Third Quarter of Fiscal Year 2025
Summary Result Presentation

February 4, 2025

Komori Corporation

◆ Consolidated Business Results for the Third Quarter

(millions of Yen)

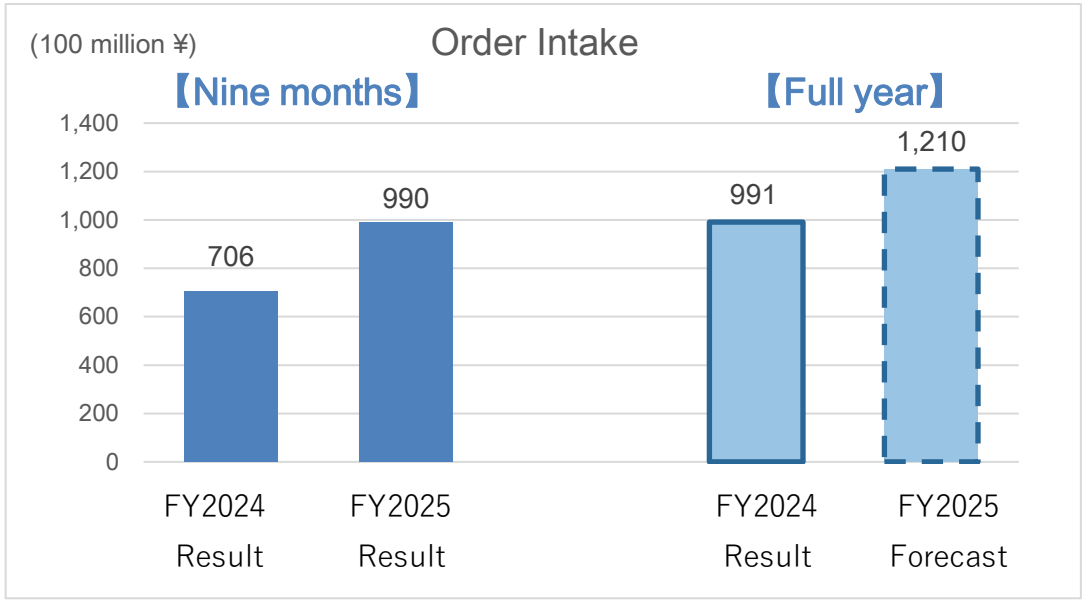
	Net Sales	Operating Profit	Ordinary Profit	Profit Attributable Owners of Parent
FY 2024 3Q (Nine months ended December 31, 2023)	693	7	22	13
FY 2025 3Q (Nine months ended December 31, 2024)	768	33	39	29

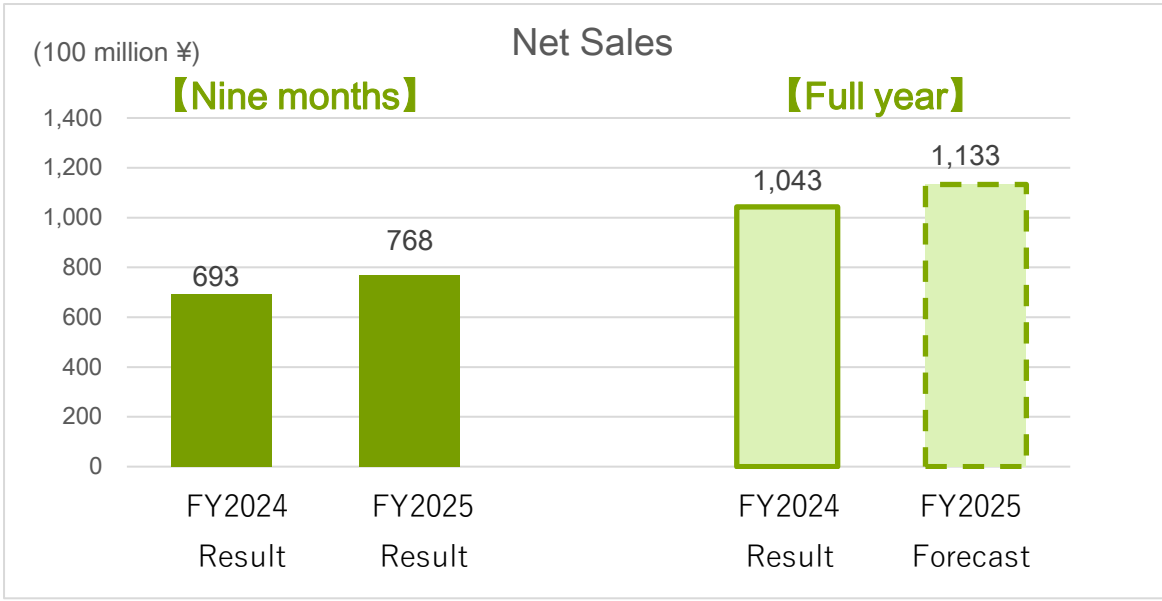
◆ The Revision of Dividend Forecast

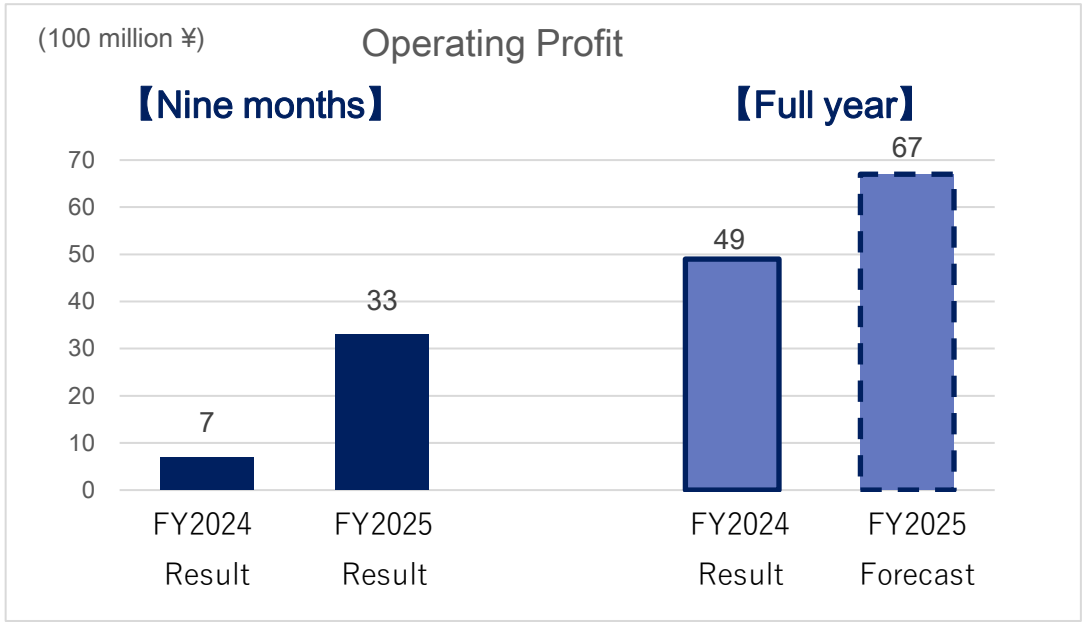
(Yen)

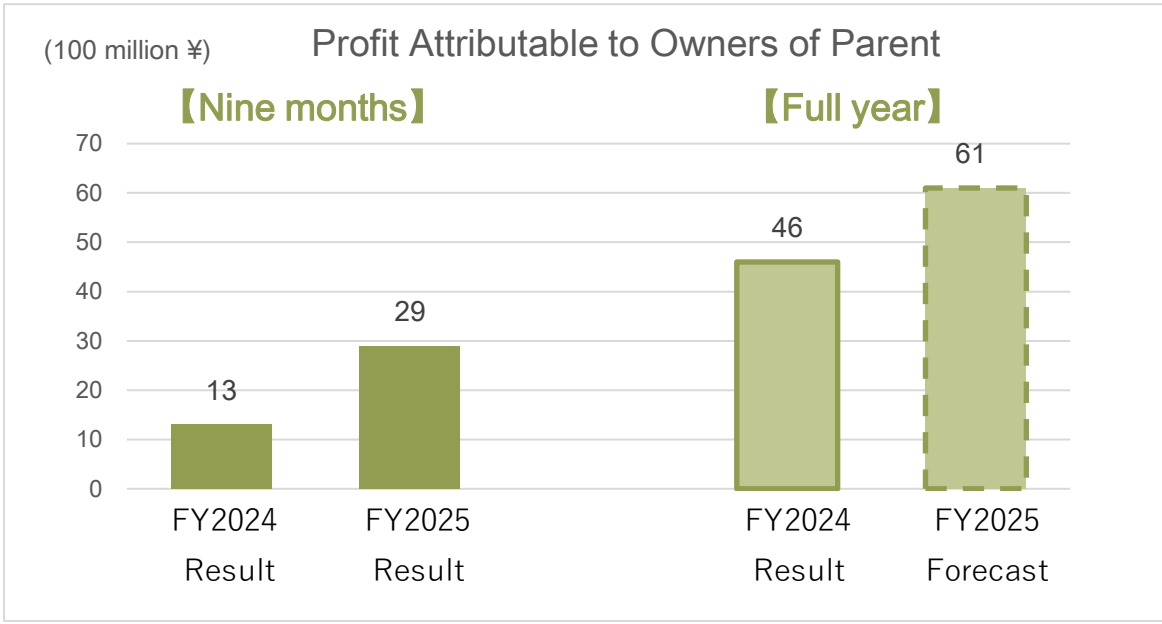
	2Q-end	Fiscal Year end	Annual
Previous Forecast (Announced October 31,2024)	20	30	50
Revised Forecast (Announced January 30,2025)	20	35	55

Overview of Nine months Results and Full Year Forecasts

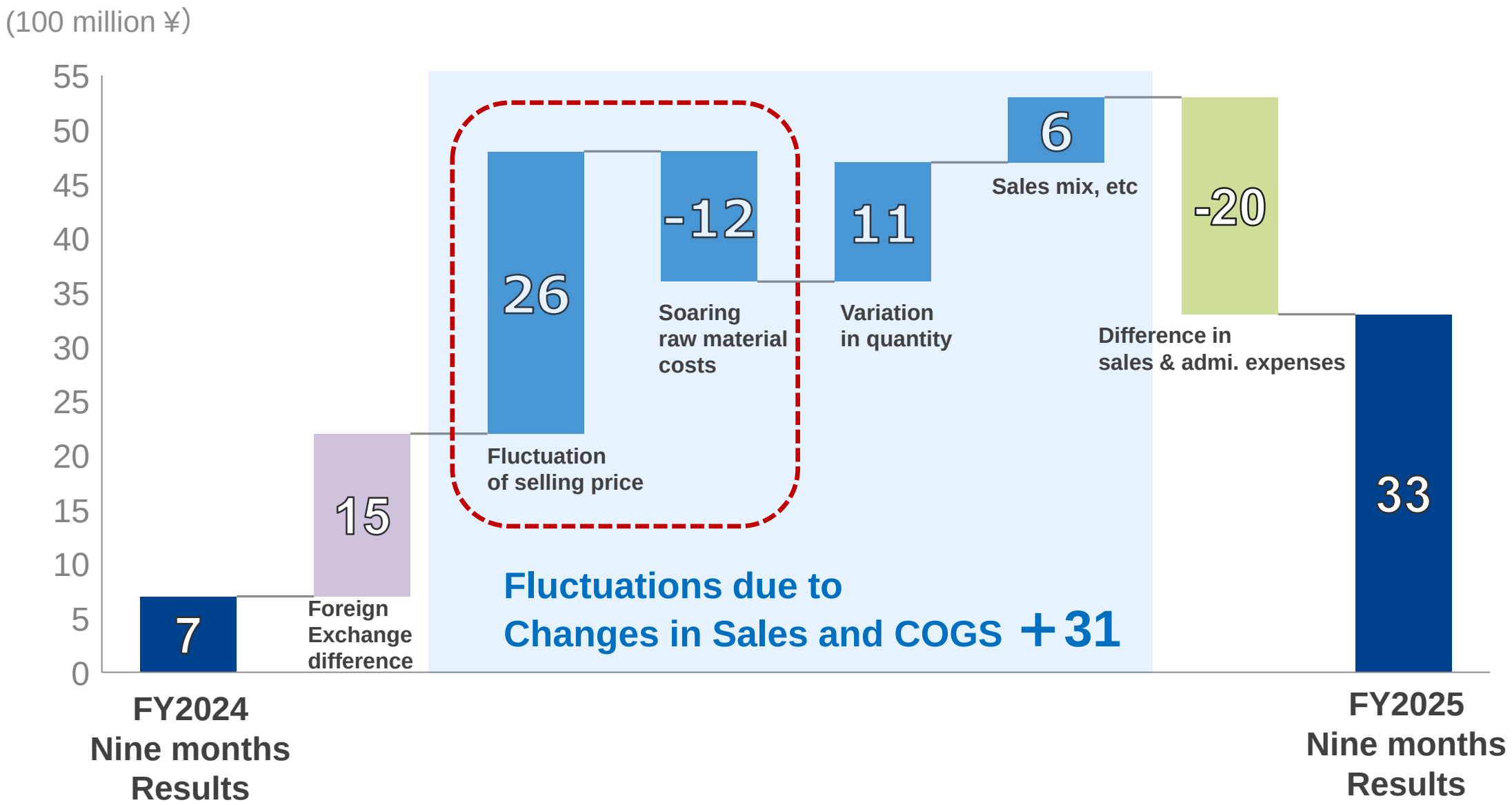




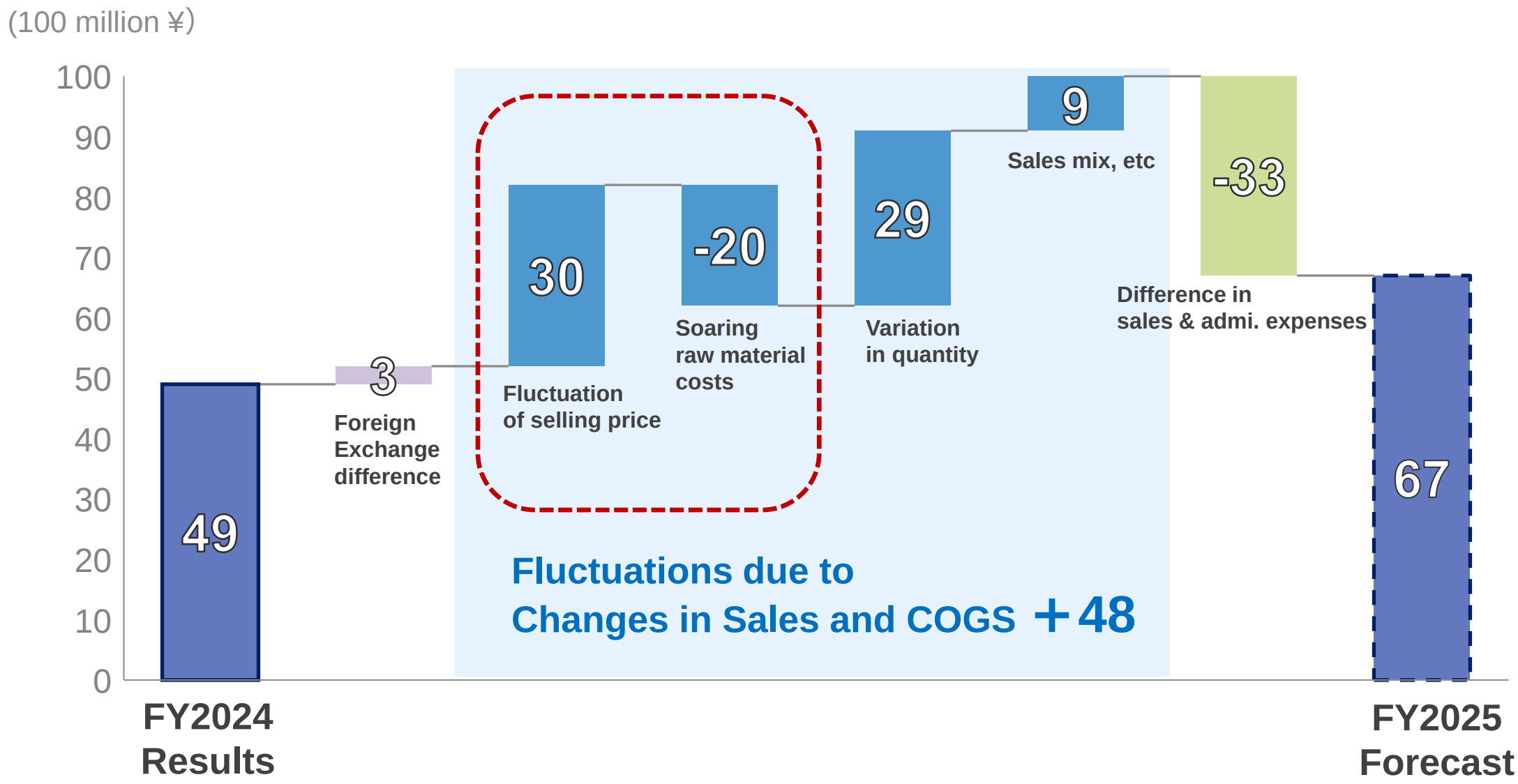




Operating Profit Bridge: FY2024 Nine months vs FY2025 Nine months



Operating Profit Bridge: FY2024 Results vs FY2025 Forecast



Balance Sheet Summary

KOMORI

(100 million ¥)

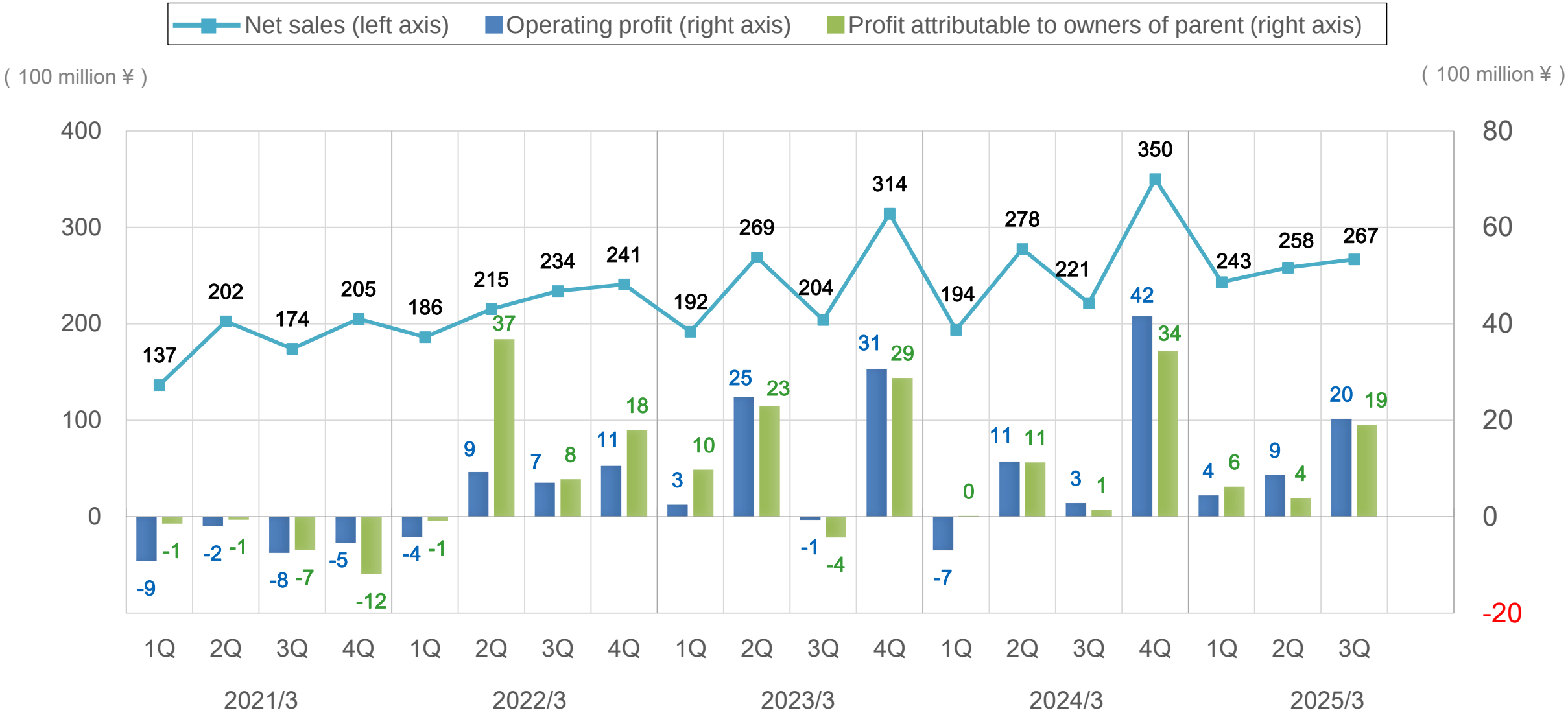
(ASSETS)				(LIABILITIES)			
	Mar. 31,2024	Dec. 31,2024	Change		Mar. 31,2024	Dec. 31,2024	Change
Cash, deposits and securities	506	498	-8	Notes and account payable－trade	143	159	16
Notes and account receivable－trade	229	197	-33	Short-term loans payable	6	2	-4
Inventories	419	463	43	Bonds payable	100	100	0
Breakdown: Merchandise and finished goods	186	220	34	Long-term loans payable	2	1	-0
Property, plant and equipment	187	198	11	Other liabilities	280	297	17
Intangible assets	13	22	9	Total liabilities	531	560	29
Other assets	321	302	-19	(NET ASSETS)			
				Net assets	1,145	1,119	-26
Total assets	1,676	1,679	3	Total liabilities and net assets	1,676	1,679	3

P / L

(100 million ¥)

Nine Month Results		FY2025 3Q	FY2024 3Q	Change	vs. FY2024 3Q
Order intake		990	706	284	140%
Net sales		768	693	75	111%
Operating profit		33	7	26	459%
Ordinary profit		39	22	17	177%
Profit attributable to owners of parent		29	13	16	227%
FOREX : Average (Yen)	USD	152.87	142.76		
	EUR	164.91	155.19		
FOREX : End of term (Yen)	USD	158.18	141.83		
	EUR	164.92	157.12		

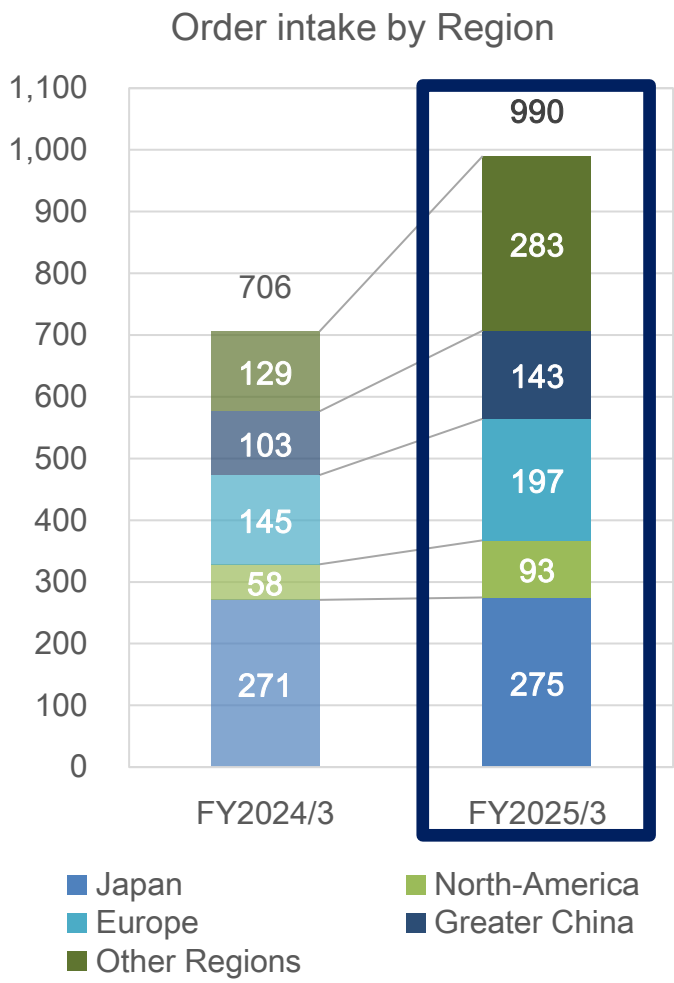
Net Sales, Operating Profit and Profit attributable to owners of parent



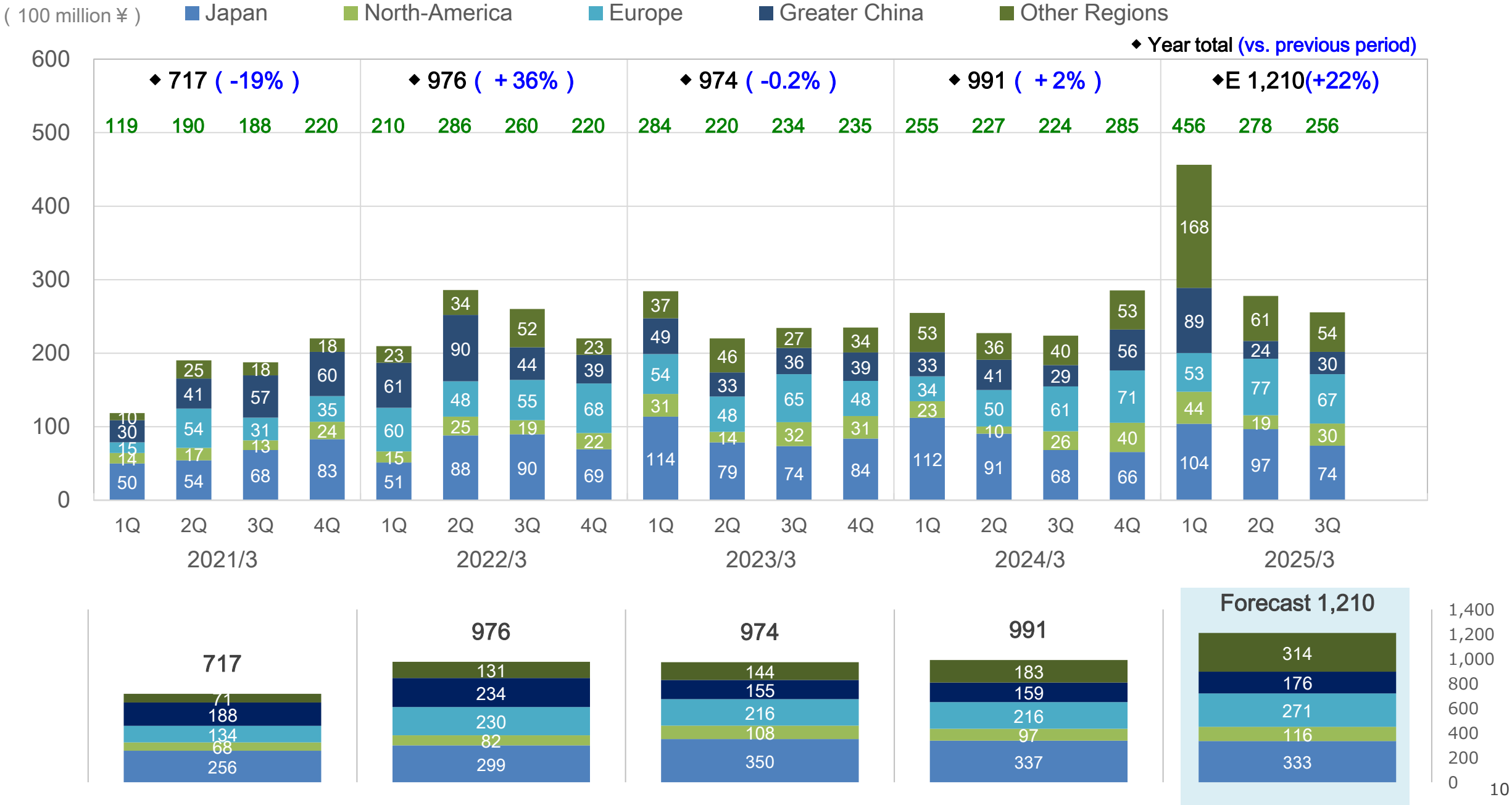
Order Intake by Region

(100 million ¥)

Nine Month Results	FY2025 3Q	FY2024 3Q	vs. FY2024 3Q
Japan	275	271	101%
North-America	93	58	161%
(million USD)	(61)	(40)	(150%)
Europe	197	145	136%
(million EUR)	(119)	(93)	(128%)
Greater China	143	103	138%
Other Regions	283	129	218%
Total	990	706	140%



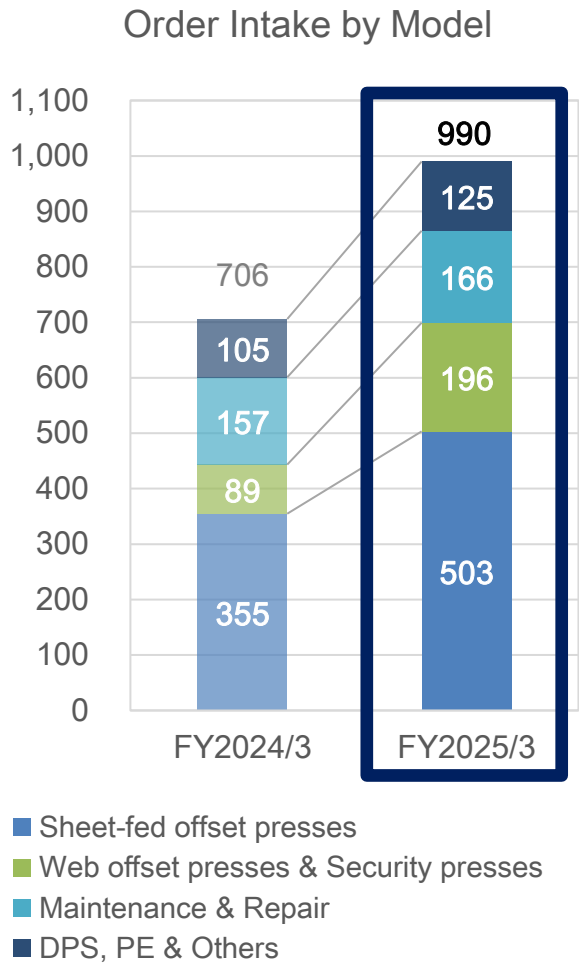
Order Intake by Region



Order Intake by Model

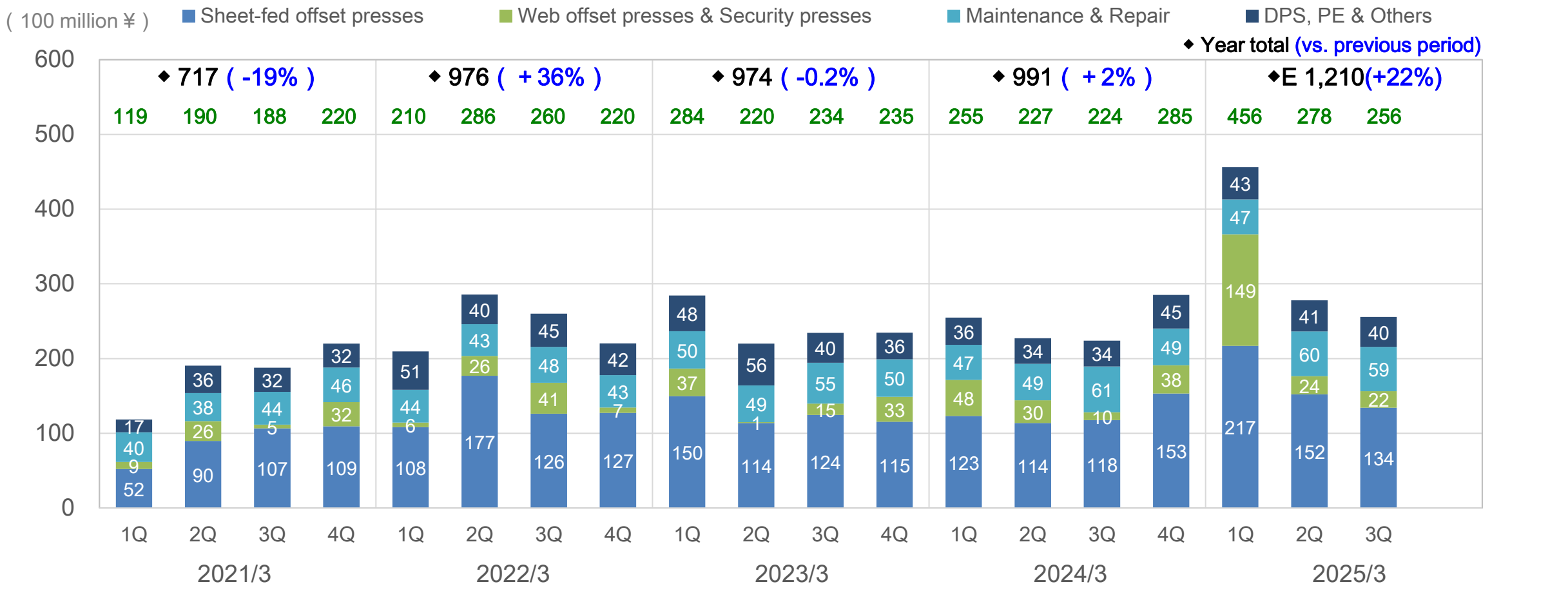
(100 million ¥)

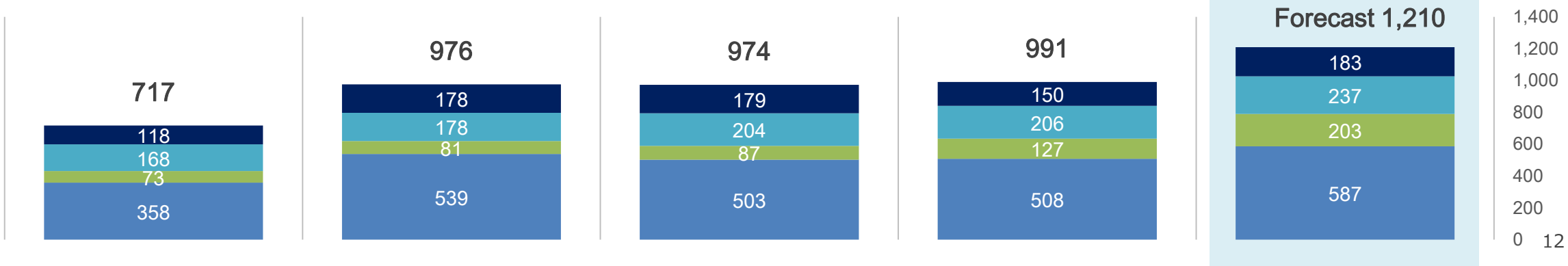
Nine Month Results	FY2025 3Q	FY2024 3Q	vs. FY2024 3Q
Sheet-fed offset presses	503	355	142%
Web offset presses & Security presses	196	89	221%
Maintenance & Repair	166	157	105%
DPS, PE & Others	125	105	119%
Total	990	706	140%



Order Intake by Model

KOMORI

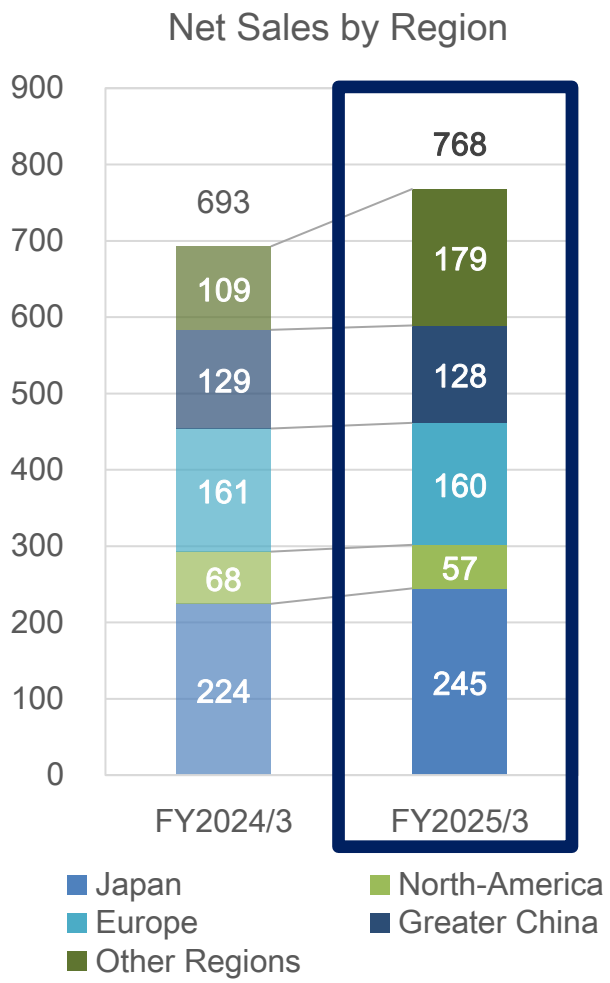




Net Sales by Region

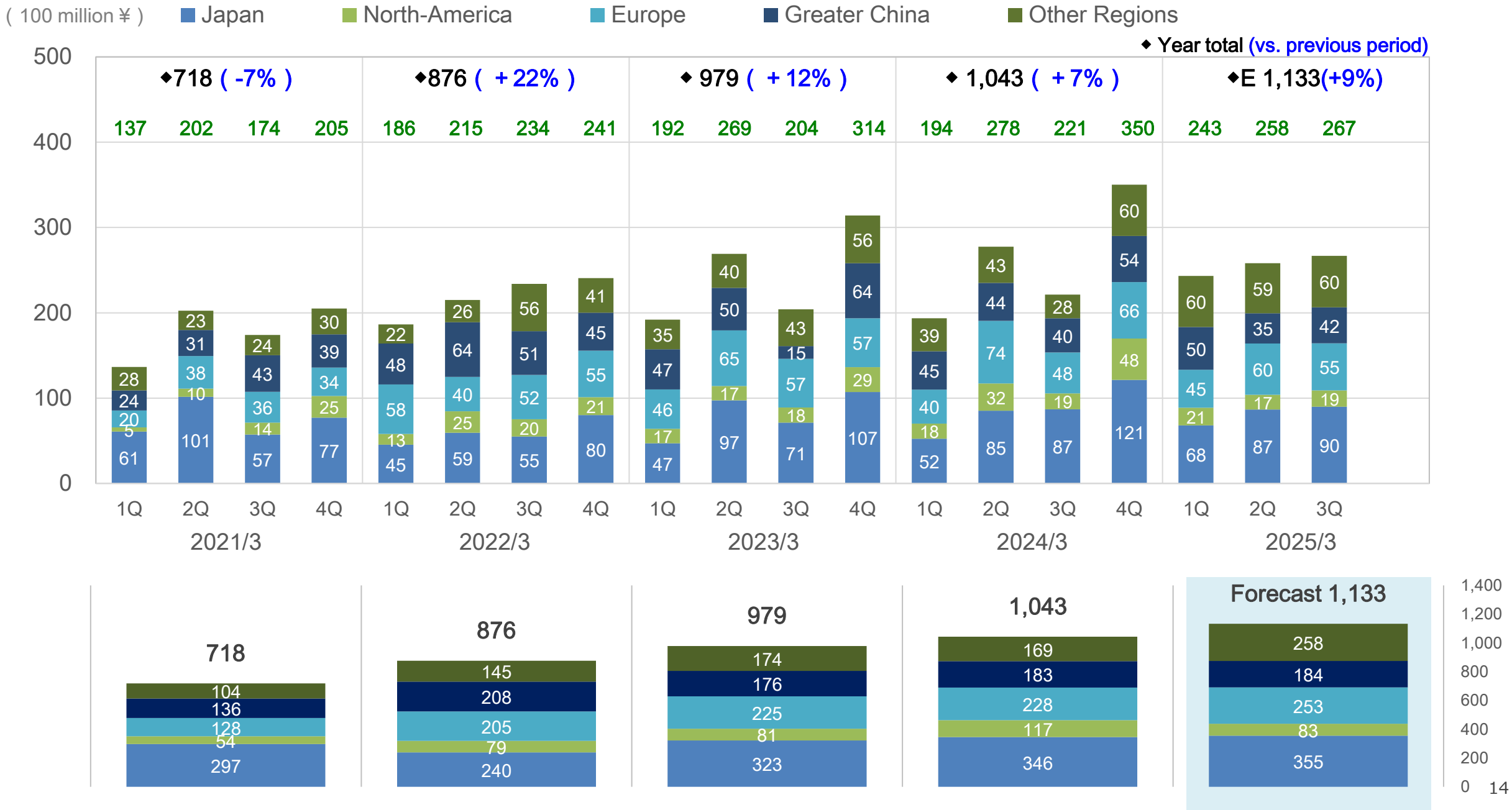
(100 million ¥)

Nine Month Results	FY2025 3Q	FY2024 3Q	vs. FY2024 3Q
Japan	245	224	109%
North-America	57	68	83%
(million USD)	(37)	(48)	(78%)
Europe	160	161	99%
(million EUR)	(97)	(104)	(93%)
Greater China	128	129	99%
Other Regions	179	109	164%
Total	768	693	111%



Net Sales by Region

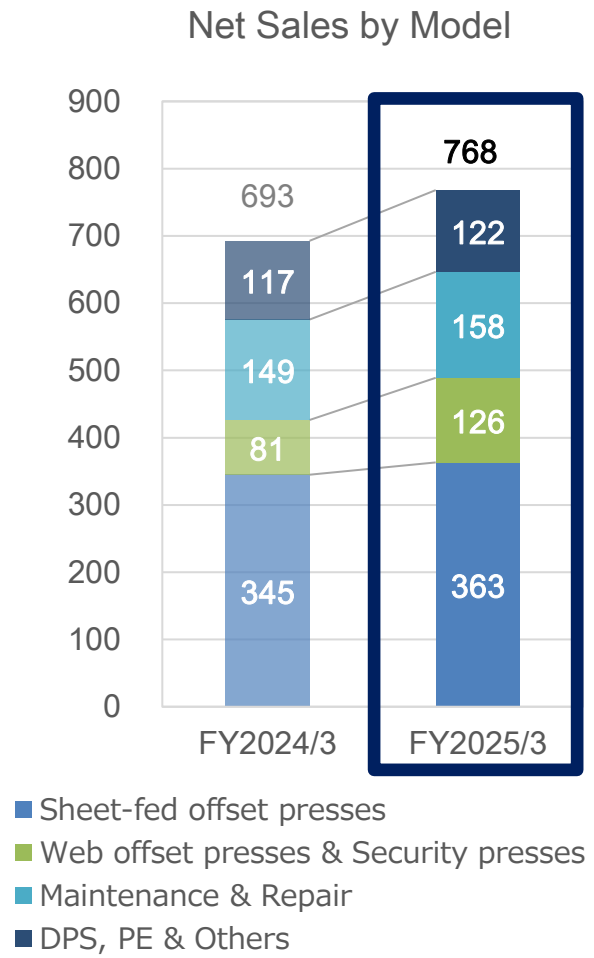
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Net Sales by Model

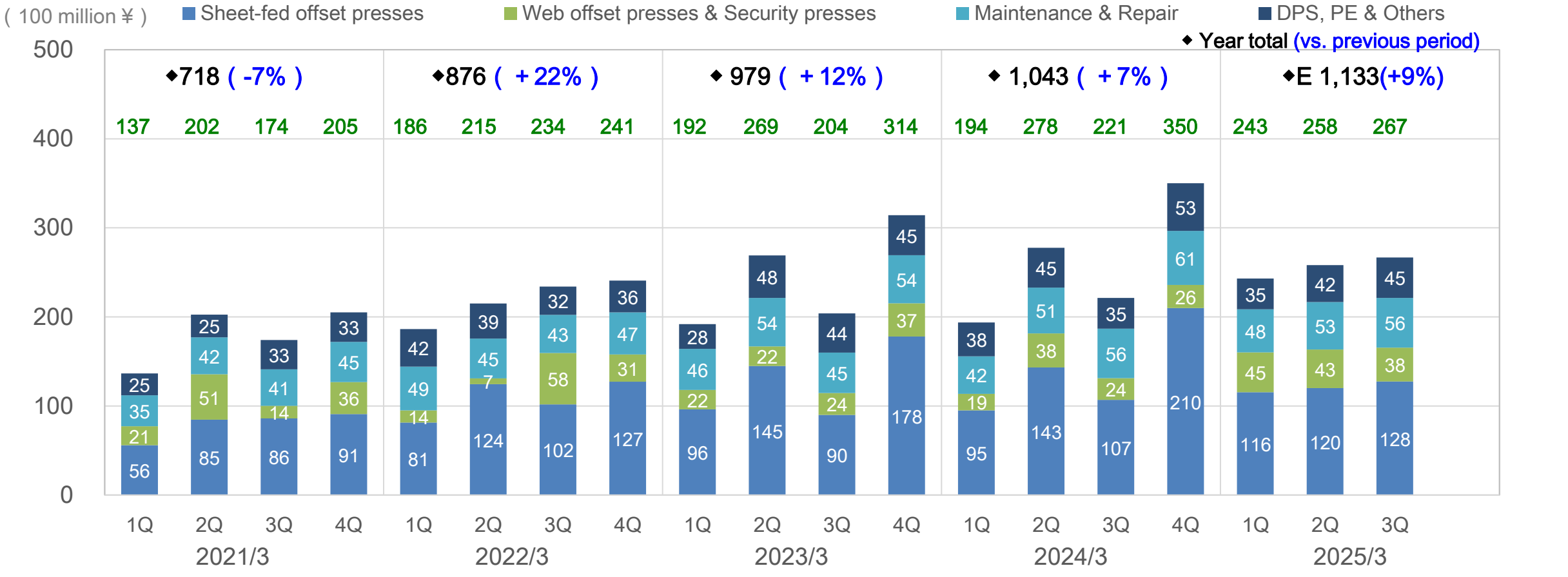
(100 million ¥)

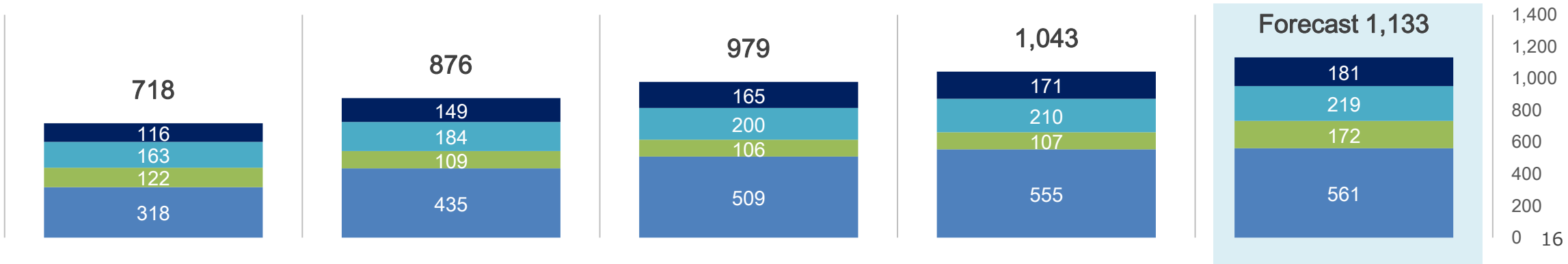
Nine Month Results	FY2025 3Q	FY2024 3Q	vs. FY2024 3Q
Sheet-fed offset presses	363	345	105%
Web offset presses & Security presses	126	81	155%
Maintenance & Repair	158	149	106%
DPS, PE & Others	122	117	104%
Total	768	693	111%



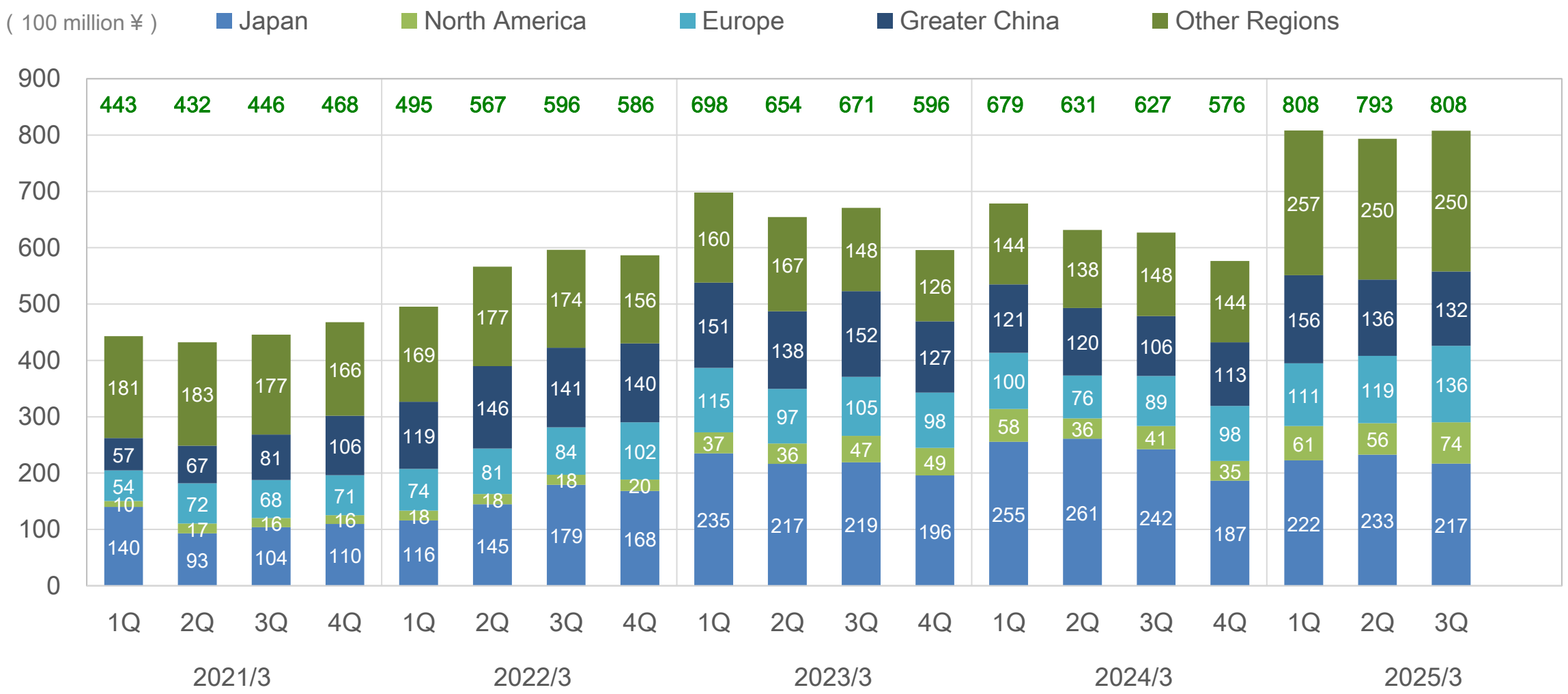
Net Sales by Model

KOMORI

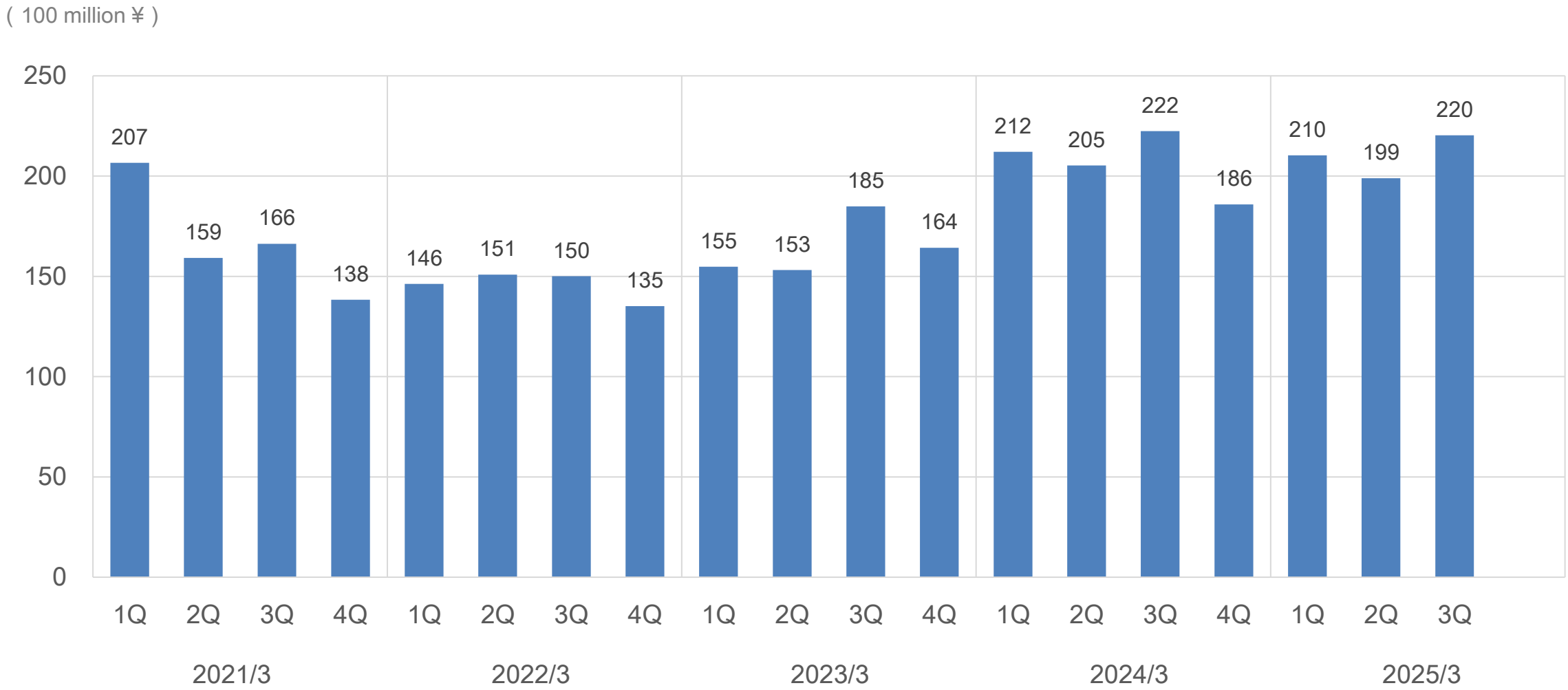




Order Backlog



Finished Goods Inventories （ at Manufacturing Cost ）



Forecast

Forecast of result of operations for FY2025

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(100 million ¥)

		FY2025 3Q	FY2024 3Q	Change	vs. FY2024 3Q	Forecast FY2025 year total	FY2024 year total	Change	vs. FY2024 year total
Order intake		990	706	284	140%	1,210	991	219	122%
Net sales		768	693	75	111%	1,133	1,043	90	109%
Operating profit		33	7	26	459%	67	49	18	137%
Ordinary profit		39	22	17	177%	68	68	0	100%
Profit attributable to owners of parent		29	13	16	227%	61	46	15	131%
FOREX : Average (Yen)	USD	152.87	142.76			146.62	144.40		
	EUR	164.91	155.19			158.33	156.80		
FOREX : End of term (Yen)	USD	158.18	141.83			140.00	151.41		
	EUR	164.92	157.12			150.00	163.24		

Forecast of Order Intake by Region

(100 million ¥)

	FY2025 3Q	Forecast FY2025 year total	FY2024 year total	Change	vs. FY2024 year total
Japan	275	333	337	-3	99%
North-America	93	116	97	19	120%
(million USD)	(61)	(80)	(67)	(12)	(118%)
Europe	197	271	216	55	125%
(million EUR)	(119)	(171)	(138)	(33)	(124%)
Greater China	143	176	159	17	110%
Other Regions	283	314	183	131	172%
Total	990	1,210	991	219	122%

Forecast of Order Intake by Model

(100 million ¥)

	FY2025 3Q	Forecast FY2025 year total	FY2024 year total	Change	vs. FY2024 year total
Sheet-fed offset presses	503	587	508	79	116%
Web offset presses & Security presses	196	203	127	76	160%
Maintenance & Repair	166	237	206	31	115%
DPS, PE & Others	125	183	150	33	122%
Total	990	1,210	991	219	122%

Forecast of Net Sales by Region

(100 million ¥)

	FY2025 3Q	Forecast FY2025 year total	FY2024 year total	Change	vs. FY2024 year total
Japan	245	355	346	10	103%
North-America	57	83	117	-34	71%
(million USD)	(37)	(57)	(81)	(-24)	(70%)
Europe	160	253	228	26	111%
(million EUR)	(97)	(160)	(145)	(15)	(110%)
Greater China	128	184	183	1	100%
Other Regions	179	258	169	88	152%
Total	768	1,133	1,043	90	109%

Forecast of Net Sales by Model

(100 million ¥)

	FY2025 3Q	Forecast FY2025 year total	FY2024 year total	Change	vs. FY2024 year total
Sheet-fed offset presses	363	561	555	7	101%
Web offset presses & Security presses	126	172	107	65	160%
Maintenance & Repair	158	219	210	9	104%
DPS, PE & Others	122	181	171	10	106%
Total	768	1,133	1,043	90	109%

CAPEX, Depreciation and Amortization, R&D etc.

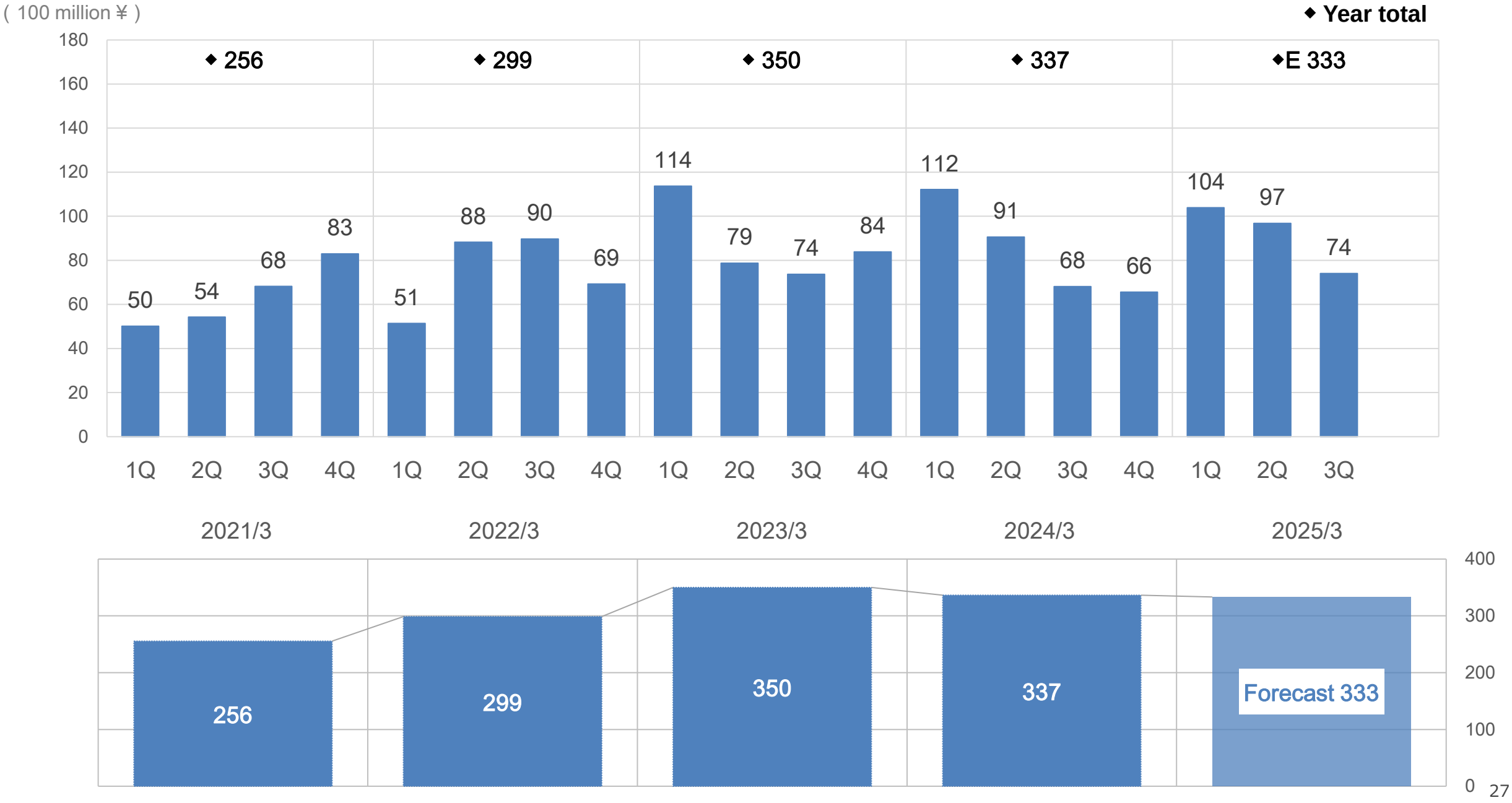
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(million ¥)

	FY2021	FY2022	FY2023	FY2024	FY2025 3Q	FY2025 Forecast
Number of employees	2,686	2,613	2,567	2,562	2,647	2,680
Personnel expenses	20,199	22,122	23,246	24,656	19,549	26,200
Capital expenditures	1,394	2,371	2,303	1,997	1,381	3,000
Depreciation and amortization	1,604	1,877	1,896	1,968	1,639	2,100
R&D expenses	4,002	4,050	3,654	3,734	2,913	4,100
（% to net sales ）	(5.6%)	(4.6%)	(3.7%)	(3.6%)	(3.8%)	(3.6%)

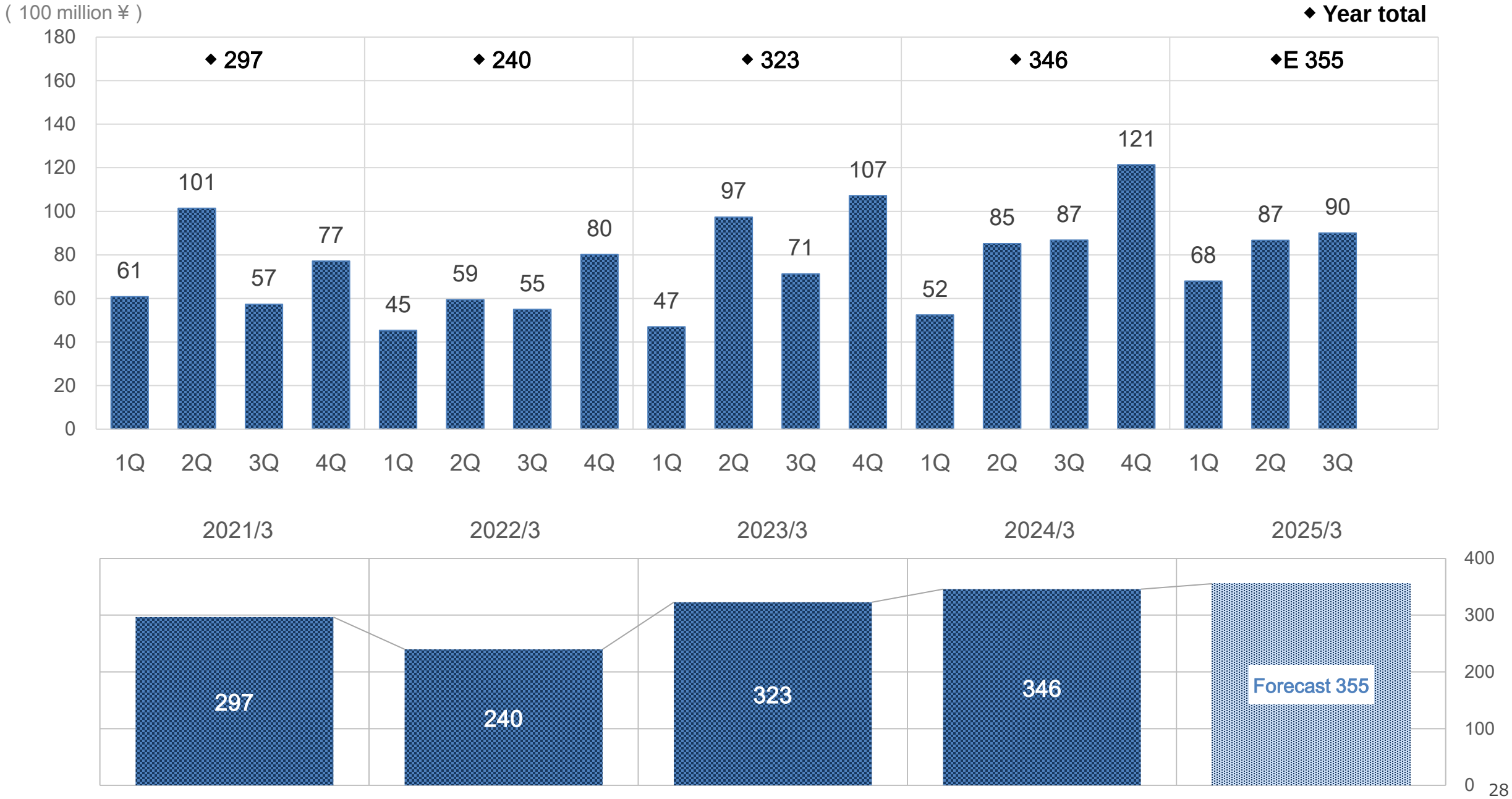
Appendix: Detailed Order Intake and Net Sales by Region

Order Intake in Japanese Market

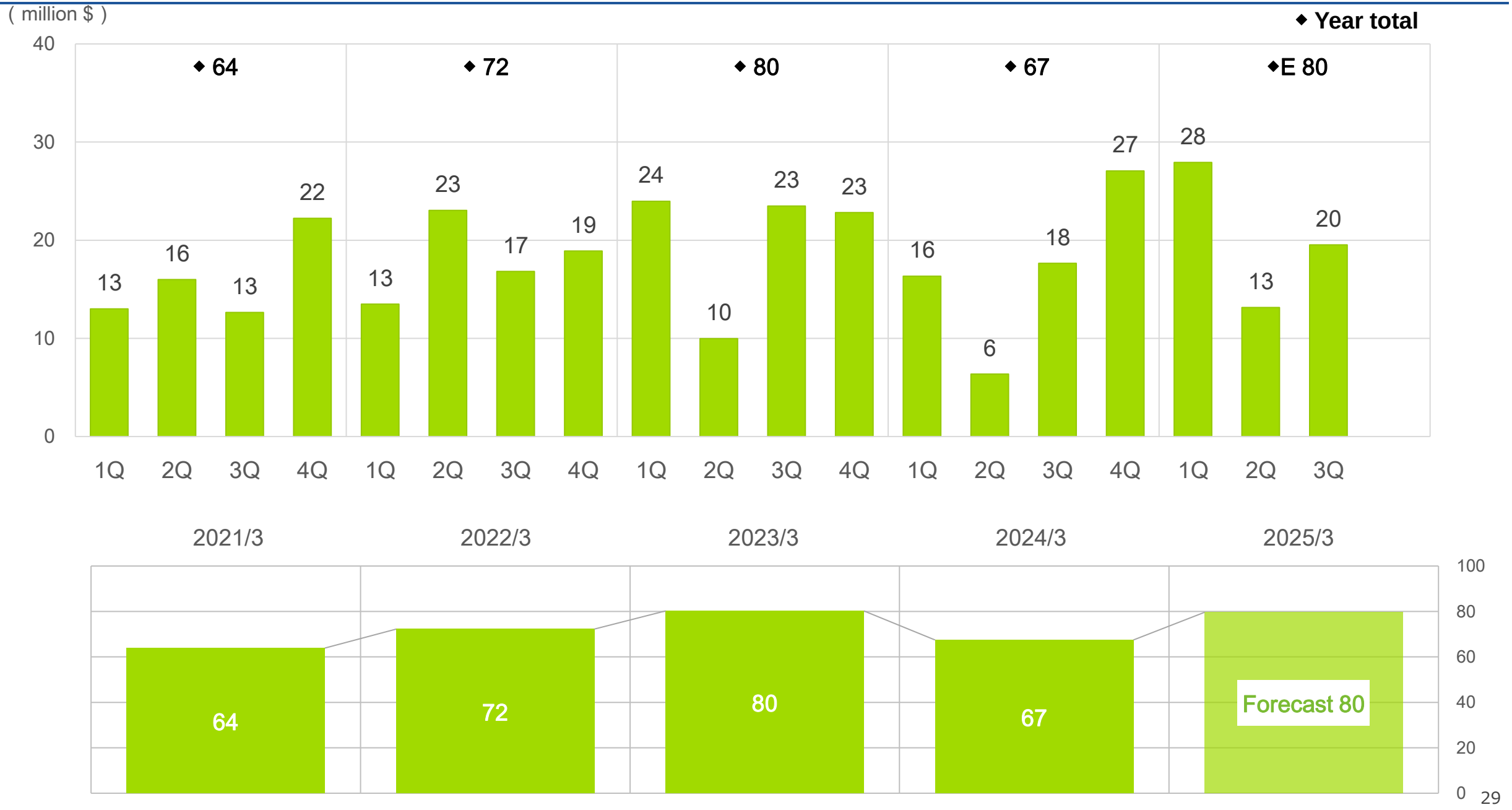


Net Sales in Japanese Market

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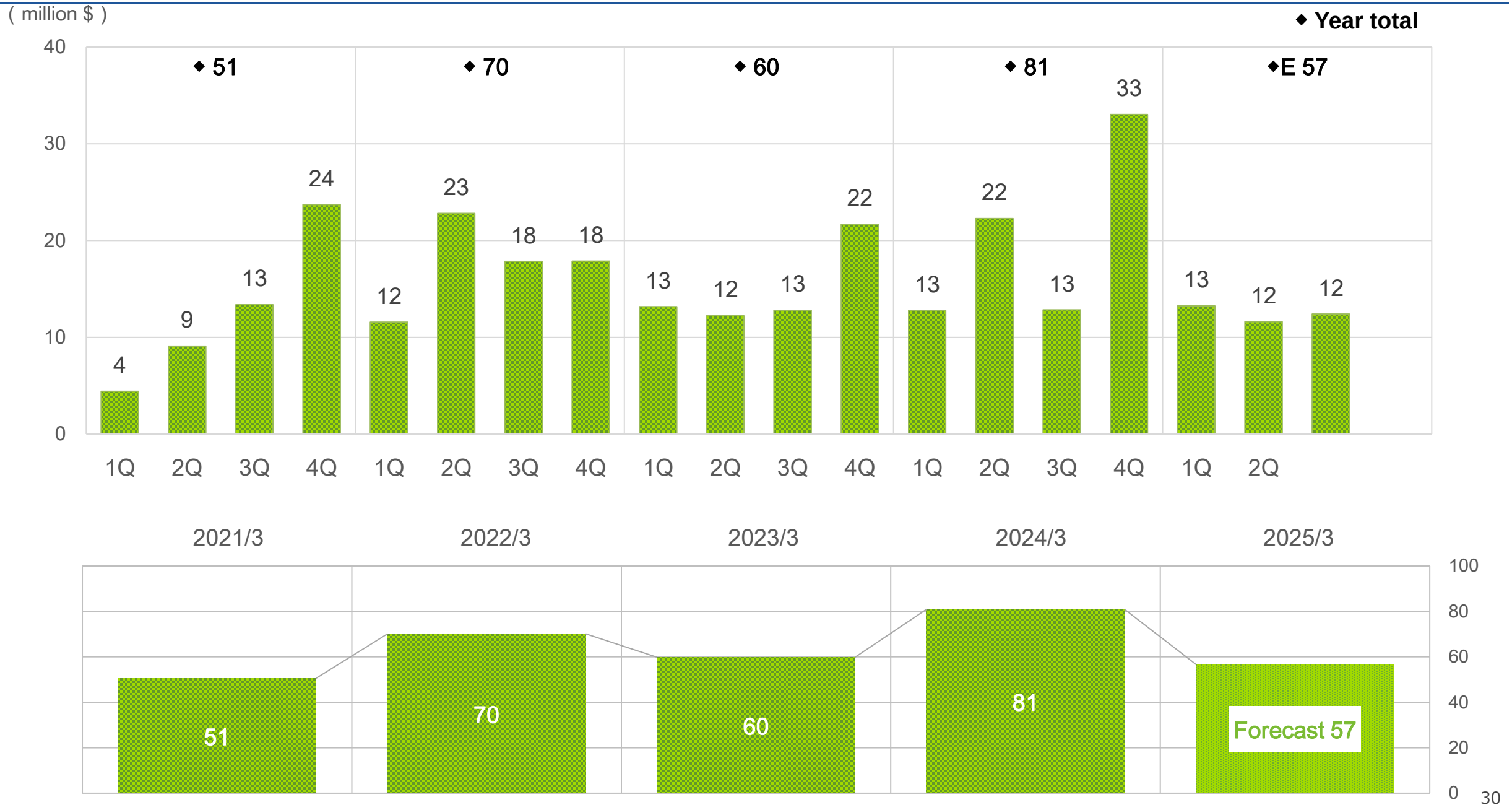


Order Intake in North American Market

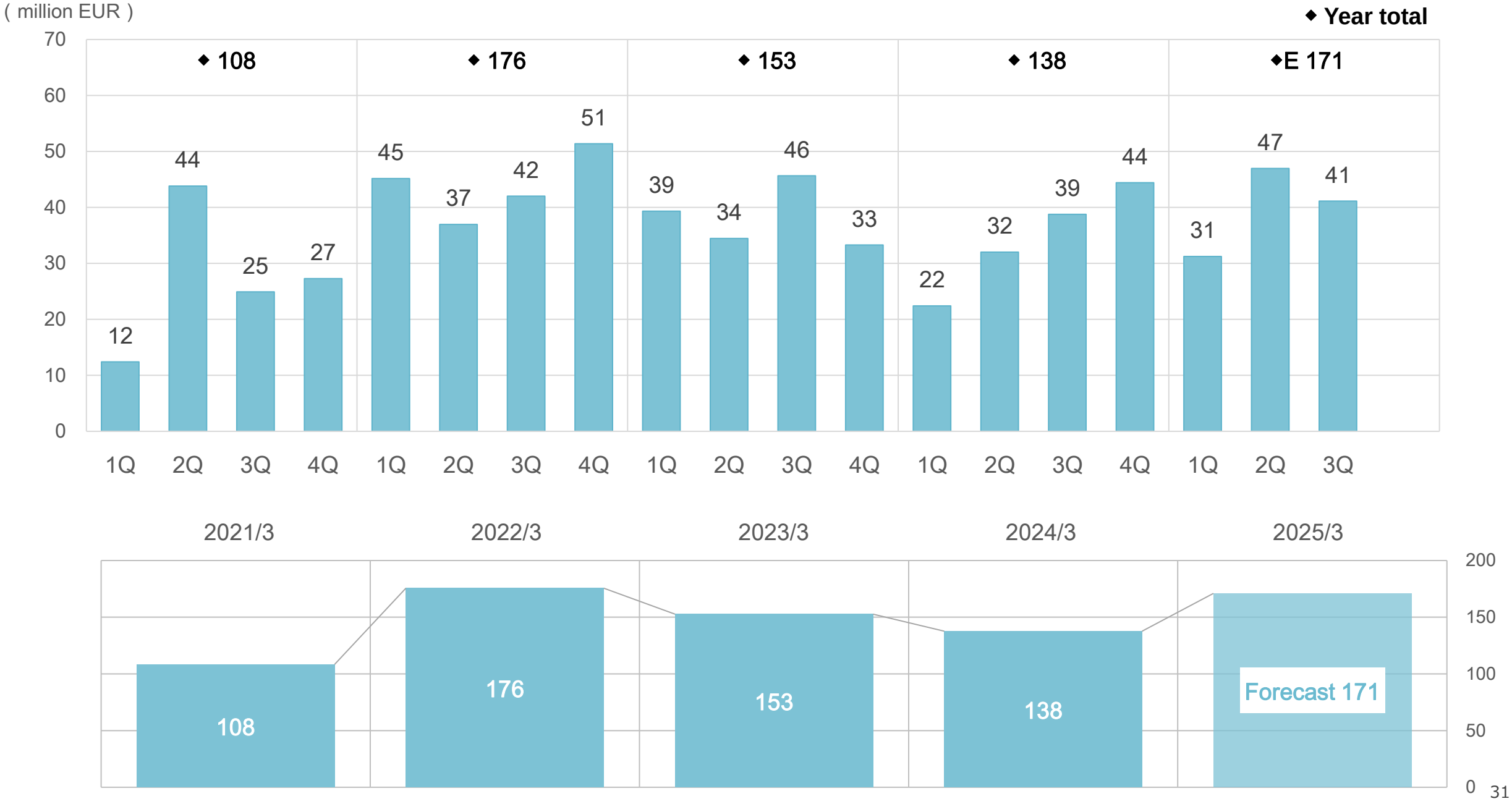


Net Sales in North American Market

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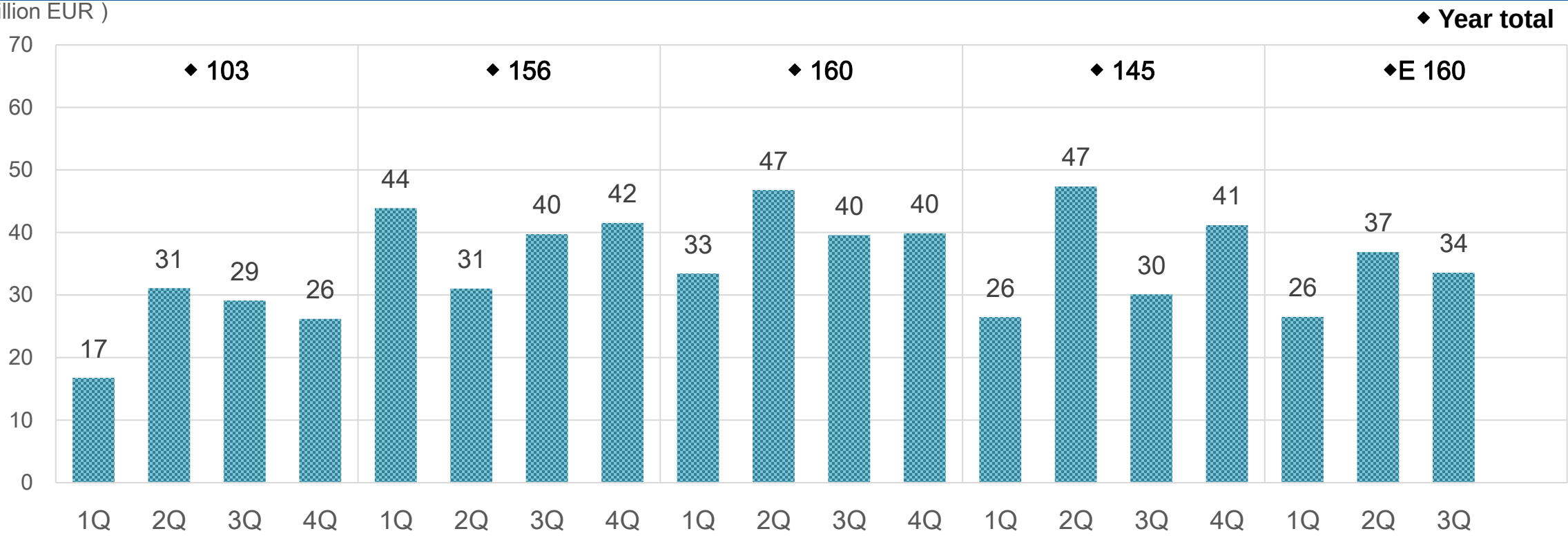
Order Intake in European Market

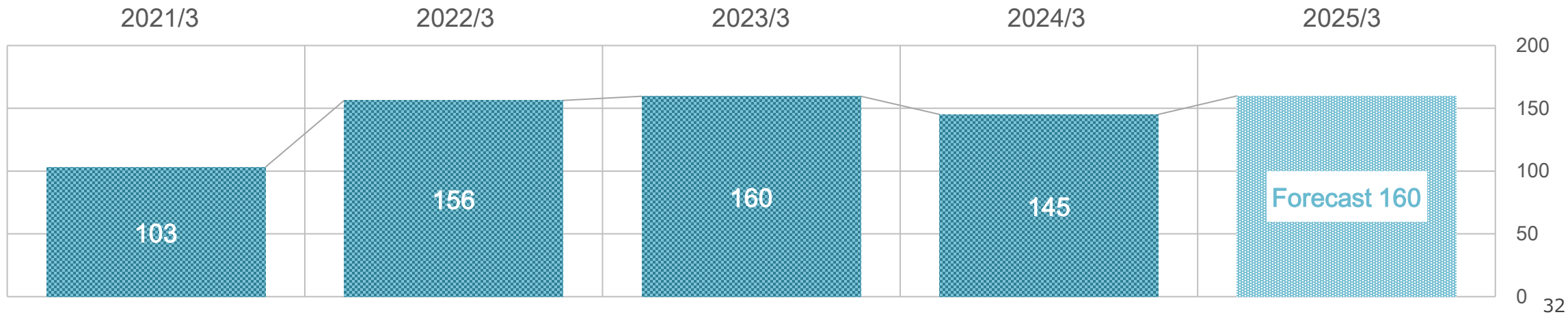


Net Sales in European Market

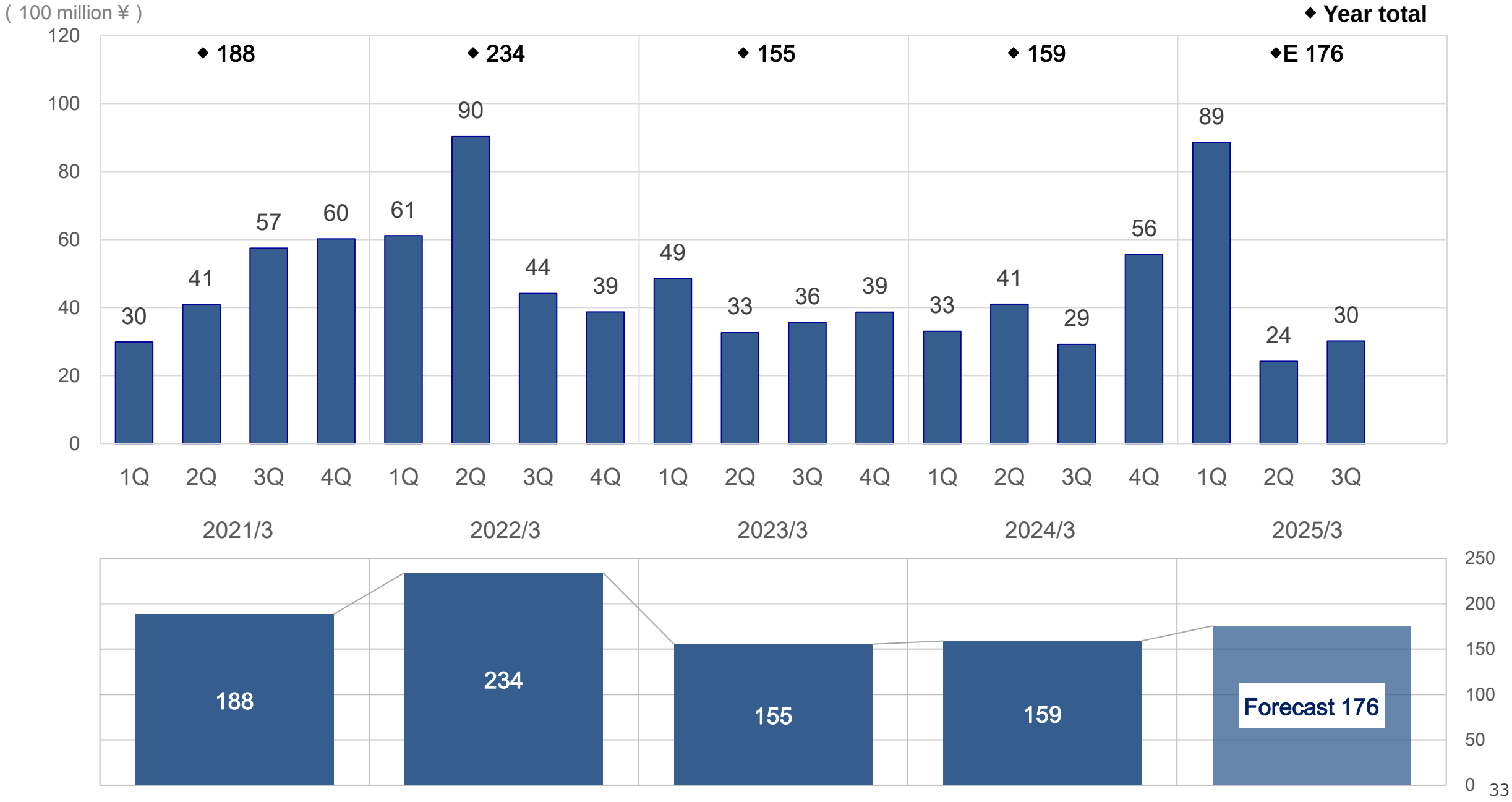
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(million EUR)

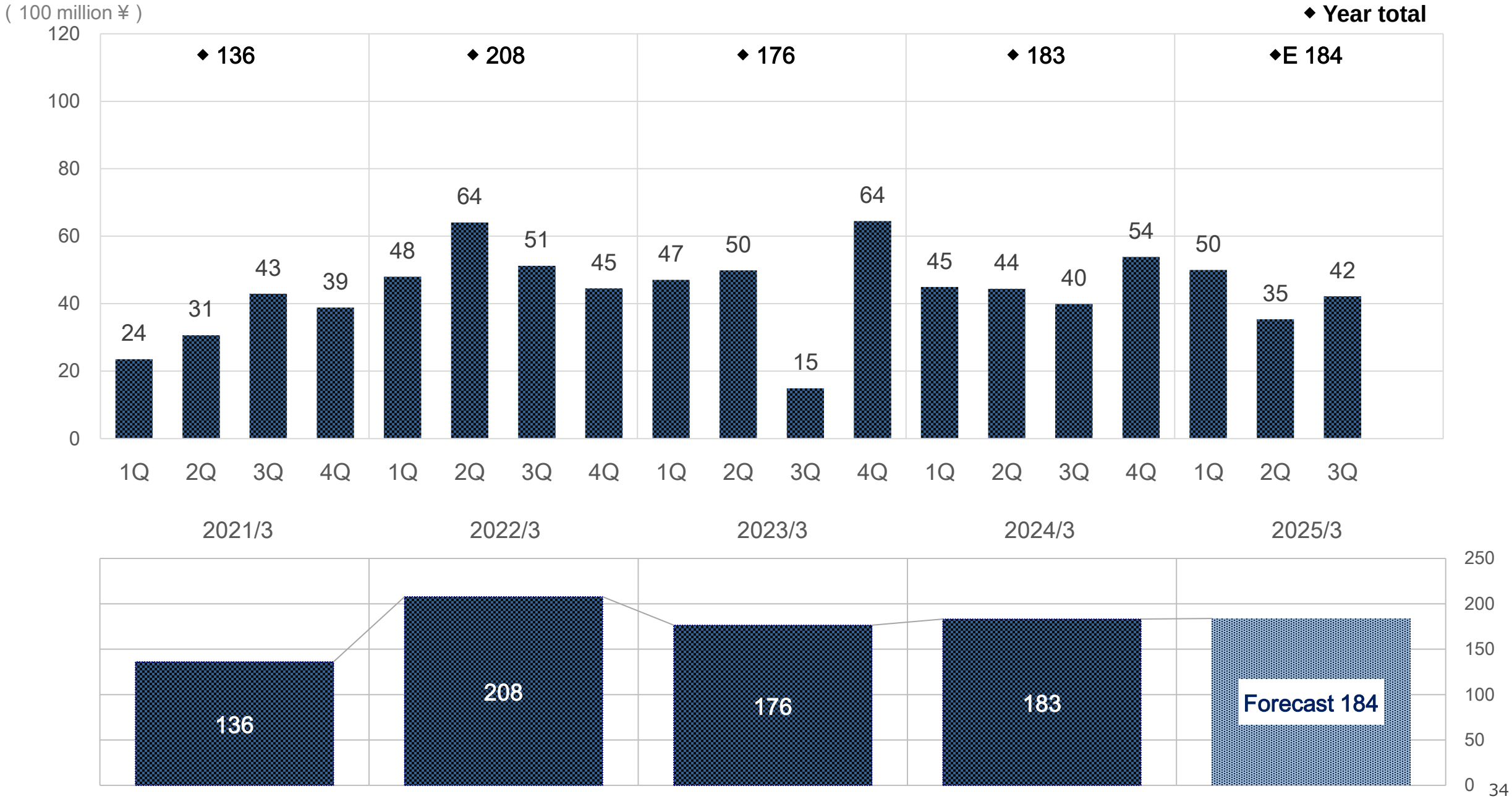




Order Intake in Greater China Market

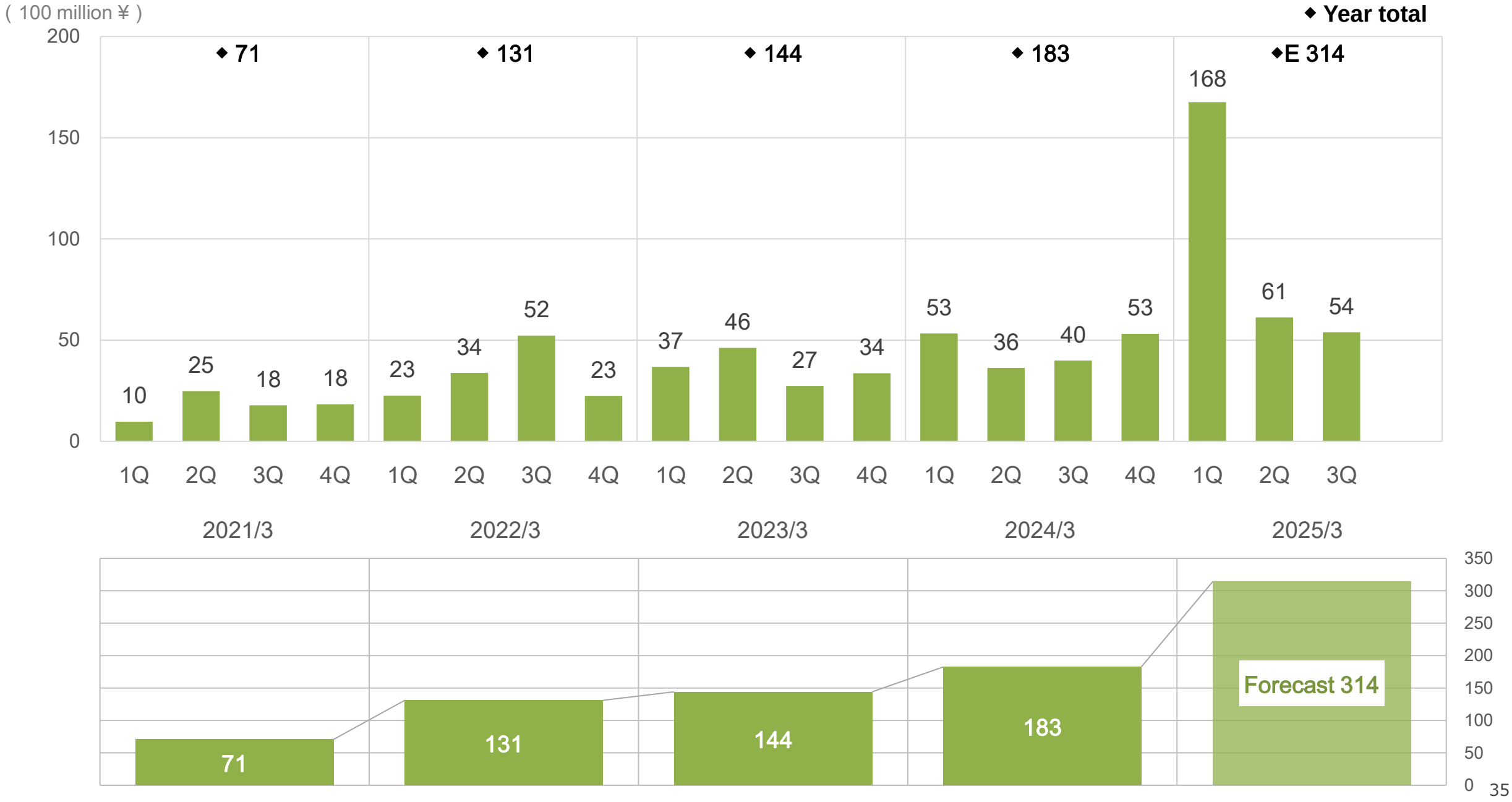


Net Sales in Greater China Market

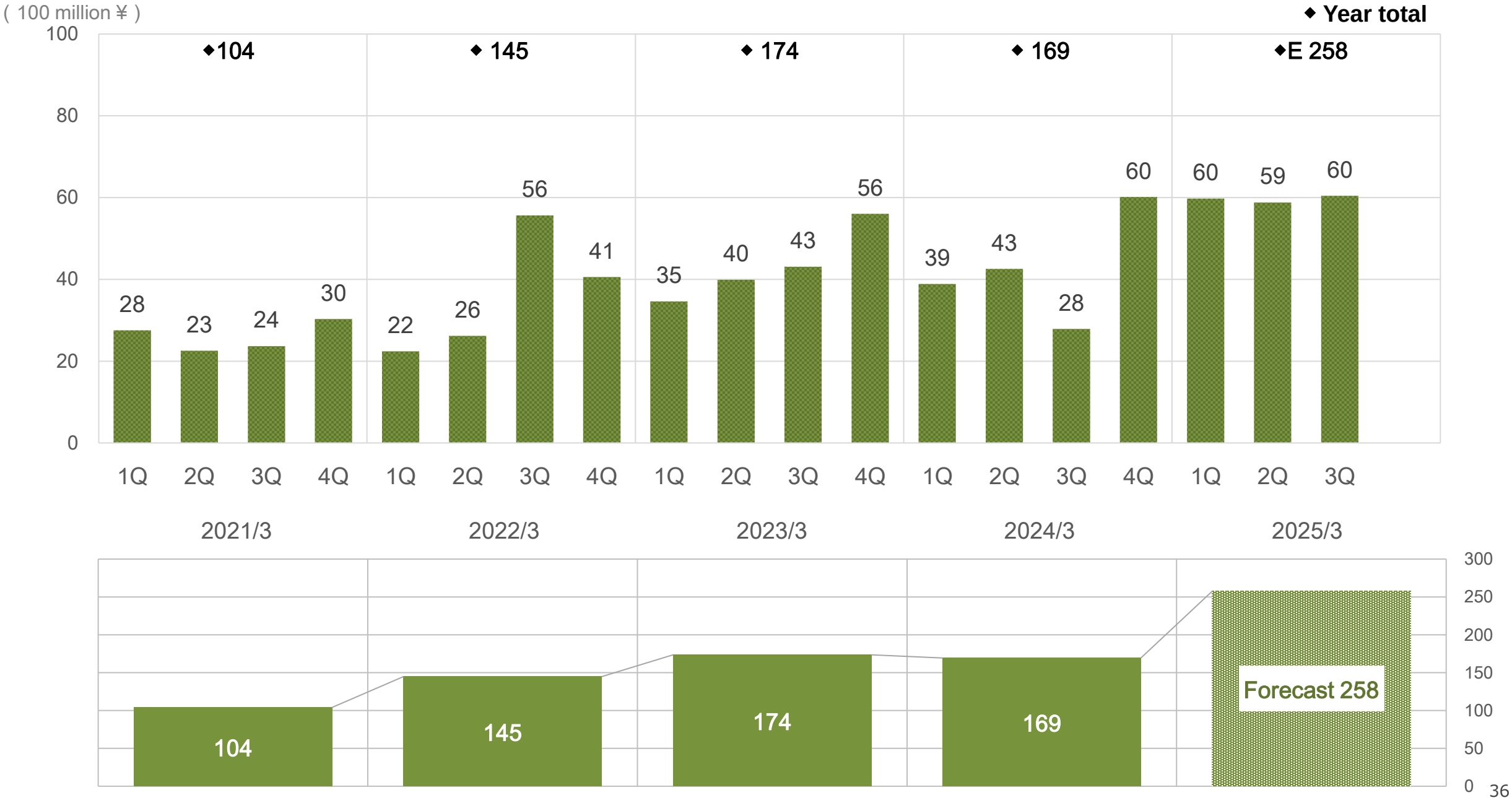


Order Intake in Other Regions' Markets

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Net Sales in Other Regions' Markets



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General Manager of Finance Department (IR section)

E-mail: Akihiro_Sagi@komori.co.jp

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Caution Regarding Forward-Looking Statements

The forecasts in this material are based on management's assumptions and beliefs held in light of information currently available to it and accordingly involve risks and uncertainties that may cause actual results to differ materially from forecasts. These uncertainties include, but are not limited to, changes in economic conditions, market trends, changes in foreign currency exchange rates and other factors.