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FOR IMMEDIATE RELEASE

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To Whom It May Concern

Monthly trends for the fiscal year ending March 2026 (August)

The monthly performance of the retail business in August 2025 is as follows:

Fiscal year ending March 2025 compared to the same month last year

		Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Total
All stores	Sales	98.9	97.8	100.0	97.2	105.7	101.7	99.6	103.2	104.2	99.7	99.1	99.5	100.5
	Number of customers	97.1	96.6	100.5	95.5	100.7	98.0	91.8	95.4	95.8	95.8	95.3	96.3	96.5
	Average customer spending	101.9	101.3	99.5	101.9	105.0	103.8	108.5	108.2	108.9	104.1	104.0	103.3	104.1
Existing stores	Sales	99.3	98.8	100.2	97.5	105.9	101.9	99.7	104.2	105.2	99.9	99.2	99.5	101.0
	Number of customers	97.5	95.1	100.9	95.8	101.0	98.4	92.1	98.2	98.7	96.1	95.6	96.3	96.2
	Average customer spending	101.8	103.9	99.3	101.7	104.8	103.6	108.3	106.1	106.6	103.9	103.8	103.3	105.0

Fiscal year ending March 2026 compared to the same month last year

		Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Total
All stores	Sales	100.4	101.9	99.1	99.6	98.1								99.8
	Number of customers	96.5	97.0	95.7	98.0	94.8								96.4
	Average customer spending	104.0	105.0	103.6	101.6	103.4								103.5
Existing stores	Sales	100.4	101.9	99.1	99.6	98.1								99.8
	Number of customers	96.5	97.0	95.7	98.0	94.8								96.4
	Average customer spending	104.0	105.0	103.6	101.6	103.4								103.5

※The above data is a simple combination of preliminary figures for retail store and e-commerce sales and may be subject to revision at a later date.
※Existing stores are defined as stores that have been in business for 13 months or more.
※Stores that have closed are excluded from existing store data from the month they closed.

■August Overview

In August, sales of home appliances via e-commerce and sales during the Obon holiday season in stores were strong, but sales of disaster prevention products were sluggish due to a drop in demand for disaster prevention measures following the Nankai Trough earthquake warning and typhoons last year, resulting in sales and customer numbers lower than the

previous year.

Note : This document has been translated from the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.