May 15, 2025

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(Code Number: 8142, TSE Prime Market)
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Notice of Monthly Sales for April 2025

We are pleased to announce the monthly performance for April 2025, as detailed below.

		Feb.	Mar.	Apr.	May	Jun.	Jul.	First Half Total
Sales Revenue〔Million Yen〕								
the entire company		18,479	21,662	21,461				
Year-on-Year Comparison (%)								
the entire company		99.1	101.1	98.9				
(Excluding FSM business*)		(104.1)	(105.1)	(102.2)				
By Segment	DTB Business	104.2	104.0	106.5				
	C&C Business	100.8	104.9	104.4				
	Exisiting	100.1	104.6	104.1				
	FSL Business	114.9	121.7	55.4				

*Comparison excluding the results of the Food Supermarket (FSM) business from the previous fiscal year's performance, as the company withdrew from this business in the prior fiscal year.

		Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Second Half Total	Full-Year Total
Sales Revenue〔Million Yen〕									
the entire company									
Year-on-Year Comparison (%)									
the entire company									
(Excluding FSM business*)									
By Segment	DTB Business								
	C&C Business								
	Exisiting								
	FSL Business								

*Comparison excluding the results of the Food Supermarket (FSM) business from the previous fiscal year's performance, as the company withdrew from this business in the prior fiscal year.

Note 1: The figures are preliminary monthly estimates and have not been audited, so they may be subject to revision at a later date.
Note 2: The definition of existing stores refers to stores that have been in operation for more than 13 months as of the end of each month. Additionally, stores that closed during the month are excluded.
Note 3: It will be posted approximately on the 10th business day, excluding weekends and public holidays.
Note 4: This document has been translated from the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.

■Overview of Monthly Performance for April

The sales revenue of our group for April 2025 reached 98.9% year-over-year, impacted by the complete withdrawal from the Food Supermarket (FSM) business in November of the previous fiscal year. Excluding the FSM business, the year-over-year figure was 102.2%.
The overview of each business segment is as follows:

[Distributor Business (DTB：commercial foods wholesaling)]
Sales to the domestic foodservice industry remained steady, supported by inbound demand, reaching 106.5% year-over-year.

[Cash and Carry Business (C&C：commercial foods cash wholesaling)]
Sales to small and medium-sized restaurants remained steady, reaching 104.4% year-over-year, or 104.1% on a same-store basis.

[Food Solutions Business (FSL)]
Although sales of operational support systems for foodservice companies remained steady, the year-over-year figure was 55.4%, due to a decline in project completions by construction-related companies compared to the same month of the previous year.

■Store Count as of the End of April

C&C Business: 95 stores (Year-over-Year Change: 0 new stores, 0 closed stores) *Including franchise stores