners of the Company | - | (51,497) | 21,787 | 3,571 | (4,028) | - |
| Balance as of December 31, 2023 | 160,339 | 96,103 | (9,271) | 100,298 | 76,979 | 14,253 |

| | Attributable to owners of the Company | | | | Non-controlling interests | Total equity |
|---|---|---|---|---|---|---|
| | Other components of equity | | Retained earnings | Total equity attributable to owners of the Company | | |
| | Remeasurements of defined benefit pension plans | Total other components of equity | | | | |
| Balance as of April 1, 2023 | - | 138,638 | 422,193 | 837,713 | 38,863 | 876,576 |
| Profit for the period | | | 75,215 | 75,215 | 2,203 | 77,419 |
| Other comprehensive income | (24) | 53,326 | | 53,326 | 2,367 | 55,694 |
| Total comprehensive income for the period | (24) | 53,326 | 75,215 | 128,542 | 4,571 | 133,113 |
| Purchase of treasury stock | | | | (30,093) | | (30,093) |
| Disposal of treasury stock | | | | (5) | | (5) |
| Cancellation of treasury stock | | | | - | | - |
| Dividends | | | (29,504) | (29,504) | (2,907) | (32,412) |
| Change in ownership interests in subsidiaries without loss/acquisition of control | | 3,571 | (14,476) | (10,904) | (10,440) | (21,345) |
| Purchase commitments for non-controlling interests' shares | | | 1,690 | 1,690 | | 1,690 |
| Reclassification from other components of equity to retained earnings | 24 | (4,004) | 4,004 | - | | - |
| Share-based payment transaction | | | | 388 | | 388 |
| Other changes | | | (514) | (514) | 444 | (70) |
| Total contributions by and distributions to owners of the Company | 24 | (433) | (38,799) | (68,943) | (12,904) | (81,847) |
| Balance as of December 31, 2023 | - | 191,532 | 458,609 | 897,312 | 30,529 | 927,842 |

(In Millions of Yen)

| | Attributable to owners of the Company | | | | | |
|---|---|---|---|---|---|---|
| | | | | Other components of equity | | |
| | Share capital | Capital surplus | Treasury stock | Foreign currency translation differences for foreign operations | Financial assets measured at FVTOCI | Cash flow hedges |
| Balance as of April 1, 2024 | 160,339 | 96,448 | (21,915) | 107,740 | 79,573 | 11,876 |
| Profit for the period | | | | | | |
| Other comprehensive income | | | | 4,970 | 6,951 | (3,215) |
| Total comprehensive income for the period | - | - | - | 4,970 | 6,951 | (3,215) |
| Purchase of treasury stock | | (6) | (16,916) | | | |
| Disposal of treasury stock | | (201) | 203 | | | |
| Dividends | | | | | | |
| Change in ownership interests in subsidiaries without loss/acquisition of control | | | | 1 | | |
| Purchase commitments for non-controlling interests' shares | | | | | | |
| Reclassification from other components of equity to retained earnings | | | | | (880) | |
| Share-based payment transaction | | 304 | | | | |
| Other changes | | | | | | |
| Total contributions by and distributions to owners of the Company | - | 96 | (16,713) | 1 | (880) | - |
| Balance as of December 31, 2024 | 160,339 | 96,545 | (38,628) | 112,713 | 85,644 | 8,661 |

| | Attributable to owners of the Company | | | | Non-controlling interests | Total equity |
|---|---|---|---|---|---|---|
| | Other components of equity | | Retained earnings | Total equity attributable to owners of the Company | | |
| | Remeasurements of defined benefit pension plans | Total other components of equity | | | | |
| Balance as of April 1, 2024 | - | 199,190 | 490,013 | 924,076 | 31,550 | 955,627 |
| Profit for the period | | | 76,120 | 76,120 | 2,722 | 78,842 |
| Other comprehensive income | (154) | 8,552 | | 8,552 | 431 | 8,984 |
| Total comprehensive income for the period | (154) | 8,552 | 76,120 | 84,672 | 3,154 | 87,826 |
| Purchase of treasury stock | | | | (16,922) | | (16,922) |
| Disposal of treasury stock | | | | 1 | | 1 |
| Dividends | | | (31,721) | (31,721) | (2,569) | (34,290) |
| Change in ownership interests in subsidiaries without loss/acquisition of control | | 1 | 120 | 121 | 3,310 | 3,432 |
| Purchase commitments for non-controlling interests' shares | | | (1,484) | (1,484) | | (1,484) |
| Reclassification from other components of equity to retained earnings | 154 | (725) | 725 | - | | - |
| Share-based payment transaction | | | | 304 | | 304 |
| Other changes | | | (586) | (586) | (1,540) | (2,127) |
| Total contributions by and distributions to owners of the Company | 154 | (723) | (32,946) | (50,286) | (800) | (51,087) |
| Balance as of December 31, 2024 | - | 207,018 | 533,187 | 958,462 | 33,904 | 992,367 |

(5) Consolidated Statements of Cash Flows

(In Millions of Yen)

| | FY 2023 9-month (From April 1, 2023 to December 31, 2023) | FY 2024 9-month (From April 1, 2024 to December 31, 2024) |
|---|---|---|
| Cash flows from operating activities | | |
| Profit for the period | 77,419 | 78,842 |
| Depreciation and amortization | 30,334 | 32,706 |
| Impairment loss of fixed assets | 388 | 85 |
| Finance (income) costs | 3,484 | 1,401 |
| Share of (profit) loss of investments accounted for using the equity method | (29,161) | (30,535) |
| (Gain) loss on sale and disposal of fixed assets, net | (1,240) | 64 |
| Income tax expenses | 22,274 | 19,436 |
| Changes in trade and other receivables | (45,020) | (37,754) |
| Changes in inventories | 21,992 | (34,332) |
| Changes in trade and other payables | 31,675 | (4,520) |
| Changes in other assets and liabilities | (5,609) | (8,201) |
| Changes in retirement benefits liabilities | 62 | (247) |
| Others | (7,542) | (8,638) |
| Subtotal | 99,058 | 8,305 |
| Interests earned | 8,835 | 7,114 |
| Dividends received | 33,735 | 26,646 |
| Interests paid | (19,057) | (18,829) |
| Income taxes paid | (36,378) | (11,000) |
| Net cash provided (used) by/in operating activities | 86,192 | 12,238 |
| Cash flows from investing activities | | |
| Purchase of property, plant and equipment | (19,641) | (31,103) |
| Proceeds from sale of property, plant and equipment | 1,250 | 2,462 |
| Purchase of intangible assets | (3,083) | (2,408) |
| (Increase) decrease in short-term loans receivable | 1,117 | 20 |
| Payment for long-term loans receivable | (8,343) | (6,355) |
| Collection of long-term loans receivable | 5,233 | 3,527 |
| Net proceeds from (payments for) acquisition of subsidiaries | (10,177) | (21,008) |
| Net proceeds from (payments for) sale of subsidiaries | 25,571 | (542) |
| Purchase of investments | (55,343) | (13,825) |
| Proceeds from sale of investments | 21,526 | 11,026 |
| Others | 67,403 | (14,704) |
| Net cash provided (used) by/in investing activities | 25,513 | (72,910) |
| Cash flows from financing activities | | |
| Increase (decrease) in short-term borrowings and commercial papers | (57,423) | (452) |
| Proceeds from long-term borrowings | 262,441 | 338,834 |
| Repayment of long-term borrowings | (248,864) | (217,092) |
| Proceeds from issuance of bonds | - | 566 |
| Redemption of bonds | - | (10,000) |
| Repayment of lease liabilities | (15,102) | (12,770) |
| Proceeds from sale of subsidiary's interests to non-controlling interest holders | - | 656 |
| Payment for acquisition of subsidiary's interests from non-controlling interest holders | (22,170) | (811) |
| Proceeds from share issuance to non-controlling interest holders | 385 | 3,379 |
| Proceeds from sale of treasury stock | 65 | 121 |
| Purchase of treasury stock | (30,031) | (16,916) |
| Dividends paid | (29,504) | (31,721) |
| Dividends paid to non-controlling interest holders | (2,780) | (2,463) |
| Others | (336) | - |
| Net cash provided (used) by/in financing activities | (143,323) | 51,330 |
| Net increase (decrease) in cash and cash equivalents | (31,617) | (9,342) |
| Cash and cash equivalents at the beginning of the year | 247,286 | 196,275 |
| Effect of exchange rate changes on cash and cash equivalents | 7,612 | 4,859 |
| Cash and cash equivalents at the end of the period | 223,281 | 191,792 |

(6) Assumption for Going Concern

For the third quarter ended December 31, 2024 (April 1, 2024 - December 31, 2024)
: None

## (7) Segment Information

For the third quarter ended December 31, 2023 (April 1, 2023 – December 31, 2023)

(In Millions of Yen)

| | Reportable Segments | | | | | |
|---|---|---|---|---|---|---|
| | Automotive | Aerospace, Transportation & Infrastructure | Energy Solutions & Healthcare | Metals, Mineral Resources & Recycling | Chemicals | Consumer Industry & Agriculture Business |
| Revenue | | | | | | |
| External revenue | 302,139 | 35,655 | 118,042 | 368,387 | 421,818 | 205,072 |
| Inter-segment revenue | - | 12 | 0 | 1 | 3 | 1 |
| Total revenue | 302,139 | 35,668 | 118,043 | 368,388 | 421,821 | 205,073 |
| Segment profit attributable to owners of the Company | 2,781 | 4,508 | 8,953 | 28,992 | 12,160 | 5,210 |

| | Reportable segments | | Others | Reconciliations | Consolidated |
|---|---|---|---|---|---|
| | Retail & Consumer Service | Total | | | |
| Revenue | | | | | |
| External revenue | 297,573 | 1,748,689 | 39,426 | - | 1,788,115 |
| Inter-segment revenue | 284 | 302 | 105 | (408) | - |
| Total revenue | 297,858 | 1,748,991 | 39,532 | (408) | 1,788,115 |
| Segment profit attributable to owners of the Company | 11,378 | 73,986 | 1,688 | (459) | 75,215 |

Reconciliation of segment profit of (459) million yen includes the difference between the Company's actual income tax expenses and income tax expenses allocated to each segment based on the calculation method established internally, which amounted to (1,051) million yen, and unallocated dividend income and others of 592 million yen.

For the third quarter ended December 31, 2024 (April 1, 2024 – December 31, 2024)

(In Millions of Yen)

| | Reportable Segments | | | | | |
|---|---|---|---|---|---|---|
| | Automotive | Aerospace, Transportation & Infrastructure | Energy Solutions & Healthcare | Metals, Mineral Resources & Recycling | Chemicals | Consumer Industry & Agriculture Business |
| Revenue | | | | | | |
| External revenue | 329,950 | 44,294 | 135,106 | 368,194 | 445,004 | 202,454 |
| Inter-segment revenue | - | 14 | - | - | 3 | 1 |
| Total revenue | 329,950 | 44,308 | 135,106 | 368,194 | 445,007 | 202,455 |
| Segment profit attributable to owners of the Company | 1,198 | 9,164 | 8,735 | 20,314 | 16,123 | 6,179 |

| | Reportable segments | | Others | Reconciliations | Consolidated |
|---|---|---|---|---|---|
| | Retail & Consumer Service | Total | | | |
| Revenue | | | | | |
| External revenue | 321,361 | 1,846,366 | 34,975 | - | 1,881,342 |
| Inter-segment revenue | 299 | 318 | 219 | (537) | - |
| Total revenue | 321,661 | 1,846,685 | 35,194 | (537) | 1,881,342 |
| Segment profit attributable to owners of the Company | 9,665 | 71,381 | 1,252 | 3,486 | 76,120 |

Reconciliation of segment profit of 3,486 million yen includes the difference between the Company's actual income tax expenses and income tax expenses allocated to each segment based on the calculation method established internally, which amounted to 2,603 million yen, and unallocated dividend income and others of 882 million yen.

(Changes in Reportable Segments)
Effective April 1, 2024, the Company reorganized its Aerospace & Transportation Project and Infrastructure & Healthcare segments and changed its reporting segment classification to Aerospace, Transportation & Infrastructure, Energy Solutions & Healthcare, and Others.
Segment information for the third quarter ended December 31, 2023 has been restated to reflect the change in reportable segments.