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Company name:	TerraSky Co., Ltd.
Name of representative:	Hideya Sato, Representative Director Executive President & CEO (Securities code: 3915; TSE Prime Market)
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TerraSky Signs First Reseller Partner Agreement with ACCELQ in Japan

TerraSky Co., Ltd. signed a domestic sales agreement with ACCELQ, Inc. for the application “ACCELQ” provided by ACCELQ, Inc. ACCELQ is a Salesforce AppExchange product that automates testing and verification. TerraSky provides a wide range of DX services including Salesforce implementation, development, operational support, training, and maintenance to help clients realize their growth strategies.

About “ACCELQ”

ACCELQ is a cloud-native platform that provides a unified solution for codeless test automation and management across web, mobile, API, database, and packaged applications. Many customers report achieving a 3x increase in productivity and over 80% cost savings by implementing ACCELQ.

Background and purpose of the agreement

TerraSky has been a strong advocate for companies choosing to develop their systems in-house to promote DX. We have supported the establishment and operation of the Center of Excellence (CoE), a cross-organizational team dedicated to maximizing the value of Salesforce by centralizing expertise, best practices, and support.

For companies that have shifted to in-house development, the challenge is to accelerate the release cycle while ensuring quality, which often requires significant effort for testing and release. To address the challenges of release management, TerraSky began offering Flosum, a release management tool, in 2019.

To further optimize the testing process, TerraSky has partnered with ACCELQ to offer their leading test automation solution to customers in Japan. TerraSky will begin offering ACCELQ in February 2025, further strengthening its commitment to supporting companies in their DevSecOps journey.

Guljeet Nagpaul, Chief Product & Strategy Officer at ACCELQ, Inc. said:

"The partnership with TerraSky is crucial to delivering innovative testing solutions to the Japanese market. By combining TerraSky's deep Salesforce expertise with ACCELQ's AI-powered test automation platform, we will help businesses accelerate release cycles, improve software quality, and advance their digital transformation initiatives."

Hideya Sato, President & CEO of TerraSky Co., Ltd., said:

"We are very excited about this partnership. Testing time and costs have been a significant challenge for our customers when releasing Salesforce updates. ACCELQ provides a solution to these challenges. We will continue to support our customers' DX and in-house development efforts by offering comprehensive services from Salesforce implementation to release and testing."

Company Profile

ACCELQ, Inc.
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