November 10, 2026
FOR IMMEDIATE RELEASE

Company name: Watahan & Co., Ltd.
Name of representative: Isamu Nohara, President & CEO
(Securities code:3119; Prime Market)
Inquiries: Ayako Banno, Director
(Telephone: +81-0265-25-8155)

To Whom It May Concerny

Monthly trends for the fiscal year ending March 2027 (October)

The monthly performance of the retail business in October 2026 is as follows:

Fiscal year ending March 2026 compared to the same month last year

		Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Total
All stores	Sales	100.4	101.9	99.1	99.6	98.1	96.4	95.8	98.2	93.3	96.4	91.4	93.2	97.0
	Number of customers	96.5	97.0	95.7	98.0	94.8	94.1	95.0	96.3	93.2	96.1	93.5	95.2	95.5
	Average customer spending	104.0	105.0	103.6	101.6	103.4	102.5	100.9	102.0	100.1	100.4	97.7	97.9	101.6
Existing stores	Sales	100.4	101.9	99.1	99.6	98.1	96.4	95.7	98.2	93.3	96.7	92.1	94.0	97.1
	Number of customers	96.5	97.0	95.7	98.0	94.8	94.0	94.7	96.0	93.0	96.5	94.9	96.6	95.6
	Average customer spending	104.0	105.0	103.6	101.6	103.4	102.5	101.1	102.2	100.3	100.1	97.1	97.3	101.5

Fiscal year ending March 2027 compared to the same month last year

		Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Total
All stores	Sales	93.1	102.4	92.7	96.9	96.1	99.1	100.1						97.2
	Number of customers	93.1	98.4	92.8	94.4	95.3	94.8	98.5						95.4
	Average customer spending	100.0	104.1	99.8	102.6	100.8	104.6	101.7						101.9
Existing stores	Sales	93.9	103.2	93.4	97.6	96.8	99.8	100.9						97.9
	Number of customers	94.6	99.8	94.2	95.8	96.5	96.0	100.0						96.7
	Average customer spending	99.3	103.4	99.2	102.0	100.3	104.0	100.9						101.3

※The above data is a simple combination of preliminary figures for retail store and e-commerce sales and may be subject to revision at a later date.
※Existing stores are defined as stores that have been in business for 13 months or more.
※Stores that have closed are excluded from existing store data from the month they closed.

■October Overview

In October, although higher-than-average temperatures led to a decline in seasonal goods, the company saw growth in the gourmet food category-driven by the successful, ongoing development of new products-while proactive promotional strategies boosted sales of pet supplies and fresh

food; consequently, existing-store sales, customer traffic, and average spend per customer all surpassed the previous year's levels.

Note : This document has been translated from the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.