July 10, 2025
FOR IMMEDIATE RELEASE

Company name: Watahan & Co., Ltd.
Name of representative: Isamu Nohara, President & CEO
(Securities code:3119; Prime Market)
Inquiries: Ayako Banno, Director
(Telephone: +81-0265-25-8155)

To Whom It May Concern

Monthly trends for the fiscal year ending March 2026 (June)

The monthly performance of the retail business in Jun 2025 is as follows:

Fiscal year ending March 2025 compared to the same month last year

		Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Total
All stores	Sales	98.9	97.8	100.0	97.2	105.7	101.7	99.6	103.2	104.2	99.7	99.1	99.5	100.5
	Number of customers	97.1	96.6	100.5	95.5	100.7	98.0	91.8	95.4	95.8	95.8	95.3	96.3	96.5
	Average customer spending	101.9	101.3	99.5	101.9	105.0	103.8	108.5	108.2	108.9	104.1	104.0	103.3	104.1
Existing stores	Sales	99.3	98.8	100.2	97.5	105.9	101.9	99.7	104.2	105.2	99.9	99.2	99.5	101.0
	Number of customers	97.5	95.1	100.9	95.8	101.0	98.4	92.1	98.2	98.7	96.1	95.6	96.3	96.2
	Average customer spending	101.8	103.9	99.3	101.7	104.8	103.6	108.3	106.1	106.6	103.9	103.8	103.3	105.0

Fiscal year ending March 2026 compared to the same month last year

		Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Total
All stores	Sales	100.4	101.9	99.1										100.5
	Number of customers	96.5	97.0	95.7										96.4
	Average customer spending	104.0	105.0	103.6										104.2
Existing stores	Sales	100.4	101.9	99.1										100.5
	Number of customers	96.5	97.0	95.7										96.4
	Average customer spending	104.0	105.0	103.6										104.2

※The above data is a simple combination of preliminary figures for retail store and e-commerce sales and may be subject to revision at a later date.
※Existing stores are defined as stores that have been in business for 13 months or more.
※Stores that have closed are excluded from existing store data from the month they closed.

■June Overview

In June, seasonal products such as home appliances and interior items sold well thanks to aggressive promotions, but sales and customer numbers were lower than the previous year due to one less holiday than the previous year.

Note : This document has been translated from the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.