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January 31, 2025

Consolidated Financial Results for the Nine Months Ended December 31, 2024 (Under Japanese GAAP)

Company name: TSUBAKIMOTO KOGYO CO., LTD.
Listing: Tokyo Stock Exchange
Securities code: 8052
URL: https://www.tsubaki.co.jp
Representative: Masashi Koda, President & COO
Inquiries: Junshi Koketsu, Managing Officer
Telephone: +81-6-4795-8832
Scheduled date to commence dividend payments: —
Preparation of supplementary material on financial results: Yes
Holding of financial results briefing: None

(Yen amounts are rounded down to millions, unless otherwise noted.)

1. Consolidated financial results for the nine months ended December 31, 2024 (from April 1, 2024 to December 31, 2024)

(1) Consolidated operating results (cumulative)

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
Nine months ended	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
December 31, 2024	88,512	6.5	4,167	7.2	4,643	9.9	3,217	11.3
December 31, 2023	83,139	5.7	3,889	8.0	4,223	7.6	2,890	9.8

Note: Comprehensive income For the nine months ended December 31, 2024: ¥4,170 million [(12.7)%]
For the nine months ended December 31, 2023: ¥4,775 million [65.2%]

	Basic earnings per share	Diluted earnings per share
Nine months ended	Yen	Yen
December 31, 2024	172.08	—
December 31, 2023	153.83	—

Note: The Company conducted a 3-for-1 share split on April 1, 2024. “Basic earnings per share” is calculated on the assumption that the share split had been conducted at the beginning of the previous fiscal year.

(2) Consolidated financial position

	Total assets	Net assets	Equity-to-asset ratio
As of	Millions of yen	Millions of yen	%
December 31, 2024	104,571	42,546	40.5
March 31, 2024	94,756	40,377	42.4

Reference: Equity
As of December 31, 2024: ¥42,302 million
As of March 31, 2024: ¥40,134 million

2. Cash dividends

	Annual dividends per share				
	First quarter-end	Second quarter-end	Third quarter-end	Fiscal year-end	Total
	Yen	Yen	Yen	Yen	Yen
Fiscal year ended March 31, 2024	—	40.00	—	140.00	180.00
Fiscal year ending March 31, 2025	—	15.00	—		
Fiscal year ending March 31, 2025 (Forecast)			—	45.00	60.00

Note: Revisions to the forecast of cash dividends most recently announced: None

Notes: 1. The Company conducted a 3-for-1 share split on April 1, 2024. For the fiscal years ended March 31, 2023 and 2024, the actual dividend amount before the share split is stated. For the fiscal year ending March 31, 2025, the forecast dividend amount after the share split is stated. For reference, the annual dividend for the fiscal year ending March 31, 2025 (forecast) without considering the share split is 180 yen per share.

2. The year-end dividend for the fiscal year ended March 31, 2024 includes a commemorative dividend of 10 yen.

3. Consolidated financial results forecast for the year ending March 31, 2025 (from April 1, 2024 to March 31, 2025)

(Percentages indicate changes from the previous corresponding period.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	116,000	2.2	5,500	5.1	5,900	5.8	3,900	(2.5)	207.54

Note: Revisions to the most recently announced forecasts of consolidated financial results: None

*** Notes**

(1) Significant changes in the scope of consolidation during the period: None
Newly included: None
Excluded: None

(2) Adoption of accounting treatment specific to the preparation of quarterly consolidated financial statements: None

(3) Changes in accounting policies, changes in accounting estimates, and restatement
(i) Changes in accounting policies due to revisions of accounting standards and other regulations: None
(ii) Changes in accounting policies other than those in (i) above: None
(iii) Changes in accounting estimates: None
(iv) Restatements: None

(4) Number of issued shares (common shares)
(i) Total number of issued shares at the end of the period (including treasury shares)

As of December 31, 2024	19,493,907 shares
As of March 31, 2024	19,493,907 shares

(ii) Number of treasury shares at the end of the period

As of December 31, 2024	1,133,628 shares
As of March 31, 2024	703,446 shares

(iii) Average number of shares outstanding during the period (cumulative from the beginning of the fiscal year)

Nine months ended December 31, 2024	18,699,871 shares
Nine months ended December 31, 2023	18,791,808 shares

Notes: 1. The Company conducted a 3-for-1 share split on April 1, 2024. "Total number of issued shares at the end of the period", "Number of treasury shares at the end of the period" and "Average number of shares outstanding during the period" are calculated on the assumption that the share split had been conducted at the beginning of the previous fiscal year.
2. The Company has introduced the Board Benefit Trust for Directors, etc., and the Company's shares held by the said trust are included in the treasury shares to be deducted in calculating the number of treasury shares at the end of the period and the average number of shares outstanding during the period.

* Review of the Japanese-language originals of the attached consolidated quarterly financial statements by certified public accountants or an audit firm: None

* Proper use of earnings forecasts, and other special matters

Forecasts stated herein are based on the currently available information and the Company's assumptions that were judged to be valid as of the announcement date hereof, and are not intended to be a promise by the Company to achieve these forecasts. Therefore, actual results may differ for various factors.

* The English-language quarterly financial statements have not been reviewed by certified public accountants or an audit firm.

Quarterly Consolidated Financial Statements

(1) Quarterly Consolidated Balance Sheet

(Millions of Yen)

	As of March 31, 2024	As of December 31, 2024
Assets		
Current assets		
Cash and deposits	26,855	31,476
Notes and accounts receivable - trade, and contract assets	30,167	33,169
Electronically recorded monetary claims - operating	12,952	13,102
Merchandise and finished goods	2,666	2,339
Work in process	954	1,117
Other	2,868	3,812
Allowance for doubtful accounts	(186)	(201)
Total current assets	76,279	84,816
Non-current assets		
Property, plant and equipment	2,284	2,423
Intangible assets	421	372
Investments and other assets		
Investment securities	14,633	15,713
Deferred tax assets	12	25
Other	1,326	1,420
Allowance for doubtful accounts	(202)	(201)
Total investments and other assets	15,771	16,958
Total non-current assets	18,477	19,754
Total assets	94,756	104,571
Liabilities		
Current liabilities		
Notes and accounts payable - trade	20,954	21,610
Electronically recorded obligations - operating	21,688	24,038
Income taxes payable	749	841
Advances received	5,331	9,838
Provision for bonuses for directors (and other officers)	14	80
Provision for loss on construction contracts	20	20
Other	1,321	893
Total current liabilities	50,080	57,322
Non-current liabilities		
Provision for share awards for directors (and other officers)	176	192
Retirement benefit liability	1,860	1,839
Long-term accounts payable - other	211	199
Deferred tax liabilities	1,802	2,218
Other	248	251
Total non-current liabilities	4,298	4,702
Total liabilities	54,379	62,024
Net assets		
Shareholders' equity		
Share capital	2,945	2,945
Capital surplus	1,944	1,944
Retained earnings	29,172	31,214
Treasury shares	(622)	(1,443)
Total shareholders' equity	33,439	34,661
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	6,580	7,436
Deferred gains or losses on hedges	(67)	(25)
Foreign currency translation adjustment	197	237
Remeasurements of defined benefit plans	(15)	(5)
Total accumulated other comprehensive income	6,694	7,641
Non-controlling interests	243	243
Total net assets	40,377	42,546
Total liabilities and net assets	94,756	104,571

(2) Quarterly Consolidated Statement of Income and Quarterly Consolidated Statement of Comprehensive Income

Quarterly Consolidated Statement of Income

(Millions of Yen)

	Nine months ended December 31, 2023	Nine months ended December 31, 2024
Net sales	83,139	88,512
Cost of sales	70,283	74,897
Gross profit	12,856	13,614
Selling, general and administrative expenses	8,967	9,447
Operating profit	3,889	4,167
Non-operating income		
Interest income	5	4
Dividend income	358	457
Share of profit of entities accounted for using equity method	—	13
Other	32	53
Total non-operating income	396	529
Non-operating expenses		
Interest expenses	5	4
Share of loss of entities accounted for using equity method	32	—
Foreign exchange losses	4	32
Other	20	16
Total non-operating expenses	62	53
Ordinary profit	4,223	4,643
Extraordinary income		
Gain on sale of investment securities	33	217
Total extraordinary income	33	217
Extraordinary losses		
Loss on sale and retirement of non-current assets	—	10
Office renovation expenses	—	106
Total extraordinary losses	—	117
Profit before income taxes	4,256	4,743
Income taxes - current	1,345	1,547
Income taxes - deferred	20	(11)
Total income taxes	1,366	1,535
Profit	2,890	3,207
Profit (loss) attributable to non-controlling interests	(0)	(10)
Profit attributable to owners of parent	2,890	3,217

Quarterly Consolidated Statement of Comprehensive Income

(Millions of Yen)

	Nine months ended December 31, 2023	Nine months ended December 31, 2024
Profit	2,890	3,207
Other comprehensive income		
Valuation difference on available-for-sale securities	1,789	856
Deferred gains or losses on hedges	(9)	41
Foreign currency translation adjustment	63	51
Remeasurements of defined benefit plans, net of tax	11	9
Share of other comprehensive income of entities accounted for using equity method	29	4
Total other comprehensive income	1,884	963
Comprehensive income	4,775	4,170
Comprehensive income attributable to:		
Owners of parent	4,759	4,164
Non-controlling interests	16	5

(Segment Information, etc.)

Segment information

I. For the nine months ended December 31, 2023 (From April 1, 2023 to December 31, 2023)

1. Information on net sales and profit (loss) by reportable segment, and information on disaggregation of revenue

(Millions of yen)

	Reportable segment				Total	Adjustments	Amount in the quarterly consolidated statement of income
	Eastern Japan Headquarters	Western Japan Headquarters	Central Japan Headquarters	Strategic Business Development Center			
Net sales							
Goods or services transferred at a point in time	23,554	20,126	10,374	15,018	69,073	—	69,073
Goods or services transferred over time	5,597	6,969	888	609	14,065	—	14,065
Revenue from contracts with customers	29,151	27,096	11,263	15,627	83,139	—	83,139
Sales to external customers	29,151	27,096	11,263	15,627	83,139	—	83,139
Inter-segment sales or transfers	287	1,176	200	1,021	2,686	(2,686)	—
Total	29,439	28,273	11,464	16,648	85,825	(2,686)	83,139
Segment profit	1,675	2,036	639	652	5,003	(1,114)	3,889

(Notes)1. Main sales areas and subsidiaries in each segment are as follows.
In the case of deliveries outside the sales area at the request of the customer, the results are recorded in the segment to which the division in charge belongs.

Segment	Main sales areas and subsidiaries
Eastern Japan Headquarters	Hokkaido, Tohoku, Koshinetsu, Kanto regions and 6 subsidiaries located in the same regions
Western Japan Headquarters	Hokuriku, Kansai, Chugoku, Shikoku, Kyushu regions and 5 subsidiaries located in the same regions
Central Japan Headquarters	Tokai region and 1 subsidiary located in the same region
Strategic Business Development Center	All over Japan, overseas and 7 overseas subsidiaries

2. Major products in each segment are as follows.

Segment	Category	Major product name
Eastern Japan Headquarters	Power Transmission	Various drive parts such as reducer/accelerator, various transport parts such as conveyor chains, control equipment, various sensors, electronic equipment, and other transmission equipment
Western Japan Headquarters Central Japan Headquarters	Facility and equipment	Clean energy-related equipment, pharmaceutical-related equipment, chemical machinery equipment, water treatment equipment, food machinery, other environmental equipment, machine tools, industrial robots, various conveyors, various automation equipment, three-dimensional warehouses and automatic sorting equipment, and FA systems including various transportation equipment
Strategic Business Development Center	Industrial materials and new product	Various non-woven fabrics and processed products thereof, various synthetic resin molding machines and molded products, and functional materials Sensor, Industrial camera and lens, Image processing system

2. Differences between the total amount of reportable segments and the amount recorded in the quarterly consolidated statement of income, and major breakdown of such differences (matters related to adjustment of differences)

(Millions of yen)

Profit	Amount
Total reportable segments	5,003
Elimination of inter-segment transactions	(7)
Corporate expenses (Note)	(1,107)
Operating profit in the quarterly consolidated statement of income	3,889

(Note) Corporate expenses are mainly general and administrative expenses not attributable to reportable segments.

3. Information concerning impairment losses on non-current assets by reportable segment

Not applicable.

II. For the nine months ended December 31, 2024 (From April 1, 2024 to December 31, 2024)

1. Information on net sales and profit (loss) by reportable segment, and information on disaggregation of revenue

(Millions of yen)

	Reportable segment				Total	Adjustments	Amount in the quarterly consolidated statement of income
	Eastern Japan Headquarters	Western Japan Headquarters	Central Japan Headquarters	Strategic Business Development Center			
Net sales							
Goods or services transferred at a point in time	25,398	19,365	11,557	11,954	68,276	—	68,276
Goods or services transferred over time	7,455	11,084	1,696	—	20,236	—	20,236
Revenue from contracts with customers	32,853	30,449	13,254	11,954	88,512	—	88,512
Sales to external customers	32,853	30,449	13,254	11,954	88,512	—	88,512
Inter-segment sales or transfers	195	1,421	306	976	2,900	(2,900)	—
Total	33,049	31,871	13,561	12,931	91,413	(2,900)	88,512
Segment profit	2,293	1,932	927	336	5,490	(1,322)	4,167

(Notes)1. Main sales areas and subsidiaries in each segment are as follows.
In the case of deliveries outside the sales area at the request of the customer, the results are recorded in the segment to which the division in charge belongs.

Segment	Main sales areas and subsidiaries
Eastern Japan Headquarters	Hokkaido, Tohoku, Koshinetsu, Kanto regions and 6 subsidiaries located in the same regions
Western Japan Headquarters	Hokuriku, Kansai, Chugoku, Shikoku, Kyushu regions and 5 subsidiaries located in the same regions
Central Japan Headquarters	Tokai region and 1 subsidiary located in the same region
Strategic Business Development Center	All over Japan, overseas and 7 overseas subsidiaries

2. Major products in each segment are as follows.

Segment	Category	Major product name
Eastern Japan Headquarters	Power Transmission	Various drive parts such as reducer/accelerator, various transport parts such as conveyor chains, control equipment, various sensors, electronic equipment, and other transmission equipment
Western Japan Headquarters Central Japan Headquarters	Facility and equipment	Clean energy-related equipment, pharmaceutical-related equipment, chemical machinery equipment, water treatment equipment, food machinery, other environmental equipment, machine tools, industrial robots, various conveyors, various automation equipment, three-dimensional warehouses and automatic sorting equipment, and FA systems including various transportation equipment
Strategic Business Development Center	Industrial materials and new product	Various non-woven fabrics and processed products thereof, various synthetic resin molding machines and molded products, and functional materials Sensor, Industrial camera and lens, Image processing system

2. Differences between the total amount of reportable segments and the amount recorded in the quarterly consolidated statement of income, and major breakdown of such differences (matters related to adjustment of differences)

(Millions of yen)

Profit	Amount
Total reportable segments	5,490
Elimination of inter-segment transactions	(4)
Corporate expenses (Note)	(1,318)
Operating profit in the quarterly consolidated statement of income	4,167

(Note) Corporate expenses are mainly general and administrative expenses not attributable to reportable segments.

3. Information concerning impairment losses on non-current assets by reportable segment

Not applicable.