

Financial Results Meeting Materials

for the Fiscal Year Ended June 30, 2025



August 14, 2025
TESS Holdings Co., Ltd.
Securities code: 5074

Executive Summary

FYE 06/2025 Consolidated Results

Net sales	Gross profit	Operating profit	Ordinary profit (loss)	Profit attributable to owners of parent	ROE	ROIC	Dividend per share
36,684 million yen (+19.7% YoY)	7,453 million yen (+13.7% YoY)	2,548 million yen (+7.5% YoY)	(641) million yen (profit of 7,660 million yen for FYE 06/2024)	204 million yen (-82.7% YoY)	0.5%	1.4%	5.12 yen

Entire Business

- Consolidated financial results for the fiscal year ended June 30, 2025 for operating profit and above show year-on-year **increases in both revenue and profit.**

Engineering Segment

- Both energy conservation EPC (commissioned) and renewable energy EPC (development) projects were strong, resulting in year-on-year **increases in both revenue and profit.**
- Storage batteries EPC **holds many pipelines**, as it continued to attract increasing customer inquiries.

Energy Supply Segment

- Increased sales revenue from renewable energy power generation and strong sales performances for retail electricity supply and biomass fuel led to year-on-year **increases in revenue and profit.**
- Total renewable energy power plant generation capacity is approximately 398.6 MW. Approximately 22.7 MW is new and supplied by on-site PPA.**

Consolidated Results Forecast and Dividend Forecast FYE 06/2026

Net sales	Gross profit	Operating profit	Ordinary profit (loss)	Profit attributable to owners of parent	ROE	ROIC	Dividend per share
47,000 million yen (+28.1% YoY)	9,000 million yen (+20.7% YoY)	3,600 million yen (+41.3% YoY)	1,800 million yen (loss of 641 million yen for FYE 06/2025)	1,200 million yen (+485.8% YoY)	2.8%	1.7%	5.80 yen

Entire Business

- Both revenue and profit are expected to increase year on year for consolidated financial results for the fiscal year ending June 30, 2026.
- Dividend forecast is 5.80 yen per share based on a consolidated payout ratio of 30%.
- Although the Kyoto Prefecture development project is making steady progress, the schedule has not been finalized as of the announcement date of the financial results for the fiscal year ended June 30, 2025. This is not included in the consolidated financial results forecast for the fiscal year ending June 30, 2026.

