Monthly Sales Summary for World Co., Ltd. Domestic Retail Business

Company Name: World Co., Ltd.
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FY2025 (March 1, 2025 to February 28, 2026)	Mar.	Apr.	May	Jun.	Jul.	Aug.	1H	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	2H	Full Term
Sales (YoY)	Change (%)														
Domestic Sales *1	98.7	95.0	100.0	97.8	101.2	102.0	99.0								99.0
Store Sales *2	98.8	95.3	100.9	97.5	101.3	101.8	99.1								99.1
Same-Store Sales *3	98.1	94.0	100.1	96.5	100.5	100.2	98.2								98.2
Online Sales *4	98.7	93.5	96.5	98.8	101.0	102.7	98.4								98.4
Number of Stores															
End of Month (Term) *2	2,270	2,298	2,299	2,301	2,298	2,284	–							–	–
Openings	21	31	8	3	4	4	71							0	71
Closings	13	3	7	1	7	18	49							0	49
M&A	0	0	0	0	0	0	0							0	0
Number of Same Stores *3	1,999	2,024	2,025	2,023	*5 2,015	1,992	–							–	–

Note: As a general rule, the sales summary is disclosed on the third business day of the month following the reporting month and includes preliminary data. Should final data differ from any preliminary data, the revised figures will be disclosed when the preliminary data for the subsequent month are announced.

*1 Figures are for domestic retail sales only and do not include domestic wholesale or event sales figures or overseas sales.

*2 Figures for store sales and number of stores include directly managed stores and VSPA (Virtual SPA), but they do not include figures for FC (Franchise) stores or overseas stores.

*3 Same stores are defined as stores opened or newly consolidated (joined the Group) more than 12 months prior to the report and were unchanged from the previous month in terms of retail floor space, which changes on a monthly basis in terms of the number of same stores. Stores that have been relocated or closed for more than a day due to renovations have therefore been excluded from the results of same stores, and online sales are not included in Same-Store Sales.

*4 Online Sales figures represent total sales by World Group brand companies through their own and other companies' websites. Online sales are aggregated from sales recorded on our own website and other companies' sites. In addition, the sale of Laxus Technologies Inc. was excluded from January 2025 due to the IPO on December 13, 2024, and we estimate that this will have a negative impact of about 7.0% on online sales throughout the year.

*5 Number of Same Stores for July 2025 has been revised from 2,014 to 2,015, as indicated by an underline.

Number of holidays* year-on-year Current month +1 Month in previous year +1 *Saturdays, Sundays and public holidays

- Domestic sales were 102.0% compared to the same month last year, with store sales at 101.8% and online sales at 102.7%, while same-store sales were 100.2%. There was one additional holiday compared to the same month, which we estimate led to roughly a 1.4% increase.
- In the store sales channel this month, and amid continued high temperatures and extreme heat, sales of summer items such as pullovers and light clothing were strong. From mid-month, the addition of autumn-colored materials made from summer fabrics for pants and shirts boosted sales, which remained robust throughout the month. In the online sales channel, the company's WOS store delivered strong results through heat-relief promotions, cross-channel initiatives linking physical and online stores, and coordinated summer promotions on external e-commerce sites. All of these efforts contributed to robust online sales above the previous year's level, offsetting the exclusion of Laxus, and marked the first double-digit year-on-year growth in eight months.
- As for product categories, jackets made with functional materials continued to perform well, particularly in stores, while in the latter half of the month, early autumn items such as three-quarter-sleeve blouses also gained momentum. In miscellaneous goods, cooling items such as handy fans maintained strong sales, and character-themed products also sold well. In terms of brands, lifestyle brands 212 KITCHEN STORE, one'sterrace, and Laura Ashley, as well as intimate brand Risa Magli, showed continued growth, while core department store apparel brands INDIVI, UNTITLED, and TAKEO KIKUCHI all posted significant gains,

Note: The Company's financial results for the six months ended August 2025 are scheduled to be announced through Tdnet and the Company's IR site on October 3.

Reference: Results for the Previous Fiscal Year

FY2024 (March 1, 2024 to February 28, 2025)	Mar.	Apr.	May	Jun.	Jul.	Aug.	1H	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	2H	Full Term
Sales (YoY)	Change (%)														
Domestic Sales	98.0	104.8	101.1	109.0	99.2	101.6	102.1	102.9	94.2	105.2	102.7	98.8	92.1	99.6	100.8
Store Sales	97.5	102.4	98.3	109.0	95.6	101.6	100.5	102.1	92.2	104.4	100.4	98.9	93.5	98.8	99.6
Same-Store Sales	97.9	103.5	99.4	111.0	96.5	102.3	101.4	103.2	92.7	104.7	100.2	98.8	91.7	98.6	99.9
Online Sales	100.1	115.1	112.6	109.0	114.3	101.4	108.8	105.9	102.3	108.0	111.7	98.6	87.9	102.4	105.3
Number of Stores															
End of Month (Term)	2,207	2,221	2,217	2,218	2,198	2,181	–	2,200	2,220	2,228	2,279	2,255	2,262	–	–
Openings	30	16	1	1	7	5	60	25	20	9	3	1	18	76	136
Closings	15	2	5	0	27	22	71	6	0	1	0	25	11	43	114
M&A	8	0	0	0	0	0	8	0	0	0	48	0	0	48	56
Number of Same Stores	2,007	2,033	2,040	2,039	2,018	1,990	–	1,993	2,001	2,007	2,011	1,989	1,986	–	–

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