Financial Results for the 1st Quarter of FY2025 Supplement

July 28, 2025
SHIONOGI & CO., LTD.

1. Consolidated statement of profit or loss

(Billions of yen)

	FY2024 Apr.-Jun.	FY2025 Apr.-Jun.	Change	Change(%)	Comment	FY2025 forecast	Progress(%)
Revenue	97.6	99.8	2.2	2.2	Increasing/(decreasing) in Prescription drugs (1.3) billion Overseas subsidiaries/Export (0.7)billion Royalty income 2.9billion Contract manufacturing 0.9billion	530.0	18.8
Cost of sales	(14.4)	(12.3)	(2.1)	(14.7)		(88.0)	14.0
Gross profit	83.1	87.5	4.3	5.2		442.0	19.8
SG&A expenses	(24.0)	(25.8)	1.8	7.4		(126.8)	20.4
R&D expenses	(29.4)	(24.9)	(4.5)	(15.4)	Multiple large-scale clinical trials were conducted in FY2024	(132.0)	18.9
Amortization of intangible assets associated with products	(1.1)	(0.5)	(0.6)	(55.7)		(4.2)	11.5
Other income	0.1	0.1	0.0	11.3		(4.0)	29.3
Other expenses	(0.5)	(1.3)	0.7	132.6			
Operating profit	28.1	35.1	7.0	24.9		175.0	20.1
Finance income	11.3	13.6	2.3	20.5		47.0	23.9
Finance costs	(2.8)	(2.3)	(0.5)	(17.9)			
Profit before tax	36.5	46.3	9.8	26.8		222.0	20.9
Income tax expense	(6.2)	(7.0)	0.8	12.3			
Profit	30.3	39.3	9.0	29.8			
Profit attributable to							
Owners of parent	30.6	39.4	8.7	28.5		180.0	21.9
Non-controlling interests	(0.3)	(0.0)	(0.3)	(97.7)			
Profit	30.3	39.3	9.0	29.8			

Reconciliation from operating profit to EBITDA

(Billions of yen)

	FY2024 Apr.-Jun.	FY2025 Apr.-Jun.
Operating profit	28.1	35.1
Other income	(0.0)	(0.0)
Other expenses	0.1	0.5
Core operating profit *1	28.2	35.6
Depreciation and amortization	4.9	5.0
EBITDA *2	33.1	40.6

*1. Core operating profit: An adjusted profit in which non-recurring items (impairment, gain on sales of property, plant, and equipment, etc.) are deducted from operating profit.
2. Earnings Before Interest, Taxes, Depreciation, and Amortization: Core operating profit added depreciation and amortization.

2. Revenue by segment

(Billions of yen)

	FY2024 Apr.-Jun.	FY2025 Apr.-Jun.	Change	Change(%)	FY2025 forecast	Progress(%)
Prescription drugs	15.4	14.1	(1.3)	(8.5)	183.0	7.7
Acute Respiratory Virus Infection Treatment	3.9	2.9	(1.0)	(25.8)	85.8	3.4
QUVIVIQ	-	0.1	0.1	-	9.3	1.3
SYMPROIC	1.1	1.5	0.4	35.3	8.1	18.1
OXYCONTIN Franchise	1.0	1.1	0.1	8.3	5.6	20.1
Others	9.4	8.5	(0.9)	(9.4)	74.2	11.5
Overseas subsidiaries/Export	15.0	14.2	(0.7)	(4.9)	54.9	25.9
Shionogi Inc. (US)	6.0	6.2	0.2	3.7	22.6	27.4
Shionogi B.V. (EU)	4.0	4.7	0.7	17.4	16.9	27.8
Shionogi China	2.3	1.5	(0.8)	(34.7)	7.0	21.4
Others	2.7	1.8	(0.9)	(31.6)	8.4	21.9
Contract manufacturing	3.6	4.5	0.9	24.1	13.2	33.7
OTC and quasi-drugs	2.4	2.4	0.0	0.1	18.5	13.1
Royalty income	61.0	63.9	2.9	4.7	257.9	24.8
HIV Franchise	59.8	61.2	1.4	2.3	244.8	25.0
Others	1.2	2.7	1.5	125.0	13.1	20.9
Others	0.2	0.6	0.5	282.1	2.5	25.3
Total	97.6	99.8	2.2	2.2	530.0	18.8

*1. Sales of prescription drugs are shown on non-consolidated basis.
2. Products included in Acute Respiratory Virus Infection Treatment: COVID-19 Treatment "Xocova", Influenza Franchise "Xofluza" and "Rapiacta"

3. Quarterly trend (Consolidated statement of profit or loss)

(Billions of yen)

	FY2024				FY2025							
	1Q	2Q	3Q	4Q	1Q	Y on Y change (%)	2Q	Y on Y change (%)	3Q	Y on Y change (%)	4Q	Y on Y change (%)
Revenue	97.6	116.4	119.6	104.7	99.8	2.2						
Cost of sales	(14.4)	(15.7)	(15.9)	(17.8)	(12.3)	(14.7)						
Gross profit	83.1	100.7	103.7	86.9	87.5	5.2						
SG&A expenses	(24.0)	(23.7)	(25.5)	(28.7)	(25.8)	7.4						
R&D expenses	(29.4)	(27.4)	(22.6)	(29.2)	(24.9)	(15.4)						
Amortization of intangible assets associated with products	(1.1)	(1.1)	(1.1)	(0.9)	(0.5)	(55.7)						
Other income	0.1	0.4	0.0	0.0	0.1	11.3						
Other expenses	(0.5)	(1.2)	(1.2)	(0.8)	(1.3)	132.6						
Operating profit	28.1	47.8	53.4	27.4	35.1	24.9						
Finance income	11.3	13.9	10.2	21.0	13.6	20.5						
Finance costs	(2.8)	(4.4)	(1.5)	(3.5)	(2.3)	(17.9)						
Profit before tax	36.5	57.3	62.0	44.9	46.3	26.8						
Income tax expense	(6.2)	(4.7)	(11.6)	(8.7)	(7.0)	12.3						
Profit	30.3	52.6	50.5	36.2	39.3	29.8						
Profit attributable to												
Owners of parent	30.6	52.5	50.7	36.6	39.4	28.5						
Non-controlling intersts	(0.3)	0.1	(0.2)	(0.4)	(0.0)	(97.7)						
Profit	30.3	52.6	50.5	36.2	39.3	29.8						

4. Quarterly trend (Revenue by segment)

(Billions of yen)

	FY2024				FY2025							
	1Q	2Q	3Q	4Q	1Q	Y on Y change (%)	2Q	Y on Y change (%)	3Q	Y on Y change (%)	4Q	Y on Y change (%)
Prescription drugs	15.4	32.3	31.2	19.8	14.1	(8.5)						
Acute Respiratory Virus Infection Treatment	3.9	21.0	18.5	8.5	2.9	(25.8)						
QUVIVIQ	-	-	0.5	0.3	0.1	-						
SYMPROIC	1.1	1.3	1.5	1.2	1.5	35.3						
OXYCONTIN Franchise	1.0	1.0	1.2	0.9	1.1	8.3						
Others	9.4	9.0	9.6	8.9	8.5	(9.4)						
Overseas subsidiaries/Export	15.0	13.4	15.0	15.7	14.2	(4.9)						
Shionogi Inc. (US)	6.0	5.2	6.3	5.9	6.2	3.7						
Shionogi B.V. (EU)	4.0	4.3	4.6	3.9	4.7	17.4						
Shionogi China	2.3	1.9	2.1	2.4	1.5	(34.7)						
Others	2.7	1.9	2.1	3.5	1.8	(31.6)						
Contract manufacturing	3.6	4.2	2.9	6.6	4.5	24.1						
OTC and quasi-drugs	2.4	5.7	4.5	4.1	2.4	0.1						
Royalty income	61.0	60.5	65.3	57.9	63.9	4.7						
HIV Franchise	59.8	59.8	63.9	56.9	61.2	2.3						
Others	1.2	0.7	1.4	1.0	2.7	125.0						
Others	0.2	0.4	0.6	0.6	0.6	282.1						
Total	97.6	116.4	119.6	104.7	99.8	2.2						

*1. Sales of prescription drugs are shown on non-consolidated basis.
2. Products included in Acute Respiratory Virus Infection Treatment: COVID-19 Treatment "Xocova", Influenza Franchise "Xofluza" and "Rapiacta"

5. Consolidated statement of financial position

(Billions of yen)

	As of Mar. 31 2025	As of Jun. 30 2025	Y on Y change	Comment
Assets				
Non-current assets				
Property, plant and equipment	115.4	116.3	0.9	
Goodwill	15.7	15.4	(0.4)	
Intangible assets	143.7	143.1	(0.6)	
Right-of-use assets	19.4	18.9	(0.5)	
Investment property	27.7	27.6	(0.1)	
Other financial assets	299.8	307.5	7.7	
Deferred tax assets	13.2	14.6	1.4	
Other non-current assets	41.9	118.7	76.8	Increase in shares of affiliated companies following the tender offer for shares of Torii Pharmaceutical Co., Ltd.
Total non-current assets	676.8	762.1	85.3	
Current assets				
Inventories	65.5	70.9	5.4	
Trade receivables	120.6	114.7	(5.9)	
Other financial assets	270.0	309.0	39.0	Increase in time deposits over 3 months and bonds
Other current assets	27.7	26.8	(0.9)	
Cash and cash equivalents	374.8	254.8	(120.0)	Decrease due to acquisition of Torii Pharmaceutical Co., Ltd. shares, time deposits over 3 months and bonds
Total current assets	858.5	776.2	(82.3)	
Total assets	1,535.3	1,538.3	2.9	
Equity and liabilities				
Equity				
Share capital	21.3	21.3	–	
Capital surplus	17.8	17.8	(0.1)	
Treasury shares	(65.9)	(65.6)	(0.2)	
Retained earnings	1,115.7	1,126.7	11.0	
Other components of equity	272.9	278.2	5.2	
Equity attributable to owners of parent	1,361.9	1,378.3	16.3	
Non-controlling interests	0.6	0.2	(0.3)	
Total equity	1,362.5	1,378.5	16.0	
Liabilities				
Non-current liabilities				
Lease liabilities	18.4	18.1	(0.3)	
Other financial liabilities	8.3	7.5	(0.8)	
Retirement benefit liability	8.0	8.3	0.3	
Deferred tax liabilities	4.4	4.5	0.1	
Other non-current liabilities	4.4	4.3	(0.1)	
Total non-current liabilities	43.5	42.7	(0.8)	
Current liabilities				
Lease liabilities	3.5	3.6	0.1	
Trade payables	13.6	12.8	(0.8)	
Other financial liabilities	18.1	20.6	2.5	
Income taxes payable	22.4	14.0	(8.4)	
Other current liabilities	71.9	66.1	(5.8)	
Total current liabilities	129.4	117.1	(12.3)	
Total liabilities	172.9	159.8	(13.1)	
Total equity and liabilities	1,535.3	1,538.3	2.9	

6. Management index

		FY2024				FY2025			
		Apr.-Jun.	Apr.-Sep.	Apr.-Dec.	Apr.-Mar.	Apr.-Jun.	Apr.-Sep.	Apr.-Dec.	Apr.-Mar.
STS2030 Revision Growth									
Revenue	Billions of yen	97.6	214.0	333.6	438.3	99.8			
Overseas sales CAGR *1	%	-	-	-	17.9	-			
EBITDA	Billions of yen	33.1	86.7	146.4	179.3	40.6			
STS2030 Revision Shareholder return									
Basic earnings per share *2	yen	36.02	97.74	157.30	200.36	46.26			
Diluted earnings per share *2	yen	36.01	97.70	157.25	200.29	46.25			
Ratio of dividends to equity attributable to owners of parent (DOE)	%	-	-	-	4.0	-			
Return on equity attributable to owners of parent (ROE)	%	2.4	6.6	10.4	13.1	2.9			
Others									
Ratio of profit before tax to total assets (ROA)	%	2.5	6.5	10.6	13.6	3.0			
Ratio of operating profit to revenue	%	28.8	35.5	38.7	35.7	35.2			
Ratio of equity attributable to owners of parent to total assets	%	87.9	88.7	88.7	88.7	89.6			
Dividend payout ratio	%	-	-	-	30.6	-			

*1. Excluding royalty income, starting from FY2022
2. The Company conducted a 3-for-1 stock split of shares of common stock, effective October 1, 2024. Basic earnings per share and Diluted earnings per share were calculated under the assumption that the stock split had been conducted at the beginning of FY2024.

7. Employees

		FY2024				FY2025			
		As of Jun. 30	As of Sep. 30	As of Dec. 31	As of Mar. 31	As of Jun. 30	As of Sep. 30	As of Dec. 31	As of Mar. 31
Employees	Persons	5,001	4,990	4,944	4,955	5,039			

8. Capital investments and Depreciation and Amortization

(Billions of yen)

	FY2024 Apr.-Jun.	FY2025 Apr.-Jun.	Change	Change(%)	FY2025 forecast	Progress(%)
Investments in equipments	1.6	4.1	2.5	154.1	31.0	13.0
Depreciation and Amortization	4.9	5.0	0.1	2.0	22.1	22.7
Property, plant andequipment	2.7	3.0	0.3	12.1		
Intangible assets	1.6	1.0	(0.6)	(37.5)		
Right-of-use assets	0.7	0.9	0.3	45.2		
Investment property	0.0	0.1	0.1	192.5		

9. Exchange rate

	FY2024 Apr.-Jun.		FY2024		FY2025 Apr.-Jun.		FY2025 forecast
	CR	AR	CR	AR	CR	AR	AR
USD	161.03	155.86	149.53	152.62	144.81	144.60	147
GBP	203.40	196.79	193.76	194.73	198.51	193.03	187
EUR	172.29	167.85	162.05	163.88	169.67	163.83	153

10. Pipeline (as of July 28, 2025)

Areas	Generic name/Code No. [Product name]	Mechanism of action (Administration)	Indication	Stage	Origin	Development
Infectious disease	Cefiderocol Tosilate Sulfate Hydrate [US, Japan: Fetroja®] [EU:Fetcroja®]	Cell-wall synthesis inhibition (injection)	Gram-negative infection(pediatric)	Phase III	In-house	In-house
			Gram-negative infection	Phase III NDA submission: China (Aug. 2024) MAA submission: Australia (Dec. 2024)	In-house	In-house
	Baloxavir marboxil [USA:Xofluza™] [Japan:Xofluza®]	Cap-dependent endonuclease inhibition (oral, granule)	Influenza virus infection(body weight <20kg)	NDA submission: Japan (Aug. 2018)	In-house	In-house/ Roche (Switzerland)
	S-268019 [Japan:Covgoze®]	Vaccine (muscular injection)	Prevention of COVID-19 (Adolescent)	Phase II/III	In-house	In-house
			Prevention of COVID-19 (Children)	Phase I/II/III	In-house	In-house
	S-268023	Vaccine (muscular injection)	Prevention of COVID-19	Phase III	In-house	In-house
	S-268024	Vaccine (muscular injection)	Prevention of COVID-19	Phase III	In-house	In-house
	Ensitrelvir Fumaric Acid [Japan:Xocova®]	3CL protease inhibitor (oral)	Treatment of COVID-19 (12 years old and older)	Phase III NDA submission: Taiwan (Jan. 2025), EU (Jun. 2025)	In-house	Japan, global, Taiwan: In-house South Korea: In-house/Ildong Singapore: In-house/Juniper
			Treatment of COVID-19 (Children, 6 to 11 years)	NDA submission: Japan (Jun. 2025)	In-house	In-house
			Post exposure prophylaxis of COVID-19	NDA submission: Japan (Mar. 2025), US (Jun. 2025), EU (Jun. 2025)	In-house	In-house
	Olorofim	Dihydroorotate dehydrogenase (DHODH) inhibition (oral)	Invasive aspergillosis	Phase III	F2G (UK)	In-house/ F2G
	S-892216	3CL protease inhibitor (oral)	Treatment of COVID-19	Phase II	In-house	In-house
		3CL protease inhibitor (long-acting injection)	Pre exposure prophylaxis of COVID-19	Phase I	In-house	In-house
	S-337395	RNA dependent RNA polymerase inhibitor (oral)	Treatment of RSV infection	Phase II	In-house/ UBE	In-house/ UBE
	S-743229	Cell-wall synthesis inhibition (oral)	Complicated urinary tract infections, including pyelonephritis	Phase I	In-house/ Qpex	In-house
	S-649228	Cell-wall synthesis inhibition (injection)	Gram-negative infection	Phase I	In-house/ Qpex	In-house
QOL Diseases	Naldemedine tosilate [Japan:Symproic®] [EU:Rizmoic®]	Peripheral opioid receptor antagonist (oral, powder)	Opioid-induced constipation (pediatric)	Phase I/II	In-house	In-house
		Peripheral opioid receptor antagonist (oral)	Opioid-induced constipation	Phase III NDA submission: China (May. 2025)	In-house	In-house
	Zuranolone	GABAA receptor positive allosteric modulator (oral)	Depression	NDA submission: Japan (Sep. 2024)	Sage (USA)	In-house/ Sage
	SDT-001 [Japan:ENDEAVORRIDE®]	Treatment digital application based on cerebral mechanism	Treatment of ADHD (pediatric)	Approval: Japan (Feb. 2025)	Akili (USA)	In-house/ Akili
	Zatolmilast	PDE4D negative allosteric modulator (oral)	Fragile X syndrome	Phase II/III	Tetra (USA)	In-house
			Jordan syndrome	Phase II	Tetra (USA)	In-house
			Alzheimer's disease	Phase II	Tetra (USA)	In-house
	Resiniferatoxin	TRPV1 agonist (Intra-articular injection)	Pain associated with osteoarthritis of knee	Phase III	Grünenthal (Germany)	Grünenthal
	S-151128	Nav1.7 inhibitor (injection)	Chronic pain	Phase I	In-house	In-house
	ADR-001	Human mesenchymal stem cells (injection)	Decompensated liver cirrhosis	Phase I/II	Rohto (Japan)	In-house/ Rohto
	S-309309	Monoacylglycerol acyltransferase 2 inhibitor (oral)	Obesity	Phase II	In-house	In-house
	S-588410	Cancer peptide vaccine (injection)	Esophageal cancer	Phase III	OncoTherapy Science, Inc. (Japan)	In-house
			Bladder cancer	Phase II	OncoTherapy Science, Inc. (Japan)	In-house
	S-488210	Cancer peptide vaccine (injection)	Head and neck squamous cell carcinoma	Phase I/II	OncoTherapy Science, Inc. (Japan)	In-house

Areas	Generic name/Code No. [Product name]	Mechanism of action (Administration)	Indication	Stage	Origin	Development
QOL Diseases	S-588210	Cancer peptide vaccine (injection)	Solid tumor	Phase I	OncoTherapy Science, Inc. (Japan)	In-house
	S-222611 (Epertinib)	HER2/EGFR dual inhibitor (oral)	Malignant tumor	Phase I/II	In-house	In-house
	SR-0379	Promote granulation formation (topical)	Cutaneous ulcer (Pressure ulcer, Diabetic ulcer)	Phase III	FunPep (Japan)	In-house/ FunPep
	Redasemtide Trifluoroacetate	Mobilization of mesenchymal stem cells (MSCs) to peripheral blood (injection)	Stroke	Phase IIb	StemRIM (Japan)	In-house
			Epidermolysis bullosa	Phase II	StemRIM (Japan)	In-house
	S-531011	anti-CCR8 antibody (injection)	Solid tumor	Phase Ib/II	In-house	In-house
	S-740792	New mechanism of action (oral)	Walking impairment associated with multiple sclerosis	Phase I	In-house	In-house
	SASS-001 (S-600918 + Concomitant drug X)	P2X3 receptor inhibitor (oral) + Mechanism of Concomitant drug	Sleep Apnea with a Central Component	Phase II	S-600918: In-house	Shionogi-Apnimed Sleep Science, LLC (USA)
	S-606001	Glycogen synthase 1 (GYS1) inhibitor (oral)	Pompe disease	Phase II	Maze (USA)	In-house
	SDS-881	AI Programmed Medical Device for Conversational Cognitive Function Testing	Cognitive impairment in dementia	Phase III	FRONTEO (Japan)	In-house
	S-898270	Phosphodiesterase 4D (PDE4D) Inhibitors	Alzheimer's Disease	Phase I	In-house	In-house
	SASS-002 (Sulthiame)	Carbonic anhydrase inhibitor	Obstructive Sleep Apnea	Phase II	Desitin	Shionogi-Apnimed Sleep Science, LLC (USA)

<Out-Licensing Activity>

Generic name/Code No. [Product name]	Mechanism of action (Administration)	Indication	Stage	Origin	Development
Baloxavir marboxil [USA:Xofluza™] [Japan:Xofluza®]	Cap-dependent endonuclease inhibition (oral)	Influenza virus infection (pediatric, < 1 year old)	Approval: EU (May.2025)	In-house	In-house/ Roche (Switzerland)
		Influenza virus infection (transmission)	NDA submission: USA (Nov. 2024)	In-house	In-house/ Roche (Switzerland)
S-723595 (TLC-3595)	Acetyl-CoA carboxylase 2 inhibitor (oral)	Type 2 diabetes	Phase IIa	In-house	OrsoBio, Inc. (USA)
S-365598	Integrase inhibitor (ultra long-acting injection)	HIV infection	Phase IIa	In-house	SHIONOGI-ViiV Healthcare LLC

Since May 12, 2025

Change	Ensitrelvir Fumaric Acid (Treatment of COVID-19 12 years old and older) : Phase III, NDA submission: Taiwan → Phase III, NDA submission: Taiwan, EU
	Ensitrelvir Fumaric Acid (Treatment of COVID-19 Children, 6 to 11 years) : Phase III → NDA submission: Japan
	Ensitrelvir Fumaric Acid (Post exposure prophylaxis of COVID-19) : NDA submission: Japan → NDA submission: Japan, US, EU
	Naldemedine tosilate: Phase III → Phase III, NDA submission: China
	S-606001: Phase I → Phase II
	Baloxavir marboxil (Influenza virus infection, pediatric < 1 year old): NDA Submission → Approval: EU
Add	S-898270: Phase I
	SASS-002 (Sulthiame): Phase II