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January 10, 2025

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Notice of Differences between Forecasts and Financial Results for the First Half of the Fiscal Year Ending May 2025 and Revision of Full-Year Financial Forecasts

Bewith, Inc. ("the Company") hereby announces discrepancies between the forecasts announced on July 11, 2024, and the financial results for the first half of the fiscal year ending May 31, 2025.
Furthermore, the Board of Directors has resolved to revise the forecasts for the fiscal year ending May 31, 2025, based on a review of recent performance trends.

1. Differences between Forecast and Actual Results

Differences between the forecasts announced on July 11, 2024, and the financial results for the first half of the fiscal year ending May 31, 2025.（from June 1, 2024 to November 30, 2024）

	Net sales	Operating profit	Ordinary profit	Profit attributable to owners of parent	Earnings per share
Previously announced forecasts (A)	Million yen 19,900	Million yen 1,380	Million yen 1,370	Million yen 930	Yen 66.04
Actual Results (B)	18,390	855	848	560	39.75
Change (B-A)	△1,509	△524	△521	△369	―
Change (%)	△7.6	△38.0	△38.1	△39.8	―
(Reference) Consolidated results for the first half of the fiscal year ended May 31, 2024	19,339	1,403	1,395	958	68.75

2. Reason for the Differences

The sales results for the first half of the fiscal year ending May 31, 2025, fell short of the previous forecast. This was primarily attributed to an unexpected decline in sales in public projects and delays in acquiring new customers. However, the Smart Life segment (finance, ICT, and retail) performed as expected.
For these reasons, the inability of sales to fully offset corporate costs resulted in the consolidated financial results at each level of income being lower than the previously announced figures.

3. Revision of consolidated financial forecasts for the full year of the fiscal year ending May 31, 2025
（from June 1, 2024 to May 31, 2025）

	Net sales	Operating profit	Ordinary profit	Profit attributable to owners of parent	Earnings per share
Previously announced forecasts (A)	Million yen 42,000	Million yen 3,200	Million yen 3,180	Million yen 2,180	Yen 154.79
Revised forecasts (B)	37,100	1,450	1,440	960	68.12
Change (B-A)	△4,900	△1,750	△1,740	△1,220	―
Change (%)	△11.7	△54.7	△54.7	△56.0	―
(Reference) Consolidated results for the end of the fiscal year ended May 31, 2024	38,253	2,543	2,527	1,833	131.15

4. Reason for the Revision

The company has hereby revised its forecasts for the fiscal year ending May 31, 2025, based on the financial results to date and a review of recent performance trends.

The sales performance in the first half of the fiscal year ending May 31, 2025, has been conservatively reviewed by the company due to a decline in certain existing public projects, which has kept sales weak and resulted in falling short of acquiring new customers.

The company has also revised the operating costs planned for the previously announced forecasts. However, operating costs have remained high relative to the declined sales, primarily due to growth investments implemented last year.

For these reasons, the company has revised its consolidated forecasts at each level of income to be lower than the previously announced forecasts.

In addition, the company maintains its forecast of a dividend of 77 yen, as previously announced.

Our forecasts, plans, strategies, and other forward-looking statements are based on management's assumptions and beliefs in light of the information currently available to it and involve risks and uncertainties.
Please be aware that actual results may differ from forecasts due to various important factors such as economic conditions and market trends surrounding our business. Nothing in this document shall be construed as a solicitation to buy or sell shares of Bewith.