PRESS RELEASE

January 31, 2025

ACSL Ltd.

U.S. subsidiary ACSL, Inc. Announces a New Partnership with Exertis Almo

- ACSL, Inc. has announced a new partnership with Exertis Almo to further accelerate sales and market development in North America.
- Exertis Almo, the largest North American professional AV distributor and recognized for its expansive distribution network and value-added services, will play a crucial role in expanding SOTEN's availability across North America.

ACSL Ltd. (ACSL) hereby announces that ACSL, Inc., our U.S. subsidiary, has announced a new partnership with Almo Corporation DBA Exertis Almo (Exertis Almo) to accelerate sales and market development in North America.

■Reason and details of the partnership

Policies related to economic security and environmental considerations are accelerating in the global drone market. In the U.S., the National Defense Authorization Act (NDAA) prohibits government procurement of Russian and Chinese drones. In addition, DJI, Chinese drone manufacturer, has been designated by the U.S. Department of Defense as a "China Military Enterprise" from October 2022. In this market environment, ACSL believes that it is possible to formulate a positioning based on the keywords "economic security", "enterprise support", and "application-specific".

Against this background, ACSL established a U.S. subsidiary, ACSL, Inc. in California in January 2023 to meet the growing demand for secure, versatile, and high-performance small aerial drones. In January 2024, ACSL, Inc. began full-scale sales in the U.S.

Exertis Almo is the largest North American professional AV distributor and recognized for its expansive distribution network and value-added services. ACSL, Inc. entered into a distribution agreement with Exertis Almo in October 2024 and we received an order for 500 SOTEN drones from them*. The new partnership will leverage Exertis Almo's expertise to provide comprehensive distribution, support, and training to a growing UAS dealer base. We are responding to the growing interest in SOTEN in the market and are committed to further sales and market development in North America.

ACSL, Inc. CEO Cynthia Huang's Comments

"ACSL is deeply committed to understanding and meeting the unique needs of the U.S. drone market. We've spent considerable time in the field since our initial launch into the US, learning from our users, and continuously improving our systems based on their feedback. Our partnership with Exertis Almo marks a significant step forward in bringing our advanced UAS solutions to a broader audience."

Exertis Almo Business Development Manager, Drone Solutions Eric Jameson's Comments

"Collaborating with ACSL to bring the flagship SOTEN drone to our partner network is an important opportunity. ACSL's NDAA/TAA-compliant drones provide versatile usage for inspection, surveying and surveillance across industries such as energy, public safety, and agriculture. As the leading trade-only distributor in the drone industry, Exertis Almo is committed to supporting integrators in navigating this growing market. We look forward to showcasing the SOTEN drone this spring at the Exertis Almo E4 Experience training and AV tech expos in Dallas and New Jersey."

■About Exertis Almo

Name：Almo Corporation DBA Exertis Almo
Location：2709 Commerce Way, Philadelphia, PA 19154
Representative：EVP/COO Dan Smith
Business：Sales and services of pro AV equipment and appliances
Established Date：January 1946

■About ACSL, Inc.

Name：ACSL, Inc.
Location：710 Lakeway Drive, Suite 200, Sunnyvale, CA 94085
Representative：President Cynthia Huang
Business: Sales of ACSL's industrial drones in the U.S. market, etc.
Shareholder：ACSL Ltd. 100％
Website：https://acsl-usa.com/

* Notice Concerning Distribution Agreement with Almo Corporation in the U.S. market and Large Project Orders

ACSL Ltd.

ACSL develops, manufactures, and commercializes industrial drones in order to realize labor-saving unmanned operations in industrial applications. ACSL's core technology is in its proprietary autonomous control technology and industrial drones equipped with image processing and AI edge computing technology. ACSL drones are already used in a variety of applications such as infrastructure inspection, postal delivery and logistics, and disaster prevention.
For more information visit https://www.acsl.co.jp/en/ .

Attention

This document is an unofficial translation of the timely disclosure on January 31, 2025 by ACSL and this is for reference purpose only. In case of a discrepancy between the English and Japanese versions, the Japanese original shall prevail.