Financial Results for the Third Quarter Ended December 31, 2024
- Supplementary material

February 7, 2025

< Contents >

Results for Profit and Loss (9 Months　YoY)	P 2
Factors for Changes in Operating Income (9 Months　YoY)	P 3
Ratios to Estimates	P 4

Asante Incorporated

【TSE Prime Section Securities Code 6073】

Notes on Future Forecasts This document is only to provide information to investors, and is not for the purpose of soliciting purchases or sales. References to future forecasts in this document are based on goals and predictions, and are not certain or guaranteed. When using this document, please be aware that the future results of the Company may differ from the current forecasts made by the Company. Also, for references to the industry, etc., data thought to be trustworthy is used, but the Company provides no guarantees as to its accuracy or completeness. No matter what purpose investors use this document for, it is provided with the understanding that they will use it based on their own judgment and responsibility, and the Company shall bear no responsibility for its use.

Results for Profit and Loss (9 Months YoY)

- Net sales increased by 2.8%
  Operating income increased by 42.0%

(Unit: Million yen)	FY3/24 9 Months Results	FY3/25 9 Months **Results**	YoY Change	YoY Change in Ratio
Net Sales	10,684	**10,979**	295	2.8%
Gross Profit	7,363	**7,647**	284	3.9%
Gross profit ratio	68.9%	**69.7%**	0.7pt	—
Operating Income	859	**1,220**	360	42.0%
Operating income ratio	8.0%	**11.1%**	3.1pt	—
Ordinary Income	899	**1,156**	257	28.6%
Ordinary income ratio	8.4%	**10.5%**	2.1pt	—
Net income attributable to owners of parent	558	**731**	173	31.0%
Net income ratio	5.2%	**6.7%**	1.4pt	—
EPS (yen)	50.83	**68.83**	18.00	35.4%

Factors for Changes in Operating Income (9 Months YoY)

(Unit: Million yen)	FY3/24 9 Months	FY3/25 9 Months	YoY	Change in Ratio
Net Sales	10,684	10,979	295	2.8%
Cost of Sales	3,321	3,331	10	0.3%
Material Costs	1,398	1,422	24	1.7%
Labor Costs	1,028	1,034	5	0.5%
Other Cost of Sales	893	874	-18	-2.1%
Gross Profit	7,363	7,647	284	3.9%
SG&A Expenses	6,503	6,427	-76	-1.2%
Personnel Expenses	4,193	4,064	-128	-3.1%
Other SG&A Expenses	2,310	2,363	52	2.3%
Operating Income	859	1,220	360	42.0%

Ratios to Estimates

- Net sales　Progress ratio on full-year forecasts: 76.9%
- Operating income　Progress ratio on full-year forecasts: 85.9%

(Unit: Million yen)	FY3/25 9 Months	FY3/25 Full-year	
	Results	Forecasts	**Progress Ratio**
Net Sales	**10,979**	14,270	**76.9%**
Operating Income	**1,220**	1,420	**85.9%**
Operating income ratio	11.1%	10.0%	—
Ordinary Income	**1,156**	1,370	**84.4%**
Ordinary income ratio	10.5%	9.6%	—
Net income attributable to owners of parent	**731**	840	**87.1%**
Net income ratio	6.7%	5.9%	-
EPS (yen)	**68.83**	76.36	**90.1%**