Financial Results for 3rd Quarter of FY2025.3

February 3, 2025
Osaka Gas Co., Ltd.

Securities code	9532

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Disclaimer
This document has been translated from the Japanese original for reference purpose only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.

Management information is available on Osaka Gas websites.
Financial reports, integrated reports, fact books and road show materials can be accessed and downloaded at the following URL. https://www.osakagas.co.jp/en/ir/
Note regarding forward-looking statements: Certain statements contained herein are forward-looking statements, strategies, and plans, which reflect our judgment based on the information so far available. Actual results may differ materially from those discussed in such statements. Among the factors that could cause actual results to differ materially are: economic trends in Japan, sharp fluctuations in exchange rates and crude oil prices, and extraordinary weather conditions.
The impact of share buyback announced on October 31, 2024, is taken into account in the FY2025.3 forecasts, except for DOE, payout ratio, earnings per share, and book value per share.
Note regarding gas sales volume: All gas sales volumes are indicated based on the standard heating value at 45 MJ/m^3. Nabari Kintetsu Gas and Shingu Gas's fiscal year ends on December 31.

I. Summary of FY2025.3 3Q Results and FY2025.3 Revised Forecasts

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Summary of FY2025.3 3Q Results

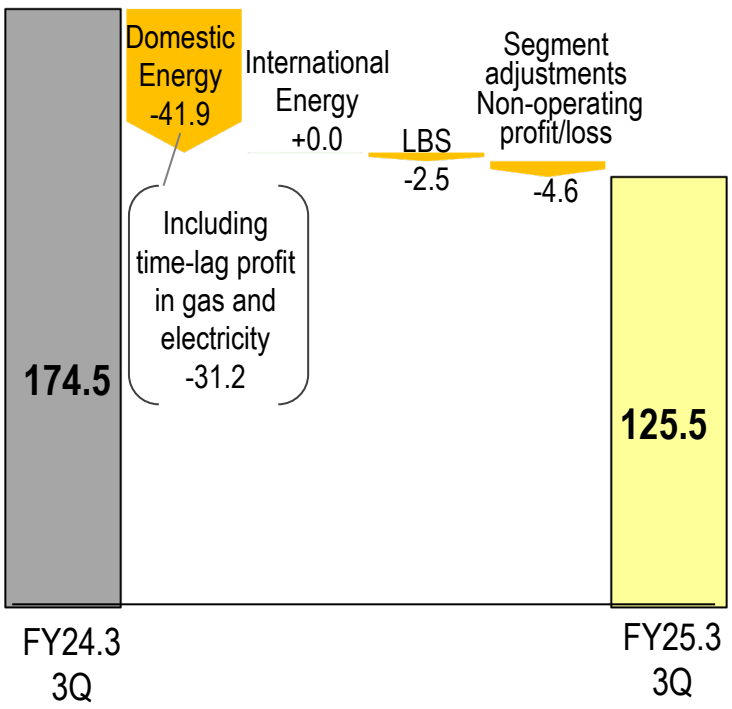
- ✓ Net sales decreased year-on-year mainly due to a decline in LNG sales volume and lower gas unit prices under the gas resource cost adjustment system, despite an increase in electricity sales volume in the Domestic Energy segment.
- ✓ Ordinary profit decreased year-on-year mainly due to a decrease in time-lag profit in the Domestic Energy segment.
- ✓ The financial soundness indicators met the target levels, a shareholders' equity ratio of 45% or higher and a D/E ratio of 0.8 or lower, as set in the Medium-Term Management Plan 2026.

(billion yen)	FY25.3 3Q	FY24.3 3Q	Difference
Net sales	**1,444.1**	**1,510.1**	**-66.0**
Ordinary profit	**125.5**	**174.5**	**-49.0**
Profit attributable to owners of the parent	**90.8**	**126.4**	**-35.5**

	FY25.3 3Q	FY24.3 year end	Difference
Shareholders' equity ratio(%)[1]	**51.6%**	**55.9%**	**-4.2%**
Debt/Equity ratio[1]	**0.64**	**0.51**	**+0.12**

1 Calculated with 50% of issued hybrid bonds as equity.

YoY difference: -49.0 billion yen



Year-on-Year Comparison of 3Q Results

Year-on-Year difference
-49.0億円
174.5→125.5

- Crude oil price -2.9 $/bbl (86.6→83.7)
- Exchange +9.3 yen/$ (143.3→152.6)

Main factors of increase/decrease

Domestic Energy
-41.9 billion yen[1]
80.0→38.0

Time-lag profit/loss: -31.2(36.7→5.4)
Gas: -17.8(22.5→4.6) Electricity: -13.3(14.1→0.7)
Gross profit of gas business: -0.9(166.6→165.7)
− Decrease in gas sales volume
Electricity: +7.3(14.4→21.7)
+ Increase in profits from sales in the reserve market
+ Increase in electricity sales volume and unit price
Others: -17.0(-137.7→-154.8)
− Decrease in profits from subsidiaries
− Decrease in profits from LNG sales

International Energy
+0.0 billion yen[1,2]
54.9→55.0

Osaka Gas USA: -2.5(29.6→27.0)
− Decrease in profits from Freeport LNG project
− Absence of profit from selling a gas-fired power plant, which we had in FY24.3
+ Increase in profits from upstream businesses
Osaka Gas Australia: +2.2(10.7→12.9)
+ Increase in profits from upstream businesses
Others: +0.3(14.6→15.0)

Life & Business Solutions
-2.5 billion yen[1]
24.1→21.6

OGIS-RI: -1.5(3.7→2.2)
Jacobi: -0.5(5.1→4.5)

Others -4.6 billion yen
15.4→10.8

Segment adjustments: +1.9(2.1→4.0)
Non-operating profit/loss[3]**: -6.5**(13.3→6.7)

1. Year-on-year change in segment profit
2. Including the impact of market valuation of derivatives: -3.0(3.2→0.2)
3. Excluding share of profit(loss) of entities accounted for using equity method

Summary of FY2025.3 Revised Forecasts

- ✓ The exchange rate assumption for 4Q has been revised from 145 yen/$ to 150 yen/$, taking into account the impact of the yen depreciation.
- ✓ The segment profit breakdown for Domestic Energy and parts of B/S forecasts have been revised, though there are no changes to net sales, ordinary profit, and profit attributable to owners of the parent from the previous forecasts (announced on October 31, 2024).

(billion yen)	FY25.3 Revised Forecasts	FY25.3 Previous Forecasts	Difference
Net sales	**1,986.0**	1,986.0	**±0.0**
Ordinary profit	**153.0**	153.0	**±0.0**
Excluding time-lag effects	**144.0**	144.0	**+3.0**
Profit attributable to owners of the parent	**112.0**	112.0	**±0.0**
ROIC(%) [1]	**4.7%**	4.7%	**-0.0%**
Excluding time-lag effects	**4.4%**	4.4%	**+0.0%**
ROE(%)	**6.9%**	7.0%	**-0.1%**
Excluding time-lag effects	**6.5%**	6.5%	**+0.0%**
Shareholders' equity ratio(%)[2]	**54.1%**	53.9%	**+0.2%**
Debt/Equity ratio[2]	**0.58**	0.59	**-0.02**

Revised the breakdown of **Domestic Energy segment profit** only. (See next page)

The level excluding the time-lag effect has been maintained

1 ROIC = NOPAT / Invested capital (average of the beginning and the end of each fiscal year)
NOPAT = Ordinary profit + Interest expenses - Interest income - Income taxes
Invested capital = Shareholders' equity + Balance of interest-bearing debts (excluding risk-free leased Liabilities to us)

2 Calculated with 50% of issued hybrid bonds as equity.

Comparison between Previous Forecasts (October 2024) and Revised Forecasts

Difference from Previous Forecast
±0.0 billion yen
153.0 →153.0

- Crude oil price +0.8 $/bbl (80.9→81.7)
  Assumption from Jan. 2025: ±0 $/bbl (75.0→75.0)
- Exchange rate +3.1 yen/$ (148.9→152.0)
  Assumption: from Jan. 2025: +5.0 yen/$(145.0→150.0)

Domestic Energy
±0.0 billion yen[1]
54.5→54.5

International Energy
±0.0 billion yen[1]
70.5→70.5

Life & Business Solutions
±0.0 billion yen[1]
30.0 →30.0

Others
±0.0 billion yen
-2.0 →-2.0

No revision

Main factors of increase/decrease

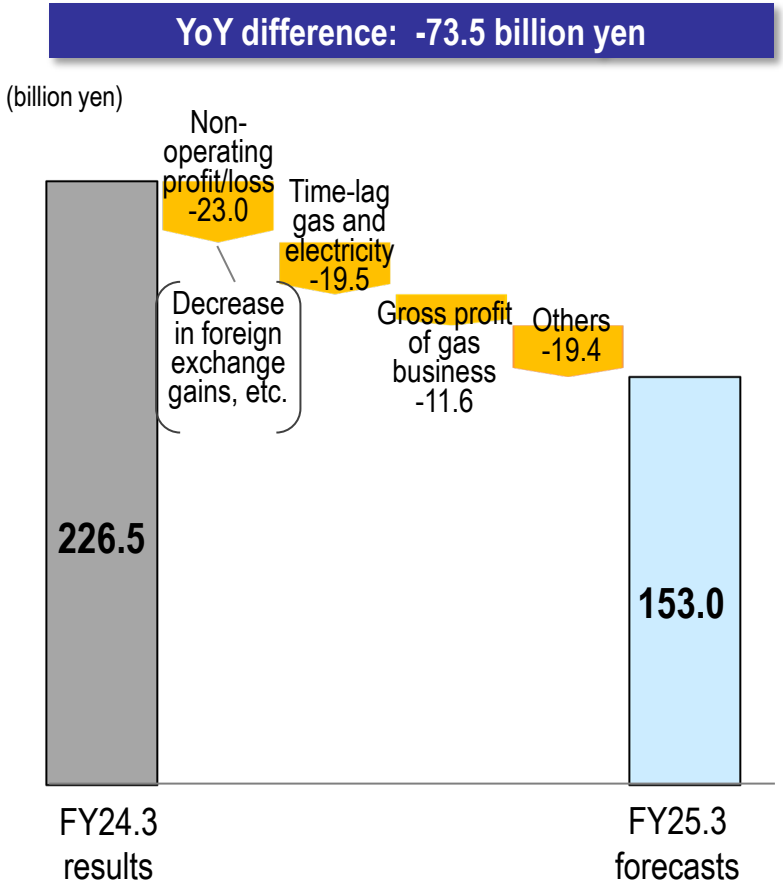
Time-lag: -3.0(12.0→9.0)
Gas: -2.0(11.0→9.0) Electricity: -1.0(1.0→0.0)
Gross profit of gas business: -3.0(244.3→241.3)
− Decrease in gas sales volume, etc.
Electricity: +6.0(24.0→30.0)
+ Increase in profits from sales in the reserve market
Others: ±0.0(-225.8→-225.8)

1 Describing the impact of segment profit

Summary of FY2025.3 Forecasts

- ✓ Net sales are expected to decrease from FY2024.3 mainly due to a decline in LNG sales volume in the Domestic Energy segment.
- ✓ Ordinary profit and profit attributable to owners of the parent are expected to decrease from FY2024.3, mainly due to the absence of the temporary profit increase we had in FY2024.3, such as the foreign exchange gains on LNG procurement, and decrease in the time-lag profit.

(billion yen)	FY25.3 forecasts	FY24.3 results	YoY Difference
Net sales	**1,986.0**	2,083.0	**-97.0**
Ordinary profit	**153.0**	226.5	**-73.5**
Profit attributable to owners of the parent	**112.0**	132.6	**-20.6**
ROIC(%)[1]	**4.7%**	7.0%	**-2.3%**
ROE(%)	**6.9%**	8.9%	**-2.0%**
Shareholders' equity ratio(%)[2]	**54.1%**	55.9%	**-1.8%**
Debt/Equity ratio[2]	**0.58**	0.51	**+0.07**
Annual dividends (yen/share)	**95.0**	82.5	**+12.5**



1 ROIC = NOPAT / Invested capital (average of the beginning and the end of each fiscal year)
NOPAT = Ordinary profit + Interest expenses - Interest income - Income taxes
Invested capital = Shareholders' equity + Balance of interest-bearing debts (excluding risk-free leased liabilities)

2 Calculated with 50% of issued hybrid bonds as equity.

Breakdown of Change in Ordinary Profit

Comparison between FY2024.3 Results and FY2025.3 Forecasts

FY2025.3 forecasts has been revised from the previous forecast (announced on October 31, 2024) with adjustments to the Domestic Energy segment profit breakdown.

Year-on-Year Difference
-73.5 billion yen
226.5→153.0

- Crude oil price -4.2 $/bbl (86.0→81.7)
- Exchange rate +7.4 yen/$ (144.6→152.0)

Main factors of increase/decrease

Domestic Energy
-37.7 billion yen[1]
92.2→54.5

Time-lag profit/loss: -19.5(28.5→9.0)
Gas: -5.6(14.6→9.0) Electricity: -13.9(13.9→0.0)
Gross profit of gas business: -11.6(252.9→241.3)
- Decrease in gas sales volume
- Declined competitiveness of our long-term LNG contracts compared to JLC

Electricity: +12.4(17.5→30.0)
+ Increase in profits from sales in the reserve market
+ Increase in electricity sales volume and unit price

Others: -19.1(-206.6→-225.8)
- Decrease in profits from LNG sales
- Decrease in profits from subsidiaries

International Energy
-9.1 billion yen[1,2]
79.6→70.5

Osaka Gas USA: -6.2(40.4→34.2)
- Decrease in profits from Freeport LNG project
- Absence of profit from selling a gas-fired power plant, which we had in FY24.3

Osaka Gas Australia: -2.3(15.9→13.5)
- Decrease in profits from upstream businesses

Others : -0.5(23.3→22.7)

Life & Business Solutions
-1.0 billion yen[1]
31.0→30.0

OGIS-RI: -1.2(6.0→4.8)

Others
-25.6 billion yen
23.6→-2.0

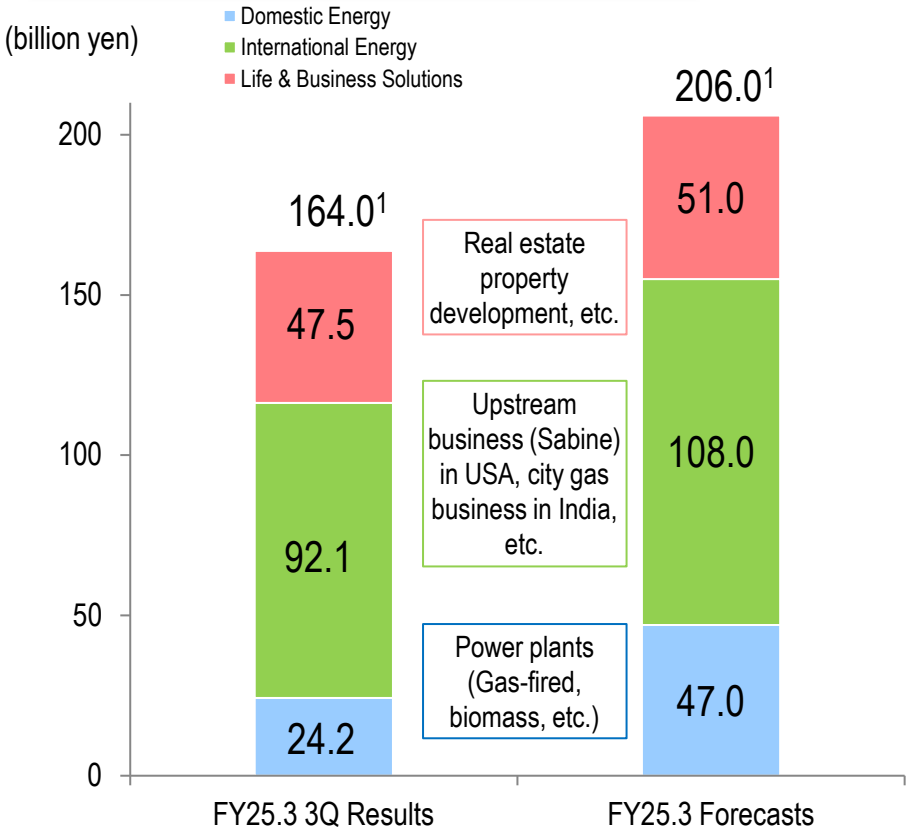
Segment adjustments: -2.5(1.5→-1.0)
Non-operating profit/loss[3]**: -23.0**(22.0→-1.0)

1 Year-on-year change in segment profit
2 Including profit on market valuation of derivatives (2.3 billion yen in FY24.3)
3 Excluding share of profit(loss) of entities accounted for using equity method

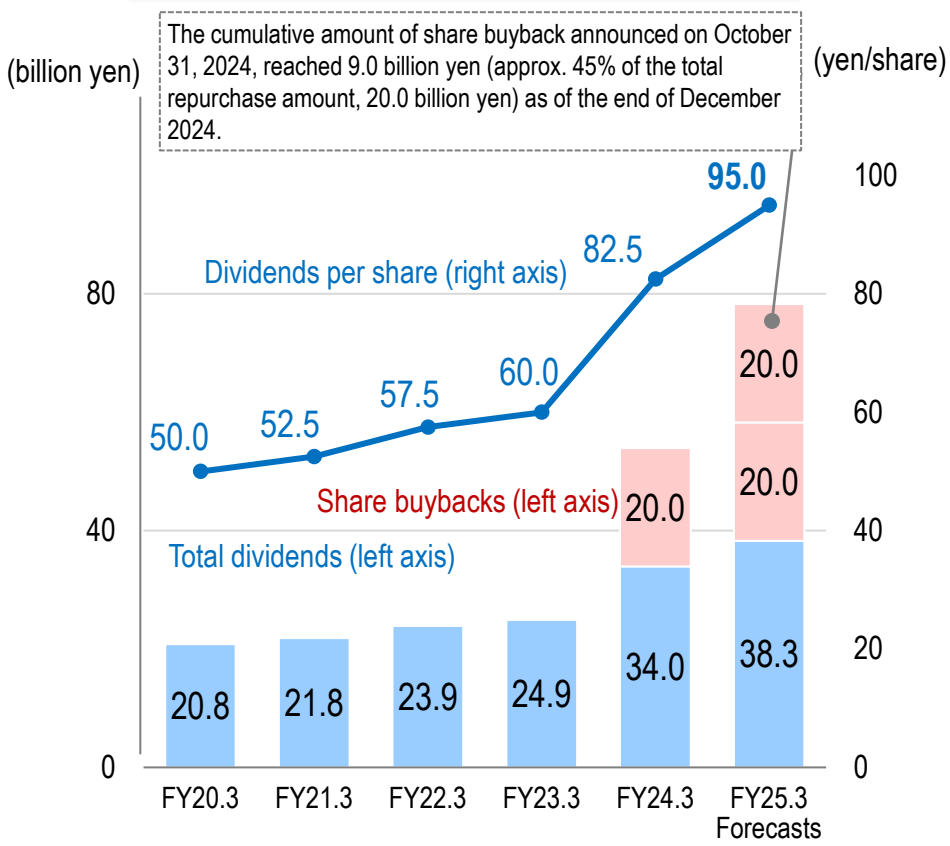
Results and Forecasts for Investment for Growth and Shareholder Returns

- ✓ In 3Q of FY2025.3, we invested 164.0 billion yen for business growth.
- ✓ Shareholder returns for FY2025.3 are planned to comprise a 40 billion yen share buyback and a 95 yen/share dividend, as has already been announced.

Investment for Growth



Shareholder Returns



1 The investment for business growth includes investments in plants and equipment, investments in equity shares, and business loans for projects and startups.

II. FY2025.3 3Q Results

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1. Net Sales and Profit

billion yen	A. FY25.3 3Q	B. FY24.3 3Q	A-B	(A-B)/B	Remarks
Net sales	1,444.1	1,510.1	-66.0	-4.4%	Decrease in sales volume of LNG, etc.
Operating profit	99.5	140.6	-41.1	-29.3%	Time-lag effect, etc.
Ordinary profit	125.5	174.5	-49.0	-28.1%	Time-lag effect, etc.
Time-lag effect[1]	5.4	36.7	-31.2	-85.2%	
(Non-consolidated) Gas	4.6	22.5	-17.8	-79.3%	
(Non-consolidated) Electricity	0.7	14.1	-13.3	-94.6%	
Profit attributable to owners of the parent	90.8	126.4	-35.5	-28.1%	Time-lag effect, etc.
Earnings per share (EPS) (yen)	224.4	304.5	-80.1	-26.3%	
EBITDA[2]	214.0	249.6	-35.5	-14.3%	Time-lag effect, etc.
NOPAT[3]	93.8	130.6	-36.8	-28.2%	Time-lag effect, etc.

1 Included in Domestic Energy.

2 EBITDA = Operating profit + Depreciation (including amortization of goodwill) + Share of profit/loss of entities accounted for using equity method

3 NOPAT = Ordinary profit + Interest expenses - Interest income - Income taxes

	A. FY25.3 3Q	B. FY24.3 3Q	A-B	Remarks
Crude oil price ($/bbl)	83.7	86.6	-2.9	Average of preliminary monthly data up to December 2024
Exchange rate (yen/$)	152.6	143.3	+9.3	

2. Asset, Equity, and Debt

billion yen	A. FY25.3 3Q end	B. FY24.3 year end	A-B	Remarks
Total assets	3,249.9	2,980.1	+269.8	
Shareholders' equity	1,590.8	1,577.5	+13.3	
Book value per share (BPS) (yen)	3,973.2	3,857.5	+115.7	
Shareholders' equity excluding accumulated other comprehensive income	1,269.4	1,246.3	+23.0	
Interest-bearing debts	1,153.4	938.2	+215.1	
Hybrid bonds	175.0	175.0	±0.0	

	A. FY25.3 3Q	B. FY24.3 3Q	A-B	Remarks
ROIC[1]	3.6%	5.3%	-1.7%	Time-lag effect, etc.
ROE	5.7%	8.5%	-2.7%	Time-lag effect, etc.

1 ROIC = NOPAT / Invested capital (average of the beginning and the end of each fiscal year)
NOPAT = Ordinary profit + Interest expenses - Interest income - Income taxes
Invested capital = Shareholders' equity + Balance of interest-bearing debts (excluding risk-free leased liabilities)

	A. FY25.3 3Q end	B. FY24.3 year end	A-B	Remarks
Shareholders' equity ratio	49.0%	52.9%	-4.0%	
After adjustment[2]	51.6%	55.9%	-4.2%	
Debt/Equity ratio	0.73	0.59	+0.13	
After adjustment[2]	0.64	0.51	+0.12	

2 Calculated with 50% of issued hybrid bonds as equity.

3. Investment and Cash Flow

billion yen	A. FY25.3 3Q	B. FY24.3 3Q	A-B	Remarks
Investment (A+B)	207.7	167.8	+39.8	
Investment for quality improvement (A)	43.6	47.5	-3.8	
Investment for growth (B)	164.0	120.2	+43.7	
Domestic Energy	24.2	30.0	-5.7	
International Energy	92.1	57.3	+34.8	
Life & Business Solutions	47.5	32.8	+14.6	
Capital expenditures[1]	154.4	145.1	+9.3	
Depreciation (including amortization of goodwill)	95.3	88.4	+6.8	

1 Capital expenditures (included in investments) = Investments – Investments for subsidiaries and associates and M&A

billion yen	A. FY25.3 3Q	B. FY24.3 3Q	A-B	Remarks
Free cash flow[2]	-70.2	55.8	-126.1	

2 Free cash flow = Cash flows from operating activities - Cash flows from investing activities

4. Customer Accounts and Sales Volume

thousands	A. FY25.3 year end	B. FY24.3 year end	A-B	(A-B)/B	Remarks
Number of customer accounts	10,584	10,269	+315	+3.1%	
Gas[1]	5,387	5,319	+68	+1.3%	
Electricity[2]	2,386	2,206	+179	+8.1%	
Others	2,811	2,744	+68	+2.5%	

1 Total of number of units for gas supply on consolidated basis and supply by equity-method affiliates (excluding supplies by one-touch wholesale customers)

2 Total number of low-voltage electricity supply on consolidated basis and supply by equity-method affiliates, etc.

	A. FY25.3 3Q	B. FY24.3 3Q	A-B	(A-B)/B	Remarks
Consolidated gas sales volume (million m^3)[3,4]	4,652	4,670	-18	-0.4%	
Residential	996	1,044	-48	-4.6%	
Non-residential	3,656	3,626	+30	+0.8%	
Number of units for gas supply (thousands)	5,095	5,037	+58	+1.1%	
Electricity sales volume (GWh)[4]	11,774	10,713	+1,061	+9.9%	
Residential	5,261	4,828	+433	+9.0%	
Non-residential	6,513	5,885	+628	+10.7%	
Number of low-voltage electricity supply (thousands)	1,888	1,811	+77	+4.3%	

	A. FY25.3 3Q	B. FY24.3 3Q	A-B	Remarks
Average temperature (℃)	21.7	21.0	+0.7	

3 45MJ/m^3

4 Gas sales volume and electricity sales volume reflect the estimated usage amount for the period between the last meter reading day in the account closing month and the account closing date, as the revenue for gas sales and electricity sales are estimated and recorded based on the Implementation Guidance on Accounting Standard for Revenue Recognition.

5. Segment Sales and Profit

billion yen	A. FY25.3 3Q	B. FY24.3 3Q	A-B	(A-B)/B	Remarks
Net Sales	1,444.1	1,510.1	-66.0	-4.4%	
Domestic Energy	1,206.0	1,283.0	-76.9	-6.0%	Decrease in sales volume of LNG, etc.
International Energy	91.6	79.7	+11.9	+15.0%	
Life & Business Solutions	200.0	200.4	-0.3	-0.2%	
Adjustments	-53.7	-53.0	-0.7	-	
Ordinary profit	125.5	174.5	-49.0	-28.1%	
Segment profit[1]	118.7	161.2	-42.4	-26.3%	
Domestic Energy	38.0	80.0	-41.9	-52.4%	Time-lag effect, etc.
Electricity	22.4	28.5	-6.0	-21.3%	Time-lag effect, etc.
International Energy	55.0	54.9	+0.0	+0.1%	
Life & Business Solutions	21.6	24.1	-2.5	-10.4%	Decrease in income from information solution business, etc.
Adjustments	4.0	2.1	+1.9	+91.3%	
Non-operating profit/loss[2]	6.7	13.3	-6.5	-49.3%	
Profit/loss on time-lag effect[3]	5.4	36.7	-31.2	-85.2%	
(Non-consolidated) Gas	4.6	22.5	-17.8	-79.3%	
(Non-consolidated) Electricity	0.7	14.1	-13.3	-94.6%	
Profit/loss on market valuation of derivatives[4]	0.2	3.2	-3.0	-93.7%	

1 Segment profit = Operating profit (loss) + Share of profit (loss) of entities accounted for using equity method

2 Excluding share of profit(loss) of entities accounted for using equity method

3 Included in the Domestic Energy.

4 Included in the International Energy.

III. FY2025.3 Forecasts against Previous Forecasts

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FY2025.3 Forecasts against Previous Forecasts
1. Net Sales and Profit

billion yen	A. FY25.3 Revised Forecasts	B. FY25.3 Previous Forecasts	A-B	(A-B)/B	Remarks
Net sales	1,986.0	1,986.0	±0.0	±0%	
Operating profit	123.5	123.5	±0.0	±0%	
Ordinary profit	153.0	153.0	±0.0	±0%	
Time-lag effect[1]	9.0	12.0	-3.0	-25.0%	
(Non-consolidated) Gas	9.0	11.0	-2.0	-18.2%	
(Non-consolidated) Electricity	0.0	1.0	-1.0	-100.0%	
Profit attributable to owners of the parent	112.0	112.0	±0.0	±0%	
Earnings per share (EPS) (yen)[2]	276.6	276.6	±0.0	±0%	
EBITDA[3]	278.0	278.0	±0.0	±0%	
NOPAT[4]	122.2	122.2	±0.0	±0%	

1 Included in Domestic Energy.

2 The impact of share buyback announced in October 2024, is not taken into account in regards to “Earnings per share” in the forecasts for FY25.3.

3 EBITDA = Operating profit + Depreciation (including amortization of goodwill) + Share of profit/loss of entities accounted for using equity method

4 NOPAT = Ordinary profit + Interest expenses - Interest income - Income taxes

	A. FY25.3 Revised Forecasts	B. FY25.3 Previous Forecasts	A-B	Remarks
Crude oil price ($/bbl)	81.7	80.9	+0.8	January 2025 to March 2025 : 75 $/bbl
Exchange rate (yen/$)	152.0	148.9	+3.1	January 2025 to March 2025 : 150 yen/$

FY2025.3 Forecasts against Previous Forecasts
2. Asset, Equity, and Debt

billion yen	A. FY25.3 Revised Forecasts	B. FY25.3 Previous Forecasts	A-B	Remarks
Total assets	3,234.5	3,151.5	+83.0	Increase in overseas asset value due to yen depreciation, etc.
Shareholders' equity	1,661.0	1,611.0	+50.0	Increase in foreign currency translation adjustments due to yen depreciation
Book value per share (BPS) (yen)[1]	4,119.4	3,995.4	+124.0	Increase in shareholders' equity
Shareholders' equity excluding accumulated other comprehensive income	1,278.5	1,278.5	±0.0	
Interest-bearing debts	1,098.0	1,098.0	±0.0	

1 The impact of share buyback announced in October 2024, is not taken into account in regards to "Book-value Per Share" in the forecasts for FY25.3.

	A. FY25.3 Revised Forecasts	B. FY25.3 Previous Forecasts	A-B	Remarks
ROIC[2]	4.7%	4.7%	-0.0%	
ROE	6.9%	7.0%	-0.1%	Increase in shareholders' equity

2 ROIC = NOPAT / Invested capital (average of the beginning and the end of each fiscal year) NOPAT = Ordinary profit + Interest expenses - Interest income - Income taxes
Invested capital = Shareholders' equity + Balance of interest-bearing debts (excluding risk-free leased liabilities)
ROIC forecast by segment: : Domestic Energy 2.9%, International Energy 7.3%, LBS 5.4%

	A. FY25.3 Revised Forecasts	B. FY25.3 Previous Forecasts	A-B	Remarks
Shareholders' equity ratio	51.4%	51.1%	+0.2%	
After adjustment[3]	54.1%	53.9%	+0.2%	
Debt/Equity ratio	0.66	0.68	-0.02	
After adjustment[3]	0.58	0.59	-0.02	
DOE[4]	3.1%	3.1%	±0.0%	

3 Calculated with 50% of issued hybrid bonds as equity.

4 DOE = Annual dividends per share (DPS) / Shareholders' equity excluding accumulated other comprehensive income per share (average of the beginning and the end of each fiscal year)
The impact of share buyback announced in October 2024, is not taken into account in regards to "DOE" in the forecasts for FY25.3.

FY2025.3 Forecasts against Previous Forecasts
3. Cash Flow and Investment

billion yen	A. FY25.3 Revised Forecasts	B. FY25.3 Previous Forecasts	A-B	Remarks
Investment (A+B)	300.0	300.0	±0.0	
Investment for quality improvement (A)	94.0	94.0	±0.0	
Investment for growth (B)	206.0	206.0	±0.0	
Domestic Energy	47.0	47.0	±0.0	
International Energy	108.0	108.0	±0.0	
Life & Business Solutions	51.0	51.0	±0.0	
Capital expenditures[1]	248.0	248.0	±0.0	
Depreciation (including amortization of goodwill)	124.0	124.0	±0.0	

1 Capital expenditures (included in investments) = Investments – Investments for subsidiaries and associates and M&A

billion yen	A. FY25.3 Revised Forecasts	B. FY25.3 Previous Forecasts	A-B	Remarks
Cash flows from operating activities	243.0	243.0	±0.0	
Cash flows from investing activities[2]	300.0	300.0	±0.0	
Free cash flow[3]	-57.0	-57.0	±0.0	

2 Forecasts are amount of investment.

3 Free cash flow = Cash flows from operating activities - Cash flows from investing activities

FY2025.3 Forecasts against Previous Forecasts

4. Customer Accounts and Sales Volume

	A. FY25.3 Revised Forecasts	B. FY25.3 Previous Forecasts	A-B	(A-B)/B	Remarks
Number of customer accounts (thousands)	10,530	10,530	±0	±0%	

	A. FY25.3 Revised Forecasts	B. FY25.3 Previous Forecasts	A-B	(A-B)/B	Remarks
Consolidated gas sales volume (million m^3)[1,2]	6,617	6,659	-42	-0.6%	
Residential	1,637	1,707	-70	-4.1%	Reflects results through 3Q
Non-residential	4,980	4,952	+28	+0.6%	
Electricity sales volume (GWh)[2]	16,580	15,964	+616	+3.9%	Reflects results through 3Q

	A. FY25.3 Revised Forecasts	B. FY25.3 Previous Forecasts	A-B	Remarks
Average temperature (℃)	18.3	18.0	+0.3	

1 45MJ/m^3

2 Gas sales volume and electricity sales volume reflect the estimated usage amount for the period between the last meter reading day in the account closing month and the account closing date, as the revenue for gas sales and electricity sales are estimated and recorded based on the Implementation Guidance on Accounting Standard for Revenue Recognition.

FY2025.3 Forecasts against Previous Forecasts
5. Segment Sales and Profit

billion yen	A. FY25.3 Revised Forecasts	B. FY25.3 Previous Forecasts	A-B	(A-B)/B	Remarks
Net Sales	1,986.0	1,986.0	±0.0	±0%	
Domestic Energy	1,640.0	1,640.0	±0.0	±0%	
International Energy	125.0	125.0	±0.0	±0%	
Life & Business Solutions	286.0	286.0	±0.0	±0%	
Adjustments	-65.0	-65.0	±0.0	-	
Ordinary profit	153.0	153.0	±0.0	±0%	
Segment profit[1]	154.0	154.0	±0.0	±0%	
Domestic Energy	54.5	54.5	±0.0	±0%	
Electricity	30.0	25.0	+5.0	+20.0%	Increase in profits from sales in the reserve market, etc.
International Energy	70.5	70.5	±0.0	±0%	
Life & Business Solutions	30.0	30.0	±0.0	±0%	
Adjustments	-1.0	-1.0	±0.0	-	
Non-operating profit/loss[2]	-1.0	-1.0	±0.0	-	
Profit/loss on time-lag effect[3]	9.0	12.0	-3.0	-25.0%	
(Non-consolidated) Gas	9.0	11.0	-2.0	-18.2%	
(Non-consolidated) Electricity	0.0	1.0	-1.0	-100.0%	

1 Segment profit = Operating profit (loss) + Share of profit (loss) of entities accounted for using equity method

2 Excluding share of profit(loss) of entities accounted for using equity method

3 Included in the Domestic Energy.

IV. FY2025.3 Forecasts

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FY2025.3 Forecasts

1. Net Sales and Profit

billion yen	A. FY25.3 Forecasts	B. FY24.3	A-B	(A-B)/B	Remarks
Net sales	1,986.0	2,083.0	-97.0	-4.7%	Decrease in sales volume of LNG, etc.
Operating profit	123.5	172.5	-49.0	-28.4%	Time-lag effect, etc.
Ordinary profit	153.0	226.5	-73.5	-32.5%	Time-lag effect, etc.
Time-lag effect[1]	9.0	28.5	-19.5	-68.4%	
(Non-consolidated) Gas	9.0	14.6	-5.6	-38.4%	
(Non-consolidated) Electricity	0.0	13.9	-13.9	-100.0%	
Profit attributable to owners of the parent	112.0	132.6	-20.6	-15.6%	Time-lag effect, etc.
Earnings per share (EPS) (yen)[2]	276.6	320.6	-44.0	-13.7%	
EBITDA[3]	278.0	328.1	-50.1	-15.3%	Time-lag effect, etc.
NOPAT[4]	122.2	168.8	-46.6	-27.6%	Time-lag effect, etc.

1 Included in Domestic Energy.

2 The impact of share buyback announced in October 2024 is not taken into account in regards to “Earnings per share” in the forecasts for FY25.3.

3 EBITDA = Operating profit + Depreciation (including amortization of goodwill) + Share of profit/loss of entities accounted for using equity method

4 NOPAT = Ordinary profit + Interest expenses - Interest income - Income taxes

	A. FY25.3 Forecasts	B. FY24.3	A-B	Remarks
Crude oil price ($/bbl)	81.7	86.0	-4.2	January 2025 to March 2025 : 75 $/bbl
Exchange rate (yen/$)	152.0	144.6	+7.4	January 2025 to March 2025 : 150 yen/$

FY2025.3 Forecasts

2. Asset, Equity, and Debt

billion yen	A. FY25.3 Forecasts	B. FY24.3 year end	A-B	Remarks
Total assets	3,234.5	2,980.1	+254.3	
Shareholders' equity	1,661.0	1,577.5	+83.4	
Book value per share (BPS) (yen)[1]	4,119.4	3,857.5	+261.9	
Shareholders' equity excluding accumulated other comprehensive income	1,278.5	1,246.3	+32.1	
Interest-bearing debts	1,098.0	938.2	+159.7	

1 The impact of share buyback announced in October 2024, is not taken into account in regards to "Book-value Per Share" in the forecasts for FY25.3.

	A. FY25.3 Forecasts	B. FY24.3	A-B	Remarks
ROIC[2]	4.7%	7.0%	-2.3%	Time-lag effect, etc.
ROE	6.9%	8.9%	-2.0%	Time-lag effect, etc.

2 ROIC = NOPAT / Invested capital (average of the beginning and the end of each fiscal year) NOPAT = Ordinary profit + Interest expenses - Interest income - Income taxes
Invested capital = Shareholders' equity + Balance of interest-bearing debts (excluding risk-free leased liabilities)
ROIC forecast by segment : Domestic Energy 2.9%, International Energy 7.3%, LBS 5.4%

	A. FY25.3 Forecasts	B. FY24.3 year end	A-B	Remarks
Shareholders' equity ratio	51.4%	52.9%	-1.6%	
After adjustment[3]	54.1%	55.9%	-1.8%	
Debt/Equity ratio	0.66	0.59	+0.07	
After adjustment[3]	0.58	0.51	+0.07	
DOE[4]	3.1%	2.8%	0.2%	

3 Calculated with 50% of issued hybrid bonds as equity.

4 DOE = Annual dividends per share (DPS) / Shareholders' equity excluding accumulated other comprehensive income per share (average of the beginning and the end of each fiscal year)
The impact of share buyback announced in October 2024, is not taken into account in regards to "DOE" in the forecasts for FY25.3.

3. Cash Flow and Investment

billion yen	A. FY25.3 Forecasts	B. FY24.3	A-B	Remarks
Investment (A+B)	300.0	239.5	+60.4	
Investment for quality improvement (A)	94.0	73.3	+20.6	
Investment for growth (B)	206.0	166.2	+39.7	
Domestic Energy	47.0	32.7	+14.2	
International Energy	108.0	83.8	+24.1	
Life & Business Solutions	51.0	49.5	+1.4	
Capital expenditures[1]	248.0	198.4	+49.5	
Depreciation (including amortization of goodwill)	124.0	123.5	+0.4	

1 Capital expenditures (included in investments) = Investments – Investments for subsidiaries and associates and M&A

billion yen	A. FY25.3 Forecasts	B. FY24.3	A-B	Remarks
Cash flows from operating activities	243.0	312.6	-69.6	
Cash flows from investing activities[2]	300.0	215.9	+84.0	
Free cash flow[3]	-57.0	96.6	-153.6	

2 Forecasts are amount of investment.

3 Free cash flow = Cash flows from operating activities - Cash flows from investing activities

4. Customer Accounts and Sales Volume

	A. FY25.3 Forecasts	B. FY24.3 year end	A-B	(A-B)/B	Remarks
Number of customer accounts (thousands)	10,530	10,384	+146	+1.4%	

	A. FY25.3 Forecasts	B. FY24.3	A-B	(A-B)/B	Remarks
Consolidated gas sales volume (million m^3)[1,2]	6,617	6,646	-29	-0.4%	
Residential	1,637	1,721	-84	-4.9%	
Non-residential	4,980	4,925	+55	+1.1%	
Electricity sales volume (GWh)[2]	16,580	15,308	+1,272	+8.3%	

	A. FY25.3 Forecasts	B. FY24.3	A-B	Remarks
Average temperature (℃)	18.3	17.9	+0.4	

1 45MJ/m^3

2 Gas sales volume and electricity sales volume reflect the estimated usage amount for the period between the last meter reading day in the account closing month and the account closing date, as the revenue for gas sales and electricity sales are estimated and recorded based on the Implementation Guidance on Accounting Standard for Revenue Recognition.

5. Segment Sales and Profit

billion yen	A. FY25.3 Forecasts	B. FY24.3	A-B	(A-B)/B	Remarks
Net Sales	1,986.0	2,083.0	-97.0	-4.7%	
Domestic Energy	1,640.0	1,770.6	-130.6	-7.4%	Decrease in sales volume of LNG, etc.
International Energy	125.0	116.4	+8.5	+7.3%	Impact of yen depreciation, etc.
Life & Business Solutions	286.0	274.0	+11.9	+4.4%	
Adjustments	-65.0	-78.0	+13.0	-	
Ordinary profit	153.0	226.5	-73.5	-32.5%	
Segment profit[1]	154.0	204.5	-50.5	-24.7%	
Domestic Energy	54.5	92.2	-37.7	-40.9%	Time-lag effect, etc.
Electricity	30.0	31.4	-1.4	-4.6%	Time-lag effect, etc.
International Energy	70.5	79.6	-9.1	-11.5%	
Life & Business Solutions	30.0	31.0	-1.0	-3.3%	
Adjustments	-1.0	1.5	-2.5	-	
Non-operating profit/loss[2]	-1.0	22.0	-23.0	-	
Profit/loss on time-lag effect[3]	9.0	28.5	-19.5	-68.4%	
(Non-consolidated) Gas	9.0	14.6	-5.6	-38.4%	
(Non-consolidated) Electricity	0.0	13.9	-13.9	-100.0%	

1 Segment profit = Operating profit (loss) + Share of profit (loss) of entities accounted for using equity method

2 Excluding share of profit(loss) of entities accounted for using equity method

3 Included in the Domestic Energy.

V. Reference

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Sales Volume & Profit Sensitivity to External Factors

Atmospheric and water temperatures

Range of fluctuation		Impact on residential gas sales volume
Atmospheric and water temperatures	+1 degree Celsius	-7%

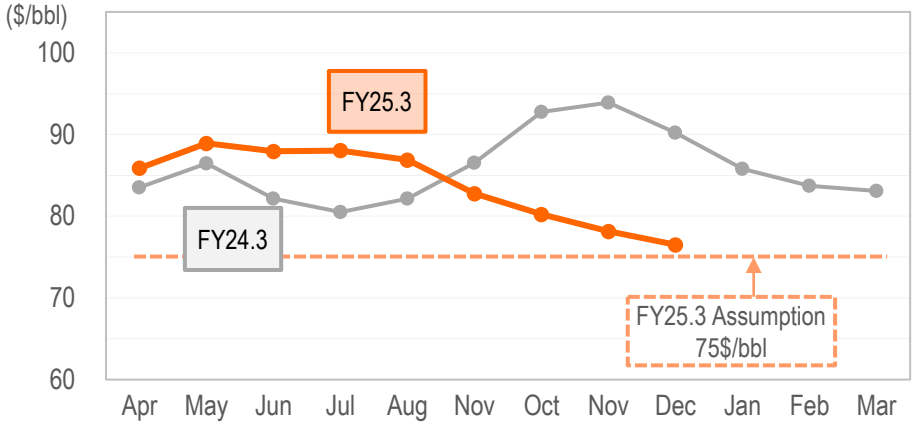
Crude oil price and exchange rate

Range of fluctuation (for the rest of the fiscal year)		Segment	Segment Impact	Net impact on consolidated ordinary profit
Crude oil price (JCC)	+1USD/bbl	International Energy	No impact	-0.13 billion yen
		Domestic Energy	Negative	
Exchange rate	+1JPY/USD (yen depreciation)	International Energy	No impact	-0.79 billion yen
		Domestic Energy	Negative	

- The table above shows the potential impact of changes in each indicator from January 1, 2025, onward on the results for the current fiscal year.
- Foreign exchange fluctuations from January 1, 2025, onward may result in a time-lag effect on the current fiscal year's performance in the Domestic Energy segment. However, these fluctuations will not affect the performance in the International Energy segment for the current fiscal year, as the accounting period runs from January to December.

Crude oil price, exchange rate, and illustration of time-lag effect in gas business

Crude oil price (JCC)



Exchange rate

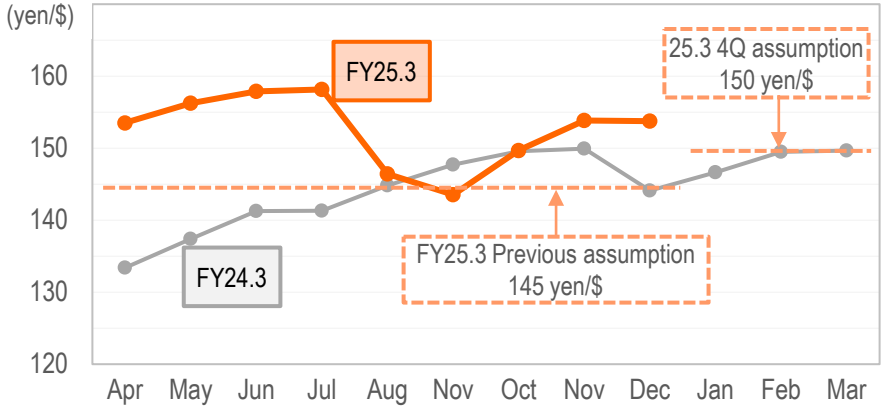
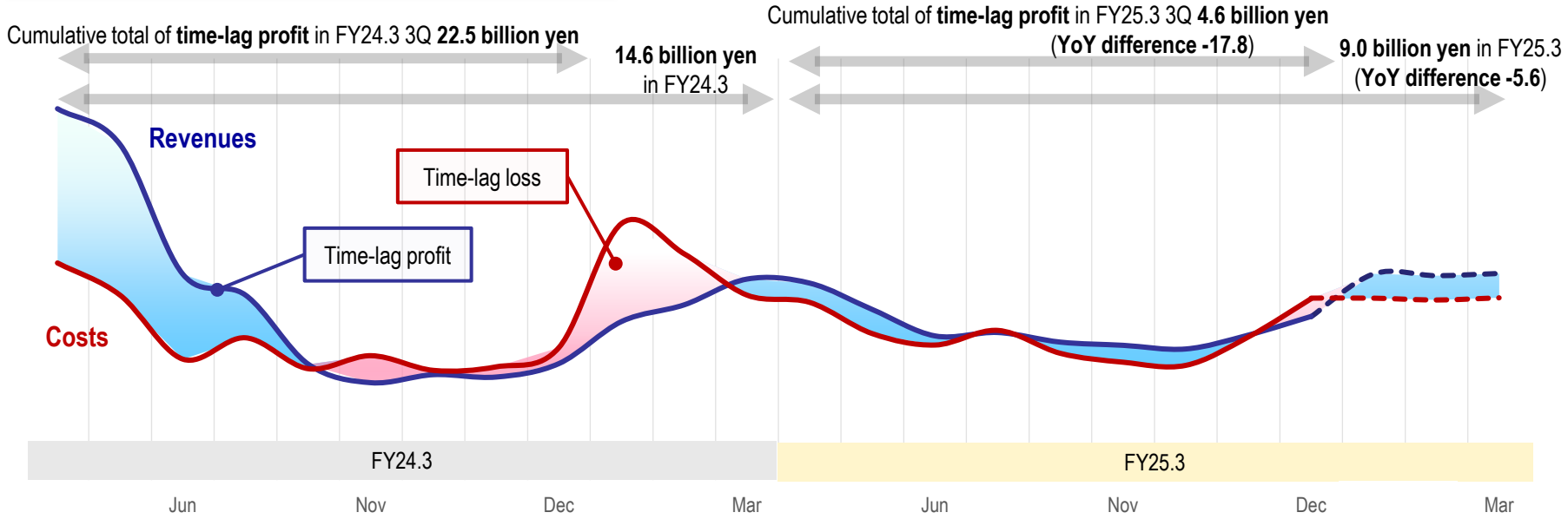


Illustration of time-lag effect in gas business

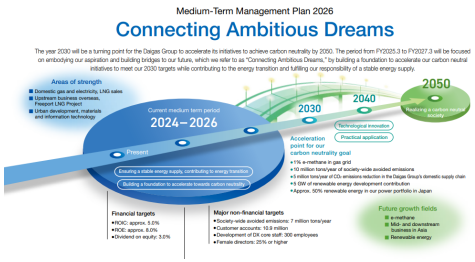


IR Reference Materials

Material (month of publication)	URL
IR Information Website	**Daigas Group＞ IR Information** https://www.daigasgroup.com/en/ir/
■ Integrated Report 2024 (Sept. 2024)	**Daigas Group＞ IR Information＞ Integrated Report**
■ Fact Book 2024 (Oct. 2024)	**Daigas Group＞ IR Information＞ Fact Book**
■ Medium-Term Management Plan 2026 (Mar. 2024)	**Daigas Group＞ IR Information>Management Vision / Business Plans＞ Medium- and Long-Term Business Plans**
■ Energy Transition 2030 (Mar. 2023)	**Daigas Group＞ IR Information>Management Vision / Business Plans＞ Challenges to Carbon Neutrality**

Integrated Report 2024 Introduction

- Risks, strengths and opportunities sorted out to facilitate understanding of value creation strategies
- Focus placed on growth story envisioned in the Medium-Term Management Plan 2026
- Reporting status of efforts for dialogue and reinforcement of business structure aimed at maintaining and increasing trust of stakeholders







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