



SHIP HEALTHCARE

Creating environments for medical professionals

**Financial Results Briefing
Material
for the Three Months
Ended June 30, 2026**

SHIP HEALTHCARE HOLDINGS, INC.

August 7, 2026

Consolidated Financial Results for the Three Months Ended June 30, 2026



Financial Results Overview (Consolidated)

	FY03/26		FY03/27			
			1Q cumulative performance	1Q cumulative YoY		Full-year plan
(Million yen)	1Q cumulative (Results)	Full year (Results)	1Q cumulative (Results)	Change	Percentage change	Full year (Plan)
Net sales	163,310	718,163	176,361	+13,051	+8.0%	740,000
Gross profit	13,733	66,703	13,643	(89)	(0.7)%	—
Gross profit margin	8.4%	9.3%	7.7%			—
Operating profit	2,953	24,482	2,784	(169)	(5.7)%	26,000
Operating profit margin	1.8%	3.4%	1.6%			3.5%
Ordinary profit	3,099	26,331	3,383	+283	+9.2%	26,500
Ordinary profit margin	1.9%	3.7%	1.9%			3.6%
Profit attributable to owners of parent	2,030	13,394	2,090	+59	+2.9%	16,000

Financial Results Highlights

Net sales

TPP

Large project deliveries were recorded in line with internal plan.

TPP

The performance of the ODA-focused trading company participated in the Group in the last fiscal year newly contributed.

MSP

Operation of newly contracted SPD facilities and expansion of contracted services of existing SPD facilities

Operating profit

TPP

Large projects were recorded as planned, while the number of medical equipment projects in manufacturing-related businesses decreased.

MSP

Demand for equipment replacement decreased YoY

MSP

Some manufacturer price negotiations shifted to later quarters

LC

Steady adoption of fully prepared meals

PH

Decline in seasonal illnesses, including infectious diseases

Ordinary profit

Non operating

Equity in earnings of affiliates increased YoY.

Non operating

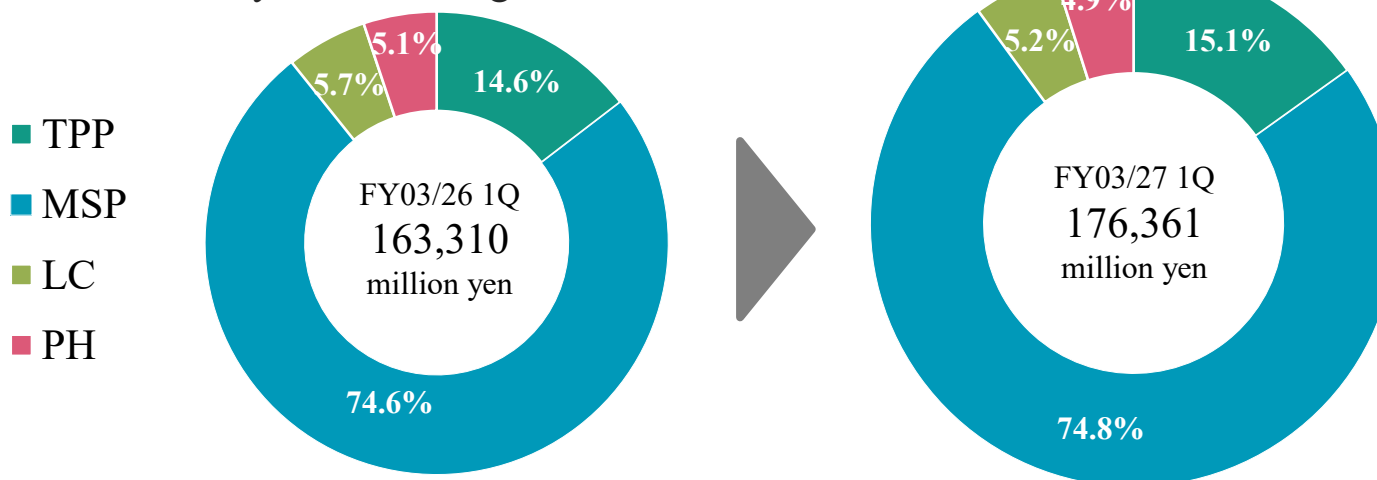
Record of foreign exchange gain

- ✓ 1Q Performance was generally in line with internal plans.
- ✓ Ordinary profit and quarterly net income increased whereas operating profit decreased.

Net Sales by Business Segment

(Million yen)	FY03/26 1Q results	FY03/27 1Q results	YoY Change	YoY Change rate
Total Pack Produce Business (TPP)	23,834	26,659	+2,825	+11.9%
Medical Supply Business (MSP)	121,896	131,991	+10,095	+8.3%
Lifecare Business (LC)	9,234	9,103	(130)	(1.4%)
Dispensing Pharmacy Business (PH)	8,346	8,607	+260	+3.1%
Total	163,310	176,361	+13,051	+8.0%

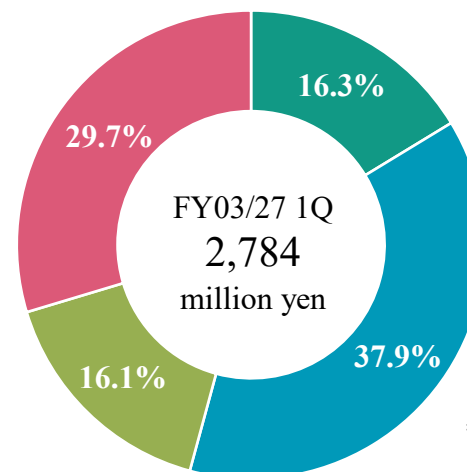
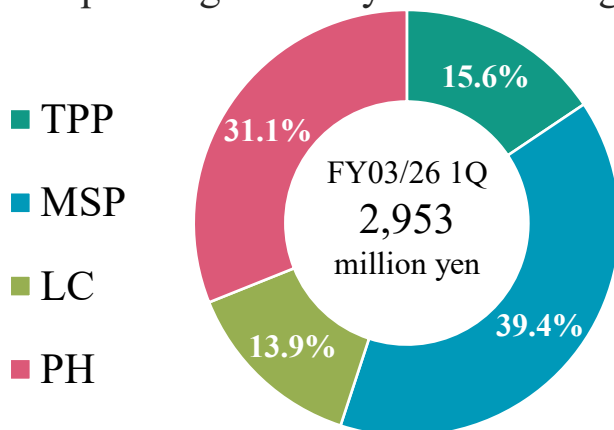
■ Composition of Net Sales by Business Segment



Operating Profit by Business Segment

(Million yen)	FY03/26 1Q results	FY03/27 1Q results	YoY Change	YoY Change rate
Total Pack Produce Business (TPP)	466 Margin 2.0%	467 Margin 1.8%	+1	+0.4%
Medical Supply Business (MSP)	1,178 Margin 1.0%	1,088 Margin 0.8%	(90)	(7.7)%
Lifecare Business (LC)	415 Margin 4.5%	463 Margin 5.1%	+47	+11.4%
Dispensing Pharmacy Business (PH)	928 Margin 11.1%	850 Margin 9.9%	(77)	(8.3)%
Adjustment	(35)	(86)		
Total	2,953 Margin 1.8%	2,784 Margin 1.6%	(169)	(5.7)%

■ Composition of Operating Profit by Business Segment



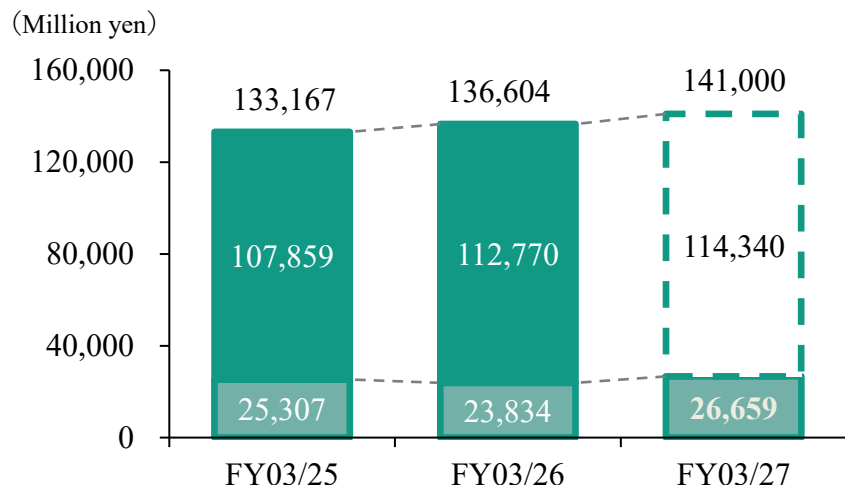
*Excluding adjustments

Total Pack Produce Business

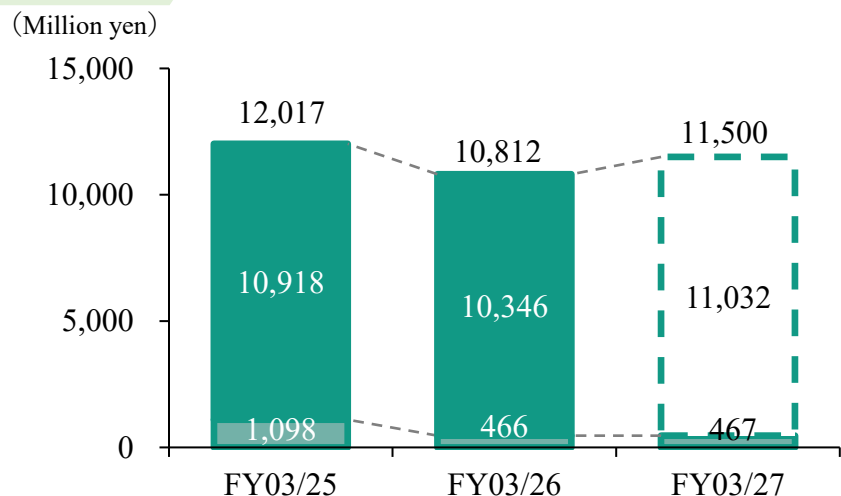
Net sales/Operating profit

Net sales

■ 2-4Q result
■ 1Q result
--- 2-4Q plan (FY03/27)



Op. profit



Positive aspects

- Large project deliveries were recorded in line with the internal plan.
- The performance of the ODA-focused trading company joined the Group in the last fiscal year newly contributed.

Negative aspects

- The number of medical equipment projects in manufacturing-related businesses decreased.
- Concerns over the supply of petroleum-derived components amid the situation in the Middle East, as well as higher cost burdens in the manufacturing business
- Lower sales in the healthcare IT solutions business following strong performance in the previous fiscal year.

Net sales (Million yen)	FY03/26 1Q results	FY03/27 1Q results	Change	Change rate
PJ・Routine	9,014	14,020	+5,005	+55.5%
Manufacturing-related	7,113	5,130	(1,982)	(27.9)%
Overseas	92	197	+105	+114.6%
Kingrun	4,786	4,323	(462)	(9.7)%
Others	2,827	2,987	+159	+5.6%
Segment total	23,834	26,659	+2,825	+11.9%

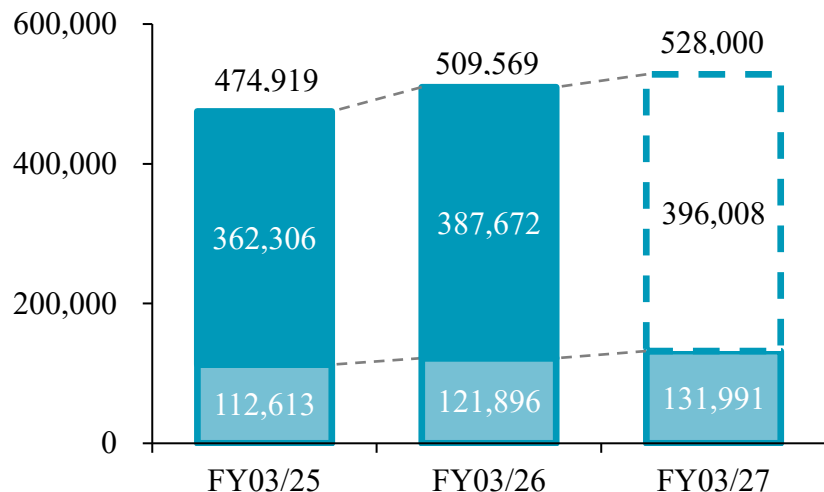
Medical Supply Business

Net sales/Operating profit

Net sales

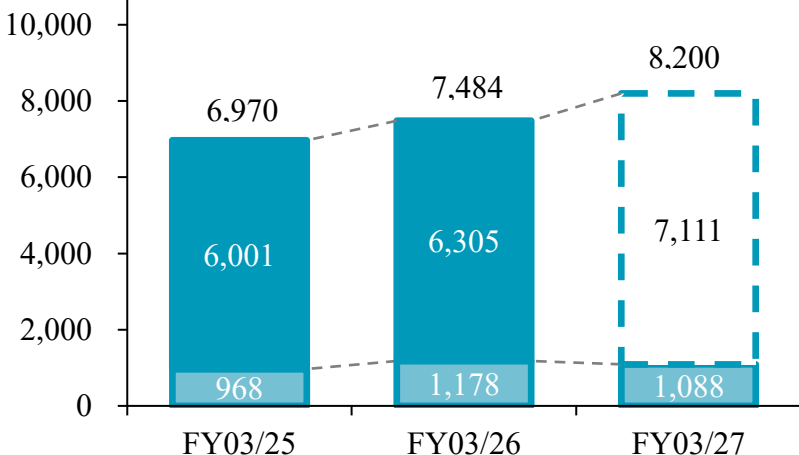
■ 2-4Q result
■ 1Q result
--- 2-4Q plan (FY03/27)

(Million yen)



Op. profit

(Million yen)



Positive aspects

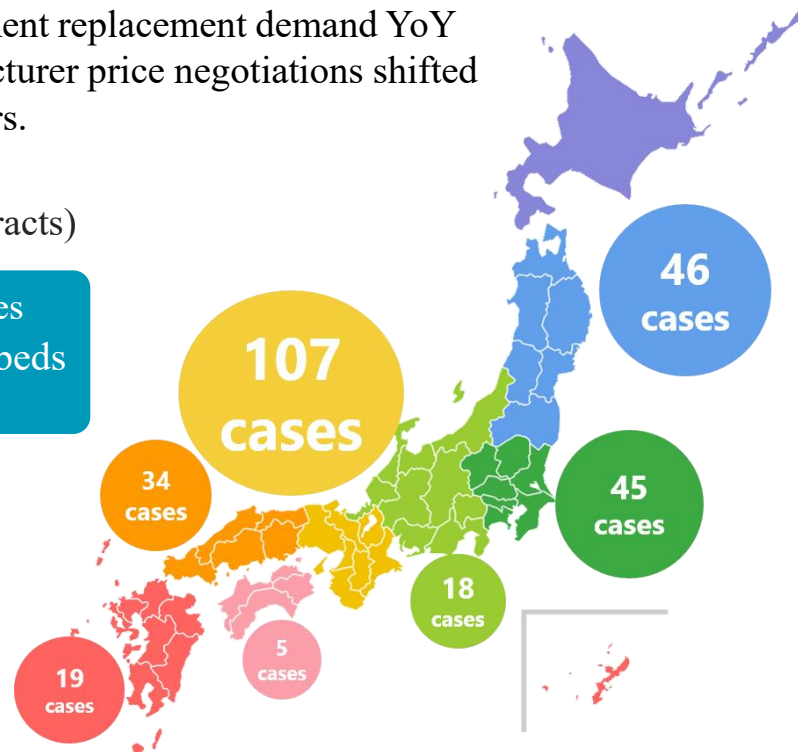
- Launch of new SPD contracts and expansion of services at existing facilities
- Growing interest in the SPD platform utilizing the Minami-Funabashi logistics hub led to an increase in visits and inquiries from hospitals and manufacturers.

Negative aspects

- Lower equipment replacement demand YoY
- Some manufacturer price negotiations shifted to later quarters.

(Status of SPD Contracts)

Total **277** cases
approx. 101,000 beds
(as of June 30, 2026)

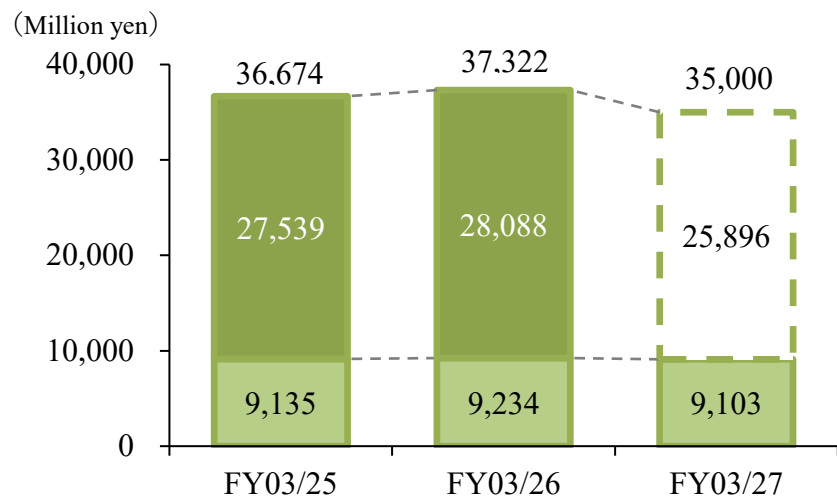


Lifecare Business

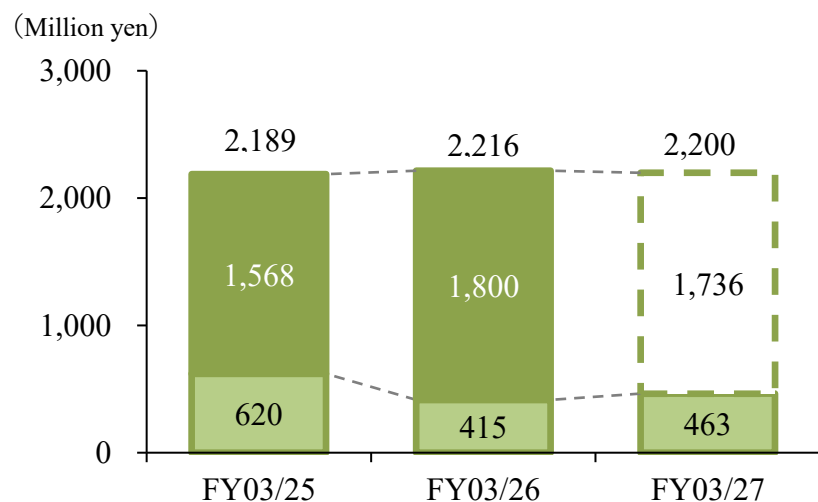
Net sales/Operating profit

Net sales

■ 2-4Q result
■ 1Q result
--- 2-4Q plan (FY03/27)



Op. profit



Positive aspects

- **【Nursing care】** The occupancy rate of the new nursing care facility in Nakaikagami reached 90%.
- **【Nursing care】** Pilot introduction of the monitoring system by millimeter-wave
- **【Food provision】** The introduction of fully cooked foods progressed steadily.

Negative aspects

- **【Nursing care】** Operating costs increased due to rising prices and higher expenses required to maintain service quality.
- **【Food provision】** Revenue decreased YoY due to contract termination of unprofitable facilities.

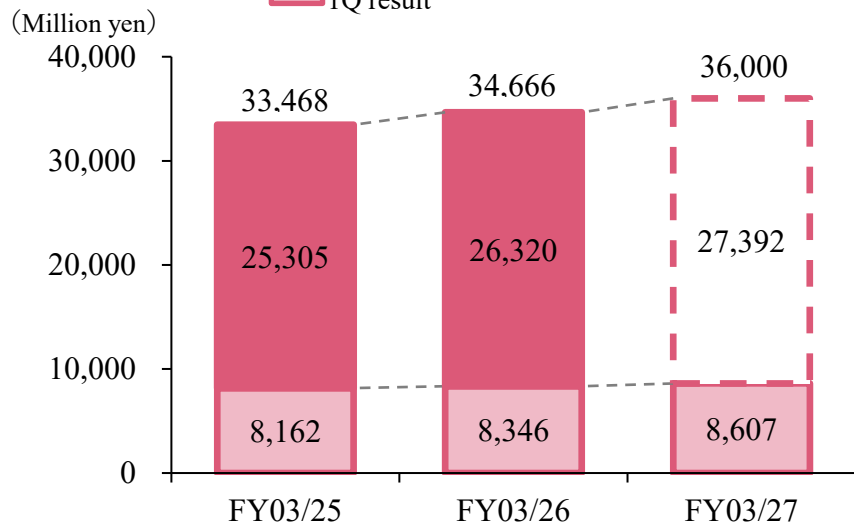
Net sales (Million yen)	FY03/26 1Q results	FY03/27 1Q results	Change	Change rate
Nursing care	6,115	6,174	+59	+1.0%
Food provision	3,118	2,928	(190)	(6.1)%
Segment total	9,234	9,103	(130)	(1.4)%

Dispensing Pharmacy Business

Net sales/Operating profit

Net sales

■ 2-4Q result
■ 1Q result
--- 2-4Q plan (FY03/27)



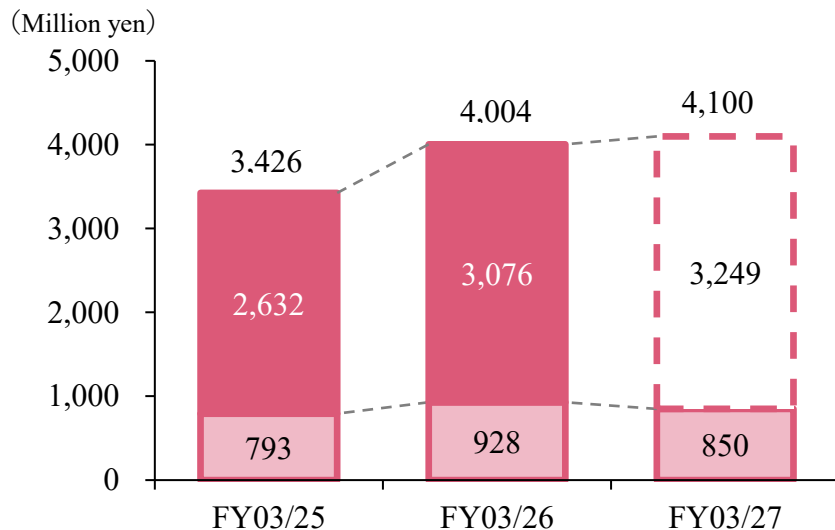
Positive aspects

- M&A completed (Shiga prefecture : 3 stores).

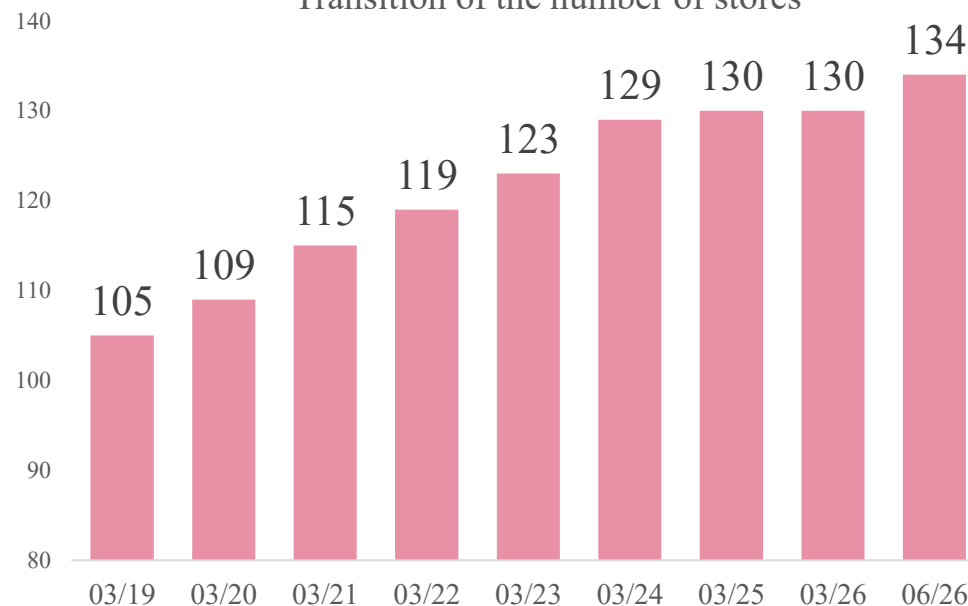
Negative aspects

- Lower prescription volumes due to a decline in COVID-19, influenza, and other infectious diseases

Op. profit



Transition of the number of stores



Topics

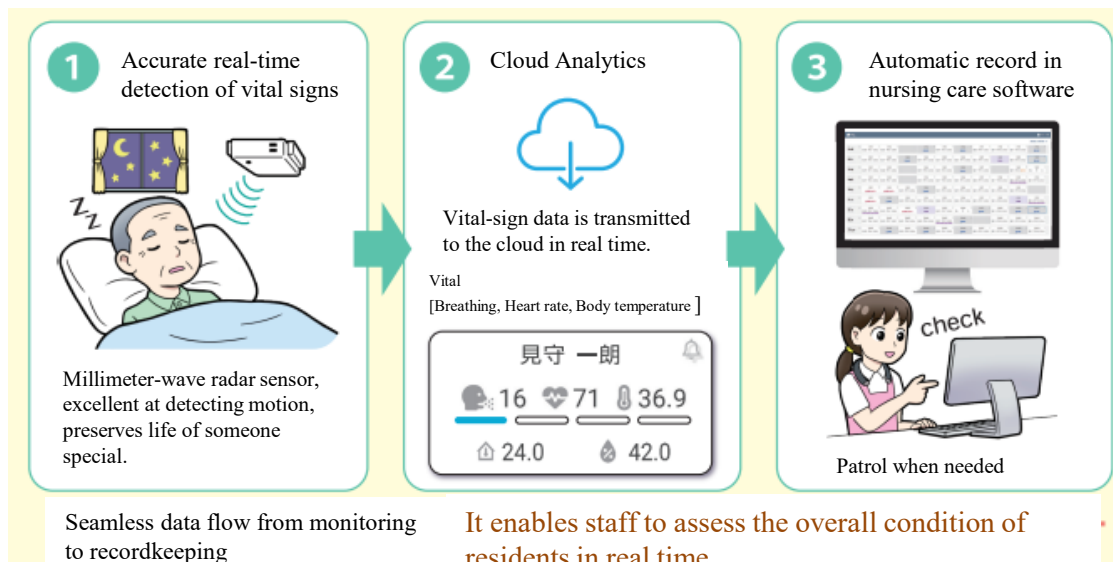


Millimeter-wave Radar Monitoring System Business

- Advancing digital transformation in nursing care through both external sales and implementation within the Group
- Expand the monitoring system nationwide while improving productivity at the Group's nursing care facilities



Millimeter-wave Radar Monitoring System
“Fingal Link Connect”



Results of introduction in nursing care facilities within the Group

Nighttime patrol time

~~120 minutes~~ → **20 minutes**

83% reduction

Sensor Mats

~~7~~ → **3**

Capital Policy Initiatives

under the Medium-Term Management Plan

- Conducting flexible share repurchases with the aim of achieving ROE of 12%
- Repurchase limit up to 3.3 million shares, with an aggregate purchase price of up to ¥5.0 billion
- Improving capital efficiency while maintaining an appropriate balance between growth investments and shareholder returns

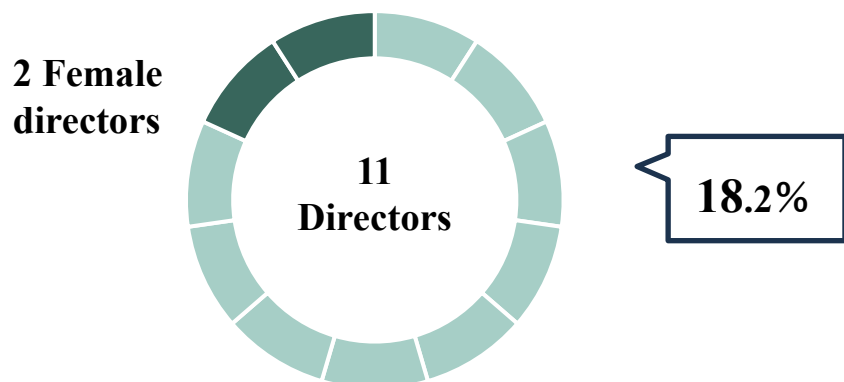
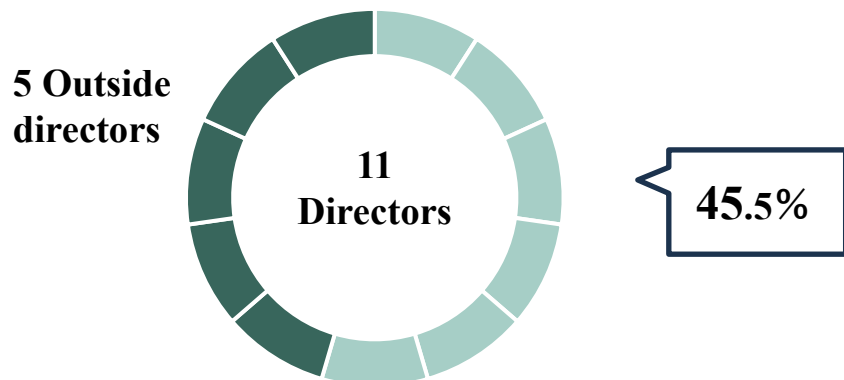
Acquisition of Treasury Shares

Type of shares to be acquired	Common shares of the Company
Total number of shares that can be acquired	Up to 3,300,000 shares (3.6% of total number of issued shares of the Company (excluding treasury shares))
Total price of shares to be acquired	Up to 5,000,000,000 yen
Period of acquisition	From June 8, 2026 to December 31, 2026
Method of acquisition	Market purchases on the Tokyo Stock Exchange
Total numbers and prices acquired	881,700 shares/1,993,958,400 yen (As of July 31, 2026 (based on contracted dates))

Enhancement of the Corporate Governance Structure

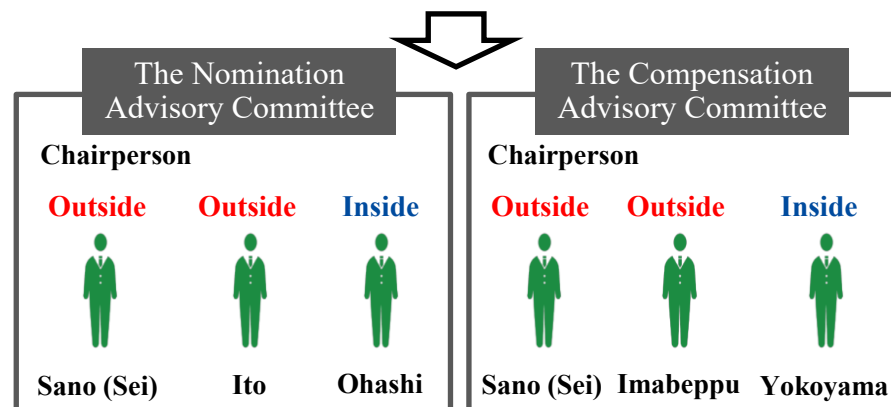
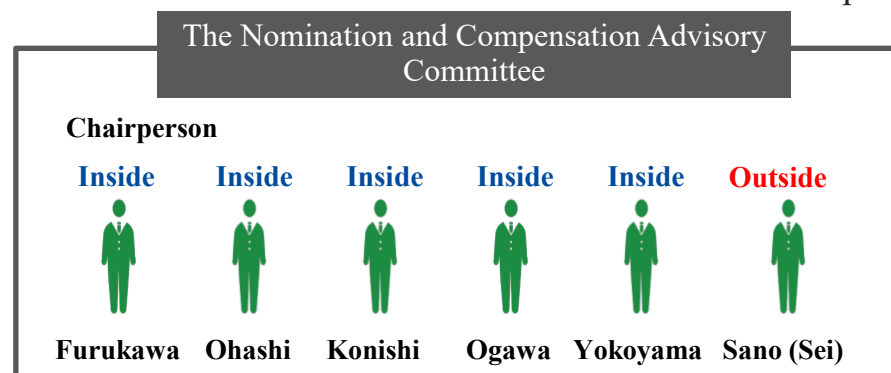
Increase in proportions of outside and female directors

- At the Ordinary General Meeting of Shareholders held on June 25, 2026, the proposal for the election of Directors was approved. As a result, outside directors accounted for 45.5% of the Board of Directors, while female directors accounted for 18.2%.



Changes in the structure of the Nomination and Compensation Advisory Committee

- Effective February 6, 2026, the composition of the Nomination and Compensation Advisory Committee were revised so that outside directors constitute a majority of its members and an outside director serves as the chairperson.



- ✓ Chairperson is an independent outside director.
- ✓ A majority of the members are independent outside directors.

Corporate Presentation for Individual Investors

- Corporate Presentation for Individual Investors was held in Tokyo (June 30, 2026).
- Approximately 50 investors attended the presentation, where the Company explained its business operations and growth strategies.
- Questionnaire responses included positive comments regarding potential investment and expectations for the Company's future growth.

Video (only in Japanese)

<https://www.youtube.com/watch?v=KXB8GzOjgCA>



Contact



“ONE SHIP”

“S” shape of a sail moves forward with tailwind represents SHIP Philosophy that continue voyage to the goal in any circumstances.

“ONE SHIP” represents a ship takes a voyage in rough waves reflecting the light of the future in healthcare with strong wind, social demand.

This symbolizes a bond of SHIP HEALTHCARE Group.

- IR: Corporate Planning Department
- TEL : +81-6-6369-0130
- E-mail : ir-info3360@shiphd.co.jp
- Website: <https://www.shiphd.co.jp/en/>

The presentation material and the information supplied orally by our representative at meetings are judged to be reasonable based on the information available at this moment. Please note that actual operating results might differ from the projections stated in the presentation material above.