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Company name: TerraSky Co., Ltd.
Name of representative: Hideya Sato, Representative Director Executive President & CEO
(Securities code: 3915; TSE Prime Market)
Inquiries: Koichiro Tsukada, Executive Managing Officer & CFO
(Telephone: +81 3 5255 3410)

Terrasky Begins Salesforce Sales and Implementation for Mizuho Bank's Corporate Clients
- Targeting Nationwide SMEs via “Mizuho Digital Connect” -

TerraSky Co., Ltd. (“TerraSky”) entered into a business matching agreement with Mizuho Bank, Ltd. in July 2025. Having established a dedicated team this September, TerraSky will propose Salesforce sales and implementation support to Mizuho Bank's corporate clients nationwide. Through this initiative, TerraSky will help address key challenges faced by small and medium-sized enterprises (SMEs), such as labor shortages and the need for digital transformation (DX).

■ Background of the Agreement

TerraSky has primarily supported major corporations in implementing and utilizing Salesforce. Recognizing the growing momentum for cloud adoption among small and medium-sized enterprises (SMEs) in recent years, TerraSky strengthened its nationwide sales and technical infrastructure through a regional hub strategy. Under this framework, TerraSky has entered into a business matching agreement with Mizuho Bank, which supports the business and digital transformation (DX) of SMEs—the backbone of regional economies.

■ Future Plans and Initiatives

Knowledge Sharing: Terrasky will provide Mizuho Bank's corporate customers with insights and cutting-edge expertise gained from over 21,000 cumulative implementations across the group. TerraSky will also provide ongoing support to help SME customers achieve their digital transformation.

Providing Advanced Solutions: TerraSky addresses workforce shortages by offering a powerful solution that combines its groupware, “mitoco,” with Salesforce for enhanced operational efficiency. Additionally, by integrating with “Agentforce,” TerraSky enables the development of forward-looking management strategies built on highly accurate financial analysis.

Organizational Update:	In line with its recent business matching agreement with Mizuho Bank, TerraSky has established a nationwide sales division, which will commence operations in September 2025. Together with its group company, TerraSky Technologies, TerraSky will offer comprehensive support, from initial Salesforce implementation to ongoing operational assistance.

TerraSky is a proud supporter of Mizuho Bank's “Mizuho Digital Connect” initiative, aimed at advancing the digital transformation of its corporate clients. TerraSky is confident that combining its expertise with Mizuho Bank’s network will powerfully drive sales transformation and growth for more SMEs. Through this collaboration, both companies will contribute to the sustainable development of Japanese society.