February 7,2025

To whom it may concern

Company Name : AOYAMA TRADING Co., Ltd.
Representative : Osamu Aoyama
President
Stock Code : 8219,TSE Prime Market
Contact : Koichi Yamane
Director, Senior Managing Executive Officer, and
General Manager of Group Management Div.,
Manager of General Planning and Policy Dept.
Tel : (81)84-920-0050

Notice Concerning Monthly Sales Year-on-Year for January 2025 <Preliminary Report>

AOYAMA TRADING Co., Ltd. hereby announces the monthly data as described below.

【FY 2025 ending March 31, 2025】

1st half(April 1, 2024～September 30, 2024)

			Apr	May	Jun	Jul	Aug	Sep	1st half
Business wear Business	All Stores	Net sales	95.7	99.5	103.1	92.5	104.0	103.1	99.3
	Existing Stores (excluding new stores of the month)	Net sales	96.4	99.9	103.5	92.0	103.6	102.9	99.4
		Number of customers	98.7	99.2	101.1	91.6	99.9	109.2	99.5
		Sales per customer	97.7	100.7	102.4	100.4	103.7	94.2	99.9
[Number of Stores at Month End]	Yofuku-no-Aoyama		684	683	683	682	682	681	681
	TSC etc		58	58	57	57	56	59	59

2nd half(October 1, 2024～March 31, 2025)

			Oct	Nov	Dec	Jan	Feb	Mar	2nd half	Annual
Business wear Business	All Stores	Net sales	92.2	110.8	97.4	101.0			100.5	99.9
	Existing Stores (excluding new stores of the month)	Net sales	92.4	104.7	97.6	101.9			99.3	99.4
		Number of customers	90.0	106.5	94.7	97.7			97.4	98.6
		Sales per customer	102.7	98.3	103.1	104.3			102.0	100.8
[Number of Stores at Month End]	Yofuku-no-Aoyama		681	681	679	680			680	680
	TSC etc		59	59	59	59			59	59

Business wear Business :"Yofuku-no-Aoyama","TSC","SUIT SQUARE","WHITE TSC","UL","UL MEASURE'S" (Include outlet stores)

Number of Stores :Number of "TSC etc" includes "SUIT SQUARE","WHITE TSC","UL","UL MEASURE'S".

* TSC: THE SUIT COMPANY
SUIT SQUARE: SUIT SQUARE
WHITE TSC: WHITE THE SUIT COMPANY(specialty store of Ladieswear)
UL: UNIVERSAL LANGUAGE
UL MEASURE'S: UNIVERSAL LANGUAGE MEASURE'S(specialty store of custom order suits)

Comments on January

◆ Store Information

New Stores: Yofuku-no-Aoyama 1 Store
Move Stores etc: None
Stores Closures: None

◆ Sales Information

Sales, mainly of formal wear was sold steadily.

(Note)
1. The above figures are preliminary figures and will be revised retroactively to the relevant month in the event of any revision.
2. The figures are calculated before the application of the "Accounting Standard for Revenue Recognition" (ASBJ Statement No. 29, March 31, 2020) and other standards.