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Consolidated Financial Results for the Second Quarter of the Fiscal Year Ending June 30, 2025 [Under Japanese GAAP]

February 14, 2024

Company name: Cross Marketing Group Inc.
Stock exchange listing: Tokyo Stock Exchange
Code number: 3675
URL: https://www.cm-group.co.jp
Representative: Miki Igarashi, President & CEO
Contact: Koji Onozuka, Director & CFO
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Scheduled date of filing marketable securities reports: February 14, 2025
Scheduled date of commencing dividend payments: March 3, 2025
Availability of supplementary briefing material on financial results: Available
Schedule of financial results briefing session: Available

(Amounts less than one million yen are rounded to the nearest million yen)

1. Consolidated Financial Results for the Six Months Ended December 31, 2024 (July 1, 2024 to December 31, 2024)

(1) Consolidated Operating Results (% indicates changes from the previous corresponding period)

	Net sales		Operating income		Ordinary income		Net income attributable to owners of parent	
Six Months ended	Million yen	%	Million yen	%	Million yen	%	Million yen	%
December 31, 2024	14,752	17.9	1,348	44.7	1,304	48.1	778	34.9
December 31, 2023	12,514	(3.7)	932	(29.9)	880	(30.7)	577	(24.6)

(Note) Comprehensive income: Six Months Ended December 31, 2024: ¥770 million [33.7%]
Six Months Ended December 31, 2023: ¥576 million [-24.5%]

	Basic earnings per share	Diluted earnings per share
Six Months ended	Yen	Yen
December 31, 2024	40.79	40.50
December 31, 2023	30.09	29.87

(2) Consolidated Financial Position

	Total assets	Net assets	Equity ratio
As of	Million yen	Million yen	%
December 31, 2024	16,856	7,454	44.2
June 30, 2024	16,630	7,082	42.6

(Reference) Equity: As of December 31, 2024: ¥7,452 million
As of June 30, 2024: ¥7,080 million

2. Dividends

	Annual dividends				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Year-end	Total
	Yen	Yen	Yen	Yen	Yen
Fiscal year ended June 30, 2024	—	6.50	—	6.50	13.00
Fiscal year ending June 30, 2025	—	7.00			
Fiscal year ending June 30, 2025 (Forecast)			—	7.00	14.00

(Note) Revision to the most recently announced of dividends: No

3. Consolidated Financial Results Forecast for the Fiscal Year Ending June 30, 2025 (July 1, 2024 to June 30, 2025)

	Net sales		Operating income		Ordinary income		Net income attributable to owners of parent		Basic earnings per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
Full year	30,000	14.6	3,000	62.7	2,900	51.6	1,800	50.9	93.64

(Note) Revision to the consolidated financial results forecast announced most recently: No

*** Notes:**

(1) Changes in significant subsidiaries during the second quarter of the fiscal year ending June 30, 2025 (changes in specified subsidiaries resulting in changes in scope of consolidation): No

(2) Accounting policies adopted specially for the preparation of quarterly consolidated financial statements: Yes

(3) Changes in accounting policies, changes in accounting estimates and retrospective restatement

1) Changes in accounting policies due to the revision of accounting standards: No

2) Changes in accounting policies other than 1 above: No

3) Changes in accounting estimates: No

4) Retrospective restatement: No

(4) Total number of issued shares (common shares)

1) Total number of issued shares at the end of the period (including treasury shares):

December 31, 2024: 19,970,464 shares

June 30, 2024: 19,970,464 shares

2) Total number of treasury shares at the end of the period:

December 31, 2024: 1,118,401 shares

June 30, 2024: 687,401 shares

3) Average number of shares during the period:

Six months ended December 31, 2024: 19,066,898 shares

Six months ended December 31, 2023: 19,162,865 shares

* Semi-annual financial results are outside the scope of review by certified public accountants or audit corporations.

* Explanation of the proper use of financial results forecast and other notes

The earnings forecasts and other forward-looking statements herein are based on data currently available to Cross Marketing Group Inc. (CMG) and its reasonable assumption. Actual results may differ significantly from these forecasts due to various factors.