Monthly Sales Summary for World Co., Ltd. Domestic Retail Business

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FY2025 (March 1, 2025 to February 28, 2026)	Mar.	Apr.	May	Jun.	Jul.	Aug.	1H	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	2H	Full Term
Sales (YoY)	Change (%)														
Domestic Sales *1	98.8						98.8								98.8
Store Sales *2	98.8						98.8								98.8
Same-Store Sales *3	98.1						98.1								98.1
Online Sales *4	98.7						98.7								98.7
Number of Stores															
End of Month (Term) *2	2,270						–							–	–
Openings	21						21							0	21
Closings	13						13							0	13
M&A	0						0							0	0
Number of Same Stores *3	1,999						–							–	–

Note: As a general rule, the sales summary is disclosed on the third business day of the month following the reporting month and includes preliminary data. Should final data differ from any preliminary data, the revised figures will be disclosed when the preliminary data for the subsequent month are announced.

*1 Figures are for domestic retail sales only and do not include domestic wholesale or event sales figures or overseas sales.

*2 Figures for store sales and number of stores include directly managed stores and VSPA (Virtual SPA), but they do not include figures for FC (Franchise) stores or overseas stores.

*3 Same stores are defined as stores opened or newly consolidated (joined the Group) more than 12 months prior to the report and were unchanged from the previous month in terms of retail floor space, which changes on a monthly basis in terms of the number of same stores. Stores that have been relocated or closed for more than a day due to renovations have therefore been excluded from the results of same stores, and online sales are not included in Same-Store Sales.

*4 Online Sales figures represent total sales by World Group brand companies through their own and other companies' websites. Online sales are aggregated from sales recorded on our own website and other companies' sites. In addition, the sale of Laxus Technologies Inc. was excluded from January 2025 due to the IPO on December 13, 2024, and we estimate that this will have a negative impact of about 6% on online sales throughout the year.

*5 For February 2025, Domestic Sales was revised from 92.0% to 92.1% and Same-Store Sales from 91.6% to 91.7%, all indicated by an underline.

Number of holidays* year-on-year Current month ±0 Month in previous year +2 *Saturdays, Sundays and public holidays

- Domestic retail sales were 98.8% of those for the same period of the previous year, while store sales were 98.8% and online sales were 98.7%. Same-store sales were 98.1% of that period, with no year-on-year change in the number of holidays.
- In the store sales channel, the spring item sales campaign had a sluggish start, carrying over the weak performance from the previous month. Although sales of light clothing, such as shirts and cut-and-sewn tops, picked up in the latter half due to rising temperatures, the increase failed to offset the slow sales in the first half, highlighting challenges in product assortment during seasonal transition. In the online sales channel, various promotional measures, such as support for new lifestyles, were effective. The company's own e-commerce site, World Online Store, saw a double-digit increase in sales of regularly priced items compared to the previous year, driven by the success of various promotional initiatives, including new lifestyle support campaigns. However, despite the recovery in the latter half, the impact of excluding Laxus could not be fully offset. Similar to the store sales channel, challenges related to product assortment remain.
- In terms of product categories, casual outerwear—particularly hooded blousons—saw increased sales, contributing to the strong performance of lightweight clothing such as knitwear in spring colors and blouses. Additionally, overall demand for gifts remained strong. Among brands, the jewelry brand COCOSHNIK and the intimate brand Risa Magli both achieved double-digit growth compared to last year. Meanwhile, the circular businesses RAGTAG and &Bridge both delivered solid sales performance.

Reference: Results for the Previous Fiscal Year

FY2024 (March 1, 2024 to February 28, 2025)	Mar.	Apr.	May	Jun.	Jul.	Aug.	1H	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	2H	Full Term
Sales (YoY)	Change (%)														
Domestic Sales	98.0	104.8	101.1	109.0	99.2	101.6	102.1	102.9	94.2	105.2	102.7	98.8	*5 92.1	99.6	100.8
Store Sales	97.5	102.4	98.3	109.0	95.6	101.6	100.5	102.1	92.2	104.4	100.4	98.9	93.5	98.8	99.6
Same-Store Sales	97.9	103.5	99.4	111.0	96.5	102.3	101.4	103.2	92.7	104.7	100.2	98.8	*5 91.7	98.6	99.9
Online Sales	100.1	115.1	112.6	109.0	114.3	101.4	108.8	105.9	102.3	108.0	111.7	98.6	87.9	102.4	105.3
Number of Stores															
End of Month (Term)	2,207	2,221	2,217	2,218	2,198	2,181	–	2,200	2,220	2,228	2,279	2,255	2,262	–	–
Openings	30	16	1	1	7	5	60	25	20	9	3	1	18	76	136
Closings	15	2	5	0	27	22	71	6	0	1	0	25	11	43	114
M&A	8	0	0	0	0	0	8	0	0	0	48	0	0	48	56
Number of Same Stores	2,007	2,033	2,040	2,039	2,018	1,990	–	1,993	2,001	2,007	2,011	1,989	1,986	–	–

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