2025/4/3

Corporate Name: KeePer Technical Laboratory Co., Ltd.
Representative Name: President Co-COO Toshiyuki Kaku
(Code：6036 TSE Prime、NSE Premier)
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KeePer LABO Segment: Monthly Report (March 2025)

We are pleased to report the monthly performance of our KeePer LABO Segment, which serves general customers through 129 directly operated stores.

FY06/23	All Stores	Existing Stores			# of Direct Stores		FY06/24	All Stores	Existing Stores			# of Direct Stores		FY06/25	All Stores	Existing Stores			# of Direct Stores	
	YoY	Sales YoY	# of visits YoY	ASP YoY	New	Total		YoY	Sales YoY	# of visits YoY	ASP YoY	New	Total		YoY	Sales YoY	# of visits YoY	ASP YoY	New	Total
2022/7	132%	121%	104%	117%	0	94	2023/7	124%	115%	125%	92%	0	106	2024/7	106%	97%	84%	115%	0	120
2022/8	127%	117%	109%	107%	0	94	2023/8	115%	107%	113%	94%	1	107	2024/8	116%	108%	97%	110%	2	122
2022/9	124%	116%	106%	109%	0	94	2023/9	119%	109%	106%	103%	1	108	2024/9	116%	107%	101%	105%	2	124
2022/10	124%	116%	107%	108%	0	94	2023/10	124%	114%	106%	108%	0	108	2024/10	99%	89%	84%	107%	1	125
2022/11	120%	111%	96%	115%	2	96	2023/11	124%	115%	106%	108%	1	109	2024/11	119%	109%	118%	93%	2	127
2022/12	118%	110%	103%	106%	0	96	2023/12	122%	113%	106%	107%	0	109	2024/12	113%	104%	110%	94%	0	127
2023/1	115%	108%	96%	113%	0	96	2024/1	117%	107%	90%	119%	3	112	2025/1	104%	96%	106%	90%	0	127
2023/2	136%	127%	119%	107%	0	96	2024/2	98%	88%	76%	116%	0	112	2025/2	118%	108%	129%	84%	1	128
2023/3	123%	115%	106%	109%	1	97	2024/3	111%	100%	99%	101%	2	114	2025/3	117.5%	109.3%	104.3%	104.8%	1	129
2023/4	128%	121%	120%	101%	0	97	2024/4	110%	98%	99%	99%	2	116	2025/4						
2023/5	114%	108%	97%	112%	2	99	2024/5	115%	103%	100%	103%	1	117	2025/5						
2023/6	111%	106%	105%	101%	7	106	2024/6	114%	106%	96%	111%	3	120	2025/6						
FY total	122%	114%	105%	108%	12	106	FY total	116%	106%	102%	104%	14	120	FY total						

注．1 **"Existing stores"** refers to stores that have been open for more than 13 months and have results from the previous year.
2 **"Number of visits"** indicates the number of customer visits where hand car washes, coatings, etc., were performed.
3 **"ASP"** is calculated by dividing total store sales by the number of visits.
4 Please note that the figures shown in the table have not been audited by an independent auditor and may differ from those in the official financial statements.