Financial Results for the Second Quarter (Interim Period) Ended September 30, 2025 - Supplementary material

November 7, 2025

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Asante Incorporated

【TSE Prime Section Securities Code 6073】

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Asante Inc.

Results for Profit and Loss (1H YoY)

- Net sales increased by 1.1%
  Operating income decreased by 29.7%

(Unit: Million yen)	FY3/25 1H	FY3/26 1H	YoY	
	Results	**Results**	Change	Change in Ratio
Net Sales	**7,848**	**7,934**	85	1.1%
Gross Profit	**5,568**	**5,580**	11	0.2%
Gross profit ratio	70.9%	70.3%	−0.6pt	—
Operating Income	**1,152**	**809**	-342	-29.7%
Operating income ratio	14.7%	10.2%	−4.5pt	—
Ordinary Income	**1,093**	**811**	-281	-25.8%
Ordinary income ratio	13.9%	10.2%	−3.7pt	—
Net income attributable to owners of parent	**710**	**540**	-170	-24.0%
Net income ratio	9.1%	6.8%	−2.2pt	—
EPS (yen)	**64.60**	**55.31**	-9.29	-14.4%

Results for Profit and Loss (1H Ratio of Forecasts)

- Net sales　Achievement ratio on 1H initial forecasts : 94.5%
  Operating income　Achievement ratio on 1H initial forecasts : 70.4%

(Unit: Million yen)	FY3/26 1H			
	Forecasts	**Results**	Ratio of Forecasts	**Achievement Ratio**
Net Sales	8,400	**7,934**	-465	94.5%
Operating Income	1,150	**809**	-340	70.4%
Operating income ratio	13.7%	10.2%	−3.5pt	—
Ordinary Income	1,140	**811**	-328	71.2%
Ordinary income ratio	13.6%	10.2%	−3.3pt	—
Net income attributable to owners of parent	750	**540**	-209	72.0%
Net income ratio	8.9%	6.8%	−2.1pt	—
EPS (yen)	76.83	**55.31**	-21.51	72.0%

Net Sales by Service (1H YoY)

- Net sales increased by 1.1%
- Termite control increased by 2.1%
- Anti-humidity measures increased by 3.0%
- Anti-earthquake measures decreased by 6.3%

(Unit: Million yen)	FY3/25 1H		FY3/26 1H		YoY	
	Results	Composition ratio	**Results**	**Composition ratio**	Change	Change in ratio
Net sales	7,848	–	7,934	–	85	1.1%
Termite control	3,623	46.2%	3,699	46.6%	75	2.1%
Anti-humidity measures	1,656	21.1%	1,706	21.5%	49	3.0%
Anti-earthquake measures	1,717	21.9%	1,608	20.3%	-108	-6.3%
Others	850	10.8%	920	11.6%	69	8.2%

Number of Employees, Sales per Employee (YoY)

■ Average number of employees during the period decreased by 3 (0.3%)

	FY3/25 1H	FY3/26 1H	YoY	
	Results	**Results**	Change	Change in ratio
Net Sales (Million yen)	7,848	7,934	85	1.1%
Average number of employees during the period	987	984	-3	-0.3%
Sales per employee (Thousand yen/month)	1,325	1,343	18	1.4%
Number of employees at end of period	976	986	10	1.0%

- ”Number of employees”: total number of employees actually working including part-time employees and contract employees (excluding dispatched and seconded employees)

Factors for Changes in Operating Income (1H YoY)

(Unit: Million yen)	FY3/25 1H	FY3/26 1H	YoY	Change in Ratio
Net Sales	7,848	7,934	85	1.1%
Cost of Sales	2,280	2,354	74	3.3%
Material Costs	982	1,008	25	2.6%
Labor Costs	703	719	16	2.4%
Other Cost of Sales	593	626	32	5.4%
Gross Profit	5,568	5,580	11	0.2%
SG&A Expenses	4,415	4,770	354	8.0%
Personnel Expenses	2,745	2,843	97	3.5%
Other SG&A Expenses	1,669	1,927	257	15.4%
Operating Income	1,152	809	-342	-29.7%

Ratios to Estimates

- Net sales　Progress ratio on full-year forecasts: 53.3%
- Operating income　Progress ratio on full-year forecasts: 61.4%

(Unit: Million yen)	FY3/26 1H	FY3/26 Full-year	
	Results	Forecasts	**Progress Ratio**
Net Sales	**7,934**	14,900	**53.3%**
Operating Income	**809**	1,320	**61.4%**
Operating income ratio	10.2%	8.9%	—
Ordinary Income	**811**	1,310	**62.0%**
Ordinary income ratio	10.2%	8.8%	—
Net income attributable to owners of parent	**540**	820	**65.9%**
Net income ratio	6.8%	5.5%	—
EPS (yen)	**55.31**	84.00	**65.9%**