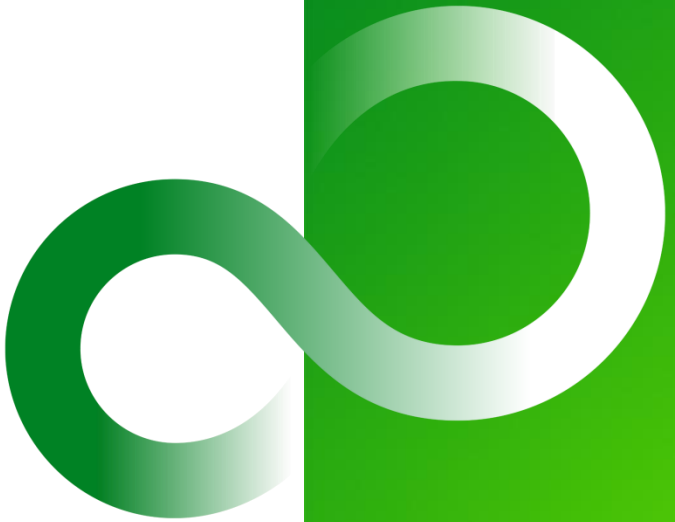
2Q
FY2025

Consolidated Financial Results

October 30, 2025

Fujitsu Limited



© 2025 Fujitsu Limited

Financial Results for 1H FY2025

© 2025 Fujitsu Limited

FY2025 1H Results: Overview

Service Solutions

(Billions of yen)

Revenue	**1,066.5**	vs. LY	**+4.8%**
	(Excl. restructuring etc. **+6.4%**)		
Adjusted Operating Profit	**119.6**	vs. LY	**+30.9**
[Operating Profit Ratio]	**[11.2%]**	vs. LY	**[2.5%]**

- Revenue up from the previous year +4.8%
  - Actual basis excluding restructuring +6.4%
  - Of which, business in Japan +8.9%
- In addition to the benefits of higher revenue, profitability has also improved
  Profits up 30.9 billion yen from prior year +34.8%

Consolidated Total

Operating Profit and Net Profit both have record highs

Revenue	**1,566.5**	vs. LY	**+0.9%**
	(Excl. restructuring etc. **+3.6%**)		
Adjusted Operating Profit	**121.3**	vs. LY	**+55.2**
[Operating Profit Ratio]	**[7.7%]**	vs. LY	**[+3.4%]**
Net Profit	**262.0**	vs. LY	**+226.3**

- Revenue up from the previous year +0.9%
  - Actual basis excluding restructuring +3.6%
- Higher profit in all segments
  Profit up 55.2 billion yen from prior year +83.6%
- Posted gains on sale of
  FUJITSU GENERAL LIMITED and
  SHINKO ELECTRIC INDUSTRIES CO., LTD.

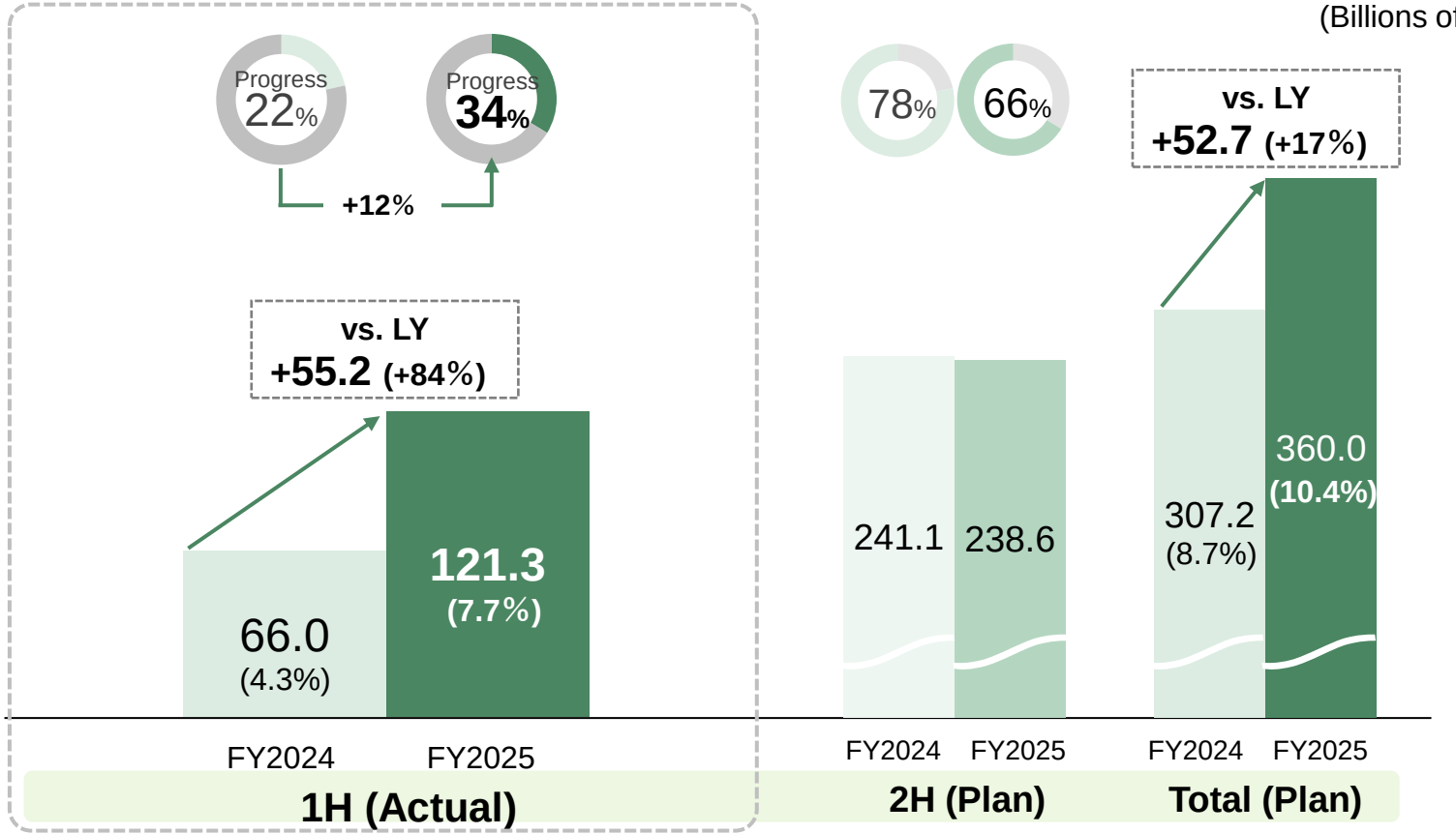
*Excluding restructuring, etc.: increase using the same conditions as FY2025, excluding the sale of businesses and changes to the presentation of revenues

© 2025 Fujitsu Limited

Trend of Consolidated Adjusted Operating Profit

(Billions of yen)

Cumulative Percent Progress Over the Year



Adjusted Operating Profit
(%)

© 2025 Fujitsu Limited

Business Segment Information: Higher Profit in All Segments

(Billions of yen)

		1H FY2024	1H FY2025	vs. LY	(%)	Excl. restructuring etc. (%)
Service Solutions	Revenue	**1,017.5**	**1,066.5**	**48.9**	**4.8**	**6.4**
	Adj. Operating Profit	**88.7**	**119.6**	**30.9**	**34.8**	
	[%]	[8.7%]	[11.2%]	[2.5%]		
Hardware Solutions	Revenue	456.6	424.8	-31.8	-7.0	-1.2
	Adj. Operating Profit	3.1	12.5	9.4	302.1	
Ubiquitous Solutions	Revenue	108.6	113.1	4.5	4.2	
	Adj. Operating Profit	11.3	21.7	10.3	91.2	
Inter-segment Elim./Corporate	Revenue	-30.7	-37.9	-7.2	-	
	Adj. Operating Profit	-37.1	-32.5	4.5	-	
Total	Revenue	**1,552.1**	**1,566.5**	**14.3**	**0.9**	**3.6**
	Adj. Operating Profit	**66.0**	**121.3**	**55.2**	**83.6**	
	[%]	**[4.3%]**	**[7.7%]**	**[3.4%]**		

*Excluding restructuring, etc.: Services Impact of last year's sale of contact center business
Hardware Change from gross sales standard for software from other companies to net sales

© 2025 Fujitsu Limited

Business Segment Information (Adjusted)

© 2025 Fujitsu Limited

Service Solutions

(Billions of yen)

	1H FY2024	1H FY2025	vs. LY	(%)	Excl. restructuring etc. (%)
Revenue	**1,017.5**	**1,066.5**	**48.9**	**4.8**	**6.4**
[Uvance]	[200.7]	[311.0]	[110.2]	[54.9]	
[Modernization]	[82.8]	[110.1]	[27.3]	[33.0]	
Japan	741.8	795.2	53.3	7.2	8.9
Outside Japan	275.6	271.2	-4.4	-1.6	
Adjusted Operating Profit	**88.7**	**119.6**	**30.9**	**34.8**	
[Adj. operating profit margin]	[8.7%]	[11.2%]	[2.5%]		

*Japan: Global solutions, Regions (Japan)

*Outside Japan: Regions (International)

***Excluding restructuring, etc.: Impact of last year's sale of contact center business

Revenue

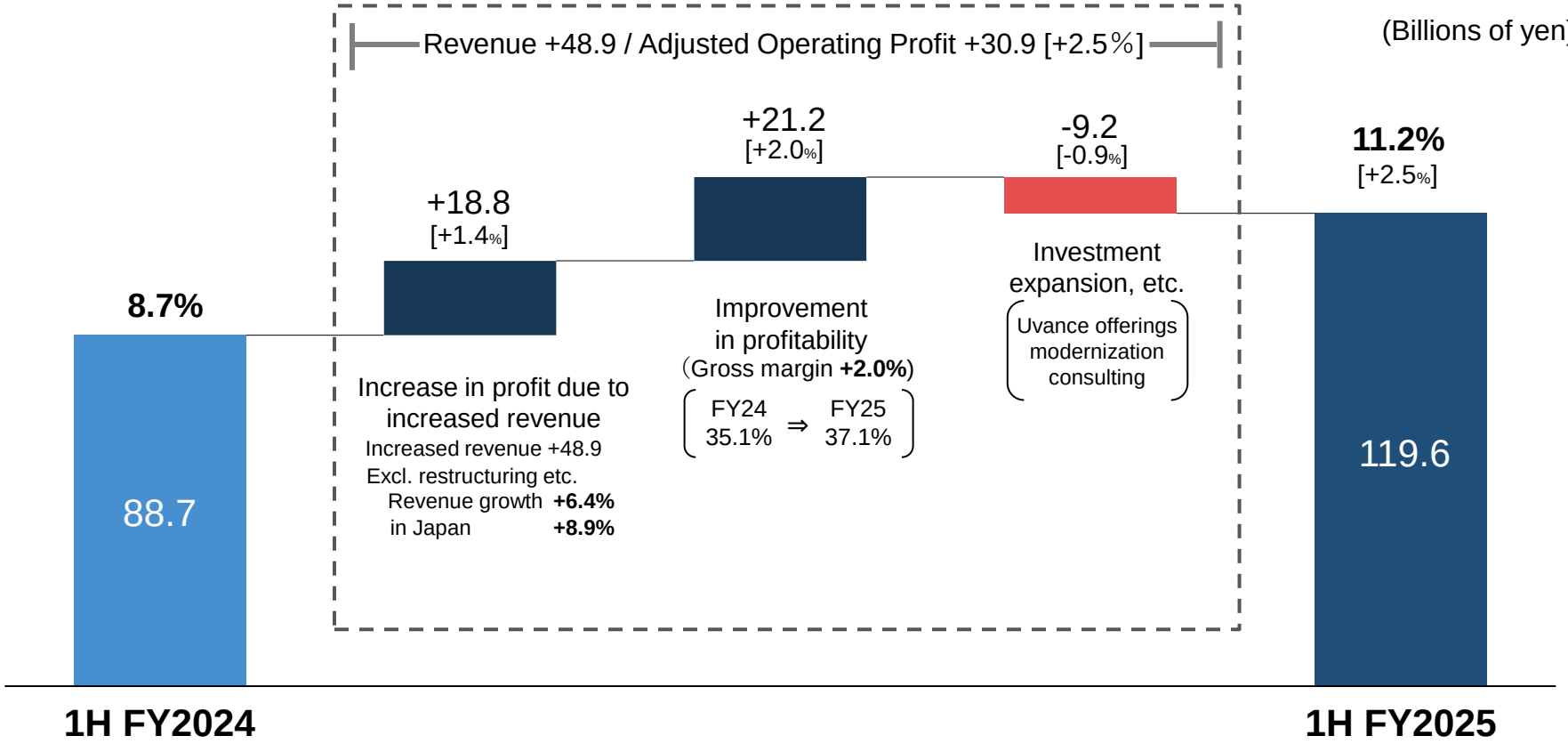
- Up 7% in Japan (Up 9% excluding restructuring)
  Strong growth in DX and modernization deals
- Down 2% outside of Japan, primarily due to the impact of exchange rates

Adjusted operating profit (a new record)

- Steady progress in profitability improvements, in addition to the benefit of higher revenue

© 2025 Fujitsu Limited

Factors Behind Change in Adjusted Operating Profit



© 2025 Fujitsu Limited

Orders (Japan)

In the Enterprise segment, there was a pullback from multiple large-scale deals in the prior year, but there was a continued high level of deals from the prior year in the Finance segment
Steady expansion in the order pipeline across all segments

	FY2024				FY2025			
	1Q	2Q	3Q	4Q	1Q	2Q	**1H**	[Excl. large-scale deals]
Japan	97%	101%	109%	111%	**101%**	**105%**	**103%**	**[106%]**
Private Enterprise Business [Manufacturing & Distribution & Retail]	106%	99%	107%	109%	**97%**	**97%**	**97%**	**[104%]**
Finance Business [Finance & Insurance]	100%	117%	104%	130%	**119%**	**86%**	**101%**	
Public&Healthcare [Government & Local government & Healthcare]	85%	97%	111%	105%	**96%**	**125%**	**108%**	
Mission Critical and others [Mission Critical & National Security & others]	131%	98%	110%	110%	**114%**	**103%**	**108%**	

*Large-scale deals: multi-year contracts, with each deal exceeding 2.5 billion yen
(on average, each deal has a contract period of about 5 years and a contract amount of roughly 5.0 billion yen)

© 2025 Fujitsu Limited

Revenue + Order Backlog (Japan)

(Billions of yen)

	FY2025 (Revenue Forecast)	End of 1H FY2025			
		Revenue (Actual)	Order Backlog (Sales expected from 2H)	**Total**	**Amount needed to achieve revenue forecast**
Revenue and Order Backlog	1,800.0	795.2	683.9	1,479.1	320.8
		Annual Revenue Coverage Ratio		**82%**	**18%**

Level with previous year

Reference

Total order backlog	**approx. 1,170.0**
(Sales expected from FY26)	(approx. 490.0)

© 2025 Fujitsu Limited

Orders (Outside Japan)

Europe: Large-scale multi-year data center contract renewals
Americas: Pullback from big multi-year deals last year
Asia Pacific: Multi-year retail-related contract renewals in Oceania

	FY2024				FY2025		
	1Q	2Q	3Q	4Q	1Q	2Q	**1H**
Europe	86%	84%	78%	128%	**177%**	**93%**	**128%**
Americas	104%	50%	151%	73%	**51%**	**120%**	**76%**
Asia Pacific	114%	138%	199%	96%	**117%**	**99%**	**108%**

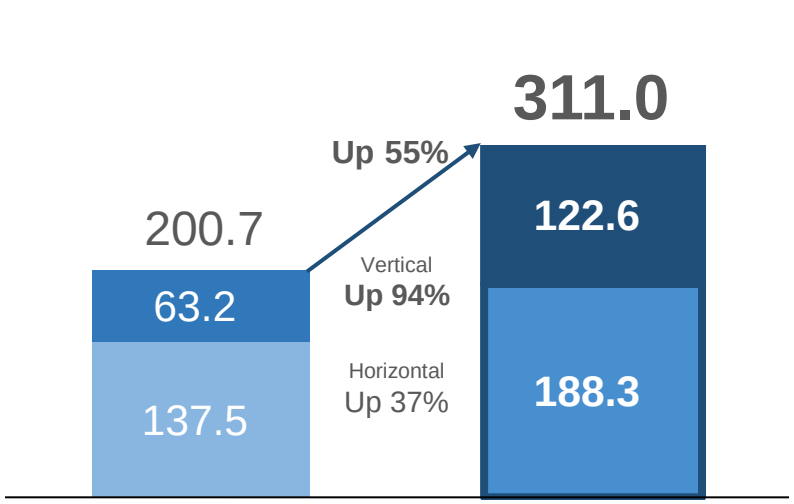
© 2025 Fujitsu Limited

Uvance

Orders

223.1 **Up 43%** **318.6**

Revenue

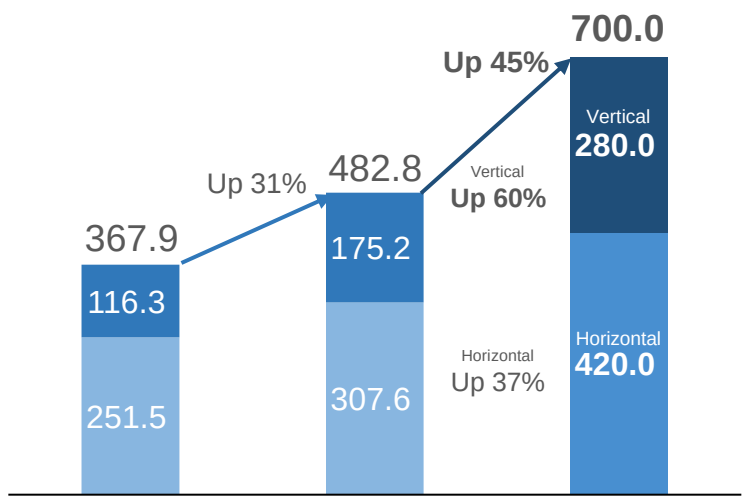


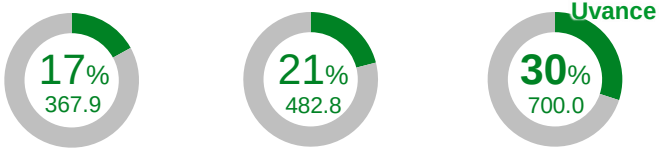
Percentage of total revenue



Annual Plan

418.5 **Up 31%** 548.6 **Up 31%** **720.0**





(Billions of yen)

Vertical: 4 cross-industry areas that solve societal issues
Horizontal: 3 technical areas that support cross-industry areas

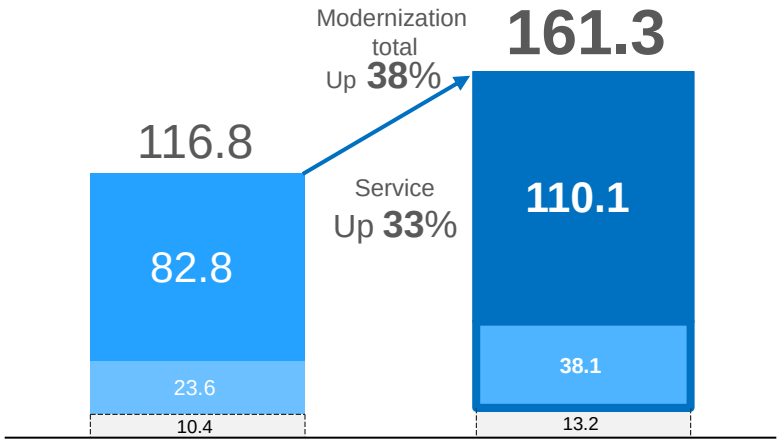
© 2025 Fujitsu Limited

Modernization

Orders

149.6 Up 3% **154.1**

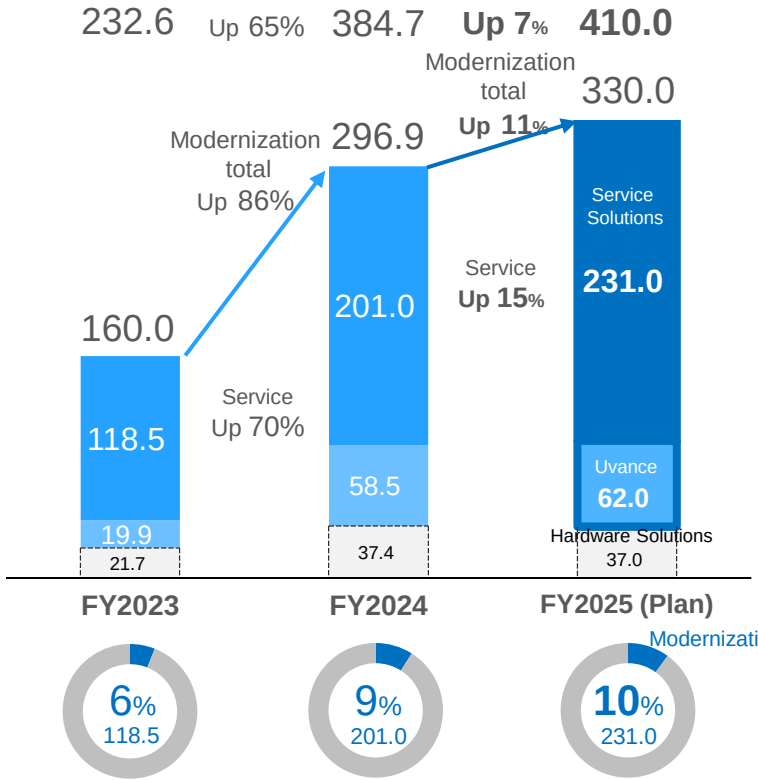
Revenue



Percentage of total revenue



Annual Plan



(Billions of yen)

© 2025 Fujitsu Limited

Improvement in Profitability

Enhancing added value of services through an increase in delivery quality and speed

Improvement in profitability: +21.2 billion yen (Gross margin ratio +2.0%)

Delivery enhancement

- **Expanded use of JGG**
  - Process standardization through Japan Global Gateway
    Ratio of projects using JGG: 48% in 1H (up 6% from prior year)
- **Expanded use of generative AI**
  - For roughly 30,000 system engineers in Japan and partner companies, we provided a usage environment for the generative AI tool Chat AI for Project
  - Internal sharing of use cases by process
  - Of roughly 20,000 projects in Japan, 30% use generative AI

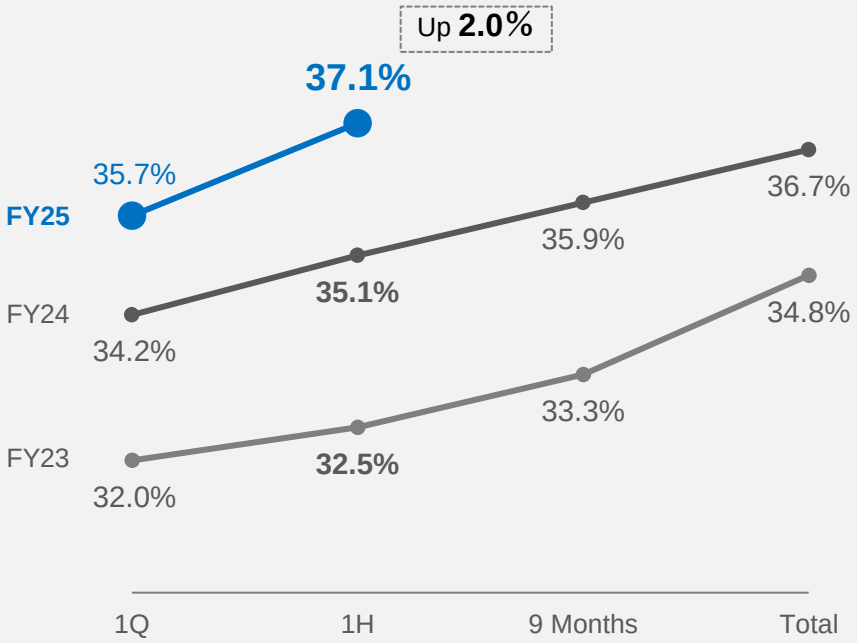
Pricing strategy

- Expansion of value-based pricing

Optimization of human resources portfolio

- Higher productivity through optimal allocation of human resources

Trends in gross margin



© 2025 Fujitsu Limited

Breakdown by Sub-Segment

(Billions of yen)

		1H FY2024	1H FY2025	vs. LY	(%)	Excl. restructuring etc. (%)
Service Solutions	Revenue	1,017.5	1,066.5	48.9	4.8	6.4
	Japan	741.8	795.2	53.3	7.2	8.9
	Outside Japan	275.6	271.2	-4.4	-1.6	
	Adjusted Operating Profit	88.7	119.6	30.9	34.8	
	[%]	[8.7%]	[11.2%]	[2.5%]		
Global Solutions	Revenue	246.7	249.3	2.6	1.1	6.1
	Adjusted Operating Profit	-6.0	3.8	9.9	-	
	[%]	[-2.4%]	[1.6%]	[4.0%]		
Regions (Japan)	Revenue	583.3	607.7	24.4	4.2	
	Adjusted Operating Profit	91.4	98.9	7.4	8.2	
	[%]	[15.7%]	[16.3%]	[0.6%]		
Regions (International)	Revenue	275.6	271.2	-4.4	-1.6	
	Adjusted Operating Profit	3.2	16.7	13.5	413.6	
	[%]	[1.2%]	[6.2%]	[5.0%]		
Intra-seg. Elim	Revenue	-88.1	-61.8	26.2	-	

*Japan: Global solutions, Regions (Japan)

*Outside Japan: Regions (International)

*Excluding restructuring, etc.: excludes impact of last year's sale of contact center business

Global Solutions

- Higher revenue, primarily from Uvance offerings
- In addition to the benefit of higher revenue, higher profit from being more discerning on development expenses for each offering

Regions (Japan)

Growth in DX and modernization deals

Regions (International)

Lower revenue, primarily from impact of exchange rates

Improved profit from the effects of business portfolio transformations

© 2025 Fujitsu Limited

Hardware Solutions

(Billions of yen)

	1H FY2024	1H FY2025	vs. LY	(%)	Excl. restructuring etc. (%)
Revenue	456.6	424.8	-31.8	-7.0	-1.2
System Products	383.3	346.5	-36.7	-9.6	-2.7
Network Products	73.3	78.2	4.9	6.7	
Adjusted Operating Profit	3.1	12.5	9.4	302.1	
[Adj. operating profit margin]	[0.7%]	[2.9%]	[2.2%]		

*Excluding restructuring, etc.: Change from gross sales standard for software from other companies to net sales

System Products

- Down 2.7%, excluding impact of a change in the way revenue is recorded

  Decline in small scale/low profitability business in Asia

- Higher profits, including impact of business efficiencies, through integration of production and sales at Fsas Technologies

Network Products

- Higher revenue from base stations and optical transmission equipment
- Higher profit from improvements in profitability

© 2025 Fujitsu Limited

Ubiquitous Solutions

(Billions of yen)

	1H FY2024	1H FY2025	vs. LY	(%)
Revenue	108.6	113.1	4.5	4.2
Adjusted Operating Profit	11.3	21.7	10.3	91.2
[Adj. operating profit margin]	[10.5%]	[19.2%]	[8.7%]	

- Higher demand from the end of support from Windows 10
- In addition to the lower cost of components because of exchange rates, profitability improved due to a focus on profitable sales

Inter-segment Elim./ Corporate

(Billions of yen)

	1H FY2024	1H FY2025	vs. LY
Adjusted Operating Profit	-37.1	-32.5	4.5

- Continued advanced research (AI, quantum computers, etc.) and implementation of medium- to long-term growth investments as planned

© 2025 Fujitsu Limited

Cash Flows, Assets, Liabilities and Equity

© 2025 Fujitsu Limited

Cash Flows (Consolidated)

(Billions of yen)

	1H FY2024	1H FY2025	vs. LY
Core Free Cash Flow *	93.7	164.2	70.4

* Ordinary free cash flow, excluding one-time cash inflows or outflows from such activities as business restructurings, structural reforms, and acquisitions or divestitures.

- Core free cash flow: higher profits, working capital efficiencies, such as lower inventory assets, and lower capital expenditures

Ⅰ Cash flows from operating activities	136.0	167.6	31.5
Ⅱ Cash flows from investing activities	-87.8	259.0	346.9
Ⅰ + Ⅱ Free Cash Flow	48.2	426.7	378.5
Ⅲ Cash flows from financing activities	-26.3	-114.8	-88.5

- Cash flows from investing activities: One-time cash inflows from sale of shares in FUJITSU GENERAL LIMITED and SHINKO ELECTRIC INDUSTRIES CO., LTD.
- Cash flows from financing activities: Repayment of short-term borrowings

© 2025 Fujitsu Limited

Assets, Liabilities and Equity (Consolidated)

(Billions of yen)

	Year-end FY2024	End of 1H FY2025	vs. LY
Total Assets	3,497.8	3,253.0	-244.7
Total Liabilities	1,595.7	1,261.8	-333.8
Total Equity	1,902.0	1,991.1	89.0
Total Equity Attributable to Owners of the Parent	1,740.9	1,973.0	232.0
Reference: Financial Indices			
Interest-bearing Loans	247.0	197.3	-49.7
(Net Interest-bearing Loans)	[11.0]	[-450.2]	[-461.2]

© 2025 Fujitsu Limited

Earnings Forecast for FY2025

© 2025 Fujitsu Limited

Financial Forecast (Adjusted) : No change from Previous Forecast

(Billions of yen)

	FY2024 (Actual)	FY2025 (Forecast)		vs. LY	(%)
		Current Forecast	Change vs. Previous Forecast		
Revenue	3,550.1	3,450.0	-	-100.1	-2.8
Adjusted Operating Profit	307.2	360.0	-	52.7	17.2
[Adjusted Operating Profit Margin]	[8.7%]	[10.4%]	[-%]	[1.7%]	
Adjusted Net Profit*	240.9	250.0	-	9.0	3.7

*Net Profit includes profit for the year from discontinued operations

Exchange Rate					
U.S. dollar / Yen	153	140	-	-13	-8.5
Euro / Yen	164	150	-	-14	-8.5
British pound / Yen	195	180	-	-15	-7.7

© 2025 Fujitsu Limited

Business Segment Information

(Billions of yen)

		FY2024 (Actual)	FY2025 (Forecast)		vs. LY	(%)
			Current Forecast	Change vs. Previous Forecast		
Service Solutions	Revenue	**2,245.9**	**2,330.0**	**-**	**84.0**	**3.7**
	Japan	1,656.2	1,800.0	-	143.7	8.7
	Outside Japan	589.7	530.0	-	-59.7	-10.1
	Adj. Operating Profit	**289.9**	**360.0**	**-**	**70.0**	**24.2**
	[%]	**[12.9%]**	**[15.5%]**	**[-%]**	**[2.6%]**	
Hardware Solutions	Revenue	1,119.9	965.0	-	-154.9	-13.8
	Adj. Operating Profit	61.3	55.0	-	-6.3	-10.3
	[%]	[5.5%]	[5.7%]	[-%]	[0.2%]	
Ubiquitous Solutions	Revenue	251.7	225.0	-	-26.7	-10.6
	Adj. Operating Profit	31.3	20.0	-	-11.3	-36.2
	[%]	[12.5%]	[8.9%]	[-%]	[-3.6%]	
Inter-segment Elim./ Corporate	Revenue	-67.5	-70.0	-	-2.4	-
	Adj. Operating Profit	-75.3	-75.0	-	0.3	-

© 2025 Fujitsu Limited

Financial Forecast (Adjusted Consolidated Results/Items)

(Billions of yen)

	FY2025 (Forecast)			Change vs. Previous Forecast			vs. LY		
	Adjusted Consolidated Results	Adjusted Items	Consolidated Results	Adjusted Consolidated Results	Adjusted Items	Consolidated Results	Adjusted Consolidated Results	Adjusted Items	Consolidated Results
Revenue	3,450.0	-	3,450.0	-	-	-	-100.1	-	-100.1
Operating Profit	360.0	-	360.0	-	-	-	52.7	42.1	94.9
[%]	[10.4%]		[10.4%]	[-%]		[-%]	[1.7%]		[2.9%]
Net Profit	250.0	140.0	390.0	-	-	-	9.0	161.1	170.1

© 2025 Fujitsu Limited

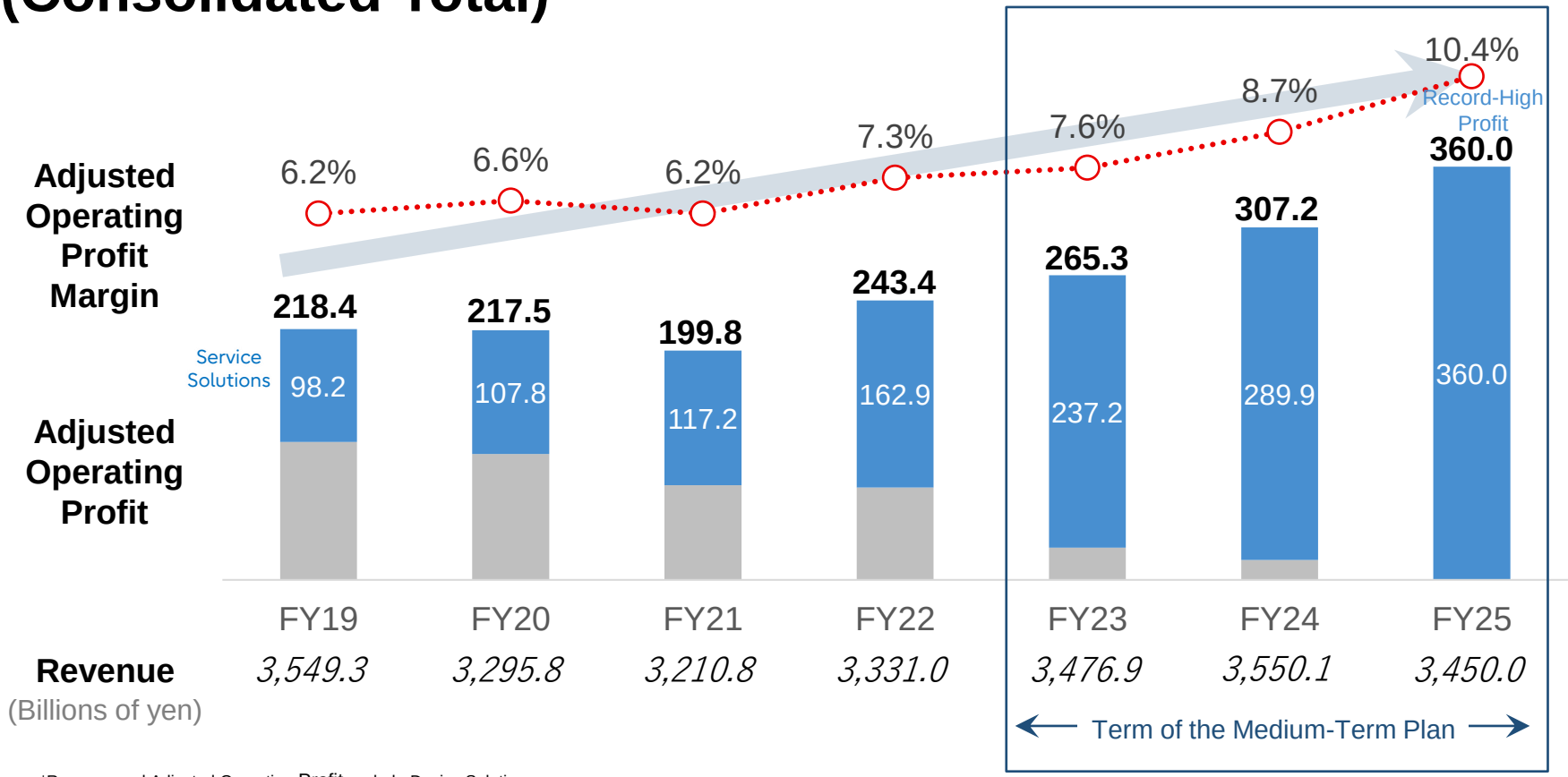
Cash Flows

(Billions of yen)

	FY2024 (Actual)	FY2025 (Forecast)		vs. LY
		Current Forecast	Change vs. Previous Forecast	
Core Free Cash Flow	233.6	235.0	-	1.3
Adjusted items from GAAP Free Cash Flow	-18.9	145.0	-	163.9
Business transfers	49.0	290.0	-	240.9
Business model transformation expenditures	-48.4	-145.0	-	-77.0
M&A related expenditures	-19.5			
Free Cash Flow	214.7	380.0	-	165.2

© 2025 Fujitsu Limited

Progress of Adjusted Operating Income (Consolidated Total)



*Revenue and Adjusted Operating Profit exclude Device Solutions.

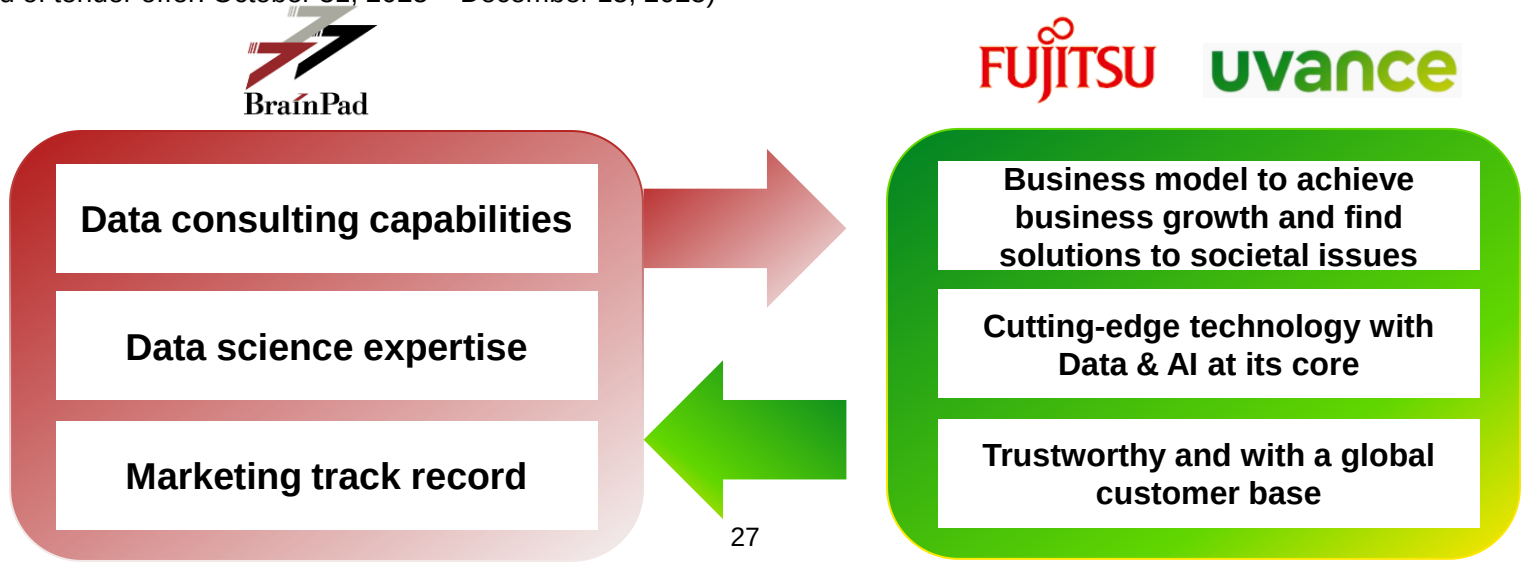
© 2025 Fujitsu Limited

Tender Offer for BrainPad Inc. Shares: Strengthening Data & AI Business within Uvance's Strategic Focus Area

- Aim to create synergies between BrainPad Inc., a company with a competitive advantage in data science and digital marketing, and Uvance to achieve a persuasive leadership position in the rapidly growing Japanese domestic Data & AI market

- Board resolution made today to execute tender offer aimed at acquiring shares of BrainPad Inc. and conclude business integration agreement

(Period of tender offer: October 31, 2025 – December 15, 2025)



Notice of Information Disclosure

Integrated Report 2025 (Released on 24 October)

The Fujitsu Integrated Report introduces the Fujitsu Group’s initiatives for business activities and value creation comprehensively.

Sustainability Data Book 2025 (Released on 29 October)

Fujitsu Group Sustainability Data Book, responding to international information disclosure requirements and latest domestic regulations, describes in detail about the basic stance, framework, policies, organization and internal/external activities in the Fujitsu Group.

© 2025 Fujitsu Limited

Thank you



© 2025 Fujitsu Limited

Cautionary Statement

These materials may contain forward-looking statements that are based on management's current information, views and assumptions and involve known and unknown risks and uncertainties that could cause actual results, performance or events to differ materially from those expressed or implied in such statements. Actual results may differ materially from those projected or implied in the forward-looking statements due to, without limitation, the following factors listed below.

- General economic and market conditions in key markets (particularly in Japan, Europe, North America, Oceania, and Asia, including China)
- Fluctuations in exchange rates or interest rates
- Fluctuations in capital markets
- Intensifying price competition
- Changes in market positioning due to competition in R&D
- Changes in the environment for the procurement of parts and components
- Changes in competitive relationships relating to collaborations, alliances and technical provisions
- Risks related to public regulations, public policy and tax matters
- Risks related to product or services defects
- Potential emergence of unprofitable projects
- Risks related to R&D investments, capital expenditures, business acquisitions, business restructuring, etc.
- Risks related to natural disasters and unforeseen events
- Changes in accounting policies

© 2025 Fujitsu Limited

Supplementary

© 2025 Fujitsu Limited

Consolidated PL (1H)

(Billions of yen)

		1H FY2025			vs. LY		
		Adjusted Consolidated Results	Adjusted Items	Consolidated Results	Adjusted Consolidated Results	Adjusted Items	Consolidated Results
Continuing Operation	Revenue	1,566.5	-	1,566.5	14.3	-	14.3
	Operating Profit	121.3	-15.9	105.3	55.2	7.1	62.3
	[%]	[7.7%]		[6.7%]	[3.4%]		[3.9%]
	Financial income (expenses), tax expense, etc.	-33.9	46.7	12.7	-12.5	36.4	23.8
	Net Profit	87.3	30.7	118.0	42.6	43.5	86.1
Net Profit Attributable to Owners of the Parent from Discontinued Operation		0.5	143.3	143.9	-3.2	143.3	140.1
Net Profit		**87.8**	**174.1**	**262.0**	**39.4**	**186.9**	**226.3**

- **Adjustment items (FY2025)** Operating profit: down roughly 15.0 billion yen from structural reform expenses related to European hardware business
  Financial income (expenses), tax expense, etc.: roughly 40.0 billion yen in tax expenses from gain on sale of FUJITSU GENERAL LIMITED
  Profit for the period from discontinued operations: roughly 140.0 billion yen from gain on sale of SHINKO ELECTRIC INDUSTRIES CO., LTD.
- **Adjustment items (FY2024)** Operating profit: roughly 17.0 billion yen in one-time expenses for human resource portfolio transformation

© 2025 Fujitsu Limited

Consolidated PL by Quarter

Adjusted Consolidated Results

(Billions of yen)

		FY2024					FY2025	
		1Q	2Q	3Q	4Q	Total	1Q	2Q
Continuing Operation	Revenue	759.2	792.8	855.8	1,142.1	3,550.1	749.8	816.6
	Adjusted Operating Profit	**16.5**	**49.5**	**71.0**	**170.1**	**307.2**	**35.1**	**86.2**
	[Adjusted Operating Profit Margin]	**[2.2%]**	**[6.2%]**	**[8.3%]**	**[14.9%]**	**[8.7%]**	**[4.7%]**	**[10.6%]**
	Financial income (expenses), tax expense, etc.	-3.5	-17.8	-12.1	-38.4	-72.0	-5.8	-28.0
	Adjusted Net Profit	13.0	31.6	58.9	131.6	235.2	29.2	58.1
Adjusted Net Profit Attributable to Owners of the Parent from Discontinued Operations		2.1	1.6	-0.3	2.3	5.7	0.5	-
Adjusted Net Profit		15.1	33.2	58.5	133.9	240.9	29.7	58.1

Consolidated Results

Continuing Operation	**Operating Profit**	**14.3**	**28.6**	**62.8**	**159.2**	**265.0**	**33.4**	**71.8**
	Financial income (expenses), tax expense, etc.	0.4	-11.5	-10.7	-36.1	-58.0	-5.6	18.3
	Net Profit	14.7	17.1	52.0	123.0	207.0	27.8	90.2
Net Profit Attributable to Owners of the Parent from Discontinued Operations		2.1	1.6	0.3	8.6	12.7	143.9	-
Net Profit		**16.8**	**18.7**	**52.4**	**131.7**	**219.8**	**171.7**	**90.2**

© 2025 Fujitsu Limited

Adjusted Items by Quarter

(Billions of yen)

	FY2024					FY2025	
	1Q	2Q	3Q	4Q	Total	1Q	2Q
Adjusted Operating Profit	16.5	49.5	71.0	170.1	307.2	35.1	86.2
Adjusted items from GAAP Operating Profit	-2.2	-20.8	-8.2	-10.8	-42.1	-1.6	-14.3
One-time Profit/Loss from business transfers	-	-	-3.1	15.8	12.7	0.2	1.8
Business model transformation cost	-0.4	-19.3	-4.7	-25.4	-50.0	-0.8	-15.0
M&A related expenses	-1.8	-1.4	-0.2	-1.2	-4.9	-1.0	-1.0
Operating Profit	14.3	28.6	62.8	159.2	265.0	33.4	71.8
Adjusted Net Profit	15.1	33.2	58.5	133.9	240.9	29.7	58.1
Adjusted items from GAAP Net Profit	1.7	-14.5	-6.1	-2.1	-21.1	141.9	32.1
Net Profit	16.8	18.7	52.4	131.7	219.8	171.7	90.2
Net Profit from Continuing Operations	14.7	17.1	52.0	123.0	207.0	27.8	90.2
Net Profit from Discontinued Operations	2.1	1.6	0.3	8.6	12.7	143.9	-

© 2025 Fujitsu Limited

Business Segment Information by Quarter

(Billions of yen)

		FY2024					FY2025	
		1Q	2Q	3Q	4Q	Total	1Q	2Q
Service Solutions	Revenue	501.6	515.9	545.5	682.8	2,245.9	514.6	551.8
	Adj. Operating Profit	34.9	53.7	72.8	128.4	289.9	47.8	71.7
Global Solutions	Revenue	129.0	117.6	120.3	144.2	511.2	120.7	128.5
	Adj. Operating Profit	-2.3	-3.6	1.2	10.4	5.6	-1.0	4.8
Regions (Japan)	Revenue	272.6	310.6	321.9	405.1	1,310.4	289.4	318.3
	Adj. Operating Profit	37.9	53.5	62.4	106.3	260.3	41.6	57.2
Regions (International)	Revenue	142.2	133.4	146.1	167.8	589.7	133.7	137.5
	Adj. Operating Profit	-0.5	3.8	9.1	11.5	23.9	7.1	9.6
Intra-seg. Elim	Revenue	-42.3	-45.8	-42.8	-34.4	-165.4	-29.3	-32.5
System Products	Revenue	194.8	188.4	210.0	344.8	938.3	167.1	179.4
Network Products	Revenue	33.6	39.6	46.1	62.1	181.6	34.9	43.2
Hardware Solutions	Revenue	228.5	228.1	256.2	407.0	1,119.9	202.1	222.6
	Adj. Operating Profit	-3.6	6.8	11.0	47.1	61.3	1.3	11.1
Ubiquitous Solutions	Revenue	48.7	59.9	72.7	70.3	251.7	47.9	65.2
	Adj. Operating Profit	4.4	6.8	8.9	11.0	31.3	8.2	13.5
Inter-segment Elim./ Corporate	Revenue	-19.6	-11.0	-18.7	-18.1	-67.5	-14.7	-23.1
	Adj. Operating Profit	-19.1	-17.9	-21.8	-16.4	-75.3	-22.3	-10.2
Total	Revenue	759.2	792.8	855.8	1,142.1	3,550.1	749.8	816.6
	Adj. Operating Profit	16.5	49.5	71.0	170.1	307.2	35.1	86.2

© 2025 Fujitsu Limited

Uvance

(Billions of yen)

		FY2025			vs. LY		
		1Q	2Q	1H	1Q	2Q	1H
Orders	vs LY(%)	145%	185%	168%			
	Vertical	48.4	84.5	132.9	14.9	38.7	53.6
	vs LY(%)	105%	156%	129%			
	Horizontal	79.2	106.4	185.7	3.5	38.3	41.8
	vs LY(%)	117%	168%	143%			
	Total	127.6	190.9	318.6	18.4	77.1	95.5
	[Japan]	[103.2]	[133.6]	[236.9]	[25.4]	[47.4]	[72.9]
	[Outside Japan]	[24.4]	[57.3]	[81.7]	[-7.0]	[29.6]	[22.6]
Revenue	vs LY(%)	169%	215%	194%			
	Vertical	49.8	72.8	122.6	20.4	38.9	59.3
	vs LY(%)	144%	130%	137%			
	Horizontal	96.9	91.4	188.3	29.7	21.0	50.8
	vs LY(%)	152%	158%	155%			
	Total	146.7	164.3	311.0	50.1	60.0	110.2
	[Japan]	[106.2]	[123.2]	[229.4]	[49.8]	[60.1]	[109.9]
	[Outside Japan]	[40.4]	[41.0]	[81.5]	[0.3]	[-]	[0.2]

Vertical: 4 cross-industry areas that solve societal issues
Horizontal: 3 technical areas that support cross-industry areas

© 2025 Fujitsu Limited

Breakdown of Regions (International)

(Billions of yen)

		FY2024					FY2025	
		1Q	2Q	3Q	4Q	Total	1Q	2Q
Regions (International)	Revenue	142.2	133.4	146.1	167.8	589.7	133.7	137.5
	Adj. Operating Profit	-0.5	3.8	9.1	11.5	23.9	7.1	9.6
Europe	Revenue	92.8	90.4	97.3	109.7	390.4	94.0	91.6
	Adj. Operating Profit	-0.8	2.1	6.0	8.6	16.0	5.8	8.1
Americas	Revenue	13.9	13.8	14.3	14.8	56.9	12.3	12.8
	Adj. Operating Profit	0.2	1.2	1.1	1.2	3.9	0.3	0.1
Asia Pacific	Revenue	27.4	25.7	25.2	24.4	102.9	22.7	22.6
	Adj. Operating Profit	-	-	1.5	2.0	3.6	0.9	1.0
East Asia	Revenue	8.3	9.3	10.1	9.9	37.8	6.0	7.6
	Adj. Operating Profit	-	0.3	0.4	0.4	1.3	-	0.2

*Revenue includes Inter-region revenue.

© 2025 Fujitsu Limited

Adjusted items from GAAP Free Cash Flow by Quarter

(Billions of yen)

	FY2024					FY2025	
	1Q	2Q	3Q	4Q	Total	1Q	2Q
Core Free Cash Flow	167.7	-74.0	-51.3	191.1	233.6	230.3	-66.0
Adjusted items from GAAP Free Cash Flow	-37.2	-8.2	-20.0	46.6	-18.9	171.4	90.9
Business transfers	-19.3	-	-	68.3	49.0	193.7	94.4
Business model transformation expenditures	-10.0	-7.1	-19.0	-12.1	-48.4	-22.2	-3.4
M&A related expenditures	-7.9	-1.1	-1.0	-9.5	-19.5	-	-
Free Cash Flow	130.4	-82.2	-71.3	237.8	214.7	401.7	24.9

© 2025 Fujitsu Limited

Business Segment Information (Service Solutions)

(Billions of yen)

		FY2024 (Actual)	FY2025 (Forecast) Current Forecast	FY2025 (Forecast) Change vs. Previous Forecast	vs. LY	(%)
Service Solutions	Revenue	2,245.9	2,330.0	-	84.0	3.7
	Adj. Operating Profit	289.9	360.0	-	70.0	24.2
	[%]	[12.9%]	[15.5%]	[-%]	[2.6%]	
Global Solutions	Revenue	511.2	530.0	-	18.7	3.7
	Adj. Operating Profit	5.6	27.0	-	21.3	376.9
	[%]	[1.1%]	[5.1%]	[-%]	[4.0%]	
Regions (Japan)	Revenue	1,310.4	1,430.0	-	119.5	9.1
	Adj. Operating Profit	260.3	306.0	-	45.6	17.6
	[%]	[19.9%]	[21.4%]	[-%]	[1.5%]	
Regions (International)	Revenue	589.7	530.0	-	-59.7	-10.1
	Adj. Operating Profit	23.9	27.0	-	3.0	12.5
	[%]	[4.1%]	[5.1%]	[-%]	[1.0%]	
Intra-seg. Elim	Revenue	-165.4	-160.0	-	5.4	-

© 2025 Fujitsu Limited

Assumptions Used for FY2025 Forecasts

1. Exchange Rates（Average）and Impact of Fluctuation

	FY2024 (Actual)	FY2025			Impact of Exchange Rate Fluctuation 2H (Forecast)*
		1H (Actual)	2H (Forecast)	Change vs. Previous Forecast	
U.S. dollar / Yen	153	146	140	-	-0.4 Billion yen
Euro / Yen	164	168	150	-	0.1 Billion yen
British pound / Yen	195	196	180	-	0.0 Billion yen

* Impact of 1 yen fluctuation on Adj.operating profit (yen depreciation).

© 2025 Fujitsu Limited

Assumptions Used for FY2025 Forecasts

2. Capital Expenditures, Depreciation and Amortization
(Property, Plant and Equipment, Intangible Assets and leased Assets)

(Billions of yen)

	1H		Full year		Change vs. Previous Forecast
	FY2024 (Actual)	FY2025 (Actual)	FY2024 (Actual)	FY2025 (Forecast)	
Capital Investment	21.8	18.5	51.5	60.0	-
Intangible Investments and Others	49.9	40.0	105.1	70.0	-
Capital Expenditures (Property, Plant and Equipment, Intangible Assets and leased Assets)	71.8	58.6	156.6	130.0	-
Depreciation	24.0	23.2	47.5	50.0	-
Amortization and Others	37.4	37.7	78.3	70.0	-
Depreciation and Amortization (Property, Plant and Equipment, Intangible Assets and leased Assets)	61.4	61.0	125.9	120.0	-

* Excluding amounts related to discontinued operations

© 2025 Fujitsu Limited