Translation

Notice: This document has been translated from the Japanese original for reference purposes. In the event of any discrepancy between this translated document and the Japanese original, the latter shall prevail.

Summary of Consolidated Financial Results for the First Three Quarters of the Fiscal Year Ending June 2025 (Based on Japanese GAAP)

April 30, 2025

Company name: GiXo Ltd. Listing exchange: Tokyo Stock Exchange

Securities code: 9219 URL: https://www.gixo.jp/

Representative: Tomohiro Amino, CEO / Founder

Inquiries: Natsuki Iwata, General Manager, Investor Relations Office Phone: +81-3-3452-1221

Scheduled date for commencing dividend payments: –

Preparation of supplementary materials on financial results: Yes

Holding of financial results briefing session: Yes (for institutional investors and securities analysts)

(Amounts are rounded down to the nearest million yen, unless otherwise noted)

1. Consolidated Financial Results for the First Three Quarters (from July 1, 2024 to March 31, 2025) of the Fiscal Year Ending June 2025

(1) Consolidated Operating Results (Percentage figures represent year-on-year changes)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
First three quarters ended March 31, 2025	1,796	10.3	(110)	–	(110)	–	(99)	–
First three quarters ended March 31, 2024	1,628	–	186	–	185	–	120	–

(Note) Comprehensive income

First three quarters ended March 2025: (99) million yen [–%] First three quarters ended March 2024: 120 million yen [–%]

	Basic earnings per share	Diluted earnings per share
	Yen	Yen
First three quarters ended March 31, 2025	(17.77)	–
First three quarters ended March 31, 2024	21.54	21.46

(Note)1. Diluted earnings per share for the first three quarters ended March 2025 is not indicated as GiXo Ltd. (the "Company") generated net loss per share for the period, although there are diluted shares.

2. As the Company started preparation of consolidated financial statements from the first quarter of the fiscal year ended June 2024, the year-on-year changes for the first three quarters ended March 2024 are not indicated.

(2) Consolidated Financial Position

	Total assets	Net assets	Equity ratio
	Millions of yen	Millions of yen	%
As of March 31, 2025	2,129	1815	83.1
As of June 30, 2024	2,352	2,011	84.1

(Reference) Total shareholders' equity

As of March 31, 2025: 1,768 million yen As of June 30, 2024: 1,979 million yen

2. Cash Dividends

	Annual dividends per share				
	End of 1st quarter	End of 2nd quarter	End of 3rd quarter	Fiscal year-end	Total
	Yen	Yen	Yen	Yen	Yen
Fiscal year ended June 30, 2024	–	0.00	–	27.00	27.00
Fiscal year ending June 30, 2025	–	26.50	–		
Fiscal year ending June 30, 2025 (Forecast)				27.00	53.50

(Note) Revisions to the most recently announced dividend forecast: No

3. Forecast of Consolidated Financial Results for the Fiscal Year Ending June 2025 (from July 1, 2024 to June 30, 2025)

(Percentage figures indicate year-on-year changes for full year)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	2,300	8.6	(180)	–	(180)	–	(140)	–	(25.07)

(Note) Revisions to the most recently announced earnings forecast: No

* Notes

(1) Significant changes in scope of consolidation during the fiscal year: No

(2) Application of accounting treatments specific to the preparation of quarterly consolidated financial statements: No

(3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements

1) Changes in accounting policies due to revisions to accounting standards and other regulations: No
2) Changes in accounting policies other than those in 1) above: No
3) Changes in accounting estimates: No
4) Restatement of prior period financial statements: No

(4) Number of issued shares (common shares)

1) Total number of issued shares at the end of the period (including treasury shares)

As of March 31, 2025	5,584,831 shares	As of June 30, 2024	5,581,574 shares

2) Number of treasury shares at the end of the period

As of March 31, 2025	177 shares	As of June 30, 2024	130 shares

3) Average number of shares during the period

First three quarters ended March 2025	5,583,309 shares	First two quarters ended December 2023	5,581,377 shares

* This summary of quarterly financial results is not subject to review procedures by a public accountant or audit corporation.

* Explanation regarding appropriate use of earnings forecasts, and other notes

(Notes on forward-looking statements)

The earnings outlook and other forward-looking statements contained in this document are based on information currently available to and certain assumptions that are thought to be reasonable by the Company. Accordingly, such statements should not be construed as a guarantee of achieving the results by the Company. Actual results, etc. may materially differ from the forecast due to various factors. For the conditions forming the assumptions used in forecasting earnings and precautions regarding the use of earnings forecasts, please refer to “1. Qualitative Information on the Financial Results for the Period under Review, (3) Explanations on Consolidated Earnings Forecast and Other Forecast Information” on page 3 of the Attachment.

Contents of Attachment

1. Qualitative Information on the Financial Results for the Period under Review 2
(1) Overview of Operating Results 2
(2) Financial Position 3
(3) Explanations on Consolidated Earnings Forecast and Other Forecast Information 3
2. Quarterly Consolidated Financial Statements and Significant Notes Thereto 4
(1) Quarterly Consolidated Balance Sheet 4
(2) Quarterly Consolidated Statement of Income and Quarterly Consolidated Statement of Comprehensive Income 5
Quarterly Consolidated Statement of Income 5
Quarterly Consolidated Statement of Comprehensive Income 6
(3) Notes to Consolidated Financial Statements 7
(Notes on Quarterly Consolidated Statement of Income) 7
(Segment Information) 7
(Notes When There Are Significant Changes in Amounts of Equity) 7
(Notes on Going Concern Assumption) 7
(Notes on Quarterly Consolidated Statement of Cash Flows) 8
(Additional Information) 8
(Significant subsequent events) 8

1. Qualitative Information on the Financial Results for the Period under Review

(1) Overview of Operating Results

During the first three quarters of the fiscal year ending June 2025, the Japanese economy showed a recovery trend backed by an improvement in the employment and income environment, including expanded inbound tourist consumption and wage hikes mainly by large companies. On the other hand, the economic outlook remains uncertain due to global monetary tightening as well as increased cost burdens and rising prices caused by the weaker yen. Under such circumstances, we believe that businesses' push for digital transformation (DX) is increasing demand for data utilization to enhance operational efficiency and for the application of artificial intelligence (AI) algorithms. In addition, the Japanese government has established the Digital Agency for promoting DX as part of "Society 5.0," in which the government will apply AI and other cutting-edge technologies to solve social issues. This and other factors are further driving the momentum toward big data utilization and social implementation of AI algorithm technologies, etc.

Given such conditions, the GiXo Group has endeavored to expand its business performance under the principle of "making every decision data-informed" as its purposes. The "Data-Informed" concept set forth by the GiXo Group aims to enhance the accuracy of human decision-making and reinforce reproducibility in business operations by using data to help people think logically and make rational judgments. By integrating Data-Informed decisions into their various operations, our clients can enhance the accuracy of their business decisions, address management challenges, and gain a stronger competitive edge. We define the "Data-Informed (DI) market," where the use of data is promoted on the premise that "humans are the main decision makers," as our target market and provide a flexible combination of DI Consulting, DI Platform, and DI Products services (collectively, DI Services) to meet the needs of our client companies. Under such circumstances, in August 2023, the GiXo Group set up a medium-term target of "achieving net sales of 4 billion yen for the fiscal year ending June 2026" with an eye on medium- to long-term growth.

As we have focused on to date, the GiXo Group will continue its endeavors for 1) providing comprehensive, one-stop services based on its "four capabilities" and "three services," 2) promoting continued and expanding use of its DI Services at the departments already dealing with and in the areas currently working on, as well as providing DI Services in the new areas of the same companies (vertical and horizontal expansion), and 3) working to continuously strengthen asset utilization. At the same time, we have decided to promote a "business model shift" toward medium- to long-term growth through developing new clients, launching collaboration-type businesses, adding more value to our services by deepening customer understanding of our clients, and redesigning and rebuilding the clients' enterprise systems that are at the most upstream of data flow, among other measures. For these purposes, we established a new organization within the Company in July 2024. In addition, we will proactively pursue M&As to accelerate growth in existing business areas.

In the first three quarters of the current fiscal year, we have been strongly promoting the establishment of a new business model through various measures from a medium- to long-term perspective, and the results are beginning to arise. In October 2024, we started provision of "hands-on support for enhancing revenue management" service to Air Japan Co., Ltd. that operates "AirJapan," a new brand of the ANA Group. We also concluded a partnership with Tsunan Town, Niigata Prefecture, to promote regional revitalization. "Mygru," our mission-completion communication tool, was used in the "Childcare Support Stamp Rally," a local service provided by the urban operating system (a platform designed to collect and analyze data from various sectors such as transportation, healthcare, and education, enabling government agencies and businesses to utilize the information in a cross-sectional manner) adopted by Kobe City in August 2024. In addition, Mygru was adopted as a campaign solution within the official app of Japan Airlines Co., Ltd., the "JAL Mileage Bank App." In March of this year, we restructured our ongoing initiatives aimed at embedding Data-Informed approach within corporate organizations into a new framework titled the "Adaptable Data System (ADS)," designed to flexibly adapt to change. Furthermore, we launched "ADS for Customer Understanding (CU/ADS)," a new service specifically tailored to applications in the domain of customer understanding. In the M&A area for inorganic growth, we concluded a capital and business alliance agreement with GROWTH VERSE Co., Ltd. in August 2024, and took over "Camecon," a photo contest platform service, from Retrock Co., Ltd. in September 2024. While these initiatives had positive effects, the emergence of cost-overrun projects within large-scale development efforts led to an increase in labor hours allocated to those projects, which in turn resulted in a reduction in available resources for other projects. As a result, net sales posted only a modest year-on-year increase. As a result, net sales posted only a modest year-on-year increase. Moreover, the direct and indirect impacts of the cost-overrun projects significantly depressed both operating income and ordinary income. Additionally, with respect to the goodwill recognized upon the acquisition of the "Camecon" service, we reassessed its recoverability by reviewing the initially assumed customer segments, targets, and future business plans. As a result, an impairment loss was recorded during the third quarter of the fiscal year under review.

As a result of the above, net sales for the first three quarters of the current fiscal year were 1,796,917 thousand yen (up 10.3% year-on-year). However, the Company posted operating loss of 110,099 thousand yen (operating profit of 186,005 thousand yen a year ago), ordinary loss of 110,641 thousand yen (ordinary profit of 185,540 thousand yen a year ago) and loss attributable to owners of parent of 99,195 thousand yen (profit attributable to owners of parent of 120,225 thousand yen a year ago).

Furthermore, operating results by segment are omitted as the GiXo Group has a single operating segment engaged in the Data-Informed Business.

(2) Financial Position

(Assets)

Current assets at the end of the third quarter of the current fiscal year decreased by 311,793 thousand yen from the end of the previous fiscal year to 1,914,823 thousand yen. The decrease was mainly attributable to cash and deposits decreasing by 724,830 thousand yen against accounts receivable – trade and contract assets increasing by 406,060 thousand yen. Non-current assets increased by 88,563 thousand yen from the end of the previous fiscal year to 214,394 thousand yen. The increase was mainly attributable to investments and other assets increasing by 87,153 thousand yen.

As a result, total assets amounted to 2,129,218 thousand yen, decreasing by 223,230 thousand yen from the end of the previous fiscal year.

(Liabilities)

Current liabilities at the end of the third quarter under review decreased by 27,152 thousand yen from the end of the previous fiscal year to 278,232 thousand yen. The decrease was mainly attributable to current portion of long-term borrowings decreasing by 37,503 thousand yen against other current liabilities increasing by 18,875 thousand yen. Non-current liabilities increased by 178 thousand yen from the end of the previous fiscal year to 35,418 thousand yen. The increase was attributable to asset retirement obligations increasing by 178 thousand yen.

As a result, total liabilities amounted to 313,650 thousand yen, decreasing by 26,974 thousand yen from the end of the previous fiscal year.

(Net assets)

Net assets at the end of the third quarter under review decreased by 196,255 thousand yen from the end of the previous fiscal year to 1,815,567 thousand yen. The decrease was mainly due to loss attributable to owners of parent amounting to 99,195 and dividends from retained earnings amounting to 114,754 thousand yen.

As a result, the equity ratio came to 83.1% (in contrast to 84.1% at the end of the previous fiscal year).

(3) Explanations on Consolidated Earnings Forecast and Other Forecast Information

Based on the results for the three quarters of the current fiscal year, the Company has revised its full-year consolidated earnings forecast. For details, please refer to the “Notice Regarding Recognition of Extraordinary Loss (Impairment Loss) and Revision of Full-Year Earnings Forecast” released on April 25, 2025.

2. Quarterly Consolidated Financial Statements and Significant Notes Thereto

(1) Quarterly Consolidated Balance Sheet

(Thousands of yen)

	Previous fiscal year (As of June 30, 2024)	Third quarter of current fiscal year (As of March 31, 2025)
Assets		
Current assets		
Cash and deposits	1,772,349	1,047,519
Accounts receivable - trade and contract assets	409,844	815,905
Other	44,421	51,398
Total current assets	2,226,616	1,914,823
Non-current assets		
Property, plant and equipment	48,919	50,372
Intangible assets	232	189
Investments and other assets	76,679	163,833
Total non-current assets	125,831	214,394
Total assets	2,352,448	2,129,218
Liabilities		
Current liabilities		
Current portion of long-term borrowings	45,817	8,314
Income taxes payable	8,525	—
Other	251,041	269,918
Total current liabilities	305,384	278,232
Non-current liabilities		
Asset retirement obligations	35,240	35,418
Total non-current liabilities	35,240	35,418
Total liabilities	340,625	313,650
Net assets		
Shareholders' equity		
Share capital	286,133	287,760
Capital surplus	1,158,459	1,160,086
Retained earnings	534,876	320,926
Treasury shares	(250)	(292)
Total shareholders' equity	1,979,219	1,768,481
Share acquisition rights	32,603	47,085
Total net assets	2,011,822	1,815,567
Total liabilities and net assets	2,352,448	2,129,218

(2) Quarterly Consolidated Statement of Income and Quarterly Consolidated Statement of Comprehensive Income

Quarterly Consolidated Statement of Income

(Thousands of yen)

	First three quarters of previous fiscal year (July 1, 2023 - March 31, 2024)	First three quarters of current fiscal year (July 1, 2024 - March 31, 2025)
Net sales	1,628,931	1,796,917
Cost of sales	978,409	1,289,532
Gross profit	650,522	507,384
Selling, general and administrative expenses	464,516	617,484
Operating profit (loss)	186,005	(110,099)
Non-operating income		
Interest income	17	802
Miscellaneous income	477	216
Total non-operating income	495	1,019
Non-operating expenses		
Interest expenses	387	206
Share issuance costs	30	―
Loss on retirement of non-current assets	―	0
Miscellaneous losses	542	1,354
Total non-operating expenses	960	1,561
Ordinary profit (loss)	185,540	(110,641)
Extraordinary income		
Subsidy income	925	―
Total extraordinary income	925	―
Extraordinary losses		
Impairment losses	―	＊22,083
Total extraordinary losses	―	22,083
Profit (loss) before income taxes	186,466	(132,724)
Income taxes - current	63,600	2,965
Income taxes - deferred	2,641	(36,493)
Total income taxes	66,241	(33,528)
Profit (loss)	120,225	(99,195)
Profit (loss) attributable to non-controlling interests	―	―
Profit (loss) attributable to owners of parent	120,225	(99,195)

Quarterly Consolidated Statement of Comprehensive Income

(Thousands of yen)

	First three quarters of previous fiscal year (July 1, 2023 - March 31, 2024)	First three quarters of current fiscal year (July 1, 2024 - March 31, 2025)
Profit (loss)	120,225	(99,195)
Other comprehensive income		
Total other comprehensive income	—	—
Comprehensive income	120,225	(99,195)
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	120,225	(99,195)
Comprehensive income attributable to non-controlling interests	—	—

(3) Notes to Consolidated Financial Statements

(Notes on Quarterly Consolidated Statement of Income)

* Impairment losses

The GiXo Group recognized an impairment loss on the following asset group.

Application	Type	Impairment losses (Thousands of yen)
Business assets	Goodwill	22,083

Since the GiXo Group operates a single business segment focused on Data-Informed services, asset grouping is conducted on a company-wide basis. However, goodwill is grouped on a per-project basis.

During the cumulative three quarters of the fiscal year, the GiXo Group carefully reassessed the recoverability of the goodwill recognized in connection with the acquisition of "Camecon," a photo contest platform service, in September 2024. This reassessment involved a review of the initially assumed customer base, target segments, and future business plans for the service. As a result, it was determined that the originally expected revenue could not be realized. Accordingly, the full book value of the goodwill was recognized as an impairment loss of 22,083 thousand yen and recorded as an extraordinary loss.

(Segment Information)

The information is omitted as the GiXo Group has a single operating segment engaged in the Data-Informed Business.

(Notes When There Are Significant Changes in Amounts of Equity)

First three quarters of current fiscal year (July 1, 2024 - March 31, 2025)

1. Dividends paid

Resolution	Class of shares	Total dividends (Thousands of yen)	Dividends per share (Yen)	Record date	Effective date	Dividend resource
Board of Directors meeting held on August 23, 2024	Common stock	57,872	27.00	June 30, 2024	September 20, 2024	Retained earnings

(Note) Our three principal shareholders—Tomohiro Amino, Representative Director and CEO; Shintaro Hanatani, Representative Director and COO; and Tagahiko Tanaka, Director—voluntarily waived their rights to receive year-end dividends (prior to the determination of the dividend amount through the resolution on the appropriation of surplus). Accordingly, the waived amount of 92,826 thousand yen has been excluded from the total amount of dividends.

Resolution	Class of shares	Total dividends (Thousands of yen)	Dividends per share (Yen)	Record date	Effective date	Dividend resource
Board of Directors meeting held on January 30, 2025	Common stock	56,881	26.50	December 31, 2024	March 28, 2025	Retained earnings

(Note) Our three principal shareholders—Tomohiro Amino, Representative Director and CEO; Shintaro Hanatani, Representative Director and COO; and Tagahiko Tanaka, Senior Executive Officer—voluntarily waived their rights to receive interim dividends (prior to the determination of the dividend amount through the resolution on the appropriation of surplus). Accordingly, the waived amount of 91,107 thousand yen has been excluded from the total amount of dividends.

2. Dividends for which the record date falls within the first three quarters of the fiscal year, but the effective date is after the end of that same first three quarters

Not applicable.

3. Significant changes in shareholders' equity

Not applicable.

(Notes on Going Concern Assumption)

Not applicable.

(Notes on Quarterly Consolidated Statement of Cash Flows)

No quarterly consolidated statement of cash flows has been prepared for the first three quarters of the current fiscal year. Depreciation and amortization for the first quarter of the previous and current fiscal years are as follows.

(Thousands of yen)

	First three quarters of previous fiscal year (July 1, 2023 - March 31, 2024)	First three quarters of current fiscal year (July 1, 2024 - March 31, 2025)
Depreciation	5,977	7,976
Amortization	—	2,916

(Additional Information)

(Financial covenants)

On May 27, 2020, the Company entered into a loan agreement with Resona Bank, Limited.

The agreement contains the following financial covenants. In the event of a breach of the covenants, the Company may lose the benefit of time with respect to all obligations under the agreement.

(1) Maintenance of net assets

The amount of net assets of the Company as of the end of each fiscal year should be maintained at 75% or more of the year-earlier amount.

(2) Maintenance of profit

None of the operating profit, ordinary profit, or bottom line profit in the Company's Consolidated Statement of Income as of the end of each fiscal year should be negative for two consecutive fiscal years.

According to this agreement, the balance of loans payable is 8,314 thousand yen.

(Significant subsequent events)

(Subsidiary acquisition through share acquisition)

At the Board of Directors meeting held on April 25, 2025, the Company resolved to acquire all shares of Maize Co., Ltd. (hereinafter, "Maize") and make it a wholly owned subsidiary. On the same day, a share transfer agreement was executed.

1. Overview of the business combination

(1) Overview of the company

Name: Maize Co., Ltd.

Business: System development, worker dispatch services, adult day care services, and travel business

(2) Purpose of the acquisition

The Company upholds the purpose of "Making all decisions Data-Informed" and aspires to become the No.1 company in customer understanding by fully leveraging data to support clients in deepening customer insights and achieving business growth. Recently, we restructured our existing initiatives to embed Data-Informed practices within corporate organizations into a new framework called the "Adaptable Data System (ADS)," which is designed to adapt to change. In addition, we launched a service more specifically tailored to the area of customer understanding—"ADS for Customer Understanding (CU/ADS)." To build a data infrastructure that enables clients to understand the status and needs of each customer based on behavioral data and deliver timely and personalized information or proposals, securing qualified talent has become increasingly critical.

Maize, established in 1995, has contributed to society through various businesses centered around software, and for nearly 30 years has continued to operate primarily in system development and worker dispatch services. The company employs nearly 40 engineers.

By making Maize a subsidiary, we will be able to acquire a group of engineering professionals, whose recruitment has become increasingly difficult in recent years, thereby enhancing our internal capabilities to build the data infrastructure essential for expanding CU/ADS service to become the No.1 company in customer understanding. Moreover, by internalizing some of the data engineering functions that had previously relied mainly on external partners, we expect to improve the flexibility of our future development structure and optimize associated costs. Based on these considerations, we have determined that this share acquisition will contribute to the promotion of our growth strategy and the enhancement of our corporate value over the medium to long term.。

(3) Timing of share acquisition

October 1, 2025 (planned)

(4) Legal form of business combination

Share acquisition

(5) Name of the company after the business combination

No change

(6) Ratio of voting rights to be acquired

100%

(7) Basis for determination of the acquiring company

Because the Company is acquiring shares in exchange for cash consideration.

2. Acquisition cost of the acquired company
   Acquisition price: ¥510,000 thousand (cash)

3. Details and amount of major acquisition-related expenses
   Advisory fees, etc. (estimated amount): ¥45,000 thousand

4. Amount of goodwill arising, reason for occurrence, amortization method, and amortization period
   Not yet determined at this time.

5. Amount and major breakdown of assets to be acquired and liabilities to be assumed on the business combination date
   Not yet determined at this time.