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March 17, 2025

Consolidated Financial Results for the Six Months Ended January 31, 2025 (Under Japanese GAAP)

Company name: Kurashicom Inc.
Listing: Tokyo Stock Exchange
Securities code: 7110
URL: https://kurashi.com/
Representative: Kohei Aoki, CEO
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Scheduled date to file semi-annual securities report: March 17, 2025
Scheduled date to commence dividend payments: -
Preparation of supplementary material on financial results: Yes
Holding of financial results briefing: Yes (for institutional investors and general investors)

(Yen amounts are rounded down to millions, unless otherwise noted.)

1. Consolidated financial results for the six months ended January 31, 2025 (from August 1, 2024 to January 31, 2025)

(1) Consolidated operating results (cumulative)

(Percentages indicate year-on-year changes.)

	Net sales		EBITDA		Operating profit		Ordinary profit		Profit attributable to owners of parent	
Six months ended	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
January 31, 2025	4,193	17.0	584	-14.5	548	-16.3	556	-22.1	355	-23.1
January 31, 2024	3,583	―	683	―	654	―	714	―	462	―

Note: Comprehensive income For the six months ended January 31, 2025: ¥ 355 million [-23.1%]
For the six months ended January 31, 2024: ¥462 million [―%]

	Basic earnings per share	Diluted earnings per share
Six months ended	Yen	Yen
January 31, 2025	48.19	―
January 31, 2024	62.70	―

(2) Consolidated financial position

	Total assets	Net assets	Equity-to-asset ratio
As of	Millions of yen	Millions of yen	%
January 31, 2025	5,878	4,956	84.3
July 31, 2024	5,596	4,726	84.5

Reference: Equity
As of January 31, 2025: ¥ 4,956 million
As of July 31, 2024: ¥4,726 million

2. Cash dividends

	Annual dividends per share				
	First quarter-end	Second quarter-end	Third quarter-end	Fiscal year-end	Total
	Yen	Yen	Yen	Yen	Yen
Fiscal year ended July 31, 2024	—	0.00	—	17.00	17.00
Fiscal year ending July 31, 2025	—	0.00			
Fiscal year ending July 31, 2025 (Forecast)			—	25.00	25.00

Note: Revisions to the forecast of cash dividends most recently announced: None

3. Consolidated earnings forecasts for the fiscal year ending July 31, 2025(from August 1, 2024 to July 31, 2025)

(Percentages represent change compared with the previous fiscal year)

	Net sales		EBITDA		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	8,200	16.9	830	- 27.8	760	-29.9	780	- 32.2	500	- 36.4	67.84

Note: Revisions to the forecast of earnings forecasts most recently announced: None

*** Notes**

(1) Significant changes in the scope of consolidation during the period: None
Newly included: - companies (-)
Excluded: - companies (-)

(2) Adoption of accounting treatment specific to the preparation of semi-annual consolidated financial statements: Yes

(3) Changes in accounting policies, changes in accounting estimates, and restatement
(i) Changes in accounting policies due to revisions to accounting standards and other regulations: Yes
(ii) Changes in accounting policies due to other reasons: None
(iii) Changes in accounting estimates: None
(iv) Restatement: None

(4) Number of issued shares (common shares)
(i) Total number of issued shares at the end of the period (including treasury shares)

As of January 31, 2025	7,370,400 shares
As of July 31, 2024	7,370,400 shares

(ii) Number of treasury shares at the end of the period

As of January 31, 2025	46 shares
As of July 31, 2024	46 shares

(iii) Average number of shares outstanding during the period (cumulative from the beginning of the fiscal year)

Six months ended January 31, 2025	7,370,354 shares
Six months ended January 31, 2024	7,370,354 shares

* Semi-annual financial results reports are exempt from review conducted by certified public accountants or an audit firm.

* Proper use of earnings forecasts, and other special matters
(Cautionary Statement Concerning Forward-Looking Statements)
The forward-looking statements, including earnings forecasts, contained in these materials are based on information currently available to us and on certain assumptions deemed to be reasonable.

Consolidated Financial Statements

Consolidated Balance Sheets

(Thousands of yen)

	As of July 31, 2024	As of January 31, 2025
ASSETS		
Current assets		
Cash and deposits	4,195,709	4,108,980
Accounts receivable - trade	209,096	480,261
Merchandise	423,270	556,875
Work in process	1,209	2,328
Raw materials	1,555	7,093
Other	59,592	49,911
Total current assets	4,890,432	5,205,450
Non-current assets		
Property, plant and equipment	251,227	231,501
Intangible assets		
Goodwill	193,891	183,119
Other	64,027	56,806
Total Intangible assets	257,918	239,926
Investments and other assets	197,210	201,420
Total non-current assets	706,356	672,848
Total Assets	5,596,789	5,878,298
LIABILITIES		
Current liabilities		
Accounts payable - trade	154,175	292,121
Current portion of long-term borrowings	49,434	39,433
Income taxes payable	227,571	195,787
Other	335,421	307,526
Total current liabilities	766,602	834,869
Non-current liabilities		
Long-term borrowings	103,343	86,678
Total non-current liabilities	103,343	86,678
Total liabilities	869,945	921,547
NET ASSETS		
Shareholders' equity		
Share capital	100,000	100,000
Capital surplus	1,175,730	1,175,730
Retained earnings	3,451,170	3,681,077
Treasury shares	-56	-56
Total shareholders' equity	4,726,844	4,956,751
Total net assets	4,726,844	4,956,751
Total liabilities and net assets	5,596,789	5,878,298

Consolidated Statements of Income

(Thousands of yen)

	Six months ended January 31, 2024	Six months ended January 31, 2025
Net sales	3,583,440	4,193,703
Cost of sales	2,029,509	2,323,267
Gross profit	1,553,930	1,870,435
Selling, general and administrative expenses	899,112	1,322,400
Operating profit	654,817	548,034
Non-operating income		
Interest income	21	875
Commission income	6,397	7,336
Surrender value of insurance policies	52,489	―
Other	1,718	1,203
Total non-operating income	60,626	9,415
Non-operating expenses		
Interest expenses	512	583
Other	68	―
Total non-operating expenses	581	583
Ordinary profit	714,862	556,866
Extraordinary losses		
Impairment losses	―	5,742
Total extraordinary losses	―	5,742
Profit before income taxes	714,862	551,124
Income taxes	252,731	195,921
Profit	462,131	355,202
Profit attributable to owners of parent	462,131	355,202

Consolidated Statements of Comprehensive Income

(Thousands of yen)

	Six months ended January 31, 2024	Six months ended January 31, 2025
Profit	462,131	355,202
Comprehensive income	462,131	355,202
Attributable to:		
Owners of parent	462,131	355,202

Consolidated Statements of Cash Flows

(Thousands of yen)

	Six months ended January 31, 2024	Six months ended January 31, 2025
Cash flows from operating activities		
Profit before income taxes	714,862	551,124
Depreciation	17,737	25,469
Amortization of goodwill	10,771	10,771
Impairment losses	—	5,742
Interest income	-21	-875
Commission income	-6,397	-7,336
Surrender value of insurance policies	-52,489	—
Interest expenses	512	583
Decrease (increase) in trade receivables	-221,431	-271,164
Decrease (increase) in inventories	-131,445	-140,262
Increase (decrease) in trade payables	120,630	137,946
Other	-20,177	-8,839
Sub total	432,554	303,159
Interest and dividends received	21	875
Interest paid	-512	-583
Commission income received	6,140	6,950
Proceeds from Surrender value of insurance policies	52,489	—
Income taxes paid	-156,540	-227,705
Cash flows from operating activities	334,151	82,696
Cash flows from investing activities		
Purchase of property, plant and equipment	-22,900	-9,866
Purchase of intangible assets	-1,600	-1,360
Purchase of shares of subsidiaries resulting in change in scope of consolidation	-299,874	—
Payments of leasehold and guarantee deposits	-25,069	-6,237
Cash flows from investing activities	-349,445	-17,463
Cash flows from financing activities		
Repayments of long-term borrowings	-31,666	-26,666
Dividends paid	-331,665	-125,296
Cash flows from financing activities	-363,331	-151,962
Net increase (decrease) in cash and cash equivalents	-378,625	-86,729
Cash and cash equivalents at beginning of period	4,336,738	4,195,709
Cash and cash equivalents at end of period	3,958,113	4,108,980