June 10, 2025

Company: INFORICH INC.
Representative: President & Group CEO, Hironobu Akiyama
(TSE Growth Market, Code: 9338)
Inquiries: Executive Officer & Group CFO, Yusuke Watanabe
Email: ir@inforichjapan.com

(Correction) Partial Corrections to "FY2025 Q1 Financial Results Briefing Material"

We hereby announce the following corrections to certain parts of the "FY2025 1Q Financial Results Briefing Material [Under Japanese GAAP]" disclosed on May 14, 2025.

Please note that there are no corrections to the figures in the already disclosed financial results summary or other documents. The figures in the materials posted on our website have already been updated to reflect these corrections.

1. Reason for Correction

Some errors were identified in the "FY2025 1Q Financial Results Briefing Material [Under Japanese GAAP]". Accordingly, we have made corrections as described below.

2. Details of Corrections

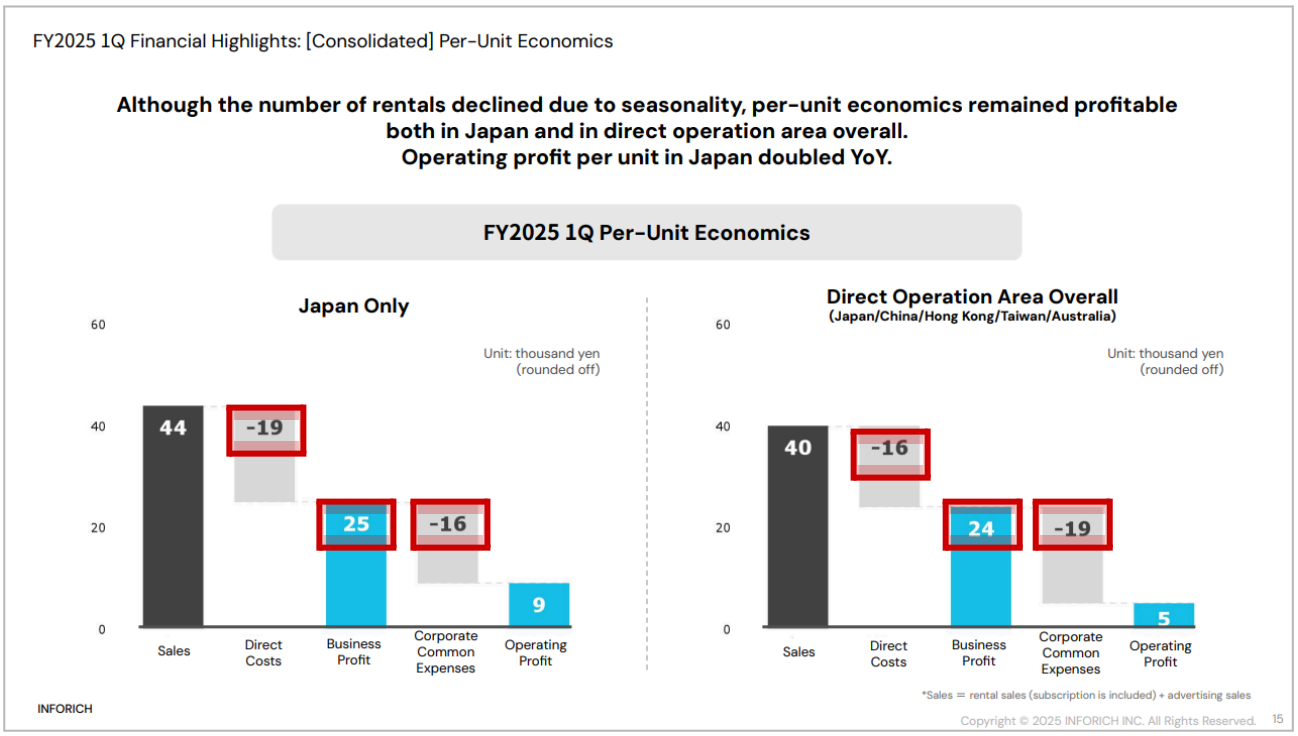
Please refer to the attached document for details. Corrections are indicated with red boxes.

(Attachment)

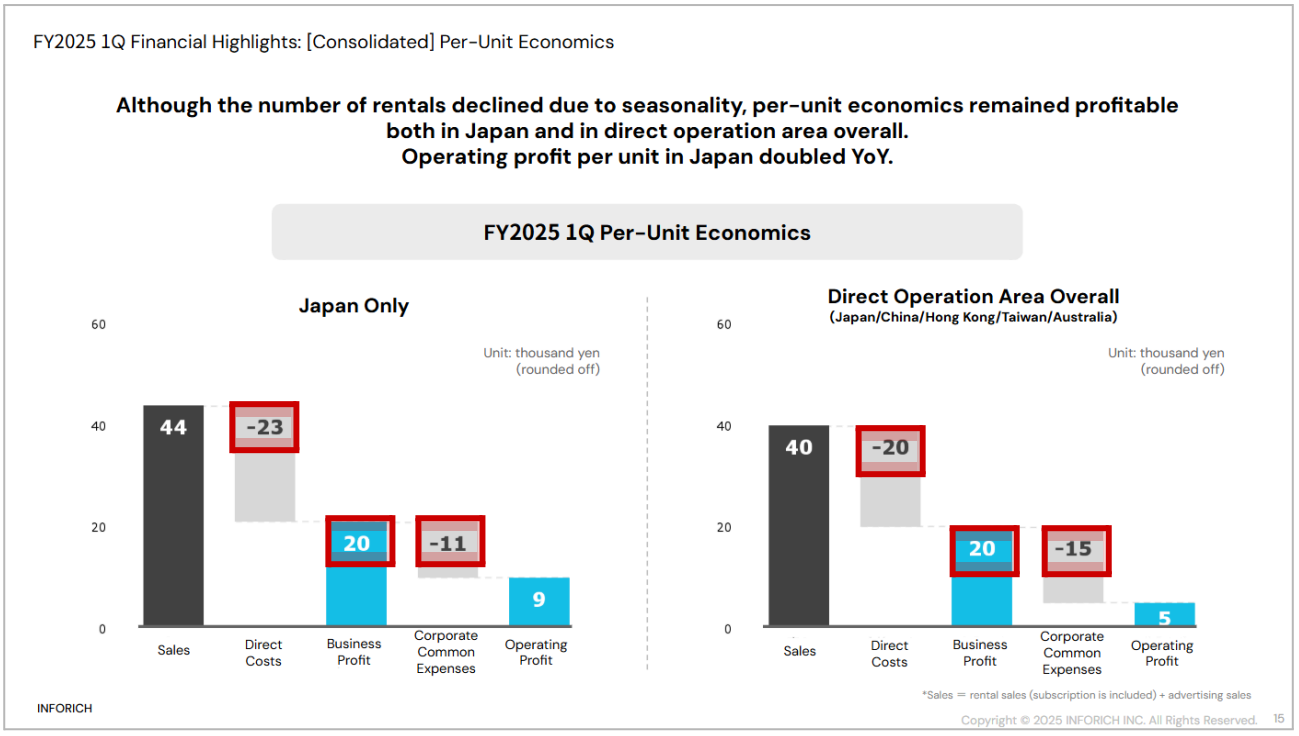
(1)FY2025 1Q Financial Results Briefing Material [Under Japanese GAAP]

P.15 FY2025 1Q Financial Highlights: [Consolidated] Per-Unit Economics

(Before Correction)



(After Correction)



(2) FY2025 1Q Financial Results Briefing Material [Under Japanese GAAP]

P.16 FY2025 1Q Financial Highlights: [Consolidated] Per-Unit Economics

(Before Correction)

Appendix: FY2025 1Q Financial Highlights : [Non-consolidated] Per-Unit Economics Breakdown (Japan Only)

Although affected by seasonal factors, operating profit per unit doubled YoY.
To exclude the impact of the increase in subsidiaries, only figures for Japan are included in this slide from this quarter onward.

Unit: thousand yen (rounded down)

			FY2023 1Q	FY2023 2Q	FY2023 3Q	FY2023 4Q	FY2024 1Q	FY2024 2Q	FY2024 3Q	FY2024 4Q	FY2025 1Q	YoY Change	Reason for Changes (YoY)
Sales		Rental Sales	29.2	36.4	39.9	41.5	38.6	45.2	51.1	51.2	43.1	+12%	Increase in the number of users / Increase in unit rental price
		Advertising Sales	0.2	0.2	0.2	0.7	0.2	0.2	0.4	0.4	0.4	+109%	Sales through media collaboration with mobile network operators
Direct Costs	Variable Costs	Commission Expenses (Cost of sales)	1.9	2.4	2.5	2.5	2.1	2.4	2.6	2.3	2.0	-6%	Decreased through changes such as modifying contracts with payment service providers and updating the UI to guide users towards payment methods with lower fees
		Other Variable Costs	0.2	0.2	0.2	0.2	0.1	0.2	0.2	0.2	0.2	+9%	Increase in server usage fees
		Revenue Share	3.6	3.9	4.1	4.5	4.2	4.9	5.3	5.8	4.6	+10%	Linked to the increase in the number of installations and sales
		Rounders	2.0	2.5	2.2	2.3	2.1	2.6	2.5	2.4	2.0	-3%	Varied depending on workload / Unit price decreased year-on-year
		Call Center	0.7	0.7	0.6	0.6	0.5	0.5	0.6	0.6	0.6	+18%	The number of inquiries increased due to an increase in the number of users. The inquiry rate remained steady.
		Total Variable Costs	8.4	9.6	9.7	10.1	9.1	10.6	11.2	11.3	9.4	-3%	
	Fixed Costs	Depreciation (Cost of sales)	4.3	4.3	4.7	4.5	4.7	5.3	4.7	5.6	5.2	+11%	Increase in the number of installations
		SIM Card Costs	0.7	0.7	0.7	0.6	0.7	0.7	0.6	0.6	0.7	-6%	Cancellation of unnecessary SIM cards
		Other Fixed Costs	0.4	0.4	0.4	0.4	0.6	0.5	0.5	0.3	0.5	-15%	Repair costs varied depending on the period / Shipping costs increased / Number of SMS messages sent decreased
		Installation Fee	6.4	6.4	6.3	6.3	6.3	6.4	6.5	6.4	6.7	+6%	Increase in installations at convenience stores and railway stations subject to installation fee
		Advertising & Marketing	0.5	0.4	0.4	0.5	0.5	0.4	0.4	1.2	0.6	+26%	Strengthened advertising and promotion of ChargeSPOT Pass etc.
		Sales Commission	0.1	0.2	0.2	0.2	0.1	0.1	0.0	0.1	0.1	-32%	Installations eligible for incentives varied depending on the period
		Total Fixed Costs	12.4	12.3	12.7	12.5	13.0	13.4	12.7	14.1	13.8	-6%	
Corporate Common Expenses			12.5	13.3	14.0	14.3	16.5	17.1	16.0	20.7	16.1	-3%	External outsourcing expenses related to M&A were incurred in FY2024.
Operating Profit			-0.3	5.2	7.8	9.9	4.5	9.1	17.0	11.3	8.9	+101%	

* Rentals sales include those through subscription. / *The gray-shaded areas represent the cost of sales. Others represent SG&A expenses.

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