Supplementary Material on Consolidated Financial Results for the Nine Months Ended September 30, 2026

<Results for the Nine Months Ended September 30, 2026>

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1. Summary of Consolidated Statement of Profit or Loss, Indices, etc.
2. Revenue Details

Suntory Beverage & Food Limited

November 11, 2026

Top Secret(Restricted)

<Results for the Nine Months Ended September 30, 2026>

1. Summary of Consolidated Statement of Profit or Loss, Indices, etc.

(1) Summary of Consolidated Statement of Profit or Loss

(Billions of yen with fractional amounts rounded off)

	Nine months ended September 30, 2025		Nine months ended September 30, 2026		Increase (decrease)	
		Ratio to revenue		Ratio to revenue		
Revenue	1,278.1	100.0%	1,403.7	100.0%	125.6	9.8%
Gross profit	485.9	38.0%	518.4	36.9%	32.5	6.7%
Selling, general and administrative expenses	357.2	27.9%	383.1	27.3%	25.9	7.2%
Gain (loss) on investments accounted for using the equity method	0.0	0.0%	(0.2)	(0.0)%	(0.2)	－%
Other income	3.4	0.3%	2.8	0.2%	(0.6)	(17.6)%
Other expenses	5.4	0.4%	7.5	0.5%	2.1	38.8%
Operating income	126.6	9.9%	130.3	9.3%	3.7	2.9%
Finance income	2.1	0.2%	2.1	0.2%	0.1	3.0%
Finance costs	3.7	0.3%	2.8	0.2%	(0.9)	(24.6)%
Profit before tax for the period	125.0	9.8%	129.7	9.2%	4.7	3.8%
Income tax expense	33.2	2.6%	35.4	2.5%	2.2	6.6%
Profit for the period	91.7	7.2%	94.2	6.7%	2.5	2.7%
Profit for the period attributable to non-controlling interests	16.4	1.3%	17.2	1.2%	0.8	5.1%
Profit for the period attributable to owners of the Company	75.4	5.9%	77.0	5.5%	1.7	2.2%

(2) Other Indices

(Billions of yen with fractional amounts rounded off)

		Nine months ended September 30, 2025		Nine months ended September 30, 2026		Increase (decrease)	
Depreciation		60.2		67.7		7.5	12.5%
Operating income	Operating margin	126.6	9.9%	130.3	9.3%	3.7	2.9%
EBITDA *1	EBITDA margin	188.3	14.7%	200.8	14.3%	12.5	6.6%

*1 EBITDA is calculated as operating income - other income + other expenses + depreciation.

	As at December 31, 2025	As at September 30, 2026	Increase (decrease)	
Total assets	2,218.0	2,260.6	42.6	1.9%
Total equity	1,425.2	1,460.9	35.7	2.5%
D/E ratio (Times) *2	(0.05)	(0.08)		

*2 D/E ratio is calculated as (interest-bearing debt - cash and cash equivalents ± valuation difference from adopting hedge accounting, etc.) / total equity.

(3) Exchange Rates for the Consolidation of Profit or Loss of the Major Overseas Companies

(Yen, average exchange rate)

	Nine months ended September 30, 2025	Nine months ended September 30, 2026
USD	148.1	158.7
EUR	165.7	184.2
GBP	194.8	213.3
SGD	113.1	124.1
THB	4.5	4.9
VND	0.0057	0.0061
NZD	86.6	92.8
AUD	94.9	111.6

2. Revenue Details

(Billions of yen with fractional amounts rounded off)

	Nine months ended September 30, 2025	Nine months ended September 30, 2026	Increase (decrease)		Increase (decrease) currency neutral	Reference
Japan	556.5	571.2	14.7	2.6%	–	
Europe	301.0	335.2	34.2	11.4%	0.6%	
Asia	220.9	249.8	28.9	13.1%	4.9%	*
Oceania	61.7	92.6	30.9	50.1%	31.7%	*
Americas	137.9	154.8	16.9	12.2%	4.7%	
Reconciliations	–	–	–	–	–	
Consolidation total	1,278.1	1,403.7	125.6	9.8%	4.3%	

* Due to the organizational restructuring, the former "Asia Pacific" has been separated and is now presented as "Asia" and "Oceania".

3. Profit Details

(1) EBITDA

(Billions of yen)

	Nine months ended September 30, 2025	Nine months ended September 30, 2026	Increase (decrease)		Increase (decrease) currency neutral	Reference
Japan	66.5	68.3	1.8	2.6%	–	
Europe	65.3	69.8	4.5	6.8%	(3.2)%	
Asia	38.6	43.0	4.4	11.3%	2.9%	*1
Oceania	10.0	14.2	4.2	42.0%	21.2%	*1
Americas	22.6	22.6	0.0	0.1%	(6.6)%	
Reconciliations	(14.7)	(17.0)	(2.3)	–	–	*2
Consolidation total	188.3	200.8	12.5	6.6%	(0.1)%	

*1 Due to the organizational restructuring, the former "Asia Pacific" has been separated and is now presented as "Asia" and "Oceania".

*2 "Reconciliations" to segment EBITDA represents overhead costs incurred by the Company to manage the Group's operations and is not allocated to each reportable segment.

(2) Segment Profit

(Billions of yen)

	Nine months ended September 30, 2025	Nine months ended September 30, 2026	Increase (decrease)		Increase (decrease) currency neutral	Reference
Japan	41.5	42.9	1.4	3.4%	–	
Europe	53.8	53.9	0.1	0.1%	(9.2)%	
Asia	28.2	29.0	0.9	3.0%	(5.2)%	*1
Oceania	3.6	7.7	4.1	115.7%	63.7%	*1
Americas	17.0	17.0	(0.0)	(0.2)%	(6.8)%	
Reconciliations	(17.5)	(20.2)	(2.7)	–	–	*2
Consolidation total	126.6	130.3	3.7	2.9%	(4.2)%	

*1 Due to the organizational restructuring, the former "Asia Pacific" has been separated and is now presented as "Asia" and "Oceania".

*2 "Reconciliations" to segment profit represents overhead costs incurred by the Company to manage the Group's operations and is not allocated to each reportable segment.

(3) Breakdown of Increase / Decrease in Segment Profit for Japan Business Segment

(Billions of yen)

Segment profit for the nine months ended September 30, 2025, Actual	41.5
Increase / Decrease in sales volume	1.4
Impact of activities and product/channel mix	16.0
Increase / Decrease in raw material and logistics costs	(16.9)
Increase / Decrease in sales promotion and advertising costs	0.8
Increase / Decrease in other expenses	0.1
Segment profit for the nine months ended September 30, 2026, Actual	42.9

4. Summary of Consolidated Statement of Financial Position

(Billions of yen with fractional amounts rounded off)

	As at December 31, 2025	As at September 30, 2026	Increase (decrease)	Reference
Cash and cash equivalents	148.7	192.4	43.7	
Trade and other receivables	401.2	404.8	3.5	
Other financial assets	2.7	3.8	1.1	
Inventories	137.5	155.2	17.7	*1
Other current assets	35.9	39.0	3.1	
Subtotal	726.0	795.2	69.1	
Assets held for sale	1.1	2.0	0.9	
Current assets	727.2	797.2	70.0	
Property, plant and equipment	518.1	513.6	(4.6)	
Right-of-use assets	67.6	64.0	(3.6)	
Goodwill	299.9	295.3	(4.6)	
Intangible assets	565.4	549.5	(16.0)	*2
Investments accounted for using the equity method	0.1	0.0	(0.1)	
Other financial assets	15.0	14.5	(0.5)	
Deferred tax assets	17.5	19.1	1.6	
Other non-current assets	7.2	7.5	0.3	
Non-current assets	1,490.9	1,463.5	(27.4)	
Total assets	2,218.0	2,260.6	42.6	
Bonds and borrowings	15.0	14.6	(0.4)	
Trade and other payables	503.5	518.2	14.7	*1
Other financial liabilities	26.1	23.7	(2.4)	
Accrued income taxes	17.0	16.6	(0.4)	
Provisions	1.5	1.8	0.2	
Other current liabilities	11.1	12.5	1.4	
Current liabilities	574.2	587.4	13.2	
Bonds and borrowings	0.5	0.5	(0.0)	
Other financial liabilities	61.5	57.0	(4.5)	
Post-employment benefit liabilities	16.2	15.5	(0.7)	
Provisions	11.2	10.6	(0.6)	
Deferred tax liabilities	120.6	121.1	0.4	
Other non-current liabilities	8.6	7.8	(0.8)	
Non-current liabilities	218.6	212.4	(6.2)	
Total liabilities	792.8	799.8	7.0	
Total equity attributable to owners of the Company	1,315.9	1,340.5	24.6	
Non-controlling interests	109.2	120.3	11.1	
Total equity	1,425.2	1,460.9	35.7	
Total liabilities and equity	2,218.0	2,260.6	42.6	

*1 The increase is mainly due to the impact of seasonal fluctuations on December 31 and September 30.

*2 The decrease is mainly due to the impact of foreign currency translation of overseas subsidiaries.

5. Summary of Consolidated Statement of Cash Flows

(Billions of yen with fractional amounts rounded off)

	Nine months ended September 30, 2025	Nine months ended September 30, 2026	Increase (decrease)
Profit before tax for the period	125.0	129.7	4.7
Depreciation and amortization	60.2	67.7	7.5
Other	(69.5)	(47.1)	22.4
Cash flows from operating activities	115.7	150.3	34.6
Payments for capital expenditures	(60.2)	(53.2)	7.0
Other	3.5	1.1	(2.4)
Cash flows from investing activities	(56.8)	(52.1)	4.6
Increase (decrease) in interest-bearing debt	(29.2)	(10.6)	18.6
Dividends paid to owners of the Company	(38.6)	(37.1)	1.5
Dividends paid to non-controlling interests	(9.8)	(4.7)	5.1
Cash flows from financing activities	(77.6)	(52.4)	25.2
Net increase (decrease) in cash and cash equivalents	(18.7)	45.8	64.5
Effects of exchange rate changes	(0.5)	(2.0)	(1.6)

6. Other Information

<Sales Volume of Major Brands in Japan Business> * Sales volume on a delivered basis

(Million cases)

	Nine months ended September 30, 2025		Nine months ended September 30, 2026	
	Actual	Increase (decrease)	Actual	Increase (decrease)
Suntory Tennensui	103.4	(8)%	103.9	1%
BOSS	70.5	(0)%	71.6	1%
IYEMON	40.2	(2)%	41.5	3%
GREEN DA・KA・RA	36.3	(10)%	33.3	(8)%
FOSHU drinks and functional beverages	30.3	(4)%	31.6	5%
Total	329.9	(5)%	331.7	1%

* The portions of the sales volume supplied from other soft drink manufacturers such as Japan Beverage Holdings Inc. are not included in the above figures.

* The total volume for *IYEMON* for the same period of the previous year has been amended (previously reported: 39.9, now reported: 40.2).

<Sales Volume of Major Brands in Europe Business>

(Million liters)

	Nine months ended September 30, 2025		Nine months ended September 30, 2026	
	Actual	Increase (decrease)	Actual	Increase (decrease)
Oasis (France)	257	(3)%	265	3%
Schweppes (France)	141	0%	146	4%
Orangina (France)	129	(9)%	129	0%
Lucozade (UK, Ireland)	352	12%	365	4%
Ribena (UK, Ireland)	64	7%	65	2%
Schweppes (Spain, Portugal)	96	(2)%	94	(2)%

<Earnings Forecast for the Fiscal Year Ending December 31, 2026>

1. Summary of Consolidated Statement of Profit or Loss, Indices, etc.

(1) Summary of Consolidated Statement of Profit or Loss

(Billions of yen with fractional amounts rounded off)

	Year ended December 31, 2025, Actual		Year ending December 31, 2026, Forecast		Changes from previous forecast (February 12)	Increase (decrease)	
		Ratio to revenue		Ratio to revenue			
Revenue	1,715.4	100.0 %	1,866.0	100.0%	40.0	150.6	8.8%
Gross profit	642.0	37.4 %	679.5	36.4%	(3.5)	37.5	5.8%
Selling, general and administrative expenses	484.7	28.3 %	522.7	28.0%	4.2	38.0	7.8%
Gain (loss) on investments accounted for using the equity method	(0.1)	(0.0)%	(0.3)	(0.0)%	(0.2)	(0.2)	―
Other income	5.9	0.3 %	3.5	0.2%	0.4	(2.4)	(40.3)%
Other expenses	14.4	0.8 %	12.5	0.7%	―	(1.9)	(13.0)%
Operating income	148.7	8.7 %	147.5	7.9%	(7.5)	(1.2)	(0.8)%
Finance income	2.8	0.2 %	3.0	0.2%	―	0.2	8.1%
Finance costs	4.5	0.3 %	4.0	0.2%	―	(0.5)	(11.7)%
Profit before tax	147.0	8.6 %	146.5	7.9%	(7.5)	(0.5)	(0.3)%
Income tax expense	36.9	2.1 %	41.5	2.2%	(2.0)	4.6	12.6%
Profit for the year	110.1	6.4 %	105.0	5.6%	(5.5)	(5.1)	(4.6)%
Profit for the year attributable to non-controlling interests	21.4	1.2 %	22.5	1.2%	1.0	1.1	5.2%
Profit for the year attributable to owners of the Company	88.7	5.2 %	82.5	4.4%	(6.5)	(6.2)	(7.0)%

(2) Other Indices

(Billions of yen)

		Year ended December 31, 2025, Actual		Year ending December 31, 2026, Forecast		Changes from previous forecast (February 12)	Increase (decrease)	
Depreciation		83.6		92.0		1.0	8.4	10.0 %
Operating income		148.7		147.5		(7.5)	(1.2)	(0.8)%
Profit for the year attributable to owners of the Company		88.7		82.5		(6.5)	(6.2)	(7.0)%
EBITDA *1	EBITDA margin	239.4	14.0%	245.5	13.2%	(7.0)	6.1	2.5%

*1 EBITDA is calculated as operating income - other income + other expenses + depreciation.

EPS (Yen)	287.13	266.99
Operating margin	8.7%	7.9%
ROE	7.0%	6.2%
Dividend payout ratio *2	41.8%	44.9%

*2 Dividend payout ratio for each year is calculated by dividing, for each year, total cash dividends by profit for the year attributable to owners of the Company.

	As at December 31, 2025 Actual	As at December 31, 2026 Forecast	Changes from previous forecast (February 12)	Increase (decrease)	
Total assets	2,218.0	2,246.5	(13.5)	28.5	1.3 %
Total equity	1,425.2	1,462.0	(17.5)	36.8	2.6 %
Capital expenditures	112.3	100.5	(5.0)	(11.8)	(10.5)%
D/E ratio (Times) *3	(0.05)	(0.06)			

*3 D/E ratio is calculated as (interest-bearing debt - cash and cash equivalents ± valuation difference from adopting hedge accounting, etc.) / total equity.

(3) Exchange Rates for the Consolidation of Profit or Loss of the Major Overseas Companies

(Yen, average exchange rate)

	Year ended December 31, 2025, Actual	Year ending December 31, 2026, Forecast	Previous forecast (February 12)
USD	149.6	158.0	150.0
EUR	169.2	183.0	180.0
GBP	197.4	212.0	200.0
SGD	114.5	124.0	120.0
THB	4.6	4.8	4.6
VND	0.0058	0.0060	0.0058
NZD	87.1	92.0	90.0
AUD	96.5	111.0	100.0

2. Revenue Details

(Billions of yen with fractional amounts rounded off)

	Year ended December 31, 2025, Actual	Year ending December 31, 2026, Forecast	Changes from previous forecast (February 12)	Increase (decrease)		Increase (decrease) currency neutral	Reference
Japan	735.2	756.0	(11.5)	20.8	2.8%	–	
Europe	390.2	429.5	8.0	39.3	10.1%	2.1%	
Asia	298.8	332.5	20.5	33.7	11.3%	5.2%	*
Oceania	95.2	131.5	5.0	36.3	38.1%	23.2%	*
Americas	196.0	216.5	18.0	20.5	10.5%	4.4%	
Reconciliations	–	–		–	–	–	
Consolidation total	1,715.4	1,866.0	40.0	150.6	8.8%	4.5%	

* Due to the organizational restructuring, the former "Asia Pacific" has been separated and is now presented as "Asia" and "Oceania."

3. Profit Details

(1) EBITDA

(Billions of yen)

	Year ended December 31, 2025, Actual	Year ending December 31, 2026, Forecast	Changes from previous forecast (February 12)	Increase (decrease)		Increase (decrease) currency neutral	Reference
Japan	81.5	80.0	(5.5)	(1.5)	(1.8)%	–	
Europe	81.8	86.5	–	4.7	5.7%	(1.6)%	
Asia	50.6	53.5	0.5	2.9	5.7%	(0.4)%	*1
Oceania	15.9	21.0	(1.5)	5.1	32.1%	14.7%	*1
Americas	31.5	31.0	(1.0)	(0.5)	(1.6)%	(7.0)%	
Reconciliations	(21.9)	(26.5)	0.5	(4.6)	–	–	*2
Consolidation total	239.4	245.5	(7.0)	6.1	2.5%	(2.6)%	

*1 Due to the organizational restructuring, the former "Asia Pacific" has been separated and is now presented as "Asia" and "Oceania."

*2 "Reconciliations" to segment EBITDA represents overhead costs incurred by the Company to manage the Group's operations and is not allocated to each reportable segment.

(2) Segment Profit

(Billions of yen)

	Year ended December 31, 2025, Actual	Year ending December 31, 2026, Forecast	Changes from previous forecast (February 12)	Increase (decrease)		Increase (decrease) currency neutral	Reference
Japan	47.0	45.1	(3.9)	(1.9)	(3.9)%	–	
Europe	61.6	64.1	(1.4)	2.5	4.1%	(3.1)%	
Asia	35.9	34.3	(0.9)	(1.6)	(4.6)%	(10.3)%	*1
Oceania	6.6	12.2	1.0	5.6	85.6%	48.5%	*1
Americas	23.5	23.1	(1.0)	(0.4)	(1.8)%	(7.2)%	
Reconciliations	(25.8)	(31.3)	(1.3)	(5.5)	–	–	*2
Consolidation total	148.7	147.5	(7.5)	(1.2)	(0.8)%	(6.5)%	

*1 Due to the organizational restructuring, the former "Asia Pacific" has been separated and is now presented as "Asia" and "Oceania."

*2 "Reconciliations" to segment profit represents overhead costs incurred by the Company to manage the Group's operations and is not allocated to each reportable segment.

(3) Breakdown of Increase / Decrease in Segment Profit for Japan Business Segment

(Billions of yen)

		Changes from previous forecast (February 12)
Segment profit for the year ended December 31, 2025, Actual	47.0	
Increase / Decrease in sales volume	3.2	(1.2)
Impact of activities and product/channel mix	20.3	(8.6)
Increase / Decrease in raw material and logistics costs	(24.8)	(3.4)
Increase / Decrease in sales promotion and advertising costs	1.2	8.4
Increase / Decrease in other expenses	(1.8)	1.0
Segment profit for the year ending December 31, 2026, Forecast	45.1	(3.9)

4. Other Information

<Sales Volume of Major Brands in Japan Business> * Sales volume on a delivered basis

(Million cases)

	Year ended December 31, 2025		Year ending December 31, 2026		Changes from previous forecast (February 12)
	Actual	Increase (decrease)	Forecast	Increase (decrease)	
Suntory Tennensui	134.2	(6)%	136.5	2%	(7.6)
BOSS	96.3	0%	96.7	0%	8.4
IYEMON	52.3	(5)%	57.9	11%	5.6
GREEN DA・KA・RA	43.6	(9)%	40.4	(7)%	(6.3)
FOSHU drinks and functional beverages	40.1	(4)%	41.6	4%	1.5
Total	432.7	(4)%	436.9	1%	(1.6)

* The portions of the sales volume supplied from other soft drink manufacturers such as Japan Beverage Holdings Inc. are not included in the above figures.