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To whom it may concern

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Summary of Monthly Net Sales for June 2025

Compared to the previous fiscal year (Unit: %)

	FY2025								
				1Q				2Q	1H
	Mar.	Apr.	May		Jun.	Jul.	Aug.		
Total									
Existing stores	100.0	97.3	102.8	100.0	95.1			95.1	98.8
All stores	123.1	119.8	129.4	123.8	120.3			120.3	123.0
Store net sales									
Existing stores	98.9	95.9	101.5	98.7	93.8			93.8	97.6
All stores	125.0	120.7	132.7	125.7	123.7			123.7	125.3
E-commerce net sales									
Existing stores	102.5	100.2	105.4	102.7	97.7			97.7	101.5
All stores	118.2	117.9	122.1	119.3	112.6			112.6	117.7

(Note 1) The above figures are preliminary figures announced in principle within 5 business days of each month. In the event that final figures differ from preliminary ones, revisions will be made when the preliminary figures for the following month are announced.
(Note 2) The above figures are the total store and e-commerce net sales of 9 consolidated subsidiaries (ONWARD KASHIYAMA CO., LTD., WEGO CO., LTD. (consolidated in October 2024), ISLAND CO.,LTD., ONWARD PERSONAL STYLE CO., LTD., TIACLASSE CO., LTD., YAMATO CO., LTD., CHACOTT CO., LTD., CREATIVE YOKO CO., LTD., KOKOBUY CO., LTD.).
(Note 3) Existing stores are defined as stores that have been newly opened or newly consolidated for 12 full months or more.
(Note 4) The above figures do not reflect point discounts, etc., and therefore may not match those in other disclosure documents.
(Note 5) The impact of WEGO in June 2025, which became consolidated in October 2024, is +23.9%pt on net sales at all stores (total), +28.3%pt on store net sales (all stores), and + 14.4%pt on e-commerce net sales (all stores).

[Summary]

For the month review, net sales at existing stores (total) were 95.1% compared to the same month of the previous year. Net sales at all stores (total) were 120.3%, including WEGO, which has been affiliated since October 2024.

Temperatures trended higher than usual, particularly in the latter half of the month, driving to good sales of summer items such as pants and knitwear. However, existing store sales fell below the previous year, due to the impact of one fewer holiday compared to the same month of last year and the postponement of sales events at certain commercial facilities and e-commerce platforms.

Sales of Onward Personal Style, offers the made-to-order brand "KASHIYAMA", performed well as various sales promotional campaigns proved effective. WEGO also performed well thanks to strong sales of design-focused tops and denim items and fashion goods.

[Reference: Results for FY2024]

Compared to the previous fiscal year (Unit: %)

	FY2024								
				1Q				2Q	1H
	Mar.	Apr.	May		Jun.	Jul.	Aug.		
Total									
Existing stores	102.7	107.4	102.6	104.1	110.4	102.5	108.0	106.9	105.4
All stores	103.7	108.6	104.5	105.5	111.4	102.9	109.0	107.7	106.5
Store net sales									
Existing stores	101.9	104.4	102.7	102.9	113.0	98.6	107.6	106.3	104.4
All stores	103.6	106.1	105.2	104.9	114.1	100.5	109.1	107.9	106.1
E-commerce net sales									
Existing stores	104.7	114.5	102.6	106.8	105.5	109.9	108.7	108.0	107.4
All stores	104.1	115.0	103.0	107.1	105.9	107.7	108.9	107.4	107.3

	FY2024									
				3Q				4Q	2H	Full
	Sept.	Oct.	Nov.		Dec.	Jan.	Feb.			Year
Total										
Existing stores	106.0	95.2	107.9	102.7	107.2	103.4	98.7	103.4	102.9	104.1
All stores	106.2	117.7	129.1	119.2	136.6	126.3	118.5	127.7	123.3	115.3
Store net sales										
Existing stores	106.9	94.5	108.1	102.6	107.1	105.4	98.2	104.1	103.3	103.8
All stores	106.7	117.3	132.6	120.4	140.7	134.0	123.5	133.6	126.6	116.8
E-commerce net sales										
Existing stores	104.2	96.7	107.6	102.9	107.5	99.8	99.5	102.3	102.1	104.5
All stores	105.0	118.6	121.5	116.4	127.4	111.5	110.2	116.3	116.3	112.1